

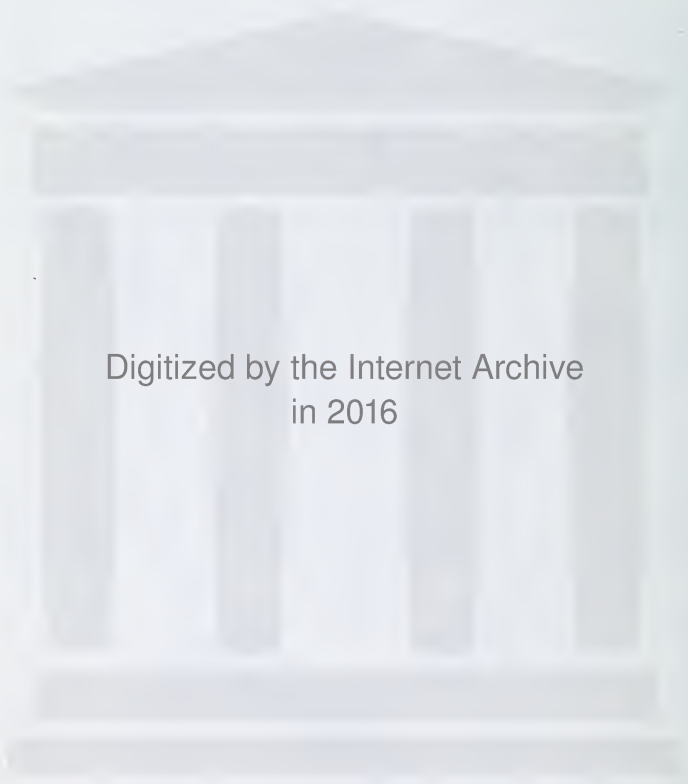
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KENSINGTON;

Pa.

A City Within a City.

AN HISTORICAL AND INDUSTRIAL
REVIEW.

1891.

KEIGHTON PRINTING HOUSE,
PHILADELPHIA.

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S. BAXINDINE.



PREFACE.

THE following pages tell the story of the business development of the City whose industrial life is mirrored in this book so eloquently and exhaustively that little remains to be added by way of introduction, save to express a most heartfelt appreciation on the part of the publishers for the unvarying courtesy with which all facilities of information were placed at the disposal of our representatives by the merchants and public officials of Kensington.

Without this aid and sympathy our work would have been found lacking in the comprehensiveness and accuracy which it is believed to possess, and which alone can render it valuable.

The record here presented is inspiring in the extreme, and should cause every citizen of this great Commonwealth to feel a sensation of laudable pride at the progress made in the fields of Literature, Science and Art.

The approval of an intelligent community is not to be won without merit, and in submitting this work to a discriminating public the publishers have that confidence in a favorable judgment being pronounced upon it which always accompanies a consciousness of faithful and laborious effort.

KENSINGTON.

HISTORICAL.

The history of Kensington as a separate and distinct municipality, dates back to March 6th, 1820, only.

Prior to that time it had been part and parcel of the district of The Northern Liberties, and its history is necessarily the history of that district.

The growth of the outlying districts adjoining the old city proper had been gradual—the most of the overflow in Colonial days had been southward, and the old district of Southwark was the first to be granted a separate and distinct charter, making it independent, municipally, from the city designed by William Penn. Southwark was incorporated on March 6th, 1762, by act of the Colonial Legislature.

The next district to be incorporated was The Northern Liberties, on March 28th, 1803, forty one years afterward and that brings us directly to the subject of this sketch. This district comprised the Eleventh, Twelfth, Sixteenth, Seventeenth and Eighteenth Wards of the present city of Philadelphia, and extended from Vine street on the south to Norris street on the north, and from the river Delaware to Sixth street and Frankford avenue on the west.

The southern end of the new municipality was much more populous than the northern end, and when it came to regulating the affairs of the newly created corporation, geographical lines in choosing the officers was so strictly adhered to that it created dissensions. The people in the

northern end complained that they were dominated by the residents of the southern end to that extent, that it was unbearable. The residents along the eastern part of the northern end were radical in their Americanism. The Honorable William B. Mann, present Prothonotary of the Court of Common Pleas, says: "The residents of the East Kensington District were principally boat builders and fishermen. The most of them were native to the soil, and they were so extremely American in their ideas that it was through their instrumentality the native American party was born."

Of the three Commissioners provided for by the act of March 28th, 1803, incorporating the new district not one was selected from the upper end. This left the Kensington end practically without representation in the municipal government.

The residents of The Northern Liberties were putting in active practice the very principle which their fathers had shed so much blood, and spent so much money in resisting but a few short years before.

"Taxation without representation is an abomination" was the election cry of the residents of the Kensington end, and many and bitter were the struggles of adherents of the two sections.

The Legislature was finally petitioned and a measure introduced to divide The Northern Liberties.

Meanwhile, the districts of Moyamensing and Spring Garden had been incorporated by Legislative action—the former on March 24th, 1812, and the latter on March 22d, 1813.

The fight to divide the district of "The Northern Liberties" was carried to the Legislature. Each side had its adherents and a regular lobby—primitive in its methods,

of course, as compared with the lobbyist of the present day —visited the members, and tried to influence them for or against the proposed division as their preferences dictated. A miniature literary bureau was established and letters, circulars and petitions were forwarded to convince the members that the safety of the new Republic depended upon dividing or preserving intact, the district of "The Northern Liberties." At length in the municipal battle for officers in 1819, several persons were injured on account of the feuds and bitter animosities existing between the two sections.

This hastened the rather sluggish Legislature, and at the following session the measure was introduced, and, after a hard struggle, became a law on the 6th of March by virtue of the approval of the Governor of the Commonwealth, William Findlay. The politics of the whole city underwent a change in 1819. In those days the Mayor of the City was selected by the Select and Common Councils in joint session. Robert Wharton had been selected for four years continuously from 1814 to 1818, but in 1819 he was defeated by James N. Barker. He was, however, elected for the ensuing year and served until 1824, making eight terms, broken in half by the incumbency of Mr. Barker.

In volume 7, chapter 4837 of the laws of the State of Pennsylvania, will be found the articles of incorporation.

Section first declares that: "The inhabitants of that part of 'The Northern Liberties' in the County of Philadelphia, beginning at the mouth of Cohocksink Creek and the line of the incorporated district of 'The Northern Liberties'; thence along the River Delaware to the south line of property of the late — Gibson; thence to Gunner's Creek and across the same to the south line of land, late of Isaac

Norris, deceased, and now of J. P. Norris; thence along the same line and the several courses thereof across the Frankford Road to Germantown Road to the middle of Sixth street continued; thence along the middle of same to the line of the incorporated district of Northern Liberties; thence along the line of same to place of beginning, shall constitute a body politic in law and in fact by the title of the Commissioners and inhabitants of the Kensington district of the Northern Liberties." There was a dispute about the title; some of the more radical of the Kensington adherents wanted it to end after the word "district" and obliterate the name "Northern Liberties" forever out of their title. That, however, was looked upon as a foolish objection, and the bill passed and became a law with the title so arranged. This description of the district is almost incomprehensible. None but an old residenter—and there are but very few of the men and women who were in active life in 1820 left—could translate the exact meaning of the incongruous jargon contained in the phraseology of the act.

One thing can be gathered from it, however, to correct Thompson Westcott, the historian, and that is, that the Western line of the old Kensington district extended as far as Germantown avenue.

It must be remembered that the district in those days was not the busy bee-hive of industry it is to-day. The hum of labor, the music of the spinning Jennies in their endless missions, and the increasing buzz of machinery were still asleep, waiting to be awakened from their lethargy by the hand of enterprise; like the beautiful piece of statuary lies hidden in the block of marble, it needed the skill of the master to bring them out—to endow them with a life that pulses through the heart of the great city and makes itself



felt to the furthestmost parts of the earth, wherever manufactured products are welcomed or find an abiding place.

Who that lived in the 20's and remembers the appearance of the Kensington District in those days, and compares now with then, but will bow his head to the edict and say the world moves—onward—ever onward?

By the census of 1820 the whole population of the Kensington District was 7,259 souls, of which number, 7,118 were white and 141 free colored.

To-day, that is by the census of 1890, the population is nigh unto a hundred thousand.

Even in these days, Philadelphia was commencing to blossom out as a manufacturing city. Being situated between two navigable rivers her facilities for transportation were of the best for those primitive times. The wise provision of her founder in laying out the streets at right angles made her sought out as the great City of Homes. The overflow found its way to the outlying districts and in 1830 we find the Kensington District with a population of 16,000 souls. She was fast creeping upon her old enemy, "The Northern Liberties," and in 1840 she passed her with a hurrah that was celebrated by a torchlight procession.

With the influx of population came the great problem of providing for them and manufacturers commenced to dot the district with their plants.

As the hive commences to fill with bees, the spirit of enterprise is running among the people—around and about them. The busy hum of machinery is heard,—low at first—but destined to become louder and louder until it almost deafens those who listen.

In order to form an idea of the difference between now and then, and, at the same time, show how closely the out-

lying districts were pushing the City proper as a manufacturing centre, the following statistics selected at random from the census of 1810 will be interesting.

There was 7,500 yards of carpet manufactured, all of which was made in the Kensington District. In the outlying districts 39,709 pairs of stockings were knit as against 14,272 pairs in the City proper.

7,488 dozen shirt buttons were made in the outlying districts. The City proper had not a single button manufactory.

207,500 pounds of wool were spun in the outlying districts and none in the City.

When it came to finer work like the manufacture of jewelry the City was considerably ahead. The annual production of the city was valued at \$788,300 as against \$78,400 in the outlying districts.

The County of Philadelphia beyond the old city limits made annually 388,305 pair of shoes as against 325,528 for the city.

There was no type foundry in the City while the County returned 75,000 pounds of type metal used annually.

There were only 7 distilleries in the City and 11 in the County.

The County made 150,000 pounds of gunpowder as against none in the City.

In the outlying districts there were 8 muslin and linen printing mills employing 122 hands and turning out 1,061,232 yards per annum, valued at \$145,200, and none in the city.

This merely goes to show that the old City had a number of rivals in her near neighborhood who were pushing her very hard as a manufacturing centre. The figures given above when compared with the industrial statistics of to-



day are remarkably insignificant. The manufactories of the Kensington District alone, according to Special Agent Thompson, late of the Census Bureau of 1890, will reach nearly one hundred millions annually.

It is interesting to follow the fortunes of the district from the date of incorporation in 1820. It first started out as a ship and boat building centre. A considerable portion of the old time inhabitants were fishermen engaged in supplying the Philadelphia markets.

Referring to this subject Mr. Mann says: "My folks moved to Queen, now Richmond street, when I was a lad five years of age. That was in 1821. I remember distinctly the great number of smoke houses down near the river front. The men caught great numbers of herring and the women pickled and smoked them. Even to this day the place is known as Fishtown, but I tell you they were a steady and reliable set, and what great sailors the men were. There are so many pleasant memories associated with the old district of Kensington in my early boyhood that I feel like taking off my hat whenever I mention the name. The men up there helped to win our great naval victories in 1812. Do you know I believe Washington had the Kensington men in mind when he said: 'Put none but Americans on guard to-night!' They are—and always were—so staunch in their Americanism. The women, too, were steadfast and true, and took to the water as readily as the men. Philadelphia has reasons to be proud of the district of Kensington."

Colonel Mann, as he is familiarly called by his intimate friends, is a veritable mine of memories about the district.

"The Penn Treaty monument," he continued, "is on Beach street, near Palmer. I wonder how many people there are living in Philadelphia to-day, who has taken the



trouble to visit that monument? I consider the events, which led to its erection, the corner stone of the Independence of this country. The liberal-minded Penn did much to make us a free and independent people by teaching us we were human beings fashioned in the likeness of the eternal God, and as such were entitled to all the privileges of those, whom accident of birth had placed above us.

"I remember the old mile stone at Front and Poplar streets, just one mile from Second and Market streets.

"In order to reach Kensington we had to go down Laurel to Front street and cross the old Stone Bridge which spanned the Canal. When the Highbridge, as we termed it, was built we went down Brown to Beach and crossed the new structure. Then we were in Kensington proper.

"There was an old Methodist brick church which stood on the corner of Queen, now Richmond street, and Marlborough—the north corner. It would be similar to our northeast corner here. That was the favorite place of worship in Kensington and was attended by very many of our first families."

"I can hardly describe the district of Kensington as I remember it in early boyhood. It was a straggling village along the river. West of Third street was nothing but a long stretch of farm lands."

"The first fire engine was the Kensington Engine. Every member of the machine had a bucket which was hung up in the entry of his residence. When there was an alarm of fire we ran the cumbersome machine as close as we could get it and pump away for dear life. The water was supplied from the buckets. The men arranged themselves in a long line. The full buckets were passed along the line from man to man until the engine was reached. The water was



then emptied in and the water pumped on to the fire. The empty buckets were passed along the line back. Frequently in dry weather there was trouble about getting water and the engine 'sucked,' we called it, on account of the absence of water. If the fire should happen to be near the river we got our water from it. A few years later the William Penn Hose located at the Stone Bridge and Frankford road."

"I often go out in that direction. What a vast change has been accomplished in the last few years!"

"The whole river front was filled with numerous boat and ship yards. When that industry was killed by legislation the people started into the iron and steel business and the building of steam engines and machinery, the outcropping of which may be seen in the immense manufactories now in operation there and on the river front above."

Returning to the early days of the municipality of Kensington, the act of March 1820 conferred extraordinary powers upon the three Commissioners provided for the government of the new district. After granting the right to have a seal; to purchase bonds, etc., the powers, privileges and duties of the Commissioners, were defined at length—among which was to forcibly enter upon the land of residents and arbitrarily mark lines in the event of dispute. Quite a number of arbitrary privileges were granted which would not be tolerated at the present day unless ordered by a decision of a Court of Common Pleas.

As has been before referred to the district of Kensington came to be known as East and West Kensington. The same feeling which had existed between the mother district and her offspring began to develop. The East as the Hon. William B. Mann has stated, was thoroughly American, while the West end of the district was peopled by a

majority of foreigners. In the early 40's there was considerable agitation about reading the Bible in the Public Schools. A great number of citizens, principally Catholics, objected to it. In those days there lived an Alderman, named Hugh Clark, in Kensington. He had an office on Second below Master street. He was a very honest, upright and honored official, who believed in discouraging litigation rather than encouraging it. It is remarked of him that many a couple who came to his office in hot temper and ready to fight with each other, went away friends on account of the soothing influences he brought to bear. He lost his fees, but he had the supreme satisfaction of feeling that he was better paid than if he had taken the money.

Alderman Hugh Clark was a very devout Catholic, and was bitterly opposed to the reading of the Bible in the schools.

Fair means were resorted to at first to have, what they termed, the sectarian feature removed from the public school system. The contention was, that all sects and creeds paid taxes, contributing to the support of the system, and it was unfair to the members of one sect or creed to be compelled to listen to the religious dogmas of another.

An act was introduced into the Legislature prohibiting the reading of the Bible in the public schools, but the feeling was so strong the other way that it never reached a committee. Alderman Clark, however, determined to take the matter in his own hands. One morning just as the school in the neighborhood had commenced its sessions, and the teacher was reading a chapter of the Scriptures, in stalked Alderman Clark. He walked boldly up the aisle, snatched the Good Book from her hands and tore it in a thousand pieces. After accomplishing his purpose, he walked back

to his office and dispensed law and justice with his usual equanimity and probity.

Alderman Clark, however, had fanned into a blaze the smouldering embers of fanaticism.

The teacher dismissed the scholars, who at once went to their homes and told the story of the irreverential act.

Immediately the American blood of East Kensington boiled. The sturdy boatmen and ship builders, and the hardy fishermen of the upper part of the district gathered in conclave. The political and social horizon darkened with clouds that only burst after the bloody riots of 1844, and culminated in the sacking and burning of several churches. Alderman Clark's residence was completely ransacked and he was forced to flee the City for safety, until after the subsidence of the storm.

Clark was alderman for a considerable time after that incident, but was very careful not to fan the smouldering embers of sectarianism into a blaze again.

The principle which underlies our whole system of government is, that the will of the majority shall rule, and if a majority of the people desired the reading of the Bible, there was nothing left for the minority to do, but withdraw. This was eventually done by the establishment of Parochial Schools.

In the year 1820, during the months of August and September, the yellow fever was epidemic in Philadelphia County. As it was mostly confined to that portion of our territory lying along the river front, the districts of Southwark and Kensington suffered equally with the City proper.

There were sixty-seven deaths from the frightful disease of which twenty-three were residents of Kensington.

From 1850 on the growth of Kensington from a population standpoint has been gradual and steady. As a manufac-

turing centre it has had a wonderful and remarkable growth. A great impetus was given the section during the War of the Rebellion, when an enormous amount of the heavy machinery used was manufactured in that district.

Along in the early 50's when the original City between Vine street on the north, and Cedar street on the south, was commencing to show evidences of thick settlement, the incorporation of the outlying districts in the County with the City proper, was agitated and was finally accomplished on January 31st. 1854.

Southwark, Moyamensing, Northern Liberties, Kensington and the numerous other boroughs and separate municipalities became merged in the one great municipality of Philadelphia. The name Kensington still clung, in fact, still clings to the district, but it is only a distinctive feature—a memory of the past, with which the residents, on account of old associations and fond recollections of by-gone times, will be loth to part.

What can be said of the Kensington of to-day, with her long line of business streets, her palatial residences and beautiful homes, that we do not know?

A City within a City, nestling upon the bosom of the placid Delaware. Filled to the brim with enterprise, dotted with factories so numerous that the rising smoke obscures the sky. The hum of industry is heard in every corner of its broad expanse. A happy and contented people, enjoying plenty in a land of plenty.

Populated by brave men, fair women and a hardy generation of young blood that will take the reins when the fathers have passed away. All hail, Kensington! A credit to the Continent—a crowning glory to the City.

JOSEPH LIVINGSTON, BOOT AND SHOE DEALER,
2311 FRANKFORD AVENUE.

The custom of protecting the foot is as old as the history of civilization itself. Various means have been resorted to during the various ages of progress from the ancient sandal of the Greek Gods we have succumbed to the modern shoe, with all its perfect fittings and durability. Among the reliable shoe dealers in this section the house of Mr. Joseph Livingston claims attention. Established in his present quarters now over 4 years ago, he has steadily ingratiated himself into the goodwill of a select patronage. The business is consistently managed upon the basis of "equity and integrity," this combined with a fine class of goods placing the establishment in the front rank of retail houses. Everything in this line is carried, from the coarsest and most substantial working shoe down to the finest and most delicate opera slipper. Rubbers, slippers, etc., for men's, women's, boys,' misses' and children's wear generally.

A native of Ireland, Mr. Livingston has won the respect of all with whom he holds business relations.

MISS M. E. LONG, MILLINERY, 2427 FRANKFORD
AVENUE.

Among the neat and attractive millinery establishments of this section is that of the lady whose name heads this article. After a thorough experience of 18 years in this artistic profession this lady established here in 1873, and carries a general line of felt and straw goods, hats and bonnets, ribbons, flowers, feathers, beads, and all the attending paraphernalia required in this line of business. A specialty is made in trimming and re-trimming hats and bonnets into the latest metropolitan fashions, and through a vast

experience and a natural aptitude for this class of work a desirable patronage is enjoyed. Miss Long is respected in trade and business circles as a reliable dealer.

ANDREW ENGEL, BAKERY, 2327 FRANKFORD
AVENUE.

There are but few lines of trade in which more skill is required than in this one. In nearly every case the proprietor of the establishment must be a thoroughly capable and experienced man. The working hours are long and the work is of the most enervating character. Mr. Andrew Engel, a very capable young man, opened business in this section last March, and from the first he has been most successful; his trade is increasing steadily. The first floor is used as a store and is about 20x30 feet in dimensions. The basement being used as a bakery; it is very large and arranged in the most complete and commodious manner.

Constant employment is given to two skilled workmen. All kinds of bread, cakes and pies are baked fresh daily. In every case the greatest care is exercised to see that no deleterious substances are used in the preparation of product. Mr. Engel oversees the entire business, and through his energy and industry has built up a very large trade in this section, in which he is highly esteemed by all who know and deal with him.

JNO. H. BOURRILLION, TONSORIAL ARTIST,
2446 FRANKFORD AVENUE.

In but few lines of business is more skill required than in this one; the proprietor must be a thoroughly practical and experienced man in order to be successful.

Among the best and most favorably known establishments of this character in this section may be mentioned that of Mr. Jno. H. Bourrillion; this gentleman has been engaged in this line for many years, having started in business more than a score of years ago. The shop is of good size, being about 20x45 feet in dimensions; it is fitted up in the most admirable manner and throughout an air of cleanliness, so seldom seen, prevails. Four chairs are in use, thus obviating long waits. Shaving is attended to in cases of sickness or death at the shortest notice. A specialty is made of cutting ladies' and children's hair.

Mr. Bourrillion has been a life-long resident of this city and is very well known in this section for his courteous demeanor and personal attention to the demands of a fine trade.

ROBERT MITCHELL, MILLINERY, 2512 FRANKFORD
AVENUE.

What is more attractive to the average lady than a beautiful bonnet? Nothing in the world will make a woman more jealous than the possession of a pretty bonnet. Perhaps the best place in this section to purchase such a thing is the establishment of Mr. Robert Mitchell's. This estimable gentleman first opened business at 2008 Huntingdon street, afterward removing to 2558 Frankford avenue; and in January, 1890, the present store was taken. It is of large size, being about 20 x 45 feet in dimensions; it is furnished in the most admirable manner. The stock carried is very large, comprising a choice selection of all kinds of hats, bonnets and millinery goods. Particular attention is paid to the trimming of bonnets to order. In this department upwards of eight experienced trimmers are required to successfully prosecute this business. The greatest taste being exhibited in this direction. This department is under the personal supervision of Mrs.

Minnie Mitchell, thus securing accuracy in this critical pursuit.

The establishment is thoroughly metropolitan in its arrangements, and Kensington may be proud to possess such an establishment, comparing favorably with any of the larger stores in New York and Philadelphia. Mr. Mitchell enjoys the closest relations with the importers, and is thus enabled to secure for his patrons the latest and most attractive Parisian styles. Since establishing here he has by persistent effort won a desirable trade, and commands the esteem of a fine patronage.

L. PRITCHARD, HARDWARE, 2540 FRANKFORD
AVENUE.

Perhaps in no line of trade is to be found a more multitudinous variety of articles than in this business. In managing a store of this character successfully the proprietor must be gifted with the knack of order, or else he will find himself tangled very frequently. One of the neatest and best arranged stores in this section is that of Mrs. L. Pritchard.

This business was founded originally in Kensington by Henry Pritchard in 1855; came to the present location in 1867; he successfully conducted it until his demise in 1874, and the business reverted to his wife, Mrs. L. Pritchard, and in 1890 Mr. Henry E. Pritchard, her son and present proprietor, took possession. The stock carried is very heavy, consisting of a full line of hardware, table and pocket cutlery, and house-furnishing goods of all descriptions.

The trade of the house is very extensive, extending all over the section. A specialty is made of stove and range repairs. Mr. Pritchard enjoys the closest relations with the manufacturers and jobbers, and is thus enabled to furnish his patrons the best for the least

expenditure. The subject of this article is a native of Kensington; well known socially as well as commercially, and as a business man fully merits the measure of success his efforts attain.

H. V. JONES, DRY GOODS AND NOTIONS, 2817 FRANKFORD AVENUE.

Among the many houses in Philadelphia actively engaged in the retail dry goods and notions trade we must not fail to mention that of Mr. H. V. Jones', who began business on his own account many years ago down-town, subsequently opening his present store in 1885. The premises occupied comprise a large and commodious store, which is handsomely fitted up and very conveniently arranged for the purposes of display and sale. The stock carried is of a large and varied character, embracing a full line of fine and medium grades of dress goods in every variety of color and material, trimmings, laces, ribbons, silks, satins, notions, etc., as well as a fine display of handsome curtains and upholstery goods of a kindred nature.

Everything handled by Mr. Jones is of the very best quality, in its particular grade, which is obtainable from the most reliable dealers; and on his counters can at all times be found all the latest novelties in his line as soon as they appear upon the market. In the matter of prices it would be difficult to find another house in this district which will give the same substantial value for the money as he does. Mr. Jones, who is a native Philadelphian, is a prominent member of the K. G. E., and is widely honored and esteemed as a thoroughly practical, reliable and responsible business man, whose success has been honestly won by his own efforts.

WM. MCFARLAND, BOOK, CARD AND JOB PRINTER,
2421 FRANKFORD AVENUE.

Modern invention has contributed greatly to the improvement and development of printing, and at the present time its price has been so reduced by labor saving machinery that books, pamphlets, and the great educator, the newspaper, and indeed all printed matter is within the reach of all.

One of the oldest and best known printers in Kensington is Mr. Wm. McFarland, who since 1862 has been in this business on his own account, occupying his present location four years ago. The composing room is 20 x 60 feet in area, fully equipped with all kinds of the latest and most improved machinery. Several competent assistants are employed, and every description of work executed in original and unique designs at shortest notice; all kinds of commercial printing being made a specialty.

Mr. McFarland is recognized as an experienced craftsman, and has gained popular favor for good work, due to his careful, personal supervision, at the lowest prices. Owing to his personal worth, he holds the esteem of all with whom he forms business and social relations.

E. D. CORNELL, PRACTICAL HATTER, 2463 FRANKFORD AVENUE.

It is manifest to all that the success of a business house depends almost entirely upon the energy and intimate knowledge of the business by the owner. Long experience is necessary in most lines of trade in order that the merchant may be successful. Considering the short time that the above house has been located in this section, it seems phenomenal that it should already enjoy the confidence of such a large number of purchasers. Mr. Cornell opened this busi-

ness during August, 1889. The premises occupied are of ample size, being about 18 x 30 feet in dimensions, and are furnished in the neatest and best manner.

A very heavy stock is carried, comprising all the latest and most approved shapes of men's and boys' hats. Mr. Cornell entered this line of trade in 1840, when he was quite a young man, and has since then been actively engaged in this line. He enjoys the closest relations with the manufacturers and jobbers, both here and in New York, and is thus enabled to obtain the pick of their stocks. He is a New Yorker by birth, but has been an esteemed resident of Philadelphia for the past twenty years. He was for many years President of the National Hatters' Association, in which capacity he served to the entire satisfaction of the organizations.

B. HERTWECK, BOOT AND SHOE MAKER, 2652
FRANKFORD AVENUE.

During the past ten years the large manufacturing concerns in the east have made great inroads upon our shoe trade. Some of them produce such a good article at such a low figure that it is almost impossible for our custom shoemakers to compete with them. Among the few successful ones in this section may be mentioned Mr. B. Hertweck. This estimable gentleman opened business in this section about five years ago, and has since then been one of the representative houses of this line in this vicinity.

The store is of ample size. It is admirably fitted up, and is in every way furnished in the most complete manner. All the best appliances are used in the manufacturing. Fine custom work is made a specialty of. Repairing is neatly done, and in the shortest time. He also keeps on hand ready-made stock for men's and boys' wear.

F. W. SMITH, CARRIAGE AND WAGON BUILDER,
2527-29 N. FIFTH STREET.

Since the advent of the modern factory-made buggy, the contrast of a substantial, well-made vehicle is readily appreciated. In connection with this subject, the writer of this article directs complimentary notice to the establishment of Mr. F. W. Smith, located at No. 2527 and 2529 N. Fifth street. The premises occupied comprise an area 32 feet front by 89 feet deep. The different departments are equipped with all appliances requisite for the prosecution of the business. The blacksmith, paint and trimming departments are supplied with skilled workmen, and no means spared to further the interests of the trade. Mr. Smith is a man of practical experience, and is in every way qualified to preside over the destinies of such an establishment. All kinds of light and heavy work is turned out to order, and an immense amount of repair work is annually executed. For reliability of workmanship and prices consistent with honest work, no house in this line surpasses it. Mr. Smith is a native of Bucks County, Pa.; a mechanic of ability, who personally presides over the various departments and work emanating from this establishment will insure absolute satisfaction. A member of a number of Building and Loan Associations; he is respected in social as well as manufacturing circles, and respected by all who know him for his sterling worth.

R. A. ARMSTRONG, 2460 FRANKFORD AVENUE, FINE
STATIONARY.

In reviewing the better class of houses actively engaged in commercial pursuits on this busy thoroughfare, no lack of attention should be bestowed upon the stationary business. Among the popular exponents of this line of trade we mention the name of R. A.

Armstrong, a gentleman of active business qualifications, who by his persistent efforts has won a desirable share of public patronage. His stock carried is selected with a view of placing on the market all the novelties of this line, including stationary, blank books, school books, papers, inks, pen, indelible and lead pencils, fancy goods, games, cards of every description, in fact everything properly pertaining to a first-class stock of these goods as well as umbrellas.

Mr. Armstrong was formally at 2427 Memphis street; in April, 1890, he removed to his present quarters, where his salesroom is attractively arranged with the utmost system and order. Since established in his present business, this gentleman has proven himself a thorough master of his craft, enterprising in its pursuance and winning the esteem of all with whom he forms business relations.

JOHN THOMAS, MILK DEPOT, 1707 FRANKFORD
AVENUE.

The question of obtaining unadulterated milk has always been one of the greatest importances in relation to health. The greatest care should be, to have the cans and all receptacles clean and sweet. There are but few places in this section whose milk is better known than that of Mr. John Thomas.

This gentleman purchased a small business here about two years ago, and has built up quite a trade in this vicinity. The store occupied is of ample size containing two large refrigerators for storage purposes. In addition to milk and cream, butter and eggs, crackers, cakes, etc., are also kept constantly on hand. Mr. Thomas has been for many years a resident of Philadelphia, and is very well-known in this section as an honorable, upright, energetic business man.

GEO. G. FISHER, TONSORIAL ARTIST, 2017 FRANK-
FORD AVENUE.

In order to properly shave a man much skill is required. It does not come from a month's experience but only by years of steady application. A man must have a certain knack about him to be anything like a successful artist. Among the best and most favorably known in this vicinity may be mentioned Mr. G. G. Fisher. This gentleman established business here about 13 years ago, and has since then been actively engaged in this line.

His shop is fitted up in a strictly first-class manner, four chairs being in constant use. Shaving is attended to in cases of sickness or death ; a specialty is made of cutting ladies' and children's hair. Mr. Fisher has been a life-long resident of Kensington, having been born in the house that he now occupies ; he is very well-known throughout this section of the city. The large trade that he has acquired has only been due to energy and ability in this line.

MRS. E. ACHUFF, RESTAURANT.

Considering the short time that the above lady has been located here it seems remarkable that she should have already achieved such a large patronage. But considering the high class place that she keeps it is what she deserves.

The restaurant is located in a neighborhood where a first-class establishment is required, and Mrs. Achuff has done all she could to make her establishment fill the bill, and has succeeded as far as possible in so short a time. The restaurant is of ample size with large kitchen in the rear ; throughout the entire establishment that extreme neatness is plainly visible. Here may be found at all times a menu containing the delicacies of

the season. Oysters are made a specialty of and are cooked in all styles. Particular attention is also paid to serving families at their residence with the best quality oysters, etc. Mrs Achuff has been a life long resident of Kensington. Is widely known and highly honored by all with whom she holds business or social relations.

A. F. HAUSERMANN, TAILORING ROOMS.

For the past 14 years there has been no one who has contributed more largely to the improvement in style of men's clothing than the subject of this sketch. This gentleman originally started business in a small way on the west side of Fifth Street about 14 years ago and after remaining there 12 years took the present large and commodious store at No. 2521 North Fifth Street, which he has since occupied. The store is very neatly fitted in the most beautiful and attractive manner. The stock carried comprises a full line of all kinds of men's and youth's ready-made clothing, manufactured from the best quality goods and in the latest style. This department has been added during the past 2 years and has already proved itself a success. A fine stock of all imported and domestic fabrics for men's suitings, trousers and overcoats is also carried. None but the best workpeople are employed, which, together with the high class materials used, produce a fine grade of clothing neatly fitted for even the most fastidious gentlemen to wear.

Cleaning, dyeing and repairing of all sorts is also done in the most prompt and careful manner. Mr. Hausermann, like many of our most successful tailors is a German, but has been here many years. He is an active member of the B. and L. Association, K. of G. E., and many of the social and commercial clubs, in which he holds very prominent positions.

WILLIAM GLOSSOP, CHINA, GLASS AND QUEENSWARE,
2315 FRANKFORD AVENUE.

Prominent among the dealers in this line of goods in this section of Kensington, the house of Mr. Wm. Glossop, deserves recognition in the pages of this review, founded originally 28 years ago. This gentleman has mastered every detail of this branch of trade and stands firmly in commercial circles as a reliable dealer. The salesroom occupied is 18x75 feet in area, handsomely arranged and containing a very large stock of china goods, lamps, lamp fixtures, cut, beveled, crystalized and plain glassware, dining and tea sets, from the finest decorated to the most substantial iron and china ware in the market.

In the prosecution of this business every facility is at hand for the prompt and efficient fulfillment of orders. As a business man Mr. Glossop has sustained the reputation of handling first-class goods, this together with executive ability and good business management, based upon the principles of equity and prudence, has given a healthy impetus to the business and won a select patronage. Mr. Glossop is respected in trade as well as social circles for his personal worth.

THE GREAT ATLANTIC & PACIFIC TEA CO., IMPORTERS OF COFFEE ROASTERS AND RETAIL DEALERS IN TEAS AND COFFEE, 2442 FRANKFORD AVENUE.

The circles of trade are increasing from year to year, and all business seems to be centralizing themselves into very large houses. Perhaps the greatest house of its kind in the world is the one now under comment. This enterprise was originally started in New York and from there it has grown to about 200 branch stores in various portions of the United States. The methods employed by the firm are the best known,

as they are direct importers and sell at retail only, this enabling them to save all the intermediate profits to the consumer. The immense bulk of business transacted enables them to control the output of many tea gardens in China and Japan. Among the most profitable of its branch stores in this city may be mentioned that at 2442 Frankford Avenue, now under the management of Mr. Jacob Strickler, an active and energetic young business man, who by his untiring efforts, has built up a very large trade in this section. He is well-known in Kensington, and is a prominent member of the United Friends and the Knights of the Golden Eagle.

J. CASSADY, ICE CREAM AND CONFECTIONER,
2302 FRANKFORD AVENUE.

There are but few places in this section that receive a larger share of patronage from the young folks than that of J. Cassady. Here may be found of a hot evening many of the bule and beaux of Kensington.

This business was established about a year ago by Mr. Cole and the present people succeeded him December, 1890. He has been most successful, due to attention to details and a fine line of goods. The premises are of ample size; in the rear is an ice cream parlor seating about 25. Both rooms are furnished in the best manner. The manufactory is located in the rear. Every convenience is brought to bear upon the manufactory. Only the best materials are used, and the work is done under the immediate supervision of Mr. Cassady. Everything is sure to be clean and sweet. Four competent assistants are employed in the business. Confectionery of all kinds is sold, besides all flavors of ice cream and water ices. Mr. Cassady has been a resident of this section sometime, and is highly esteemed as an active and progressive business man.

MISS I. V. MURRAY, DRY GOODS AND NOTIONS, 1752
FRANKFORD AVENUE.

There are but few lines of business in which a lady can be as successful as this one ; they seem to be particularly suited to this line. Many of our larger stores are under the management of a lady in this department. Among the best known stores in this section may be mentioned that of Miss I. V. Murray. This estimable lady opened business in this section about October, 1889, and has since the beginning been most successful. The store occupied, though small, is quite well furnished in the most convenient manner. A large stock is carried comprising all kinds of dry goods, notions and fancy goods.

The house is also agent here for the new Universe Laundry. Miss Murray has been a life-long resident of the city and is very well-known in this section.

W. R. WHEATON, HARDWARE AND HOUSE FURNISH-
INGS, 2476 FRANKFORD AVENUE.

In considering the relative value of various commercial enterprises those which contribute most largely to the supply of the actual necessities of mankind should be entitled to a first consideration, and there are but few more important than the retail trade in the hardware business. Among the most prominent exponents of this line in this section we notice Mr. W. R. Wheaton. This gentleman started business here about seven years ago ; at first the trade was comparatively small, but it has gradually increased until it is now quite extensive. The store occupied is ample size, being about 20x40 feet in dimensions, it is neatly fitted and the stock is arranged in the most attractive manner.

It comprises a full and complete line of all kinds of house furnishing goods and hardware ; particular attention is paid to the trade of housekeepers, almost everything that can possibly be imagined in this line is constantly carried in stock. Mr. Wheaton has been a life long resident of Philadelphia and is widely known in this vicinity in connection with this line of business. He has, through his long experience, gained an insight possessed by but few dealers, and is thus enabled to supply his patrons at the lowest figures. A speciality of the house is locksmithing and bell-hanging, and is prepared to cater to the wants of the trade in this direction. Mr. Wheaton is well and favorably known in this section.

MORITZ ZUCKSCHWERDT, DEALER IN MEATS AND PROVISIONS.

Among the many well-known concerns lending their energies to the above line of trade there are but few as widely known as the subject of this short sketch. This gentleman opened business here about five years ago, and through his ability, activity and energy has built up a very large trade in this vicinity.

The store is located at No. 2526 North Fourth Street, it is of ample size, being about 20x25 feet in dimensions ; it is fitted in the neatest and most attractive manner, a large refrigerator being used for the storage of perishables. Here may be found at all times the delicacies of the season, besides all kinds of the stapler articles of food such as beef, veal, pork, lamb, mutton, etc. A full line of fresh fruits and vegetables are also carried constantly on hand. Mr. Zuckschwerdt is a native of Germany but has been in this country many years ; he is a thoroughly practical butcher having been employed in a slaughter house for nearly thirty years. He is prominently connected with the A. O. U.-W., and Pacific Lodge, No. 92, and several Building and Loan Associations.

GEORGE MARSHALL'S GROCERY AND PROVISION
STORE.

In considering the relative values of various commercial enterprises those which contribute most largely to the supply of the actual necessities of mankind should be entitled to a first consideration and we know of none more important to the welfare of mankind than the retail distribution of groceries and provisions. Among the many houses in this vicinity devoting their energies to this line we mention Mr. George Marshall. This business was originally established fifteen years ago by the father of the present proprietor, the business coming under his management about a year ago.

The store is located at the corner of Fourth and Cadwallader Streets, it is triangular in shape and of ample size ; it is fitted in the neatest and most attractive manner. Here may be found a very carefully selected stock of all kinds of groceries and provisions ; marketing is delivered free to all portions. Mr. Marshall enjoys the closest relations with the jobbers and importers and is thus enabled to furnish his patrons with the best at the lowest possible prices. He is a native of Philadelphia and has been in this section for many years. He is widely known as an active and energetic young man.

HENRY L. STEINER'S TONSORIAL PALACE.

Considering that cleanliness is next to godliness the barber must stand very close to the priest on a question of salvation, for what is worse than a man with a week's growth of beard on his face. Among the well-known barbers in this section we take pleasure in bringing to our reader's attention the establishment of Mr. Henry L. Steiner, as one of the best in this neighborhood. It is located at No. 2542 North Fourth Street.

This gentleman originally started business at Front and Dauphin Streets, and about five years ago he made the move to the present location. The premises are of ample size and are furnished in a tastily and beautiful manner, three chairs being used. The services of two skilled barbers are constantly required. A specialty is made of cutting ladies' and children's hair in the neatest fashions. Mr. Steiner has one of the best and most attractive places in the vicinity, and is truly worthy of the title a "Tonsorial Palace." He is a native of Philadelphia and is very widely known throughout this section of the city.

**FRED W. SEESE, WAGON AND CARRIAGE BUILDER,
1949-51 N. SECOND STREET.**

The fame of the productions from the establishment of Mr. Fred. W. Seese, of 1949-51 N. Second street, is world wide and of the highest type of improvement and excellence. This industry was founded in 1875, and the business has continued to grow and flourish. The premises occupied are 36 x 109 feet, which includes two three-story buildings, one on Second street and one on Palethorp street; also two lots on Second street, Nos. 1944-46, frontage of 36 x 121.7, upon which are erected a two-story stable and carriage house, with shedding in rear for storing wagons, lumber and materials. The buildings are equipped with all the improvements in machinery and appliances; blacksmithing, etc. Three forges being in use, and an average force of twenty men are employed. The materials used are carefully and specially adapted for wagon and carriage building of all kinds; repairing of all kinds being a specialty.

This is one of the largest concerns of its kind in this section. Mr. Seese is a native of Germany, and has been in this country forty-four years. He is a member of the Building Association, and a gentleman of excellent ability and enterprise, and is known in trade circles as an honorable, as well as a successful business man.

CHARLES FREDERICKS, BARBER.

As cleanliness is next to godliness, it stands to reason that a barber must stand very close to the priest on a question of salvation, for what is more uncleanly than a half grown beard on a man's face. Among the best representatives in this section we may mention Mr. Chas. Fredericks. This gentleman started business here about three years ago and has built up quite a large patronage.

The premises are located at No. 1913 North Fourth Street. They are of ample size and in every way fitted in the neatest and most attractive manner. Three chairs are in constant use. Shaving is attended to in cases of sickness or death in the most prompt manner. A specialty is made of cutting ladies and children's hair in the newest fashions. The services of two capable assistants are constantly required. Mr. Fredericks has been in this line some years and is thoroughly capable. A full selection of imported and domestic cigars is carried on hand. Mr. Fredericks has been a life long resident of Philadelphia and is widely known in this section.

PATRICK J. HAYES, MERCHANT TAILOR, 1403 NORTH
SECOND STREET.

A house which has maintained a most enviable reputation for first-class productions for many years, is that of Mr. Patrick J. Hayes, merchant tailor, 1403 North Second Street. He founded this enterprise at the present location twelve years ago, and at once met with popular favor that has resulted in a very large and influential patronage.

The premises occupied are spacious and commodious, handsomely appointed and supplied with every convenience for the comfort of patrons and the display of an elegant assortment of goods. The stock embraces everything in the line of foreign and American cloths, cassimeres and vestings always on hand. Dyeing, scouring and repairing done at the shortest notice. The goods from the establishment are made up in the most approved styles and the best of workmanship, and are unsurpassed in fit, elegance, finish and comfort. Mr. Hayes is a native of Philadelphia and his prices are extremely reasonable.

HUGH MCNEILL, FANCY AND STAPLE GROCERIES,
FRANKFORD AVENUE AND HUNTINGDON STREET.

When we notice that a house has been in successful operation for a long period of years it is very certain that they have some peculiar way of carrying on business that is in a straight-forward and upright manner or else they could not hold their patrons such a length of time.

Perhaps the oldest storekeeper in this section is Mr. Hugh McNeill. This gentleman opened business in this neighborhood in 1861; since then he has been actively engaged in this business and stands to-day as one of the representative grocery houses of Kensington. The store is of ample size and admirably arranged in the newest and best manner. A very heavy stock is carried, comprising a choice selection of fancy and staple groceries. Specialties being made of fine teas, fresh-roasted coffees, and many other things coming under this head.

Mr. McNeill, like many of our most successful merchants, is a native of Ireland, although he came here when a very young man, being honest and of congenial disposition, enjoys the highest esteem by all who know him.

WM. SKELTON, 2669 FRANKFORD AVENUE, FURNI-
TURE, CARPETS AND OIL CLOTHES ON
INSTALMENTS.

The well-known house of Mr. W. Skelton is a prominent feature of this community. The store is in dimensions about 20x70. The business was established 20 years ago, and 4 years ago he erected the attractive edifice as above located. He is the most extensive dealer in furniture and carpets in this section of the town, and his store is stocked with parlor, drawing-room, dining-room, library and chamber sets in great variety of styles and patterns at prices as low as the same goods can be bought in any other store in the city. In oil clothes and window shades the house has a stock much in advance of that carried by any establishment in the neighborhood, and embraces all that is new in these goods, all being sold for cash or instalments. In fact this gentleman's stock is varied and composed of almost everything that goes to make a house comfortable on easy terms; having several teams the goods are delivered promptly. This gentleman, as may be seen at once from his enterprise, has identified himself thoroughly with the industrial interests of this part of Kensington; he is also a member of the A. M. Prot. Asso. and largely aids in fostering the general good of his fellow citizen--by all of whom he is favorably known as a reliable merchant and esteemed by all who know him.

WILSON CHILDS & CO., PHILADELPHIA WAGON
WORKS, SECOND STREET AND LEHIGH AVENUE.

In examining the various enterprises in this section of Philadelphia that hold a representative position in the business world, we find that of Wilson Childs & Co, the Philadelphia Wagon Works, located at

Second and Lehigh Avenue. This business was established in 1829, at St. John and Buttonwood Streets, and has always been the same firm name, the present proprietors being sons of the founder. This concern, during the war, made a number of the government's wagons and do a very large export trade, in fact the bulk of the trade is now export. The premises occupied are about 500x300 feet, including from Second Street to American Street and Lehigh Avenue to Huntington Street, and ten different buildings, wood-working, blacksmith, painting shop, engine room, machine shops, dry houses, stock building, etc. A large force of skilled hands are employed. The materials used are of the choicest, carefully selected and specially adapted for wagon building, farm and heavy city work, such as trucks, drays, carts, etc., to a large trade in wheelbarrows. The establishment has been at the present location for more than forty years, and from the first the business has continued to grow and flourish. This is the oldest landmark in Kensington. The members of the firm are Mr. C. W. Childs and J. H. Childs, both are native of Philadelphia and of wide popularity and solid worth.

FRED BOEGER & SONS, NEW AND SECOND-HAND
FURNITURE, 1711 AND 1713 FRANK-
FORD AVENUE.

In but few establishments can a greater number of useful articles be found than in that of Messrs. Fred. Boeger & Sons, at the above address.

This business had its original opening about 30 years ago, under the management of Mr. Boeger, Sr. About 10 years ago he took his son into the business, but he is now deceased and the management again falls upon Mr. Boeger. The premises occupied are about 40x160 feet in dimensions. Here may be found

the greatest variety of household goods imaginable, including all kinds of furniture, looking glasses, etc. A complete stock of china and glassware is also carried. Furniture cars are also hired out for moving goods to all portions of the city and country, all orders being promptly attended to. Mr. Boeger has been an esteemed resident of this city for a number of years, coming here when quite a young man.

H. B. GERMANSKY, HOUSE FURNISHING GOODS, 2042
FRANKFORD AVENUE.

It is a remarkable fact how cheaply some articles can be sold. Tinware, for instance. You may visit the store of a regular manufacturer and he will ask you ten cents for an article that can be purchased for either three or five cents from any of the cheap variety stores. This section of the city has a very strong exponent of this class of trade in the personage of Mr. H. B. Germansky. This gentleman opened business here some two years ago and has already received a large share of the patronage in this line.

The store occupied is about 20x40 feet in dimension, and is literally filled with all kinds and sorts of house furnishing goods, notions and stationary. One would be surprised to see the great number of articles that can be purchased here for three cents apiece. More expensive goods are also handled. Two branch stores are in operation, one in Frankford and one in New York, the one in New York being in the nature of a book store. Mr. Germansky is of foreign birth, but has been in this country for more than a score of years. He is a naturalized citizen taking an active interest in the welfare of his country. He enjoys the closest relations with the manufacturers and auction houses and is thus enabled to obtain the greatest value for the least money.

M. M. HODGSON; WHOLESALE AND RETAIL DEALER
IN CIGARS, TOBACCO AND PIPES, N. E. COR-
NER FRANKFORD AND SUSQUEHANNA AVENUES.

Perhaps no habit has a stronger hold on mankind than the use of tobacco. Nearly every one uses it in some shape or another. In fact we are all slaves with silvered chains to this delightful weed. There is much capital invested in the growth, manufacture and sale of this commodity. Among the most prominent exponents of this latter branch of trade, we bring to our reader's notice Mr. Hodgson, of Frankford and Susquehanna avenues.

This gentleman started business here in January, 1889, and from the first the trade has been steadily improving, and is at present unsurpassed by any in this vicinity. The premises occupied are of ample size. The store is a corner one, and is fitted in the most attractive manner. It comprises a choice collection of imported and domestic cigars of the most popular brands, besides a full line of all kinds of smoking and chewing tobacco, pipes, cigarettes and smokers articles generally are also kept. The trade is both wholesale and retail, many of the smaller dealers in this section deriving their supplies from him. Mr. Hodgson has been a life-long resident of Philadelphia. He is very well-known in this line of trade and is universally respected by all who have ever had any transactions with him.

F. STEIN, HOUSE FURNISHING GOODS, 2426 FRANK-
FORD AVENUE.

In regarding the various business houses of Kensington it will be noticed that its industries are most varied in character, in fact a city within a greater city. Here are to be found stores of every character. The house furnishing trade has a strong representation in the personage of Mr. F. Stein. This estimable gentle-

man came here and opened business about three years ago. From the first the venture was well received and thus far every element of success has been achieved.

The premises are of ample size. The store and basement being used for business purposes. A very heavy stock is carried comprising all manner of house furnishing goods, such as wooden and willow ware, agate ware, kettles, pans and the many other things that come under the above head. A specialty is made of the manufacture of willow ware, baskets of all shapes being made to order. Baby carriages and perambulators are also made. Mr Stein is a practical willow-ware maker and is thoroughly familiar with all the details of this business. He is a native of Philadelphia, and has been a resident of Kensington some time.

MRS. KATE WEISS, MILLINERY, PINKING AND
STAMPING, 2418 FRANKFORD AVENUE.

In noting the representative establishments of Kensington our attention is directed to the store of the lady whose name heads this sketch. After an experience of 20 years in this artistic profession, Mrs. Weiss located here in July, 1878, and by the closest attention to every detail of this business has succeeded in rearing a fair trade such as any person in business may be proud of. The store is handsomely arranged and a large and fashionable line of goods carried, including straw, felt and cloth hats, caps and bonnets, all kinds of trimmings, feathers, flowers, ribbons, birds, beads, etc., as well as fancy goods. Mrs. Weiss has the agency for the "Domestic" paper patterns and publications, carrying an immense stock of patterns whose merits are too well-known to require elucidation here. A special feature is made in trimming and re-trimming hats and bonnets into all the recent cosmopolitan styles, dyeing, bleaching and pressing, as well as pinking and stamping.

Several competent assistants are employed under the direction of Mrs. Weiss herself, an accomplished adept in this avocation; whose native skill and artistic ability speak well for her success in business. Since establishing here she has proven herself a business woman of executive ability and unquestioned integrity, winning the appreciation of a large circle of friends and acquaintances.

ISAAC BIGWOOD, HOUSE FURNISHING GOODS OF
EVERY DESCRIPTION, 2745 N. FIFTH STREET.

A popular representative of this class of merchandise is the gentleman whose name heads this article.

Established here three years ago, Mr. Bigwood, prior to engaging in his present mercantile pursuit was engaged as a boss spinner at Haddington in the industry of weaving. Receiving an unfortunate injury in his hand he was obliged to relinquish his textile pursuit when he assumed the avocation of tradesman. In a salesroom the dimensions of which are 50x20 is carried a fine stock of house furnishing goods, carpets, oil cloth, shades, wringers, rugs, a fine display of china, glass and queensware, wood and willow ware, lamps, cutlery, plated ware, dry goods, novelties, in fact everything properly pertaining to a first-class stock of house furnishing goods. The goods are sold for cash and installments to responsible parties at the lowest prices consistent with honest living. The policy upon which this establishment is founded is quick sales and small profits, combined with honorable dealing. This house has succeeded in gaining an influential and select patronage.

A native of England, Mr. Bigwood has been in this country ten years. He is a citizen of the United States, a member of the sons of St. George and a gentleman who has won the esteem of all with whom he holds business relations.

WM. E. GAFF, GROCER AND SHIP CHANDLER.

When in compiling a work of this nature, and notice that a business house has been in active existence for a long term of years, we feel no hesitancy in recommending our readers to deal with such a house. Perhaps the oldest grocery house in this vicinity is that of Mr. Wm. E. Gaff. His business was started about sixteen years ago, and from the inception it has met with every possible success. The store is situated at Richmond and Palmer streets. It is of ample size and in every particular is neatly and well fitted. A large and complete stock is carried, comprising a fine line of fancy and staple groceries, teas, coffees, spices, canned goods, fruits and provisions of all kinds. A specialty is made of ship supplies.

Mr. Gaff, has through his long experience in this line become very familiar with all its details and is capable of supplying all demands that may be made upon him.

G. H. GRAHAM, HOUSE AND SIGN PAINTER.

During certain seasons of the year every house wife desires to know where she can have her painting economically and well done. Among the careful and practical painters in this district we can mention Mr. G. H. Graham, administrator. This business was established by this gentleman's father more than a quarter of a century ago, and later it came under the supervision of Mr. Graham personally. The office and shop are located at Palmer and Allen streets. They are of ample size and are very neatly arranged. All kinds of house and sign painting, glazing and graining, also ship and ornamental painting are done at the shortest notice, and in the best manner.

Mr. Graham has spent his entire business career in this town, and is fully conversant with all its details.

MRS. C. SCHAFFER, CANDY, CONFECTIONERY AND
STATIONERY, 2104 N. 2ND ST.

A business which is thoroughly identified with the commercial interests of this section of Philadelphia is that of Mrs. Catharine Schaffer, who has been at this present location, 2104 North 2nd street, for eight months, and has so far obtained quite a nice patronage from the residents in the neighborhood. The store is of ample size, and neat and clean, containing the dimensions of 20x15 feet, and a large and carefully selected stock of fine and mixed confectionery, candies, etc., in fact everything fresh and wholesome, displayed in a very tempting manner. Also a line of stationery of all descriptions. Mrs. Schaffer is a native of Germany, and thoroughly conversant with the wants of her patrons.

ASSAM CHINA AND JAPAN TEA COMPANY, WHOLE-
SALE AND RETAIL DEALERS IN TEAS, COFFEES
AND FANCY GROCERIES, 2478 FRANKFORD
AVENUE.

There is scarcely an article of consumption that more adulteration is practiced in than that of tea, hence the necessity of forming business relations with a reliable house. Among which we note the Assam China and Japan Tea Company. Founded originally in 1885, this concern has been here for 6 years, and during which time a steady and healthy growth in the business has been experienced; nurtured by the principles of "integrity, prudence and equity."

In connection with a fine line of goods and liberal consecutive business management this firm make a prominent feature of giving away china, glass, queensware and other articles of merchandise with a stipulated amount of tea; this, we learn, is done to introduce their goods on the market, and by their merits

influencing trade. They carry in stock also a fine line of coffees and spices, free from dust or deleterious substances, as well as fancy groceries, canned and bottled goods, table delicacies, etc.

Several competent assistants are employed, and no means spared to foster the interests of a select and steady patronage. Mr. James Kelly is the head and front of this establishment, and as a man of consistent business ability and unquestioned integrity he holds a leading position among the reliable dealers in Kensington, and has proven himself not only pleasant but profitable with whom to deal.

DAVID GILLIN, CIGARS AND TOBACCO, 142 WEST YORK STREET.

Perhaps in nothing is a man more particular than in the choice of his cigars. They must just suit his taste or else he will not be satisfied, and when once pleased chances are that he will continue to deal with the same store. Among the dealers catering to the popular taste in this direction we may mention Mr. David Gillin, of No. 142 W. York street.

This gentleman has been located at the above address for the past six years and has, through his ability and untiring energy, built up quite a large patronage. The store is of ample size and is in every way fitted in the neatest and most attractive manner. A very full stock is carried, comprising all kinds of imported and domestic cigars, tobacco, pipes, cigarettes and smokers' articles generally. Candy and confectionery is also handled.

Mr. Gillin has been a life-long resident of Philadelphia and is widely known; being a member of Post 5, G. A. R., having served in Company "B," 29th Regt. P. V. He was captured at Fort Ryan and sent to Bells Isle, on the James River, and at Lynchburg, Va., held prisoner of war. He was honorably discharged January 29, 1863.

ANDREW ALEXANDER, CARPET MANUFACTURER,
2031 & 2033 HANCOCK ST.

Among the carpet mills of this section of the city, a conspicuous building is that belonging to the gentleman whose name heads this article. The factory was established in 1870, under the firm name of Thomas Spence & Co., at the present site. It was a successful institution from the commencement. The area of the ground occupied is 34x40 feet, and the building all of brick and three stories in height, is 25x34 feet in dimensions. The goods manufactured are ingrain of all grades and shades, and they enjoy a high reputation in the market. The old firm was Thos. Spence & Co. About two years ago it was changed to the present style and has been successfully conducted ever since.

A journey through the numerous apartments of the mills shows that the machinery and all its appointments are of the latest and most approved character that modern ingenuity and skill, backed by the most ample capital, could attain. Twenty looms are kept busy constantly, and agents are constantly selling the goods all over the country. About fifty efficient and capable persons are employed. Mr. Alexander was a member of the old firm. He was born in the north of Ireland, but has spent over a quarter of a century in this country and has the interest of this city at heart. He is held in high esteem and honored by all who know him.

JOHN SCHNEIDER & SON, MERCHANT TAILORS, 2406
FRANKFORD AVENUE.

Among the many popular merchant tailoring establishments in the district of Kensington, none rank higher than the firm of John Schneider & Son, who have been for the last decade of years established here. Practical, scientific, correct cutters and designers of

clothing, they number among the first to bring out new styles, and make a fine display in their handsome, neatly fitted-up establishment of the finest and best imported woolens and suitings, in the newest designs, patterns and shades. This house has acquired a first-class reputation for marked good taste and judgment in making their selections, and give their customers assortments to choose from unexcelled by any contemporary house. In the successful prosecution of the business upwards of 16 experienced workmen are employed in and out of the business. Always up to the times, and indefatigable in their endeavors to please patrons, they offer inducements in prices and workmanship not easy to duplicate, while in fit and finish perfect satisfaction is insured. The individual members of the firm are John and John Schneider, Jr., the former a native of Germany, and a resident of this county for 37 years. Mr. Schneider, Jr., was born in Philadelphia. Both gentlemen are popular in trade, commercial as well as social circles, and hold the respect and esteem of all with whom they form business relations. Mr. Schneider, Jr., is a prominent member of the K. G. E., Mystic Chain, a German Beneficial Society, and others.

MRS. J. HOWELL, CONFECTIONERY AND SCHOOL SUPPLIES, 431 SUSQUEHANNA AVENUE.

The well-established and most popular house of Mrs. J. Howell, dealer in confectionery and school supplies, is one that is worthy of favorable comment. This place was started about two years ago, and has since been well conducted.

The store is well fitted, and contains a choice supply of fresh candies, stationery, school supplies, etc.

Mrs. Howell's husband is dead. He was highly esteemed during his life. Mrs. Howell is an estimable lady, and is highly respected by all who know her. She has been identified with the city's best interests.

ROBERT GRUBE'S MILK AND ICE DEPOT, 2528 N.
FOURTH STREET.

Adulteration seems to be the order of the day; almost everything contains some deleterious substance. Perhaps this fraud has been carried to as great an extent by milk dealers as any other line of trade, but there are those who would not resort to such methods to make a larger profit. If any of our readers are not satisfied with the milk we would advise them to try Mr. Robt. Gruber; this gentleman has a reputation second to none, and it is a known fact that all milk and cream sold by him is free from adulteration.

His premises are located at 2528 N. Fourth street. He has been in business here for the past 5 years and has in every way gained the confidence of his patrons. Great care is taken to have all pails and receptacles sweet and clean, so that the milk will not be tainted. Ice is also kept for sale at the lowest market rates. Mr. Grube has a team for delivery purposes and his route extends all over this vicinity.

He has been a life-long resident of Philadelphia and is widely known as an energetic and active business man.

MILTON S. APPLE, PHARMACIST, FIFTH AND CAM-
BRIA STREETS.

The pharmacist, the principal ally to the physician, and among the first called upon to alleviate the sufferings that "flesh is heir to" requires, above a knowledge of chemistry, practical skill and experience. Milton S. Apple, the popular operative and dispensing pharmacist, is one of the most useful among the honorable fraternity of which he is so capable a member. This business was originally founded here by Geo. W. Cox, afterwards transferred to Colegrove & Bossart, 5 years ago; the former 6 months later stepped out and Mr. Bossart continued 3 months, when the present proprie-

tor took possession and has met with uninterrupted success since 1886.

The salesroom is elaborately fitted up with all the appurtenances known to the trade. A fine soda fountain of new design embellishing the place. The stock consists of a large and fine line of pure drugs and chemicals, chamois, soap, sponges, toilet and medicinal specialties, fancy goods, patent medicines of standard reputation and druggists' sundries generally. In the rear is the laboratory with several competent assistants, all under the personal supervision of the proprietor himself, a graduate of the Philadelphia College of Pharmacy, class of 1883. Being thus qualified he is in every way prepared to preside over the destinies of such a responsible avocation.

A native of Pennsylvania, Mr. Apple has been a resident of Philadelphia for the past twelve years, and is regarded in the front rank of professional analytical and synthetical chemists, winning the esteem of all with whom he holds business relations.

JOHN G. MARTIN, FRESH, SALT AND SMOKED MEATS,
435 SUSQUEHANNA AVENUE.

There is scarcely a better known store in this section of the city than that of Mr. John G. Martin's. This gentleman opened business here about four years ago, and has conducted a successful business ever since.

The store is about 15 x 18 feet in dimensions, and is well fitted with the latest approved fixtures. Here may be found a full supply of choice fresh, salt and smoked meats, all of which is of the very best stock. A large ice-box is kept for keeping meats in during the hot season. Mr. Martin was born in Philadelphia, and has always been identified with the best interests of the city. He is highly respected by all who know and deal with him.

GEORGE DREXEL, CIGARS AND TOBACCO, 206 W.
SUSQUEHANNA AVENUE.

Possibly there is not a better known cigar dealer and manufacturer in this part of the city than Mr. George Drexel. This estimable gentleman opened business here about eight years ago and has since conducted it in the most successful manner.

The store is fitted up in the latest and most approved style. Here may be found a complete line of choice cigars, both imported and domestic, smoking and chewing tobaccos, also smokers' material. Mr. Drexel manufactures cigars and has an immense outside trade. One capable attendant is employed and more when needed. The shop is in the rear.

Mr. Drexel was born in this State and has lived here for twelve years. He is an honored member of the Knights of Pythias and the Order of Penti. He is highly esteemed by all who know him.

JAS. CHAMBERS, BARBER, 1847 N. SECOND STREET.

An establishment that is thoroughly identified with the business interests of this section is the tonsorial establishment of Mr. Jas. Chambers, who has been in business at the present location for fourteen years. The shaving and hair-cutting saloon is of ample size, very neat and clean and thoroughly equipped with all the accessories essential to the satisfactory conduct of the business, and contains three comfortable chairs of late design.

There can be obtained at Mr. Chambers' place of business a first-class shave, hair-cut or shampoo at popular prices and by practical and experienced assistants. There is also displayed for sale a nice stock of cigars and tobacco of the leading brands. Mr. Chambers is a native of Philadelphia, and has gained the confidence and esteem of his patrons and friends.

MISS M. SAUNA, DRY GOODS, NOTIONS, ETC., 1935
N. SECOND STREET.

An established and well-known dry goods, notions and trimmings store is that of Miss M. Sauna, whose establishment is eligibly located at 1935 N. Second street. Miss Sauna has been at this location for ten years, but has been in business in this section of Philadelphia for fourteen years.

The store is of ample size and handsomely fitted up, being about 20 x 20 feet in dimensions, and neat and attractive. The stock carried embraces all that is new and fashionable in dress goods, trimmings, notions of all kinds, furnishings, etc. The whole array of goods is very attractive. Also there is plain sewing and wrappers made to order at popular prices, and all work done in first-class style. Miss Sauna is a native of Philadelphia, and well thought of throughout this neighborhood.

W. F. KLAUDER'S CIGAR EMPORIUM.

Perhaps in nothing is the average man more particular than in the choice of his cigars. They must just suit his taste or else he will not be satisfied with them, and when once pleased the chances are that he will continue to deal with the same store. Among the best known stores in this section devoting their energies to this line, we mention that of Mr. Klauder at Leithgrov and Berks Streets. This gentleman started business here about three and a half years ago, and up to this time has been very successful. The store is of ample size and is in every way fitted in a most attractive manner.

A heavy stock of the choicest brands of imported and domestic cigars is constantly carried on hand, besides all kinds of smoking and chewing tobacco, pipes, cigarettes and smokers' articles. All the daily, Sunday and weekly papers are also sold. Books and sta-

tionery are also handled extensively. Fishing-tackle and sporting goods are also handled. Mr. Klauder has been a life long resident of Philadelphia and is widely known in this vicinity as an active and energetic business man. He is a prominent member of the various clubs and fraternal societies in this section.

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SEIP & LEHR, DRY GOODS AND NOTIONS, 2556 FRANKFORD AVENUE.

When in regarding the various business houses, we see that they have been in active operation for nearly a score of years, it is very sure that the business has always been carried on in a thoroughly straight-forward and upright manner. Among the many business houses in this section, that were opened years ago, we may mention Messrs. Seip & Lehr. This enterprise was originally established by Mr. Seip, nearly eighteen years ago. After managing it for ten years he died, it then came under the direction of Mrs. Seip who four years ago took Mr. Lehr into the firm.

The premises occupied are of ample size, being about 20x65 feet in dimensions. They are fitted in the most thoroughly cosmopolitan manner. The stock carried is very heavy, comprising full and complete lines of dry goods, underwear, hosiery, notions, men's furnishing and fancy goods. Particular attention is paid to the dress goods department, in which may be found a choice selection of imported and domestic fabrics. When running normally, constant employment is given to five capable sale-ladies. The members of the firm are Mrs. C. Seip and Mr. Gus. W. Lehr, both of whom have been identified with this line of trade for some years, and are thoroughly familiar with all the many details. The trade done is very large and is constantly increasing.

MRS. MARGARET SCHIESSER, MEATS AND PROVISIONS,
2560 FRANKFORD AVENUE.

In looking over the various business houses in this section, it will be noticed that there are many, who have been in extensive business for more than twenty years, and, it may be known that such an establishment must have been carefully and successfully managed. Among the oldest in this section may be mentioned that of Mrs. Margaret Schiesser. This business was originally established by her husband about twenty-four years ago, after his demise in 1876, the business reverted to his wife. She has associated her son, Mr. Edward Schiesser, with her, he now has the active management.

The premises occupied are of ample proportions, being about 20x40 feet in dimensions, they are fitted in the best and most convenient manner. A large refrigerator is used for the storage of fresh meats. A very heavy stock is carried comprising all kinds of fresh and salt meats, fresh fruit, vegetables and provisions generally. Marketing is delivered free of charge to all patrons of Kensington.

Mrs. Schiesser, like many of our most successful business people, is of German descent, and a resident of this country some twenty-eight years.

JACOB ANSTETT, BAKERY, 2224 FRANKFORD AVE.

In but few lines of trade is a more thorough knowledge of the business required to be successful, than in this one. The proprietor of the establishment must necessarily be a man having learned the trade, and fully familiar with all its details. Among the best and most favorably known houses in this section devoting their energies to this line, may be mentioned that of Jacob Anstett. This estimable gentleman came

here and started business nearly eighteen years ago, and has since then been located in the same building. It is about 20x60 feet in dimensions, with the bakery and workroom in the rear, while the front is used as a saleroom and an ice cream parlor.

To be running at normal capacity the business requires the constant employment of two capable men.

All kinds of bread, pies, biscuits plain and fancy cakes are made, besides ice cream and water ices of various flavors. Mr. Austett has been a well-known resident of Kensington for many years, and is esteemed as an active and energetic business man.

THOMAS P. ROSS, GROCER AND PROVISIONER, 1755
FRANKFORD AVE.

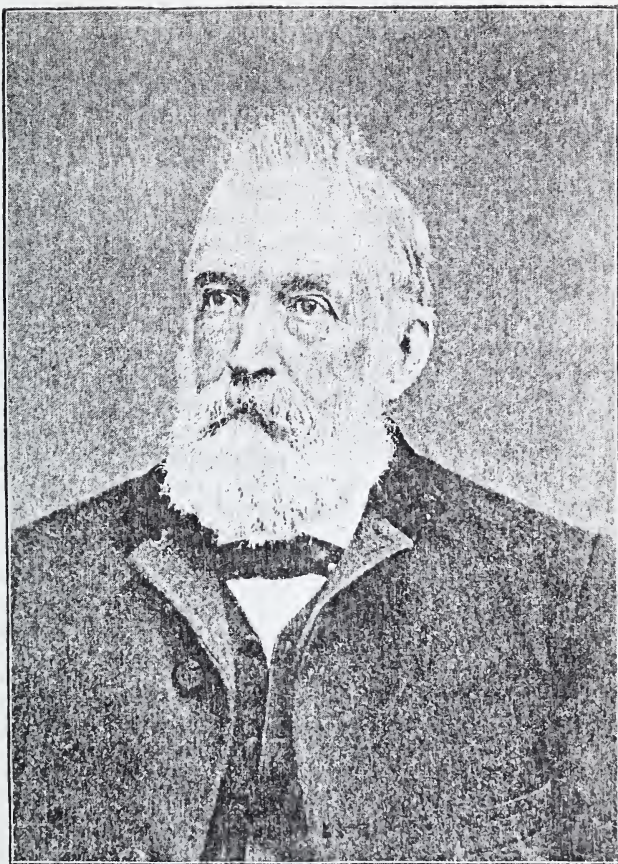
Kensington is essentially a manufacturing district, and employment is given to armies of working people who in order to keep healthy must have the best and plainest kind of food. There are many stores in this neighborhood that keep an excellent stock of groceries and provisions, notably the establishment of Mr. Thos. P. Ross. This estimable gentleman opened business in this section more than twenty years ago. At first the trade was very small, but it gradually grew until now it equals any in Kensington.

The store is of ample proportions, being about 20x30 feet in dimensions, it is fitted in every way in the most convenient manner; an air of neatness pervades the whole establishment. A very complete stock is carried, comprising all kinds of staple and fancy groceries, fruits and provisions of all sorts. The business requires the constant employment of two capable salesmen. Through his long experience and intimate knowledge of this business, Mr. Ross is fully able to supply the demands of the most fastidious at the lowest market prices.

JOHN SEUTNER, FLOUR, FEED AND GRAIN, 2777
FRANKFORD AVE.

There is not among all the great staple food products that enter into general consumption any that exceeds in importance those of hay, feed and grain, and it is in the nature of things, therefore, that the sale of these articles should constitute one of the principal branches of mercantile industry in every centre of commerce and trade. Among the flourishing concerns that are prominent in this line in Kensington is that conducted by Mr. John Seutner. This gentleman is an extensive dealer in feed, grain, hay, straw and sundries, supplying the locality in these commodities, in small or large lots. He has been established in business since 1869, at which time the firm was J. & W. Seutner, the location being on the opposite corner. In 1878 this partnership was dissolved, and since that time has been under the sole control of Mr. John Seutner.

The premises occupied comprise a commodious two-story building, 18x90 feet in size, and provided with all the needed appliances for the easy conduct of the business in a systematic manner. Handling only a very superior line of goods, liberal and honorable in all his dealings, and being withal a gentleman of energy, sagacity and excellent business ability, Mr. Seutner has secured a hold on public favor rarely equalled by any of his contemporaries, and has built up a very large and creditable trade. He receives his supplies direct from the best sources of production, and is prepared to fill all orders promptly and at the lowest prices consistent with the quality. Mr. Seutner is a native Philadelphian, in the prime of life; a prominent member of several fraternal orders, and a faithful exponent of the enduring principles of honor and equity which are the foundations of all successful business.



THOMAS MCGROVY.

THOMAS MCGRORY, CONVEYANCING, REAL ESTATE
AND INSURANCE, 2771 KENSINGTON AVE.

Among the many real estate, brokers and conveyancers in Philadelphia, none stands higher or is more worthy of confidence than Mr. Thomas McGrory, whose well-known and popular office is located at 2771 Kensington Avenue. Mr. McGrory established himself in this business in 1887. He has had a very extended experience in real estate matters, and has secured a clientage second to none in this section of the city. He has always on his books many properties for sale, to let, or exchange, and also a long list of applicants in search of desirable properties. He has ample facilities both for investing money on bond and mortgage, and for procuring it for those who have good real estate to offer as collateral. He pays special attention to the collection of rents and interest, and takes entire charge of estates; has the agency for several strictly reliable fire insurance companies; and does a first-class general real estate business. He is also a practical conveyancer of long experience, and makes careful examinations of, and searches titles. His abilities and devotion to the interests of his clients has brought to him a very large and remunerative business. He has every facility and convenience in his office for the speedy and satisfactory transaction of all real estate matters, and is trustworthy and reliable in everything that he undertakes. Mr. McGrory is a native of Ireland, and has passed forty-six years of his life in Philadelphia. His knowledge of real estate matters, especially in this locality, is surpassed by none, and his devotion to his business is a sufficient guarantee that everything entrusted to his care will be attended to promptly and efficiently. Personally, he is deservedly popular in both social and business circles, where he has made hosts of friends by his honesty, push, sound judgment and inflexible integrity.

NEIMICH & WIEST, BOTTLING ESTABLISHMENT, 151,
153, 155 RICHMOND ST.

The bottling of carbonated beverages and malt liquors is a business which has assumed such proportions during recent years, that it may safely be reckoned one of the most important among the industries of the city. The business is conducted by men of experience and capital, and is represented by none so well as Messrs Neimich & Weist, whose extensive bottling works are located at Nos. 151, 153, 155 Richmond street. Both the partners are natives of this city, well-known and experienced men. Mr Neimich's experience embraces a period of twelve, and Mr. Wiest about six years, and since January, 1886, they have been associated in business, occupying their present premises since June, 1886, the same being two-stories high, and 20x100 feet in area. Throughout it is perfectly fitted up and equipped with all the latest improved machinery and special appliances necessary to the trade. And in this connection we will state, that cleanliness in everything is a special feature of this establishment. A force of efficient workmen is employed, and the capacity of the establishment is 250,000 dozen bottles annually. Besides a good substantial city business the firm make shipments through Pennsylvania and New Jersey. Six double teams are in use, making deliveries, and each season the business shows a steadily growing increase. The general scope of the business includes the manufacture and bottling of various mineral waters, including soda water, sarsaparilla, ginger ale, tonic beer, etc., and the finest and best brewings of lager beer, India pale ale, brown stout; porter, etc., a specialty being made of the products of the Bergner & Engel Brewing Company, Christian Schmidt's malt beverages, all of which have attained a wide reputation for purity and general excellence. Messrs. Neimich & Wiest are young men in the active prime of

life, very popular, and thoroughly alive to the wants of their patrons, and quick to recognize and supply them in the most satisfactory manner. They are both members of several fraternal orders, among which may be named the I. O. O. F., I. O. R. M., and K. M. C. A Specialty recently added to their production is a Malt Extract, second to none in existence—specially marked and solely handled by this enterprising firm—branded the Philadelphia Digestive Malt Extract, and is sold by the principal druggists throughout the country.

JNO. C. GETLER, PHOTOGRAPHER, 2021 FRANKFORD
AVENUE.

Regarding the industries of Kensington, it is a remarkable fact to notice how many establishments have been under the proprietorship of one man for twenty years and over. There are many such instances that can be cited. Notably in this vicinity may be mentioned Mr Jno. C. Getler. This estimable gentleman established himself here in 1871, and has since occupied the same store. Photography in all its many branches is carried on here, a specialty being made of portraits and copied work.

The premises are very large, and are fitted in the most convenient manner, the operating rooms being on the third floor. Mr. Getler is thoroughly practical, having by his long experience gained a knowledge of this line possessed by very few persons.

He has been a life-long resident of Philadelphia, and is very well known throughout Kensington, having for many years been connected with the Masonic fraternity, the Red Men, the Odd Fellows, the Blue Lodge, and No. 54 Kensington Commandery Knights Templar.

P. B. CLYMER, STAPLE AND FANCY GROCERIES,
532 SUSQUEHANNA AVE.

To pursue a critical business such as this, requires not alone experience, but a natural aptitude to discriminate between the quality of food products, as often a worthless article finds its way to the consumer for which triple its value has been paid. Hence the necessity of a first-class dealer. Mr. P. B. Clymer established himself here ten years ago, and by a conscientious effort to supply the demands of the trade a line of good goods, and consecutive business management, has won a desirable trade. The Stock embraces groceries, provisions, fine teas, coffees and spices, free from adulterations, canned and bottled goods, preserves, kitchen and laundry supplies, fresh and salt meats, hams, lard, bacon, sausage, a fine line of country produce, butter, cheese and eggs, and during the season all kinds of green truck, vegetables, poultry and berries and a line of goods only handled by a first-class house. To successfully conduct the business, a competent and affable assistant is employed, and a team for the hauling and delivering of goods and for the general attention to the comforts of the trade. Born in Bucks county, he has resided since 1863 in this city. Mr. Clymer is well and favorably known in trade circles as a responsible dealer, and commands the respect of all who know him.

B. SMITH, PROP., GLOBE MEAT MARKET, 2502
FRANKFORD AVE.

In no line of business is more careful attention required from the proprietor, than in the meat and provision business. He must do all the buying and be at the store early and late. The hours are long and the work tiresome. Among the "hustlers" devoting

their energies to this line may be noted, Mr. B. Smith. This gentleman established business June, 1889. At first the trade was comparatively small, but lately it has grown to be very large. The store is fitted up in the most complete manner, a large refrigerator being used for storage of meats and fruits. The cellar is used for storage purposes. At all times a very choice selection of meats is carried, fruits, provisions and canned goods are also carried. The trade of the house is large and is increasing every month. Mr. Smith, the proprietor, is an active and energetic business man, and is well known in this section, and commands the confidence and esteem of a large patronage.

H. B. DE HAVEN, NOTIONS AND TRIMMINGS, 2611
FRANKFORD AVENUE.

When we remember how many merchants have risen to prominence by strict honesty, square dealing, and legitimate exercise of advantages they may possess, how inexcusable are what are known as the tricks of trade, to which so many resort, and in the end always prove disastrous to the success of all. Among the former must be classed Mr. H. B. De Haven, who has been engaged in the Dry Goods and Notions trade for about six years, and is located in an attractive store about 20x25 feet in dimensions. The taste and ability of the proprietor is evinced by a very superior stock of dry goods, including a fine line of dress goods, muslins, etc., as well as a variety of notions. A fine grade of goods is displayed at this house. Patrons of the store receive prompt and considerate attention, and rarely fail to meet with the fullest satisfaction. Mr. De Haven was born in Philadelphia, and is a contractor, also, for all kinds of work, cellar diggings, etc. He is well-known, and occupies quite a place in the notion and trimming trade in his part of the town.

KENSINGTON BEEF MARKET, FRANK BRUNTRAGER,
PROPRIETOR, 1814 FRANKFORD AVENUE.

The introduction of Western meats into the Eastern market has proved a great advantage to the consumer, if not to the dealer. The competition caused by this has reduced the price of all meats. Among the best known dealers in this section may be mentioned Mr. Frank Bruntrager, the proprietor of the Kensington Beef Market. This gentleman opened business here about four years ago. Finding himself cramped, has taken the larger place, as above. The store occupied is of ample size, being about 20x30 feet in dimensions, and is fitted in the most convenient manner. A large refrigerator is used for storage purposes. All kinds of city and western dressed meats are sold, besides a full and complete line of fresh fruits and vegetables. A specialty is made of roast beef, only the choicest cuts of this character being sold. Mr. Bruntrager, the proprietor, has been an esteemed resident of this section for some years. His success is mainly due to his energy, ability, and congeniality of character.

MRS. JANE RANG, HOUSE FURNISHING GOODS, 2008
FRANKFORD AVENUE.

How very much easier it is for a lady to keep house now than it was twenty-five years ago! During that time there have been more improvements in the methods of keeping house than in almost any other business. The improvements have not only been confined to the parlors, but the kitchens and dining rooms have received a fine share in the shape of improved glass and china-ware, tin, and agate ware. Among the best known business of this character in this section may be cited that of Mrs. Jane Rang.

This business was originally started by this lady's husband twenty-five years ago, and fifteen years after.

wards the store now occupied was taken. Shortly after the removal here, he died, leaving the entire management to his wife. She immediately took a hold, and has managed it most successfully. The store is of ample proportions, and is fitted in the most convenient manner. It is literally filled to overflowing with a very complete stock, comprising crockery, china and glass ware, tin and wooden ware, besides all the many other articles that come under the above heads.

In connection with this business, all kinds of fancy work, such as knitting, crocheting, paper work,—such as flowers, fruit balls, and all kinds of designs. This department is under the supervision of Miss Mamie Rang, a young lady of experience in this artistic pursuit, and prepared to meet the demands of a select patronage.

DREIFUS & CO., NEW AND SECOND HAND GOODS,
2007 AND 2009 FRANKFORD AVENUE.

When an article is desired at a very low figure, there are but few better establishments to visit than one of this character. Here may be obtained anything, from a needle to an anchor, either new or second hand, and at such low prices that you would be astonished.

The business was originally started about ten years ago by the present proprietors, and has since then been under their active management. The premises occupied are of ample proportions. They are literally filled to overflowing with a stock comprising new and second hand furniture, carpets, dry goods, notions, and all kinds of auction goods. The trade is both wholesale and retail, many of the store keepers in this section purchasing goods here. The success of the business has been largely due to the energy and enterprise displayed by the proprietors, who have in every way shown their ability to conduct and manage such a large business as this one.

JNO. C. BUSCH, DEALER IN BOOTS AND SHOES.

Formerly it was almost impossible to obtain a good shoe ready-made, but of late years the manufacturers have made such vast improvements in their methods that it is scarcely necessary to purchase a custom-made article. Among the well-known dealers in this line we take pleasure in mentioning Mr. Jno. C. Busch. This gentleman started business here nearly seven years ago, and has thus far been most successful. The premises are located at No. 2553 North Fifth Street. They are of ample size, and in every way fitted in the neatest and best manner. Here may be found a carefully selected stock of all kinds of Men's, Ladies', Misses' and Children's Boots and Shoes. A specialty is made of custom work and repairing.

Mr. Busch is a practical shoemaker, and is thoroughly conversant with all the many details of the business. Like many of our most successful dealers in this line, Mr. Busch is a native of Germany, but has been here many years. He is an active member of the German Lehigh Building and Loan Association.

SCHNEIDER & SCHEIBLE, HEATERS AND RANGES,
2016 FRANKFORD AVENUE.

The question of properly heating our dwellings is one that interests the majority of persons. How to get the greatest amount of heat from the least coal has been the vital point. Many contrivances have been put on the market, the best and most improved of which can be seen at the establishment of Messrs. Schneider & Scheible. This business was started some years ago by Mr. P. Keyser, who, after managing it successfully for a number of years, sold out to the present firm about five years ago.

The premises occupied are of ample size, consisting of a store about 20x50 feet in dimensions, with a basement, used as a workshop, about the same area. A very heavy stock is carried, including all kinds of stoves, heaters and ranges, tin ware, etc., as well as refrigerators. A specialty is made of repairing, and all kinds of special orders. The trade of the house is very large, and is constantly increasing. The members of the firm are Messrs. Chas. F. Schneider and Chas. Scheible, both young and active business men, who are in every way conversant with this line.

FRED VEIT, DEALER IN ALL KINDS OF FOOTWEAR,
TRUNKS, BAGS, VALISES, SHAWL-STRAPS, ETC.,
1549 W. GERMANTOWN, AVENUE.

Among the many enterprising and successful merchants of this section we take pleasure in making special and honorable mention of Mr. Veit. He was formerly at 1553 N. Fourth street but has been at 1549 W. Germantown Avenue since May 1st, 1889, where the great reliability of his goods and reasonable prices is building up for him a sure foundation of steady and ever increasing trade. He carries in stock a full assortment of hand and machine sewed ladies' and gent's, boys', misses' and children's boots and shoes and Goodyear's rubbers, together with a well-selected stock of trunks, traveling bags, etc.

Mr. Veit is thoroughly conversant with the business, having had 15 years' experience in all its details, and gives it his personal supervision. The attention shown his patrons is both courteous and gentlemanly. The dimensions of his store are 20x30 feet, and it is nicely arranged and equipped for the business.

Mr. Veit is of German descent, an honest, straightforward man of undoubted integrity of character, earnest, energetic and pushing, and worthy of the high

esteem in which he is held by all. He is a member of Tusckivilla No. 4, I. O. R. M., also a member of Spring Garden Council No. 18, Order of American Mechanics. Mr. Veit is a member of Oriental Court Club No. 14, of American Mechanics.

ALVA F. TOD, M. D., PHARMACIST, N. W. COR-
FIFTH AND DIAMOND STREETS.

The utmost importance of a first-class pharmaceutical establishment in a community like this cannot be too highly extolled. Dr. Tod established here four years ago, and has since won the confidence of the community as a reliable dispensing chemist. In an attractive salesroom, 20x20 feet in area, is carried a fine line of pure and fresh drugs and chemicals, soap, perfumery, toilet requisites, medicinal specialties, patent and proprietary remedies of known merit, physician's and surgeon's appliances, herbs, roots, barks, tinctures, and a line of goods too extensive to enumerate in detail. The laboratory is in the rear, equipped with every facility and appliance requisite for the pursuance of this business. Several competent assistants are employed, and the laboratory is under the personal supervision of the proprietor himself, an analytical and synthetical chemist of experience, a registered pharmacist, and a graduate of the Philadelphia College of Pharmacy, thus in every way qualified to pursue this critical calling.

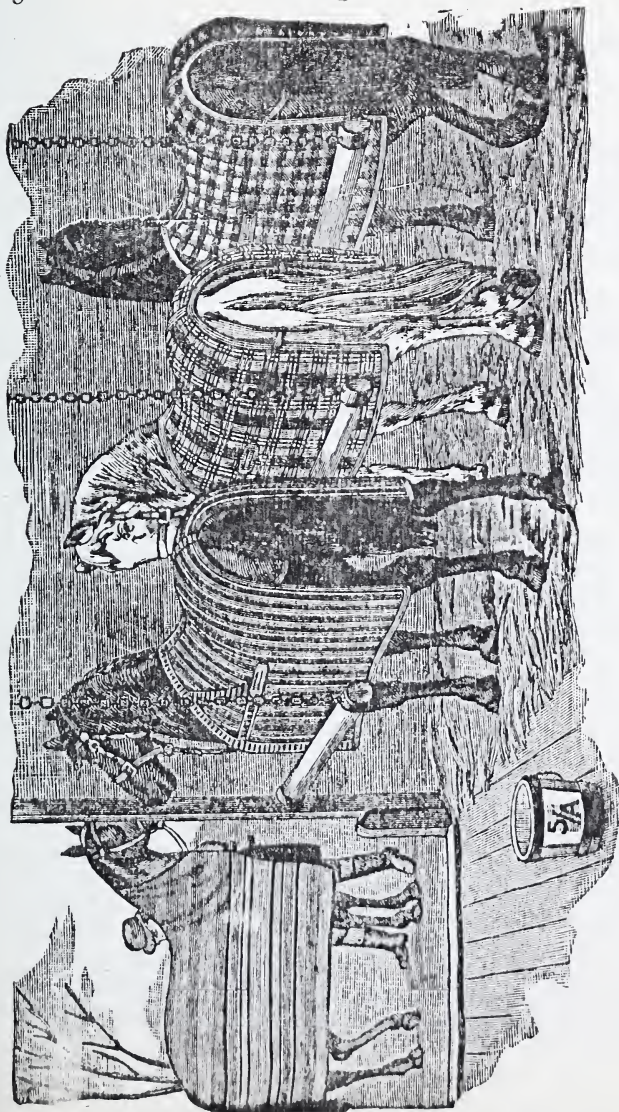
Dr. Alva F. Tod is a native of Philadelphia, and spent his early life in Girard College. After a thorough tuition from this institution, he graduated from the Philadelphia College of Pharmacy. He entered the Jefferson College of Medicine, and graduated as a Doctor of Medicine in 1890. Mr. Tod holds the distinction of being one of only three graduates of some 4000 scholars of Girard College. He now holds the position of assistant surgeon in the Jefferson Hos-

pital. Dr. Tod is extensively engaged in the practice of medicine, and as a physician commands the respect and confidence of all with whom he forms professional relations. In business as well as social circles, this gentleman is esteemed in all the walks of life by the entire community in which he figures.

BENJ. L. BYREN, WHOLESALE DEALER IN FINE CIGARS,
2524 N. FIFTH STREET.

Since the introduction of tobacco into civilized Europe by Sir Walter Raleigh, this country has developed one of her greatest industries, and that is the tobacco business, yielding the government millions of dollars annually. Among those engaged in the sale of this commodity may be mentioned Mr. Benj. L. Byren, who inaugurated this business two years ago and succeeded in winning popular esteem. For the pursuance of the business a salesroom 20x30 feet in dimensions is occupied, attractively arranged and carrying an extensive stock of goods. Mr. Byren is enabled to offer inducements to the trade and those in quest of good goods at a low quotation, will do well to correspond with this house.

Among the special brands may be mentioned "The Quaratee," which is considered by connoisseurs the best up-town. The virtue of these cigars is too well-known to require elucidation here. An extensive trade is pursued both wholesale and retail and every facility is at hand to supply orders of any magnitude with a cigar, the quality, flavor and general excellence of which is not surpassed anywhere. Mr. Byren is a native of Philadelphia, well and favorably known in trade as well as social circles, and a member of the Anti-Cobden Club. He is respected by all who know him for his personal worth.



5/A EXTRA TEST
BLANKET

5/A FIVE MILE
BLANKET

5/A BOSS STABLE
BLANKET

5/A ELECTRIC
BLANKET

WM. AYRES & SONS, MANUFACTURERS OF HORSE
BLANKETS AND HORSE CLOTHING, THIRD AND
CUMBERLAND STREETS.

The elements of commercial success are seldom found in happier combination than in the case of the firm of Wm. Ayres & Sons, whose office is located at 711 Market street, and who have secured for the goods manufactured by them such wide celebrity coupled with a trade of great and growing magnitude. Perceiving an opening in the line of horse blankets and summer horse clothing this house twenty years ago began their manufacture under the above firm name. By their energy, sound judgment and honorable dealing they speedily secured the recognition and patronage of the best class of the trade throughout the United States, and once introduced into any section, their horse blankets rapidly enlarged their sales, strictly on their merits.

Some six or eight years ago finding their various styles were imitated in inferior qualities, they conceived the idea of attaching a trade mark to their best qualities and of extensively advertising that horse blankets with this trade mark were the best and strongest. They adopted the trade mark 5-A (being suggested by five Ayres in the firm, the father and four sons.) This 5-A trade mark was attached to their styles which had additional stock and labor put in them, and the fact was so extensively and thoroughly advertised that every dealer of horse blankets in the country, no matter how distant or how small the town where located, soon knew the merits of the 5-A horse blankets and that they were noted for their strength and wearing qualities. This policy of making 5-A horse blankets the best and strongest and of putting the 5-A trade mark on them so buyers would have a guarantee that they would give extra wear has been continued up to the present time, and is the ruling policy of the house.

They are one of the large advertisers of the country, and in hundreds of papers from the Atlantic to the Pacific, the readers are told of the merits of the 5-A horse blankets. This has resulted in the house taking the place of the leading manufacturers of horse blankets in the country and probably in the world. In the past two years they have several times added to their manufacturing capacity by additions and erection of new buildings.

JOHN HAVENS & SON, LEATHER AND SHOE FINDINGS, 415 EAST GIRARD AVENUE.

A review of the noteworthy business concerns in the Kensington district of Philadelphia would be scarcely complete without more than passing mention to the old established and well-known shoe and leather findings house of John Haven & Son. For a period of fifty years John Haven, Sr., established this present business, then on Frankford road above Laurel street. To be identified consecutively for a half century in any one branch of commerce falls to the credit of few business men in this city.

After so long and honorable a career in the business world this gentleman has won the respect of several generations, and his name and that of his business has long been regarded synonymously. After a successful run, the business growing with the times and the city, necessitated more commodious and eligible quarters, and nearly twenty years ago the present site was taken, and his son, Mr. Anson Havens, taken into business. The latter gentleman, like his father, having spent a life's career in this avocation, bent his energies upon the success of the business and through executive ability has sustained the reputation of the house until this day. The salesroom is 16x25 feet in area and contains a heavy line of all kinds of leather

from the heaviest white oak tanned sole leather to the finest patent leather in the market. French and American calf uppers, these they also manufacture, and have the reputation of superb fit and finish. All kinds of pegs, tacks, awls, hammers, wax, threads, etc., etc., etc. Two hands are employed in the prosecution of the business and a select trade enjoyed. Both natives of Philadelphia, the Messrs. Haven, stand high among the reliable dealers in Kensington. Members of the I. O. O. F. They are esteemed in social as well as mercantile circles.

FRED. OHEN, MANUFACTURER OF FINE CIGARS.

Perhaps in nothing is the average man more particular than in the choice of his cigars. They must just suit his taste or else he will not be satisfied and when once pleased the chances are that he will continue to deal with the same house. Among the many dealers catering for the popular trade in this section we may mention Mr. Fred. Ohen. This gentleman originally established business in West Philadelphia but moved to 260 West York street, his present address, about a year and a half ago, and has through his ability built up an extensive trade. The premises are of an ample size and are fitted in the most commodious manner. The services of three capable work-people are constantly required.

Nothing but the best quality of leaf tobacco is used, which in conjunction with the high class of workmanship unite in producing a fine cigar. Smoking and chewing tobacco, pipes, cigarettes, etc., are also kept. Mr. Ohen has, through his long experience in this line, become thoroughly familiar with all the many details in the business. He is like many of our most successful cigar dealers, a native of Germany but has been in this country for twenty-seven years.

HENRY KLAUS, DEALER IN BOOTS AND SHOES, 1637
N. SECOND STREET.

Mr. Henry Klaus was born in Germany and has been in Philadelphia a number of years. He has been located at his present establishment, 1637 N. Second street, for four years, and has become one of the most noted and most successful business men in this section. He is straightforward and honorable in all his dealings and is satisfied with fair and reasonable profits. His store is 20x20 feet in dimensions, handsomely fitted up, and is stocked with everything new and fashionable in boots, shoes, slippers, rubbers and gaiters of every description.

The leading feature of the business is the custom department and the repairing, which is a specialty. The materials are carefully selected and the workmanship the best, and all orders are punctually filled. Mr. Klaus is a thoroughly practical man and has made many friends.

CHARLES BUCKLEY, BARBER 407 SUSQUEHANNA
AVENUE.

One of the best known and most popular tonsorial artists in this section of the city is Mr. Charles Buckley, whose place of business is situated at 407 Susquehanna avenue. Mr. Buckley opened this establishment in September 1889 and has since conducted a most successful business.

The store is well fitted with the latest and most improved appliances. Three chairs are constantly filled with customers. Shaving, hair cutting and all the branches of the trade are executed with skill. The parlor is very neat and clean and is handsomely adorned. Mr. Buckley has been identified with this city's best interests for over a quarter of a century. He is highly esteemed and honored by all those who know him.

PETER JOS. STOLL, GROCERS SUPPLIES, WHOLESALE AND RETAIL, 2122 NORTH SECOND STREET.

A year or more of uninterrupted prosperity marks the history of the well known wholesale and retail general groceries supplies, notions, etc., store of Peter Jos. Stoll, 2122 North Second street, whose business has been conducted with uniform success at this present location, the business premises occupied comprise a commodious store 15x1 ft. in dimensions and neatly appointed and well-ordered throughout. The stock which is extensive and finely assorted, comprises table delicacies, sauses and all grocers notions and varieties, wholesale and retail, storekeeper's supplies of all kinds, in short, everything found in a first-class establishment of the kind.

Mr. Stoll is a native of Germany and has been in this country thirty-six years. He has been employed as watchman, and is active and energetic.

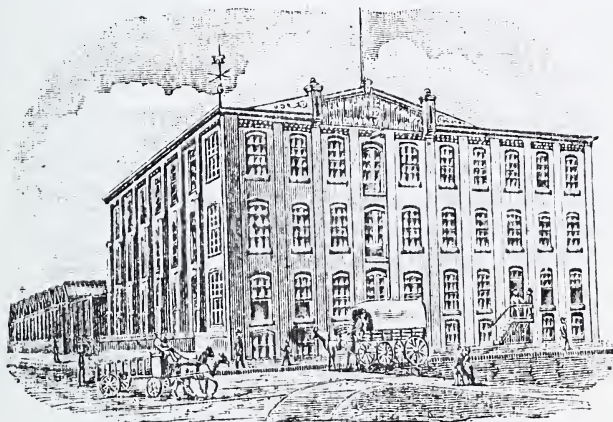
WM F. HERZOG, STEAM DYEING, SCOURING AND REPAIRING, 268 SUSQUEHANNA AVENUE.

One of the best known houses in the dyeing, scouring and repairing business is that of Mr. William F. Herzog, whose establishment is situated at 268 Susquehanna avenue. Mr. Herzog began business here about ten years ago and has since conducted it in the best possible manner. The store is about 20x20 feet in dimensions and is well fitted with the latest and most approved appliances. Steam dying, scouring and repairing at the shortest possible notice is the motto of this gentleman. The dyeing and scouring is given out, and tailoring work is done by Mr. Herzog.

Mr. Herzog was born in Germany but has been identified with this city's interests for the past quarter of a century. He is highly esteemed by all who know him.

STAR AND CRESCENT MILLS CO., FRANK LEAKE,
PRES. MANUFACTURERS OF TURKISH TOWELS,
DUSTERS, TERRY CLOTH, &C., N. E. COR. HAN-
COCK STREET AND LEHIGH AVENUE.

The enterprise, skill and energy of our manufacturers in the important field of textile industries deserve the highest commendation, and it is with pleasure we devote some pages of this industrial review of Kensington for the relation of their resources and facilities.



Prominent among the leading representative corporations of the United States is the widely known and reliable Star and Crescent Mills Co., manufacturers of Turkish towels, dusters, terry cloth, &c., whose office and salesrooms are located in the mill building as above. This business was originally established in 1882 by Messrs. Frank Leake & Co., the present company being incorporated in 1888 under the laws of Pennsylvania, with Mr. Frank Leake as President, and Mr. Douglas Leake, Secretary and Treasurer, and has ample resources for conducting their enormous trade,

which now extends to every part of the United States, also an export trade is being done with Great Britain and Colonies. The company handles only its own manufactures and is thus enabled to fill all orders promptly at the lowest possible prices and guarantee entire satisfaction to the most critical patrons.

The mills of this company, which are among the largest and best equipped in the country, having 185 power looms and every needed appliance of most recent invention, employing constantly 170 hands, cover an area of 92x500 feet, running a bleachery in connection with their plant for the proper treatment of their own product in bleached goods, which now stands at the head for finest and purest of bleach. The warerooms of this company are fully stocked with every variety of their specialties which bear a high reputation for fineness of quality and superiority of finish. The gentlemen comprising the company and its officers are widely known and esteemed in commercial and manufacturing circles for their enterprise, business ability and just methods.

MR. WILLIAM RIEDER, FLORIST, 405 SUSQUEHANNA
AVENUE.

There is no house in this section of the city that can boast of an equal trade in this line as does the above named house. This gentleman started in business here about four years ago, and has since conducted an immense and successful business.

The store is about 15x15 feet in dimensions and is well fitted with the latest and improved appliances for bunching flowers. Here may be had fresh cut flowers daily. Preserving of natural flowers a specialty; also funeral, wedding and birthday designs. This gentleman has been a life-long and highly esteemed resident of this city.

AVERY & LARER, CONVEYANCING, REAL ESTATE AND
SOLICITORS, 106 E. GIRARD AVENUE.

No financial interest of Philadelphia is of such paramount importance as that involved in real estate, which has more than held its own with conservative capitalists as the best form of investment security. This is particularly true of properties in the northern and north-eastern sections of the city, and applies with special force to Kensington where hundreds of new buildings are being erected.

A representative house in the real estate and conveyancing line, deserving of high commendation for their enterprise, is that of Messrs. Avery & Larer, who are eminently qualified by an experience of upwards of eighteen years to render valuable aid to intending investors and others who may require their services. This enterprise was originally founded in April 1878, by Mr. James H. Avery, on Fifth street below Girard avenue, where a prosperous business was conducted until 1884, when it was removed to No. 324 E. Girard avenue, where Mr. William F. Larer became a partner, the firm name being altered to its present form. Here the same success as heretofore continued, resulting in the firm purchasing the site and erecting their new and handsome offices at No. 106 E. Girard avenue, of which they took possession on February 22, 1890. These are without doubt the handsomest real estate offices, both in appearance and internal arrangements, in Kensington. Messrs. Avery & Larer are recognized as the leading real estate men in this district, and naturally possess a thorough knowledge of local and suburban property values and are fully equipped for rendering very distinguished and satisfactory service to such as place their interests in their hands. Their books contain descriptions of many valuable dwelling, building and manufacturing sites to sell or rent, and capitalists and purchasers generally will find it emi-

nently profitable to avail themselves of the advantages here offered,

Messrs. Avery & Larer give special attention to both the purchase and sale of real estate, to the valuation of properties and negotiate loans on bond and mortgage, and are prepared to examine titles, collect rents and interest, take acknowledgments of deeds, make conveyances; also all that relates to notary public business and the drawing of deeds, wills, trusts and all legal documents, their charges in every case being extremely reasonable. Both gentlemen are young men in the prime of life, natives of Kensington, and in all branches of business which they conduct will be found thoroughly reliable. They are both prominent members of several fraternal orders and are intimately connected with four building associations for which they are the solicitors. Previous to their establishment they were engaged for many years in the real estate business. They well merit the large measure of success they have achieved by their energy and ability.

GUSTAVUS REHM, HARNESS AND SADDLERY, 2026
NORTH SECOND STREET.

There are few houses in this section of the city identified with the harness and saddlery trade that takes higher rank than that of Mr. Gustavus Rehm, dealer in harness and saddlery and stable supplies. The business of this concern was founded here about thirty years ago. This is the oldest and one of the best harness establishments in this section of the city. The store and workshop has an area of 20x20 feet and thoroughly equipped, and displaying a large stock of the most desirable articles in the harness and saddlery business. Mr. Rehm is a native of France, and is patronized by the principal horse owners throughout the neighborhood.

MARSHALL BROS. & CO., MANUFACTURERS OF SHEET AND PLATE IRON AND STEEL AND ANTHRACITE PIG IRON. OFFICES: BEACH AND MARLBOROUGH STREETS AND FRONT AND GIRARD AVENUE.

Among the various growing industries of Philadelphia and its vicinity which exercise an important influence on our general trade and bear marks of continued increase and prosperity none perhaps occupies a more useful or significant position than the iron trade. Philadelphia is well adapted by its transportation facilities to all enterprises which have iron as their basis, and as a trade centre in the world's staples she has no superior on the continent, this creditable condition of things being due mainly to the enterprise, energy and intelligence of her leading merchants and manufacturers, and a history of its industries located in Kensington would be incomplete without special mention of the enterprise of Messrs. Marshall Bros. & Co., the well known Iron and Steel Manufacturers, whose handsomely arranged offices are located at Beach and Marlborough street. This concern is the largest of its kind in the district and was originally established in 1836 by Messrs. Caleb and John Marshall at Newport, Del., whence in 1856 it was removed to this city. A large and prosperous business was conducted by the firm up to 1878 when the present proprietors, three sons of Mr. Caleb Marshall succeeded to the control of the business which has continued to expand under their able management and has deservedly reached a place in the front rank of our city's most enterprising and prominent manufacturers. This energetic firm owns and operates ore mines at Grafton, Pa., the product of which is all utilized at the furnaces owned by them and located at Newport, Perry county, Pa., and which has a capacity of sixty tons a day. The pig iron made here is classed among the finest anthracite iron produced in the state. Of this product they con-

sume a large quantity at their rolling mill situated at Beach and Marlborough streets, this city, which turn out annually about eight thousand tons of sheet and other iron and steel, the balance being placed on the market and finding a ready sale.

The rolling mill is 136x400 feet in dimensions and is named the Penn Treaty Iron Works, while the factory at Front street and Girard avenue is known as the Galvanizing Works and has an area of 80x200 feet. The entire aggregation of plants is equipped with the most complete outfit of machinery, tools and appliances known to the trade and furnishes employment to an average force of about four hundred skilled hands, while the finished products comprising sheet and plate iron and steel, black, galvanized and lead coated together, with their anthracite pig iron, from the famous Juniata ores are so well known in all parts of the United States than any further reference thereto from us would be entirely superfluous. The individual members of the firm, Messrs. Alfred, Wilmer W. and J. Howard Marshall, are all three natives of Delaware state but have resided in this city since 1863. They are all three energetic, pushing young men in the prime of life and their shrewd executive ability displayed in the successful management of so vast a concern, together with their uniform genial manners have made them honored and esteemed in commercial and trade circles as reliable and accomplished leaders in their line of enterprise. Messrs. Alfred and Wilmer W. Marshall are members of the Manufacturers Club and were present at the original organizers meeting.

J. D. W. KRAMER, DRUGGIST.

Standing very close to the physician in a question of healing the sick, stands the druggist, in fact, "United they stand divided they fall." Among the well and favorably known druggists in this vicinity, we may

mention Mr. J. D. W. Kramer This gentleman succeeded Dr. Baker in business here nearly seven years ago, and from the first he has been most successful. The store is located at Richmond and Palmer streets. It is of ample size and in every particular neatly fitted. A large stock is carried comprising drugs, patent medicines, chemicals and all kinds of fancy toilet articles.

Mr. Kramer is a registered pharmacist, having graduated in 1875, from the Philadelphia College of Pharmacy. He has been a life-long resident of the Keystone State, and is well known in this district. He is an active member of the Red Men and the Royal Arcanum.

GEO. FLURER, DEALER IN BIRDS CAGES AND BIRDS.

Among the many concerns in this section of Kensington there are but few that have a wider reputation than that of Mr. Geo. Flurer. This estimable gentleman started in business here about thirteen years ago in a comparatively small way, having been engaged in the same business on Norris street. Gradually the trade has increased until it has reached quite large proportions.

The store is located at No. 2149 North Fourth street. A full stock of all kinds of birds and bird cages, and all kinds of pet animals constantly carried on hand. A full and choice selection of all kinds of smoking and chewing tobaccos is also carried. Mr. Flurer is like many of our most successful merchants, a native of Germany. He has been in Kensington since 1818, and is a Philadelphian by adoption. For thirteen years he has been employed by Messrs. Saller, Lewin & Co., in the shoe business. During that time the store has been under the able management of his wife. He was a member of Company K, 2d Regiment 3d Penna. Heavy Artillery, and received an honorable discharge, and is a member of Schuyler Post, No. 51, G. A. R.

**ROWLAND H. DAYS, PLUMBING, STEAM AND GAS
FITTING.**

The question of good health largely depends on the plumbing that has been done in your residence, and work must be well done or else dire disaster may result from the carelessness.

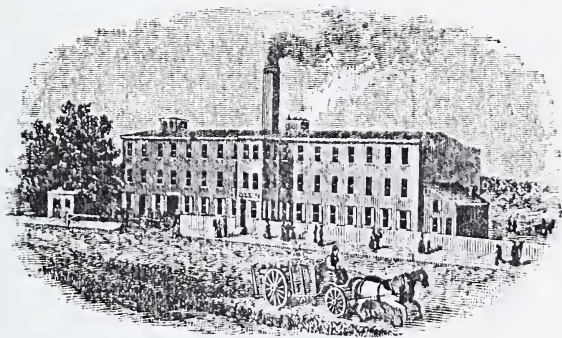
Mr. Rowland H. Days is a plumber who enjoys the best reputation for all kinds of sanitary work. The office and shop are located at 505 Susquehanna avenue. All the newest and most practical designs for improving the quality of the work are shown. All kinds of plumbing, drainage, steam and gas fitting, heater and range work are done, a specialty being made of contract work, estimates being cheerfully furnished. Particular attention is paid to repairing all work being neatly and promptly executed. Mr. Days started business here about 14 years ago, and through his enterprise, ability and energy has built up a very large trade.

**RICHARD HEALEY, DEALER IN SEWING MACHINES,
ETC., 1418 NORTH SECOND STREET.**

The inventor of the sewing machine has added countless hours to women's leisure for rest and refinement, and has brought many comforts within the reach of all which once were enjoyed only by the wealthy. An establishment which is thoroughly identified with this branch of industry in this section is that of Mr. Richard Healey, dealer in the New Home and all first-class sewing machines, at 1418 North Second street. This industry has been at its present location since February 1889. The store is of ample size, being about 20x20 feet and containing a nice stock of all kinds of sewing machines, the specialty being the New Home. The store is open evenings, and repairing is promptly attended to. Mr. Healey is a native of Philadelphia and a thoroughly practical man at his business.

GLENMORE WORSTED CO., LIMITED, TENTH STREET
AND GERMANTOWN AVENUE, WORSTED YARNS.

This company was re-organized in 1883 and the works located at Tenth street and Germantown avenue, with the office in the same building. Lewis A. Rommel is secretary and treasurer, and Samuel A. Wood, superintendent. The company manufactures chiefly the finest worsted yarns which are used largely in the manufacture of fine worsted coatings, suitings, ladies' dress goods, etc., and for fine knitting purposes. The main mill of the company is a fine three-story brick



structure 80x200 feet, and has an annex 40x100 feet two stories high, and in addition has other buildings used as a machine shop, store houses, engine room, etc. The mill is fitted throughout with all the latest improvements for the Bradford system of spinning. Besides the other necessary machinery the mill runs 5,000 spindles, and, with a production of 1,500 pounds a day, employs 300 hands. The mill is also furnished with a very complete fire extinguishing apparatus.

The treasurer and secretary, Mr. Lewis A. Rommel, is a gentleman of large experience in the manufacture of worsted yarns, and was for three years pre-

vious to 1883, a member of the well-known firm of Croft, Midgley & Rommel, of Camden, N. J. He has been connected with the Glenmore Worsted Company for seven years, during which time their trade has been constantly increasing. Mr. Samuel A. Wood, the very efficient superintendent, is a gentleman of long experience in this line of business, and with one exception, has had the longest experience of any superintendent in Philadelphia.

JOHN HEILEMAN, MARBLE AND GRANITE WORKS, OFFICE AND WAREROOM 2715 NORTH FIFTH STREET.

As far back in the world's history as civilization dates, the art of the sculptor has marked the march of progress, nor has time in any degree lessened the interest of the craft symbolized by the mallet and the chisel. This fact is abundantly attested by the elegant and artistic monumental work that greets the eye in our larger cemeteries to-day. Among the leading exponents of this industry in this section of Philadelphia is John Heileman. The business so successfully conducted by this gentleman was established in June, 1878, then at Memphis and York streets, and in 1883 he removed to his present quarters.

Mr. Heileman is a stone-cutter of large experience and established reputation. Being familiar with every phase and feature of the business, he has pursued a career of steady progress and uninterrupted success, the trade growing apace each year until he has gained a prominence in the business of which he may justly be proud. Thoroughly equipped with every modern convenient and facility, employment is given to eight competent hands. A stock of marble and granite, monuments, headstones, tablets and statuary is shown and a special feature being made in building trimmings of every description in plain and ornamental marble and

Brown stone. Italian and Vermont marble, Scotch, Quincy and New Hampshire stone of great variety. Designs and estimates are promptly furnished and orders are executed in the highest style of art at prices consistent with honest compensation. A native of Philadelphia Mr. Heileman is prominently identified with the K.G. E., Knights of Malta, Raymond Depius Commandery and treasurer of Delta Castle. Respected alike in social as well as trade circles, Mr. Heileman is regarded as a thoroughly consistent business man of unquestioned integrity.

MR. WM. JONES, JR., GROCERIES AND PROVISIONS.

In noting the various business houses of a district we feel no hesitancy in recommending our readers to deal with a house that has been in active operation for a long term of years.

Among the old-established houses in this district, may be mentioned that of Mr. Wm. Jones, Jr. This gentleman opened business here a year ago, and through his careful management it has steadily increased. The store is located at the S. W. corner of Second and York streets. It is of ample size and is in every way fitted in the most attractive manner. A heavy stock is carried, comprising all kinds of fancy and staple groceries, canned goods, fruits, vegetables and provisions. All goods are delivered free of charge to the purchaser. Mr. Wm. Jones, Jr., has through his long experience in this line become fully familiar with all the ins and outs of the business, and is capable of supplying the wants of the trade to the fullest extent. He has been a resident of this section for some years, and is widely known and highly respected by all who have ever had any business or social relations with him. He is a member of Anti-Cobden Club and the Unions.

GOTLEIB WILLIAMS, CONFECTIONERY, ICE CREAM,
ETC., 1641 NORTH SECOND STREET.

The leading headquarters for confectionery, ice cream, etc., in this part of the city is the establishment of Mr. Gotleib Williams, 1641 North Second street. This business was originally established twenty-eight years ago, and has enjoyed uninterrupted prosperity from the first of its existence up to the present date. The business premises occupied consists of a handsome and attractive store of ample size and fitted with all the necessary appliances and conveniences requisite to the satisfactory conduct of the business. The stock is neat and clean and includes confectionery, candies, etc., of all description ; also ice cream in season, pies and cakes from Mr. Williams' own bakery at this establishment. He manufactures the best Spruce Beer in the city, recommended by prominent physicians for the sick

Mr. Williams is a native of Germany and a member of the German societies, is well known and respected by his numerous patrons and friends.

M. MAXWELL, BARBER, 261 SUSQUEHANNA AVENUE.

Among the many barber shops in this locality few can boast of their age and trade as can the well-known place of M. Mauheer Maxwell. The gentleman has been established here for nearly a quarter of a century, and has built up an immense business which he has conducted in the very best manner.

The store is neat and well fitted with the latest and most approved styles. Two chairs are kept constantly in use and also a small one for the cutting of hair of children which Mr. Maxwell makes a specialty of. Shaving and hair cutting are executed here in the best manner. Mr. Maxwell has been a life-long resident of the city and is identified with its best interests. He is highly esteemed by all who know him.

L. A. ROSENBERGER, GROCERIES AND PROVISIONS,
500 EAST GIRARD AVENUE.

There are but few better or more favorably known establishments of this character in this section than that of Mr. L. A. Rosenberger. This gentleman originally started business about twenty years ago in a very small building. From time to time his business kept increasing, later he moved to Savery and Girard avenue where he remained three years. The change was then made to Twentieth and Popular streets, remaining there two years, and about ten years ago he took the large and elegant store that he now occupies. It is about 20x100 feet in area and fitted in the most commodious manner, every convenience being used. A very large stock is carried, comprising a full line of staple and fancy groceries, fresh fruit and produce of all sorts. A speciality is made of butter and eggs, both of the products being obtained from first hands.

Mr. Rosenberger has been a life-long resident of Philadelphia; he is an active and prominent member of the A. O. U. W. and the order of Sparta and the Royal Arcanum, Capt. Newhall Post, No. 7, G. A. R. Having enlisted in the 104th Reg., Pennsylvania Vol., as a private, he rose to the position of lieutenant. He was taken prisoner in a raid and held prisoner for twenty days in Libby Prison. He received a medal from Gen. Gilmore for bravery and meritorious conduct commanding the respect and confidence of those who know him.

B. F. JOHNSON, PHARMACIST, 301 EAST GIRARD
AVENUE.

Among the oldest established druggists in this city and conducting a pharmacy of high reputation in this section of Philadelphia, which is well worthy of more than passing mention in these pages, is Mr. B.

R. Johnson, who is a native of this city, who began the study of his profession in 1842, and continued same for a period of thirteen consecutive years, with the largest retail druggist in the city at that time, thus becoming thoroughly grounded and fully experienced in the properties and nature of drugs, learning in fact every detail of the business.

His stand has become a noted landmark of the drug trade in this vicinity, having been conducted as a pharmacy for the past forty-five years. The present proprietor having it for 35 years, during which time its trade and influence have steadily increased. It is of ample proportions, compactly arranged, and very appropriately fitted up, having a special department for the compounding of physicians' prescriptions and family receipts at all hours in the most accurate manner from the best materials. He carries a full stock of fresh and pure drugs, chemicals and medicines, pharmacaetical compounds and proprietary articles of standard merit and reputation; also toilet and fancy articles, perfumery, physicians requisities and druggists sundries, and in fact everything usually kept in a well regulated pharmacy. Prompt, reliable attention is given to patrons and no means spared to further the interests of the patron.

**J. THOS. HARRISON, CIGARS AND TOBACCO, STATION-
ERY AND MUSIC, 2504 FRANKFORD AVENUE.**

Perhaps there is not a store in this section of Kensington that devotes its energies to this line that is better or more favorably known than that of Mr. J. Thos. Harrison. This estimable gentleman opened business in this neighborhood about two years ago, since the starting he has been most successful.

The store occupied is of fair size, neatly fitted, and literally filled to overflowing with a large stock com-

prising. Imported and domestic cigars, smoking and chewing tobacco, pipes and smokers' articles. Besides all kinds of stationery, toys and sheet music, violin, banjo and guitar strings are also kept. Particular attention is given to all kinds of song music, a very large collection of which is always carried. Sunday and weekly papers are also sold. Music is furnished for balls and parties at the shortest notice. Mr. Harrison is a young, energetic business man and is well known socially as well as commercially. Mr. Harrison is a musician of some ability and well known in musical circles.

DANIEL J. STEUBER, DEALER IN CIGARS AND TOBACCO, CONFECTIONERY, STATIONERY, ETC., 2027 NORTH SECOND STREET.

The establishment of Daniel J. Steuber, dealer in cigars, tobacco, confectionery, stationery, etc., has been at the present location for six years. This business has been conducted with success from the first and has become a popular landmark. Mr. Steuber carries a full and general assortment of fine cigars, and makes a specialty of all the popular brands of cigarettes, chewing and smoking tobaccos of all the popular brands from the leading manufacturers, which constitute a large portion of the stock. Also confectionery and candies of all description, stationery of all kinds; in fact quite a nice stock will be found in the establishment at popular prices. He also manufactures and carries a full line of base balls and lawn tennis caps, and all kinds of sporting goods. The trade is widespread and growing, and all transactions are conducted on a policy of quick returns and small profits.

Mr. Steuber is a native of Germany and a member of the Columbia Singing Society.

CHARLES A. WEITZEL, CIGAR MANUFACTURER, 417
SUSQUEHANNA AVENUE.

The use of tobacco has become so universal in this country that it has forced many little stores to open in its interest within the past quarter of a century. Among the most popular houses may be mentioned that of Mr. Charles Weitzel.

This place was established here about two years ago and has been successfully carried on ever since. It was formerly at 403 Susquehanna avenue. It is well fitted in the latest and most approved style. Cigars are manufactured here and sold at retail, together with a choice lot of foreign and domestic cigars, smoking and chewing tobaccos and smokers' articles.

Mr. Weitzel has been a life-long resident of this city and has been identified with its best interests. He is also highly esteemed and honored among the various beneficial societies of this city.

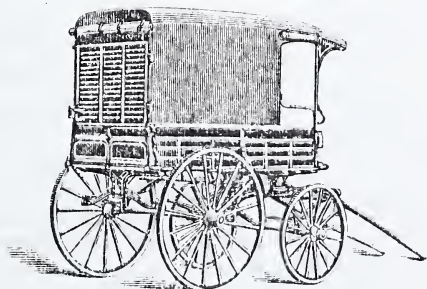
J. BEYERBACH, MANUFACTURER AND DEALER IN
FINE CIGARS, 427 SUSQUEHANNA AVENUE.

One of the best known and most popular cigar stores in this section of the city is that of Mr. J. Beyerbach, whose establishment is situated at 427 Susquehanna avenue. This establishment was situated at 429 Susquehanna avenue for twelve years and has been conducted in the present quarters for over four years in a most successful manner. The store is 20x20 feet in dimensions and is well fitted in the latest and most approved style. Mr. Beyerbach manufactures cigars and enjoys an outside trade. Here may be found a choice line of domestic and imported cigars and smokers' articles.

Mr. Beyerbach has been a life-long citizen of Philadelphia and is highly esteemed and honored by all who know and deal with him.

B. FRANK & SON, CARRIAGE AND WAGON BUILDERS,
2731-33 NORTH SIXTH STREET.

Since the advent of the factory made vehicle the contrast of a well-built carriage or wagon is all the more strongly brought out, and the features of a substantial and well made wagon over above the stock goods is too noticeable to require elaboration here. Of the various wagon building establishments in Kensington none claim greater regard than that under review. Founded originally thirty years ago by B. Frank, in West Philadelphia, he removed his plant to



Twelfth street and Columbia avenue, where he remained fifteen years. A natural increase in the business necessitated the removal to more commodious quarters, and the present site was taken twelve years ago. In 1886 the style and title of the house was changed to B. Frank & Son on the admittance of Harry Frank. On a plot 36x65 feet stands the blacksmith, wood-shop, trim and paint shops. In the various departments of which twelve capable assistants are employed and all the necessary machinery and appliances known to the craft, are here enjoyed for the successful conduct of the business. The products are both light and heavy work carriages, wagons, buggies, sleighs, etc., for

pleasure, express and draughting purposes. The features of this establishment being noted for executing vehicles of beauty of finish, durability and ease of running. A prominent specialty is made in all kinds of repair work. An immense amount of repairing is annually turned out.

Mr. Frank, Sr., is a native of Germany and a resident of this country thirty-six years. His son Harry Frank was born in Philadelphia. Both gentlemen are practical men, independent in politics, worthy representatives of this useful industry, and in trade circles they command the respect of all with whom they form business relations.

J. & M. HERB, PHILADELPHIA MARBLE AND GRANITE WORKS, 1506-1508 NORTH SECOND STREET.

For thoroughly first-class all-round work in marble, granite, etc., or for promptness and reliability in executing contracts, no firm in this section of Philadelphia have a better reputation than J. & M. Herb, of the Philadelphia Marble and Granite Works, 1506-1508 North Second street. They are, by general assent, one of the best concerns of the kind in this section of the city, and have quite a nice business.

This enterprising firm was established December, 1889, and from the first has been marked by steady and substantial progress. The premises occupied are commodious, being 40x80 feet in dimensions including yard and sheds which are fully equipped and all necessary facilities being at hand, and three men employed. The firm is prepared to furnish estimates on all classes of cut-stone work, monuments, head-stones, etc., and guarantee satisfaction in every instance. All orders met with prompt attention. Both gentlemen are natives of Germany, of practical skill and thorough experience.

MISS ELLA H. RANK, DRY GOODS AND NOTIONS, 252
EAST GIRARD AVENUE.

No branch of commerce is of more value to the material advancement of this city than the trade in dry goods and notions, and it is also a fact that no trade among the many which are open to them, is more suitable for the occupation of ladies whose patronage is derived almost entirely from their own sex. In this connection we take pleasure in making reference to the flourishing business conducted at No. 252 East Girard avenue, by Miss Ella H. Rank, who inaugurated this enterprise four years ago. The premises occupied are eligibly located and spacious in dimensions (25x33 feet) and aptly designed for the advantageous conduct of the large and prosperous business enjoyed. A large stock of specialties in foreign and domestic dry goods is carried including dress goods, in all the new patterns and shades and materials, hosiery, underwear, ladies' furnishing goods, notions, trimmings and fancy goods. All the latest styles and novelties are obtained as soon as they are put upon the market. This is the agency for the imperial dress patterns, while with regard to prices the reputation of the house stamps it as the cheapest establishment in this section of the city at which to obtain these classes of articles.

Miss Rank is a lady in the prime of life and a native of Pottsville, this State, who has resided in this city from childhood, and has succeeded by industry, economy, and uniform, strict integrity, in rendering her undertaking one of the most successful ventures in this district.

CHRISTIAN LOECHNER, DEALER IN FINE CIGARS.

Perhaps no habit has a stronger hold on mankind than the use of tobacco. Nearly every one uses it in one form or another. To such a great extent is this a fact that great sums of capital are invested in the

growth, manufacture and sale of this commodity. Prominent among the latter class we find in this section of Kensington Mr. Christian Loechner. This gentleman located himself at No. 2306 North Fourth street about three years ago and has since then continued to occupy those quarters. The store is of ample size and is fitted in the neatest manner. A full selection of all kinds of fine cigars is constantly carried out and besides all kinds of smoking and chewing tobacco, pipes, cigarettes and smoking articles.

Mr. Loechner is a thoroughly capable man, having been in this line many years. He is a practical cigar maker and during portions of his time he is employed as such. During that time the business is under the supervision of his wife, an energetic and active business woman.

JACOB KRAMER, BARBER, 2112 NORTH SECOND STREET.

This establishment has been at its present location for twenty-two years and in fact is one of the oldest as well as the best shaving and hair cutting saloons in this section of Philadelphia. The shaving saloon is of ample size and eligibly located at 2112 North Second street, containing the ample dimensions of 20x35 feet, very neat and clean and carefully arranged. It has three chairs of a new style and pattern and, in fact, is a first-class establishment. Mr. Kramer is a practical man at his business and has had years of practical experience, as is his assistants, who are careful and courteous, also. Mr. Kramer carries a nice stock of cigars and tobaccos. He is a member of the Odd Fellows, Red Men, Post No. 5, G. A. R. He served in the Fifth Pennsylvania Calvary for four years and is an example of a long and honorable business career.

R. HOLMES, GENTS' FURNISHING GOODS, 614 EAST
GIRARD AVENUE.

Among the many staple industries of this city which contribute largely to the material welfare of its commerce none ranks higher than that of the trade in men's furnishing goods. Actively engaged in this branch of business in Kensington we find Mr. R. Holmes, of 614 East Girard avenue, who, although he has only been established a comparatively short time, is already quite popular and rapidly gaining headway in his chosen line. Having acquired a thorough knowledge of the business during the many years he has been connected with the trade, he opened his store in 1887 and from the inception has met with a generous support of a critical class of patrons. The premises occupied consist of a spacious store 16x26 feet in size, admirably arranged and fitted up. An excellent stock is carried, the assortment comprising a carefully selected line of shirts of all kinds, as also collars, cuffs, ties, scarfs, handkerchiefs, underwear, overalls, hosiery, umbrellas, etc., a specialty being made of the 'Pearl' brand of fine white shirts. These goods, which are manufactured by Mr. Sternberger, are everything that can be desired, being made of the very best material and workmanship and cut on scientific principles, thus ensuring fit, ease and comfort. Special sizes are made to order, and all goods handled at this establishment are sold at prices based strictly on moderation.

Mr. Holmes is a gentleman in the prime of life, a genial and courteous business man, gifted with shrewd judgment and admirable executive abilities, and it is these qualities coupled with his sterling honesty in all transactions which have been the means of ensuring success to his enterprise in gaining him the esteem and regard of the trade and social circles. He served during the late war with distinction, being one year with the 109th Penna. Infantry in 1862, and subsequently a

100 days' man with the 197th Penna. Vol. Infantry in 1864.

MRS. M. M. STOUT, DRY GOODS AND NOTIONS, 605 E.
GIRARD AVENUE.

In considering the relative value of commercial interests, those which contribute most largely to the supply of the actual necessities of mankind are entitled to be regarded as the most important, and we know of no branch or department of greater value than that of the retail trade in dry goods and notions.

An establishment which has been engaged in this line for the past eleven years is that of Mrs. M. M. Stout, at 605 E. Girard avenue. This business was originally founded about the year 1879 by the Misses M. and A. Schwartz on the opposite side of the same street, this firm being dissolved about two years later, Miss M. Schwartz succeeding to the control which she has since retained, the firm name being changed to its present form on the lady's marriage with Mr. G. W. Stout. The store is extremely neat and well cared for and most conveniently arranged; while a large and carefully selected stock is always to be found on the counter and shelves. This embraces a fine selection of dress goods, underwear hosiery, notions of all kinds and every description of fancy articles and novelties. This enterprising lady makes a specialty of ladies' hosiery, corsets and underwear, a large quantity of the latter being made to order in the most perfect manner and of the best materials under the personal supervision of Mrs. Stout, who is a thorough and practical seamstress. It has been said by cynics that to place a woman in charge of any business would be to ruin it. A living refutation of this slander on woman's business abilities is furnished by Mrs. Stout, who is without doubt one of the most energetic ladies actively engaged in business on her own account in this section.

She is gifted with keen judgment and artistic eye combined with these qualities is an indomitable determination to succeed which is seldom met with in these degenerate days.

Mrs. Stout is a native of this city, and is deservedly entitled to unstinted praise for the splendid business she has created.

H. B. LUFFBERRY, REAL ESTATE AND CONVEYANCER,
454 EAST GIRARD AVENUE.

Real estate is considered by many of the most prominent authorities the best investment that it is possible to make, and from the fact that many of our richest citizens are extensive land owners, this idea must be nearly correct. By the laws of the State it is impossible to transfer property from one to another without the services of a conveyancer or notary public. All deeds must be signed and transferred in their presence, in this city owing to the large amount of business of this character. There are many such officers. Among the best known in this section, is Mr. H. B. Luffberry. This gentleman established himself here in 1876, and has since then been actively engaged in this line. The real estate business in all its branches being carried on. Here may be found a choice selection of houses to let or to sell. Mr. Luffberry is the agent for many of the largest property owners in this section. He is secretary of the "Metallic and Influential Building and Loan Association," and is prepared to negotiate with parties desiring property through this source. Mr. Luffberry is well versed in building association laws and statistics and will freely give advice to those interested. He has been a life resident of Philadelphia and is very well known in real estate circles. He is an active and prominent member of the Masons, the Red Men and the Knights of Pythias and commands the confidence of those with whom he forms business relations.

THOMAS S. PAIST, CIGARS AND TOBACCO, GIRARD
AVENUE AND HANOVER STREET.

Among the various establishments of this character we note the house of Thomas S. Paist in the pages of this review. Founded much over a decade ago the subject of this article purchasing the interest of the former proprietor, established here eleven years since. The salesroom occupied is 18x25 feet in area, attractively arranged, and carrying an extensive and well selected stock of cigars, and manufactured smoking and chewing tobaccos. All the leading brands of cigars in this market may be obtained as well as a full line of cigarettes, pipes, meerschaum and amber goods and smokers' articles generally. Since establishing here Mr. Paist has succeeded in rearing a lucrative and select patronage, due to a liberal business management, a fine line of goods and an agreeable manner. Under his own personal supervision, perfect satisfaction is assured and patrons receive courteous and prompt attention.

A native of Bucks County, Pa.; this gentleman has been in Philadelphia now forty years. He is well and favorably known in social as well as business circles, and enjoys the reputation of being a consistent and honorable business man.

H. E. THIELE, CIGAR MANUFACTURER AND TOBACCO
DEALER, 607 E. GIRARD AVENUE.

Among the most successful cigar manufacturers and dealers in tobacco and smokers' articles in Kensington is Mr. H. E. Thiele, whose store is located at No. 607 E. Girard Avenue. This is an old established house, the business having been founded by Mr. Thiele twenty two years ago at Ridge avenue and Wallace street whence it was removed in one year to Seventeenth and Brown streets where he conducted it with great success.

until 1879, when he removed to his present location. He has steadily developed the trade and now has a large and lucrative patronage. The premises consist of a neat store $18\frac{1}{2} \times 20$ feet in size with factory in the rear. He has every appliance for the successful production of the best class of cigars, which he manufactures for the trade and for sale in his own store, which is fully stocked with a full line of his own goods and a carefully selected assortment of fine and medium cigars in all the popular brands as also chewing and smoking tobaccos, cigarettes, pipes and smokers' sundries. The trade is both wholesale and retail, a specialty being made of cigars by the box.

Mr. Thiele is a native of this city and an enterprising business man who has made his way by his indomitable energy and perseverance, coupled with uniform square dealing in all his transactions. He served in the Union army in the late war, one year with the 45th Pa. Infantry during 1863 and subsequently as a 100-day man with the 197th Pa. Vols. He is a respected member of Walter S. Newhall Post, No. 7, G. A. R., and enjoys the esteem of a large social circle.

DESCH, BRYAN & CO., PRESERVES AND FRUIT
BUTTERS.

During the past ten years many establishments have been started in this line, but few, however, have met with more success than Messrs. Desch, Bryan & Co. This firm first started business in this city in 1885, and through the energy and enterprise displayed by these gentlemen the trade has been largely increased and is steadily improving.

The plant is situated at 1603 N. Fourth street and is of ample size. It is arranged in the best possible manner, the dimensions being about 24 feet front on Fourth street and a depth of 126 feet to Cadwallader street. It is fitted with all the newest and most improved machi-

nery and appliances. Particular care is exercised to see that to deleterious substances are allowed to enter the composition. All products are guaranteed free from any adulteration. Goods are put up in wood, tin and glass. Nothing but best quality fruit is used thus insuring first grade product. Preserves, fruit butters, jellies, jams and, in fact, everything of this nature is put up. The trade is entirely wholesale, extending all over this city and the surrounding country.

The management of affairs is devolved upon the following gentlemen. Mr. John K. Desch, Mr. Benj. F. Bryan and Mr. John F. Unger. This latter gentleman does not take an active part in the business, as he has an outside business in Slatington, Pa. The success that has thus far attended the business has been entirely due to the ability displayed by both Mr. Desch and Mr. Bryan.

MISS M. N. HEER, DRY GOODS, NOTIONS, ETC , 2029
NORTH SECOND STREET.

One of the well-known establishments of its kind in this section of Philadelphia which has already established a business of a very gratifying character, is that of Miss M. N. Heer, 2029 North Second street, and the secret of her success is not far to seek however. The handling of a superior class of goods, thoroughly reliable in her dealings, and being withal courteous and attentive to customers, it is only in the nature of things that Miss Heer should have attained the success that has attended her well-directed efforts.

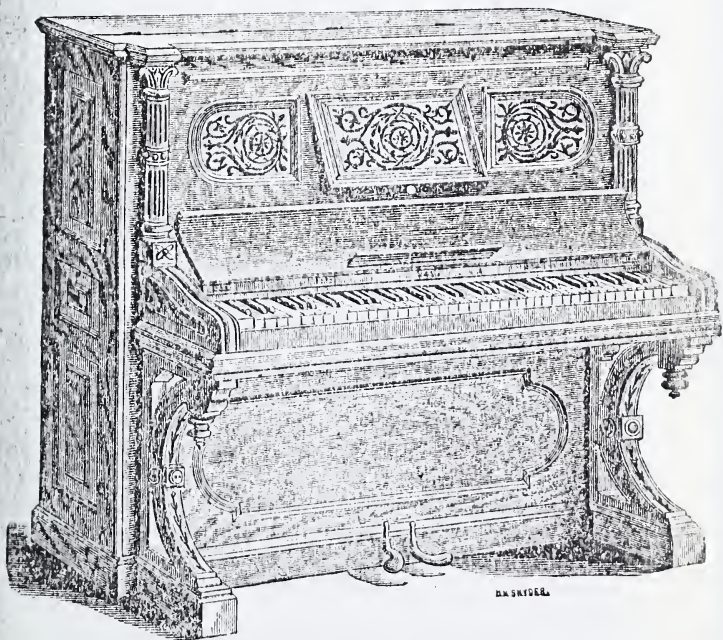
The store is compact, ample and neatly appointed. Miss Heer has been in business at this location for six years. A large and first-class assortment of dry goods, notions, etc., is always in stock. Also plain sewing of all description done to order. Miss Heer is a native of Philadelphia and enjoys the confidence of her patrons.



T. H. EATON.

T. H. EATON, DEALER IN PIANOS AND ORGANS
AND ALL KINDS OF SHEET MUSIC AND MUSICAL
MERCHANDISE, 2320 NORTH FRONT STREET.

There is perhaps not a more favorably known house
in this section devoting its energies to this business
than the subject of our sketch. Mr. Eaton established



this business here in 1882 and under his able management it has been steadily growing and now a very fine business is done. The house enjoys the reputation of being reliable and strictly honorable in all its dealings and has the confidence of the community. The store

is of ample size and very finely fitted, carrying in stock pianos and organs of the various leading makes. Mr. Eaton is a practical man and his patrons have learned to depend largely upon his superior judgment in purchasing from him as he never fails to give them the best for the money. Four competent assistants are required and nothing is spared to further the interest of the patrons and improve the business. Mr. Eaton is a native of Philadelphia, is well known and highly esteemed in business and social circles.

HARRY HILL, CIGARS AND TOBACCO, NO. 1017 EAST
MONTGOMERY AVENUE.

Perhaps in nothing is the average man more particular than in the choice of his cigars, they must just suit his taste, or else he will not be satisfied, and the chances are that where he is suited in an establishment, that he will continue to trade there. If not suited with your cigar we would recommend our readers to try the establishment of Mr. Harry Hill, at No. 1017 East Montgomery avenue.

This gentleman started business here about three years ago in a comparatively small way. The trade has gradually grown, however, until at present it is equal to any in this section. The store is of ample size and is neatly arranged in the most attractive manner. A very large stock is carried, comprising a choice selection of imported and domestic cigars, smoking and chewing tobacco of all sorts are also kept, besides a fine line of pipes, cigarettes and smokers' articles generally; candies, chocolate and confectionery is also kept. Mr. Hill has been a life-long resident of Philadelphia, and very well known throughout Kensington. He is an active and energetic business man and is universally respected by any who have ever had any business transactions with him.

H. P. BAUMGARTNER, BOOTS AND SHOES, 625-627
EAST GIRARD AVENUE.

Among the varied industries which have aided materially in establishing for Philadelphia her present pre-eminence as one of the principal commercial centres of the country, few have contributed more to that end than the trade in superior grades of boots and shoes. While some portions of the country may handle greater quantities of these goods, those of this city have maintained at all times a standard reputation for excellence and elegance. A well-known and popular house in the district of Kensington engaged in this particular line of trade is that now controlled by Mr. H. P. Baumgartner, whose fine establishment is conveniently located at No. 625 and 627 East Girard avenue, and has maintained for years a very enviable reputation for the excellence of its wares, and fair, square business methods. The business was originally established twenty-three years ago by Mr. Henry Baumgartner at the present location, and from the start met with a gratifying success. His trade annually increasing to larger proportions. After a successful career of over fifteen years, his health failed and he died, since which lamented occurrence, his widow continued the business until December 1890, when her son and present proprietor took possession.

The premises occupied comprises a very handsome double store 25x25 feet in dimensions, elegantly furnished and admirably arranged for the convenience and accommodation of patrons. A most carefully selected and extensive stock is carried, comprising a full line of fine and medium grade boots and shoes from the most prominent manufacturers, in all sizes and at prices which is always based on moderation. A specialty is made of fine custom work to order and repairs. This department is under the charge of Mr. H. Baumgartner, a young man of very practical experi-

ence and thoroughly competent in every respect, who devotes his entire attention to the maintainance of the high reputation the house has earned. Mr. Baumgartner was born in Philadelphia. He is a gentleman of affable and courteous manners, reliable business methods, honorable in his dealings and highly esteemed by a large social circle.

WM. H. FAUNCE, DRUG STORE, 501 EAST GIRARD
AVENUE.

Standing arm in arm with the physician may be found the pharmacist ; one without the other would be of no practical avail. In connection with this introduction we refer to the establishment of Mr. W. H. Faunce. The gentleman originally entered this line about twenty-two years ago with Mr. C. W. Seavy, at 467 East Girard avenue, coming to his present quarters some time ago.

The store utilized is about 16x24 feet in area, and is in every way fitted in the most commodious manner. A fine stock is carried, comprising a full line of fresh drugs, medicines and chemicals, as well as a complete line of soaps, perfumery and fancy toilet articles. Several specialties are put up by this house, notably, "Housekeepers Expectorant" and "Housekeepers Nerve and Bone Remedy." Both of these are manufactured from their own receipts, and have achieved a well merited reputation. On February 16th, 1891, Mr. Faunce was appointed Postmaster in the East Kensington district. The success of this sub office is unbounded and the community is not unappreciative in its establishment. No means are spared on the part of this gentleman to care for the interests of the postal system of his district. There are six collections made daily by carriers and two by wagons, and money orders, Registered letters and postal notes are received and is-

sued. A clerk is at hand in the assistance of this department, as well as the drug business. Mr. Faunce is a graduate of the Philadelphia College of Pharmacy and personally supervises the prescription department, thus assuring perfect accuracy in this critical avocation. He has been a life long resident of Philadelphia, and is well known in connection with the trade. He is an active member of the Masonic Fraternity, the Royal Arcanum and the order of Buffaloes, and is well known in social as well as business circles.

SCHMITT & COLE, FURNISHING UNDERTAKERS,
1212 NORTH FIFTH STREET.

One of the largest as well as the best known furnishing undertakers establishments in this section of the city is that of the gentlemen whose names head this article. These gentlemen began business here about five years ago and have since conducted it in the best manner. Their place of business is at 1212 North Fifth street. The dimensions of the building are 20x40 feet. The place is well-fitted with the latest and most approved appliances. All kinds of fancy coffins and caskets are always on hand and all persons patronizing this firm can choose from all styles at show-room, 1212 North Fifth street.

Six efficient and capable assistants are constantly employed. Mr. Cole has been a life-long resident of this city and has its interests at heart. He is highly esteemed and honored by all who know and deal with him. Mr. Schmitt is a native of France and has been in this country for twenty-five years, and at his present place of business for twenty years. He is a well-known and highly respected citizen of Philadelphia and is a member of quite a number of German societies.

WM. YATES, MANUFACTURER OF JACKETS, ETC.,
1648 NORTH SECOND STREET.

Among the houses engaged in the manufacture of jackets, ladies vests, etc., there is none in this section whose operations are conducted upon a more extensive scale than the establishment of Mr. Wm. Yates, of 1648 North Second street. Mr. Yates, who is a native of England and prominently known in business circles, founded his enterprise here thirteen years ago, having been in business for twenty years, and owing to the ability, push and thorough knowledge which he brought to exercise in the management of affairs, he has build up quite a large trade. The establishment is of ample size and fitted throughout for the satisfactory conduct of the business. Here is manufactured all kinds of knit jackets of woolen and worsted, all colors and sizes. A specialty is made of order work. The trade is both wholesale and retail.

Mr. Yates employs several skilled and practical persons, there being seven knitting machines in the establishment, and the work turned out is of the best to be obtained in the city.

H. B. CARR, MUTTON, VEAL AND LAMB BUTCHER,
212-214 E. GIRARD AVENUE.

There is nothing of greater importance to a community than its food supply, and in no city in the country are there so many splendid markets as in Philadelphia. They are all ably conducted and managed and among them one of the most popular is that controlled by Mr. H. B. Carr, situated at No. 212-214 E. Girard avenue. Mr. Carr is an experienced practical man, who as a veal, mutton and lamb butcher, and wholesale and retail dealer, has been identified with the business about forty-five years,

His trade is very large and of the most substantial character, and his reputation is such as to give him a

foremost position among the leading purveyors of meat in Kensington. He slaughters sheep, lambs and calves that are in prime condition and handles only the very best meats of finest quality. Family orders receive prompt attention and a specialty is made of supplying the dealers, hotels, &c., in this city and immediate vicinity.

Mr. Carr is a native of Philadelphia and is only a short step past the prime of life. He has been established in business since 1846 when he was a stall holder in the old Girard Avenue Market, where he remained until the market was torn down in 1884 when removed to his present spacious quarters. He is an upright, reliable gentleman and is held in the highest esteem by the community and the trade for his courteous and affable manner and uniform sterling integrity, and the success he has won is a just tribute to his ability, industry and perseverance.

MRS. VICTORIA KEISER, GROCERIES AND PROVISIONS, 608 EAST GIRARD AVENUE.

There are but few people in this section who can look back farther and note the improvements that have been made in this section longer than Mrs. Victoria Keiser. This estimable lady came into this neighborhood with her husband more than a quarter of a century ago and has resided here continuously since then. Her husband first established business in the Girard Avenue Market about eighteen years ago and about ten years ago opened the store at 514 Girard avenue, later moving to his present quarters, when on September 27th, 1890, Mrs. Keiser succeeded to the management of the business. From the start they have been most successful, nearly all their ventures having turned out successfully. The store is about 18x28 feet in dimensions and is fitted in the most suitable and neat manner.

A very heavy stock is carried, comprising a full and complete line of staple and fancy groceries, canned goods, etc., etc. Here may be found at all times a very choice selection of all kinds of fresh fruits and produce. The business requires the constant employment of several capable assistants. Mrs. Keiser, like many of our successful business women, is active and energetic, attending to all the details of the business personally with the assistance of her husband, who is an active member of several fraternal societies in this section, winning the esteem of those with whom he deals.

H. SPEALLER, TONSORIAL ARTIST, 537 EAST GIRARD
AVENUE.

To many men the services of a barber are required almost daily and he must be able to shave them without in any way erupting the cuticle. In looking over the various establishments of this character in Kensington we are able to find none who have won greater esteem than Mr. Henry Spealler, of No. 537 East Girard avenue. This gentleman opened his shop in this section about seven years ago and has since the inception been most successful, due to conservative business management and an affable demeanor. This shop is of ample proportions, being about 16x28 feet in dimensions and furnished in the most attractive manner, three finely upholstered chairs being used and no lack of accommodation shown. The employment of two practical barbers is constantly necessary to facilitate the demands of the trade. Shaving is attended to in cases of sickness or death, special attention being paid to ladies' and children's hair cutting in the latest styles. Mr. Spealler has been a life-long resident of Philadelphia and is very well known in this section. He is an active member of several fraternal societies and has won the esteem of a large circle of friends.

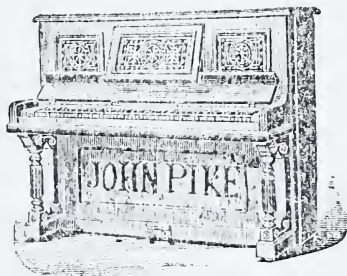
FRED. PAHRE, SKEIN SILK DYER, 226 EAST GIRARD AVENUE.

The great advance made in the business of skein silkdyeing during the past few years is best illustrated in this district by the work accomplished at the establishment of Mr. Fred. Pahre, located at No. 226 East Girard avenue. This house is a recognized leader in its line and was established in 1883 by Messrs. Gimmi & Pahre, the present proprietor succeeding to the sole control in 1886 upon the lamented death of Mr. Gimmi.

Mr. Pahre is an experienced man in the business, thoroughly conversant with every detail of the work, and is prepared to dye all grades of skein silk in the most perfect and permanent manner. The dyehouse and premises are spacious in size, supplied with every modern convenience and facility, with ample steam power, and furnish steady employment to a large force of skilled hands. The greatest skill and care are brought to bear on every department of the work, and no pains or expense are spared to render the utmost satisfaction in all cases. The best and latest improvements are brought into service. The facilities of the house are thoroughly ample and complete, and all the operations of the works are achieved with the greatest economy of time and labor. Thus, every advantage is at hand to insure the most superior work at the lowest prices. The patronage of the house is large, first-class and influential in the city and surrounding country, and the business is in a thoroughly healthful and flourishing condition. Mr. Pahre is a native of this city, a young man in the active prime of life, and known and honored in business and trade circles as a thoroughly reliable and expert master of his trade and deserving of every trust and confidence. He is also socially highly esteemed and is a prominent member of several of the fraternal orders.

JOHN PIKE, PIANO, FURNITURE AND SEWING MACHINE EMPORIUM, 301-03 SUSQUEHANNA AVE.

Among the many business houses in this section of the city, few can be compared to the house occupied by the gentleman whose name heads this list. This gentleman began business about a quarter of a century ago, and has conducted it very successfully ever since. He was formerly established on Front street for a number of years and finally drifted to his present place, where he has been stationed for over six years.



The dimensions of the two stores are 20x30 feet and are well fitted in the latest and most approved style. Here may be found a full stock of the best pianos, organs, furniture, carpets, refrigerators, sewing machines, etc., in fact, anything that comes under the head of housefurnishing goods. Two floors are occupied in storing and arranging of the stock carried in hand. The Remington sewing machine is the principal kind for sale here. Mr. Pike is also wholesale and retail dealer in pianos and organs. He also buys and sells them, tunes and repairs pianos and organs. Mr. Pike was born in Ireland, but has been identified with this city's best interests for over a quarter of a century. He is highly esteemed and honored by his fellow citizens and is well identified with the Masonic Order.

JOSEPH F. SCHREIBER, WHOLESALE AND RETAIL DEALER IN BEEF, MUTTON, LAMB, VEAL, PORK, HAM, FLITCH, FRESH AND SMOKED SAUSAGE, LARD, ETC., S. E. COR. CEDAR AND DAUPHIN STREETS.

The consumption of Meat in a great city like this is an item of no small magnitude, and judging from the many markets that are scattered throughout this territory, the supply is kept up to the highest standard of excellence. Few, if any, engaged in this branch of trade, enjoy a more honorable name than Mr. Joseph F. Schreiber, who succeeded his father, who for twenty-nine years has been established in his present quarters, and by dint of enterprise, consistent business ability and integrity has met with uninterrupted prosperity. The premises occupied for the business are roomy, convenient and especially adapted for the purpose. Well supplied with the necessary cold storage for the preservation of stock. A commendable feature is the utter neatness and cleanliness that prevails on every hand.

The business is conducted both wholesale and retail, and Mr. Schreiber justly prides himself upon being able to supply orders in any part of the city with the utmost dispatch. The reputation for handling the finest healthy cattle in the market is unexcelled.

Beef, veal, pork, mutton, lamb, etc., are slaughtered on the premises. The slaughter house being supplied with every facility and apparatus known to the trade. Flitch, fresh and smoked sausage, lard, hams and everything a first-class establishment of this kind may carry is sold to the trade everywhere and inducements are offered in regard to terms and pure fresh goods, that defy successful competition. One of the largest butchers in this section of Kensington, this gentleman stands high in the business world as a reliable dealer and his word has always been accepted with implicit confidence. In the successful conduct of the business several competent assistants are employed and

a team utilized for delivery purposes. A native of Philadelphia, Joseph F. Schrieber has spent a life's career in this useful avocation and firmly commands the respect and esteem of all with whom he holds business relations.

R. M. PAIST, GENERAL DRY GOODS AND NOTIONS,
410 & 412 EAST GIRARD AVENUE.

Probably in no branch of business has the march of progress wrought such a complete revolution within the last few years in this country as that devoted to the dry goods trade. Among the representative houses in this district, is that of R. M. Paist, located at Nos. 410 and 412 East Girard avenue. Originally established by himself six years ago, a healthy increase in this business necessitated larger quarters, and in the short space of one year the store was enlarged. Another year witnessed a still greater increase and the trade centered here is steadily growing by dint of consecutive business management, honorable treatment and a fine line of goods.

The salesroom occupied now is 36x45 feet in area, admirably arranged and containing a heavy and superb stock of dry goods, flannels, chevots, muslins, linens, colicoes, and a great variety of dress fabric in wool and cotton. All the desirable shades, colors and patterns in plain, striped and figured goods. Notions, trimmings, hosiery, regular and half hose, underwear for ladies, gentlemen and children and a general line of furnishing goods. A specialty being made in corsets and dress goods. The policy upon which this business is conducted is "equality, prudence and integrity," and the consequence is a select patronage. In the successful prosecution of the business from three to six assistants are employed and every means is at hand for the courteous and prompt attendance on customers and everything is done to farther the interests of the

trade. Born in Bucks county, Pa., R. M. Paist has been a resident of Philadelphia for thirty-eight years. He is prominently identified with the A. O. U. W., and Recording Secretary of Delphi Senate Order of Sparta. In social as well as commercial circles, Mr. Paist is held in the highest esteem and enjoys the confidence of all who have any business or social relations with him.

GEO. F. SEEMÜLLER, MANUFACTURER AND WHOLE-
SALE AND RETAIL DEALER IN PLAIN AND FANCY
CONFECTIONERY, 1246 PALMER STREET.

A branch of business in which thorough experience, skill, judgment and reliability are the qualifications to success, is that followed by the manufacturer of fine creams and other delicacies. A gentleman who possesses these qualifications in a marked degree, is Mr. Geo. F. Seemuller, whose well-known establishment is located at No. 1246 Palmer street.

This gentleman by close application to business details, consecutive methods based upon the principles of "equity, prudence and liberality" combined with a fine line of goods, has built up a large and strictly first-class trade, spreading its domain into other channels. For the purpose of the enterprise, an attractively arranged salesroom is stocked with an extensive and varied line of confectionery of all kinds, stick candies, cream, bon-bons, chocolates, marshmallows, caramels, glazed fruit, and everything that only a first-class confectionery establishment can carry. The premises are equipped with all the appliances and paraphernalia requisite for the successful conduct of the business, and special inducements are given the trade in quality as well as price, and dealers will consult their own interests, by corresponding with this house. Mr. Seemuller is a native of Philadelphia, and is now recognized among the leaders in his line in Kensington,

and well merits the success attending his efforts. A member of the Knights of Pythias, I. O. O. F., he commands the respect of social as well as trade circles for his enterprise and personal worth.

M. E. DYCH, CHINA, GLASS AND QUEENSWARE, 413
EAST GIRARD AVENUE.

Philadelphia is a great centre for the trade in china and glass goods, and contains not alone numerous wholesale, but many retail establishments ; prominent among which in Kensington we note the establishment of the lady whose name heads this article. Established originally thirteen years ago by Mr. J. G. Dych upon whose demise six and a-half years ago his widow assumed entire control and has reared a magnificent establishment attracting the finer class of patronage.

In a salesroom 16x30 feet in dimensions, is carried a superior stock of goods in this line, consisting of china, breakfast, dinner and tea sets, both of iron and stone ware, and the more fragile qualities in plain white and decorated designs, chamber sets, berry and desert dishes, plain, cut, granulated and crystalized glassware, crockery, lamps for parlor, kitchen, study and bed chamber, shades and lamp goods, cutlery, plated goods, japanned tinware, kitchen specialties and a large and varied assortment of everything in the housefurnishing line in china ware. The prices prevailing are exceedingly low while every article sold is guaranteed as represented. The success of the establishment is due to a first-class stock combined with consecutive and honorable business methods. Two efficient assistants are engaged, and patrons receive polite and prompt attention. Born in Philadelphia, Mrs. Dych is regarded as a consistent business woman holding the esteem of all with whom she opens business relations.



MILTON H. NEIDIG.

MILTON H. NEIDIG, GROCERIES AND PROVISIONS,
SOUTHWEST CORNER OF OXFORD AND AMERICAN
STREETS.

Among the up town grocers and provision dealers a house of high standing is that of Mr. M. H. Neidig, located at the southwest corner of Oxford and American streets. The present proprietor came here in January 1890 and has by liberal business management continued the business on the same basis as his predecessor, his father, E. S. Neidig. The business has been established since 1859 by the senior Neidig, and from the first has received a generous support from the public, due to a fine line of goods always carried. The store is spacious, being 20x40 feet in dimensions, well fitted up and conveniently arraigned. The stock carried, which is at all times large, embraces everything usually handled in a first-class grocery, and for quality and reasonable prices is unexcelled. Mr. Neidig makes the principle of small profits and quick returns his motto, and this coupled with his energy, square dealing and uniform courtesy, have placed him in his well-merited position. The subject of this review is a native of Philadelphia. He is prominently identified with the I. O. R. M. and the Haymakers and commands the respect and good will of social as well as trade circles.

In deference to the founder of this business may add that Mr. E. S. Neidig, the father of the present proprietor, has spent some time in the ranks during the rebellion. He has also won distinction as a prominent social factor, as he was Past Sachem and Keeper of Wampum of Tecumseh Degree Council, No. 2, and K. of W. of Leni Lenape Tribe, No. 3, as well as Grand Minister of Finance of Leni Lenape Haymakers Association, No. 3½. He is also connected with the Delphi, No. 5, Order of Sparta, as well as the E. G. E. Mr. Neidig is now retired from active business life and has made his home in Sellersville, Pa.

CHAS. BAUMANN, BREAD, PIE AND CAKE BAKERY,
1036 HANOVER STREET.

Among the older or more prominent business houses in this line in this section of Kensington is the bakery of Mr. Chas. Baumann. This business was originally established by Mr. Adam Baumann, Sr., back twenty years ago, and for this long period has sustained an enviable reputation by virtue of good goods, the weight, quality, flavor and general excellence of which is unsurpassed by any house of its kind anywhere. The present proprietor succeeded his father in 1889, and continues the business upon the same liberal basis of integrity and honor. The store is 20x20 feet in area, perfectly neat and clean in aspect; while the bake-house, which is in the basement, is supplied with all the requisite appliances and paraphernalia known to the trade. Employment is given to several competent assistants, and the capacity of the bakery is five barrels of flour every week worked up into rye and wheat breads, Vienna rolls, biscuits, buns and plain cakes generally, as well as pies. The trade extends over considerable territory and a team used to serve customers at a distance with fresh goods every morning.

Mr. Baumann, Sr., was born in Germany and has been in this country for forty-two years. His son and present proprietor is a member of the Red Men and several other societies, and is respected by a large circle of acquaintances for his personal worth.

JOHN M. TINTSMAN, STAPLE AND FAMILY GROCERIES
AND PROVISIONS, NO. 1232 PALMER STREET.

Dating its inception back ten years ago this business owes its origin to the energies of Mr. John M. Tintzman, who, by consecutive business methods, based upon the principles of "prudence, equity and integrity," has won a desirable and healthy patronage.

The room occupied for sales purposes is 18x18 feet in area, attractively arranged and neat and clean in appearance. The stock embraces fine family flour, butter, cheese, eggs, etc., canned and bottled goods, table delicacies, preserves, dried fruit, and in the season green truck, vegetables, fruit, berries and poultry; absolutely pure teas, coffees and spices, and a line of goods that only a first-class house can carry. Equipped with all the facilities Mr. Tintsman employs ample and courteous assistants to foster the interests of the trade.

A native of Philadelphia, John M. Tintsman enlisted during the late rebellion in 1862, in Company M. 6th Reg. Pa. Vol. Cavalry, and after a period of three years in which he engaged in all the battles of the army of the Potomac, he received an honorable discharge in 1865 at the close of the war, and is now a member of Cavalry Post, No. 35, G. A. R., also the 6th Pa. Veteran Association and also identified with Chosen Friendship Lodge, I. O. O. F. Respected by all who know him in martial, social and trade circles.

HOWARD COLE, *ENERGETIC BROOM WORKS*, 1329
EAST MONTGOMERY AVENUE.

Among the industries that add materially to the manufacturing aspects of Kensington is the "Energetic Broom Works" located at 1329 Montgomery avenue. Established here in 1890, Mr. Cole is recognized in trade centres as a responsible dealer and manufacturer. The premises occupied for business purposes stand on a plot of ground 20x40 feet in area and are equipped with all the newest devised labor saving machinery extant. Brooms and whisks are the products of the industry, and with the combined force of four competent mechanics the capacity of the works

reaches the enormous figure of 7,300 dozen brooms per year. These goods bear the stamp of perfection, and are a guaranteed trade mark for durability and general excellence, and are shipped to all parts of the compass; the trade being all over this section of the State. Besides brooms, etc., all kinds of mill-work is executed with neatness and dispatch. The place has all the facilities for the prosecution of such work as brooms made of corn for stables, etc.

Mr. Howard Cole is a native of Philadelphia and a prominent member of the "Cincinnatus Lodge" of the I. O. O. F., the Knights of Pythias and the Brotherhood Union. The standing and reputation of this gentleman in mercantile circles for straightforward dealing is beyond reproach, and in social circles he commands the confidence and respect of all who know him for his personal worth.

HERMAN SAUTER, BREAD, PLAIN CAKE AND PIE
BAKERY, NO. 1237 PALMER STREET.

Although established but one year here, this gentleman has won the good will of the community for his integrity of purpose and a line of goods that for weight, quality and flavor are not surpassed by any other place of its kind. His salesroom is 15x15 in dimensions, neat and clean in appearance. The bakery is in the rear, and upwards of four barrels of flour are weekly worked up into rye and wheat bread, plain cakes, rolls, biscuits, buns, etc., and pies of all kinds. A competent assistant is employed and the trade is not alone in the immediate vicinity but in the outlying districts. The patrons are served daily with fresh goods, and no means or trouble spared to cater to their interests.

Mr. Sauter was born in Germany and came to this country in 1879, and is esteemed by all who know him for his thrift and honesty.

GEORGE W. STAPLEFORD, CHINA, GLASS AND QUEENSWARE, 161 W. GIRARD AVENUE AND 1201 HANCOCK STREET.

No articles manufactured enter more directly in the uses of all branches of the population of a large city like Philadelphia than does everything comprised under the general heading of crockery and glassware, the manufacture of which has developed, both in artistic merit and production, in a most encouraging manner during the past quarter of a century. Among the most enterprising and responsible dealers actively engaged in handling goods of this description in Kensington, will be found Mr. George W. Stapleford, of 161 W. Girard avenue. This gentleman started business in 1874 at No. 113 on the same street, removing to his present location two years ago, and now does both an import and jobbing trade of large and steadily increasing proportions.

The premises occupied for trade purposes comprise a fine triple building of three stories and a basement, 45x50 feet in dimensions, elegant in all its appointments and perfect in convenience of arrangement for display, inspection and sale. The stock carried is elaborate and attractive in the highest degree and one of the most comprehensive of its kind to be found in this district. It embraces artistic pottery, queensware and glassware, brought from nearly every prominent factory in the world. Among the richly decorated goods are dinner, breakfast, tea and toilet sets, fine cut glassware, lamps, vases and ornamental pieces in Bohemian glass and the latest novelties from European factories in special sets for oyster, soup, fish, game, fruit, entree, &c., also artistic pottery for Christmas and wedding presents. Here are also heavy china, stone and earthenware and glass for hotel and steamboat use, as well as the finer goods and ornamental ware for family use, and parian, majolica and fancy

ware of every description. The firm has its sources of supply in the various renowned foreign and domestic potteries and their facilities for the procurement of goods in vast quantities, at advantageous rates, enable them to readily meet the tastes and requirements of all classes of buyers and to offer inducements to the trade as regards both the reliability of goods and liberality of terms, and prices which are not easily duplicated elsewhere. The business is of a wholesale and retail character and extends chiefly throughout this city and vicinity, the house being a prime favorite with the trade. Mr. Stapleford is a native of Delaware State and has resided in Pennsylvania since 1863. He is a gentleman of wide acquaintance, large experience and eminent popularity in business circles and is fully deserving of the esteem in which he is held in this community.

HARMAN I. LEVY, ICE CREAM AND FANCY CAKE
BAKERY, 402 EAST GIRARD AVENUE.

In reviewing the foremost establishments of Kensington, prominent mention is due to the subject of this article, who succeeded his brother, Wm. B. Levy, in November, 1890, where by industry and effort he has won an addition to already established trade, for the sale of his manufactured products. The salesroom here is 15x30 feet in area, thoroughly equipped with the necessary fixtures, with a finely furnished parlor in therear seating forty people comfortably, with every facility required in the conduct of this branch of trade.

The stock consists of fancy cakes and pastry, including pound cake, white-mountain cake, sponge and fruit cakes, and all the delicacies of the caterer's art. The ice cream department has the capacity of six hundred quarts daily, and this delicious refreshment is dispensed to the wholesale as well as retail trade all over this and adjoining sections. The separate depart-

ments are equipped with all the appliances known to the trade in the various branches of this business and three competent assistants are employed to foster the interests of the patrons—during the busy season eight altogether. A native of Pennsylvania, Mr. Levy has been in this city for fifteen years, is prominently connected with five lodges, and holds the esteem of social as well as business circles where he commands the respect of all with whom he forms business relations and is regarded as a responsible dealer.

JAMES LAVERTY, CHINA AND GLASS WARE, 203 W.
GIRARD AVENUE.

In reviewing the industries of Kensington, among the various business establishments, that of china and glassware claims some attention, and the house of Mr. James Laverty, being one of the old representative ones, claims attention in this work. Founded originally in 1869, this gentleman came here to his present location since the Centennial and has met with uninterrupted success. As a business man, Mr. Laverty stands unexcelled for consecutive business management, integrity and equity in his dealings and has won the good will of a large patronage. The sales-room is attractively arranged and contains a fine display of china, glass and queensware, china dinner sets, plain and decorated tea sets, berry and desert dishes, chamber ware, crystalized, plain and cut glass, lamps, lamp goods, earthenware, crockery, in fact everything in this line.

Born in Ireland, the subject of this review has been a resident and citizen of this country many years. A gentleman in the prime of life, with every qualification of a successful merchant, who has won the confidence, respect and esteem of all with whom he forms business relations,

BAKER'S PHARMACY, 1403 N. FRONT STREET.

A pharmacy of high reputation in this section of Philadelphia, and well worthy of more than passing mention in these pages, is that of Mr. J. G. Baker, located at 1403 N. Front street, and known throughout the district as Baker's Pharmacy. The premises occupied are spacious and commodious and finely fitted up



J. G. BAKER.

and arranged for the systematic conduct of the business and display of the large stock carried. This embraces a full line of fresh and pure drugs, chemicals and pharmaceutical compounds, most of his fluid extracts and tinctures, &c., being of his own superior preparations; also a large line of proprietary remedies of known merit and established reputation; toilet and fancy articles, perfumery, druggists' sundries, and, in fact, everything usually kept in a first-class, well regulated pharmacy. A special department is provided for

the compounding of physicians' prescriptions and family recipes at all hours of the day or night, in the most accurate manner and from the best materials and his own personal attention. His store has become a noted land mark in this vicinity, having been conducted as a pharmacy for six years, and came under its present management in 1885, since which time its trade and influence have increased very materially.

Mr. Baker is a native of Philadelphia, and takes more than ordinary interest in all matters pertaining to the advancement and development of his important profession. He is very popular in the district in which he is located, enjoying the confidence and regard of his patrons who fully appreciate his skill and abilities as a courteous, correct and accurate apothecary.

CHARLES T. RUSSELL, WHOLESALE AND RETAIL
DEALER IN FLOUR, FEED, GRAIN, HAY AND STRAW,
2644-2646 E. NORRIS STREET.

Of the various commercial enterprises in this great city none claim greater attention than her flour and feed interests, and in the historical reflex of Kensington the house of Mr. Charles T. Russell is worthy of notice in the pages of this work. For thirteen consecutive years has this establishment sustained a popular reputation, due to consecutive business management and a fine line of goods. The basis upon which this business is conducted is that of "equity, prudence and integrity," and by close application to the demands of the trade, enterprise and executiveness has won for the proprietor a lasting and healthy trade. The premises are 20x20 feet in area fitted up with bins, chutes and all the necessary appliances for the successful conduct of the business. The stock embraces family and baker's flour, sold by the barrel, cwt., or

bag; the latter put up expressly for fine family trade, mill feed, corn, oats, bran, middlings, cut hay, etc.; as well as hay and straw baled or bundled, wheel grease, rock salt and everything properly pertaining to a first-class stock of goods. Several competent assistants and a team being employed to further the interests of the trade.

A native of Philadelphia, Mr. Russell, prior to engaging in this mercantile pursuit, followed the avocation of a carter, and since establishing here has won the respect of all with whom he holds business relations.

M. E. & A. BRENNER, DRY GOODS, NOTIONS AND
FANCY GOODS, 1336 E. SUSQUEHANNA AVENUE.

The dignity of the dry goods trade is well represented in this section of Kensington, and among the responsible dealers we note the firm of M. E. & A. Brenner, whose place of business is located at No. 1336 E. Susquehanna avenue. In a salesroom 15x15 feet in dimensions, is contained a full line of dress fabrics of various shades and colors, in the most attractive patterns, plain, figured and striped, notions, cotton, silks, threads, needles, yarns, and a line of goods pertaining to this class, too numerous to mention in detail; muslins, calicos, chintzes, etc.; trimmings of every description, fancy goods, hosiery, corsets, underwear, etc., etc. In the successful conduct of the business ample assistance is employed, and patrons receive prompt and courteous treatment.

Natives of Philadelphia, these ladies have been identified with the dry goods trade in its various branches, thus enabled to supply the demands of a critical public. Since establishing here they have won the respect of the community and stand firm in the business world as reliable dealers.

EIGHTH NATIONAL BANK, SECOND AND GIRARD
AVENUE.

One of the most ably and conservatively conducted banks of Philadelphia is the Eighth National Bank which has had a very prosperous career. This bank was organized and chartered in 1864, and has largely assisted in the material development of Kensington and her great industries. It has a cash capital of \$275,000 and the prudence, ability and integrity of its management are shown by the fact that its surplus and contingent funds now amount to the magnificent sum of \$430,000. The bank has always been a regular dividend payer and its stock is held at a high premium as a most desirable investment. It has always had the benefit of leading citizens on its directorate and many of whom have served for long periods, the board being now composed as follows: President, Jacob Naylor; Vice-President, James Long; Cashier, J. A. Irwin; Directors, Messrs. Jacob Naylor, Jacob G. Neafie, William King, James Long, W. W. Adams, Jacob Grim, Robert Patterson, Samuel Disston, Charles Porter, Samuel Bell, Jr., Thomas Stinson, Robert Carson and Thomas A. Harris.

A more representative body of capitalists, merchants and manufacturers could not have been selected, and under their guidance the bank is in an exceptionally prosperous condition. It has large lines of deposits and active accounts, and discounts only the choicest commercial paper in the market and has very active business relations with many of the great factories of this section. Its investments have always been effected with sound discretion and the bank's management is in the highest degree creditable to its executive officers. They are vigorous exponents of the soundest principles governing banking and finance and their record is one of the most creditable character. The bank occupies its own building, a substantial and architecturally hand

some structure, specially erected for the purpose. The bank transacts a general business, cashing coupons and making collections on all points. The officers afford the bank's customers every facility consistent with legitimate banking, and this financial institution is in every respect a model, both as to its record and management.

O. F. O'NEILL, WATCHMAKER AND JEWELER.

With the increase in wealth of the population, comes a greater demand for fine articles of personal adornment. Among the well-known dealers catering to the popular demand in this line we may mention Mr. O. F. O'Neill, of 2454 Kensington avenue. This gentleman first started business here about six years ago,



and from the first he has been most successful. The store is of ample size, being about 22x40 feet in dimensions; it is fitted in the neatest and most attractive manner, a large safe being used for storage purposes for articles. The stock carried is large, comprising a very carefully chosen selection of the newest and most fashionable designs in jewelry, rings, brooches, pins, silverware, watches, etc. Particular

attention is paid to repairing the most delicate and intricate movements.

Mr. O'Neill has been in this line for some time and is thoroughly familiar with all the details of the work. Like many of our most successful merchants he is Irish by birth, but an American by adoption, and commands the esteem of a fine trade.

D. H. ROSE, PH. G. PHARMACIST, N. W. COR. AL-
MOND AND NORRIS STREETS.

An occupation of the utmost importance to every community and requiring not only experience but trained skill and accuracy, is that of the druggist. Mr. D. H. Ross established here in April, 1883, and occupies a neatly appointed salesroom 30x15 feet in area, having all the facilities requisite for the successful conduct of this critical profession. The stock embraces a full line of fresh and pure drugs and chemicals, soap, perfumery, toilet articles, fancy goods, medicinal specialties, patent and proprietary remedies of known virtue, herbs, teas, roots, barks and a full line of goods of the highest standard of pharmacopoeia. The laboratory is in the rear under the personal supervision of the proprietor himself, a graduate of the Philadelphia College of Pharmacy, class of 1878. An analytical and synthetical chemist of experience, a registered pharmacist, thus fully qualified to pursue this exact science. Special attention is made in the filling of physicians' and family recipes for the ills that flesh is heir to, no means being spared to further the interests of the public.

A native of Philadelphia, Mr. Ross since establishing here has won the confidence of the community in the practice of his profession and holds a firm position in professional as well as trade and social circles.

J. G. SIMPSON, STOVES, HEATERS AND RANGES, AND
SOLE AGENT IN PHILADELPHIA FOR THE GERMAN
ELECTRIC BELT COMPANY, NO. 411 EAST GIRARD
AVENUE.

Keeping pace with the march of progress in all branches of industrial activity, marked improvement has been effected in the manufacture of heaters, stoves, and that line of goods generally. A prominent representative of this industry in Kensington is Mr. J. G. Simpson, originally established by his father, Wm. W. Simpson, on Richmond street, twenty-three years ago. His son and present proprietor has been connected with the business fourteen years. At the demise of the elder Simpson three years ago, the business reverted to the son who has since conducted a lucrative and thriving trade. Establishing here five years ago, the salesroom occupied is 16x34 feet in size and contains a fine line of stoves, heaters, ranges, tin, sheet-iron and hollow-ware. A special feature is made in the sale of Adams' & Westlakes' oil and gasoline stoves. Orders and commissions given are promptly and carefully attended to in all cases and the prices which prevail are eminently fair and equitable. The workshop is 10x15 feet in dimensions and thoroughly equipped with every facility and appliance known to the trade. Mr. Simpson has in his possession a special set of tools for the efficient fixing and repairing of gasoline and oil-stoves. In this department he stands unexcelled. To further facilitate the work of the establishment, from four to six skilled workmen are employed, and an immense amount of new and repair work is annually executed.

In January, of 1891, Mr. Simpson took the sole agency for the German Electric Belt Company, whose headquarters are in Brooklyn, N. Y. The value of electricity as a curative means need not be extolled in this article; suffice it to say that of all electrical ap-

pliances none exceed those of this house for generating a current and certainly none can complete with the remarkably low prices. For \$5.00 an appliance can be bought that supercedes many of the \$20.00 belts of other houses. Mr. Simpson has a full line of electric goods, and those in quest of these will do well to correspond with him, it certainly will be to their advantage in getting reliable goods at very low prices that will positively cure all chronic and acute forms of disease, paralysis, lung troubles, catarrh, kidney disease, nervous and sexual debility, etc. A written guarantee given with each belt. A native of Philadelphia and of English descent this gentleman has spent a life's career in mechanical pursuits, and is recognized as a master mechanic and a business man of unquestioned integrity.

HARRY J. DUCHOSLAV, SHAVING AND HAIR CUT-
TING PARLOR, 1135 PALMER STREET.

In reflecting over the old avocations the mind cannot trace any trade back beyond that of barbering. For countless ages this custom has prevailed, through scriptural times down through the many years to the present decade. Various methods of barbering are resorted to in the various countries and to-day in civilized life this art has been reduced to a science. An exponent of which we note Mr. Duchoslav. In a neatly appointed saloon, where perfect order and cleanliness prevail is seen three finely upholstered chairs and a large lot of cups, which speak well for the esteem in which his services are held. To do away with all long and tedious waits three competent assistants are employed and the welfare and comfort of patron is sought. Born in Bohemia, Austria. This gentleman has been in this country twenty-two years. Since establishing here he has opened a shop where, for a clean easy

shave or a fashionable hair cut for gentlemen, ladies or children (the latter receiving private reception) no place anywhere excels it, Mr. Duchoslav having spent many years as an experience tonsorial artist.

A member of the Bohemian lodge, he is respected in social as well as trade circles for his enterprise and artistic ability.

SAMUEL W. WISTER, MANUFACTURER OF FINE
CIGARS, 115 W. GIRARD AVENUE.

Since the introduction of tobacco into civilized Europe in the early part of the seventeenth century, many prominent men have engaged in the manufacture of cigars and tobaccos. Among the several houses in this section of Kensington we note that of Mr. Samuel W. Wister. Founded originally by Edward Wiseman here six years ago, the present proprietor assumed possession three years later and has since conducted a thriving business, due to conscientious business management and a fine line of goods.

The salesroom is 16x20 feet in area, fully stocked with cigars of his own manufacture, a fine line of chewing and smoking tobaccos, pipes, cigarettes, snuff and smokers' articles generally. The shop is in the rear. A competent assistant is employed and the trade extends chiefly throughout the city, supplying the better class of dealers only. A wholesale as well as retail trade is transacted. The special brands are "Mistletoe" (S. W. Wister's 5c. straight,) "Royal Grand" and "Plantation." The merit of these goods are too well-known to require elucidation from the pen of the author. A native of Philadelphia, Mr. Wister is a young man of considerable business tact and energy, well deserving of the esteem and success with which he meets. A member of the I. O. O. F., he is respected in social as well as trade circles.



J. S. SUMMERS.

J. S. SUMMERS, FINE CARAMELS AND CONFECTIONS,
2313 FRANKFORD AVENUE.

A branch of business in which thorough skill and judgement is required as necessary qualifications to success is that persued by the confectioner. A gentleman, who possesses these necessary qualifications in a marked degree is Mr. J. S. Summers, whose well-known handsome and ornamental property has been lately purchased by him and remodeled with granite base, plate glass windows and elaborately finished throughout in most modern style with hard woods. Mr. Summers establishment in business dates back six years, when he located at 2413 Frankford avenue, removing to and occupying for four months a building at 2305 same avenue, which was found entirely too small to accommodate the rapid growth of business—hence he was obliged to occupy the present more commodious quarters—salesroom of which covers an area of 20x40 feet and is well stocked with the choicest line of the trade as well as the best qualities of medium grades. Taffies and caramels are made a specialty, of which he is recognized as “the leader” up town. This fact is well attested to by his numerous *connoisseurs*, also patrons at balls and festivals which are supplied. The manufacturing department is in the basement thoroughly equipped with latest modern appliances, in which four assistants are constantly employed to facilitate the ever increasing progress of the establishment.

Mr. Summers is well known as a reliable dealer and is highly esteemed in commercial, social and sporting circles. He is a prominent member of many societies, also of the North End Gun Club in this section, is very fond of rod, reel and gun, and believes in fully enjoying life while it lasts.

THOMAS STAYN, HEATERS, RANGES AND TIN ROOFING
109 W. GIRARD AVENUE.

To no other subject connected with our methods of living has so much careful thought, inventive talent and taste been devoted as to that of providing the means of producing artificial heat. The industries of Philadelphia have always maintained a most deserving reputation for superior goods and workmanship. Prominent among dealers in this line is Mr. Thomas Stayn, who for thirty-nine years in this useful avocation has taken rank among the foremost exponents of this craft. Having been in business formerly for eight consecutive years, family misfortunes overtook him in his commercial pursuit and his efforts were again spent at the bench. Steadily striding up again he soon won distinction, and founded his present place of business in August 1889. Although established but a short time, readily meets with popular favor due to consecutive business management, sustained by skillful labor and a superior line of goods.

The salesroom occupied is 15x30 feet in area and contains a full line of stoves, heaters, ranges, tin and sheet iron ware and all the contingent articles usually found in a first-class stock of these goods. In the successful prosecution of the business two competent assistants are employed and a specialty is made in tin roofing, guttering, spouting and repair work of every description. In the latter department Mr. Stayn is in every way qualified to and does give infinite satisfaction regarding workmanship and price. All work executed is conducted under his own personal supervision; thus retaining the reputation of the house. A native of Philadelphia, he enlisted on May 13, 1861, in Baker's California Infantry, afterwards known as the 71st Pa. Vol., fighting in every engagement in that campaign, from the second Bull Run to Antietam, where he was unfortunately wounded, receiving an honorable dis-

charge on December 29, 1862. A member of Birney Post, 63, G. A. R., Mr. Stayn is respected in martial as well as business circles, and is esteemed by all who know him for his personal worth.

EDWARD GLASER, STEAM COFFEE ROASTER AND
TEA DEALER, 334, 336, 338 EAST GIRARD AVE.

No branch of commerce has had a more rapid and healthful growth during the past half century than the grocery trade, and this growth is to be largely ascribed to the enterprise and efforts of Philadelphia merchants. In this connection a few brief facts with the relation to the history and business of Mr. Edward Glaser are replete with interest. The founder of this business, Mr. Christian Glaser, was born in Germany, and has resided in Philadelphia for a decade or more. He started the business at the present location, which from the first has always been one of the best in this district. After a long and useful career he retired in 1882 in favor of his son, Mr. Edward Glaser, the present proprietor, who has continued the business at the same stand and with equal success. The first floor and basement of the buildings are devoted to the business, and the store which has an area of 18x30 feet is very tastefully fitted up and arranged and affords ample accommodation for the display of a large stock of staple and fancy groceries, teas, coffees, spices, flour and grocers' sundries of all kinds, and from which a trade is transacted extending throughout the city and vicinity.

Adjoining the store in the rear, is a commodious warehouse of three-stories, 14x25 feet in dimensions, utilized for the purpose of storing surplus stock, and for the roasting of coffees by steam, which is a prominent feature of the business, and in which Mr. Glaser has no equal in the trade. The business is conducted on the soundest policy known to commerce, that of

paying cash down for everything purchased, and not allowing any goods to leave the premises until paid for, the result being that he is enabled to meet all demands of the public in the most prompt and satisfactory manner and without the slightest risk. Mr. Glaser's stock comprises everything to be found in a strictly first-class well-equipped grocery house, a specialty being made of dried fruits and canned goods in season, as also an exceptionally fine tea packed in one-quarter and one-half pound packages by the Importer's Tea Company, especially for family use, which are universally recognized as of standard purity, and for which he has the sole agency in this district. Liberality and promptness have always characterized this house and the success achieved is but the just reward of the pursuit of an honorable business policy.

JOHN JOSEPH BAUER, DEALER IN FRESH KILLED
MEATS, 1235 PALMER STREET.

Formally established for six years at Second and York streets, Mr. John Joseph Bauer, came here six years ago, and by consecutive business management and honorable method and a fine line of goods, has now a desirable and healthy patronage.

The salesroom is 14x18 feet in dimensions, neat and clean in appearance and stocked with a fine line of beef, veal, mutton, lamb, pork, and all kinds of smoked and cured meats, hams, lard, bacon, sausage, etc. A fine large refrigerator is used to preserve meats during the hot weather. Doing their own killing they are prepared to guarantee the health, soundness and quality of their stock. The slaughter house is in the rear and several bullocks, from eight to ten hogs, and much smaller stock is weekly killed and fresh every day. Mr. Bauer is a native of Germany, and a resident of this country for nineteen years. As a business man, he is honored; as a reliable dealer, respected by all who know him for his thrift and personal worth.

C. GLASER, JR., HARDWARE, TOOLS AND HOUSE
FURNISHING GOODS, 330 AND 332 E.
GIRARD AVENUE.

One of the distinctive industries of every great commercial and manufacturing center is the hardware trade. The vast variety of implements, utensils and materials incident to this line of trade are indispensable and almost illimitable. Among the large houses engaged in this business in Kensington and who have gained a wide reputation for excellent goods and honorable treatment is that of C. Glaser, Jr., located at Nos. 330 and 332 E. Girard avenue. Born in Philadelphia, and having acquired a thorough knowledge of every detail of this useful business, he inaugurated this enterprise in 1884, and from the start has been the recipient of a very liberal and influential patronage, due to conscientious business management, fine goods and fair dealing.

The salesroom occupies a double house 28x32 feet in area, attractively arranged and containing a heavy stock of everything in the general hardware line, such as shelf and heavy goods, pocket and table cutlery, builders' hardware; engineer's, mill, contractor's, miners' and blacksmith's tools; oils, belting, grease, etc., manufacturers', artisan's and mechanics' tools of every description, as well as house furnishing goods, wood, agate, tin and iron ware; brushes, copper, zinc and sheet iron goods, as well as sporting goods, fishing tackle, powder, ammunition, fire arms, etc. A general line of this ware too numerous to mention in detail. An affable, courteous and reliable business man, Mr. Glaser is also connected with the I. O. O. F., the K. G. F., the A. Y. M., the K. of B., and other organizations, and is universally respected by all who know him.



THOMAS WOODASON.

THOMAS WOODASON, BELLOW WORKS, 451 EAST
CAMBRIA STREET.

Among the various extensive and growing industries of Philadelphia and its vicinity, which exercise an important influence on our general trade and bear marks of continued increase and prosperity, none perhaps occupies a more useful or unique position than that controlled by the gentleman whose name heads this notice. Mr. Woodason established this business originally in 1878 at Chicago, Ills., where from the inception, by his enterprise he rapidly made strong headway. Eventually in 1881 his trade in the Eastern States had grown to such large proportions that he was compelled to open a branch establishment, and selected Philadelphia for that purpose, owing to the excellent shipping facilities obtainable. This branch house gained so rapidly in popularity that Mr. Woodason finally in 1883, determined to relinquish his Chicago house altogether and make Philadelphia his headquarters, and his subsequent success furnished ample proof of the wisdom of this step. His first start in this city was made at No. 2612 Kensington avenue where he remained four years, removing to his present address in 1887. He has here a commodious workshop 16x40 feet in dimensions, where he carries an immense stock of prepared materials ready at all times for the prompt making up of goods which he manufactures to order only. By an ingenious system of contracting with outside parties for the various parts of his goods Mr. Woodason is enabled to place his goods on the market at extremely reasonable rates. He is an extensive manufacturer of blacksmiths', piano, painters', sanding foundry, facings, printers', tailors', candy factory, fog horn, goldsmiths', miners', fire, bladder and casing bellows, as also of atomizers for disinfecting, bellows for special purposes, insect powder bellows, moulders' tools and patent flue brushes. A specialty is of his patent in-

sect exterminators for blowing Paris green, London purple, Hellebore, sulphur, flour, slack lime, ashes and pyrethrum, which is universally conceded to be the best article of its kind ever invented for destroying insects in the conservatory, garden, orchard or field. Mr. Woodason has received two medals by the Nebraska agriculture department. This powder, together with the atomizer is the best arrangement and most effective insect destroyer extant, and is highly endorsed and sold by all the leading seed and implement stores throughout the country. A peculiar feature of this ingenious article is that it can be held in any position without wasting a grain of powder. It is also made with a spraying arrangement for liquids which is the only article in the market that effectually kills the rose bush bug. Besides this article, Mr. Woodason is the inventor of a very simple but marvelously perfect hose mender, which can be adjusted by a boy in a few seconds and makes an absolutely solid joint without wire or tying. His sales of this useful appliance alone amount to thousands of dollars annually. His trade is rapidly growing in value and already extends to every state in the Union.

Mr. Woodason is a thoroughly expert mechanic and has a fertile brain which he is constantly exercising for the improvement of his business. He is a native of England and has been in this country about twenty-three years. He is a public-spirited citizen, prominently identified with the Republican party in politics, and is a highly honored member of the A. O. U. W., Washington Benevolent Association, and many other fraternal orders. By his industry, push and upright methods of doing business he has gained a permanent place in the front ranks of enterprising manufacturers, and those who open up business relations with him will find it both pleasant and profitable to all concerned. Mr. Woodason was born June 2, 1842, at East Hampstead, England, a village in Wind-

sor Forest, England. He was one of the first twenty-two men that passed examination in 1863 as block signal men for the metropolitan under-ground railway, a system that is now unexcelled in use in England. From 1865 to 1869 he was signalmen on the South coast of England. In 1869 he was engaged by the Canadian Government to explore the Hudson Bay Territory; the northwest shore of Hudson Bay, and the McKenzie River Valley was explored by him for two years. Mr. Woodason is also a member of high standing in the Masonic Order.

C. J. BLAIR, MEN'S FURNISHINGS, 541 EAST
GIRARD AVENUE.

Where is the man who does not take a certain amount of pride in his personal appearance—there are done. Everybody desires the best they can get. The establishment of Mr. Blair is known as one of the best of its kind in this section. This gentleman started business originally here about eleven years ago and from the start he has been most successful. Twice he has had to enlarge his store until now it is about 18x30 feet in dimensions and fitted in the neatest and best manner. Everything being arranged with the greatest taste towards the display of stock. A very heavy stock is carried, comprising a full and complete assortment of men's goods, including neckwear, hosiery, underwear, collars and cuffs, etc., etc. A speciality is made of shirts, both white and negligee, a very choice selection of each being carried.

Mr. Blair like many of our most successful merchants is of Irish birth, but he came here when quite a young man. He is an active member of the Order of Sparta. He commands the respect of the community for his personal work and integrity as a reliable dealer.

KENSINGTON COOPERAGE, 1231 AND 1233 PALMER STREET, PHILADELPHIA. CHAS. M. STILLWELL & CO., DEALERS IN ALL KINDS OF EMPTY BARRELS AND CASKS.

The enormous quantity of cooperage required at the present time in the United States for the transportation of all kinds of produce and merchandise renders the item of barrels of the greatest importance to merchants and others. A representative industry of this character in Kensington is that of Chas. M. Stillwell & Co., at 1231 and 1233 Palmer street. The business was established twenty-five years ago by Stanford Stillwell and for the past twelve years occupied its present premises, which comprises a spacious storage shed standing on a flat 40x195 feet in area. The various departments are fully equipped with the latest improved appliances and machinery and ten skilled operators are employed.

The machinery is driven by steam power and the total output foots up thousands of barrels annually. All kinds of barrels and casks made by machinery as well as by hand, and sugar refiners, millers, flour dealers, lime and cement merchants, produce dealers, etc., are supplied throughout all sections of this and adjoining states and large quantities of cooperage exported all over the globe. Barrels of every description are made to order and prices quoted that defy successful competition. The products of the Kensington cooperage are unrivalled for strength, finish and durability. Orders are promptly and carefully filled, satisfaction guaranteed. The individual members of this firm are Chas. M. Stillwell and John F. Fox; both natives of Philadelphia, and gentlemen esteemed in trade as well as social circles. Mr. Stillwell is prominently identified with the I. O. O. F., Brotherhood of Union, Shield of Honor, Knights of Pythias, and the Caledonian Society. Mr. Fox is a member of the Masonic fraternity, and as

business men, are honorable and progressive, universally popular, respected and worthy representatives of this great staple industry.

DAVID S. CLUNN, STATIONERY AND FANCY GOODS,
446 EAST GIRARD AVENUE.

In looking over the various business enterprises in this city we find here to be extremely varied in character, comprising almost every known line of trade. The stationery trade has one of its strongest and best known representatives in the establishment of Mr. David A. Clunn, at 446 East Girard Avenue. This business was originally opened about ten years ago by Mr. A. J. Pflueger. The gentleman managed it most successfully until three years ago, when he sold out to the present proprietor.

The store is of ample size, being about 18x25 feet in area, with a storage room on the third floor for packing superfluous stock. It is fitted up in the best manner, everything being arranged in the neatest and most commodious style. A very heavy stock is carried comprising full and complete lines of stationery, five and ten cent music, leading novels, plush goods, leather goods, picture frames, cutlery, blank books, fancy goods, silverware, pocket cutlery, pocketbooks and fittings for string instruments. A specialty is made in fans of every description, in which line may be seen a very choice collection of the newest styles. During certain seasons of the year as many as six sales people are employed. Mr. Clunn has been a life-long resident of this city and is very well-known in his section. He is prominently connected with several fraternal societies. He seems to have a peculiar faculty of selecting the most saleable articles in his line, giving the patron the advantage of his experience. Since establishing here he has won the respect and confidence of the community.

M. J. CALLINAN, SEWING MACHINES, 212 WEST GIRARD AVENUE.

Few will dispute the right of the sewing machine to be placed on a level with its powerful rivals of the nineteenth century—the steam engine and the telegraph. The inventor of the sewing machine has added countless hours to women's leisure for rest and refinement and has brought many comforts within the reach of all which once were enjoyed only by the wealthy. Those who wish a sewing machine embodying all the best results of inventive skill and constructed to do the best of service for a lifetime, should not fail to examine the superior and reliable productions of the best makers as shown by M. J. Callinan, at his sewing machine depot located at No. 212 Girard avenue.

This gentleman established himself in this line twenty years ago and has occupied his present quarters for that length of time. He brings a vast amount of practical experience to bear on his enterprise, which during all these years has gradually grown to very extensive proportions. The premises occupied comprise a handsome, commodious store, neatly fitted up and conveniently arranged. He deals in every description of new and second-hand machines as desired by patrons but makes a prominent specialty of the "New Homè," one of the very best sewing machines in the market. He also carries a full line of Brainerd & Armstrong's sewing silks, together with threads and cottons of all sizes, machine oil and general supplies. He also makes repairs to every description of machine, and the prices ruling are extremely moderate whether for cash or on convenient terms of credit or exchange. Mr. Callinan is a native of Cleveland, Ohio., and has resided here for the past twenty years, where, by his energy, upright methods and uniform genial manners, he has made many friends and gained the esteem of the entire community.

**ALBERT EMERICK, CIGARS AND TOBACCO, BEL-
GRADE AND PALMER STREETS.**

Perhaps no habit has a stronger hold on mankind than the use of tobacco. Nearly every one uses it in one shape or another. There is much capital invested in the growth, manufacture and sale of this commodity. Among the most prominent establishments devoting their energies to the sale of the weed in this section, we would mention Mr. Albert Emerick.

This gentleman is one of the pioneers of this section, having been born here when this section of Kensington was a farm. He was born on a farm on this spot in 1822, brought up here and about forty-three years ago opened one of the first taverns in this section. Here many of the old farmers gathered of a cold winter's night, years and years ago. The old building still stands and he still occupies it. The sitting room in this house was used by his father as a cow stable, and the entire structure is about one hundred years old. His grandfather was in this section before the Revolutionary war, and his father was in the war of 1812. Mr. Emerick is among the oldest men now living in Kensington and has been one of the Board of the Palmer's Burial Grounds for twenty-five years, and is now President. By the action of the Brooks High License bill he was refused his license three years ago, and shortly afterward changed his business to the present one. A full line of imported and domestic cigars is carried besides all kinds of smoking and chewing tobaccos. Pipes, cigarettes and smoking articles generally are also kept. Mr. Emerick has been for many years one of the best known men in this section. He was for many years connected with the Volunteer Firemen in conjunction with the Kensington Engine Company, which is one of the oldest and ablest known companies. He has a large circle of acquaintances, and is very widely known socially, commercially and politically.

N. F. TOMLIN, REAL ESTATE AND CONVEYANCING,
2737 NORTH FIFTH STREET.

The building and real estate interests of every community must ever remain of the first importance, and the necessity of the conveyancer is a primary cause consequence. Prominent among the real estate men and notaries public in the district of Kensington is N. F. Tomlin, of North Fifth street. Originally estab-



N. F. TOMLIN.

lished in Camden nineteen years ago, after three years Mr. Tomlin came to the city of Philadelphia, locating on Fourth street above Arch for one year; thence to Fifth and York for two years; later to Howard street about six years, and finally in the summer of 1889 to his present quarters, the dimensions of which are 18x20 feet. A nicely appointed office and every facility for the satisfactory performance of his onerous duties.

Eligibly located, he is in a position to secure the news of the real estate mart and for securing particulars regarding the sale and lease of properties. Mr. Tomlin is regarded as authority on property values in all sections of the city and vicinity, and has filled with credit to himself and the community this responsible position, and building for himself a large and influential patronage among his clients and principal real estate owners in the city. The business transacted being the buying and selling of all kinds of reality, taking the entire management of estates, keeping properties in the highest state of productiveness. Rent and interest collected, taxpaying, insurance effected, and, as a notary public, he takes acknowledgements, affidavits and depositions, draws up wills, deeds of conveyance and other legal documents, in fact everything in this line.

A native of England, the subject of this article has been in this country for twenty years; is prominently connected in trade and social circles. A member of the Sons of St. George and the Iron Hall; he is also secretary of a few land associations and respected by all with whom he forms acquaintance.

SAMUEL B. GILPIN & Co., HAY, STRAW AND GRAIN,
207 WEST GIRARD AVENUE.

There is not among all the great staple food products that enter into general consumption any that exceeds in importance those of hay, feed and grain, and it is in the nature of things therefore that the sale of these articles should constitute one of the principal branches of mercantile industry in every centre of commerce and trade.

Among the concerns that are flourishing and prominent in this line in Kensington is that conducted by

Messrs. Samuel B. Gilpin & Co., eligibly located at No. 207 West Girard avenue. This house does a general commission business and are wholesale and retail dealers in feed, grain, hay and straw, and supplying the trade throughout this city and vicinity in these commodities by either car or ton lots as well as in smaller quantities. They have been giving special attention to seed grain for export in which branch a growing patronage has been secured. This business was originally established in 1870 by Mr. S. B. Gilpin at No. 203 Girard avenue, whence he removed to the present location in 1876, his brother joining the firm which at that time became S. B. & N. Gilpin, who continued to do a prosperous and steadily increasing business until August 1st, 1890, when the partnership was dissolved and Mr. Samuel B. Gilpin again assumed the sole control, the "company" being virtually nominal. The premises occupied at this address comprise a three-story building 17x50 feet in dimensions in addition to which Mr. Gilpin also has a large warehouse situated at 1350-52 American street 30x133 feet in size and one story high, connected by a siding with the P. & R. R. Both places are supplied with every appliance needed, affording the best possible facilities for the prosecution of a large and active trade. Handling a very superior line of goods, liberal and honorable in all his dealings and being withall a gentleman of energy, sagacity and excellent business ability. Mr. Gilpin has secured a hold on public favor rarely equalled by any of his contemporaries and has built up a large and creditable trade. He receives his supplies from the best sources of production and is prepared to fill all orders promptly and at the lowest market prices. Mr. Gilpin is a native of Philadelphia, in the prime of life, a prominent member of the Masonic order and a faithful exponent of the enduring principles of honor and equity which are the foundations of the business and influence of that important organization.

MISS M. E. SMITH, DRY GOODS AND NOTIONS,
312 EAST GIRARD AVENUE.

It has frequently been stated by woman haters and cynics that were a lady to enter into business it would simply be to fail most miserably. From the actual experience of the compiler of this industrial review these misanthropes knew not whereof they spoke. It has been our privilege in the course of collecting the information necessary to our purpose of publishing short biographical sketches of the various business enterprises in Kensington, to come in contact with a great number of ladies actively engaged in almost every conceivable line of business and with every practical demonstration of solid success. One of these is Miss M. E. Smith, proprietor of a first-class dry goods and notions store at 312 East Girard avenue, which was established by herself in 1879 and has been conducted ever since in the most practical and successful manner. This lady occupies a store 15x20 feet in dimensions, admirably arranged and stocked in the most complete manner with a full line of general dry goods, including a large variety of dress goods in every kind of material, color and pattern, hosiery, underwear, trimmings, notions and fancy goods at prices which compare favorably with those of any other house in this line. It is precisely a business of this kind, conducted by a lady, that will always make a success if carefully managed, for it is a well known fact that ladies when purchasing specialties for their own use prefer ladies to wait upon them, and this is precisely what should be and this is the rule in all well regulated establishments.

Miss Smith is a native of Philadelphia and is in the prime of life. She has received the cordial support of the public in her enterprise which is gradually increasing in popularity year by year, and is destined to grow to large proportions under her able direction.

JACOB NAYLOR, PEOPLE'S IRON AND MACHINE
WORKS, FRONT AND GIRARD AVENUE.

The determination of the American people to vie with the older countries in art, science and manufactures and all the operations of the trade, is now recognized as a national characteristic. In any specialty to which investigation is directed the truth of this assertion will be found to be fully borne out by the perseverance and courage of her manufacturers. This is undoubtedly an age of progress and each year witnesses fresh triumphs in the field of invention. Perfection is rapidly approaching in every article of manufacture. This is illustrated by our products in engines, boilers, castings and general machinery, as shown by a visit to the works of that diligent and successful laborer in this field of enterprise, Mr. Jacob Naylor, at Front and Girard avenue. This representative and progressive house was founded by Mr. Naylor in connection with others in 1846, and has always been located at the present address, the buildings being extended as the business progressed until now the works cover an area of 200x250 feet, and contain a large foundry building, machine shop, pattern shop, etc.; the entire plant being most completely equipped with every description of machinery and appliances necessary to the handling of the heavy but fine work done there. Mr. Naylor is a prominent builder of engines, boilers and general machinery, as also a large manufacturer of castings. He makes a specialty of building Corliss engines and refrigerating machinery, and has executed some very large contracts in these branches of the business. Among the most noticeable of which was the fitting out of Ten Brook & Bros., Jersey City, abattoir and stockyard. Employment is given to a force of 150 skilled hands, and all work undertaken at these works whether for engine-building, refrigerating machinery casting, or repairs of any kind, receives prompt atten

tion, and is executed in the most perfect manner, satisfaction being guaranteed in every case; the result being a very extensive trade, which is, however, chiefly local.

Mr. Naylor, who is a native of this State, and has resided in Philadelphia for the past forty-six years, is a thoroughly practical mechanic, fully conversant with every detail of the business, as also is Mr. John S. Naylor, his son, who of late years has materially assisted his father by taking charge of the executive management and general supervision of the works, which highly responsible duties he has ever discharged with benefit to the house and high credit to himself. He is a member of the Manufacturers' Club, while Mr. Jacob Naylor is prominent in public life. He is president of the Eighth National Bank, vice-president of the County Fire Insurance Co., a director of the Union Trust Co.; a member of the Union League, besides being intimately associated with many kindred organizations too numerous to mention.

J. P. MCKINLEY, CIGAR AND TOBACCO DEALER, 806
EAST GIRARD AVENUE.

The constantly growing demand by the rising generation for fine goods in the tobacco line at cheap rates has been the means of inducing many enterprising young men to take advantage of the situation and start up business in this line on their own account. One of these is Mr. J. P. McKinley, of 806 East Girard avenue, who established himself at that address in 1887, and by his careful attention to business has secured a permanent and lucrative patronage. His store which is 14x20 feet in size, is excellently located and admirably arranged for the purposes of his business. The stock carried embraces a full line of fine and medium cigars in all the popular brands, together with



chewing and smoking tobaccos, pipes, cigarettes and smokers' sundries; as also a small but carefully selected line of confectionery, popular prices prevailing for all articles.

A specialty is made of clear Havanna cigars at very low rates, and judging by the large sale of these goods Mr. McKinley has succeeded in the best manner in satisfying the popular demand. He is a native Philadelphian, upright in his dealings and a social favorite. He is also a prominent member of the Kensington Council, Jr. O. U. A. M.

JOHN WEBER, BREAD, PIE AND CAKE BAKERY,
2401 EAST DAUPHIN STREET.

Essentially the greatest article of diet known to the dietarian is that produced from cereals—hence the expression that “bread is the staff of life.” Mr. Weber founded this business here eight years ago and occupies a salesroom 20x20 in size. The utmost order, system and cleanliness prevail on every hand, a feature certainly commendable here. The bake-house is in the basement and fitted out with all the paraphernalia requisite to the prosecution of this business. A competent assistant is employed in the bake-house and the average capacity is eight bbls. of flour weekly worked into wheat and rye bread, plain cakes, such as rolls, biscuits, buns, etc., and all kind of pies. The goods find a ready sale at the store and about the vicinity, a wagon being employed to serve customers throughout all this section of Kensington and Richmond. Mr. Weber has won distinction as a reliable business man, who has spent a life's career in this useful direction and since establishing here has gained the good will of the community and the respect of the trade in general. Mr. Weber was a government baker and teamster during

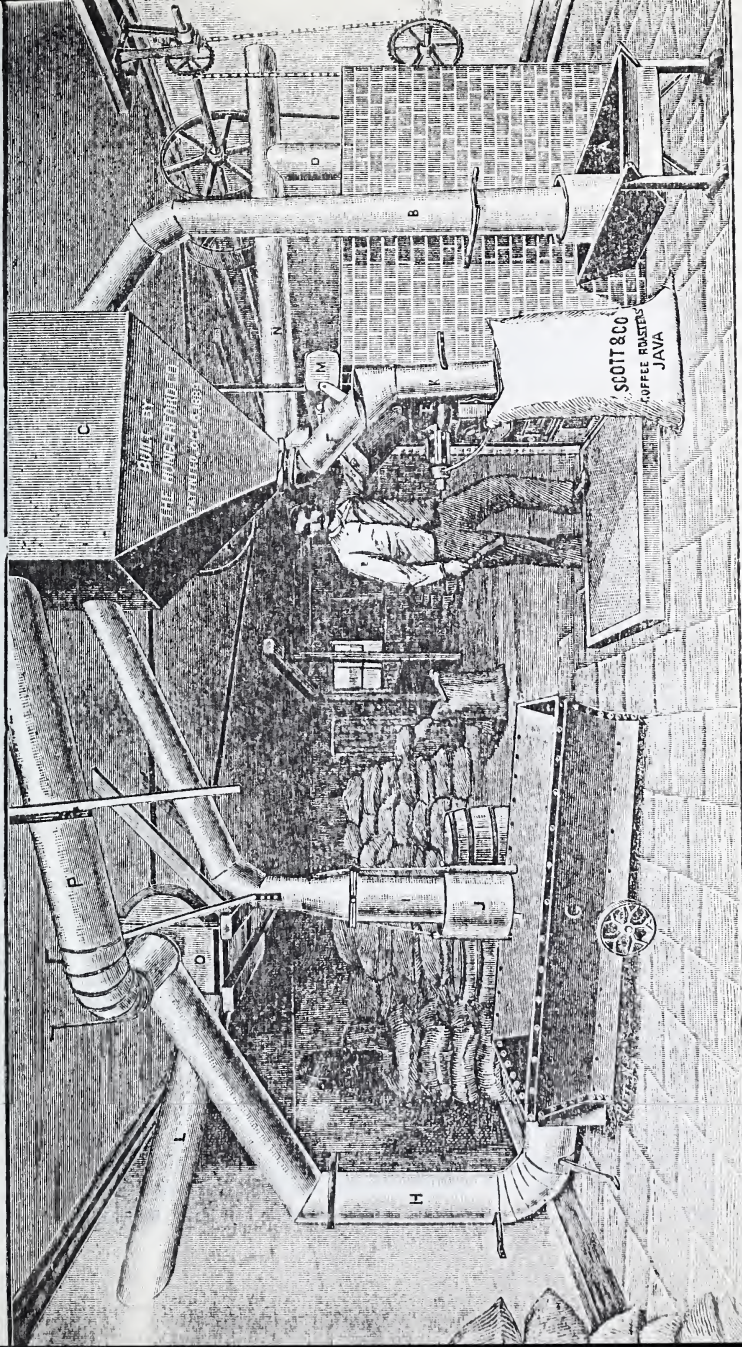
the war, had an adventure in the days of battle near Richmond, Virginia, and travelled all over Virginia during the war.

He is treasurer of Atlantic Lodge, No. 21, Sons of Progress, and member of the Schutzen Verein and five other societies.

JOSEPH H. MCILVAINE, MANUFACTURER OF AND DEALER IN FINE CIGARS AND MANUFACTURED TOBACCO, 1130 PALMER STREET, SUCCEEDING MR. M. REEL IN 1886.

The gentleman whose name heads this article has added a new impetus to the nucleus already formed, and is making this as reputable an establishment as his other store and factory at No. 2 Girard Avenue and Shackamaxon street. In a salesroom 20x20 feet in dimensions, attractively arranged, is carried a superb line of fine cigars, tobaccos, S. S. snuff, cigarettes, and smokers' articles generally. Making his own goods, he is prepared to furnish a clear, free smoking, havana filled cigar for the ordinary market price, and patrons take the advantage of this opportunity. Among the special brands are "Senate Club cigars." Those goods are free from artificial flavors and too well known to require exhortation from the pen of the author.

Special inducements are offered the trade generally and those in quest of good goods will do well to correspond with this house. Mr. McIlvaine employs in the successful conduct of his ventures several competent assistants and leaves no means undone that will in any way foster the interests of the trade. A member of the Golden Eagles and the I. O. O. F. He is respected in social as well as commercial circles for his enterprise and personal work.



JNO. SCOTT & CO., WHOLESALE AND RETAIL GROCERS, SALESROOMS, 2342 N. FRONT STREET.

As a source of supply for every kind of manufactured, imported and domestic goods, the city of Philadelphia possesses advantages and facilities to meet the wants of dealers and consumers equal, if not superior to any other city in the Union.

Among the many enterprises that have gained a permanent establishment in our midst and assumed a leading position in its line, is that now conducted by J. Scott & Co., wholesale and retail dealers in groceries, provisions and sundries. This business has been established for five years in their present quarters, and has been managed with signal ability and enjoyed a successful career, while vigilance, activity and integrity have been its characteristics from the outset. The building occupied for sales purposes is 18x106 feet in dimensions, facing on Front street, while in the rear are two additional buildings 18x35 feet each, thoroughly equipped with all the necessary appliances for the rapid handling of the large trade. One of the rear buildings is used for storage of superfluous stock, the other is equipped with steam coffee roasting machinery driven by a ten-horse power engine. They do all their own coffee roasting and are enabled to supply the trade with fine fresh stock every day. The entire building is fitted out with all the latest improved facilities. Electric lights, improved cash systems connected with a central office and cashier's desk, steam heat during the winter months, and electric power fans for the heated seasons. Every comfort and convenience of the patron is here enjoyed. A very extensive line of fine and staple groceries, teas, sugars, coffees, spices, canned goods and general grocers sundries are carried, while the prices ruling here and the inducements which their ample facilities enable them to offer, are such as cannot fail to attract the attention of the close and

careful buyer. The uniform excellence of their quality together with the liberality displayed by the firm in all its transactions have been the means of building up the largest grocery trade in Kensington, furnishing employment to a force of sixteen competent assistants, two double and one single team to deliver goods throughout the city. The house of Jno. Scott & Co., is well and favorably known in trade circles and enjoys the highest regard and esteem of the entire community.

EVANS & CADWALLADER, SUCCESSORS TO M. A. WHITFIELD, 167 W. GIRARD AVENUE.

In the line of artistic commercial pursuits Kensington is well represented, and an addition to this class of houses is that of the ladies whose names head this article. Originally established by Mrs. M. A. Whitfield, some thirty-five years ago, Miss J. W. Evans succeeded her on Oct. 31, 1889, and later the firm became Evans & Cadwallader. The salesroom is 16x20 feet in area, attractively arranged with a full line of millinery goods and trimmings, cloth, felt and straw hats, ribbons, flowers, plumes, feathers, birds, beads, etc. A special feature is made in the trimming and retrimming of hats and bonnets into the most fashionable designs. Every variety of goods is made to order, especial attention is paid to mourning goods.

A native of Maryland, Miss Evans has been a resident of Philadelphia for thirty-five years. She has had a life's experience in this artistic avocation, combined with a natural ability for this pursuit she is in every way qualified to pursue this avocation and has added a new impetus to the business now under her control. Since establishing here this firm has won the esteem of all with whom they hold business relations, Miss M. F. Cadwallader assisting very materially in the success of the establishment.

HENRY CLEVINGER, FURNITURE AND HOUSE FURNISHING GOODS, 110-112 EAST GIRARD AVENUE.

Handsome furniture, carpets, rugs, etc., are regarded properly in these modern times as but parts of a harmonious whole in considering the various articles which constitute household furnishings and interior decorations. The products of the furniture manufactory and the carpet looms of to-day are veritable works of art, no longer confined to the houses of the wealthy, as the economy of steam-power has placed them within the reach of all who are provident. A popular and prosperous house engaged in this line of merchandise is that of Mr. Henry Clevenger, dealer in furniture, carpets, etc., whose fine warerooms are so eligibly located at Nos. 110-112 East Girard avenue, whose has attained a widespread reputation for the excellence of its goods and straightforward business management.

Mr. Clevenger was born in this city and is a carriage trimmer by trade, but after having acquired a thorough knowledge of this trade in its branches, inaugurated this enterprise on his own account in 1880, and the business has been growing in popularity and importance ever since the date of its commencement. The premises occupied are spacious and commodious, comprising a substantial double three-story building and furnished with all modern conveniences that good taste and enterprise can suggest for the successful prosecution of the business. The entire establishment is fully stocked, the assortment embracing a superior line of fine furniture splendidly upholstered, as also goods of a lower grade suitable for every department of the household; all the latest novelties in carpetings, including body Brussels, ingrain, rag, etc., oil cloths, mattings, mats and rugs in great variety, together with a full stock of general house furnishing sundries. These goods are placed to customers, quality consid-

ered, at prices unsurpassed in moderation by any other house in the trade. The close connections he has established with producers, in connection with his unequalled facilities, enables him to offer inducements to purchasers that would be very difficult to obtain elsewhere. Mr. Clevenger is a merchant of recognized ability, industry and integrity, for which he commands universal respect in social and trade circles, and the success he has achieved is justly merited by his untiring perseverance.

EMIL SPIES, PRACTICAL WATCHMAKER AND JEWELER,
2305 E. SSQUEHANNA AVENUE.

"Time," that great factor that measures the movement of the universe, that notes the seasons as they come and go, and reckons the hours and the minutes as they fly, would be totally incomprehensible to man without the means of commanding its duration. Only for the watch no system or order would prevail, and with this little piece of mechanism we plan our life's work from period to period. Mr. Spies established here a year and a half ago and has since built up a lucrative business in the way of repairing watches, clocks and jewelry.

A practical watchmaker of a life's experience, and natural aptitude in this artistic direction, he is in every way qualified to pursue this calling. Watches of the most delicate mechanism receive prompt and careful attention. Since establishing here Mr. Spies has won distinction. A thorough mechanic, who has during his time handled and repaired tens of thousands of watches of all makes of foreign and domestic production. Born in Germany, this gentleman has been in Philadelphia five years, and is highly regarded in the community for his social worth, and commands the good-will and respects of many of the best people in this section of Kensington.

W. J. CROWE, CARPETS AND HOUSE FURNISHING
GOODS, 401-403 EAST GIRARD AVENUE, AND 2205-
2207 NORTH FRONT STREET.

A popular and busy shopping resort and the most extensive and best stocked in this section of Kensington is that so successfully conducted by Mr. W. J. Crowe, at 401-403 East Girard avenue, as well as that on Front street under the name of W. J. Crowe & Sons. This business has been conducted on Girard avenue for twenty-four years, and is one of the best known purchasing centers in the city, the customers representing all classes of the community. The premises have a frontage of 33 feet and a depth of 78 feet, and three stories in height. The salesroom is handsomely fitted up and admirably arranged. The stock is a most useful and miscellaneous one, and it would be difficult for a visitor to make an inspection of it without discovering something needed. Here are displayed in profusion all kinds of fine and medium grade goods. A specialty being made in carpets, rugs, oil cloth, mats, shades, stair-rods, curtains, poles, and a general line of upholstery goods, excepting furniture. Low prices, quick sales, combined with honorable dealing, form the policy upon which the business is conducted. Being strictly cash, a better class of goods can be placed on the market at a smaller price of expenditure; hence the patrons gain this advantage. The manufacturing department comprises the making of rag-carpet for stock and to order. Four looms and ten competent assistants are required in the manufacturing and some sixteen people in all in the successful prosecution of the business.

A native of Ireland, of Scottish ancestry, Mr. Crowe has been a resident of this country for forty-three years, and during the war rendered assistance to this country in the capacity of a fireman on the steamship

"Flag." He is a member of five lodges, and is esteemed in social as well as business circles for his personal worth.

WM. R. HYLTON, JR., WATCHMAKER AND JEWELER,
1703 FRANKFORD AVENUE.

The rage for personal adornment has been for some time on the increase. Jewelry, when worn with taste is beautiful, but gaudy and loud articles should be let alone. Among the best jewelers in this section, Mr. Hylton, a young and capable man, is entitled to due consideration. He opened business here about four years ago, and has been in every venture most successful. The store is about 20x30 feet in proportions with a workroom in the rear. A fair stock is carried comprising watches, clocks, jewelry, silverware and diamonds of all kinds. A specialty is made of repairing watches, clocks and music boxes and jewelry of all kinds. Repairing is also done for the trade of which Mr. Hylton is a well-known expert.

Mr. Hylton is a thoroughly practical man, having been engaged in this line many years. He is a native of New Jersey but has been here some years, and is highly esteemed by all who know him.

GEORGE REISER, FINE CONFECTIONERY, 162 WEST
GIRARD AVENUE.

A business requiring the utmost care, experience, skill and judgment is that of candy making, and the gentleman whose name heads this article seems to have these necessary qualifications, as a visit to his store fully evinced. Founded originally by himself fifteen years ago, Mr. Reiser has occupied his present quarters twelve years, during which time he has built up a select retail patronage. Customers who once purchase

there come again as the quality, flavor and general excellence of his goods are unexcelled. All kinds of fine creams, bon-bons, chocolates, mints and stick candies are made for his own retail trade only, and every facility is at hand in the manufacturing department for the prompt fulfillment of any orders.

A native of Germany, Mr. Reiser came to this country twenty-three years ago. A citizen of the U. S. he is at present visiting the old country and will be here again in November of the current year. Since establishing here in business he has won the respect of all with whom he holds business relations.

**WEAVER & COSLETT, WHOLESALE AND RETAIL
DEALERS IN FLOUR, FEED, GRAIN, HAY AND
STRAW, 461-463 EAST GIRARD AVENUE.**

Among the houses dealing in this line the firm of Messrs. Weaver & Coslett are entitled to first consideration. This enormous business was originally established in 1868 under the proprietorship of Mr. Justus Fox who managed it most successfully until May of the current year when he sold out to the present firm. The house has long been known in this section and is one of the largest of its kind. The property occupied is about 30x62 feet in dimensions and is two stories in height, the first floor being used as a salesroom while the upper one is for storage. The product dealt in comprises all kinds of flour, feed, grain, hay, straw, etc. Car lots and consignments are made a specialty of. The firm have telephone connection, their number being 4025.

The members of the firm are Mr. Jno. C. Weaver and Harry Coslett. Both gentlemen are of undoubted energy and ability. The former is a native of New Jersey, while the latter has been a life-long resident of the Keystone State. Since establishing here they have won the respect and esteem of the community.

JOHN F. HUBER, PLUMBER, GAS AND STEAM FITTER, 2323 E. SUSQUEHANNA AVENUE.

The vast population in a city like this requires the greatest attention to hygienic plumbing and proper sanitary arrangements are essential to the life, health and happiness of the community. In this connection we direct especial attention to the establishment of Mr. John F. Huber, a plumber of life-long experience and a gentleman versed in all the scientific and practical departments of this useful pursuit. Originally established six years ago, Mr. Huber occupies the premises at No. 2323 E. Susquehanna avenue and every facility, fixtures, tool and appliances known to the trade is employed in the successful prosecution of the business.

Plumbing, gas and steam fitting, ventilating, drainage, etc., promptly executed in the most workmanlike manner—a competent assistant being employed. Mr. Huber gives his personal attention to all new or job work, thus qualifying his business and giving absolute satisfaction regarding workmanship and prices alike. Estimates given and contracts fulfilled and in this department he has no superior among his contemporaries. Born in this city, John F. Huber ranks well among the business men of this section of Kensington and commands the respect of trade as well as social circles alike.

EDWIN MCGRATH, PRACTICAL BOOT AND SHOE MAKER, S. W. COR. NORRIS AND TULIP STS.

There have been many great advances made in the manufacture of shoes. The large factories in the East are able to produce such a good article for so low a figure, that but very few of our custom shoemakers have been able to compete with them. Among the success-

ful ones in this section, we take pleasure in mentioning Mr. Edwin McGrath. This gentlemen opened business about a year ago. From the inception, the business has given every evidence of success.

The store is of fair size, being about 15x15 feet in dimensions. It is neatly arranged in the best manner. All kinds of custom work is done in the best manner at the lowest prices. A specialty is made of repairing, all work being neatly and promptly executed. Mr. McGrath is a thoroughly practical and capable man and is able to supply the demands of the most particular trade. Mr. McGrath has been a life-long resident of Philadelphia. He is very well known throughout Kensington both socially and commercially.

JNO. W. MCCLASKEY, OYSTER SALOON, 2302 EAST
NORRIS STREET.

Some persons seem particularly suited to their vocation. Take for instance, Mr. Jno. W. McClaskey. This gentleman opened an oyster saloon about two years ago, and from the very start he has been successful. His ideas have all been good and in every way his business has prospered. To look at the neat and clean dining room would be enough to say that his tastes were particularly suited to the management of an establishment of this character. The snowy whiteness of the table linen and the beautiful table furniture.

The dining room is of large size, being about 25x20 feet in dimensions. Five tables are in use. The bill of fare includes all the delicacies of the season, and the cuisine is excellent. Mr. McClaskey has in addition to this business a produce business, in which he has a man constantly going around with a wagon to solicit orders. He is a native of Philadelphia, and has been a resident of Kensington for some time. He is very well and favorably known in this section.

JNO. W. WILLAUER, CIGARS AND TOBACCO, 2646
FRANKFORD AVENUE.

Perhaps in nothing is a man more difficult to suit than in his brand of cigars. They must just suit his palate or he will not be satisfied, consequently he desires to deal with the house that keeps the largest selection and best brands. Among the best known houses in this section devoting their energies to this line may be noted that of Mr. Jno. W. Willauer. This estimable gentleman is one of the old residents of Kensington, having been in this section and occupying the present store for more than sixteen years. The premises are of ample size, the store being about 20x20 feet in area; it is admirably fitted and is in every way furnished in the most commodious manner. The trade is very large, having achieved a normal growth from year to year. A very choice stock is carried comprising a full selection of the most popular brands of imported and domestic cigars, smoking and chewing tobaccos of all kinds, snuff, pipes, cigarettes and smokers' articles generally, are also kept.

Mr. Willauer has been a life-long resident of Philadelphia, and is very well and favorably known in Kensington where he is highly esteemed for his personal worth.

MRS. H. Y. POTE, FINE GROCERIES AND PROVISIONS,
1428 EAST SUSQUEHANNA AVENUE.

This business dates its inception back nine years ago and owes its origin to the energies of Mr. Harry Y. Pote, and continued under his management until his demise a year ago, the business then devolved upon his wife, who with increased alacrity has sustained the reputation of the house.

The salesroom is 20x30 feet in area, fitted up with all the necessary fixtures and contains a fine line of

groceries and provisions, choice family flour, canned and bottled goods, table preserves and delicacies, truck and fruit in season, and a fine line of teas, coffees and spices, absolutely pure and free from dust or deleterious substances. In the prosecution of the business several assistants are employed and no means spared to foster the interests of the patrons. Born in Brooklyn, Mrs. Pote since established here, has proven herself a business woman of the strictest integrity, and winning the esteem of all with whom she forms business or social relations.

BROWN & BROTHER, HARDWARE, 1404 FRANKFORD AVENUE.

Essentially Kensington is a manufacturing district, some of the largest factories in Philadelphia being located within its limits. The presence of these industries makes the establishments of a supply house most essential. About thirteen years ago a firm dealing in supplies started, and six years later they moved to 1404 Frankford avenue. The style of the firm is Brown & Brother. From the inception the business has been most successful; the trade is constantly increasing and is at present the largest business house of its character off of Market street. The premises utilized are 20x100 feet in dimensions and three stories in height. The first floor is used as a salesroom, while the upper floors are used for the storage of duplicate stock. The stock is exceedingly varied, comprising all kinds of mill supplies, building hardware, cutlery tools and house furnishing goods. The trade is both wholesale and retail, extending all over the city and adjoining towns.

The members of the firm are Messrs. Harry H. Brown and Forest Brown, both active and energetic young men who have built up a large business, and deserve great credit for their many achievements.

W. F. DIENER, SUCCESSOR TO C. DIENER, DEALER
IN FINE GROCERIES AND PROVISIONS, N. W.
CORNER OF DAUPHIN AND THOMPSON STREETS.

A business of thirty years standing is usually fraught with success, and this applies to the business in charge of the gentleman whose name heads this article. In the beginning of 1882 this business came into the possession of Mr. W. F. Diener, succeeding his father to the management, who has during that time won distinction as a substantial and responsible dealer, commanding the esteem and good will of a fine patronage.

The salesroom here occupied is 12x12 feet in area supplied with a fine line of groceries and provisions, teas, coffees and spices, absolutely pure; canned and bottled goods, preserves, sugars, fine family flour, table delicacies, meats, both cured and smoked, beans, country produce, fresh butter, lard, cheese, eggs, etc. No means are spared that will in any way cater to the interest of the patron and nothing but the better class of goods are handled at the ordinary market prices. Born in Philadelphia, this gentleman, after spending a life's career in this pursuit, is qualified to preside over the destinies of such an establishment and give his patrons the benefit of his knowledge and experience in purchasing goods to their advantage. Since here he has won a fine trade.

H. W. MILLER, FINE GROCERIES AND PROVISIONS,
1331 E. SUSQUEHANNA AVENUE.

Dating its inception back seven years ago, this business has been marked by a steady growth and usurpes a greater territory of usefulness as time advances, still spreading its domain in proportions. In an attractively arranged salesroom, the dimensions of which is 30x20 feet, is carried a superior line of groceries, fine family

flour, teas, coffees and spices of absolute purity and free from dust or deleterious substances, a large line of canned and bottled goods, preserves, table delicacies, kitchen, laundry and toilet requisites, dried fruits, cereals, butter, fresh eggs, cheese, in fact everything properly pertaining to a first-class stock of general groceries, as well as provisions, truck, vegetables and poultry in season.

By the principles of "justice, equity and prudence," Mr. Miller commands a fine patronage and is recognized as a reliable dealer and a grocer of experience, giving his patrons the benefit of his superior knowledge in purchasing only the best products in the market at a minimum of cost. A native of this city, Mr. H. Miller is held in the highest approbation among the dealers generally, as well as social circles, he being a member of some six societies, and commands the respect of the community.

DANIEL MACKELL, HORSE SHOEING AND BLACKSMITHING, 1417 FRANKFORD AVENUE.

The care of horses' feet should be one of the first considerations of all horse owners. None but a thoroughly experienced man should be allowed to shoe them. Among the best in Kensington may be mentioned Mr. Mackell. This gentleman originally established business about twenty-four years ago, and seven years ago the present premises were occupied. They are about 20x60 feet in dimensions, and in every way fitted in the most convenient manner; two forges being in constant operation. All kinds of light and heavy shoeing is done, besides all sorts of iron job work.

Mr. Mackell, like many of our most successful iron workers, is a native of Ireland, but has been in this country since he was a very young man.

CHARLES H. BENNER, FINE GROCERIES AND PROVISIONS,
COR. SUSQUEHANNA AVENUE AND SEPVIVA STREET.

About the most complete and well appointed general grocery establishment in this section is that of Mr. Charles H. Benner, who established here eight years ago. The salesroom is attractively arranged, 20x25 feet in area, it contains a complete and extensive assortment of everything in the grocery line, both plain and fancy. Handling nothing but the best goods, the patrons can rely on getting a very superior article and full weight in every instance as well as prompt and reliable service, a competent assistant being employed to further the interests of the patron. Teas, coffees and spices of absolute purity, free from dust or deleterious substances, a fine line of canned and bottled goods, preserves, table delicacies, smoked and cured meats, fresh country produce, etc., etc.

Based upon the principles of equity, prudence and integrity, this business has a healthy and select patronage. Born in Philadelphia, Mr. Benner is a grocerymen of experience, and thus qualified to preside over the destinies of such an establishment. A member of the Retail Grocer's Association, he is respected in trade circles as a responsible dealer, and has won the esteem of all who form business or social relations with him.

FERDINAND WEISSER, WATCH AND CLOCK MAKER,
NO. 9 W. GIRARD AVENUE.

The importance of this artistic avocation is well substantiated, for without some means to note the moments as they fly, utter chaos and confusion would prevail. A regard for time and system is founded in the very laws of nature, season follows season in perfect duration and order, and thus the years spring into

countless ages. Mr. Weisser established originally in 1857, at Twenty-second and Lombard streets and has occupied his present premises for twenty-three years, during which time he has gained the well deserved recognition of a practical watchmaker.

It is almost unnecessary to dwell upon the reputation of his business, but the simple fact of his doing all the repair and new work for the public schools in the Seventeenth and Eighteenth Wards speaks well for his popularity and reliability as a mechanic of unquestioned ability. Watches and clocks of every make, especially those of intricate mechanism, receive prompt and skillful attention and the moderate prices charged for fine work has secured a desirable class of patrons. Special attention is also paid to optical goods and spectacles are fitted and repaired. Born in Germany, he came to this country thirty-six years ago. He is a citizen of the U. S., a member of four lodges, and respected by all with whom he forms commercial or social intercourse.

W. V. MATLACK, DRY GOODS AND NOTIONS, 437 E.
GIRARD AVENUE.

The dry goods trade in this section of Kensington is well represented, and prominent among its dealers is Mr. W. V. Matlack, who established originally in this commercial pursuit in 1877, then at Thompson street and Montgomery avenue. Two years later at 439 E. Girard avenue, and in 1886 at this present location. The salesroom is 20x45 feet in area, attractively arranged, and contains an extensive line of everything in the dry goods trade. Dress fabrics of new designs in shades and colors, wool, cotton and merino goods in plain, figured and striped patterns, regular and half hose, a full line of notions and trimmings, ribbons, underwear for men, ladies and children,

and general furnishing goods. Harper's Bazaar and patterns are also handled.

In the successful prosecution of this business from three to five assistants are employed, and every facility is at hand for the efficient service of the patron, a native of Philadelphia, Mr. Matlack has been identified with the dry goods trade since his boyhood, at first in the wholesale notion business. With a life's experience in this branch of trade, he is in every way qualified to supply the demands of a critical public. A member of an old Kensington family, he is also connected with the K. G. E. and the American Legion of Honor, and holds a leading position in commercial as well as social circles, respected by all with whom he forms business relations.

H. MORRIS, DRY GOODS AND NOTIONS, 459 EAST
GIRARD AVENUE.

There are but few better or more favorably known houses of this character in this section than that of Mr. H. Morris, and the reputation gained by him in such a short time is only due to the straight forward and honest way he does business. This business was originally established about fifteen years ago by Mrs. C. Morris, here. Mr. Morris, her son, and present proprietor, succeeded her here in April, 1889. The store occupied is of ample proportions, being about 18x29 feet in dimensions, it is fitted in the neatest and most commodious manner.

A very heavy stock is carried, comprising full and complete lines of all kinds of dry goods, notions, hosiery, underwear, small wear and fancy goods. The business requires the constant employment of several capable assistants. Mr. Morris has been a life-long resident of the city and is very well known in this vicinity, both socially as well as commercially, commanding the esteem of the community.

J. W. BAYLY, STIFF AND SOFT FELT HAT MANUFACTURER, 2766 FRANKFORD AVENUE.

Among those houses that have been foremost in promoting the standard of elegance in dress in Philadelphia and well deserving of conspicuous mention is that of Mr. J. W. Bayly. Having acquired a thorough practical knowledge of this business and desiring to engage in active commercial life, he inaugurated the enterprise in 1884. He occupies a commodious store in a very desirable locality, which is very neatly and appropriately furnished and supplied with every convenience. His factory being located in the rear at 2749½ Emerald street. The stock carried embraces a full line of hats and caps suitable for all seasons of the year, and includes all the latest leading styles in silk high hats, round and flat crown Derby and a full line of soft felt hats. The business transacted is of both a wholesale and retail character, a specialty being made of the manufacture of stiff and soft felt hats. The factory used for this purpose is 13x57 feet in dimensions, and is equipped with all the necessary appliances of the latest approved patterns, while employment is furnished to a force of six skilled workmen.

Mr. Bayly's reputation for fine work, best material and superior finish is very high, ample evidence of which is furnished by the fact that he has already secured a large and permanent patronage not only in this city and vicinity but from all parts of the United States, which is steadily increasing year by year both in value and volume. Through his long experience and the careful study of the wants of customers he is enabled to meet the demands with the most stylish and seasonable goods, excellent workmanship and promptness, and at reasonable prices. He is a native Philadelphian and a prominent member of several fraternal orders.

DAVID LENOX, SR., BLACKSMITH, 1335-37 FRANKFORD AVENUE.

The care of horses' feet should be one of the greatest importances. No one except an experienced man should be allowed to shoe an animal of value, as a blunder of this kind may ruin the horse entirely. David Lenox, Sr., one of the best known blacksmiths in this section, bears a reputation second to none. This gentleman originally started business about twenty-six years ago, and has since been actively engaged in it. The shop is very large and fitted in the best manner. Three forges are kept running. All kinds of light and heavy shoeing is done in the best manner.

Particular attention being paid to horses with sore feet. The business gives constant employment to three capable men. Mr. Lenox has been a life-long resident of the city, and has a very acquaintance among horsemen. Personal attention is given to crippled horses or any sores about their feet.

GEORGE RABE, CIGAR MANUFACTURER AND DEALER,
2819 FRANKFORD AVENUE.

The enterprise displayed by the cigar manufacturers of Philadelphia has long been a source of credit to the city and done much to advance the mercantile interests of the community. One of the younger establishments in this section, which has achieved quite a success, is that of Mr. George Rabe, located at 2819 Frankford avenue, which he established here in 1887. A neat store 20x30 feet in size with factory in the rear, constitutes the business premises which are fitted up in a very convenient style. A very extensive stock is carried of superior cigars in popular brands, also manufactured tobaccos, cigarettes, smokers' articles, etc., all of the most reliable character. Mr. Rabe makes a

specialty of the manufacture of hand-made Cuban cigars of the finest quality, in which line he has attained prominence in this district. He is a wide awake and energetic business man, enjoying the confidence of a large circle of friends.

Mr. Rabe is a native of this city and a prominent member of I. O. O. F. Encampment. He was a distinguished drummer under General Thomas in the late war, and is now attached to P. R. Schuyler Post, No. 51, G. A. R.

“KENSINGTON MARKET HOUSE”, MRS. M. A. FISHER,
PROPRIETRESS, 419 EAST GIRARD AVENUE.

The convenience of such an establishment as this need scarcely be extolled upon. The business conducted by this lady was founded twenty years ago and much to the credit of her standing in mercantile pursuits and her qualifications as a consecutive business woman. Her present place of business in which she has been for several years is 18x25 feet in area, and completely stocked with a line of country produce, vegetables and truck in season, as well as all kinds of fruits and berries. A general line of groceries, canned and bottled goods of every description; tomatoes, peaches, apricots, pears, quinces, etc., etc., as well as salmon, herring, sardines and everything in this line. To successfully conduct this establishment several competent assistants are regularly employed, and for quality of goods and general excellence the “Kensington Market House” is unsurpassed. Prices quoted are consistent with fair living, and in consequence a select patronage is enjoyed.

Born in Philadelphia, this lady has a commercial experience that few women in Kensington can boast of, and of everywhere her credit is looked upon her bond. Since establishing here she has won the esteem of the community as a conscientious and reliable dealer.

DIETERICH & BROTHER, READING RAILROAD AND
FRANKFORD AVENUE, DEALERS IN ANTHRACITE
AND BITUMINOUS COAL.

Among the enterprising and reliable houses engaged in the coal trade of this district is that of which Messrs. Dieterich & Brothers are the proprietors. Messrs. George and Frederick Dieterich, who are natives of Germany and have been in this country since 1854 and 1876 respectively, having a short time ago observed the opportunities presented by this rapidly developing district for an energetic firm to engage in the coal trade, promptly decided to embark their capital in that direction, establishing themselves under the above name in March, 1889. The company's depot is very eligibly located on the line of the Richmond branch of the Reading Railroad Company at Frankford avenue, and is 90x320 feet in dimensions and has all the necessary buildings and sheds for storage purposes. A large force of men are at present employed, the number steadily increasing each year with the advancement of the business. The company handles only the best of coal, the supplies being drawn from the most celebrated sources of Anthracite and Bituminous deposits. The Messrs. Dieterich make a specialty of supplying the retail trade with first-class coal at lowest prices ; also families, hotels, stores, rolling-mills factories, smith shops, forges, etc. An extensive business is carried on in all qualities and sizes of the black diamond, the prices of which being as low as any contemporary house in the trade.

Both the Messrs. Dieterich are citizens of the United States by naturalization, and take a lively interest in politics from an independent standpoint. They are both gentlemen in the prime of life and faithful exponents of the enduring principles of honor and equity, which are the foundations of business enterprise and success.

A. STEGMANN & SON, MERCHANT TAILORS, 184
WEST GIRARD AVENUE.

A very noticeable feature in these days of tasteful attire is the marked improvement effected in male apparel. Not only are the garments made in a first-class tailoring establishment to-day, cut and designed upon exact scientific principles, but are fitted and finished with a degree of artistic skill securely dreamed of a generation ago. And in this connection complimentary notice ought here to be given the firm of A. Stegmann & Son, the popular merchant tailors of 184 West Girard avenue, who have gained a well deserved reputation for fine work at extremely moderate prices. They are certainly surpassed in these respects by none in their line in this quarter of the city, and are receiving a large and constantly improving patronage. They occupy a commodious and neatly appointed store. A large and admirably selected stock is carried, the assort embracing all the latest novelties in fine imported and domestic woollens, worsteds and fancy mixed goods in cassimeres, cheviots, cloths, serges, stripes, plaids and fashionable suitings in quite a variety, while every garment is subjected to close examination by the firm before being allowed to leave the premises ; satisfaction being guaranteed as to style, fit, finish and fabric. This prosperous business was established in 1861 by Mr. A. Stegmann, at Belgrade street and Frankford road, and about one year subsequently removed to No. 222 Girard avenue, where a stand of twenty-two years was made, the present quarters having been occupied since 1883. Mr. Wm. H. A. Stegmann joined his father in partnership in 1882. He is a young man in the prime of life, thoroughly familiar with every detail of the business, and now takes the largest part of the executive management to himself, thus relieving his elderly and honorable father from many cares.

Mr. Stegmann, Sr., is a native of Germany, and has resided in this city since 1854, while the son was born here. He is a man of push and energy, very practical, and has done much of late years by his genial manners, uniform reliability and careful study of the wants of patrons to merit the very liberal share of popular favor enjoyed by this house. Both gentlemen are members of several fraternal orders and well-known in social circles.

M. HARMAN, DEALER IN CARPETS AND SECOND-HAND GOODS OF ALL DESCRIPTIONS, 2202--04 EAST NORRIS STREET.

The many advantages arrived at by the purchase of goods from such an establishment as this may be readily seen by nearly all persons. A full stock of all kinds of goods is kept and sold at figures far below their actual value. By means of the large volume of business done and the small expense attached to it, Mr. Harman is enabled to sell at much closer figures than many of his competitors.

This business had its inception about seven years ago. From the inception, the venture has been an assured success, and the trade is steadily increasing from time to time. The premises occupied for business purposes consist of a large floor about 60x60 feet in area, being the ground floor of Friendship Hall. The sales-room is well arranged and filled throughout with a complete stock of new and second-hand goods, carpets and oil cloths being made a specialty of. Household goods of all kinds are also carried. The highest price is paid for all kinds of furniture, etc. Mr. Harman is a native of Holland, but has been in this country many years. In addition to his business he is janitor of Friendship Hall, enjoying the highest esteem by all who know him.

THOS. SHAFFER, RESTAURANT AND EATING SALOON,
2635 E. NORRIS STREET.

In this utilitarian age vast improvements are in order in every phase of life and the furnishing of cooked meals, at a price equally low as a cold lunch can be packed, necessarily makes the above establishment popular as an eating house. Mr. Thomas Shaffer established here nine years ago and has since conducted this business on a liberal scale. Every convenience is at hand and the most perfect order, neatness and cleanliness prevail on every hand; making this at once an attractive and inviting place to dine. The saloon is 20x20 feet in area and comfortably seats twenty-five persons at a time. By close attention to details and the comfort of his guests the proprietor has won a steady and select patronage, furnishing the best meal, the choicest products the market affords, all the delicacies of the season are served, oysters, fish and poultry. A native of Philadelphia.

Mr. Shaffer is an experienced surveyor, and is well-known and liked in this section.

MISS S. MEYERS, 1705 FRANKFORD AVENUE, MEN'S
FURNISHINGS.

There are but very few men in the world who do not give some thought to their personal appearance. A man's linen and neckwear is almost as much important as his clothing. Miss S. Meyers keeps one of the choicest lines of men's furnishings, including neckwear, hosiery, underwear, etc. A specialty is made of white and negligee shirts.

This lady started business about four years ago, and by her energy and ability, complied with good taste in selecting her stock, has built up an extensive trade. Miss Meyers is a native of Philadelphia, and is very well known socially as well as commercially.

E. H. BROWER, CIGARS AND TOBACCO, 1764 FRANKFORD AVENUE.

There is perhaps not a habit that take a stronger hold on mankind than the use of tobacco since its introduction into civilization by Walter Raleigh. Its use has been continually growing until now fully three out of four of every man. Among the best known stores of this character in this vicinity may be noted that of Mr. E. H. Brower. This gentleman started in business here about seven years ago, and has since the inception been most successfully. The store occupied is about 20x30 feet in dimensions and is fitted in the best manner. A very heavy stock is carried, comprising a choice selection of imported and domestic cigars, smoking and chewing tobaccos, pipes, cigarettes and smokers' articles generally, stationery weekly, Sunday and daily papers are also sold ; all kinds being kept.

Mr. Brower has been a life-long resident of the city, and is very well-known throughout Kensington. He is highly esteemed by all with whom he forms social or commercial relations. He is secretary of the Knights of Pythias, which office he has held to the entire satisfaction of the members.

THEO. D. FISHER, CIGARS AND TOBACCO, S. E. COR. MEMPHIS AND NORRIS STREETS.

Perhaps in nothing is a man more particular than the flavor of his cigar. It must just suit his taste or else he does not want it. When he has found an establishment that sells a cigar that suits him the chances are that he will deal there entirely. Among the most popular cigar stores in this section we take pleasure in mentioning that of Mr. Theo. D. Fisher. This gentleman opened business in this section about three years ago. From the start he has been most successful.

The store is of fair size, and in every way furnished in the best manner, the stock being neatly arranged. Mr Fisher has chosen a good name for his cigars, "The Famous" and they truly have achieved a fame second to none. A choice collection of imported and domestic cigars is carried, besides smoking and chewing tobaccos. Pipes, cigaretts and smokers articles generally. Stationery is also sold. Here may be obtained all the periodicals, weekly, Sunday and daily newspapers. In addition to this business Mr. Fisher is a driver for Mr. Barnes. He has been a life long resident of Philadelphia and is very extensively known throughout Kensington.

MRS. F. E. HILL, DRY GOODS, NOTIONS AND FANCY
GOODS, 1359 EAST SUSQUEHANNA AVENUE.

Of the many distinctive business establishments throughout this district, none claim greater attention than the dry goods trade. Among the dealers of which we note the lady whose name heads this article. Originally established here ten years, she has sustained a reputation of reliability, and won the good-will of a select patronage. The salesroom occupied is 15x15 feet in area, conveniently arranged and suitably adapted to carry a stock of everything pertaining to this business. Dry goods and dress fabrics of the most delicate shades and tints, in plain, striped and figured patterns; notions of great variety; trimmings; ladies and gents underwear; fancy goods, hosiery, full regular and half hose. Neat and attractive in appearance, is one of the features of the establishment, and no means are spared that will in any way cater to the interests of the patrons.

A native of Philadelphia, Mrs. Hill since establishing in her present mercantile pursuit, has done much to foster the municipal interests of this section, and now stands in mercantile circles as a reliable dealer.

W. H. JONES, DEALER IN GROCERIES, FRESH MEATS
AND PROVISIONS, 2413 E. NORRIS ST.

Among the largest reputable dealers in this line of merchandise in this section is the gentleman whose name heads this article. Founded here twenty-one years ago Mr. W. H. Jones has won for himself a steady and healthy patronage and during all the long years of commercial enterprise has conducted a business on the principles of "equity, soundness and integrity," winning the goodwill of the community, and commanding the respect of all with whom he holds business relations. He is regarded in merchantile circles as a responsible dealer. In a salesroom 18x30 feet in area, a fine line of country produce, butter, cheese and eggs are handled, fine family flour, canned and bottled goods, preserves, table delicacies, pure teas, coffees and spices, a fine line of fresh meats of all kinds, as well as a variety of smoked and cured and dried meats. In the season a fine line of green truck, vegetables, poultry, fruit and berries. In short, everything a first-class house carries.

To further the interests of the patrons several efficient and courteous assistants are employed and a team utilized for the purposes of delivering orders free of charge. Born in Montgomery county. Pa., W. H. Jones is well-known in trade and social circles, and well merits the esteem he meets, through enterprise, thrift and a desire to convenience the welfare of others.

JONATHAN TURNER, MERCHANT TAILOR, 2308 EAST
CUMBERLAND STREET.

A noticeable feature in these days of tasteful attire, is the marked improvement effected in male apparel. In connection with this subject attention is directed to the establishment of Mr. Jonathan Turner, who eight

years ago established here, and has during that time gained the good-will and esteem of a select patronage due to consecutive business habits and a conscientious effort to fulfill the demands of the business. In an attractively arranged room 12x12 feet he carries a full line of samples and fashionable suitings. A practical scientific cutter and draughtsman, Mr. Turner is prepared to guarantee perfect fit—the secret of a genteel appearance. The garments of this house are finished with a degree of artistic skill excelled by none, and he who wants the finest suit of clothes at the least possible expense, will do well to call on this gentleman, having every facility and the qualified experience to successfully pursue this artistic avocation.

In connection with this, Mr. Turner pays special attention to repairing, cleaning and busheling in every form—the latter being executed with neatness, in a workman-like manner and prompt. Born in England, the subject of this article has been a resident of this country for eighteen years, and now commands the respect of all with whom he forms business or social relations.

JOS. WISTER, CARRIAGE AND WAGON BUILDER, SUS-
QUEHANNA AVE. AND MEMPHIS ST.

Since the advent of the modern factory made buggy and wagon—the contrast is all the more strongly brought out compared to a substantially built and durable vehicle of ordered workmanship. Founded in December 1876, Mr. Jos. Wister has succeeded in rearing a healthy business and commanding the attention of the consumer in his line. The work shop stands on a flat 22x36 feet in area and the blacksmith as well as the wood working, painting and trimming departments are all fitted out with the latest and most approved appliances known to the trade. In the successful prose-

cution of the business from four to six skilled mechanics are employed and the work emanating from the establishment is under the personal supervision of Mr. Wister himself, thus assuring perfect satisfaction in every respect. For quality, durability, ease of running and general excellence no goods are turned out superior to these any where. A special feature is made in repairing of all kinds and an immense amount of new and repair work is annually executed with neatness, dispatch and the most thorough-like workmanship. All kinds of wagons, both heavy and light, carriages, buggies, carts, drays, sleighs, etc., receive attention and are repaired or made to order at the most consistent terms.

Mr. Jos. Wister has pursued this useful avocation for many years and is a recognized authority in this trade and all matters pertaining to it. Since here he has proven himself an able and public-spirited citizen.

AMANDA FETTERS, CONFECTIONERY AND ICE CREAM,
1530 EAST SUSQUEHANNA AVENUE.

Established originally here two years ago, this lady has built up a thriving trade by her industry, perseverance and business tact. In a neatly arranged store, 20x20 feet in area, she carries a line of fine and medium grade candies, marshmallows, bon-bons, chocolates, creams, as well as stick and taffy candy. A fine line of tissue paper is handled for flowers, fancy articles, etc.

During the season a fine trade is done in dispersing ice cream to the parched palates of the refreshment seeker. This article is sold wholesale as well as retail and for purity and flavor cannot be excelled ; and since establishing here, the lady has won the respect of the trade and the community in general.

LEONARD THRESS, ICE CREAM AND CONFECTION-
ERY, 2618 FRANKFORD AVENUE.

Among the best and most favorably known houses in this vicinity devoting their special energy to this line of trade may be mentioned that of Mr. Leonard Thress. This estimable gentleman opened business in this section about five years ago and from the first he has met with every possible success. The premises occupied are of ample size, the store and ice cream parlor being about 18x40 feet in dimensions. The fittings are of the finest order.

In the rear are the manufacturing departments, every possible appliance to improve the product is brought to bear upon the making, everything being done under the direct supervision of Mr. Thress. Great care is exercised to see that no deleterious substances are allowed to enter the product. Ice Cream and Water Ices of all flavors are sold, a specialty being made of serving families and parties. Candy and confectionery of every description is also sold and no lack of attention bestowed on a fine trade. Mr. Thress has been a life-long resident of Philadelphia and is very well known in connection with this trade.

GEORGE GERBER, BAKERY, 1329 FRANKFORD
AVENUE.

Of a summer's evening there are but few places that are as crowded as that of Mr. George Gerber. This gentleman originally opened business in this section about five years ago in a comparatively small way and by his energy industry has built up an extensive patronage. The store is about 20x40 feet in dimensions with a parlor in the rear. The baking is done in the cellar. All kinds of bread, pies, biscuits, fancy and plain cakes are made.

Ice cream and water ice are also made. A specialty is made of serving parties, everything being gotten up in the best manner. Several capable assistants are constantly employed. Mr. Gerber, like many of our most successful merchants, is a native of Germany, but has become a citizen of Philadelphia.

FRANK J. SCHAEFER, LIVERY AND BOARDING STABLE
AND MEAT MARKET, 2308 AND 2314 EAST SUSQUEHANNA AVENUE.

The avocation of the butcher is of vast importance to a community such as this. Mr. Frank J. Schaefer, succeeded to the management of this establishment four year ago, prior to that time his father conducted the same business here. In a neat, clean and attractively arranged salesroom 20x20 feet in dimensions, is carried a fine line of beef, veal, pork, mutton, lamb and poultry in season, as well as provisions and truck. A large ice house in the rear is utilized for the storage and preservation of the stock carried.

Doing their own killing, they are enabled to guarantee the health and freshness of the stock, and by carrying only the best goods in the market at prices infinitely low, a select patronage is the result. The endeavors of Mr. Schaefer in catering to the demands of the trade are appreciated, and as a business man, he is held in the highest esteem, as a reliable dealer. He also conducts, since December 1890, a fine livery and boarding stable, at 2314 East Susquehanna avenue, where every care and attention is paid to boarding horses. Good feed, fine, warm stalls, perfectly drained and healthy in every particular. Hacks and turnouts of all kinds are furnished at short notice and reasonable terms. A native of Philadelphia he is well and favorably known in this section, and commands the respect of all with whom he forms business or social relations.

THOMAS L. GOLCHER, PORTRAIT ARTIST, 116 WEST
GIRARD AVENUE.

The natural sequence to the steady and more than ordinary increase of material wealth and advancement in refinement among the American people during the last quarter of a century is a corresponding demand for more elegant surroundings both at home and in social circles generally, which has led to the establishment of enterprises especially devoted to the encouragement of a still further development of these healthy signs of advanced civilization. Among these houses those making a specialty of the artistic productions of the crayon and painters' brush, most certainly deserve to be classed in the front rank of importance. In this connection we desire to make special reference to Mr. Thomas L. Golcher, an artist who devotes his energies and high talent to the subject of portraits, and who by his energy, skill and perseverance has climbed high up the ladder of fame.

Mr. Golcher, whose studio is located at 116 West Girard avenue, is a native of this State, and has spent in Philadelphia forty-four years. He is a skilled artist of extraordinary merit, making a specialty of portraits in crayons, pastel, India ink and water colors. He established himself in 1886, and from the start has met with encouraging support from the public for the superior finish and artistic blending of colors, together with the powerful delineations of character which he so cleverly shows in all his portraits, which are all done with the finest materials the market affords, and are very fine artistic studies which afford keen enjoyment to their proud possessors, while the prices charged are in every case so reasonable as to cause surprise among his many and rapidly increasing patrons in this city and vicinity. Mr. Golcher was a patriotic soldier of the Union during the late war, and, being in Illinois at the outbreak, promptly enlisted in April, 1861,

as a three months' man in the 20th Illinois Infantry. On the expiration of his time he at once re-enlisted in the same regiment for three years, and was subsequently transferred to the 1st U. S. Infantry, serving until the end of the war. He was slightly wounded several times during the many engagements in which he participated and amongst which were the first battle of Belmont, Fredericktown, Mo., Fort Henry, Fort Donaldson, Shilo, Vicksburg, Fort Hudson, and many others too numerous to mention. He also took part in the Red River expedition, in which he was conspicuous for bravery and perseverance. Mr. Golcher is a gentleman of refined and genial manners, still in the prime of life, and enjoys the high regard and esteem of the entire community for his many sterling qualities.

JACOB F. MANN, CIGARS AND TOBACCO, 424 E. GIRARD
AVENUE.

A growing demand for such articles as administer to the comforts of mankind necessitates the establishment of places of exchange, and among one of no small proportions is the cigar establishment of Mr. Jacob T. Mann. Dating its inception back four years ago, this establishment has met with the approbation of the community, due to the executive business management and a fine quality of goods handled. The sales-room of this house is 20x22 feet in area, and contains a fine pool table for the pleasure of the club and the public generally, as well as a splendid stock of the leading brands of cigars and manufactured tobaccos, chewing and smoking, as well as cigarettes, snuff, pipes and smoker's articles generally. The headquarters of the "Alpine Camping Club," this organization of jolly pleasure seekers occupying an upper story, is particularly fortunate in having the comfort

of an occasional smoke so near at hand. The store is particularly neat and clean and attracts a fine patronage, fully appreciating the efforts of Mr. Mann in furnishing comfort in exterior appearance as well as internal pleasure.

A native of Philadelphia, he holds a prominent place in trade as well as social circles, being a member of the I. O. O. F. and Knights of the Golden Eagle.

THOMAS KEPNER, DEALER IN MANUFACTURED
CIGARS AND TOBACCO, 1229 EAST SUSQUEHANNA
AVENUE.

The manufacture of cigars and tobacco in this country is one of its greatest industries, and employs a vast amount of capital and labor in supplying the demand. Among the producing factors was Mr. Thomas Kepner who for nine years has pursued the manufacture of cigars on these premises, but lately devotes his attention only to the sale of this commodity. In a neatly arranged salesroom, 15x25 feet in area, he carries a line of fine and medium grade cigars.

An old cigar manufacturer, he handles none but the best goods and is enabled to guarantee the purity of his stock. Mr. Kepner has been a prominent resident of Kensington since 1845, and at one time did an extensive business in cigar manufacturing. The trade being both wholesale and retail and furnished only to the better class of stores with his goods, every means being at hand to give inducements to the trade in price and quality. For the accommodation of the patrons a general line of confectionary is also carried. Born in Philadelphia, this gentleman has spent a life's career in this avocation, and has won the confidence and respect of all with whom he forms business relations.

HENRY SCHUTE, MANUFACTURER OF CONFECTIONERY, 137 WEST GIRARD AVENUE.

A leading representative of the production of the most delicious and absolutely pure confections known to the trade in this district is the firm of Henry Schute, of No. 137 West Girard avenue. This business was established by Mr. Schute on August 20, 1879, at No. 114 in the same street, where from the start he met encouraging success and four years ago was compelled to remove to the more commodious quarters now occupied. The premises utilized for business purposes comprise the first floor and basement of the building, and are 16x30 feet in dimensions, completely fitted up with all the necessary appliances of the latest improved pattern, employment being afforded to a good sized force of skilled candymakers. He manufactures a general line of fine confectionery which is unrivalled for quality, purity, flavor and general excellence, and the house is renowned for the standard reliability of its productions. He uses only the choicest sugar, syrups, etc., extra strong and pure flavors and extracts and only perfectly harmless and legally authorized coloring matter; the highest grade of fruits, nuts, etc., while he has many special recipes and methods that result in placing his stock in the front rank. Purity is the main essential of these goods, which are general favorites wherever introduced, with the trade and consumers and always command a ready and rapid sale. The trade of the house is large, extending throughout the city and vicinity and is rapidly growing. A heavy stock is constantly carried and all orders are promptly filled at the lowest possible prices.

Mr. Schute is a native of Germany, but was raised in this city. He is a gentleman of enterprise, ability and integrity, and the creditable position his confectionery holds in the market is due to his determination

to maintain the purity and uniform excellence of his product at any cost. Customers and the trade will find it greatly to their interests to make a factor of this trustworthy house, and will obtain such marked advantages in goods and prices as would with difficulty be obtained elsewhere.

W. J. SCHAEFFER, DRUGGIST, 1427 E. SUSQUEHANNA
AVENUE.

The responsibility resting upon the skill, judgment and experience of the pharmacist in filling the prescription of the physician and family receipts for our physical ailments are such that we are naturally lead to be more exacting as to his qualifications. In this connection the writer of this review points with fast pride to the twenty-two years establishment of Mr. W. J. Schaeffer in his present location. During these many years this gentleman has won the confidence of the community in dispensing medicines, and his powers as an analytical and synthetical chemist are unquested. The salesroom is 25x20 feet in area, are fully stocked with a fine line of pure and fresh drugs and chemicals, pharmaceutical preparations of the highest standard, patent and proprietary remedies of known virtue; toilet articles, fancy goods, perfumery, roots, barks, teas, etc., etc.

Mr. Schaeffer makes seven specialities, among which are Shaeffer's Cough Syrup, Sarsaparilla, Liver Granules, Postilles for bronchial troubles, diarrhea remedy and medical soaps for toilet use. The merit of these goods are too well-known to require comment here. The laboratory is in the rear and being under his personal supervision the greatest care is exerted to cater to the interests of the patron. A native of Philadelphia. This gentleman has spent a life's experience in this critical pursuit and holds a leading position in commercial as well as professional circles.

KENSINGTON OAK HALL, CLOTHING HOUSE, 147
WEST GIRARD AVENUE.

Of all the staple commodities entering into general consumption, not one is of greater importance than is clothing, and the critical public is quick to perceive and promptly patronizes those dealers who by careful judgment, skilled experience and untiring industry facilitate the securing of the best goods at lowest prices. In this connection we desire to draw attention to the enterprising "Kensington Oak Hall," which is located at 147 West Girard avenue, and is under the able business management of the two Alexander Bros., sons of the long and well-known clothing manufacturer, Ernest Alexander. These young gentlemen are expert judges of good clothing, and by a unique system are enabled to buy up vast quantities of the best goods at extraordinary low prices, giving the public the benefit of their wide experience by retailing the goods at prices below what the goods originally cost to make. Few people will believe this possible, nevertheless we can assure every one that it is a fact. A neat store 16x30 feet in dimensions is occupied at above address, neatly fitted up and conveniently arranged for the display, inspection and sale of the immense stock carried. This stock embraces a full line of men's, youths', boys' and children's clothing from the finest goods down to common grade, and at prices which are simply impossible to duplicate at any other store in the city; their specialty being in fact to supply clothing of first-class material, cut, fit and finish to the industrious middle class citizens of Kensington below the cost of manufacture.

The system by which these young gentlemen are enabled to do this apparently suicidal business was partly explained to the compiler of this work and is perfectly feasible. Any how the fact remains that the Messrs. Alexander have been successfully conducting

their business on this plan for many years, and have been at their present address for the past six years, doing a gradually increasing business year by year. They are conducting their store on the sound bases of strictly cash dealings in all transactions, both buying and selling, and are here in the interests of the workman as well as themselves. One peculiar feature is that the finer the goods the larger is the proportion of money saved. We can safely recommend our readers to pay a visit to this energetic house, and we feel sure that a deal can be made that will be satisfactory to all concerned.

HENRY McCANN, ECONOMY SHOE STORE, 2312
FRANKFORD AVENUE.

In purchasing goods it is always our idea to obtain the greatest value for the least amount of money, and having found the place we are apt to deal there a second time. Perhaps there is not a place in this section where greater value can be obtained than at the establishment of Mr. Henry McCann. This estimable gentleman opened business here in May, 1888 and from the first he has worked upon the motto, small profits and quick sales, and it has proved a very successful one.

The store is of ample size, neatly fitted up. The business requires the constant employment of six capable men, and no means are spared to further the interests of the patron. Men's boots and shoes of all kinds are made and carried in stock. A specialty is made of \$3.00 shoes, which are fine hand-stitched calf leather and have gained a reputation second to none. Repairing is also done in the neatest manner and at the shortest notice. Mr. McCann is a practical shoemaker and the entire business is carried on under his personal supervision. The trade lies all over the city.

L. F. SEEGER, HARDWARE, CUTLERY AND TOOLS
125 W. GIRARD AVENUE.

One of the greatest and most important features in commercial circles is the hardware trade, which contributes vastly to the general prosperity of every great commercial, manufacturing and agricultural district. Among the representative houses in this line is that of L. F. Seeger, at No. 125 W. Girard avenue. Founded originally by John Christian Seeger in 1868, that gentleman conducted the business until his demise in 1877 from which time his widow, Mrs. L. F. Seeger assumed control, changing the name and title of the house to its present style. The salesroom is 1600 feet in area, attractively fitted, and carrying a heavy line of general light shelf and heavy goods, pocket and table cutlery, builders' and contractors' supplies, mechanics, artisan's and manufacturers tools, house furnishing goods, in fact everything that a first-class house in this line carries. A specialty is made of carriage and wagon builders supplies of every description, and the trade for this class of goods lies all over the city.

Locksmithing and bell hanging is also prosecuted and in the successful conduct of the business four competent hand are employed in the prompt fulfillment of orders and in the repairing department of the business. The business management devolves upon Mr. H. Seeger, a young man of unquestioned business ability and integrity, who, spending a life's experience in this useful avocation, is in every way qualified to preside over the destinies of such an establishment. A native of Philadelphia, Harry C. Seeger is well and favorably known to the commercial and social communities, being a member of eight lodges and a past officer in several; he holds the esteem of all with whom he forms business or social relations. Mrs. L. F. Seeger is also a native of Philadelphia and has proven her ability; the one imbued with a commercial spirit is assuming

the helm of this business in the time of need. Since establishing here she has won the good-will of her patrons and the respect of her contemporaries.

DR. B. N. TUTTLE, D.D.S., 1226 E. SUSQUEHANNA
AVENUE.

Certainly one of the greatest blessings to mankind is the manufacture and insertion of artificial dentures, and from the crude methods of the past, rapid strides have been made in the science and art of dentistry as in kindred professions, until to-day nature is perfectly vied in the form of manufactured molars. In this connection the writer of this article directs especial mention to the establishment of Dr. B. N. Tuttle, whose office is located at 1226 E. Susquehanna avenue. In a large, handsome brown stone dwelling may be seen an attractively arranged office and operating room, the latter equipped with every known tool and appliance (some five or six hundred instruments in all,) known to this delicate and critical profession. In the performance of his duties the greatest care is bestowed upon the comfort of the patient, and no means are spared that may in any way administer to the welfare and success of operations. Dr. Tuttle being exceedingly successful in minimizing and totally obliterating pain in the performance of his office, and to those who desire it gas is administered to constitutions able to withstand its counteracting effects.

A native of this city, B. N. Tuttle, after an academic education, pursued the study of medicine and theoretical and practical dentistry in the Pennsylvania College of Dental Surgery, graduating from that institution in 1886, and since that time has entered upon its practice. Since establishing here Dr. Tuttle has won the confidence and esteem of an immense practice and now occupies an exalted position in professional as well social circles.

BENJAMIN FOX, CIGAR MANUFACTURER AND TOBACCONIST, 170 WEST GIRARD AVENUE.

Of late years the manufacture of cigars has constituted one of the most important of American industries, and is one that requires the investment of a large amount of capital and affords at the same time a source of employment to numbers of skilled workmen. Among the old established and representative houses engaged in this line in Kensington, is that of Mr. Benjamin Fox, of 170 W. Girard avenue. Mr. Fox originally founded his enterprise in 1876, on Third street near George, where from the inception he rapidly built up a large and lucrative patronage, finally removing to his present location in 1882. The premises here occupied are of ample dimensions, handsomely fitted up, and provided with every convenience for the successful prosecution of the business. The special brands of cigars manufactured by Mr. Fox are the "Henry Lee," "Panatella" and "Londres" in which brands quite a large trade has been secured of both a wholesale and retail nature. Nothing but the finest tobacco enters into these goods, which for quality, flavor and general excellence are difficult to surpass. He also carries a fine and well selected stock of the best brands of cigars, in fine and medium grades, from the best known sources of supply, together with a full assortment of chewing and smoking tobaccos in all the popular brands, cigarettes, pipes, fancy goods and smoker's articles generally, while all the prices are the lowest consistent with the fine quality of goods handled.

Mr. Fox is justly entitled to the highest praise for his grit and determination to succeed in the face of every obstacle. He was early left to the tender mercy of a cold world by the lamented decease of both parents, and being placed in the Foster Home, received a thorough grounding in education, his subsequent success in life being strictly due to his own indomitable energy,

economy and perseverance. He is a native of Easton, this state, and a born musician, which talent he placed at the disposal of his country during the late war, and did good service by lending his aid to cheer our noble soldiers on to victory. He has continued to utilize this great gift of music for the public edification and his own profit and with very gratifying success. He is the proprietor of that renowned orchestra known as the Franklin Military Band, which is again this season discoursing such excellent music at Belmont Mansion. Mr. Fox is prepared to make engagements for his celebrated band to play at pic-nics, private parties, parades, &c., on terms which are satisfactory. He is very popular throughout the community and is most highly regarded in trade, musical and social circles for his many sterling qualities.

JAMES P. MILLER, ENTERPRISE ONE PRICE BOOT
AND SHOE HOUSE, 417 W. YORK STREET.

A prominent and widely known house engaged in business in this section of the town is the Enterprise One Price Boot and Shoe House of Mr. James P. Miller. This business was established at its present location seventeen years ago, and from the first has received a liberal and substantial endorsement from the neighborhood in general.

The store, which is of ample size, contains displayed for sale in the most neat and attractive manner, all kinds of men's ladies', misses and children's shoes of all grades and styles, also a specialty is made of custom work and repairing. Mr. Miller is a native of Denmark and through his being a practical, energetic business man has engaged in what appears to be a prosperous business, and the success he has attained is through his honorable and well directed efforts. Mr. Miller in the near future expects to enlarge and improve his place of business,

GEORGE D. KUGEL, LEATHER AND SHOE FINDINGS,
133 W. GIRARD AVENUE.

No tradesman has striven with greater zeal for nearly a score of years to bring to the front that branch of industry in which he labors, than Mr. George D. Kugel, and he has been rewarded for his enterprise, for to-day he has the leading headquarters in Kensington for all kinds of finished leather and shoe goods. He is also prominent as an extensive manufacturer of uppers, and has been established in the business since 1871, when the firm was Kugel & Brinton, and the location on Frankford avenue. After six years this partnership was dissolved, Mr. Kugel continuing alone under his present firm name, and removing to the above address.

The premises occupied for trade and manufacturing purposes are spacious in size with the shop in the rear. The general arrangement is systematic and convenient and every facility is provided for the prompt and advantageous prosecution of the business. Manufacturers and the trade will always find here the most reliable supplies, and contracts for cutting out and making the uppers are promptly and satisfactorily fulfilled in all cases. By his enterprising efforts and square dealing Mr. Kugel has built up a large and lucrative business in all parts of Pennsylvania, Delaware and New Jersey. He bids fair to retain in the future the position he has worked so industriously to reach at the head of the leather trade in this busy district. Orders are filled with the utmost dispatch and inducements are offered in reliability of goods and liberality of terms and prices which are rarely met with elsewhere. Mr. Kugel is a native of Germany and came to this country when only a boy, residing in Philadelphia all the time. He is a very practical man of wide experience in his line, having been engaged with Mr. Brinton, Sr., in the same business for upwards of twenty years prior to the

formation of the co-partnership with Mr. Brinton, Jr., so that he may be said to have grown up in the business. He is a prominent member of the I. O. O. F., O. U. A. M. and Order of Sparta, and enjoys the confidence and esteem of the trade and the community in general.

R. BERGMANN, WHOLESALE AND RETAIL, CONFECTIONER, 404 EAST GIRARD AVENUE.

Certain qualifications are necessary to the pursuance of this critical craft. Besides experience, skill, judgment and reliability are the factors requisite for the successful confectioner in the manufacture of fine creams, bon bons, chocolates, etc. The gentleman who conducts this business may lay claim to these faculties. Established originally on his own account three and a half years ago, then on Diamond street, Mr. Bergmann located on his present site two years since and has established the wholesale feature to the business, and is now a recognized leader among the contemporary establishments.

The salesroom is 15x30 feet in dimensions, handsomely arranged and containing a fine line of confectionery in the finer as well as medium goods. Stick candies of all flavors, creams, burnt almonds, chocolates, as well as all the fruit and nut candies now made. A fine line of Christmas and Easter goods is also made and sold to the trader. From two to five skilled assistants are employed in the successful conduct of the business, and a fine patronage enjoyed. A native of Germany, he came to this country nineteen years ago. A member of the I. O. O. F., he stands well in the commercial world as well as social communities, and has the entire confidence of his numerous customers all over this section of the city.

B. F. WHITE, PAPER HANGER, 3 WEST GIRARD
AVENUE.

There is no feature of progress in this great commercial city of Philadelphia of equal importance with that of the various trades which contribute to the beautifying of the houses of modern householders. The art of interior decoration has indeed moved forward with such rapid strides and the cost of production has been so reduced by the introduction of improved steam machinery, as to bring it within reach of all who are provident. Among the firms in Kensington actively engaged in this line of business is Mr. B. F. White, paper hanger and interior decorator, whose wareroom is located at No. 3 W. Girard avenue. This gentleman is a most thoroughly practical master of his art, and fully acquainted with every detail connected with it. He established himself in 1870 on the S. W. corner of Frankford and Girard avenues, where the Kensington National Bank now stands, removing to his present address in 1878.

He occupies a neat store, 18x20 feet in dimensions, equipped with all the necessary appliances and conveniently arranged for the purposes of the business. The stock carried is large and embraces a full line of medium wall papers in handsome patterns, as well as those of a cheaper grade. He is prepared to do any description of paper hanging and at prices and in an artistic manner difficult to surpass at any other establishment. He furnishes estimates cheerfully, and any work entrusted to him is guaranteed to give satisfaction. He is a prominent member of the I. O. O. F., K. P., B. of U., and A. L. H., having passed through all the chairs of each of his lodges. He is highly esteemed for his many sterling qualities and the success attained by him is as well merited as it has been honestly won.

GEORGE WAGENBAUR, HOUSEFURNISHING GOODS,
HANCOCK AND GIRARD AVENUE.

In the furnishing of our modern dwellings the tastes and tendencies of the times seem to have influenced production in many ways. Instead of the bare walls, formal distribution of a few pieces of stiff and solemn-looking furniture and empty corners, characteristic of the American house of thirty or forty years ago, we find a widely prevailing and universal appreciation of handsome, attractive furnishings, odd bits of furniture and ornamental pieces formerly unknown. An old-established and popular house actively engaged in the furniture trade in this city, is that of Mr. George Wagenbaur, whose business quarters are situated at the N. W. cor. of Girard avenue and Hancock street. The business of the concern was founded in 1885, by Mr. Wagenbaur, on Richmond street near Frankford avenue, and very shortly afterward removed to No. 403 Richmond street, where for a period of about thirteen years a prosperous business was conducted, the expansion of which necessitated a removal to the more commodious location now occupied. He has won an extensive patronage from the residents of Kensington and vicinity, and has become an acknowledged leader in the trade.

The premises occupied are eligibly located and of spacious dimensions, being 16x40 feet in size, and arranged in the most convenient manner for the display and handling of goods and the accommodation of patrons. The heavy stock carried embraces a complete assortment of parlor, bed-room, dining-room, kitchen, hall and library furniture, made in a vast variety of styles and the best class of workmanship; also a complete line of mattresses, mirrors, lounges, refrigerators, oil stoves, ranges, agate ware, tin ware and fine household goods generally. He also has at all times a full line of fire bricks and grates always on hand. Quality

has ever been the first consideration of this honorable house, and the prices ruling here are based on this essential, and will be found to compare favorably with those of any other house. Mr. Wagenbaur is a native of Germany, but has resided in this city for the past twenty years, and is a highly esteemed citizen and prominent member of several fraternal orders.

• EDWARD. A. FIFER, FAMILY GROCER AND PROVISION DEALER, 2130 E. SUSQUEHANNA AVENUE, CORNER TRENTON AVENUE.

The dignity of the grocery trade is well sustained by the merchants of Kensington among whom we note the gentleman whose name heads this review. Founded originally five years ago. Mr. Edward A. Fifer from its first inception conducted this business on the principles of equity, prudence and integrity and has succeeded in increasing his business to larger proportions. The salesroom occupied is 20x25 feet in area. An attractive feature is the system of cleanliness which prevail on every hand, nothing but the finer grade of goods are kept in stock, such as choice family flour, teas, coffees, and spices, free from dust or deleterious substances. A fine line of canned and bottled goods, table delicacies, preserves, etc., and in the season a specialty is made in fine fruits, berries, truck, poultry, etc. Country and dairy produce receives attention and a fine line of butter, cheese and eggs are constantly to be found.

Mr. Fifer, in the successful prosecution of this business, employs a competent assistant and leaves no means undone that will in any way foster the interests of his patrons. A native of Philadelphia, Edward A. Fifer is prominently identified with the K. of P., Brother of Union, and commands the respect and confidence of commercial and social circles alike.

WILLIAM J. HARBISON, CIGAR AND TOBACCO DEALER,
223 EAST GIRARD AVENUE.

Of those branches of industry connected with the supplying of staple products which enter into general consumption, there is not any that exceeds in importance, as regards the material commercial welfare of the city, the trade in manufactured tobacco in every form, engaged in the handling of which we find many hundred of dealers in every large city. Philadelphia in this respect is well able to hold her own, and among the foremost of such dealers, in enterprise and reliability, located in the Kensington district, we find Mr. Wm. J. Harbison, whose handsome store is at No. 223 East Girard Avenue.

This business was originally established by Mr. Riessel, who for five years conducted a profitable business, and in 1886 sold out to the present proprietor. The store is of ample dimensions, very handsomely fitted up and conveniently arranged for the satisfactory display of the superior stock carried, which embraces a full line of fine and medium grades of cigars in all the brands, together with an elegant display of chewing and smoking tobaccos, from the best known manufacturers. Cigarettes, pipes and general smokers' articles. A specialty is made of a cheap line of fine cigars and the box trade, and a large and permanent patronage has been secured for all kinds of the goods and is constantly growing. It should be stated that Mr. Harbison is only in attendance during the evening, having other employment which occupies the rest of his time, and in his absence the affairs of the concern are managed by Mrs. Harbison, a young lady of rare business ability, tact and generality. It is mainly due to the efforts of this esteemed lady that the business has extended to its present dimensions, and is still growing. Mr. Harbison is a native of this city and a prominent member of several fraternal orders.

MRS. A. WILLIAMS, HOUSEFURNISHING AND FANCY
GOODS, 407 EAST GIRARD AVENUE.

The founding of this business dates back some time, when Geo. W. Williams established here. Two years ago upon the demise of this gentleman, his widow took entire control and since conducted a thriving trade. The salesroom is 16x30 feet in area, containing a fine line of tin, wood and willow ware, china, crockery and glassware in sets as well as single pieces, fancy goods, cutlery, agate ware, brushes, screens, ship hardware, leather goods, toys and an endless variety of goods in this line too numerous to mention in detail.

The basis upon which this business is conducted is upon the quick sale and small profit principle. The consequence is a large and desirable trade, every means being at hand for the prompt and polite attention to patrons. Born in Philadelphia, Mrs. Williams is a consecutive business woman, and is respected in trade circles for her sterling worth.

LOUIS RICH, CARPETS, OIL CLOTHS AND SHADES, 442
W. NORRIS STREET.

Among the many houses doing business in this section of the city, none seem to enjoy the immense trade conferred upon the house of Louis Rich. He has been established in this store over fourteen years and enjoys much success.

The store is about 20x30 feet in dimensions, neatly furnished and fitted, and is profusely decorated with carpets, rugs, mats, oil cloths, window shades, etc. A specialty is made of cutting and fitting shades to order and a large trade in this line is conferred on this house. Mr. Rich has been a life-long resident of this city and has much interest in it. He is well spoken of and is highly esteemed and honored by his fellow citizens.

JAS. B. MYERS, TOBACCO AND CIGARS, 406 EAST GIRARD AVENUE.

Established among the responsible dealers in this section of Kensington, is the gentleman whose name heads this article. He established his present pursuit here two years ago, and through a liberal spirit of enterprise has accrued a desirable trade.

The salesroom is 15x15 feet in dimensions, attractively arranged, and containing a superior line of cigars, smoking and chewing tobaccos, snuffs, pipes and smokers' articles of every description. All the leading brands of segars are kept. This house being the sole agent for Edward Bosch's celebrated segars. All the facilities and stock is on hand to supply the trade with these meritorious goods. Born in the State of Delaware, Jas. B. Myers has been a resident of this city for twenty-two years, and has won the approbation of all who know him.

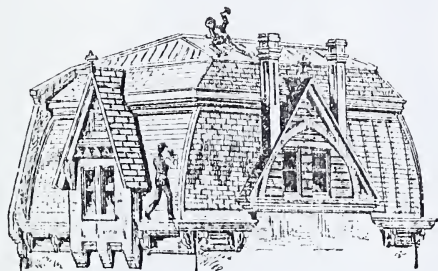
PHILIP KENSINGER, SHAVING AND HAIR CUTTING PARLOR, 2334 EAST NORRIS STREET.

Among the best and most favorably known houses devoting their energies to this line of trade in this section, may be mentioned that of Mr. Philip Kensinger. This estimable gentleman opened business in this district about three years ago, since then he has met with all possible success.

The shop, though small, being about 15x15 feet in dimensions, is fitted in the best manner. The cups are arranged in the neatest fashion, two chairs are used. Shaving is attended to in case of sickness or death in the most prompt manner. A specialty is made of cutting ladies' and children's hair. Mr. Kensinger has been a life-long resident of Philadelphia. He is very well known in this section however.

EMIL KNODEL, TIN ROOFER AND SHEET METAL
WORKER, 7 WEST GIRARD AVENUE.

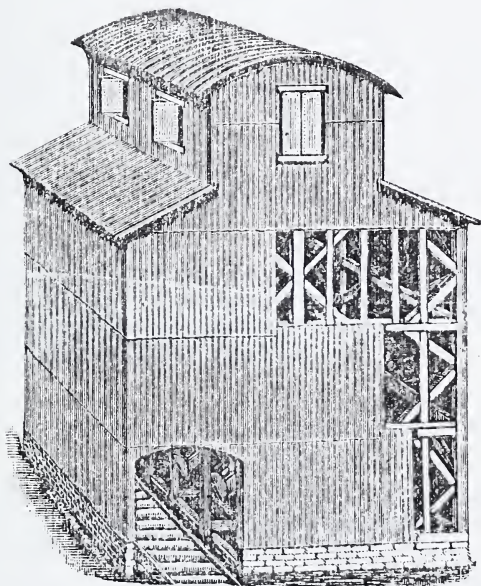
Among the many tin and sheet iron workers in this district of Kensington none holds a more prominent place than does Mr. Emil Knodel. Mr. Knodel began business on his own account on July 6th, 1888 after having worked five years for Messrs. Hildebrant Bros., (whom he succeeded) in order to become thoroughly and practically familiar with tin smithing in all its most attractive manner. Three chairs are in use.



branches, and is a thorough master of its every detail. His shop is fully equipped with all the latest improved machinery and apparatus for manufacturing tin and sheet iron goods

of all kinds. Mr. Knodel does a large business in manufacturing heaters and dealing in ranges, his chief occupation, however, being the manufacture and laying of tin roofs and repairing and repainting same. The manufacture and adjustment of galvanized iron awnings and buildings, blast and ventilating pipes likewise forms a special feature of the work he attends to and in which he has gained a high reputation and in all branches he does a large business. All kinds of jobbing and repairing work are promptly attended to and satisfaction guaranteed in every case. Estimates for any work in his line are cheerfully furnished by Mr. Knodel and at the lowest prices consistent with the quality of material and work supplied. Among the many large contracts entered into and satisfactorily

carried out by this enterprising and energetic young machanic may be mentioned the tin roofing on the People's Theatre, Kensington avenue and Cumberland streets, awnings and ventilating pipe of Franklin Sugar Refinery doing all the repairing of the Pennsylvania Sugar Refinery, Penn Treaty Iron Works, etc., blast pipe for George V. Cresson's Shafting Works and the tin roof-



ing work on the new Hay Market at Eleventh and Cambria streets, using 27,000 square feet of tin, besides many others of equal importance. Mr. Knodel is a native of Germany but has resided in this city for the past eleven years.

He is a patriotic citizen and a prominent member of several fraternal orders. The success attained by him is due entirely to his own indomitable energy and is as well deserved as it has been honestly won.

MARY C. PEGGS, FLORIST, SOMERSET AND HOWARD
STREETS.

This prosperous business was established in 1872 by Mr. Henry C. Peggs, and from its inception the venture has proved a highly gratifying success. The premises occupied are very spacious, covering an area of 76x70 feet which is entirely built over with glass houses. The choicest fresh cut flowers are constantly on hand and a special business is made of furnishing bouquets and centre pieces for table decorations and for parties and weddings in handsome designs and also ornamental baskets and flowering plants in pots, and flowers generally for all purposes. The firm makes up to order handsome and appropriate designs and emblems for funerals and can fill orders at the shortest notice at very reasonable prices.

Mr. Peggs, who was well and favorably known for his many good qualities, died on June 11th, 1890, and since his lamented decease the business has been continued by his widow, Mrs. Mary C. Peggs, a lady of superior talents in this direction.

WM. H. BROTHERHEAD, BOOKSELLER, 218 WEST
GIRARD AVENUE.

Of all the human blessings, none have contributed more to the welfare of civilization than books. Books hand down to us the gems of thought from the most remote ages, crystalizes and preserves forever the accumulated wisdom of the centuries and opens to all the avenues of knowledge and learning.

Through the improvement of mechanical labor saving machinery, books, and indeed all printed matter, are within the reach of all regarding price, and especially so since the inauguration of book exchanges and old book store. Mr. Wm. H. Brotherhead is a gentleman of large experience in this line of library trade;

a gentleman well read in the sciences, arts, mechanics and the various mental and natural philosophys extant, and in this respect qualified to prosecute this avocation and give valuable advice and hints to the book buyer. All kinds of books are bought, sold or exchanged, the purchaser inevitably meets with a bargain. Rare, scarce, curious and old books hard to secure may sometimes be found on his book shelves. Strictly conscientious in all his dealings, Mr. Brotherhead has won the confidence for his integrity to the book buyer, and those in quest of anything in his line will be well repaid for a visit to this establishment. Established here since October 1889, he occupies a salesrooms 15x15 feet in area, well stocked with not alone books, but pamphlets, engravings, etc., of rarity and worth. Any one having an old book of worth may receive the highest cash equivalent in return for it. Born in Philadelphia, this gentleman has dealt with books since he was able to reason and think for himself, and since establishing his present business, has won the goodwill of the community.

V. SCHEITLER, BOOTS AND SHOES, 521 W. NORRIS
STREET.

A fine place of business of its kind is that of Mr. V. Scheitler's. It is devoted to the manufacture and sale of fine boots and shoes. A spacious salesroom is at all times well stocked with boots and shoes, rubbers, etc., all of which is custom made, the proprietor personally superintending this branch of the business, in which a large trade is enjoyed. An able and efficient employee is kept constantly at work, a specialty being made of repairing.

Mr. Scheitler was formerly located at 1937 N. Fifth street and has been located at the present site for about nine months. He is an honorable business man and has the good will and esteem of the entire community.

HENRY KILIAN, PAPER HANGER AND DECORATOR,
2114 NORTH FRONT STREET.

With the increase in wealth of a country comes an increased demand for household decorations. Among the dealers who make this their specialty may be mentioned Mr. Henry Kilian. This gentleman started business here about a score of years ago and was the pioneer dealer in this line in this vicinity. He has been most successful, due to enterprise and thrift. The stores are located at No. 2114 North Front street and 2815 North Fifth street. They are neatly fitted up and one or the other store is continually in care of either Mr. Kilian or his father, both gentlemen practical men in this line. A large stock is carried comprising all the newest and most attractive designs in wall papers, decorations and etc., from the cheaper to the finest grades being kept on hand. Mr. Kilian, Sr., has now practically retired from active business, the bulk of the business being under the supervision of his son, J. Henry Kilian, a very energetic and enterprising business man.

Mr. Kilian, Sr., is a native of Bavaria, but has spent the greater portion of his business career in this country. There are five experienced men employed as well as a team to further the interests of a select trade.

MRS. BARTARA GRAEBER, FINE CIGARS AND SMOK-
ING TOBACCOS, 259 WEST DAUPHIN STREET.

This business dates back two years and owes its origin to the energies of Mr. Peter Graeber, the husband of the present proprietress. After his demise in December 1889 this lady took possession and has since conducted a steadily growing business due to a finely furnished store and a better class of goods. All the

leading brands of cigars and smoking and chewing tobacco as well as snuff and pipes and cigarettes and smokers' articles are kept and no lack of attention is bestowed upon the trade. A fine line of confectionery is also kept and a nice trade done in this line. Mrs. Graeber has been a resident of this city for thirty years and is respected for her industry and personal worth as a business woman.

She is ably assisted by her son, Mr. P. H. Graeber, in the details of the business. This gentleman is active and enterprising in his executive abilities and represents the Metropolitan Life Insurance Company. In this capacity he is prepared to write up policies and commands a select and steady patronage due to the interest he places upon the welfare of his clients.

JACOB ANTIVEILER, CIGAR MANUFACTORY, 916
SHACKAMAXON STREET.

The advantages of purchasing cigars direct from the maker can readily be appreciated by all smokers. One of the most favorably known houses in this line in this vicinity is that of Mr. Jacob Antiveiler. This gentleman started business in this vicinity about a quarter of a century ago and has built up a very extensive patronage.

The store is located at 916 Shackamaxon street. It is very neatly and nicely fitted. Cigars of all qualities are made, a specialty being made of five cent and ten cent goods. Smoking and chewing tobaccos, pipes, cigarettes and smokers' articles are also handled. Mr. Antiveiler is a German but has been here for many years past. He is a prominent society man, being connected with the American Legion of Honor, Knights of Pythias, Seven Wise Men and other beneficial organizations, in which he is held in the highest esteem for his liberal ideas and personal worth.

GEORGE JENNINGS, DEALER IN BOOTS AND SHOES,
2774 FRANKFORD AVE.

The demand of the present generation for a first-class supply of every necessity of life, whether in the shape of inward comforts or outward coverings of every description, at rates which would have dumb-founded our ancestors, is so powerful as to give any one not actively engaged in the supply of such goods no idea of the enormous amount of capital required to be invested in improved machinery, &c., in order to keep pace with it. These remarks apply with wonderful significance to the trade in ready-made boots and shoes, which of late years has been developed to such an extent as to entirely crowd out the old fashioned hand manufacturer. Engaged on a large scale in dealing in this commodity of commerce is Mr. George Jennings of 2774 Frankford avenue. This enterprising gentleman, who, although he has only been established on his own account for three years, having originally started in 1887 on Germantown road below Diamond, moving to his present address on March 1st, 1890, has already secured a strong hold upon the public confidence as a dealer who guarantees goods to be exactly as represented.

He occupies a commodious store 18x30 feet in dimensions, neatly furnished and admirably arranged for the convenience of customers, who can at all times find here a carefully selected assortment of the finest boots and shoes in all the latest styles, from the best manufacturers, while the prices ruling are such as must of necessity be satisfactory quality, fit, finish and material considered. Mr. Jennings is a native of England, and has resided in this city for the past fifty years, where by his many good qualities he has earned the respect of the entire community. He is a prominent member of the order of F. and A. Masons, I. O. O. F., and a trustee of the Encampment, I. O. O. F. Also a member of the Patriarch Militants.

GEO. W. SEITHER, SUCCESSOR TO FRED. SEITHER,
TONSorial Parlors, 1722 FRANKFORD AVENUE.

There are but few lines of trade in which more skill is required than in this one. To shave a man properly a barber must have had some experience. Among the establishments in this section few are better known than that of Geo. Seither. This gentleman's father started about thirty years ago and for the past quarter of a century has been located in this section. The shop is very large and well furnished, four chairs being used, and all long and tedious waits are unnecessary. Shaving is attended to in cases of sickness or death. A specialty is made of cutting ladies' and children's hair. The assistance of three capable men is constantly required. Mr. Seither is an old resident of Kensington and is very well known to a large circle of friends.

His son George having succeeded him in this establishment enjoys the highest esteem by all his patrons and social circles in which he moves.

HARRY FLAKE, CIGARS AND TOBACCO,
1101 SCHACKAMAXON STREET.

Perhaps no habit has a stronger hold on humanity than the use of tobacco. In fact, we are all slaves to the use of this delightful narcotic. Among the dealers catering to the popular taste in this direction may be mentioned Mr. Harry Flake. This gentleman started business in Feb. 1890, and through his energy and activity has built up a very large patronage. The store is of ample size and is well located at No. 1101 Schackamaxon street.

It is neatly and nicely fitted in the most attractive manner. A large stock is carried, comprising the most popular brands of cigars, tobacco, pipes, cigarettes, stationary and smokers' articles of every description. Mr. Flake has been a life-long resident of the city and is well known and universally respected.

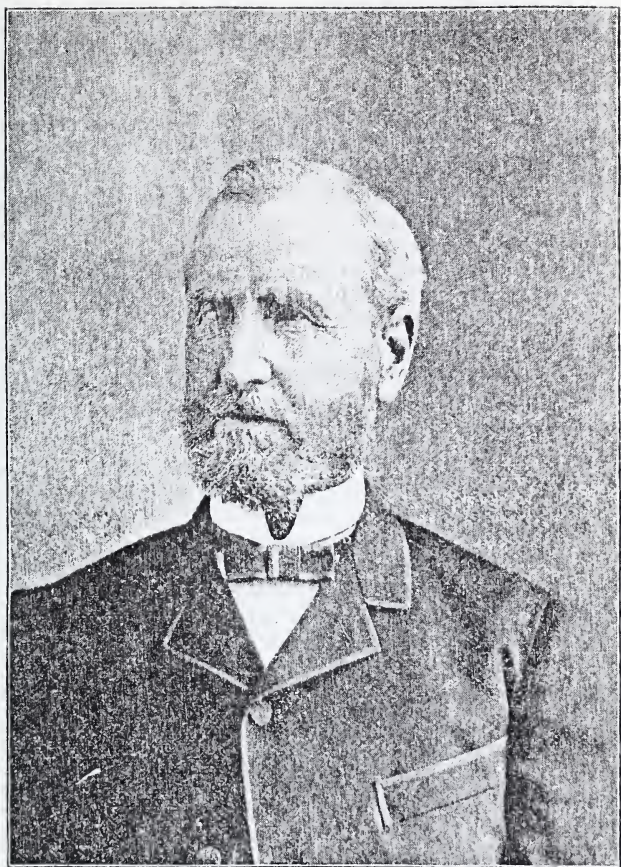
GEORGE NORTHOVER, MANUFACTURER OF RAG CARPETS, 2906 KENSINGTON AVENUE.

As a source of supplies for every kind of manufactured goods the city of Philadelphia possesses advantages and facilities to meet the wants of dealers and consumers equal, if not superior, to any other city in the Union. Among the many large industries of which this city is the recognized leader, the manufacture of carpets is decidedly the most important. Engaged in this great industry is Mr. George Northover, of 2906 Kensington avenue, who is a practical weaver and has worked at his trade since boyhood. He is a native of England and has been in this country for the past twelve years, during the first seven of which he was employed in the mill of the Horner Brother's Carpet Manufacturing Company. Leaving there in 1885, he started business at the above address on his own account and has succeeded in holding his own in a very satisfactory manner.

He is a manufacturer of rag carpets and always has a good stock on hand for sale, the quality of which is superior to the general run of this article. He also makes a specialty of weaving per yard for private customers, and in this connection he says :

"I'm sure that I can suit you,
If you will only let me try,
And after you have been
You'll send others here to buy."

He has a neat little factory which consists of the first floor and basement, 17x21 feet in dimensions, his equipment being two hand looms, beaming machine, warping mill, winders and all the necessary appliances. He is a well known citizen in this district, and has made many friends by his genial manners, strict attention to business and honorable methods pervading all his transactions.



GEORGE KESSLER.

KESSLER WAGON WORKS, GEORGE KESSLER, PROPRIETOR, EAST GIRARD AVENUE AND NORRIS STREET.

Few industries in Philadelphia have attained greater perfection and a more deserved reputation than the manufacture of wagons. In this connection we desire to make special reference to the old established and reliable Kessler Wagon Works at East Girard avenue and Norris streets, of which Mr. George Kessler is the proprietor. This business was established in 1852 by Mr. Kessler on Richmond street, where in six years his able management and skill so increased the business that larger premises were necessary, and in 1856 the present commodious works were erected. These premises, which have been enlarged from time to time as the rapid extension of the business demanded, are fully equipped with modern tools, machinery and appliances of the latest improved pattern, the motive power being steam, while a force of thirty-five skilled workmen find constant employment. Mr. Kessler, who is a thoroughly practical and expert wagon builder, fully conversant with every detail of this useful and important industry and the requirements of the most critical patrons, builds wagons, carts and trucks of every description, including express, farm and plantation wagons, timber trucks, dump wagons, etc. The works as now constituted comprise several large buildings and immense storage sheds for the seasoning of lumber and storage of other materials; the whole covering an area of 130x243 feet on East Girard avenue and Norris street, while the property on Moyer street is 103x177 feet in dimensions. An immense stock of dry lumber and materials is constantly carried, and Mr. Kessler has ample facilities for executing the largest orders in the most prompt and satisfactory manner. By his indomitable energy and superior skill he has earned a world-wide reputation for his products, which are unsurpassed for

beauty of designs, excellence of material, durability and finish. A flourishing trade has been built up extending all over the United States, Mexico, South America and the West Indies.

Mr. Kessler, who is a native of Philadelphia, is a very able business man, liberal in all his transactions and has gained the entire confidence of his numerous customers both in this country and abroad.

THOS. WHITE, TEA AND COFFEE MERCHANT, NO. 405
EAST GIRARD AVENUE.

There is no article of staple consumption, in which greater adulteration is practiced than in tea. Since this gentleman established here, he has proven one of the few dealers of whom absolutely pure goods can be obtained. Although dating its inception recently, now about one year, this house has ingratiated itself into the confidence of the community and has secured a select patronage. The basis form upon which the business is conducted, being on the principles of "equality, prudence and integrity." The size of the salesroom is 16x35 feet in area, and carries a superior line of teas, English Breakfast, Oolong, black, green and mixed, a fine Laguardia, Rio, Moco and Java coffees, as well as absolutely pure spices, free from deleterious substances. Canned and bottled goods is also handled, and fine and fancy groceries.

Having connections with the leading sources of supply, Mr. White is an importer of no mean proportions and sells his merchandise both wholesale and retail. A native of England ; prior to coming to this country, Mr. White established in Canada, where, as in this country, he assumed and sustained a leading rank among the responsible merchants. A member of the I. O. O. F., he is respected in social as well as trade circles.

WM. H. WILLIAMSON, PIANOS, ORGANS, MUSICAL INSTRUMENTS, SHEET MUSIC, ETC., S. E. CORNER OF BROAD AND GIRARD AVE. AND 2027 FRANKFORD AVE.

With an advancing growth in civilization comes an equal taste in refinement and a keener sense of the beautiful. Many and varied are the business establishments in a community like this. Among those which contribute to the refining influences of society none supercede the business of trading in musical instruments. The houses of Mr. W. H. Williamson claims more than passing notice.

Originally establishing in this branch of mercantile pursuit fifteen years ago this gentleman has by dint of energy, together with a better class of goods, gained a very liberal portion of the public patronage. The finely furnished and newly appointed store standing on a plot 21x150 feet in area and located at the corner of Broad street and Girard avenue, has been especially fitted out for this branch of business and opened here on June 1st, 1891. The branch house at 2027 Frankford avenue has been in operation for a longer period. At both places a fine, large and varied stock of pianos and organs is carried, both new and second hand. A special feature being made of the Malcolm Love pianos and the Waterloo organs. The merit of these instruments need not be extolled here, the mention of their names is sufficient guarantee for richness of tone, strength and durability, while prices are extremely moderate to meet the exigencies of the times. Sheet music of every description, especially all the latest pieces will always be found in stock. A full line of small musical as well as band and orchestra instruments are to be had, as well as strings, bows, repairs, etc., instruction books, musical literature and all kinds of musical merchandise. Music for entertainments, balls, receptions, concerts, etc., can be engaged at moderate

rates. Tuning and repairing is especially attended to. Through the enterprise of this house nothing is left undone that in any way bears upon this branch of trade either in furnishing goods of every variety, musical labor, music or musicians. For the accommodation of those who have old or secondhand instruments, Mr. Williamson will exchange for new goods on very liberal terms. The success of this house is traceable to the executive business ability displayed in its management, and the proprietor justly merits the esteem and confidence in which his efforts are held, in pushing rapidly to the front the important branch of trade of which he is so capable an exponent.

CHAS BOYER, CIGARS AND TOBACCOS, 2616 FRANK-
FORD AVE.

Perhaps in nothing is the average man more particular in than in the choice of a cigar. They must just suit his taste or else they are not what he wants, consequently he deals with the establishment that carries the choicest selection. Among the best known dealers in this section may be mentioned Mr. Chas. Boyer. This gentlemen first opened business in this vicinity about three years ago and from the inception he has met with success at almost every venture. The store is about 20x20 feet in area and is in every way appointed in the best manner. A very large and choice selection of the popular brand of imported and domestic cigars is carried besides a full line of smoking and chewing tobaccos, pipes, snuffs, cigarettes and smokers' articles in general.

Mr. Boyer is a prominent member of Geo. G. Meade Post, No. 1, and has been a life-long resident of Philadelphia and is very well-known socially as well as commercially.

GEORGE W. BUCHANAN, FINE CIGARS, STATIONERY
AND TOBACCO, SERGEANT AND MEMPHIS STREETS.

Founded originally across the street from his present location, three years ago, Mr. George W. Buchanan has been here two years and during this time has won distinction as a reliable dealer in the line he represents. In a neatly appointed salesroom is carried a stock of the best brands of cigars; the merit of which insures a steady patronage.

All kinds of manufactured smoking and chewing tobaccos, pipes, cigarettes, snuff, and smokers' articles generally, as well as school and home use stationery, such as pens, inks, papers, mucilage, crayons, slate, lead and indelible pencils, fancy goods, etc. A native of Philadelphia, Mr. Buchanan, prior to engaging in mercantile pursuits, followed the avocation of a warper in the textile industry, and since locating in his present quarters he has proven himself a reliable dealer, winning the respect and esteem of all with whom he holds business and social relations.

TWINING & BRO., HAY AND FEED COMMISSION MERCHANTS, 1536-38 AMERICAN ST.

Independent of Philadelphia's great natural advantages as regard location and connections are to be considered the influential character of her leading commercial circles and the sterling spirit of enterprise manifested in every branch of trade. Representative among the principle houses that have materially increased this volume of trade is that of Messrs. Twining & Bro., commission merchants, whose location is at American street.

The co-partners are able and energetic merchants fully conversant with every detail of this important business. They receive consignments of produce, &c. from all parts of the State and make a specialty of

handling grain, feed and hay. All orders are promptly attended to and entire satisfaction is guaranteed to patrons. Both partners are exponents of the choicest principles of commercial integrity and are to be congratulated upon the large measure of success attending their well directed efforts in extending the commission business of this section during the twenty years in which they have been connected with the trade. The individual members of this firm, A. W. Twining and J. D. Twining, are both natives of Philadelphia. They are both identified with the Commercial Exchange, being charter members of this association since 1863, and command the esteem and confidence of trade circles.

MORITZ L. FISCHER, CIGAR MANUFACTURER, 419 W.
YORK STREET.

Among the many enterprises in this section we cannot fail to mention in these pages the establishment of Mr. Fischer, manufacturer and dealer in cigars, tobacco, etc. This business, which has been conducted at its present location for twelve years, has been patronized by the people in the neighborhood who recognized the fact that a fine quality of goods can be obtained. Mr. Fischer is a practical cigar maker and manufactures a choice line of hand-made cigars.

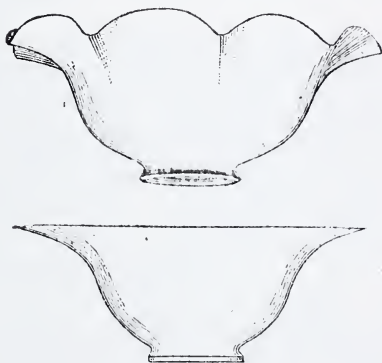
The premises occupied are well equipped and neat. A nice business is done in addition to the cigars of his own manufacture. He carries a general assortment of the best brands, also cigarettes, chewing and smoking tobaccos, of which he is a wholesale and retail dealer, he carries also Sunday and weekly papers, fine stationery, fancy goods, playing cards, songs, games, toys, collars, cuffs, etc. The store is 20x25 feet in dimensions, and the stock large and complete. Mr. Fischer is a native of Germany and manufactures in the rear of the store.

EDWARD C. READ, MANUFACTURER OF INGRAIN CARPETS, HOWARD AND LEHIGH AVE.

In reviewing the leading industries of the district of Kensington the weaving interests naturally claim special attention. The mills under review owe their origin to the energies of Mr. Edward C. Read, who in 1874 established himself at Hope above Norris street, with six handlooms. The increase in the business necessitated removal to more commodious quarters, and after several moves finally located at Howard and Lehigh avenue. The whole of the second story and basement of a mill 45x150 feet in dimensions being utilized. Mr Read is an excellent representative of the carpet industry and having drawn wisdom and experience from the slow and laborious process of throwing the shuttle by hand and forming the designs by tedious manipulations he has evolved into the higher branches of this craft, bringing to aid the power of steam to the loom and the finger of steel to designing and shaping the beautiful patterns that delight the eye and gratify the taste at the present day. In the successful conduct of this enterprise fifty skilled operators are employed with twenty-four steam-power looms, and the products for excellence of workmanship and beauty of design and finish are not surpassed by any other similar goods in the market. Goods are made to order only and find a ready sale over the greater part of the United States. The different grades of ingrain carpet are produced. A native of the north of Ireland, the subject of this article, emigrated in 1862 to New Zealand. His two sons Clement and E. C. Read, who now render valuable assistance in the manufacturing department are natives of the latter country, remaining until 1871, and came to America with their father in 1872. These gentlemen are widely honored in manufacturing and trade circles and greatly respected for their unswerving integrity.

WASHINGTON FLINT GLASS WORKS, GILL & CO.,
PROPRIETORS, FACTORY AND OFFICE, YORK AND
THOMPSON STREETS.

Many of the large manufacturers devoting their energies to the manufacture of glass, have by reason of superior advantages of the natural gas, removed their works to Pittsburg and vicinity. Some, however, remain in this section, among the best known of whom may be noted are Messrs. Gill & Co., proprietors Washington Flint Glass Works. This immense enterprise was originally started up on its career fifteen



years ago, since that date it has been in active operation. The plant occupies a three story brick building about 20x200 feet in dimensions. Throughout the entire plant the newest and most approved appliances have been introduced. This, coupled with the high class material used and the skilled labor employed, help to produce the finest kind of goods made in this market. The force of men employed during the season is about 300, comprising the most highly skilled and capable workmen. The product is very extensive, including all kinds of flint and colored glassware. A speciality

being made of arc electric light globes, etched, white acid, opal and flint gas and kerosene globes and shades are also turned out, and smoke plates, special jars, fish globes, glass tubing and druggists' glassware of all kinds are made.

The firm hold a first place among the representative glass manufacturers, and are recognized as one of the leading houses in this line.

BENJAMIN R. MURPHY, CIGARS AND SMOKERS' ARTICLES, CORNER RICHMOND AND MARLBOROUGH STREETS.

There has been during the last decade or two an enormous increase in the manufacture of cigars, smoking tobaccos, and perhaps more particularly of cigarettes. Of cigars alone, the statistics of the Department of Internal Affairs gives authority to the statement that there are 20,000,000 manufactured each day in the United States alone. In addition to these, there are, of course, millions of imported cigars. One of the neatest stores in Kensington is that presided over by Mr. Benj. R. Murphy.

This store is completely stocked with the best selected brands of imported and domestic cigars, smoking and chewing tobaccos, cigarettes, pipes, cigar and cigarette holders, and all the innumerable ingenious devices made for the comfort of smokers. Here may also be found a full line of stationary articles. Mr. Murphy has not yet completed the first year of his occupancy of this neat and tasteful establishment, but by the exercise of excellent judgment in the purchase of goods, courteous and honorable treatment of patrons and enterprising industry he has already attained a good share of custom, constantly on the increase, and has firmly established himself in the esteem and regard of the community. He is prominently identified with the thriving Order of American Mechanics, Jr.

WM. BOYLAND, FANCY AND STAPLE GROCERIES
AND PROVISIONS, N. W. CORNER OF SUSQUE-
HANNA AND GIRARD AVENUES

To successfully prosecute this critical trade, requires not alone experience, but a natural insight into the quality of things. Many a worthless article of food is placed on the market and the consumer pays triple its actual value, hence the necessity of keen analytical powers of criticism in the groceryman. Among the representative dealers in this line is Mr. W. Boyland, who since April 1877 has pursued this mercantile pursuit at the present location. The success of this business is due to extensive ability, based upon the principles of prudence, equity and integrity, combined with a fine line of goods. The salesroom is 20x60 feet in area, spacious, attractively arranged, with the most perfect system of order and cleanliness prevailing. The stock embraces fine family flour, teas, coffees and spices, free from dust or deleterious substances, an extensive line of canned vegetables, and fruits, fish, oysters, etc., bottled goods, table delicacies, preserves, dried goods, cereals, meats, fresh country produce, butter, cheese, eggs, and during the season, truck vegetables, berries, fruit, poultry, etc.

In every respect a first-class stock and establishment, and that the patron may receive prompt and polite attention, several competent assistants being employed and a team used to facilitate the progress of the business. The basement is utilized for storage of duplicate stock, while the stable and the storage capacity is in the rear of the building. Mr. Boyland is a native of Ireland and been in this country twenty-five years. Has spent many years in mercantile pursuits and as a merchant commands the respect of trade circles as a responsible dealer, winning the esteem of all with whom he forms business or social relations.

D. STEELMAN & SON, BOOTS AND SHOES, 241 EAST GIRARD AVENUE, AND 2215 FRANKFORD AVENUE.

Among the varied industries which have aided materially in establishing for Philadelphia her present pre-eminence as one of the principal commercial cities of the country, few have contributed more to that end than the trade in superior grades of boots and shoes. While some portions of the country may handle actual greater quantities of these goods, those of this city have maintained at all times a standard reputation for excellence and elegance. A well-known and popular house extensively engaged in dealing in this particular line of merchandise, and deserving of prominent mention in this volume, is that of Messrs. D. Steelman & Son, whose fine establishments are located at No. 241 East Girard avenue and No. 2215 Frankford avenue, where they have maintained for some years an enviable reputation for the excellence of their goods, and fair, square business methods. Mr. Steelman, Sr., has had many years practical experience in this business, inaugurating this enterprise in 1865, at Shackamaxon and Allen streets, at which time he confined himself to the execution of orders for custom work only.

The rapid improvement in machine-made goods led him twelve years ago to remove his business to Girard avenue, where he has since remained ; the present location having been occupied for the past two years. In 1885, Mr. Steelman admitted his son, Mr. D. H. Steelman, to partnership, and since that time the business has been carried on under the present style. Mr. D. H. Steelman is a young man of concise business management. From the start this enterprise has met with the most gratifying success, and the trade is annually increasing to still greater proportions. The premises occupied are of spacious dimensions, and comprise a handsome store 20x35 feet in size, suitably arranged and fully supplied with every convenience for

the comfort of customers. While in the rear is a well-lighted and fully-equipped work shop, giving employment to a force of from seven to ten first-class workmen, who are engaged to meet the constant requirements of their custom-work trade, as well as four salespeople in the stores. The stock embraces a full and complete line of fine and medium grade boots and shoes for men, ladies, youths, misses and children in every style. These goods are unsurpassed in quality, style, workmanship and finish, and a specialty is made of custom work to order. Being thoroughly practical men, they devote their entire attention to the business, measuring, cutting and fitting up lasts for each customer's feet, and are easy, stylish and comfortable fit is guaranteed in every case, while the prices ruling are reasonable. Mr. D. Steelman is a native of the State of New Jersey, and has been a highly respected resident of this city for many years, while Mr. D. H. Steelman was born here. They are both prominent members of several fraternal orders, and affable and reliable business men, prompt in their dealings and highly esteemed in social and commercial circles.

MARTIN DURCAN, DEALER IN CIGARS AND TOBACCO,
446 YORK STREET.

The establishment of Mr. Martin Durcan, dealer in hand-made cigars and tobacco, is one of the best conducted establishments of its kind in this part of the town. The business has been conducted at its present location for ten years.

The premises occupied are well equipped and a nice business is done. Mr. Durcan carries a general assortment of fine cigars, and makes a specialty of all the leading brands of cigarettes, chewing and smoking tobacco at popular prices, also stationery, daily, Sunday and weekly papers, etc. Mr. Durcan is a native of Ireland, and enjoys the confidence and highest regard of his many patrons.

CHARLES A. BECKER, PLAIN AND FANCY CAKE, PIE
AND BREAD BAKERY, CONFECTIONERY AND ICE
CREAM SALOON, 2119 E. CUMBERLAND STREET.

A branch of business in which thorough experience, skill, judgment and reliability are the requisite qualifications of success, is that of the caterer and manufacturer of fine creams, fancy cakes and other delicacies. A gentleman who seems to possess these qualifications in a marked degree, is Mr. Charles A. Becker, whose well-known establishment is located at No. 2119 E. Cumberland street, and who for twelve years has held the supremacy of a first-class house in this section and which has met with prosperity under his conservative business management.

A native of Germany, Mr. Becker came to this city in 1869, and since establishing here has built up a strictly first-class trade, having the better class of the community for his patrons, and is now a recognized leader among his compeers. The salesroom is 30x30 feet in area, handsomely equipped with electric power fans and other modern improvements. The rear being furnished as an ice cream parlor, capable of seating sixty persons at one time. This establishment makes a dozen varieties of ice cream and water ices; also the finest products in pastry and cakes, such as wedding, fruit and white mountain cake, lady-fingers, jumbles, bon-bons, kisses, creams, chocolates, and all kinds of fine confectionery, as well as milk and ice. A specialty being made in catering to balls, weddings, parties, pic-nics, receptions, etc., and through a long experience in the art of fancy catering, satisfactory service is ensured. An elaborate soda fountain of new design embellishes the store, and all the accessories are superb in detail. During the summer an immense amount of ice cream is made and sold, wholesale as well as retail. Mr. Becker employs in the successful conduct of the various branches of the business, four competent assist-

ants. As a prominent business man in his line, this gentleman stands unexcelled, and is everywhere recognized as a prompt, efficient and reliable business man, holding the esteem of all who know him.

D. W. HENDRICKSON, LIVERY, SALE AND EXCHANGE
STABLES, 2414-16 SERGEANT STREET BELOW
CEDAR.

One of the great revolutions effected in the methods of any business in the last half century is that of furnishing horses and vehicles for the various purposes of which they are used. The livery business of Mr. Hendrickson was founded four years ago, and occupies a space of ground 28x70 feet in area—two stories in height, the upper floor for storage of feed, hay and vehicles. The ground floor for horses, is thoroughly lighted, ventilated and well drained, and boarding horses receive the best care and comfort that an experienced stableman can give. The stalls are fitted up, warm and comfortable, while the best food to be had is bountifully provided. Another feature of the business is the hiring out of teams for funerals, parties, balls, weddings, etc., as well as carting and general teaming. From twelve to fourteen head of livery horses are always in use, and carriages, hacks, coupes, or sleighs are furnished at all hours at moderate rates. The sales department is conducted upon the soundest principles of integrity, and under no circumstances are misrepresentations made to effect a sale. Several competent stablemen are engaged and have the practical work under charge.

Mr. Hendrickson was born in Philadelphia, and is an experienced horseman and an authority on matters pertaining to the equine race. Respected by all who know him, Mr. Hendrickson well merits the esteem in which he is held.

HERMAN MARSHALK, TONSORIAL ARTIST, 904½
SHACKAMAXON STREET.

As cleanliness is next to Godliness, a barber must play a strong part in the salvation of the average man, as nothing is farther from cleanliness than a three days growth of beard. If you are not suited with your barber we would recommend our readers to try the establishment of Mr. Herman Marshalk. This estimable gentleman started business in this section about a year and a half ago. He has already gained quite a reputation for skill in this direction.

The parlor is of ample size, being about 20x20 feet in dimensions and is very handsomely fitted in the most attractive manner. Three chairs are in use. Shaving is attended to in cases of sickness or death in the most prompt manner. A specialty is made of cutting ladies' and Children's hair. Singing, dyeing and shampooing are also attended to. None but first-class assistants are employed. Mr. Marshalk is a native of Germany and has been in this country for a number of years. He is highly esteemed as an active and energetic business man and is ever ready to please those who patronize him.

ROBERT TAYLOR, BOOT AND SHOEMAKER, 2370
EAST NORRIS STREET.

Competition has entered so strongly into this line of trade in the shape of Eastern manufacturers, that many of our custom shoemakers have been scarcely able to get along. Only the most skillful are able to cope with the monopolists.

About fifteen months ago, this section received a strong representation of the shoe trade in the personage of Mr. Robert Taylor. Thus far he has been very successful, and every assurance is given of its contin-

uance. The store occupied is about 15x15 feet in dimensions, and is in every way fitted in the best manner. All kinds of custom work is done in the best manner. A specialty is made of repairing, and jobbing in all its branches. Mr. Taylor is a practical shoemaker and is fully acquainted with all the many details of this business. He, like many of our most successful merchants, is a native of the Emerald Isle. He has been in this country some time, and has become fully Americanized.

WM. C. MOHLER, GROCERIES AND PROVISIONS,
1037 SHACKAMAXON STREET.

One of the best stocked establishments in this section of the city is that of Mr. Wm. C. Mohler, which was established by himself some four years ago and has always sustained the highest of reputations as a purchasing centre for strictly first-class goods. The premises occupied comprise a spacious and commodious store of ample dimensions and equipped with all the accessories essential to the satisfactory conduct of the business. The stock carried embraces every description of staple and fancy groceries, teas, coffees, sugars, spices, canned goods, family flours, laundry supplies, &c., as also fresh consignments daily of the finest qualities of choicest vegetables in season. Popular prices prevail in this establishment. Polite and attentive services is accorded all patrons, and orders of any size are promptly filled in the most satisfactory manner, a wagon being kept in constant service, making delivery of goods ordered all over the district. Mr. Mohler was born at Baltimore, Md., but was raised in this city, and by his untiring energy and perseverance coupled with his uniform genial manners and strictly square dealing methods he has earned the highest esteem, both of the social and commercial world.



CARL, BOHN.

CARL H. BOHN, PHARMACEUTICAL CHEMIST, SECOND
AND POPLAR STREETS.

An occupation of the utmost importance to every community and requiring not only trained skill but long experience is that of the chemist and druggist. It is one which is among the first called upon to alleviate the ailments and ills of the human system, and is the principal ally of the physician to restore the sick to former health. Among the many who are engaged in this industry in the district of Kensington, who are worthy of more than passing notice in these pages and enjoying a wide reputation for superior goods and reliable business management, is the house of Mr. Carl H. Bohn, pharmaceutical chemist, whose handsome store is located on the N. E. corner of Second and Poplar streets. This pharmacy is one of the oldest in the city, having been established in the year 1815, some eighty-six years ago by Mr. Thomas Pryor, whom Mr. Bohn succeeded in 1885.

He is a native of this city and is a full graduate of the Philadelphia College of Pharmacy, a popular member of the Alumni Association, as also of the Apothecary's Union, and since he assumed control of the pharmacy has not only retained many of the old patrons but has built up a large and influential business such as is not often accorded to much older houses in the same line of trade. His store is very spacious and commodious, handsomely furnished and equipped in the best modern style, special provision being made for the compounding of physicians' prescriptions and family recipes which are filled at all hours of the day or night promptly and accurately under the immediate supervision of the proprietor. He keeps constantly on hand a full and complete assortment of fresh and pure drugs, also all proprietary remedies of established merit and reputation; also toilet and fancy articles,

perfumery, druggists' sundries and everything usually kept in a well ordered pharmacy. He also manufactures all his own fluid extracts and tinctures, as also a large number of specific remedies from private recipes, amongst which the most important are Bohn's Vermifuge, sarsaparilla, rheumatic cure and wild cherry expectorant. A special feature in Mr. Bohn's business and one of great value in a neighborhood having a large German element in the population is the fact that he is a thoroughly competent German scholar. Polite attention is given to the wants of customers by him and his two assistants, and prices are always just and reasonable. Mr. Bohn is a young man, affable and pleasant in his manners, accurate and exact in his profession, and a popular member of the F. & A. Masons, I. O. O. F., and K. G. E.

AUG. HUNOLD, STAPLE GROCERIES AND PROVISIONS,
2658 EAST NORRIS STREET.

An old grocery stand. The present proprietor succeeded to the management of the place in July of this year, and although recently established, has won a desirable patronage due to consistent business management and a fine line of goods.

The salesroom is 20x20 feet in area, fully equipped with all the facilities for the conduct of the business. A fine line of family and pastry flour, canned and bottled goods, preserves, table, kitchen and laundry requisites, country produce, fresh butter, cheese and eggs, as well as smoked and cured meats, in fact, everything properly belonging to a first-class stock of general groceries. Born in this city, Mr. Hunold is well and favorably known, and is regarded in the business world as a reliable dealer, while he commands the respect of all who know him.

J. A. LUKENS, FLOUR AND FEED, FOURTH AND
COLUMBIA AVENUE.

An old established and representative house dealing in flour, feed, baled hay, grain, etc., is that of Mr. J. A. Lukens, of Fourth and Columbia avenue. This business was established in 1870 by the present proprietor, who is a man of vast experience, gained during the many years he has been connected with the trade, and is considered to be the best judge of grain in this district.

He occupies a commodious store, 42x65 feet in dimensions, which is very conveniently arranged and provided with every facility for the systematic conduct of the business. Mr. Lukens carries at all time a large and well selected stock of flour in all the popular brands; baled hay, straw, feed and grain of every description, the quality of all being guaranteed exactly as represented. Mr. Lukens is an honorable and reliable merchant, who by his just dealings and ever genial manners has secured a large and influential permanent patronage, which is steadily but surely increasing, and has earned the respect and confidence of the community at large.

B. GALLAGHER, WHOLESALE LIQUOR DEALER AND
RECTIFIER, 2557 FRANKFORD ROAD.

An old established and responsible Kensington liquor house is that of B. Gallagher, rectifier and wholesale dealer in superior rye, bourbon and wheat whiskies, brandies, gins, wines, &c., which for over eleven years has maintained a prominent and honorable position in the trade. No inferior stock whatever is handled, and customers are assured of finding a first-class article and straightforward dealing at all times here. This well and favorably known house was founded in

1879 by the present proprietor, and has always been conducted in the commodious quarters now occupied. The business premises occupy the whole of a three story and basement building, 28x75 feet in dimensions, with well appointed office and salesroom and an efficient force of help is employed, while the trade extends throughout the middle states.

A heavy and excellent stock is always carried, including choice imported wines, brandies, gins, rums, cordials, bitters, case goods, and a general line of liquors. Mr. Gallagher is well known, and esteemed both as a merchant and a citizen.

JACOB GRAULEY, MANUFACTURER AND DEALER IN
CIGARS AND TOBACCO, 1240 NORTH SECOND ST.

One of the most active and representative houses in Kensington engaged in the manufacture of cigars is the establishment of Jacob Grauley, which is one of the oldest of its kind in this part of Philadelphia. This business which has been conducted at the present location, 1240 North Second street, for thirty years, was founded by Mr. Grauley. He is a practical cigar maker of long experience, and manufactures a choice line of hand-made cigars.

The premises occupied are about 20x50 feet in dimensions—store and factory combined—the manufactory is in the rear and is well equipped with all the necessary appliances and conveniences. In addition to the cigars of his own manufacture, Mr. Grauley has a wholesale and retail trade in imported and Seidenberg's Key West Havana cigars. All kinds of chewing and smoking tobacco, &c., constantly on hand. Mr. Grauley is a native of Kensington and born on Lawrence street below Poplar, and is a member of several societies in which he is highly esteemed for his personal worth.

MRS. M. KERBER, MILLINERY, 2727 KENSINGTON AVENUE.

Many, varied and unique as are the enterprises portrayed in this work, there are probably none conducted with greater energy and ability, or under more favorable auspices than that of Mrs. M. Kerber, whose handsome millinery parlors are located at No. 2727 Kensington avenue. Mrs. Kerber established this successful enterprise about thirty months ago near Third and Brown streets, removing to the present address in March 1890, and from the first has been most fortunate in gaining the favor of the public, and in building up a patronage of the most desirable character.

The store occupied is of spacious dimensions and is appointed throughout in the most attractive manner, and is provided with every comfort for the reception of visitors, and every convenience for the accommodation and display of goods. Mrs. Kerber carries a large and handsome stock and an elegant display of hats, bonnets, trimmings, laces, silks, velvets, flowers, feathers, etc. She is also an expert operative milliner, and is prepared at all times to execute orders for mourning goods in her line on the shortest notice. A very competent staff of skilled ladies being always at her command in cases of emergency. Satisfaction guaranteed in every instance. A special feature is made of bleaching and pressing hats and bonnets, and altering them to present styles. All goods and work handled by this estimable lady are invariably the best the market affords, and the substantial support given to this undertaking is ample proof of the able management of the business. Mrs. Kerber is a native of Germany, and came some five years ago to this country. She was employed in several of the leading millinery stores in Berlin, Vienna, Cologne, etc., and hundreds of pattern hats have been made by her. She can be called a real expert in her branch of business.

G. O. SCHRAISHUHN, CIGARS, 'TOBACCO AND CONFECTIONERY, N. E. COR. BEACH AND SHACKAMAXON STREETS.

Among the best and most favorably known establishments of this nature in this district we take pleasure in mentioning that of Mr. G. O. Schraishuhn, who became the owner since January of this year, the stand having been established by Mr. Jos. Rose, some fourteen years ago, who has built up a fine trade. Mr. Schraishuhn has by conservative management and a fine line of goods held his own and is rapidly pushing to the front among the responsible dealers. The premises are of ample size and in every particular well fitted. A fruit stand being located on the Shackamaxon side while in the store a large and complete stock is carried, comprising all kinds of cigars, tobacco, pipes, cigarettes, smokers' articles of every description, as well as Sunday and weekly papers. A fine line of confectionery, cakes, fruits, and all kinds of soft drinks.

The subject of this review is a native of Philadelphia, having been born and raised in this immediate neighborhood, while he is highly respected, and on this account will enjoy, to a considerable extent, a large increase to an already richly merited patronage.

P. P. ROLMER, CIGAR MANUFACTURER, 508
DIAMOND STREET.

A great convenience to all lovers of a good article in the tobacco line is the attractive fitted up store 15x15 feet in dimensions at 508 Diamond street. Here are manufactured and sold an excellent line of fine cigars, chewing and smoking tobaccos, snuff, pipes and smokers' articles generally, all of which a high standard of excellence is maintained while the lowest prices prevail.

A local line of stationery is also kept for the accommodation of patrons, as is also all of the Sunday and weekly papers. The proprietor, Mr. P. P. Rolmer, is a native of Germany and a long resident of this country. He is an adept at the trade of a cigar manufacturer. He has been established here for the past six years and during that time has established a fine trade, consequent upon his excellent stock and obliging disposition.

THE ACME TEA CO., TEAS AND COFFEES, 2632
KENSINGTON AVENUE.

The use of stimulants is most general with all civilized people, if not in the shape of alcohol. Teas and coffees are often substituted, while not causing the injurious effects that alcohol does they are nevertheless very powerful stimulants, their active properties being theine and coffeine. They are grown in various parts of the world and exported into this country, when they are offered for sale in all establishments. To obtain the best article it is better that we should deal with a house making a specialty of these products. Such an establishment may be found in this section in the business of The Acme Tea Co. This business was originally started some twelve years ago. The store is of ample proportions being about 20x20 feet in dimensions and is fitted every way in the most convenient manner.

A very heavy stock is carried comprising all the finer grades of teas and coffees. A full line of spices and chocolate and cocoa are also handled. This house enjoys a large trade, gained by strict attention to business and fair dealing. This business is under the able management of Mr. Frank S. Shinn. The average number of customers waited upon weekly amounts to 3000.

JOHN HADFIELD, CONFECTIONERY, TOBACCO AND
CIGARS, 517 W. DIAMOND ST.

Dating its inception back fourteen years this business owes its origin to the energies of Mr. John Hadfield, who by close attention to business details and a fine line of goods has won a desirable share of public patronage. The stock embraces plain and fancy confections, bon-bons, chocolates, creams, marshmallows, glazed fruit, as well as taffies and stick candies. The better brands of cigars and smoking and chewing tobaccos, as well as pipes, snuffs, cigarettes and smokers' articles generally.

The salesroom is 18x16 feet in area, attractively arranged and neat in appearance and no means are spared that will in any way cater to the interests of the community. Born in England, Mr. Hadfield has been a citizen and resident of this country for forty years and since here has won the esteem of all with whom he comes in commercial or social contact.

FREDERICK STEIN, CIGAR MANUFACTORY, 440 DIA-
MOND STREET.

A cigar dealer who manufactures his own goods is in a better position to assure his patrons a good article, knowing every ingredient that enters his product, and making them himself, he is enabled to place on the market fine goods at the ordinary prices. The subject of this necessarily too brief sketch, has been a resident of Kensington for about a quarter of a century, locating in the division of this ward he now carries on business in about twenty-one years ago. He has been in this present quarters for over ten years. The store is 20x20 feet in dimensions and is well stocked with all the approved brands of cigars and tobaccos as well as smokers' articles generally.

In the rear is the manufactory, where every detail is

under the personal supervision of Mr. Stein. The gentleman is a native of Germany and possesses all the thrift, energy and enterprise, characteristic of the natives of fatherland. He is highly esteemed in the community and is regarded as one of Kensington's representative business men.

LEVER & GRUNDY, MANUFACTURERS OF TEXTILE
MACHINERY, MASCHER ST. AND LEHIGH AVENUE

Few, if any, departments of industrial activity have attained greater perfection in this city than that of the manufacture of textile machinery. The competition has been great, but those engaged in the industry have been equal to all emergencies, and the result is that the machines produced are not excelled by any others in the country. Among those prominently engaged in this special line of manufacture we find the firm of Lever & Grundy, who are both practical men of experience, and since their establishment in May 1881, have secured a good substantial permanent trade in this city and throughout the United States and Canada, wherever their particular line of goods are used, by being fair and liberal in their dealings and supplying a line of machinery, which for superiority of material and high standard character of workmanship are not surpassed.

The premises occupied consist of two floors of a large building, having dimensions of 40x100 feet. The equipment is of the very best character and a force of thirty-five skilled workmen are kept constantly engaged. The firm manufactures a general line of textile machinery of all descriptions, chiefly to order, and can quote prices that cannot be otherwise than satisfactory. Messrs. Lever & Grundy have been located in Philadelphia many years, and as successful manufacturers; their standing is of the very best

JOHN McCANN, PLUMBING, GAS FITTING, STEAM HEATING AND SANITARY SPECIALTIES, 210, 212 W. DAUPHIN STREET. BRANCH OFFICE, 1024 ARCH STREET.

In consequence of the vast congregation in our large cities, sanitary plumbing is essential to health and comfort. No business requires a more thorough knowledge of details than that which relates to the sanitary condition of our public buildings and houses. Of late years this subject has received careful and scientific study from the representative men in the line of sanitary plumbing. In this important business, together with steam and gas fitting, Mr. John McCann, whose establishment is located at Nos. 210 and 212 W. Dauphin street, with a branch at 1024 Arch street, has achieved a well earned reputation, and since the date of the foundation of his enterprise, fourteen years ago, it has been recognized as the leading house in Kensington.

The premises at Nos. 210 and 212 W. Dauphin street, have been occupied for eight years. They are 40x60 feet in area, and comprise the first floor and basement. Equipped with all the newest improved machinery, tools and appliances, run by an engine of thirty horse power, no lack of attention is devoted to the plumbing interests. A full and complete line of plumber's supplies of all kinds are kept here, such as iron and lead pipe, rubber hose, hydraulic rams, bath tubs, steam and water fittings, terra cotta ware and all the accessories of the trade. The house is fully prepared to furnish estimates for work of any magnitude and possess every facility for the completion of work in the most satisfactory and workmanlike manner. To successfully prosecute this enormous business upwards of seventy-five skilled workmen are employed. Specifications drawn up and contracts entered into. Stores, factories, churches and dwellings fitted up for gas or

water, drain pipes laid and jobbing of all kinds attended to with dispatch. All work emanating from the premises is under the personal supervision of Mr. McCann himself or a qualified deputy, hence the utmost satisfaction is assured, this house being unsurpassed by any of its large contemporaries. A native of Philadelphia, this gentleman has spent a life's experience as practical plumber. Personally, Mr. McCann is a popular, upright gentleman, whose well-earned reputation renders him an authority on all matters pertaining to his business, and has given him a leading position among the best houses in this useful branch of the city's trade.

ED. MCCARTHY, DRY GOODS AND NOTIONS, 2641
GERMANTOWN AVENUE.

Among the prominent and representative up town business houses must be classed that of Mr. Edward McCarthy, of 2641 Germantown avenue, who is a pioneer in this section of this city. Mr. McCarthy, previous to his opening his store was for seven years in charge of Mr. J. P. Murphy's mill at Fourth and Cumberland streets. In 1880 Mr. McCarthy commenced business in a store at Fairhill and Cumberland streets, where he earned an excellent reputation for uprightness and fair dealing. The exigencies of his business necessitated his removal in 1886 to his present quarters, where his sagacity and probity are fast bringing him the reward so justly earned.

Mr. McCarthy carries a large and varied assortment of the very best and latest goods in every style and shade of colors, and customers can at all times be sure of satisfying their wants. Mr. McCarthy was three years in the U. S. army, being Lieutenant of Company B, 19th Pennsylvania Cavalry, and is a prominent member of Lieutenant Gay's Post, No. 312, G. A. R.

SEDDINGER & RUFFELL, CONVEYANCERS, 331 RICHMOND STREET.

Prominent among the reliable and best known conveyancers in this district stands the firm of Seddinger & Ruffell, whose office is located at No. 331 Richmond street. This flourishing business was originally established in 1869 by Mr. Seddinger, at 407 Richmond street, and was joined in partnership by Mr. Ruffell in 1878; the firm subsequently removing to their present office in 1885. They possess a wide range of practical experience acquaintances and influential connections among property holders and business men. The history of the rise and progress of this city shows that wise and prudent investments made in real estate ultimately yield a more certain and reasonable profit than any other investment.

Messrs. Seddinger & Ruffell have justly earned a high reputation for accurate judgment and superior business tact in conducting transactions in this interest and have developed an important and influential connection therein, including among their permanent patrons many leading capitalists, investors and property owners, and carrying through to a successful issue many heavy and valuable transactions. They are prepared to take entire charge of estates, paying taxes, examining titles to property, accurately drawing all kinds of legal instruments and papers, &c. They have at all times upon their books descriptions of all kinds of properties for rent, sale or exchange, while unsurpassed facilities are afforded for the prompt negotiation of loans on bond and mortgage. They are recognized as reliable authorities upon present and prospective values of realty in the city and suburbs and transact a large and thriving business in all departments to which they devote attention. The individual members of the firm are Mr. Matthias Seddinger and Mr. C. Wesley Ruffell, who are both natives of this district of

Kensington, and are honored and esteemed for their business ability, sterling integrity and personal worth.

WM. ALDRIDGE, STEEL TOOL WORKS, 2172 DICKINSON STREET.

As a representative industrial institution and one expanding the advantages of Kensington as a manufacturing centre, the establishment of Mr. Wm. Aldridge, at No. 2172 Dickinson street, claims attention in this review. The premises occupied extend over an area of 20x40 feet, thoroughly equipped with the latest improved tools and appliances known to the trade, among which is a steel forge of improved pattern. The machinery is driven by steam power and every facility is at hand that may in any way foster the interests of the business. At the present time employment is given to two skilled mechanics, and the products of the works are all kinds of moulders, plasterers, bricklayers and glassblowers tools. Every description of steel springs, cutters and knives, steel and iron forgings are made to order, as well as all kinds of press cut. A specialty is made in "chenille" knives and edge tools of any description made from pattern, as well as hardening, tempering, grinding and polishing for the trade. Experimental work dies, punches, steel stamps, seal presses, and general jobbing neatly executed and with dispatch.

Mr. Aldridge is an experienced and accomplished workman, and brings to bear upon his enterprise the greatest range of skill and tact, coupled with an intimate knowledge of the demands of the trade. A native of England, Mr. Aldridge has been in this country over twenty years. Reliable and enterprising in all dealing and deservedly popular in this branch of industry.

J. BLANCKENSEE, BOOTS AND SHOS, 2618 KENSINGTON AVENUE.

A house that commands a leading position in its special department of trade and one well and favorably known in this district is that of Mr. J. Blanckensee, dealer in fine boots, shoes and rubbers, and manufacturer of custom work. Mr. Blanckensee has had a long and valuable experience in this business and has been established several years. The store is neatly and tastefully fitted up and is complete in all its appointments and well stocked with a choice and well selected assortment of the best goods from the most celebrated manufacturers, and including men's, youths', boys', ladies, misses and children's shoes in both fine and medium grades, together with a very complete stock of the finest rubber goods usually handled in this line of business. Everything seasonable and desirable in all the new styles is to be found here in profusion, and popular prices prevail. In the custom department every attention is given to orders and full satisfaction guaranteed in perfection of fit, neatness and elegance in style, superior quality of workmanship and material, and ease and comfort.

Mr. Blanckensee is a painstaking gentleman of pleasant manners and indefatigable in his efforts to please his patrons.

J. MOORE, CARPETS AND OIL CLOTHS, 2336-38 NORTH FRONT STREET.

The interior decorations of our dwellings has been a question that has puzzled many ladies. How and where to go to get a choice selection of carpets and oil cloths. The choicest collection of the above mentioned articles may be found at the establishment of Mr. J. Moore. This estimable gentleman opened business in this section about eleven years and a half ago, since then he has added the adjoining building No.

2338; he has been most successful. The premises occupied are of ample size, being about 32x110 feet in dimensions, and well filled basement and three floors with a desirable stock. It is handsomely fitted and the stock is arranged in the neatest and most attractive manner.

The stock comprising many choice styles of body Brussels, tapestry and ingrain carpets, oil cloths, rugs, mats, window shades, and many other things in this line are also sold. The success of the business has been largely due to the energetic and enterprising methods upon which it is carried on. Mr. Moore has become very well known and is highly respected as a business man.

HENRY EINWECHTER, MEASURER OF PARTY WALLS,
BRICK AND MASON WORK.

Very frequently disputes arise among builders as to whose shall do the work required, or whose shall be paid for it after it has been done, and the services of a measurer are required. The gentlemen are usually appointed by the society of master bricklayers. Mr. Henry Einwechter was elected from the Master Brick-makers Association as a measurer. This gentleman was formerly a member of the firm of Henry Einwechter & Son, coal dealers, but he has retired from that business. His office is corner of American street and Susquehanna avenue, and his residence is located at 1522 North Eighth street. Party walls, brick and mason work, plastering, stone and brick in buildings, piles, boats, etc., are measured. Brick, flag and vulcanite paving, excavations, embankments and grading for cellars, roads, yards, gardens, etc. Roofing, slate, melluttic and gravel and coal in yards and in bins. Mr. Einwechter has become fully familiar with all the details and calculations, and all interested parties may feel justly sure that his measurements are correct to

the letter. He also has an office at the Board of Health.

Mr. Eiswechter is a native of this city and is very well known. He is an active member of the Master Bricklayers' Association, the Masonic Fraternities and Post 8, G. A. R., having fought in the Union army during the late war. He enlisted in the 4th Pa. Reserves, Co. I, and through his bravery and pluck was made captain, in which position he served eighteen months.

F. P. DUNGAN, INSTALLMENT HOUSE, 1349-51 GERMANTOWN AVENUE.

A modern institution that has developed with the times, owing to the enormous competition both among the tradesmen and wage earners is that of the installment house, which, when conducted on strictly upright principles, is one of the greatest blessings to people of small incomes that this century has developed. And of the most reliable representatives of this rapidly growing industry is Mr. F. P. Dungan, whose store is located at 1349 and 51 Germantown avenue. This gentleman established himself in 1887, and by his excellent business tact, coupled with uniform square dealing, has secured himself a large lucrative patronage which is constantly growing. The premises occupied comprise the double building, three stories high, and covering an area of 34x60 feet, every inch of which is utilized to the best advantage. A large and carefully selected stock of every article used in house-keeping is carried, the quality of which is guaranteed as represented ; while the prices asked compare quite favorably with any other house. The able management displayed by Mr. Dungan together with the general excellence of the goods handled by him, have placed him in the front rank and bid fair to increase his business in the near future to mammoth proportions.

JOHN S. JACKSON, CIGARS AND TOBACCO, 1528 L.
SUSQUEHANNA AVENUE.

Another addition has been added to the list of cigar emporiums in Kensington, and we note the house of Mr. John S. Jackson, who in May of 1889, inaugurated this place. The salesroom is 20x20 feet in area, attractively arranged, and supplied with the best brand of cigars, smoking and chewing tobaccos, as well as cigarettes, pipes and smokers' articles generally. By close attention to the details of this business, a full line of goods, and a cordial, affable manner, Mr. Jackson has won distinction as a reliable dealer. In connection with this business he holds the responsible position of assistant superintendent of the Prudential Industrial Insurance Company. To become assistant superintendent means enterprise, executive ability and intelligence, and we safely presume Mr. Jackson has done much good to the industrial classes in securing for them the benefit of life insurance and is now in position to still further foster their interest by an increase, or to secure the same benefits to their relatives, friends or acquaintances.

Let us wish him success in this noble work and assist him in accruing new laurels in his attempts.

THOMAS WILLIAMS, CONFECTIONERY, ICE CREAM
&C., N. W. COR. VIENNA AND GIRARD AVENUE

Those trades which contribute most largely to the supply of the necessities and luxuries of mankind are certainly entitled to rank among the most important branches of industry in all large commercial centres like Philadelphia. In this connection we make special reference to the enormous trade annually transacted in confectionery and ice cream. An establishment which is extensively engaged in this line and has been successfully operated since its inception in 1886, is that of

Mr. Thomas Williams, located at the N. W. corner of Vienna and Girard avenue. This store is 15x30 feet in dimensions, handsomely fitted up and conveniently arranged for the purposes of the business. A fine stock of the best and purest confectionery from well-known manufacturers, is always on hand, while the supply of home made pies, cakes and ice cream has to be daily enlarged. Such is the demand that Mr. Williams has succeeded in creating for his wares, which are universally conceded to be the best, purest and cleanest of any similar goods made or sold in the district.

Mr. Williams is a native of this city, and has honestly earned his front place in the ranks of successful business houses, by his strict attention to the wants of patrons and uniform square dealing.

THOMAS BARRON, GROCERIES AND PROVISIONS, 2900
KENSINGTON AVENUE, COR. CAMBRIA STREET.

The grocery trade in Kensington by no means lacks representation, and in reviewing the most noted houses attention is directed to the establishment of Mr. Thos. Barron, at Nos. 2648 and 2900 Kensington avenue. Founded originally seven years ago, at the latter address, the branch store was opened in 1887 and has proven a convenience to the vicinity. The salesrooms occupied are of ample proportions and contain a large and fine stock of groceries and provisions, teas, coffees and spices, free from dust and adulterous substances. A fine line of canned and bottled goods, cured and smoked meats, sugars, syrups, etc. A special feature is made in handling choice country produce, butter, cheese and eggs, as well as fine family flour. All kinds of kitchen, toilet and laundry supplies, and some china, wood, tin and willow ware. In fact everything properly pertaining to a first-class stock of goods in this line.

Several efficient assistants are employed to foster the interests of the select and growing patronage. The basic form of the business is conducted on principles of equity, thus assuring perfect satisfaction to the consumer. A native of England, the subject of this article has been a resident of this country for twenty-seven years, and as a merchant holds a prominent position among the responsible dealers, winning the respect of all with whom he holds business relations.

JOHN B. KLIPFEL, FANCY CAKE BAKERY AND ICE
CREAM SALOON, 512 SUSQUEHANNA AVENUE.

In reviewing the more notable commercial enterprises in Kensington, there is perhaps no branch of trade of more importance than fancy cake baking. In this connection the writer of this article gives complimentary acknowledgment of the establishment of Mr. John B. Klipfel. This gentleman located here in 1878, and by dint of energy and executive business ability coupled with a fine quality of goods, has succeeded in founding a reputable business for the sale of the products of the bake house. The distinctive feature of this house is the making of fancy cakes of every description, plain and ornamental goods, ice cream and water ices of every known flavor. The bake house is in the basement and equipped with every facility for the successful conduct of the business. Under the personal supervision of the proprietor himself, every attention is given to the details of the work. On the first floor is the salesroom, in the rear of which, as well as on the second floor, are attractively fitted up ice cream parlors, capable of seating eighty persons comfortably. There are upwards of ten barrels of flour used weekly, being worked up into plain and fancy cakes, vienna, rye and wheat breads, as well as pies, etc. A special feature is made in catering to balls, weddings, parties, pic-nics and public and private receptions.

Having a capacity of from 600 to 800 quarts of ice cream every week, Mr. Klipfel is prepared to fill large orders at short notice, special rates being made to the trade. To further the demands of a select patronage, six competent assistants are required, and no means spared to fulfill the wants of customers. For quality, flavor and general excellence, the products of this house are not excelled anywhere, the success of the business fully attests the merit of the goods. The subject of this article is well and favorably known in business circles and is regarded as a reliable and responsible tradesman.

P. R. KLINE & SON, BUTTER, EGGS, PRODUCE, &c.,
N. E. COR. GERMANTOWN AVENUE AND MASTER STREET.

In referring to the produce commission business the sound and prosperous house of Messrs. P. R. Kline & Son, located at the N. E. corner of Master street and Germantown avenue, must be regarded as one of the most reliable in the trade, as it bears a reputation difficult to surpass. Mr. P. R. Kline established this business in 1885, his son joining him in the management later on.

Since the inception of the business a large and most desirable trade has been developed. The spacious store occupied is excellently appointed and every facility is possessed for the manipulation of business in a prompt and satisfactory manner. Consignments are solicited, and a large stock of butter, eggs, poultry, cheese, dried fruits and general farm products is carried on hand to meet the active trade supplied. Goods do not long remain in the store as the demand is generally quite equal to the supply. It is with pleasure we commend this house to the trade, with confidence that business relations entered into with it will prove pleasant, profitable and permanent to all concerned.

AMERICAN MACHINE CO., H. ALBRECHT, PRESIDENT,
MANUFACTURERS OF HARDWARE SPECIALTIES,
N. E. COR. LEHIGH AVENUE AND AMERICAN
STREETS.

It is absolutely certain that in no country in the world has the manufacture of hardware specialties been brought to such a state of perfection as in the United States, and in this connection special reference is made in this commercial review of Kensington to the old established and representative American Machine Co. This business was established by the incorporation of the company in 1872, with ample capital. The company's office and works which are fully equipped with the latest improved tools, machinery and appliances are located at N. E. cor. of Lehigh avenue and American street, and consist of several buildings covering a space of 120x150 feet, employment being furnished to 100 skilled mechanics. All the goods made by this company are constructed with unusual care and accuracy of the most durable materials, while the prices quoted in all cases are extremely moderate. All goods sold are warranted to be exactly as represented in every particular, and the trade of the company now extends throughout all sections of the United States and Canada. The officers are highly regarded in trade circles for their ability, skill and integrity, and their success in this valuable industry is as substantial as it is well merited.

The leading specialties manufactured at these works comprise the "Gem" "American," "Star" and "Crown;" ice cream freezers, the "Crown," ice chipper; perfection meat cutter, American, Crown, Knox and Eagle fluting machines; the Crown hand fluter. Perfection counter and postal scales with automatic action being in use throughout the Japanese Empire, automatic, as well as in many of the post-offices in the United States; potato scales, Mrs. Potts' sad irons, A.

M. Co.'s clothes wringers, American cake mixer, American tobacco cutter, and tobacco shave, &c., and their facilities for manufacturing are unexcelled. Illustrated catalogues of all their machinery and specialties are forwarded promptly upon application.

FRANZ HEIDEL, TABLE MANUFACTURER, 1226-29
GERMANTOWN AVENUE.

The oldest and leading exponent of the table industry in Kensington is the house so long and so successfully conducted by Mr. Franz Heidel, whose spacious warerooms are at No. 1229 Germantown avenue with factory at 1226 in the same thoroughfare. Mr. Heidel is an extensive manufacturer of and wholesale dealer in maple and walnut, mahogany, and other tables. The business was founded in 1871 by the present proprietor.

The premises occupied for manufacturing purposes comprise three floors, each 18x80 feet and is thoroughly equipped with new and improved machinery operated by steam power, and furnishes steady employment to fourteen skilled hands, while the sales-room is 20x80 feet in dimensions. Mr. Heidel knows exactly what the trade requires in all the different sections of the country, and making quality his first consideration, is enabled to retain old customers while constantly making new ones. He has permanently maintained the lead as to prices and quality, and his connections include the leading retail furniture dealers of the United States. His ample resources, perfected facilities and foundation understanding all the wants and requirements of the trade place Mr. Heidel in a position to offer the most substantial inducements to buyers, as regards both reliability of goods, promptness in filling orders and liberality of terms and prices.

THOMAS DEVLIN & CO., PROPRIETORS OF THE NATIONAL HARDWARE AND MALLEABLE IRON WORKS, LEHIGH AVENUE, AMERICAN AND THIRD STREETS.

The elements of commercial success are seldom found in happier combination than in the case of the firm of Messrs. Thomas Devlin & Co., of this city, who have secured for the goods manufactured and dealt in by this house such celebrity, coupled with a trade of great and growing magnitude. Perceiving an opening in the line of better and cheaper grades of fine castings and malleable iron goods, the firm in 1881 began their manufacture under the above name. By their energy, sound judgment and honorable dealing the firm speedily secured the recognition and trade of the best class of dealers and merchants throughout the United States, and once introduced into any section, their various manufactures rapidly enlarged their sales strictly on their merits. The substantial inducements offered by them, both as to price and quality, had their natural result, and the firm are now the leading representatives in Philadelphia in this line of trade. They manufacture, very extensively, malleable fittings for gas, steam and water; saddlery, carriage, builders and cabinet hardware, &c., malleable and grey iron, brass and steel castings to order from special patterns, the quality of which has ever been the first consideration of this honorable house.

The premises occupied consist of several large buildings (upon a lot 250x250 feet in dimensions) including foundry buildings, two tumbling rooms, assorting room, patent fire proof vault and handsomely appointed offices in the main building fronting on Lehigh avenue, which are all equipped in the most perfect manner with every kind of machinery and appli-

ance necessary or useful in the execution of the work, while the facilities possessed for filling orders are simply perfect, and employment is furnished to 325 skilled hands. The gentlemen composing this firm are Mr. Thos. Devlin, who was for twenty-six years connected with the firm of Carr, Crawley & Devlin, which he left in 1881 to establish the present house, and Mr. Louis J. McGrath. Mr. Wm. V. McGrath was also one of the original members of the firm, and since his lamented decease in 1885 his estate has retained his interest in the firm. The two co-partners, under whose able management the business is carried on, are both members of the Manufacturers' Club and kindred organizations. The firm is a type of Philadelphia's enterprising and honorable business men, to whom is so largely due the capacity and ability which permanently retains, to this section, its due share of national trade supremacy.

ALEXANDER McMULLEN, HAT MANUFACTURER, 1921
GERMANTOWN AVENUE.

"McMullen, the Hatter" has become a household phrase in the Northern part of the city, and this refers to Alexander McMullen, of 1921 Germantown avenue. We know of no store in the district where the citizens and traveling public generally can procure hats, umbrellas, &c., and in their season, furs, as satisfactory in quality, fashionable in style and at such low prices, as at the prominent and well-known establishment of Mr. McMullen.

That Mr. McMullen knows his business goes without saying, for he is an acknowledged leader in his line, and has a reputation for excellence second to that of no other merchant in the district. In 1873 he embarked in business on his own account in his present store, which has a frontage of 17 feet and a depth of 80 feet. It is elegant and attractive in its fittings and furnish-

ings, and is replete with as fine and carefully selected stock as is to be found in the city. The latest correct styles in silk and felt hats are always shown here, while the quality is guaranteed and the prices are the lowest obtainable anywhere for new and stylish hats. All the foreign as well as the domestic popular fashions are presented in Mr. McMullen's silk, hard and soft hats of all kinds, while in the line of caps and straw goods there is presented everything that can be desired. An important feature of Mr. McMullen's business is the manufacture of silk and other hats to order. Mr. McMullen is a gentleman of ripe business experience and a reliable merchant.

JAMES ORR, CHRONOMETER, CLOCK AND WATCH-
MAKER AND JEWELER, 2031 GERMANTOWN AVE.

Among the most recently established houses that have at once captured public recognition that of Mr. James Orr, jeweler, of 2031 Germantown avenue, deserves a place in the front rank. Mr. Orr brings a vast amount of practical skill to bear upon his business, having been engaged for many years with Messrs. J. E. Caldwell & Co., prior to his establishing himself as above in 1888. His store is commodious, covering an area of 16x30 feet, and tastefully fitted up.

He displays a handsome stock of watches, clocks, optical goods and jewelry of all descriptions, and his prices compare favorably with those of his competitors. Mr. Orr is a shrewd and enterprising business man whose talents have won him the regard of the community in addition to a lucrative patronage which is destined to grow to mammoth proportions at no very distant date. Mr. Orr is a native of Belfast, having learned his trade with some of the leading jewelers in that place.

MRS. SARAH WILSON, CIGARS AND TOBACCO, 2460
MEMPHIS STREET.

The establishment this article purposes to sketch is well and favorably known throughout this vicinity, due to personal attention to details and a fine line of goods. Mrs. Wilson has, prior to locating here in May 1890, occupied and had charge for twenty-three years of the old toll gate, at one time located at Hart's Lane and Kensington avenue, and during this long connection in this business, she has sustained an enviable reputation for upright methods in all her transactions with the trade and the community in general.

The salesroom here occupied is 15x25 feet in area, attractively arranged and carrying a variety of smoking and chewing tobaccos, pipes, snuffs, cigaretts and a fine and medium grade of cigars which give general satisfaction to a select patronage. The subject of this review is a native of Scotland, but spent many years in this country. During the rebellious crisis in 1861, nothing daunted, and giving vent to a valient career, she accompanied her husband, James Wilson, in the defense of her adopted country's flag and honor, enlisting with the 13th Regiment, Pennsylvania Cavalry. It may be said to the credit of this lady, that she was the only female who accompanied this regiment. Her services in the hospitals and various other places in the tented field were fraught with noble acts and untiring energy, leaving no means undone that in any way catered to the comfort of those who renounced home, kindred and friends to do service to a just cause. After their martial career at the close of the war, they bid farewell to strife and receded to civil life, winning the esteem of those with whom they formed social relations. In March 1881, Mr. Wilson passed to a higher life, deeply mourned by his lamented widow and and friends.

DORN BROTHERS, FANCY CAKE BAKERS, AND ICE CREAM, 2117 GERMANTOWN AVENUE.

One of the best known and most prominent of business houses up-town, is that of Dorn Brothers, 2117 Germantown avenue, fancy cake bakers and ice cream makers. It is an indisputable fact, that success in this line of business requires unswerving industry and energy coupled with a thorough knowledge of all the details ; and the Messrs. Dorn deservedly receive the hearty approval and support of the community which they have so faithfully served for a number of years.

The business was originally established by Mr. R. A. Dorn, who, by his indomitable will, has succeeded in establishing a business of which he may be justly proud. About three years ago Mr. Dorn admitted his brother into partnership, thus establishing the present firm, who with untiring zeal continue to merit the confidence of their large circle of customers. They make a specialty of catering to the requirements of wedding parties, etc., for which they are justly renowned. Their place of business at 2117 Germantown avenue, is most elegantly appointed with all the latest improvements and affords constant employment to six hands and one team. Mr. R. A. Dorn is a favorably-known Mason and Odd Fellow.

CHAS. P. MEHNERT, MERCHANT TAILOR, 2305 NORTH SIXTH STREET.

Perhaps in nothing is the average man more particular than in his clothing. He wants the best that he can afford and is willing to pay a merchant tailor a slight advance over the ready-made clothiers in order to obtain the exclusive style and perfect fit which cannot be obtained in ready-made dealers. Among the well-known experienced of merchant tailoring in this vicinity we would mention Mr. Chas. P. Mehnert.

This gentleman originally established business at 515 West Dauphin street, but about one year ago obtained the premises he now occupies at No. 2305 North Sixth street.

His store is of ample size and well furnished. There may be found a very choice collection of the season's novelties for men's ware from all the best manufacturers in this country and abroad. Mr. Melmert is thoroughly conversant with this line and has had an experience of twenty-three years in tailoring and employs none but the most skillful assistants whose work is united with the best materials in turning out a high class of well made garment. Mr. Melmert, like many of our most successful tailors, is of German descent. He is numerously respected by his many friends for his ability and energy.

LOUGHRIDGE & BOND, KEYSTONE TERRA COTTA
WORKS, 2309-11-13-15 NORTH SEVENTH STREET.

This is one of the oldest houses in the northern part of the city and was originally founded by Mr. G. A. Link, in 1850, for the manufacture of all kinds of terra cotta ware and firebrick. After changing ownership several times Messrs. Loughridge & Bond became the proprietors in 1879, and have by strict attention and shrewd management built up a fine business, which gives constant employment to twenty hands and three teams and consumes twelve tons of material per day. Previous to his entering into this partnership Mr. Loughridge was an extensive manufacturer of firebrick at Lombard Street wharf for a period of seven years.

Messrs. Loughridge & Bond carry an exceedingly fine assortment of terra cotta sewer and drain pipes, together with ever description of goods usually handled in their line and have facilities for filling the largest orders on the shortest notice.

J. W. LEDYARD, THE ORIGINAL HATTER, 2248
NORTH FRONT STREET.

There are perhaps but few better or more favorably known houses in this section of the city devoting their energies to this line of trade than that of Mr. J. W. Ledyard, the original hatter, of North Front street. This estimable gentleman opened business here about eighteen years ago. At first the trade was comparatively small but it has gradually been increasing until now a large and lucrative trade is done. The premises are of ample size, the store being fitted in the neatest and most attractive manner. Throughout the entire establishment an air of neatness prevades. The stock carried is varied, large, comprising a full and choice selection of the new and most attractive styles in imported and domestic hats for men and youth's wear.

Straw goods are also kept in great variety of styles and shades. Mr. Ledyard is known as an active and energetic business man and is thoroughly familiar with every detail of the business and is capable of supplying the wants of the most fastidious. Since establishing here he has won the esteem of all with whom he formed business relations.

DANIEL CURRIE, PROP., NORRIS CARPET MILLS,
LAWRENCE STREET BELOW LEHIGH AVENUE.

Among those contributing most extensively to the general sum of commercial activity in the line above indicated, can be named Mr. Daniel Currie, who ranks among the leading and most responsible carpet manufacturers in Philadelphia. This business was originally established by Mr. Currie in 1867 at Norris street below Amber, where he only had four hand-loom. He however, had what was as good as money, undaunting

courage and indomitable energy. These good qualities he exercised to such good purpose that he eventually, after several progressive moves, built his present mill, of which he took possession in 1884. Here he has spacious premises four stories high, and 40x80 feet in dimensions, which are equipped in the best possible manner, including thirty-three power looms and all the modern appliances useful in the rapid and successful conduct of the business, employment being given to sixty expert hands.

Mr. Currie is an extensive manufacturer of ingrain carpets and with his characteristic energy has secured a national reputation, his trade extending to all parts of the United States. His reputation is so well known that any further commendation from us would be superfluous. We feel at liberty to say, however, that his widespread success is as well merited as it has been deservedly won.

ROCK CARPET MILLS, SWIRE & SCOTT, PROPRIETORS,
HOWARD, HOPE AND HUNTINGDON STREETS.

The enterprise displayed by the carpet manufacturers of Philadelphia, has long been a source of credit to the city and done much to advance the mercantile interest of the community. The city is favorably situated to command the trade, and men of experience have not been slow to recognize that fact.

One of the representative houses to be found in this section is the firm of Swire & Scott, proprietors of the Rock Carpet Mills, located at the corners of Howard, Hope and Huntingdon streets. The business was founded in 1883 by Messrs Shaw, Swire & Scott, Mr. Shaw retiring in October 1889, and leaving Messrs. D. O. Swire and William Scott sole proprietors. The firm has achieved success of the most permanent and substantial order. The mill occupies a large space

covering 40x80 feet, five stories high, and it is equipped with forty power looms and all the most modern machinery and appliances, operated by steam power, and the extent of the business demands the employment of eighty-five expert hands. The goods made consist chiefly of ingrain carpets of a superior quality known as "Art Squares", "Extra Super", "Union Extra" and other grades ingrain carpets. Their trade extends to all parts of the United States; and is steadily growing in volume. Mr. Swire is a native of Philadelphia, and Mr. Scott of Thompsonville, Connecticut, and are popularly known and recognized as representative business men of ability and progressive methods, and their enterprise has effected much towards developing the material resources of the city.

GEORGE J. BAUGMANN, BAKER, 115 W. CUMBERLAND STREET.

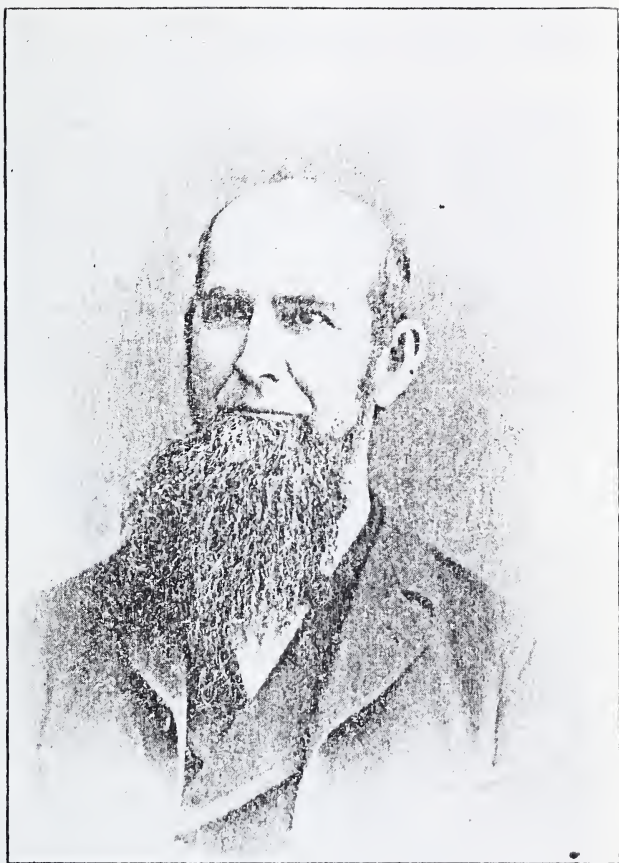
A new and enterprising business which bids fair to receive a good share of patronage from the neighborhood, is that of Mr. George J. Baugmann, who has been about one year in business at this location, but who wishes to call the attention of his friends and the public in general to the fact that he has assumed charge of this stand and is prepared to serve them with the largest, whitest and best bread, pies and cakes, fresh daily. The store is of ample size with the bakery in the basement, thoroughly equipped with all the accessories essential to the business.

Mr. Baugmann is a native of Germany, and a practical man, and his patrons will in the future, as in the past, find every element of satisfaction both in the variety and freshness of the stock and the reasonable price charged.

JOSEPH T. PEARSON, PACKING BOX MANUFACTURER,
1815-21 TAYLOR STREET.

The enormous quantity of packing boxes required by manufacturers for the transportation and preservation of all kinds of goods and merchandise renders their manufacture in the city of Philadelphia of the greatest importance. One of the most reliable and progressive houses in this section extensively engaged in this useful industry, is that of Mr. Joseph T. Pearson, whose steam packing box factory is located at Nos. 1815 to 1821 Taylor street and 1814 to 1820 Adams street. This business was established in 1877 by Mr. Pearson, who is a thoroughly practical box manufacturer, fully acquainted with every detail of this useful industry and the requirements of patrons.

The factory is a substantial three-story brick building, 70x150 feet in dimensions, fully equipped with all modern appliances and machinery of the latest improved designs. Here seventy five skilled workmen are employed and the machinery is operated by a powerful steam engine. Mr. Pearson manufactures largely all kinds of packing boxes for manufacturers, lapping boards, etc. All the operations in the production of these packing boxes are performed as far as possible by machinery, and this fact not only explains the exactness and neatness of the work, but also the reason for the low prices at which these goods are placed on the market. Estimates are promptly furnished by Mr. Pearson for any style of packing box that may be desired, and orders by mail, telephone or telegraph receive immediate attention, being executed exactly in accordance with customers instructions. The trade is chiefly local, extending throughout Philadelphia and the adjacent cities. Mr. Pearson is a native of Montgomery county, Pa., but has resided here for the last thirty-seven years. He is a gentleman of ability and enterprise, and is recognized in trade circles as an honorable and successful business man.



R. C. REMMEY.

RICHARD C. REMMEY, PHILADELPHIA CHEMICAL
STONEWARE MANUFACTORY, NOS. 2637-59 EAST
CUMBERLAND STREET.

The oldest and leading establishment in America devoted to the manufacture of chemical stoneware of all kinds, chemical brick and fire brick of every description, is that of which Mr. Richard C. Remmey is the esteemed and enterprising proprietor. The business was founded in 1684 by his great-grandfather, Mr. Henry Remmey, who was located in New York and where he conducted a large pottery. He was succeeded by his son, Mr. Henry Remmey (2d). In 1810 the industry was removed to Philadelphia, as a more



desirable and central point, the works having been first situated on Girard avenue near Second Street, District of Kensington, covering over an acre of ground, and, in response to the steady growth of trade, being removed to Frankford Road and Amber Street. In 1859 Mr. Richard C. Remmey succeeded his father, bringing to bear special qualifications for carrying on this difficult branch of skilled industry. Mr. Remmey permanently retained the lead in his line, and secured an ever-widening reputation for the superior quality of his product. In 1873, in order to secure the enlarged facilities so much needed, he removed to his present stand on East Cumberland Street, along Gunner's Run. Here are the finest and largest chemical stoneware works in the world, occupying an area of fully one and

a half acres, and most elaborately fitted up at heavy cost and in the most comprehensive manner.

The plant includes four substantial chemical kilns, 16 feet each in diameter, three fire-brick kilns, 16, 18, and 20 feet in diameter respectively, and all of which are three stories in height. The two main buildings are each three stories in height, and 40x188 feet in dimensions, besides three floors 30x180 feet, 3 floors 40x120 feet, two 250x40 feet, and two 40x120 feet. The warehouse is three stories in height, and 30x200 feet in size. These figures illustrate the magnitude of the works. An average force of 65 hands are employed in the manufacture of all kinds of chemical stoneware and brick for manufacturing chemists, glass-works, rolling-mills, lime-kilns, etc. These wares are made to hold from 6 to 100 gallons, and include receivers, acid-coolers, mixing-pots, stone boxes, worms, elbows, and connecting pipes, sleeves, pans, dishes, tin crystal jars with lids, still-heads, ointment-pots, jugs and pitchers, all of the highest standard of excellence, and warranted to withstand the severest tests of heat, acids, pressure, etc. These wares were duly patented by Mr. Remmey in 1869, and are such a vast improvement over other makes as to secure to them the supremacy wherever tested.

Mr. Remmey's chemical bricks are world-famous, and are preferred by the great industrial concerns not only of the United States, but of Germany and England as well. These bricks are made from peculiar clay, which he controls; special elements are introduced, and they are moulded and baked in a specially elaborate manner. As chimney, retort, furnace, and forge linings, they are practically indestructible, withstanding the most furious rush of corroding gases, etc., emanating under the blasts of the blower, and thus proving not only the most economical, but much safer, and preventing the speedy collapse of flues as when built of ordinary fire-brick. Mr. Remmey's bricks are

hard as steel and are preferentially in use in the largest acid works in the United States. It will be money in every builder's, contractor's, and manufacturer's pocket to test the merits of these bricks, as they will save costly repairs and rebuilding of stacks, cupolas, furnaces, flues, etc., and perhaps disastrous fires or explosions from the sudden collapse of inferior brickwork. The demand being so great that extensive works on Headley at Bridesburg have recently been added, at which over 14,000 fire bricks per day are turned out, and 30 skilled workmen employed.

Mr. Remney was born in Philadelphia, and is the recognized scientific expert in this line ; also the most expert master-potter where wares impervious to heat, acids, and gases are concerned. He has had a long, honorable, and useful career in serving the trade, and has worthily retained to Philadelphia the reputation of being the world's headquarters for chemical stone-ware.

WM. S. HEATON, UNDERTAKER AND EMBALMER,
2621 GERMANTOWN AVENUE.

Everybody, sooner or later, is compelled to engage the services of the silent but useful undertaker, and when that necessity arises one naturally seeks a cheerful and sympathetic person to perform the mournful duties occasioned by death. Among the best known of these, uptown, is Mr. Wm S. Heaton, of 2621 Germantown avenue, who by his ready sympathy and perfect tact has endeared himself to all whom he has been called upon to assist in their affliction.

Mr. Heaton established himself at the above address in 1888, where he has an office and showroom fitted up in the most tasteful manner. He carries a well selected stock of the best goods in either cheap or expensive styles, and is equipped with everything necessary for conducting his business in the most perfect

manner. A special feature of Mr. Heaton's business is the chapel and deadhouse connected directly with the office. By this means, where home conveniences are inadequate, a very elegant funeral can be conducted in the best manner. Every credit is due to the wise foresight of Mr. Heaton in providing this unique arrangement.

HENRY MURRAY, STEAM COFFEE ROASTER, 2315
NORTH SIXTH STREET.

The business of Mr. Murray is one of the most important auxiliaries of the grocery trade and success in the same depends entirely upon the skill and judgment of the operator. These qualities Mr. Murray possesses in the highest degree as is evidenced by the large trade he commands. Mr. Murray is a native of the north of Ireland and emigrated to this country in 1857, when he at once sought and found employment at farming in Bucks county. After various changes he finally obtained employment at driving a coffee wagon for John Logue in 1868. While thus employed Mr. Murray, with indomitable perseverance utilized every opportunity to learn the business and succeeded so well that in 1873 he established himself at his present address and has now a plant with a capacity of twelve hundred pounds per day. His establishment has a frontage of 20x136 feet deep. Mr. Murray was in the Union Army throughout the late war, being a sergeant of Company E, Seventh Pennsylvania Reserves, and just before the close of the war was taken prisoner and incarcerated at Andersonville prison, where he was detained eight months, suffering untold agonies from his wounds and privations. It is such men that make our country great.

Mr. Murray is an honored and prominent member of Pennsylvania Reserve Post, No. 191, G. A. R.

WM. H. BRADY, SADDLERY AND HARNESS, 2123
GERMANTOWN AVENUE.

Mr. Brady is one of the representative men of this neighborhood and is deservedly popular with every one on account of his genial manner and prompt attention to business.

The firm was originally established by his father, Mr. Thos. J. Brady, in 1840, who laid the foundation of what is to-day one of the leading up-town business houses. Mr. W. H. Brady succeeded his father in the year 1875, doing a general business in everything appertaining to the needs of the horse owner, whether for comfort or use, combining with same the manufacture, on the premises, of every description of harness or leather goods connected therewith. The trade has grown under his careful and shrewd management, until he has now to keep three hands constantly at work to fill his orders. This in the days when everything is done on an enormous scale by machinery, speaks volumes for the excellent quality of the work turned out by Mr. Brady.

JOHN SCOTT & CO., WHOLESALE AND RETAIL GROCERS, 2342 NORTH FRONT STREET.

About the most complete and best appointed general grocery establishment in this part of the city is that of John Scott & Co., No. 2342 North Front street. It is in all respects a well ordered, first-class store, where is always carried a very complete and extensive assortment of everything in the line of staple and family groceries, both plain and fancy, the firm handling nothing but fine goods, and their trade which is wholesale and retail is exceedingly large. They are sole agents for the favorite "Crescent" flour, also handling the "Sunlight" and other choice brands, and customers can rely upon getting a very superior article

and full weight in every instance here as well as prompt and reliable service. Messrs. Scott & Co. are making a specialty of excelsior blended tea put up in one-pound packages exclusively by them, and which has become very popular with the community by giving universal satisfaction. The business premises occupy three 18x106 foot floors, and are finely fitted up and well equipped in every respect, electric light and cash carrier service being part of the stove outfit, while a dozen or more in help are employed, with several delivery wagons to supply customers throughout the vicinity.

The pushing and popular firm was established in 1886 and bounded at once into prominence and prosperity, building up in a short time a flourishing business. Messrs. John Scott and Daniel G. McCombe, who compose the firm, are gentlemen in the prime of life and natives of Ireland. They are both men of ample experience, as well as of energy and excellent business qualities, and have a thorough knowledge of the trade.

JOS. I. FAY, REAL ESTATE AND CONVEYANCING,
NINTH STREET AND GERMANTOWN AVENUE.

This enterprising young man established himself at this location in 1886 and by his varied experience and thorough understanding of all matters belonging to his profession soon won for himself the confidence of the community.

His investigations and determinations are readily acquiesced in by all parties in interest and are rendered in a manner to increase his reputation and to commend him to the confidence of all who need the aid and counsel of a reliable expert in real estate matters. Mr. Fay, who is a native of Philadelphia, also combines the insurance business with the real estate and is, no doubt, one of the coming men in uptown business circles.

MICHAEL BRANIGAN, HORSE SHOEER, 2548 NORTH
THIRD STREET.

It frequently happens that a valuable horse is ruined by the carelessness of the shoer who is not fit to be in the business. It therefore becomes a pleasure to give a short notice of a man who has such a good reputation as has Mr. Michael Branigan, a practical horse-shoer, whose place is at 2548 North Third street. A native of Ireland, Mr. Branigan emigrated to this country many years ago, and being a skilled worker at his trade founded this establishment in 1883. By exercising his large experience and carefully performing all the work brought to him Mr. Branigan soon won the confidence of the public, and has constantly increased his business so that he to-day needs four assistants in executing the large amount of profitable work brought in.

Mr. Branigan's genial manners and honest methods have won him many and influential friends in his neighborhood.

FERDINAND BINZ, CARPET WORKS, 2428 NORTH
THIRD STREET.

Among the prominent carpet manufacturers uptown, none is better known than Mr. Ferdinand Binz, of 2428 North Third street. The business was established so long ago as 1869 by Messrs. T. and C. Binz, who did a thriving business from the start. In 1883 the firm was dissolved by mutual consent, Mr. T. Binz continuing on his own account. He occupies the basement and three floors which are equipped with twelve hand-loom and all necessary appliances for the thorough execution of the work with rapidity and neatness, and employment is furnished for twenty-two skilled hands.

Mr. Binz is an extensive manufacturer of cottage

carpets, and domestic. He uses the best materials and employs only skilled labor, thereby ensuring the superior quality of his goods, which has gained him such a high and widespread reputation.

HORNER BROS. CARPET CO., FOURTH ST. AND
LEHIGH AVENUE.

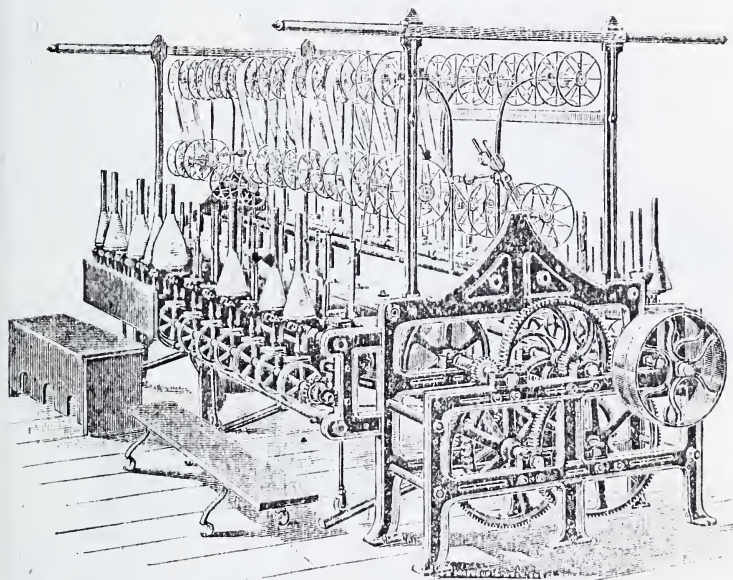
In the furnishing of our modern dwellings the taste and tendencies of the times are seen to have influenced production in many ways. Instead of the bare floors scrubbed white and covered with sand, characteristic of the American home of forty or fifty years ago, we find a widely prevailing, universal appreciation of handsome attractive furnishings formerly unknown. One of the most important features of this attractiveness is the carpet used, and amongst those houses engaged in manufacturing this line of goods none deserves higher praise for its enterprise and progressive method than that of the Horner Bros. Carpet Co. The business of this concern was founded in 1865 by Mr. Robert Horner, deceased, Philip street between Oxford street and Columbia avenue. The space here was so limited that Mr. Horner was compelled to bale his carpets on the sidewalk. In 1866 Mr. Robert Horner was joined by his brother, Mr. Samuel Horner, Jr., the style of the firm being then Robert Horner & Bro.

At this time a move was made to commodious quarters located at Adams and Coral streets. Here the wonderful energy of the gentlemen composing the firm found greater scope with the increased facilities at hand and it was not long before they built their own mill at Amber and Letterly streets. Here again their constantly growing business began to crowd them so that they once more had to move to still larger premises at Second street above Oxford. It was while here that these shrewd gentlemen foresaw the ultimate size

to which their business was fast approaching which determined them to build a mill of sufficient capacity to meet any future needs. This they did, and in 1880, only fifteen years after the original start, they took possession of the palatial mill now occupied by the present firm, which was incorporated on the first of November 1888, with Mr. Samuel Horner, Jr., as president. The premises now occupied by this gigantic concern are bounded by Lehigh avenue, Fourth street, Lawrence and Somerset streets, an area of 210x500 feet, three-fifths of which is covered by buildings. The mill is five stories in height with basement of handsome appearance and equipped in the most perfect manner with 151 power looms and every appliance of the latest improved pattern necessary to the systematic and successful conduct of the enormous business transacted, steam being the motive power, and employment being furnished to five hundred skilled operators. The house is one of the largest manufacturers of body Brussels and tapestry carpets in the country and it is hardly necessary to state has trade connections in almost every city and town in the Union. The grand secret of this phenomenal growth in such short space of time is the rule rigidly adhered to by the Messrs. Horner from the start, namely: They buy only for cash, never taking a line of credit under any circumstances, thus precluding absolutely the possibility of failure, especially when allied with the sound judgment and fine business qualifications possessed by these gentlemen. Since the lamented decease of Robt. Horner and the incorporation of the present company its president, Mr. Samuel H. Horner has been the controlling spirit and has by maintaining the original lines in the conduct of the business, faithfully guarded the immense interests entrusted to him. He is a native of Philadelphia and one of its most highly honored citizens both by the trade in general and the community at large.

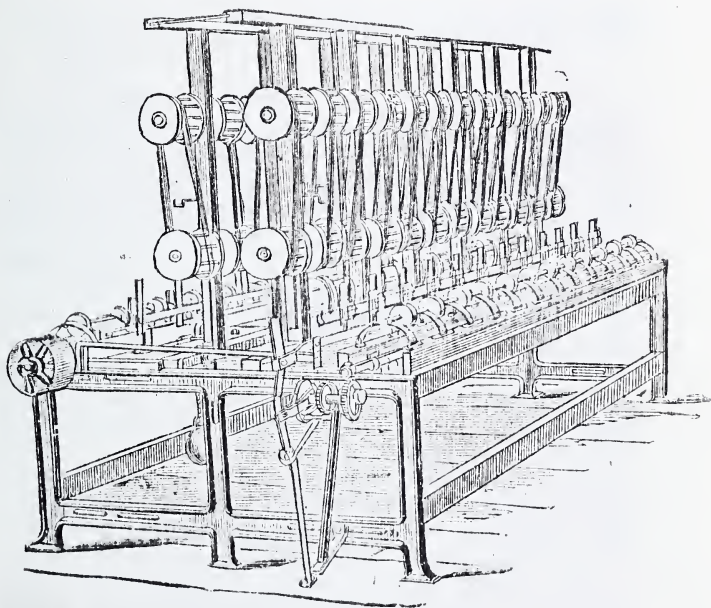
A. W. ALLEN, MACHINE SHOP, 2427 MASCHER STREET.

A leading industry of this city is that of the mechanical engineer and machinist, and among those engaged in it is Mr. A. W. Allen, a specialist in cotton, woolen and worsted machinery. Mr. Allen is a native of Philadelphia, and having had a thoroughly practical



experience extending over a period of fifteen years, is justly considered an expert. This concern was originally founded in 1825 by Mr. John Jackson, who was succeeded in 1875, by the firm of Culp & Allen. This firm did a thriving business for some years finally dissolving partnership in 1886, when Mr. Allen became

sole proprietor. From the date of its inception the house has been the recipient of a very liberal patronage. The premises are commodious, having a frontage of 100 feet and extending from Mascher to Waterloo street. They are admirably adapted for the business, fully equipped with all modern facilities as regards machinery, tools and the latest invented labor-saving appliances; and employment is furnished to a number



of workmen sufficient to meet all the requirements of the business.

Having devoted much attention to the needs of the cotton, woolen and worsted industries, Mr. Allen has perfected several inventions of value, his latest being a patented hosiery winder, having a bandless cone

winder which is greatly appreciated by the trade and will no doubt be universally adopted by them in a very short while. He is prepared to execute orders for the construction or repair of any kind of machinery in his line, and the fact of his accepting any work is a guarantee that it will be satisfactorily performed.

SAMUEL C. WRIGHT, FURNITURE, CARPETS, BEDDING AND HOUSEHOLD GOODS, 2109 GERMANTOWN AVENUE.

The number of houses being erected annually in Philadelphia opens a wide field for the enterprising dealer in Mr. Wright's line of goods. That he is such a man is evidenced by the fact that Mr. Wright has a large and varied stock of the most elegant and costly furniture, bedding and carpets of which he makes a specialty.

Mr. Wright was associated nine years ago with Mr. C. T. P. Sanderlin, a few doors above him, where the same class of business was conducted on the soundest principles. In 1886 this firm dissolved partnership, each remaining in the same business on separate account, Mr. Wright establishing himself at his present address. He is a much respected member of the community in which he has resided some twenty-five or thirty years, and by his excellent tact and just methods of dealing he has endeared himself to everyone with whom he has come in contact. He is ever alert to adopt the best improvements that are placed on the market and offers great inducements to his customers by the excellent value he gives them, either for cash or on convenient terms of credit. Mr. Wright, who is a well-known Odd Fellow and is also a prominent member of Baker Post, No. 8, G. A. R., is assisted in his business by his son, who is a very estimable and courteous young man and likely to be of considerable value in increasing his father's already extensive business.

C. F. GILLIES & CO., FURNITURE, CARPETS AND
BEDDING, 2629 GERMANTOWN AVENUE.

The largest of the representative houses in the furniture, carpet and bedding line in the Oakdale district is unquestionably that of Messrs. C. F. Gillies & Co., 2629 Germantown avenue, who have every reason to to be highly proud of their record. The business was founded by Mr. C. F. Gillies, under the above title, in 1886. Previous to this Mr. Gillies had been in the employ of Messrs. Strawbridge & Clothier for a period of fifteen years, where his energy and ability soon brought him under the prominent notice of the firm. In fact his talents were so marked that he quickly received preferment at their hands, and before leaving he had organized their Beneficial Association, Relief and Saving Funds. The constant object lessons Mr. Gillies daily received while with this house were the means of developing his natural gift of executive ability, and the results of his training are apparent in the splendid business he has succeeded in building up. After leaving Strawbridge & Clothier's, Mr. Gillies entered into business in the above line for himself, having his office in a private house at 1013 Somerset street. Here he put his talents into full play with the result that in two years he was obliged to take a store at 2604 Germantown avenue, in order to transact his greatly increased business.

The same excellent qualities he had previously displayed had a wide scope still in the new place, resulting in his again having to move to more commodious quarters, and in December, 1889, Mr. Gillies opened the splendid store where he is now located and the exigencies of his combined increase of business have compelled him to start extensive alterations, which, when complete will give his store a area of 24x110 feet, three stories high and occupied solely as a place of business. Under the sagacious management of Mr.

Gillies and his partner, Mr. W. Mayhew, this store will, in the near future, assume mammoth proportions.

ROBERT LEWIS, MANUFACTURER AND IMPORTER OF
LACE AND SILK CURTAINS AND UPHOLSTERY NOV-
ELTIES, HANCOCK AND SOMERSET STREETS.

Few, if any departments of industrial activity have attained greater perfection in this section than that of the manufacture of fine upholstery goods and novelties. Among those prominently engaged in this special line of manufacture we find the firm of Robert Lewis, who is a practical man of experience, who has secured a good substantial and permanent trade in this city and throughout the United States by being fair and liberal in his dealings and supplying a line of goods which for superiority of material and high standard character of workmanship are not surpassed. This house was originally established by Mr. Lewis in April 1882, at Collins and Sargent streets, whence, after three years, he moved to Madison avenue where he remained two years, finally removing in 1887 to his present location, where he occupies two floors of a large building, one of which is 44x140 feet and the other 44x70 feet in dimensions. The equipment comprises thirty-two power-looms and all other requisite appliances, and employment is furnished to fifty skilled operatives. The goods manufactured and imported comprise every description of lace and silk curtains and upholstery novelties, and prices are quoted that cannot be otherwise than satisfactory.

Mr. Lewis is a native of England and has resided in this country for twenty-one years. Prior to his establishing his present enterprise he was for three years engaged as foreman with Mr. Davenport, and has proven himself a reliable representative of this important branch of industry.

**BARNES & BEYER, CURTAIN MANUFACTURERS, FRONT
AND LEHIGH AVENUE.**

The establishment of Messrs. Barnes & Beyer, manufacturers of chenille and lace covers and curtains, occupies a position of commanding importance in its line of trade in this section of the country and enjoys a patronage from all parts of the United States and Canada. The enterprise was inaugurated in 1882 by Messrs. F. O. Beyer & Co., who were succeeded in 1883 by Messrs. Barnes, Lewis & Beyer, and in the following year Mr. Lewis retired, Messrs. Barnes & Beyer succeeding to the control and continuing the business under the present firm name. The premises occupied for manufacturing and trade purposes are spacious in size, comprising a fine building of five stories and basement, having an area of 243x140 feet, including a wing of seventy-seven feet, and thoroughly equipped with every modern facility to insure rapid and perfect production. Anti-vibrating floors are among the new improvements adopted, along with every other modern appliance and comfort for employer and employees. Electric light plant, improved elevators and engines, finely appointed counting and designing rooms, elegant private offices and salesrooms on first floor, are some of the well considered features of the new works. The present extensive plant has been supplemented by much new machinery, and the whole has a two hundred horse motive power. All openings to the factory for machinery and merchandise are from the inner court, thus preserving the symmetry of design on the long sweep of building. Employees' entrances are on street fronts. Employment is given to 300 skilled hands.

This firm manufactures exclusively Chenille and Turcoman draperies and Chenille table covers, and the success achieved in all branches of the business is due simply to a rare combination of mechanical skill,

enterprise, industry and patience, coupled with a thorough knowledge of the wants and requirements of the trade. Through all the changes and improvements that have characterized this industry during the last decade, this house has kept steadily abreast with the times, and secured the high position it now holds by honest, legitimate competitive effort. Mr. Barnes is a native of Pennsylvania, and Mr. Beyer was born in Germany and has resided in this country for the past twenty years. Both co-partners are perfect masters of their trade.

E. L. BAKER, DEALER IN UMBRELLAS, TRAVELING BAGS AND FANCY LEATHER GOODS, 2334 NORTH FRONT STREET.

A well-known uptown house dealing largely in umbrellas, traveling bags and fancy leather goods is that of Mr. E. L. Baker, located at No. 2334 North Front street. This business was established by the present proprietor in 1886, and in the interval he has secured a large and permanent patronage. The store is spacious, having an area of 18x60 feet, three stories in height, occupying the entire premises, and well arranged for purposes of display and sale. The stock carried is one of the best in its line in this vicinity, and comprises every description of umbrellas and traveling bags, in all sizes and finest materials in fine and medium grades, together with a varied assortment of all kinds of fancy leather goods, while the prices quoted compare favorably with those of any other house in the same business.

Mr. Baker is a pushing, energetic man of large experience, and has won his way to success by sheer persistence coupled with uniform square dealing in all transactions. A branch establishment is conducted by Mr. Baker at 2640 Germantown avenue.

J. M. HIGGINS, PHARMACY, SOUTHEAST CORNER GERMANTOWN AVENUE AND NORRIS STREET.

There is nothing in which more skilled labor is required than in the drug business. Mr. Higgins has been in this line for a quarter of a century, and has made pharmacy his special study. He has succeeded in perfecting himself so well that he is known as one of the most reliable apothecaries in the city. The business has increased wonderfully since he has taken hold of it. He carries in stock a full line of all the freshest drugs, perfumeries, soaps, fancy articles of all description, and choice foreign and domestic cigars.

Mr. Higgins is a registered pharmacist, and graduated from the medical department of the University of Pennsylvania. He is prominently identified with various building associations. He is a gentleman devoted strictly to business, and has the high esteem and regard of the surrounding citizens.

WM. MCGURK, MANUFACTURER OF CIGARS, AND DEALER, 1442 NORTH SECOND STREET.

The establishment of Wm. McGurk, manufacturer of and dealer in hand-made cigars and tobacco, is well known in this part of the city.

This business has been conducted at its present location for fourteen years. He is a practical cigar maker, and manufactures a choice line of hand-made cigars. The premises occupied are well equipped with all the necessary appliances, and a good business is done. In addition to the cigars of his own manufacture, Mr. McGurk carries a full and general assortment of cigars, and makes a specialty of all the leading brands of cigarettes, chewing and smoking tobaccos of all popular brands. He is a native of Ireland; has been forty-three years in Philadelphia, and has been connected with building associations since 1868.

MRS. F. R. COCHRAN, STAPLE GROCERIES AND PROVISIONS, COLLINS AND SARGEANT STREETS.

In reviewing the various mercantile enterprises in this section of Kensington, the establishment of the lady whose name heads this article was founded two years ago, and by steady application to the demands of the trade, a fine line of goods and consistent business management has secured a desirable patronage. The sales-room is attractively arranged and neat in appearance. The stock embraces fine family flour, canned and bottled goods, preserves, table delicacies, teas, coffee and spices, free from dirt or deleterious substances, choice country produce, fresh and salt, cured and dried meats, and a general line of provisions, fruit, berries, vegetables, poultry, etc., in season. A competent assistant is employed to further the interests of the business, and no means spared to supply the consumer with every available article in the market.

Born in Philadelphia, Mrs. Cochran is favorably known in trade circles as a reliable dealer, and is respected by all who know her for her personal work, thrift and enterprise.

MRS. WM. SILBER, BOOTS AND SHOES, 1238 NORTH SECOND STREET.

The name that heads this list claims more than passing notice. A boot and shoe dealer occupies quite a prominent place in this great universe, for it would be almost impossible for a person to get along without their goods. Away back in the ancient times we will find that their shoes were entirely different to what ours are now, but all answer the same purpose. It would seem quite odd now to see people going around with sandals or wooden shoes. The largest demand now is for fine shoes, and by calling at No. 1238 North Second street you will there find an extensive line of all kinds of shoes.

This enterprising business was established by Mrs. Wm. Silber, three years ago. Owing to her superior knowledge of the business and pleasant manner, she has been able to secure a lucrative and select patronage. The salesroom occupied by her is 28x35 feet in area, and is extensively stocked with a fine line of boots, shoes, rubbers, slippers, and all kinds of foot wear for house and street purposes—the most durable working shoes to the finest slippers made. The goods are handsomely arranged, and the room kept in perfect order. She now conducts a large retail business, and is destined to a continuous well-merited success. By purchasing your boots and shoes here you are sure to get nothing but perfect goods, and the very latest styles. She was born in Germany, and has been a resident of this country for some time. By her reliable business transactions, she has won the respect of all with whom she has dealt, and is regarded as a responsible dealer.

WILLIAM HANSELMANN, DEALER IN BEEF, VEAL, ETC.,
1730 GERMANTOWN AVENUE.

The doctrine of the vegetarians may, or may not, be right, but certain it is that the majority of the community at large believe in the, at least, moderate use of fresh and salted meats. To be sure they demand wholesome flesh of healthy animals, properly fed and prepared. The residents of Kensington are fortunate in this respect. Mr. William Hanselmann has always on hand at his establishment the finest quality of beef, veal, pork, lamb, and all the toothsome combinations of these meats. His shop is 18x20 in size, and has all the necessary appliances for the proper care of the articles he offers for sale.

Mr. Hanselmann is a native of Philadelphia, has been in business four years, and by enterprising industry and polite attentiveness to the wants of his customers has won a deservedly large share of the patronage in his line of business.

WM. J. FORSYTHE, MEATS AND PROVISIONS, 1422
NORTH SECOND STREET.

The question of food is one of the first with which the human family, in all stages of existence, has to grapple, and there is no branch of the food supply which attracts more widespread attention, nor one in which more capital is employed, than in the meat business, one of the headquarters of which is that of Wm. J. Forsythe, a leader among the dealers of meat of all kinds.

Mr. Forsythe established himself in business here over two years ago, and is provided with every convenience and facility for the satisfactory prosecution of the business. He is a practical butcher, and formerly killed most of the meats he had for sale. He brings wide experience to bear on his enterprise, and is quick to recognize and supply the wants of the trade. There is hardly any better judge of meats in this part of the city. He also has for sale provisions, butter, etc. He is a native of Philadelphia, and is highly respected and esteemed by all who know him.

HARVEY BOYER, HORSE-SHOER.

Perhaps nothing demands the careful attention of all horse owners more than the question of obtaining a good shoe for them. Among the best-known dealers in this line we may mention Mr. Harvey Boyer.

This gentleman located himself at No. 2326 North Fifth street about one year ago, and has, through his ability and energy, built up a very large trade. The premises are of ample size, and are in every way fitted with the newest and most improved appliances for all kinds of work in this line. All sorts of light and heavy horseshoeing is done in the most careful manner. Particular attention is paid to the care of horses with sore feet and corns. Mr. Boyer is a well-known gentleman in this section, being connected with various fraternal organizations.

ADOLF BODE, PLUMBER, STEAM AND GAS FITTER.

The question of sanitary plumbing has been very hard to answer. One of the easiest ways for house owners to get over it is to visit such an establishment as that of Mr. Adolf Bode. This gentleman has been located here for the past eighteen years, and has built up a very large trade. The premises are located at No. 1526 Germantown avenue. They are of ample size, and are fitted in the best and most commodious manner. Plumbing in all its branches is done. A specialty, however, being made of all kinds of sanitary work. Steam and gas fitting is also attended to. Particular attention is paid to repairing; all work being promptly executed.

Mr. Bode has been in this business some years, and is fully familiar with all its details. He is a native of Germany, but has long been a resident of this city, and is well known.

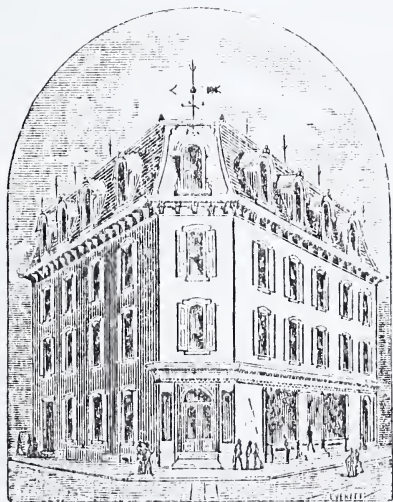
F. M. QUIRUS, MERCHANT TAILOR.

Perhaps in nothing is the average young man more particular than in the choice of his clothing. It must be the latest style and cut, or else he will not be satisfied; and, when once suited, the chances are that he will always deal with the same tailor. Among them, catering for the popular trade, may be mentioned Mr. F. M. Quirus. This gentleman started business here about six months ago, and, through his energy and ability, has succeeded in securing a fair share of patronage. The store is located at 1414 Germantown avenue. It is of ample proportions, and neatly fitted. A large and choice assortment of imported and domestic fabrics for men's wear is carried. Mr. Quirus is a thoroughly practical tailor, and is familiar with all the details of the business. He is—like many of our most successful tailors—a German, but has been here many years.

Mr. Quirus operates a patent system of measurements, which has proved satisfactory in every way.

JOHN REYLE, MERCHANT TAILOR, 1033 NORTH SECOND STREET, CORNER GERMANTOWN AVENUE.

The merchant tailoring trade of Philadelphia, which forms an important feature among its many industries, is in the hands of men who are well-qualified to conduct it, and whose constant aim has been to produce a fine grade of fashionable garments. Among those who have obtained an excellent reputation



for conscientiously manufacturing thoroughly artistic clothing is Mr. John Reyle, of No. 1033 North Second street, who occupies a prominent position. This concern was founded in 1865, and in the interim a large, substantial, and influential trade has been developed by the active and progressive proprietor. The premises occupied, comprise a salesroom of fine, attractive appearance, triangular in shape, with a capacity of 40x35x40 feet. There is constantly displayed

a carefully selected stock of English, French, and German fabrics of the most stylish patterns and colors, which are freely utilized in the production of elegant garments. All goods made by this house are characterized by artistic cut and most careful workmanship, and the facilities of the house for the prompt fulfillment of orders is unsurpassed, a large force of expert workmen being employed, and no garment is allowed to leave the store until it has passed a critical examination by the proprietor. Always abreast of the times in everything that will improve the facilities of the house for the production of the finest clothing in every respect, parties living in or visiting Kensington for a supply of new attire, will find Mr. Reyle always ready to offer inducements in prices and workmanship not easily duplicated elsewhere, while in quality of goods, fit and style, satisfaction is guaranteed in every particular.

Mr. Reyle is a native of the Quaker City, and is highly esteemed for his many excellent qualities, while the success he has attained is as justly merited as it has been honestly won. He is a prominent member of the K. G. E.

PHILIP H. SMITH, CONFECTIONERY AND ICE-CREAM
MANUFACTURER, 2735 NORTH FIFTH STREET.

A branch of business in which thorough experience, skill, judgment and reliability are the qualifications to success, is that followed by the manufacturer of fine creams and other delicacies. A gentleman who possesses these necessary qualifications in a marked degree is Philip H. Smith.

A native of this State, Mr. Smith has had a life-long experience in this avocation, and succeeded Mr. J. A. Ehrsinger to the control of the business one year ago, and has since built up a large and strictly first class trade, and is the recognized leader among his competitors in this section of Kensington. For the purpose of the

enterprise three floors of an entire building, 18x60 feet in area, are utilized. The manufacturing department being equipped with all the necessary appurtenances known to the trade, while the store is handsomely furnished as a salesroom and ice-cream saloon—an elaborate soda fountain of new design embellishing the premises. Everything sold, except the soft drinks, is manufactured on the premises, and thus guaranteed absolutely pure. Both a wholesale and retail trade is prosecuted, in which four competent assistants are employed. Mr. Smith has been a member for eighteen years of the J. O. A. M. He has passed through all the offices of this organization, and now holds the esteem of all who know him, in commercial and social circles alike.

MRS. R. KELLY'S BOOT AND SHOE EMPORIUM:

During the past few years there have been more improvements in the manufacture of shoes than in any other article of clothing. Formerly a custom-made shoe was almost necessary; but the many vast improvements made by the Eastern manufacturers have so materially increased their value that a ready-made shoe is, in most cases, fully equal to the custom-made article. This business was started about seven years ago by this lady's husband, Mr. M. Kelly. He managed it most successfully for about four years, when he died, leaving the entire care to his wife, and she has been very fortunate thus far. The store is located at No. 1430 North Second street, and is very neat and attractive. A very large stock is carried, comprising a full and choice selection of ready-made shoes for men, ladies, misses, and children, besides all kinds of slippers, rubber shoes, etc.

Mrs. Kelly has been a life-long resident of Philadelphia, and is very well known in this section. She is very active and energetic, deserving all the success she has attained.

C. E. STEINMEYER, CIGAR MANUFACTURER, OYSTER SALOON, RICHMOND AND CUMBERLAND STREETS.

Perhaps there is not a better or more favorably known establishment in this section devoting their energies to this line than that of Mr. C. E. Steinmeyer. This estimable gentleman opened business here about two and a quarter years ago; from the first the trade has been all that could be reasonably desired. The premises used for business are of ample size, and are fitted in the neatest and best manner. The oyster business opens with the season, after the first of September. From that time on a very choice stock of oysters and shell fish are carried. The ladies' and gents' restaurant is a model of perfection. During the off season Mr. Steinmeyer devotes his energies to the manufacture of cigars. The finest grades of goods being made. The work in hand requires the constant employment of two skilled workmen.

Mr. Steinmeyer is a gentleman of long experience in both of these lines, and we may honestly say that he conducts his dual business in a most promising manner. He has been a life-long resident of Philadelphia, and widely known throughout Kensington.

JNO. CROWE, DRY GOODS STORE, 2607 NORTH FIFTH STREET.

Among the many stores in this section there are but few that are as well and favorably known as that of Mr. Jno. Crowe. This estimable gentleman started business here about eighteen months ago, and from the inception he has met with all possible success. The premises are located in a good and constantly improving neighborhood. The store is of ample size, being about 20x35 feet in dimensions. It is beautifully fitted in the most attractive manner. The stock is very large, and has been carefully purchased from some of the largest houses in New York and Philadelphia, consisting

of a fine assortment of dry goods, dress goods, hosiery, underwear, notions, small wares, and fancy goods of every description. The trade done is quite large and is constantly improving.

Mr. Crowe, like many of our most successful merchants, is a native of North of Ireland. He came to this country many years ago, and has resided in Philadelphia for some time. In addition to his business he is also employed with the "Public Ledger." During his absence the management of business falls upon Mrs. Crowe, a very active and energetic business woman.

W. R. SIMPSON, DEALER IN GROCERIES AND PROVISIONS, ALLEN AND FRANKFORD AVENUE.

The industries of Kensington are essentially of a manufacturing character, many of the larger plants having in their employ small armies of working people, nearly all of whom live in Kensington. They must all be fed. Hence the large number of establishments devoting their energies to the retail grocery trade; among the most prominent in this vicinity we mention Mr. Wm. Simpson. This estimable gentleman started business here two years ago in a comparatively small way; gradually the trade has grown, however, and is to day equal to any in this neighborhood. The store is of ample size, and is in every particular fitted in a first-class manner. The stock is neatly arranged in the most attractive fashion. It comprises a choice selection of all kinds of staple and fancy groceries, canned goods, fresh provisions, vegetables, fruits, and the many other things that come under these heads. Marketing is delivered free to all parts.

Mr. Simpson has been a life-long resident of Philadelphia, and is widely known throughout Kensington as an active, energetic and wide-awake merchant, and is esteemed as such by all who have ever had any business transactions with him.

MRS. N. DOUGHERTY, BOOTS AND SHOES, 1343 GERMANTOWN AVENUE.

One of the most successful boot and shoe houses in this part of Philadelphia is that of Mrs. N. Dougherty, 1343 Germantown avenue. This business was established by her husband in 1855, who has been dead fourteen years. Mrs. Dougherty has always maintained an excellent reputation for superior goods, and has had a wide range of practical experience in this trade, she having been in business for several years at the present location, and has built up quite a large trade. The premises comprise a very neatly arranged store, about 20x30 feet in dimensions, and has every facility for the transaction of business. A full and complete line of fine and medium grades of shoes, gaiters, and slippers for men, boys and youths; also everything in the line of footwear that is new, stylish and fashionable for ladies, misses and children.

Mrs. Dougherty is a native of Ireland, and enjoys a large patronage.

CHAS. W. TAG & CO., WHOLESALE AND RETAIL CIGAR MANUFACTURERS AND TOBACCO DEALERS, 2739 GERMANTOWN AVENUE.

Sir Walter Raleigh, the courtier, little thought that his innocent smoke, several centuries ago, would some time give to this country one of the greatest industries she has ever known. Since the advent of smoking among the civilized races in Europe during the reign of Queen Bess, many billions of dollars have been spent in the production and consumption of tobacco, and one of the factors in the field of manufacture is the firm of Chas. W. Tag & Co., under review. Originally established by C. W. Tag in 1873, then at No. 825 Darien street, in a small way, in a private house. In six months he removed his quarters to 1215 Thompson street for two and one half years. An increase in the business necessitating his removal to 1715 North Second street,

where he remained ten years, and finally located at his present place in 1886. The house and property of which stands on a plot 16x75 feet, the store, basement and third floor being utilized for the cigar business. In December, 1888, the firm changed its title to Chas. W. Tag & Co., on the admittance of Mr. Sam'l Needers. The stock carried consists of a general line of cigars of their own make, all the leading brands of smoking and chewing tobaccos, cigarettes, pipes, snuffs, and smokers' articles in great variety. The place is attractively fitted up in metropolitan style, and in the manufacturing department from four to five expert cigarmakers are employed, the capacity at home being seventy-five hands; and they operate large factories in Lancaster and York counties, which produce about 400,000 cigars monthly. Among the special brands being the "C. W. Tag," "Spanish Standards," "Beaufort Club," and various other brands, made expressly for the trade. These goods are sold both wholesale and retail, and are shipped to all sections of the city and vicinity, a ready sale being found, as the products of this factory are reliable goods and classed A 1. C. W. Tag superintends the manufacturing department; a cigarmaker of experience, he is a perfect master of his craft, and the establishment thrives under his executive management. Samuel Needers devotes his attention to the outside department, in the capacity of salesman, and watches with vigilance the interests of his patrons, being at all times prepared to foster their advantages. Having all the facilities, they are enabled to produce a fine line of goods on the market at prices consistently low.

The former of these gentlemen is a native of Germany, and a resident of this country now twenty years; prominently identified with the orders of K. of P., I. O. R. M., and several others. Mr. Needers was born in Philadelphia. Both gentlemen are staunch Democrats, and the success achieved by their endeavors is a just reward of the pursuit of an honorable business policy.

JOHN KUPPLER, WIRE GOODS MANUFACTURER, 1331
GERMANTOWN AVENUE.

One of the most enterprising among the active business men of Kensington is Mr. John Kuppler. This gentleman has occupied this place of business for over eight years, and does manufacturing in rear of the store, which is about 20x60 feet in dimensions, containing a large stock of wire goods of all description; he manufactures principally galvanized wire guards for stores, factories, fences, and cemeteries; wrought iron railings, wire chairs, and settees; tree boxes, cellar window grates, plain and fancy wire works, bird cages, etc. He also has for sale birds and bird seed—quite a large stock. All orders are thankfully received and promptly attended to.

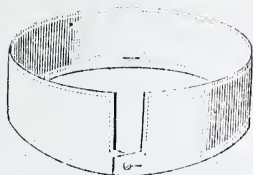
Mr. Kuppler is a native of Germany, and a member of several lodges.

GEORGE W. HEINECKE, MANUFACTURER OF SADDLES, HARNESS, COLLARS, WHIPS, ETC., 2408
FRANKFORD AVENUE.

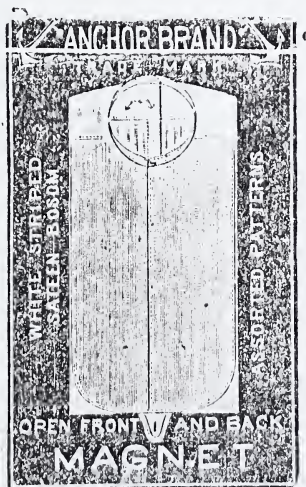
The gentleman whose name heads this article founded his present place of business five years ago, after an extensive experience in this useful avocation. The salesroom is thoroughly equipped with all the necessary fixtures, containing a fine, large stock of both light and heavy and double and single harness, plain and mounted; bridles, saddles, collars, whips, fly-nets, etc., are kept in stock or made to order, in the most thorough workmanlike manner and dispatch. A fine line of horse clothing generally is handled, as well as soaps, grease, harness trimmings, and everything in this line.

Mr. Heinecke is well and favorably known in trade as well as business circles, and is regarded as a reliable mechanic and business man, winning the respect of all who know him for his personal worth.

R. A. MAGILL, MEN'S FURNISHER, 2325 FRANKFORD AVENUE.



Taste in dressing is one of the first things that a man should study; how to dress well is a question that puzzles not a few. Not only is this the case in clothing, but in neckwear, etc., the same thing applies. One of the best ways to get over this embarrassment is to



visit the establishment of Mr. R. A. Magill. This estimable young gentleman started business here about five years ago, and has from the conception been most successful. The store is of ample size, being about

20x40 feet in dimensions, and is fitted throughout in the neatest and most commodious manner. Every-where that air of extreme good taste prevails.

The stock carried is very large, and comprises one of the choicest selections of men's furnishings of all descriptions, such as neckwear, hosiery, underwear, handkerchiefs, etc. Mr. Magill has all his shirts, both white and flannel, made especial design for his own trade. White, negligee, and flannel shirts are a specialty—a very choice line of each being carried. Mr. Magill is a young man of vast experience in this line; he enjoys the closest relations with the manufacturers and jobbers of this city and New York, and is highly esteemed by all who know him.

JACOB ROTH & SON, MERCHANT TAILORS.

There are but few houses in this district that enjoy such a reputation as that possessed by Messrs. Jacob Roth & Son. This business was established about thirty-five years ago by Mr. Roth, Sr., and about one year ago his son was taken into the firm. The premises are located at 1318-20 Germantown avenue, consisting of two large, double stores; they are beautifully fitted in the most attractive manner. An enormous stock is carried, comprising a full line of imported and domestic fabrics for men's wear. None but the most skilful cutters and work-people are employed, thus insuring well-made garments. The firm also operates a branch-store on Lancaster avenue.

The members of the firm are Jacob Roth, Sr., and Jacob Roth, Jr. The former gentleman is very prominent in this district, being a School Director, and a Director of the Integrity Title and Trust Company, and a Director of the Philadelphia Rifle Club, also Treasurer of several Building Associations. He is an active member of many of the most prominent fraternal organizations, having been a Mason for more than thirty years.

EDWIN S. RADLEY, FINE WATCHES AND JEWELRY,
2404 FRANKFORD AVENUE.

The American people, taken as a whole, are constantly adding to their material wealth, and coincident therewith arises a refined and correct taste in the matter of personal adornment. A better class of jewelry houses meet with a steady appreciation, as there is no line of business in which the public is so much at the mercy of the dealer as in the jewelry trade, hence the necessity of selecting a thoroughly reliable house from which to secure these goods. A deservedly popular and prosperous house is that of Mr. Edwin S. Radley, who is enjoying a most excellent reputation for reliable goods and honest, straightforward dealing.

Mr. Radley has acquired a thorough knowledge of this trade in all its branches, and inaugurated this establishment originally at 631 Chestnut street, second floor, from which place he removed four years ago, locating at his present quarters. The salesroom is 23x60 feet in area, very handsomely arranged, and fully equipped with every convenience for the display of a valuable and elegant stock of goods, embracing American and European gold and silver watches, clocks, bronzes, diamonds, rubies, sapphires, pearls, emeralds, and other precious stones set in the most unique designs. He has one of the finest stocks of jewelry in Kensington, comprising every description of both solid and plated silver-ware, spectacles, optical goods, etc. Selected with the greatest care, these goods cannot fail to please the most fastidious in quality and price. Special attention is paid to repairing jewelry, and watches of intricate mechanism especially; competent assistants being employed in the repairing department. He is president of the Frankford Avenue Merchants' Association, and manager of the new hall to be built here. Mr. Radley is well known in social as well as trade circles, and holds the highest esteem of all with whom he forms business relations.

M. M. MOYER & CO., PRODUCE COMMISSION MERCHANTS,
1307 GERMANTOWN AVENUE.

The importance of Philadelphia as a great wholesale and retail centre for the produce commission trade is forcibly illustrated by a review of several of the leading concerns in business in this part of the town.

Prominent among the number thus referred to is the reliable and successful house of M. M. Moyer & Co., whose office and salesrooms are located at 1307 Germantown avenue. This business was established twenty years ago. They have occupied the present place four years; they were formerly Third street and Girard avenue. The firm was until May, 1890, Moyer & Bro. This firm occupies a commodious and well fitted up four-story warehouse, 20x50 feet in dimensions, where they always keep constantly on hand full supplies of the finest and choicest produce, which is offered to customers at the lowest ruling market prices. Sales are made wholesale and retail; all orders being filled with dispatch. This house has had years of experience in the produce commission business, and possesses widespread and influential connections and an intimate knowledge of the wants of the trade. They handle the best butter, eggs, poultry, and all kinds of country produce, from the best producing sections of the country.

G. W. BROWN & CO., HOUSE FURNISHING GOODS,
2234 FRANKFORD AVENUE.

There are but few houses devoted to the sale of this line of goods, where a larger or more complete stock is to be found than at the establishment of Messrs. G. W. Brown & Co. This business was started some years ago on Ridge avenue. It was afterward moved to North Front street, and from there the move was made to the present quarters in June, 1889. The store is of ample size, being about 20x40 feet in dimensions, and

is fitted in the most commodious manner. Throughout the whole store an air of cleanness pervades. The stock carried is very large, comprising a choice selection of house furnishing goods, china, glass and tinware, besides all kinds of novelties in the shape of toys. The individual members of the firm are G. W. Brown and G. W. Kates. Both gentlemen have had many years experience in this branch of trade, and are fully alive to the demands of a business of this character.

Mr. Brown has been a life-long resident of this city, and is very well known. He was employed as a workman by the Federal army during the greater part of the war. Mr. Kates was in the commissary department during the rebellion, and for some time made his home in the South, where he edited a paper at Atlanta, Georgia, and is now actively engaged in public work.

JNO. ROWEN, WALL PAPERS AND DECORATIONS, 1701
FRANKFORD AVENUE.

In the past few years there have been as many advances in this line of trade as there has in any other known commerce. This is partly due to the taste of the decorator and the improved quality of materials. Among the most skilful in this section is Mr. Jno. Rowen. This gentleman opened this business about six years ago. The store occupied is of ample proportions, and well-stocked with all the latest designs. In the past month it has been refitted in the most beautiful manner, and anything in the line of wall papering, decorating, or frescoing is done; only the most capable workmen are employed. At times as many as ten assistants are employed.

Mr. Rowen is a native of Philadelphia. He is very well-known and highly esteemed in this section as an active and energetic business man; being always alert and genial, has thereby established an enviable reputation.

FRANCIS KLAUSER'S CIGAR MANUFACTORY.

Perhaps in nothing is the average man more particular than in the choice of his cigars. They must just suit his taste, or else he will not be satisfied. And, when once satisfied, the chances are that he will continue to deal with the establishment. Among the stores in this section having a large, regular trade, we take pleasure in mentioning that of Mr. Francis Klauser. This gentleman started business here about seven years ago in a comparatively small way; gradually the trade has increased, until it has become very extensive. The store is located at No. 2306 North Fifth street. It is of ample size, with the manufacturing department in the rear. Three persons are kept continually employed, turning out the finest grades of cigars. A full line of Key West and imported goods are also carried, besides all kinds of smoking and chewing tobacco, cigarettes, pipes, and smokers' articles. Among the well-known brands made here is the well-known Klauser's Resank. This cigar has achieved a reputation second to none of its class.

Mr. Klauser has been a life-long resident of Philadelphia, and is widely known in this section of the city. He is actively connected with the Land Association.

JACOB LINN, TEA AND COFFEE DEALER, 2757 GERMAN TOWN AVENUE.

The trade in teas, coffees, and fine groceries forms one of the most important among the commercial industries of this city, and the public is always on the alert for the store where the best value can be obtained for the smallest outlay. Such an establishment is that conducted by Mr. Jacob Linn. Although only inaugurated on March 12th, 1888, Mr. Linn has already secured a large and permanent patronage, which is constantly growing. This is due to the fact that he is an

expert coffee roaster and specialist in the finest growths of teas and coffees, having had a practical experience in this direction extending over a period of thirty years. While he carries a good stock of fine staple groceries at all times, Mr. Linn makes a specialty of fine teas and coffees. His stock of these articles is invariably one of the largest up town, and his teas of all kinds are selected with the greatest care, the prices ranging from 25 cents per pound for the lower grades up to the highest figures usually charged for the finest qualities, such as fancy garden-grown English Breakfast and Formosa Oolong, and the finest growths of delicious flavor. In coffees, the different varieties and grades to select from comprise Javas, Mocha, Liberian, Maracaibo, Arabian, Laguyra, Caracas, Santos and Rios. All goods are delivered free, and a reduction is allowed on standing orders of five pounds or more. These coffees are all roasted by Mr. Linn on the premises, by the perfection process, which gives them their full strength and rich aroma. The store occupied is very neatly and conveniently arranged, and all appliances for the prompt dispatch of business are at hand.

Mr. Linn, who is a native of Philadelphia, is a reliable business man of strictly upright methods, which have won for him the full confidence of his patrons and the respect of the community. He was a Union soldier during the war, having enlisted on November 23d, '61, in Company C, Ninetieth Pennsylvania Volunteers, serving three years; subsequently joining the Fiftieth New York Engineers, and remained with them until the war ended. He is an honored member of Binney Post, No. 63, G. A. R.

BRADEN & CO.; GAS FIXTURE MANUFACTURERS, 2753
GERMANTOWN AVENUE.

Among the young mercantile houses of the city that have rapidly gained deserved prominence and a brisk, extensive trade, that conducted by Messrs. Braden &

Co. is deserving of special mention. This firm is a manufacturer of and dealer in all kinds of gas fixtures, etc. The business was founded in August, 1889, by Mr. Finley Braden, who brings to bear on the enterprise an experience of a practical character gained through the number of years in which he has been connected with this line of trade. They occupy a finely-appointed office at the address indicated, and carry a complete stock of gas fixtures, globes, burners, shades, tables, easels, and fine goods of all kinds, which, for artistic merit, beauty of finish, and substantial make, are difficult to surpass. The trade is of a wholesale and retail character, and extends throughout the city and vicinity, and is rapidly increasing. Messrs. Braden & Co. possess ample facilities for the prompt execution of any orders placed with them, and guarantee satisfaction in every case, while the prices ruling are the lowest, compatible with the fine goods handled by them.

Mr. Finley Braden, under whose able direction this business is conducted, is a native of the State of Ohio, and has resided in Pennsylvania for the past twenty-three years. The house is an enterprising and prosperous one, and that it is doing much in the way of developing the commerce of this district is equally certain and, therefore, the house is eminently entitled to this brief notice at our hands.

C. RIENECK, PICTURE FRAME MANUFACTURER AND
ART DEALER, 2018 FRANKFORD AVENUE.

Nothing adds more to the furniture of a room than a number of pretty pictures hung in good light, and to be effective a handsome frame must be used. Among the best known manufacturers of these in this section may be mentioned Mr. C. Rieneck. This estimable gentleman started business in this section June 10th, 1888, and thus far the business has given every evidence of success, due to personal attention to details.

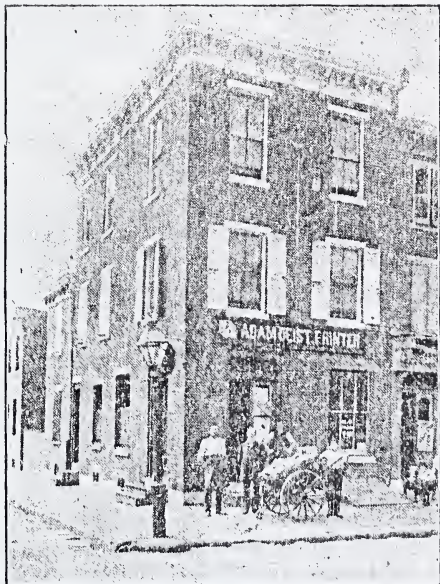
The store is of large size and fitted in the most convenient manner, with a workshop located on the third floor. This is fitted out with all the necessary facilities in the way of tools and appliances. A very choice stock is carried, comprising all the newest pieces of art, in the shape of etchings, engravings, water colors, pastels, etc., in addition to the frame department. All kinds of frames are made (a special discount is given to artists and societies), a leading feature being made of framing wax flowers. Fine crayon portraits are also done, in the best manner.

Mr. Rieneck, through his long experience in this business, has become an art expert, and is possessed with perfect taste in the selection of all works. He has been a resident of this section some years, and is very highly esteemed in trade circles.

ADAM DEIST, PRINTER, 440 WEST DAUPHIN STREET.

Philadelphia has long been distinguished for its many high class printing establishments, and not without just reason, for the specimens of the typographical art, which emanate from the principal printing offices here, compare favorably with the production of offices in any part of the world. A prominent house in this section, where mechanical skill and natural genius are happily combined, is that of Mr. Adam Deist, of No. 440 West Dauphin street, where he has every facility for the speedy filling of all orders in the most satisfactory style of the art. Mr. Deist has had a vast practical experience in the craft, and embarked in business on his own account in 1886 at No. 2210 North Fourth street, where he was limited to only one small hand-press, owing to the extreme smallness of his office. However, his indomitable energy and perseverance, under heavy difficulties, soon brought their reward, and in 1888 he removed to his present commodious quarters, where he has three large power-presses con-

stantly in operation, and has developed a large, substantial, and influential patronage. He also has a splendid outfit of handsome type and other suitable material, and has every facility for doing all kinds of book and job work. Mr. Deist makes a specialty of the highest class of commercial printing, both in the



German and English, and the facilities for German have for the last year been greatly increased, and we now think it the most complete and only "job office" up town for this grade of work. Only printer up town connected by Bell Telephone Exchange. Some very fine specimens are turned out in the most artistic and ornate style, and most attractive form. Four skilled operatives are in constant service, and all work is done

thoroughly and satisfactorily at the lowest possible charges.

Mr. Deist is a native of Germany, but has resided in this country since childhood, and here he learned his trade. Personally, he is very popular in both business and social circles; he is a prominent and honored member of several fraternal orders, among which may be mentioned, the order of F. and A. Masons, Knights of Pythias, I. O. O. F., I. O. R. M., A. O. M. P., and many others, besides being an officer in both of the first two named.

JOHN H. KERR, DRUGGIST, CORNER OF AMBER AND
HUNTINGDON STREETS.

One of the most important branches of commerce is that of the druggist. Every well-regulated community has its attending pharmacy, and the inhabitants of this vicinity are particularly favored with the establishment of Mr. John H. Kerr, who founded this business six years ago, and from its first inception has proven a success and convenience to the community. The sales-room is 20x20 feet in area, attractively arranged, and containing a stock of pure and fresh drugs and chemicals; soap, perfumery, sponges; toilet and medicinal specialties; herbs, roots, barks, tinctures, anolines, alkalies; physicians' and surgeons' appliances; patent and proprietary remedies of known merit, and everything a first-class stock embraces. An elaborate soda fountain of new design embellishes the store, and all the accessories known to the trade are here enjoyed. The laboratory is under the personal supervision of the proprietor himself, a graduate in pharmacy, a registered pharmacist, and an analytical and synthetical dispensing chemist of experience, hence in every way qualified to pursue this critical calling.

Born in this city, Mr. Kerr is well and favorably known, and commands the respect and esteem of trade, as well as social and professional circles.

CHARLES CHESTER, CIGARS, TOBACCO AND CONFECTIONERY, 2176 EAST HUNTINGDON STREET.

Founded here four years ago, Mr. Chester has built up a desirable trade, and carries a line of the best brands of cigars and tobacco, pipes, snuff, smokers' articles, as well as confectionery of all kinds. The salesroom is attractively arranged, and neat and clean. During certain hours in the day Mr. Chester devotes to peddling coal, having a team for the purpose, and dealing in the best brands of Lehigh and Schuylkill coal; he serves a select trade, taking orders by the ton as well as bushel, basket or scuttle. His prices are consistent with honest living, and he leaves nothing undone that will cater to the interest of his patrons.

Born in Philadelphia, he is respected for his industry and integrity by all who know him.

JOHN KELLAR, BOOT AND SHOEMAKER, 2019 FRANKFORD AVENUE.

In purchasing the necessities of life it is our first aim to obtain the greatest value for the least cost, and we always look at the various establishments where we obtained the best for our money most favorably, and in nearly every case deal with the store when we are desirous of purchasing a similar article. Among the best-known stores in this section may be mentioned that of Mr. John Kellar. This estimable gentleman opened business here about four years ago, and has by his perseverance and pluck built up an extremely large trade. The premises occupied are of ample proportions. The manufacturing department is located in the rear, while the front portion is used as a salesroom. It is fitted in the most convenient and tasteful manner. A very large stock is carried, comprising a full line of men's, ladies', misses', and children's boots, shoes, slippers and rubbers.

Mr. Kellar is a practical shoemaker, and is thoroughly conversant with the ins and outs of this business, and is thus enabled to purchase the best stock for the least money. A specialty is made of custom work and repairing. Mr. Kellar, like many of our most successful merchants, is an Englishman. He has been in this country some years, and is now one of our leading citizens, and has always won the highest esteem of those who patronize him, to which his success is due.

THOS. E. VAN DYKE, JR., SADDLERY AND HARNESS MANUFACTURER, NO. 1020 FRANKFORD AVENUE.

Among the many prominent houses in this section of the city, but few are better or more favorably known than that of Mr. Thos. E. Van Dyke, Jr. This estimable gentleman started business here about eight years ago in a comparatively small way; gradually the trade has increased, until at present it is larger than any in this vicinity. The premises occupied are of ample size. They are neatly fitted in the most appropriate manner, the rear portion being used as a manufacturing department. Nothing but the best materials are used, which, in conjunction with the best labor, unite in producing the highest class of product—three skilled workmen being constantly employed. The product of the house consists of all kinds of saddles, heavy and light harness, collars, whips, trunks, bags, valises, etc. In addition to the above articles all kinds of horse furniture, such as blankets, sheets, combs, brushes, etc., are handled extensively. A specialty is made of repairing; it is executed in the neatest and most prompt manner.

Mr. Van Dyke has, through his long and tried experience in this line, gained a practical knowledge of the business, and is capable of supplying anything in this line. He has been a life-long resident of Philadelphia, and is widely known throughout Kensington.

JOSEPH NICHOLLS, OYSTER BAY, 1871 FRANKFORD
AVENUE.

When we are desirous of obtaining good oysters and shell fish, it is desirable to purchase from a dealer who is thoroughly acquainted with the care of shell fish. They must be opened immediately before eating, and kept on ice, or else they will not be good. Among the best patronized dealers in this section may be mentioned Mr. Joseph Nicholls. This estimable gentleman opened business here about eight years ago, and has from the first been most successful. The premises are of ample size. The dining-room being about 20x30 feet in dimensions. A ladies' dining-room is located on the second floor. The kitchens are in the rear. Throughout the entire establishment every appointment is first-class, and the culinary department is under the care of a competent chef. A specialty is made of serving families with oysters and clams, particular attention being paid to having them freshly opened.

Mr. Nicholls has been a resident of this section for about fifty years, and is very well known socially and commercially.

JNO. D. ROHRER, FURNITURE MANUFACTURER, NO.
1219 FRANKFORD AVENUE.

There are but few lines of trade in which greater perfection has been reached in the past decade than in the furniture line. This section has many strong representatives, among whom may be mentioned Mr. Jno. D. Rohrer, a manufacturing cabinet maker of a life's experience. This business had its conception about twelve years ago in a small way, and after growing from an infant industry to a large manufacturing plant, the move was made to the present quarters about three years afterward. The premises are large and most conveniently arranged, extending from Frankford avenue to Shackamaxon street, and about 50 feet front on each street. The building is three stories in height, fitted

throughout with steam-power, the newest and best machinery, in conjunction with the operations of eighteen skilled workmen, unite in turning out a large amount of fine and fancy furniture, such as rocking chairs, towel-racks, cabinet mantels, wardrobes, chief-finers, as well as vestibule panels, interior decorations, etc.—Mr. Rohrer catering to the builders' trade all over the city. Particular attention is given to the manufacture of all kinds of novelties in this line. The trade is entirely wholesale, extending all over this section and the nearby towns.

Mr. Rohrer is a native of Lebanon, Pa., but has been a resident of Philadelphia for the past thirty years, commanding a leading position in trade circles as a reliable manufacturer and dealer.

ROBT. C. MCNEIL, DRUGGIST, YORK AND FIFTH
STREETS.

A pharmacy of high reputation in this section of the city, and well worthy of more than passing mention in these pages, is that of Mr. Robt. C. McNeil. Mr. McNeil is a native of Philadelphia, and a graduate of the Philadelphia College of Pharmacy. His store has become a noted landmark in this vicinity, having conducted this pharmacy only since January, 1890, since which time its trade and influence have increased very materially. It is of ample proportion, and very appropriately fitted up, and having a special department for the compounding of physicians' prescriptions and family receipts, at all hours, in the most accurate manner, from best materials.

His stock embraces fresh and pure drugs, chemicals and pharmaceutical compounds; most of his fluid extracts, etc., being of his own superior preparation; toilet and fancy articles, perfumery, druggists' sundries, a soda fountain, etc. Prompt, reliable and courteous attention is given to patrons, and prices are just and reasonable.

J. HARBAGE, STAPLE AND FANCY GROCERIES AND PROVISIONS, 2201 EAST HUNTINGDON STREET.

Dating its inception back four years, this business owes its origin to the energies of Mr. J. Harbage, who has succeeded by dint of enterprise and executive ability, combined with a better class of goods, in winning the good-will of the community. In a neatly appointed salesroom is carried a stock of fine family flour, provisions of all kinds, and, during the season, green-truck and vegetables; fruit, berries, and poultry; pure teas, coffees, and spices; choice country produce, butter, cheese, and eggs; canned and bottled goods, table delicacies, and a line of goods only carried by a first-class house. A fine, large refrigerator, as well as other accessories, are at hand to further the interest of the business. Ample and courteous assistants are employed, and all goods delivered free, if so desired.

The subject of this article is a native of England and a resident in this country for twenty-five years. Since establishing in this mercantile pursuit he has won the distinction of a reputable dealer, and is esteemed by all with whom he forms business or social relations.

A. BLOCK, WINDOW SHADE MANUFACTURER, 1135 FRANKFORD AVENUE.

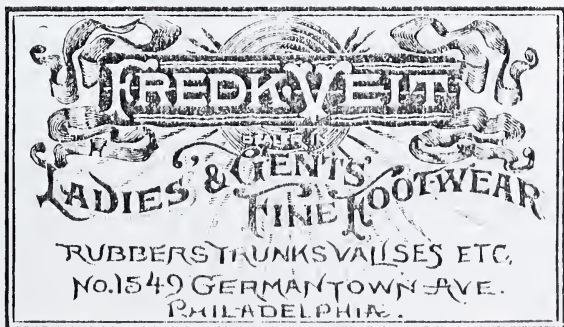
A house which for eighteen years has maintained a high place in its line, strictly on the merits of its goods and the honorable policy at all times pursued, is that of Mr. A. Block, manufacturer of window shades. This business was established by Mr. Block in 1872, and for the past thirteen years has been successfully carried on by him. He early achieved an enviable reputation for the superiority of his goods, and the trade has continued to grow steadily. The premises occupied for business purposes are of ample dimensions, and fully equipped with the necessary appliances for the prompt and satisfactory prosecution of the business. Only a small stock

of finished goods is carried, the trade of the house being chiefly to order, and now extends to all parts of the city and vicinity. His supplies are drawn from the best-known sources, and the work turned out will compare favorably, both as regards material, workmanship, and finish, with that of any other house in the trade. Mr. Block is prepared to furnish estimates for any kind or description of window shades, and all orders placed with him are executed in the most masterly manner, under his personal supervision, with promptness and at prices which defy competition by honest manufacturers. The house is very honorable, noted for its enterprise and energy, and for sound judgment and ability, which ever maintain it in the van of progress in its line.

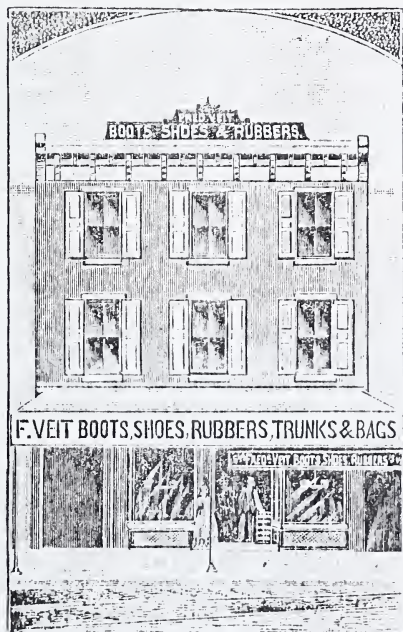
Mr. Block is a native of France, and has resided in this city since 1857. He is an active and very genial man, polite and attentive to all visitors, and greatly respected by all who have dealings with him.

FRED. VEIT, DEALER IN ALL KINDS OF FOOTWEAR,
TRUNKS, BAGS, VALISES, SHAWL-STRAPS, ETC., 1549
GERMANTOWN AVENUE.

Among the many enterprising and successful merchants of this section, we take pleasure in making



special and honorable mention of Mr. Veit. He was formerly at 1553 N. Fourth street, but has been at 1549 Germantown avenue since May 1st, 1889, where the great reliability of his goods and reasonable prices is building up for him a sure foundation of a steady and



ever-increasing trade. He carries in stock a full assortment of hand and machine sewed ladies' and gents', misses' and children's boots and shoes, and Goodyear's rubbers, together with a well-selected stock of trunks, traveling bags, etc. Mr. Veit is thoroughly conversant with the business in all its details, having had fifteen years' experience, and gives it his personal supervision

The attention shown his patrons is both courteous and gentlemanly. The dimensions of his store are 20x30 feet, and it is nicely arranged and equipped for the business.

Mr. Veit is of German descent, an honest, straightforward man, of undoubted integrity of character, earnest, energetic, and pushing, and worthy of the high esteem in which he is held by all. Is a member of Tuskevilla Improved Order of Red Men, No. 4 ; also a member of Spring Garden Council, No. 18, Order of American Mechanics, and a member of Oriental Court Club, No. 14, of American Mechanics.

EDWARD H. GAUER, WHOLESALE AND RETAIL CONFECTIONER, 601 EAST GIRARD AVENUE.

One of the most popular confectioners in Kensington is Mr. Edward Gauer, who has for nearly a quarter of a century conducted the business of a wholesale and retail manufacturing confectioner, to the satisfaction of numerous patrons and his own pecuniary advantage. His salesroom occupies the ground floor of the building, where a fine stock of confectionery is temptingly displayed. Candies, candied fruits and nuts, of every description, are constantly in stock, or made fresh daily, according to the nature of the sweetmeats desired. A completely-appointed manufactory occupies the basement, and here Mr. Gauer and his skilful assistants transform sugar molasses and other raw materials into dainty delicacies. These are sold at retail and in quantity, a great many smaller stores receiving their supplies of confections from this well-known establishment.

Mr. Gauer is a popular member of the Garfield Herd of Buffalo, and has long held the confidence and esteem of his fellow-members and the community at large, by his upright methods of business and affable and cordial treatment of patrons and public.

MRS. ELIZABETH LOMAX, NOTIONS, TRIMMINGS,
CIGARS AND TOBACCO, CONFECTIONERY, 2188
EAST HUNTINGDON STREET.

Among the many well-known houses devoting their special attention to the above lines of goods, we take pleasure in bringing to our readers' notice the business of Mrs. Elizabeth Lomax. This estimable lady opened business here about three years ago, and from the inception she has met with all possible success, and the outlook gives promise of future prosperity. The store occupied is of ample size, and neatly fitted, and in every way arranged in the best manner. The stock is extremely varied in character, comprising a full line of notions, trimmings, and small wares, besides a choice collection of cigars and tobacco. Confectionery of all kinds is also kept.

In conclusion, we would say that Mrs. Lomax is an energetic and active business woman, in every way deserving the success that she has achieved.

D. STEELMAN & SON, EVERY VARIETY OF BOOTS
AND SHOES, 2215 FRANKFORD AVENUE.

The dignity of the shoe trade is well sustained by a representative house, such as that of D. Steelman & Son. This firm, established originally at 241 Girard avenue, fourteen years ago, and by steady application to the minutest detail of the business, have succeeded in rearing a select trade of which any merchant might well be proud. Extending their interests into other quarters, a branch store was opened last March, two years ago, at 2215 Frankford avenue, and, like its contemporary, is accruing interest to its propagators and benefit to the patrons. The basis upon which these enterprises are conducted are on equity, prudence and integrity, combined with a first-class stock of goods and able business management, they are enabled to foster

the interests of their patrons. The salesroom is 20x40 feet in area, attractively arranged, and carrying an extensive and varied stock of boots, shoes, slippers, rubbers, etc., for men's, women's and children's wear, from the plainest, most substantial working shoe to the daintiest ball-room slipper. These goods are offered at prices consistent with enterprise and fair living. Mr. John J. Green has in his care the supervision of the Frankford avenue store, a shoe man of experience, and an affable, courteous business man, he is in every way qualified to preside over the destinies of such an establishment.

The individual members of the firm are D. Steelman, a native of New Jersey, and D. H. Steelman, a native of Philadelphia—the former an experienced shoemaker of nearly forty years' experience. Both these gentlemen stand high in the business world as reliable dealers, winning the respect and confidence of all with whom they form commercial relations.

JOHN EBERSOLD, WHOLESALE AND RETAIL DEALER
IN MEATS, 1234-36 EAST MONTGOMERY AVENUE.

One of the most completely appointed establishments of its kind in Kensington, is that of Mr. John Ebersold. In his store-room are always to be found fresh and salted meats of all kinds: beef, pork, mutton, veal, and every variety of sausages and pure leaf lard. Mr. Ebersold has been engaged in business for nearly twenty years, and his long experience, coupled with natural business shrewdness and enterprise, admirably qualify him for the prosecution of his large and flourishing trade. It is unnecessary to state that every modern appliance for the preservation and careful handling of meats is placed in use at this establishment. A large ice-box is a prominent feature of the apparatus used. In the rear of the store-room from thirty to forty-five hogs are killed every week, thus assuring absolute freshness in everything in the porcine line. Everything about the place

gives ample evidence of cleanliness and care, and patrons are served with politeness and dispatch. A delivery wagon facilitates the business, and relieves customers of the burden of carrying home articles they have purchased.

Mr. Ebersold is prominently identified with several social and benevolent organizations, among them the Knights of Birmingham, Knights of Workmen, Order of Santa (?), and has long secured for himself an enviable position in the opinion of his associates and neighbors by honorable business dealings and a genial personality.

**EBERHARD & CO., DRUGGISTS, SOUTHEAST CORNER
FIFTH AND CUMBERLAND STREETS.**

There are but few lines of business in which more skill is required upon the part of the proprietor than in the drug business. He must be a college graduate before he can enter this line. Among the best-known establishments of this kind in this vicinity may be mentioned that of Messrs. Eberhard & Co. This business was started about seven years ago. The store is located at the southeast corner of Fifth and Cumberland streets. It is beautifully finished in hard wood, and in the most convenient manner. Here may be found a full supply of fresh and pure drugs, chemicals, and patent medicines. All kinds of fancy toilet articles are also kept, besides a choice selection of imported and domestic cigars. A specialty is made of carefully filling physicians' prescriptions.

The members of the firm are Dr. J. A. Eberhard, who was graduated from the Jefferson Medical College and the Philadelphia College of Pharmacy, and Mr. Charles W. Ott, whose "Alma Mater" is the latter institution. In addition to his business, Dr. Eberhard also has a large and lucrative practice, thus leaving much of the business management upon Mr. Ott's hands. These gentlemen are both too well-known in this vicinity to require any comment at our hands.

MISS^{ES} F. HALL AND L. HUSBAND, FASHIONABLE
MILLINERY, 2211 EAST SUSQUEHANNA AVENUE.

Perhaps in nothing is the average woman's thoughts more centered than in the possession of a pretty bonnet, and, whether she be rich or poor, she will usually have a pretty hat; in fact, there is no reason why she should not have one, considering the many and various styles shown by some of our up town stores, prominent among whom we mention that of the ladies whose names head this article. This business was originally started by Mrs. J. P. Smith, some time ago, and, having managed it successfully, was taken sick and died about two years ago. The present proprietors then took the management upon themselves. The store is located at No. 2211 East Susquehanna avenue. It is of fair size, and fitted in the neatest and most attractive manner. Here may be found all the newest and latest novelties in millinery goods for ladies' wear. A specialty is made of trimming hats to order.

These ladies have considerable experience in this line, and are fully capable of supplying the demands of the most fastidious taste. Since establishing here they have won the esteem of a fine patronage.

MRS. S. EARL, GROCERIES, MEATS, AND PROVI-
SIONS, 2145 EAST SUSQUEHANNA AVENUE, COR-
NER OF BLAIR.

Of the several grocery houses in this section of Kensington, that of Mrs. S. Earl deserves more than passing recognition in the pages of this review. Dating its inception originally back eight years ago, this business owes its origin to the energies of Mr. Wm. Earl, husband of the present proprietress, who succeeded him at his demise, in January, 1890. The salesroom occupied is 20x20 feet in area, attractively arranged, and noted for the system and neatness prevailing here. The stock

embraces fine family flour, teas, coffees, and spices, free from dirt and deleterious substances; a full line of canned and bottled goods, preserves, and table delicacies; dried fruits, vegetables, truck, and poultry in season, as well as a fine line of country produce, butter, cheese, eggs, lard, etc. In the successful prosecution of the business competent assistance is employed, and no means spared that may foster the interests of the patrons.

Mrs. Earl is a native of Philadelphia, and has proven herself a business woman of energy, integrity, and executive ability, commanding the respect of all who know her, in business or social circles, and is regarded as a reliable dealer in the business world.

JAMES KITCHEN, FANCY AND STAPLE GROCERIES
AND PROVISIONS, DICKINSON AND TULIP STREETS.

Among the many and varied business establishments in this district of Kensington, none claim higher recognition than the grocery trade, among which we note the house of Mr. James Kitchen, who founded his present mercantile venture sixteen years ago. In a salesroom 15x15 feet in area is contained a fine stock of groceries and provisions, choice family flour, teas, coffees, and spices, free from dust or deleterious substances; sugars, syrup, canned and bottled goods of great variety, country produce, fresh and cured meats—in fact, a line of goods only such as a first class establishment would carry. Every means is at hand for the prompt and courteous treatment of patrons. Based upon the principles of prudence and integrity, this business is conducted on the plan of equity, and the proprietor is recognized in business channels as a reliable dealer.

Born in Ireland, Mr. Kitchen has been a resident of this country for twenty-one years, and has won the respect and esteem of all who know him for his personal worth.

J. M. TAYLOR, GENERAL UPHOLSTERING AND REPAIRING OF FURNITURE, 2193 EAST HUNTINGDON STREET.

Among the many and varied business pursuits and manual avocations in the Kensington district of Philadelphia we note that of Mr. J. M. Taylor, who one year ago founded his present business, and by dint of effort, enterprise and thrift has succeeded in winning a reasonable share of public patronage. The workshop is 15x15 feet in area, equipped with the various tools and appliances requisite for the successful prosecution of such an establishment. This gentleman is prepared to upholster all kinds of new and used furniture, repairing in all its forms, painting, glueing, varnishing, oiling, etc.

A native of Philadelphia, Mr. Taylor pursues another and a higher calling in life, serving his fellow-man not alone in the corporal attitudes of life, but in the spiritual and higher moral welfare of his being. A minister of the Gospel, of the Methodist denomination by profession, and a chairmaker by avocation, pursuing both callings at the same time, speaks in eloquent accents for the worth and manliness of his Christian spirit, and the good he perpetrates in this life to his fellow-creature will come back a thousandfold in the presence of Him, that on the other shore awaits the coming of the morn that shall usher into His presence the valiant and self-sacrificing apostles of His faith.

ROBERT W. FISCHER, WATCHMAKER AND JEWELER,
1613 GERMANTOWN AVENUE.

One of the finest jewelry establishments in this section of Philadelphia is that of Robert W. Fischer. As to prices, quality, and general comprehensiveness of stock we know of no place in town where such substantial inducements are offered to the public. The

business was founded by Mr. Fischer, who has been in business here over two years. He is a practical watchmaker and jeweler, and early developed a growing trade and influential connection; as this part of the city of Philadelphia has grown, so has his business.

ROBT. W. FISHER,

1613 Germantown Ave., Phila.



Watchmaker and Jeweler.

The place of business at 1613 Germantown avenue is about 15x15 feet—a neat and attractive store, where a full line of judiciously selected stock of jewelry, watches, etc., is carried. In fact, in few places can such bargains and such a wide range to select from be

obtained ; goods always the best, and just as represented. It is these combined principles of equity and enterprise which have given the place of business of Mr. Fischer a steadfast and developing reputation.

Mr. Fischer has been a member of the Philadelphia Turners' Society for thirteen years and the Primrose Club for nine. Mr. Fischer gives his personal attention to the repairing of fine watches, clocks, jewelry, and spectacles of all description. He has also been a candidate for Common Council in the Nineteenth Ward—receiving the largest number of votes—which makes him one of the prominent business men in this section, although being the youngest man that has ever run for the office of Council in Philadelphia. This makes him deserving of business that is in his line. A capable assistant employed.

ÉMIL, MAYERLE, BUTCHER, BEEF, PORK, VEAL AND
MUTTON, FAIRHILL AND CUMBERLAND STREETS.

The increased facilities for transportation, and through that the introduction of Western meat into these markets has almost revolutionized the business of the average butcher. Among those who still handle city-dressed meat only may be mentioned Mr. Émil Mayerle. This gentleman started business at the corner of Fairhill and Cumberland streets, about three years ago, and has thus far been most successful. The premises are of ample size, and are fitted in the best and most attractive manner. A large refrigerator being used for storage purposes. Here may be found, at all times, a carefully selected stock of the choicest cuts of beef, veal, lamb, mutton and pork. A specialty being made of sausages of all kinds, and pork product generally. All kinds of fruits, vegetables and provisions are also kept. A team is kept for delivery of all goods, no charge being made.

Mr. Mayerle is, like many of our most successful butchers, a German, but has been in this country many years, and is, in fact, thoroughly Americanized.

F. W. ZOLL, MEAT AND PROVISION MARKET.

Since the increased facilities for transportation and the introduction of Western meats into these markets, the meat business has greatly changed. City dressed beef, however, is most desirable, among the few places where this can be obtained, we may mention that of Mr. F. W. Zoll, this gentleman opened a store at the corner of Lawrence and Cumberland streets about a year ago, and has thus far done a flourishing trade. All meat sold is killed under the supervision of Mr. Zoll. The slaughter-house being located at Twelfth and Cambria streets. The store is of ample size, and is in every respect fitted in a first-class manner. A large refrigerator being used for storage purposes. A full stock of all kinds of vegetables, fruits, and provisions is carried during the season.

Mr. Zoll has been in this line some time, and is thoroughly conversant with all the details of the business, and is capable of supplying the demands of the most particular trade.

O. WALSER, MEAT AND PROVISION MARKET.

Among the best and most favorably known establishments in this section devoting their energies to the sale of meat and provisions, we may mention that of Mr. O. Walser. This gentleman started business here about two years ago, and has, through his ability and energy, built up a large trade. The store is located at 169 West Cumberland street. It is fitted in the neatest and most attractive manner, a large refrigerator being used for storage purposes.

• Here may be found at all times a full collection of all the choicest cuts of beef, veal, lamb, mutton and pork. Nothing but the best city-dressed meat is handled, thus insuring its high quality. Mr. Walser is, like many of our butchers, a German, but has been in this city some years past. He is an active member of various German societies.

HERMAN KERNER, MEAT AND PROVISION STORE,
NORTHWEST CORNER OF MEMPHIS AND HUNTING-
DON STREETS.

Among the better class of houses of this character in this section is that of Mr. Herman Kerner, who founded this business twelve years ago, and has enjoyed an enviable reputation for reliable goods and fair prices. The premises are especially adapted to the requirements of this business, and the slaughter-house in the rear is fitted out with all the paraphernalia known to the trade. The capacity is two bullocks every week, as well as some half dozen pigs and other smaller stock. During their own killing they handle only the healthiest, freshest stock, and can vouch for its purity—no half-dead, or diseased Chicago and Western meats enter the place, as only a fine trade is done in home dressed goods. The salesroom is neat, clean, and tidy, in appearance with a large ice-box capable of holding many pounds of ice for the preservation of stock. All kinds of fresh beef, veal, mutton, lamb, and pork are kept, as well as dried, smoked, and salt meats; hams, litch, lard, sausages, etc. Ample assistance is employed, and no lack of attention given to the wants of the trade.

Born in Germany, Mr. Kerner has been in this country for twenty-four years, and has won a leading position among the reliable dealers, and is respected by all who come in contact with him.

FREDERICK KOEHLER, FANCY AND STAPLE GROCERIES
AND PROVISIONS, 2330 EAST CUMBERLAND STREET.

Among the more reputable dealers in this line of goods, we note the house of Mr. Frederick Koehler, who, in March, 1882, founded his present enterprise, and by close application to business principles, a fine line of goods, and doing a business on the basis of "prudence, equity and fidelity," has won a steady and healthy patronage. In a salesroom, 15x15 feet in area,

is carried a line of fine family flour, teas, coffees and spices, free from dust or deleterious substances, canned and bottled goods, table delicacies, preserves, cereals, dried fruits, kitchen and laundry requisites, fine country produce, butter, cheese and eggs; in fact, all a first-class stock of goods comprehends. Every facility is at hand for the prompt and efficient service to patrons.

Born in Germany, Mr. Koehler has been in this country for thirty-two years, and since establishing here has won the good-will and respect of the community, and is regarded in the commercial world as a reliable dealer.

MRS. B. GROSS, DEALER IN BOOTS, SHOES, AND TRUNKS, 439 WEST LEHIGH AVENUE.

The lady whose name heads this notice, enjoys the distinction of being the first to open a boot and shoe store in this district, which event took place in 1887, and in the interval a large and lucrative trade has been secured through her energetic and business-like management. The store occupied is conveniently arranged for the purposes of display and sale. Mrs. Gross carries a well-assorted stock of men's, youths', boys', ladies', misses', and children's boots and shoes, slippers, etc., in both fine and medium grades, and from the most celebrated manufacturers, which, for style, fit, finish, and durability are difficult to surpass. Popular prices prevail, and all goods are guaranteed as represented. In addition to the above, Mrs. Gross also has an elegant selection of trunks suitable for all purposes at equally low prices.

This lady, who is a native of Germany, has resided in Philadelphia for the past twenty-three years, and furnishes very satisfactory proof that, given the opportunity, a woman can successfully create and manage a large and lucrative business. Her success is well-merited, and, under her skilful guidance, bids fair to assume mammoth proportions in the near future.

CHAS. HERRMAN, NORTHWEST CORNER YORK AND
LAWRENCE STREETS.

The importance of those commercial industries which supply the people of large and populous sections, like that of Kensington, with the necessities of life, cannot be overestimated, and are worthy of the most careful consideration. Next to bread, meats are among the most important article of food with civilized nations, and the enormous demand for these food supplies has resulted in the establishment of extensive houses in every large trade centre. An enterprising and deserving house engaged in this trade, enjoying a well-merited reputation for excellence of its goods and its fair, square business methods, is that of Mr. Chas. Herrman, wholesale and retail dealer in beef, pork, veal, mutton, and lamb.

Mr. Herrman is a native of Germany, and learned this business in all its details, having had twenty-three years' experience. He has been at his present location fifteen years, and kills in the rear of his store, which is of ample size, containing a large and elegant refrigerator, where meats are put up for vessels, and warranted to keep in any clime. All orders by mail will be thankfully received and promptly attended to. All goods delivered free of charge. Neatness, order, and cleanliness are observable on all sides. Prompt attention is given to patrons. Mr. Herrman is a wide-awake, pleasant-mannered gentleman, and strictly upright in all his dealings.

GEO. J. H. APELDORN, HAIR DRESSER, S. E. CORNER
TULIP AND SERGEANT STREETS.

Probably no avocation practiced to-day dates its origin back so far as that of barbering. Far back in antediluvian times the custom of shaving the face or cutting the hair has been practiced. Ancient, mediæval and modern history record instances of its practice,

and during the present century the shaving of hair from the face and hair cutting have been reduced to a science, an exponent of which is Mr. Geo. J. H. Apeldorn, who inaugurated this business here in May of the current year. In a cleanly-appointed saloon, attractively arranged in all its particulars, is seen three finely-upholstered chairs and a large array of cups, "whose silence speaks with eloquence bold" the appreciation in which his abilities are held. Long and tedious waits are reduced to a minimum, as three competent assistants are engaged to facilitate the affairs of the business and foster the interests of a select patronage. This is the place for a clean, easy shave and the most fashionable styles in hair-cutting for gentlemen, as well as ladies and children (the latter class of patrons receive private reception). To accommodate the gentlemen patrons, and the public in general, a line of fine cigars is kept.

A native of Germany, Mr. Apeldorn has been a resident and a citizen of this country for thirty-eight years, and is one of the most able exponents of this artistic profession, well meriting the success and esteem with which he meets.

JOHN KNEDEISEN, BAKER, 'TULIP AND DICKINSON
STREETS.

In considering the relative values of various commercial enterprises, those which are of necessity to mankind should be entitled to a first place in a work of this character, and we know of none holding a more important position than the baker, prominent among whom, in this section, we take pleasure in bringing to our readers' notice Mr. Jno. Knedeisen. This estimable gentleman opened business here originally about two years ago. From the inception he has been rewarded with success at every venture.

The premises consist of a fair-sized store, neatly fitted in the newest and best manner, and a large and com-

modious bakery, occupying all the basement. The newest and most convenient appliances are in use. Employment is given only to the best workmen, and patrons of the house may be sure that the bread will always be good. Pies, biscuits, buns, plain and fancy cakes, of all descriptions, are made; particular attention being given to the bread, however. It is delivered free of charge to customers at all hours of the morning. Mr. Knedeisen is a practical baker, having had many years' experience, and is thoroughly familiar with all the many details connected with this line. He, like many of our most successful bakers, is a native of Germany, coming here many years ago.

J. HARTMANN, CONFECTIONERY AND ICE-CREAM, 526
EAST GIRARD AVENUE.

During the summer season there are but few places that receive a larger patronage from the young folks than that of Mr. J. Hartmann. Here may be found on any summer evening all the belles with their best beaux. This business was originally established about eleven years ago, at 528 East Girard avenue, and after continuing there for eight years the present property was fitted up and occupied. Two floors are used, each being about 17x70 feet in dimensions, and both are fitted in the most elegant manner. In the rear are located the manufacturing rooms where the ice-cream and candies are made by steam-power, a six horse-power engine being used. A very fine stock is carried, comprising all kinds of candies, taffies, etc. Christmas tree and Easter ornaments are carried during their respective seasons. A soda-water fountain is kept running. A finely furnished ice-cream parlor in the rear and upstairs is used. These will comfortably seat one hundred and twenty-five people. A specialty is made of serving families with ice-cream and water-ices. The trade is very large, extending all over Kensington. Nothing is sold at wholesale. This being a strictly retail estab-

lishment. The business requires the employment of about four capable assistants, and during the season as high as twelve hands.

Mr. Hartmann has been a life-long resident of Phil-



adelphia, and is very well-known. He has been actively engaged in this line many years, and is thoroughly conversant with all its details.

L. F. SEGREST, PHARMACIST, NORTHWEST CORNER
CEDAR AND CUMBERLAND STREETS.

In the days when this section of Kensington was but little more than a "howling wilderness," and when the

utmost importance to the community depended upon the skill of an experienced druggist, Mr. L. F. Segrest established here and has ever maintained the supremacy of the trade in this section. In an attractively arranged salesroom 15x30 feet in area is contained a full line of fresh and pure drugs, and chemicals; soap, perfumery, toilet articles; medicinal specialties; physicians' and surgeons' appliances; patent and proprietary remedies of known merit; herbs, teas, roots, barks, tinctures, and everything carried in a first-class stock of drugs. The laboratory is in the rear, and under the personal supervision of the proprietor, a graduate of the Philadelphia College of Pharmacy, class 1870, an analytical and synthetical chemist of many years' experience, a registered pharmacist.

Since establishing here, a generation of families have placed their confidence in the abilities of Mr. Segrest as a chemist, and he now commands the respect and esteem of trade as well as professional and social circles.

LEWIS WEBER, MEAT MARKET, 2303 EAST CUMBERLAND STREET.

For upwards of twenty consecutive years has this business been in existence, and during this period has sustained a reputation that few houses of its kind can boast of in Kensington. Mr. Lewis Weber has spent a life's experience in the necessary and useful pursuit as a practical butcher, and since engaging in business on his own account has won for himself the confidence and respect of all who knew him, for his enterprise and business capabilities. In a salesroom 15x15 feet in area is contained a full stock of everything in the meat line: beef, veal, mutton, pork, and lamb; as well as all kinds of hams, shoulders, scrapple, lard, bacon, sausage, and smoked and dried meats of every description. Every facility is at hand for the prompt supplying of orders. The salesroom is thoroughly

equipped with all the appliances required by the trade, among which we note a large refrigerator for the preservation of stock. Nothing but the most healthy stock is allowed on the premises, hence a fine quality of goods at a price as low as the lowest market price.

Born in Germany, Mr. Weber came to this country in 1855, and is respected by all who deal with or come in contact with him in any way, and well merits the prosperity that attends his efforts.

GEO. ARCHER, A GENERAL VARIETY OF HOUSE FURNISHING GOODS, NORTHWEST CORNER CUMBERLAND AND TULIP STREETS.

Among the many business establishments of value to the community, none claims greater rank than those handling general house furnishing goods. An exponent of this critical pursuit is Mr. Geo. Archer, who in April of the last year founded this place. Although recently established, by consistent business methods, tact, enterprise, and a conscientious desire to supply the demands of a steady and growing trade, has won for the proprietor the reputation of an interesting and progressive merchant. In a salesroom 16x24 feet in area, is carried a general line of china, glass, and queensware; dinner, tea, chamber, lemonade, and berry sets; cutlery, brooms, whisks, brushes, tin-wood, willow, and agateware; all kinds of hollowware, kitchen, and dining-room requisites; fancy goods, leather goods, bric-a-brac, light shelf hardware, and a line of goods too comprehensive to enumerate in detail. Every facility is at hand for the prompt fulfillment of orders, and ample and courteous assistants employed to further the interests of the patron.

Born in Ireland, Mr. Archer has been a resident and citizen of this country for fifteen years, and since establishing here has proven himself a reliable dealer.

DAVID RUSSELL, PLAIN AND FANCY GROCERIES AND
PROVISIONS, 2447 EAST CUMBERLAND STREET.

Among the representative grocers in this section of Kensington is the establishment of Mr. David Russell, who, although recently founded, is meeting with well-merited success, due to consecutive business methods, a fine line of goods, and an equitable business policy. In a salesroom 15x25 feet in area, attractively fitted up with all the fixtures and appliances, is carried a full line of family flour, canned and bottled goods, preserves, smoked and cured meats, hams, lard, and fine country produce--butter, cheese, eggs, etc.; absolutely pure teas, coffees, and spices. During the season all kinds of green truck, vegetables, berries, fruit, and poultry will be kept. To successfully conduct this business ample assistance is employed and a team utilized to further the interests of a large and growing patronage.

A native of Ireland, Mr. Russell has been a resident and citizen of this country for forty years, and since establishing in this mercantile venture has won the goodwill of the community, and is regarded in the commercial world as a reliable dealer, and highly respected for his personal worth.

CHAS. LEIBFRIED, SHAVING AND HAIR-DRESSING SALOON, SERGEANT AND SEPVIVA STREETS.

Among the many first-class tonsorial establishments in this section is that of Mr. Chas. Leibfried, who was formerly on the opposite side of the street, and now occupies a neatly-appointed saloon 15x15 feet in area. Contained therein are two finely-upholstered chairs and a large lot of cups, speaking in silent accents the appreciation in which his services are held. A competent assistant is employed to further the interests of the patrons, and no long tedious waits are here encountered. For a clean, easy shave, or a fashionable hair cut, no

establishment excels this. To accommodate his numerous patrons, and the public in general, a line of fine cigars and tobacco is carried, and another feature illustrative of the enterprise of this gentleman is an agency for Mr. Ed. Radley, jeweler, at Frankford avenue and York street. Mr. Leibfried is prepared to furnish all the best makes of American and foreign watches, as well as a line of jewelry, pins, emblems, marks, signs, rings, plated and silverware, and everything in the jewelry trade, at prices within the reach of all, payable in easy weekly or monthly instalments—a fine opportunity, this, for the acquiring of good goods by a method which will secure valuables to those otherwise unable to secure them.

A native of Philadelphia, Mr. Leibfried has proven himself an expert craftsman and a firm, conscientious dealer, whose methods are appreciated by all with whom he holds business relations.

CHAS. KNOEBEL, BREAD, CAKE, AND PIE BAKERY,
NORTHEAST CORNER SEPVIVA AND CUMBERLAND
STREETS.

Among the better class of houses in this section is the bakery of Mr. Chas. Knoebel, who established here two years ago, and succeeded in rearing a healthy patronage. The salesroom is fitted out with all the fixtures requisite. The bake-house is in the rear of the salesroom, and also supplied with every known appliance and appurtenance necessary for the pursuance of this craft. To successfully conduct the business centered here a competent journeyman is employed to assist, and upwards of seven barrels of flour are weekly used. This is worked up into all kinds of wheat and rye breads, plain cakes, such as biscuits, rolls, buns, etc., and all kinds of pies. A large volume of trade is done, as the products of the bakery are unexcelled for full weight, flavor, and general excellence.

To supply the trade in the out-lying districts a team is employed, and by strict attention to the demands of the trade, and a conscientious desire to fulfill all orders to every body's satisfaction, has a steady tendency of increasing the business.

Mr. Knoebel was born in Germany, and has been in this country for nine years, and now, by enterprise and thrift, holds a prominent position among the reliable dealers, and is respected by all who know him, for his industry, integrity, and personal worth.

JAMES F. ROSS, DRUGGIST, NORTHWEST CORNER CUMBERLAND AND SEPVIVA STREETS.

In an historical reflex of this character, scarcely a mercantile establishment under review requires the critical experience and utmost care as is shown in the pursuance of the science of pharmacy. Of the greatest importance to the community is a reliable drug store. In connection with this subject complimentary notice is given to Mr. James F. Ross, who for sixteen years sustained in this vicinity the reputation of a responsible pharmacist, and who during that time has won the confidence of the community as an analytical, synthetical chemist. In a neatly arranged salesroom, 15x20 feet in area, is carried a fine line of fresh and pure drugs and chemicals; soaps, perfumery, syringes, chamois, etc., embracing all patent and proprietary remedies of known virtue, physicians' and surgeons' appliances, and everything pertaining to a first-class stock of drugs. The laboratory is in the rear, and under the personal supervision of the proprietor himself, a graduate in pharmacy, a registered pharmacist, and a chemist of experience, and in every way qualified to pursue the critical calling.

Since locating here, Mr. Ross has won the respect and esteem of all who know him in trade, social and professional circles.

JOHN KREUTZ, BREAD, FANCY CAKE, AND PIE BAKERY, 2113 EAST HUNTINGDON STREET.

Since the advent of the establishment of this business here in 1888, Mr. John Kreutz has won a desirable patronage, due to a fine line of goods, and the prompt response to the demands of a new location, having formally been for six years at Tenth and Master streets. Presenting a neat and clean appearance ; the salesroom is 15x15 feet in dimensions, with the bakery in the basement ; this is fitted out with all the appliances known to the trade, and to further the interest of the business a competent journeyman is employed, and the average capacity of the bake house is five barrels of flour weekly, worked up into all kinds of rye and wheat breads, plain and fancy cakes, and pies made fresh daily. The full weight, flavor, and general excellence of these goods are unsurpassed by any other house of its kind anywhere, and the products of the bakery are sold not at the store alone, but throughout the district of Kensington and Richmond. Patrons being served every morning, with a team.

A native of Germany, Mr. Kreutz has been in this country for ten years, and as a business man is respected for his enterprise and integrity. A prominent member of Bakers' Association. He well merit the success that attends his efforts.

JOHN T. SHUSTER, TIN AND SHEET IRON WORKER, 2210 EAST NORRIS STREET.

Everybody recognizes the necessity of having a good roof on their house ; there are, however, many who do not know where to get one. Among the best and most favorably known places in this vicinity, we take pleasure in bringing to our readers' notice that of Mr. John T. Shuster. This gentleman has had many years' experience in this line, and is thoroughly familiar with all the details of manufacturing, and is capable of supplying the demands of the most particular. Nothing but

the highest class of material is used, which, together with skilled labor, unite in producing the finest work. The business was originally started at No. 1554 Vienna street about four years ago, and about one year ago Mr. Shuster realizing the necessity of obtaining larger quarters, took the present one. The premises are of ample size and neatly arranged, being fitted throughout with every appliance tending towards increasing the value of the product. All kinds of tin and sheet iron work is done. Tin roofing, spouting and heater-work are specialties. Tin roofs are painted and repaired in the best manner. Factory work and jobbing of all sorts is promptly attended to.

Mr. Shuster is a native of Philadelphia, and is particularly well known in this section.

F. STREET, JEWELRY AND WATCHMAKER, 2634 KENSINGTON AVENUE.

Personal adornment has always been one of the chief



desires of woman, in both the civilized and uncivilized conditions. From the time of Adam and Eve to the

present day it has always been one of their chief delights. Many large businesses depend almost entirely upon this as their sustenance. Among the best and most favorably-known in this section may be mentioned Mr. F. Street. This gentleman started business about three years ago. The store is of ample size, being fitted in a neat and commodious manner. Every accessory adding to the comfort and convenience of patrons has been added. A first-class stock is carried, comprising full and complete lines of watches, clocks, and jewelry of all descriptions. A specialty is made of repairing fine watches, clocks, music-boxes, and jewelry. The assistance of capable men is constantly required.

Mr. Street is a native of England, and is an active business man. He is an active member of the Improved Order of Red Men.

THOS. HETHRINGTON, PHARMACIST, 157 WEST
HUNTINGDON STREET.

In a question of healing the sick, the pharmacist does almost as much as the physician—in fact, “United they stand, divided they fall.” One of the most prominent druggists in this vicinity is Mr. Thos. Hethrington. This gentleman started business here about two and a half years ago, and has been most successful. The store is located at No. 157 West Huntingdon street; it is beautifully fitted and furnished in the most convenient manner. A large stock is carried, comprising a full assortment of fresh and pure drugs and chemicals, besides patent medicines and fancy toilet articles. Among the specialties handled are, a sarsaparilla, a liver and kidney cure, and a hair restorer, all of which are put up under the personal supervision of Mr. Hethrington, and are efficient remedies.

He is a graduate of the Philadelphia College of Pharmacy, and a registered pharmacist, being a member of the College Alumni Society.

WM. MAXWELL, TOBACCO, CIGARS, AND CONFECTION-
ERY, 1360 EAST SUSQUEHANNA AVENUE.

Founded originally several years ago, this gentleman has established a business that has proven itself a convenience to the community, and steadily gaining more popular favor. The salesroom is 20x20 feet in dimensions, very neat, clean and attractive in appearance. All the most leading brands of cigars, as well as manufactured chewing and smoking tobaccos, are handled ; pipes, snuff, and smokers' articles generally. In connection with this a line of fine confectionery, creams, bon-bons, chocolates, marsh mallows, etc. ; besides a medium grade, as well as stick candies. No means are spared that may in any way cater to the interests of the patrons.

Born in Philadelphia, Mr. Maxwell is regarded in commercial circles as a reliable dealer, and is respected by all who know him for his personal worth.

ALBERT SLOANAKER, PAPER HANGER, 2336 EAST
CUMBERLAND STREET, BELOW MEMPHIS.

The natural sequence to the steady and more than ordinary increase of material wealth of the American people, and advancement in refinement during the past few years, has brought a corresponding demand for more comfortable and elegant surroundings, and no branch of business claims greater credence than that of paper hanging and decoration. Among the larger and more representative houses in this line in Kensington is that of Mr. Albert Sloanaker, who four years ago established here, and by consecutive business methods and only reliable work has secured a healthy and growing patronage.

A Philadelphian by birth, this gentleman has a wide range of experience, and is thoroughly conversant with every branch and detail of this artistic avocation. The salesroom is 15x15 feet in area, compactly arranged and

neatly appointed, containing a carefully selected stock of fine gold and highly-colored wall papers, ceiling decorations, cornice-work, borders, dados, friezes, and center pieces to match, as well as all the medium grades of wall papers. Mr. Sloanaker is prepared to do all kinds of interior decorating in the line of paper hanging, and a specialty is made of fresco and all kinds of high-art work. His ideas and designs are original and unique, which, with the able manner he blends colors and tints, so as to produce the finest effects, stamps his ability in this direction. In the successful conduct of the business from eight to ten skilled workmen are employed in paper hanging in all its branches. Estimates furnished, contracts entered into, and prompt attention is paid to orders by mail or in person. Having all the facilities and the reputation of a first-class house, all work emanating therefrom is guaranteed, in regard to price and workmanship, all orders being executed under his personal supervision. Since establishing here, Mr. Sloanaker has won the respect of all with whom he holds business or social relations.

CAMDEN THREAD CO., D. H. MCKINLEY AND R.
G. McLAUGHLIN, PROPRIETORS, HANCOCK AND
BERKS STREETS.

The rapid strides that have been made in the manufacture of cotton, during the past twenty-five years, are remarkable. By means of new machinery it is now possible to finish cotton yarn so beautifully that it is almost impossible to distinguish it from spun silk. The only manufacturers who are using this machinery at present are the Camden Thread Co. These gentlemen first started business, in a very small way, in Camden, N. J.; later on removed to 1426 Callowhill street, and in October, 1889, they took the building now occupied, at the corner of Hancock and Berks streets. Four floors are in use, each about 30x80 feet.

in dimensions, steam-power being used. The newest and best machinery is in operation, much of which was imported, notably a satin finishing machine, by means of which a most beautiful gloss can be placed upon cotton yarn. Spool cotton, lisle thread, finished threads and cords, and fine carded and combed yarns are made. The trade of the house lies exclusively with the large manufacturing concerns throughout this city and country.

Messrs. McKinley and McLaughlin, the proprietors of the plant, have spent much of their business career in this line, and have made it an especial study. They are fully competent to supply all demands that may be made upon the house. They are life-long residents of the city, and are universally respected as active and enterprising business men.

CHRISTIAN SCHOLL, BARBER SHOP, 129 MASTER
STREET.

To the male readers of this book, the question of being properly and carefully shaved has been a problem that has often perplexed them. Perhaps the best and most favorably known barber shop in this vicinity is that now under the management of Mrs. Christian Scholl. This business was originally established about seventeen years ago by Mr. Scholl, and about ten months ago he passed to a higher life, leaving the management upon his wife. The premises are located at 129 Master street. They are of ample size, and in every respect neatly and nicely fitted; two chairs being used. Shaving, hair cutting, and shampooing are carefully and well done. Making the operation a pleasure in place of duty. None but the most skilful assistants are employed.

Mrs. Scholl has lived in this neighborhood all her life.

C. N. KNAPP, BAKERY AND ICE-CREAM, 433 LEHIGH AVENUE.

The baking industry of Philadelphia bears so directly upon the welfare of our population, and is possessed of such interest and importance as to entitle it to a prominent place in this volume. In this connection reference is made to the popular and reliable establishment over which Mr. C. N. Knapp so ably presides. This bakery was originally established by the enterprising proprietor at 817 Poplar street, in 1871, and after a prosperous existence of nineteen years at that location, it was in May, 1890, removed to the premises now occupied, which comprise a fine store, 16x25 feet in dimensions, together with the basement, which is used as a bake-house, and a large ice-cream parlor. Mr. Knapp uses only the finest grades of flour and other choice materials, while his bakery is a model of neatness and cleanliness, and it would be well for Philadelphia if there were more like it. The proprietor makes a specialty of manufacturing only the finest bread, cakes and pies, ice-cream and frozen fruits. His goods being exceedingly well liked, and unsurpassed for quality, purity, and uniform excellence.

Mr. Knapp was born in Germany, but has resided in Philadelphia for the last forty years, and is greatly respected in business circles for his energy, skill, and integrity.

H. LEVI, MERCHANT TAILOR, 2829 FRANKFORD ROAD AND AUBURN STREET.

A very noticeable feature in these days of tasteful attire is the marked improvement affected in male apparel. Not only are the garments made in a first-class tailoring establishment to-day cut and designed upon exact scientific principles, but are fitted and finished with a degree of artistic skill scarcely dreamed of a generation ago. And, in this connection, complimentary notice ought here be given Mr. H. Levi.

the popular merchant tailor, northeast corner of Frankford road and Auburn street, who is a pattern designer by trade, and has already gained a well-deserved reputation for fine work at extremely moderate prices. Although he has only been in business on his own account a comparatively short time, he is certainly surpassed in these respects by none in his line in this quarter of the city, and is receiving a constantly growing patronage. He occupies a neatly appointed commodious store, where a large and admirably selected stock is carried, the assortment embracing all the latest novelties in fine imported and domestic woolens, worsteds and fancy mixed goods in cassimeres, chevots, cloths, serges, plaids, and fashionable suitings, while every garment is subjected to close examination by him before being allowed to leave the premises—satisfaction being guaranteed as to style, fit, finish, and fabric.

Mr. Levi is a young man and a Philadelphian by birth. He is a practical business man and fully merits the liberal share of popular favor that he enjoys.

ADAM E. BAUMANN, BAKERY, 1248 MARLBOROUGH
STREET.

Bread has been called the staff of life, and, indeed it is, for where is the family who does not consume large quantities of this commodity. Among the dealers in this line we may mention Mr. Adam E. Baumann, whose establishment is located at 1248 Marlborough street. It is of ample size, and in every particular is neatly and nicely fitted. The bake-house being situated in the basement. Mr. Baumann started business here about seven years ago, and through his energy, enterprise and ability, he has built up a very large trade. Bread, pies, biscuits, plain and fancy cakes, are baked fresh daily.

Mr. Baumann has been a life-long resident of the city and is well and favorably known in this district.

M. E. KIRCHUEBEL, MANUFACTURER OF AND DEALER
IN FINE CIGARS AND CONFECTIONERY, TRENTON
AVENUE AND DICKINSON STREET.

Since the advent of smoking learned by Sir Walter Raleigh from the Indians, this country has inherited one of its greatest industries—that of cigar making, and one of the factors in this direction is Mr. M. E. Kirchuebel, who founded this business in 1886. The salesroom is comprehensively stocked with choice cigars of his own manufacture, hence he is enabled to put on the market a better class of goods at the ordinary prices. All kinds of smoking and chewing tobaccos, pipes, cigarettes, snuffs, and smokers' articles. The capacity of the factory is ample, and a great many cigars are made monthly, and smokers of fine goods will do well to try them. No means are spared that will in any way foster the interests of a select patronage, as Mr. Kirchuebel has proven himself a reliable dealer.

Born in Germany, he has been in this country for twenty years, and is respected by all who know him for his social worth.

WM. HINDERMYER, ECONOMY SHOE STORE, 2236
FRANKFORD AVENUE.

In the purchase of goods it is natural that we should seek the establishment where we are able to obtain the greatest value for the least amount of money, and, after having found the place, will deal there continuously. Among the best known shoe houses in this section may be mentioned that of Mr. Wm. Hindermyer. After an actual experience of twenty-five years in this branch of trade, he started on his own account eight years ago. This present store was opened here March, 1887, and has since then been one of the most successful in this section, due to consistent business management and fine goods. The store is of

ample size, with a large workroom in the rear portion. A stock of boots and shoes is carried, but the principal trade is custom work, the specialty of the house being a \$3.00 shoe—known as the "Acme Welt"—that fully equals almost any shoe in the market that is sold for \$4.00 elsewhere. Repairing is also done in the neatest manner and at the shortest notice. The employment of five capable men is constantly required.

Mr. Hindermeyer is a practical shoemaker, and has, through years of experience, succeeded in producing one of the best shoes in the market for the low figure of \$3.00, and commands a large patronage.

LOUIS MILLER, MANUFACTURER OF FINE CIGARS, N.
W. COR. FOURTH AND CUMBERLAND STREETS.

The advantages of purchasing cigars direct from the manufacturers can readily be appreciated by all who have ever compared the relative values of various cigars, and the one obtained from the maker is usually the best. Among the manufacturers in this section, catering for box-trade, may be mentioned Mr. Louis Miller, whose establishment is located at the northwest corner of Fourth and Cumberland streets. This gentleman has been in business for the past sixteen years, and is fully familiar with all the details, and is capable of supplying the most fastidious trade. The premises are of ample size, and are in every way fitted in the most commodious manner. A full line of fine cigars is made, comprising many of the most popular brands; all kinds of smoking tobacco, pipes, cigarettes, and smokers' articles are also kept on hand. The trade is wholesale as well as retail, and is constantly increasing. Nothing but the best leaf tobacco is used, which, in conjunction with the high class of labor, unite in producing a cigar fit for a king.

Mr. Miller is like many of our most successful men, a German by birth.

MRS. W. BETZ, CIGARS AND TOBACCO, 124 MASTER STREET.

The use of tobacco has a stronger hold on humanity than any other habit, nearly every one uses this weed in one form or another. Among the dealers catering to the popular taste in this direction we may mention Mrs. W. Betz. This lady started business here about two years ago, and through her ability and enterprise a large trade has been built up. The store is located at 124 Master street. It is of ample size, and is in every particular neatly and nicely fitted. A large and complete stock is carried, comprising all the most popular brands of cigars, tobaccos, pipes, and cigarettes, besides candy, confectionery, and stationery.

Mrs. Betz is a widow. Her husband having been dead many years.

J. G. DENNER, DEALER IN MEATS, ETC., 411 WEST CUMBERLAND STREET.

Few, if any, are better known or enjoy a higher reputation for fine goods and square dealing than J. G. Denner. He deals in city dressed beef, pork, etc., handling only prime stock, and does a large wholesale and retail trade. The business was established the first day of June, 1888. The store is commodious, cleanly, and well appointed. The very lowest prices, consistent with choice goods and honorable methods, at all times prevail here. Quality and quantity being assured in every instance at this stand, which has also in stock, ham, sausage, veal, lamb, and mutton; fresh country butter and eggs a specialty.

Mr. Denner is a native of Philadelphia, and is a man of energy and thorough experience, and is regarded as one of the leading representatives of the Philadelphia meat trade.

WM. FORD & SON, JEWELERS AND WATCHMAKERS,
619 EAST GIRARD AVENUE.

As there is no line of business in which purchasers are so completely at the mercy of dealers as the jewelry trade, we refer our readers desiring these goods to the well-known and reliable house of Messrs. Wm. Ford & Son, which, although comparatively new—having been established, in fact, only four years—has always sustained a most enviable reputation for general excellence of goods and strict honesty in all transactions. The individual members of the firm are Mr. W. Ford, who takes the active executive management of



the business, and his son, Mr. John W. Ford, who is a practical and expert watchmaker and jeweler, of ample experience and a thorough master of his trade. Since the inception of the business, four years ago, this firm has rapidly won its way to favor and recognition, building up a large active trade throughout the city and environs. Messrs. Ford & Son occupy a neat, compact store, admirably arranged and fitted up, and a first-class assortment is always kept on hand, comprising fine gold and silver watches of all kinds, a large line of clocks, superb diamonds, kindred novelties in rings, pins, locket, chains, charms, bracelets, etc., in unique

designs and artistic workmanship. Repairs of all descriptions are also executed in the most prompt and superior manner. Messrs. Ford & Son make a specialty of furnishing clocks for schools, churches, etc., and have charge of the regulating and repairs of all the clocks used at the Central High School, of this city.

Mr. Wm. Ford is a native of Wales, and has resided in this city for the past thirty-seven years, his son, Mr. John W. Ford, being born here. A peculiar distinction attaches to this firm, as being the only Welsh watchmakers in the city. Mr. Wm. Ford is a prominent officer of the I. O. O. F., and a member of the K. G. E., while his son is a Past Chief of the K. G. E. and a member of the Pennsylvania Grand Castle.

HENRY TROXEL, CUSTOM BOOT AND SHOEMAKER,
2006 NORTH THIRD STREET.

The superior value of custom-made shoes over the ready-made product can readily be seen by all who have ever had any experience in that line. The former will look well, and hold its shape for a much greater time than the ready-made article, and the best is really the cheapest in the end usually. Among the houses in this section devoting their energies to this line, but few are better known than that of Mr. Henry Troxel. This gentleman started in business here nearly a quarter of a century ago, and has since that time been one of the most active exponents of the trade in this vicinity. The store is located at No. 2006 North Third street. It is of fair size, and is neatly fitted in the most attractive manner. All kinds of custom boots and shoes are made for men, ladies, misses, and children. In addition to the above line a stock of rubbers, slippers, etc., is also carried.

Mr. Troxel has been a resident of this section for many years, coming here when there were only six houses within as many squares of here. He is very well and favorably known throughout Kensington.

**BENNETT & BRANSON, MANUFACTURERS OF HO-
SIERY, NORTHWEST CORNER SECOND AND NORRIS
STREETS.**

An establishment that is thoroughly identified with the business interests in this section of Philadelphia is that of Bennett & Branson, whose mill is located at the northwest corner of Second and Norris streets. This business was first established in the spring of 1879, at No. 141 Master street, and moved to the present location in 1886, and since then has gained a reputation for manufacturing first-class goods that is second to none engaged in this line of business. The establishment is of ample size, consisting of one floor, 120x43 feet, and contains all the best machinery and appliances that are essential to a satisfactory conducting of the business. Here is made staple hosiery for men, women, and children, cut seams and seamless, no fancy goods; cottons and woollens. Cotton is the specialty. From thirty-five to forty experienced and skilled workmen are employed.

Mr. Wm. Bennett and Mr. Jos. Branson are both natives of England, and are thoroughly practical men at their business, as they have been in it all their lives.

**ALEX. ADAIRE, LUMBER YARD, HOWARD AND BERKS
STREETS.**

The lumber interests of Kensington have one of the strongest exponents in the person of Mr. Alex. Adaire. This gentleman has for many years been engaged in this line, having started business first in 1871, and, through his untiring energy and enterprise, the trade has grown enormously. Previous to his entrance into this business he was a builder; in that line he became fully familiar with all the many details of this business. The offices and yard are located at the corner of Berks and Howard streets. The yard is of ample proportions, being about 216x250 feet in dimen-

sions ; it is fitted with the newest and best appliances for lessening labor and successfully handling the business. All kinds of hard woods, building lumber, pine, spruce, hemlock, etc., are handled. When running at normal capacity, the services of twelve men and seven teams are required. Eastern, Southern and Western lumber is handled. Mr. Adaire enjoys the closest relations with the cutter, and is thus enabled to obtain for his patrons the choicest kinds of stock.

Mr. Adaire has been a life-long resident of Kensington, and is well-known and highly respected as an active and enterprising business man. He is a member of the Lumberman's Exchange, and for some years he has been a member of the Board of Education, in which position he has always stood for the increased school facilities in this district.

JOHN M. MURPHY, DEALER IN HARDWARE, STOVES, HEATERS, AND RANGES, WILLOW WARE AND HOUSE FURNISHING GOODS, FIFTH AND CUMBERLAND STREETS.

The illimitable number of articles that characterize a first-class stock of hardware can scarcely be enumerated in detail, and a visit to such a house as that of the gentleman whose name heads this article will at once convince the spectator of the vast importance of the hardware trade to the community. Founding this business here eight years ago, Mr. Murphy occupies a salesroom 20x30 feet in dimensions, stocked with an extensive line of hardware (both heavy and shelf goods), tools for mechanics, for builders, and carpenters ; mill supplies, etc., as well as a large stock of heating and cooking stoves, ranges, and heaters ; hollow ware, iron, tin, and japanned goods ; household and kitchen utensils ; wood and willow ware, and a general line of house furnishing goods. The basement is utilized for storage purposes. The manufacturing

department is equipped with the necessary tools and appliances required by the trade, and every facility is at hand for promptly and efficiently filling all orders. Heaters and ranges of all kinds are made and set up, and all kinds of repair work attended to. Several skilled workmen are employed, as occasion demands, and contracts in this line solicited and executed with skill and in a workmanlike manner.

Mr. Murphy is a native of Cincinnati, Ohio, and a resident of this city for forty-six years. Since establishing here he has won the respect and good-will of the community, and proven himself an earnest advocate of the soundest business policy. Mr. Murphy has been a member of the I. O. O. F. for thirty-one years.

DENNET KEENE, BOOT AND SHOEMAKER, 2205 NORTH
THIRD STREET.

There are many advantages that custom made work obtains over ready-made articles in all lines of trade. Noticeably is this the case in the shoe business. How much neater and nicer is a custom shoe than a ready-made article. Among the many dealers devoting their energies to this line of trade we would mention Mr. Dennet Keene. This gentleman has been in business here for the past seventeen years, and has become one of the best and most favorably known dealers in this vicinity. His store is located at No. 2205 North Third street. It is of fair size, and neatly fitted up in the most attractive manner. Here may be found at all times a full line of shoes for ladies, misses, children and men. A specialty being made of all kinds of custom work. Slippers, rubber shoes, etc., are also kept in stock.

Mr. Keene is a native of England, but has been in this country for a number of years, and has become thoroughly American in all his ideas.

II. RAUSCH, CIGARS, TOBACCO, STATIONERY, AND
SUNDAY AND WEEKLY PAPERS, 2519 SEPVIVA AND
DICKINSON STREETS.

For upwards of eleven years the gentleman whose name heads this article has been established here, and during this time has, by a constant effort to further the interests of the community, elevated his business to the dignity of a reputable house in its line. The sales-room contains a fine stock of goods, embracing the best brands of cigars, smoking and chewing tobaccos, pipes, snuff and cigarettes, as well as some dry goods and notions. In connection with this, all kinds of Sunday and weekly papers are to be had, and during the week he devotes some time to serving daily papers. Neat and tidy, this store presents an attractive appearance, and Mr. Rausch certainly deserves commendation for his thrift and enterprise.

Born in Germany, this gentleman has been in this country for many years, and is respected by all who know him for his personal worth. A member of the I. O. O. F. and the I. O. R. M., he is esteemed in social circles as well.

JACOB BREHM, "THE HATTER," NO. 435 WEST LE-
HIGH AVENUE.

Among the few originators in fashionable styles in hats in the district of Kensington is Mr. Jacob Brehm, who has within the past year located himself here, after removing from Fifth street, where he originally was in 1887. The elegant store is 15x30 feet in area, and may well be regarded with feelings of pride by the residents of this section of the city. Every convenience is enjoyed, the place being attractively arranged for the successful conduct of the business. The stock comprises goods fit for all classes and conditions of life, embracing the finest silk hats for dress and street wear, traveling hats and caps, soft, stiff felt goods of endless

variety, shape, and color, straws for spring and summer, and a fine line of cloth hats and caps ; all in the latest and most fashionable styles, and finished in the most workmanlike manner ; also makes a specialty of umbrellas and repairing of same.

Mr. Brehm devotes his entire time and attention to the business, and includes among his patrons many of the best-dressed gentlemen in this section. Reasonable price and fine goods tend to place Brehm, "the hatter," high in the estimation of a select and growing patronage. Satisfaction is assured even the most fastidious, and by a desire to please Mr. Brehm has built up a trade of which he may feel justly proud. Born in Germany, Mr. Brehm has been a resident of this country since 1872, and commands the respect of the many who know him in business and social circles, he being a member of several societies.

F. SANTMAN, GROCER AND PROVISION DEALER, MARLBOROUGH AND BELGRADE STREETS.

When, in compiling a work of this nature, we notice that a firm has been in active existence for a long time we feel no hesitancy in recommending our readers to deal with such a house. The subject of this sketch started business here nearly a quarter of a century ago, and has since then been one of the most prominent storekeepers in this vicinity. The store is situated at Marlborough and Belgrade streets ; it is of ample size and is in every particular neatly and nicely fitted. A large and complete stock is carried, comprising all kinds of fancy and staple groceries, canned goods, dried fruits—and, in fact, everything in this line.

Mr. Santman has been a life-long resident of this city, and is very well known in this district. He is a member of the Red Men, the Knights of Pythias, and the Patriotic Sons of America.

MRS. B. COWAN, DRY GOODS AND NOTIONS, No. 2575
AMBER STREET.

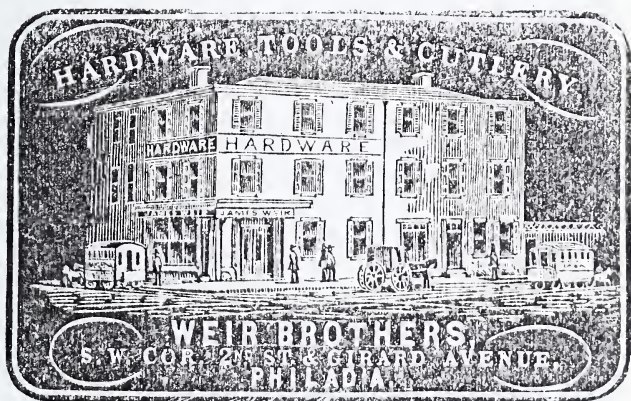
On reviewing the business houses of Kensington, it will be noticed that a large majority of them are of a manufacturing character, giving employment to numberless people, who, by way of convenience, live in this section of the city. They are employed all day and are unable to go down town to purchase goods, which is scarcely necessary, considering the number of fine stores that we have in this section of the city. We would call our readers' attention to the establishment of Mrs. B. Cowan. This estimable lady opened business here about three years ago, and has since then been one of the leading exponents of this class of trade. The store is of ample proportions; is neatly fitted in the most attractive and beautiful manner. The stock carried is large, comprising a full line of dry goods, notions, trimmings, and small ware; ladies' and men's hosiery, underwear and furnishing goods of all kinds are carried constantly.

Mrs. Cowan is an active and energetic business woman, who is in every way capable of successfully managing a business of this character, winning the esteem of a large circle of patrons.

WEIR BROS., HARDWARE, SOUTHWEST COR. SECOND
STREET AND GIRARD AVENUE.

One of the distinctive industries of every great commercial, manufacturing, and agricultural centre, and which contributes not a little to its material prosperity, is the hardware trade. The vast variety of implements, utensils, and materials incidental to this line of trade are indispensable and almost illimitable. Among those houses engaged in this industry in Kensington, which have gained a wide reputation for excellent goods and

honorable, fair dealings in all transactions, and worthy of deserving mention in these pages, is that of Messrs. Weir Bros., dealers in hardware, tools, cutlery, and house-furnishing goods, whose well-ordered establishment is very centrally located at the southwest corner of Second street and Girard avenue. The foundation of this business dates from 1849, when it was established by Mr. James Weir, Sr., at No. 124 Girard avenue, whence it was removed to the present address



in 1860. In 1880 this gentleman retired, after a long and useful career, and the business was continued by Messrs. Edward, James A., and John H. Weir, under the style of Weir Bros. In 1885 Mr. Jas. A. Weir retired, leaving Messrs. Edward and John H. Weir, who have since conducted the concern under the same firm name. The premises occupied are spacious and commodious, and comprise a three-story and basement building, 20x60 feet in dimensions, which is arranged with special reference to the successful prosecution of the trade, which is both wholesale and retail in its character, and extends throughout the city and vicinity. In the store will be found, at all times, a full and com-

plete assortment of everything in the general hardware line, such as shelf and heavy goods, pocket and table cutlery; builders' hardware; contractors', miners', and blacksmiths' supplies; manufacturers'; mechanics,' and artisans' tools of every description; bar, rod, angle, and other iron, etc. They likewise carry a full and general line of housekeeping and furnishing goods, such as laundry articles, tubs, clothes-wringers, wash-boards, pails, brooms, culinary and bedroom wares, brushes, silver-plated tin, brass, copper, zinc, and sheet iron wares, etc. Messrs. Weir Bros. make a point of obtaining any article in their line not in stock, on the shortest possible notice.

Mr. Edward Weir is a native of New York, and has resided in Philadelphia since 1849, while Mr. John H. Weir was born in this city. Both gentlemen are thoroughly familiar with every detail of the business, and are affable, courteous, and reliable merchants of excellent ability. Mr. Edward Weir is a prominent member of Wm. Penn Lodge, I. O. O. F., and Quaker City Lodge, O. U. A. W.

RAYMOND KIENZLE, BROOMS AND WHISKS, 260 SUS-
QUEHANNA AVENUE.

Among the many manufacturing plants of this kind in this city, few can boast of as large trade as can the house of the gentleman whose name heads this article. Mr. Kienzle began business here about four years ago, and has since conducted it in the very best manner. The place is about 20x40 feet in dimensions, and is well fitted with the latest and most modern appliances used in the manufacture of brooms, etc. Mr. Kienzle manufactures brooms, whisks, brushes, wooden and willow ware, and enjoys an immense trade in this section of the city. Four capable assistants are employed.

Mr. Kienzle was born in this city, and has much interest in it. He is held in high esteem by all who know and deal with him.

WILLIAM LINEMANN, BARBER, 421 WEST YORK
STREET.

A neat and tasty establishment devoted to this industry is that of Mr. William Linemann, who started in business at this location February 2, 1889. He has had years of practical experience, and, being a skilled and earnest workman, has obtained for himself, by strict attention to business, quite a patronage from the community in this section of the town. The shaving and hair-cutting parlor of Mr. Linemann is of ample size, neat and attractive, containing three chairs, which are easy and elegant, and in which can be obtained a first class shave, hair-cut, or shampoo. This can always be had at Mr. Linemann's establishment.

He is a native of Philadelphia, and is highly esteemed for his enterprise and energy.

MISS L. M. PEACOCK, MILLINERY GOODS, 2300 EAST
DAUPHIN AND CEDAR STREETS.

This establishment dates its foundation back five years ago, and owes its origin to the energies of the lady whose name heads this article. An attractive salesroom, 15x20 feet in area, contains a line of millinery goods, felt and straw hats and bonnets, flowers, feathers, ribbons, birds' plumes, beads, etc. The special feature, however, connected with the establishment is the trimming and retrimming of hats and bonnets in the leading metropolitan fashions. Goods are furnished to order, trimmed for others.

After an extensive experience in this delicate avocation, and a natural aptitude in this direction, Miss Peacock has won distinction in her profession as an adept, and has become an authority in millinery matters. A native of Philadelphia, since establishing here she has gained the good-will of the community, and holds the esteem of trade as well as social circles.

A. BOYLE & BRO., HOSIERY MANUFACTURERS,
FAIRMILL, ABOVE LEHIGH AVENUE.

During the last few years remarkable progress has been made in the manufacture of hosiery in the United States. Prominent among the representative houses in Kensington extensively engaged in this useful and valuable industry is that of A. Boyle & Bro. This business was established in 1882 as Vaughan & Boyle, at Tenth and Columbia avenue. In 1887 the present style and title was assumed, on their removal here. The copartners bring great practical experience to bear, coupled with an intimate and accurate knowledge of every detail of this important industry and the requirements of jobbers and dealers. The manufacturing department is 40x63 feet in area, fully equipped with the necessary knitting machinery and appliances required in the successful conduct of the business. The products are a general line of fancy and plain, also seamless and ribbed; hosiery, manufactured to order for the trade, extending all over the United States. The products of the mill are recognized and appreciated by the trade generally wherever introduced, and have no superiors in quality, finish, uniformity, and general excellence, where the prices quoted by the firm necessarily attract the attention of careful buyers. Fifty-five skilled operatives are employed, and the annual output foots up to 60,000 dozen pairs hose annually.

The individual members of the firm are Arthur and Jas. Boyle, both natives of Philadelphia, and practical men, under whose wise and judicious guidance this business is annually assuming greater proportions. Realizing the utter efficiency of tariff reform, and the beneficial effects this question would institute in the channels of textile and other industries, they are both ultra Tariff Reformers. As honorable business men, liberal in all their transactions, they maintain an excellent reputation in trade circles, and are worthy representatives of their particular industry.

JACOB P. SEGRAST, SHAVING AND HAIR DRESSING
PARLORS, 2205 NORTH SECOND STREET.

When in compiling a work of this nature we notice that a house has been in active existence for a number of years, we feel sure that we cannot go astray in recommending our readers to deal with such an establishment. The operations must have been conducted in a first-class manner, or else the business would never have continued for such a length of time. Mr. Segrast located himself at No. 2205 North Second street about eighteen years ago, and has built up a large patronage. The premises are of ample size, and are in every way fitted in the neatest and most attractive manner, three chairs being in use. Shaving, hair cutting, and shampooing is done in the most careful manner.

Mr. Segrast has been a barber for more than forty eight years, and has, through that experience, gained a complete knowledge of the business. He has been a lifelong resident of the city, and is widely known, being a member of the Knights of Pythias and the Odd Fellows. Mr. Segrast does bleeding and cupping, and is known as successful in extracting teeth.

MRS. CAROLINE ROTH, BOOTS AND SHOES, 1230
NORTH SECOND STREET.

A justly popular house engaged in this branch of industry is that of Mrs. C. Roth, who has maintained for some time an excellent reputation for superior goods. Mrs. Roth has had a wide range of practical experience in this trade. Mr. Henry Roth, husband of Mrs. Roth, inaugurated this concern, at this address, eighteen years ago as a wholesale concern, and built up a large influential patronage. The premises comprise a very neatly arranged store, and has every facility for transaction of the business. The assortment includes a full and complete line of fine and medium grades of boots, shoes, gaiters,

and slippers, for men, boys, and youths; also everything in the line of foot-wear that is new, stylish, and fashionable for ladies, misses, and children. Beer brewers' boots and best Goodyear rubbers are made a specialty.

Mrs. Roth is recognized as an active and energetic business woman, and has won the respect of all with whom she has ever formed commercial or business relations.

JOHN HAEFELIN'S DYEING, SCOURING, AND REPAIR-
ING ESTABLISHMENT, 2307 NORTH SECOND STREET.

The value of such an establishment as this one can only be appreciated by persons who are of an economical disposition. The saving that is induced by a business of this kind is very large. Among the most prominent dealers of this character we may mention Mr. John Haefelin. This gentleman opened business there about seven years ago, and thus far he has been most successful. All work is done at the main office. All kinds of dyeing and scouring is done in the most careful and prompt manner. Tailoring and repairing is also executed most neatly. A specialty is made of dyeing and cleaning kid gloves.

Mr. Haefelin has been in this line some years, and is fully familiar with all the many ins and outs of the business. He is a native of Switzerland, but has been in this country for many years. He is an active member of the Swiss Society and the Dyers' Society.

J. H. WINKLER'S OYSTER HOUSE AND RESTAURANT,
NO. 2403 KENSINGTON AVENUE.

Among the best and most favorably known establishments of this character in this section, may be mentioned that of Mr. J. H. Winkler. This establishment stands second to none on a question of good cooking. The business was opened at No. 2403 Kensington avenue about three and a half years ago, under the same

management. The restaurant is of ample size, seating about twenty persons, with a special room for ladies and their escorts in the rear portion. The kitchen is furnished with all the newest and best appliances, and is under the supervision of a thoroughly capable cook. All the delicacies of the season are served in all styles. Particular attention being paid to oysters, which are obtained direct from the beds of some of the best-known raisers. Oysters are served to families at the shortest notice. Mr. Winkler has been in this business some time, and is capable of serving the most particular patrons.

He has been a life-long resident of Philadelphia, and is widely known and highly respected by all who have ever had any business or social relations with him.

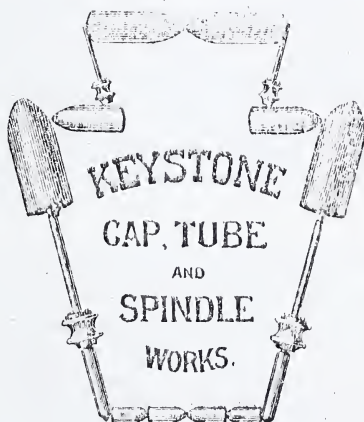
FRED. SPANGENBERG, MEAT MARKET, 2102 EAST
YORK STREET.

Bread has been called the staff of life, and perhaps it is, but it would be equally difficult to do without meat. In purchasing meat it is desirable that the best quality be bought, thus insuring the health of ourselves and families. Among the best and most favorably known dealers in this line in this section, we would mention Mr. Fred. Spangenberg. This gentleman started business here about one and a half years ago, and has already built up quite an extensive trade. The store is located at 2102 East York street. It is of ample size, and is in every particular most carefully fitted. Here may be found at all times the best quality of meats of all kinds, a specialty being made of the choice cuts. In the rear, a slaughter-house is located. During the season hogs are killed.

Mr. Spangenberg has been in this line some years, and is thoroughly familiar with all the details of this business. Like nearly all of our most successful butchers he is German, but has been here for many years.

GILLESPIE & MCINTURFF, MACHINISTS AND MILL-
WRIGHTS, NORTHEAST CORNER AMERICAN AND
YORK STREETS.

The members of the firm whose names head this article, are well-known in this section as practical machinists and millwrights. Founded originally as a specialist in the carpet machinery trade, Mr. Gillespie, after a successful run increased the facilities and business, by connecting with him Mr. Wm. H. McInturff. They occupy a spacious first floor of the building, which is



fully equipped with new and improved machinery for their requirements in prosecuting the business. Being practical mechanics and bringing to bear upon their work the experience, they are enabled to manufacture on a large scale improved spooling, winding, warping, measuring and carpet rolling machinery, together with shafting, pulleys, hangers, etc. A special feature of the business, however, is made of caps, tubes and spindles, a cut of which, in the shape of a keystone, which is a trade-mark of this specialty, we present

with this article. Attention is also given to jobbing and repairing, and all kinds of machine work in this line is executed in the promptest and most skilful manner,—a requisite force of skilled workmen being employed. The manufactures and work of this industry are all of a character for reliability, utility, and general excellence which command attention and patronage. Estimates are cheerfully furnished, and all orders receive the prompt personal attention of the firm.

The individual members of this concern are John Gillespie and Wm. H. McInturff, the former a native of Massachusetts, and a resident of Philadelphia for twelve years; the latter was born in Virginia, and has been here fourteen years. Since established here, they have proven themselves energetic in the promotion of the interests of this important branch of trade, commanding the confidence of those with whom they form business relations.

C. W. RITTER, CHOICE STAPLE AND FANCY GROCERIES
AND PROVISIONS, 2410 EAST DAUPHIN STREET.

This business owes its origin to the present proprietor, and dates its inception back three years. In an attractively arranged salesroom is carried a stock of pure teas, coffees, and spices, free from adulteration; fine flour put up expressly for family use; canned fruits and vegetables; bottled goods; culinary requisites; kitchen and laundry supplies; starch, cereal; smoked and cured meat; a fresh line of country produce; and in their proper seasons, green truck, vegetables, poultry, fruits, and berries. No lack of attention is bestowed upon a select patronage, and as a reliable merchant Mr. Ritter stands firmly in the business world.

Born in this city, he has spent a great deal of his life's work in mercantile pursuits, and now commands the respect and good-will of the community for his enterprise, liberal business policy, and personal worth.

MRS. J. SCHUR'S DYING, SCOURING, AND REPAIRING
ESTABLISHMENT, 1711 NORTH THIRD STREET.

Among the many various commercial enterprises scattered throughout the district of Kensington, there are perhaps but few better or more favorably known than the subject of this short sketch. This business was originally started about eighteen years ago, in a comparatively small way; gradually, however, the trade has increased, until it extends all over this section. The premises are located at No. 1711 North Third street. They are of ample size, including a store, about 20x20 feet in dimensions, with the work-rooms in the rear. They are fitted throughout with the newest and best appliances of every description. The business requires the constant employment of six skilled workpeople. Dyeing, scouring, and repairing are done in all phases of the business. Ladies' and gentlemen's clothing is dyed, scoured, and made to look equal to new. Clothing is dyed black without taking apart. All work is executed in the most careful manner and in the shortest possible time.

Mrs. Schur, through her long and tried experience in this line, is thoroughly familiar with all the details of the business, and is capable of turning out the highest class of work. She is a native of Germany, but has been here many years. Her husband has been dead for quite a time.

JACOB THOMAS, DYER AND SCOURER, 514 SUSQUE-
HANNA AVENUE.

Of all the mechanical arts, that of dyeing has almost attained perfection, and chemical science is every day adding to the improvement of fancy dyeing. Among the reliable houses in this section of Kensington is that of Mr. Jacob Thomas, who founded this place thirteen years ago, and occupies a store 20x20 feet in area, equipped with all the facilities requisite to the perform-

ance of the business centered here. Every variety of cotton and woolen goods, ladies' and gents' wearing apparel cleaned, dyed, renovated, and repaired; and for excellence, durability, and finish cannot be excelled. These goods are made equal to new, and many persons take the advantage of the inducements offered and transform old clothes into new at a trifling expense. All kinds of feathers, kid gloves, ribbons, shawls, hats, etc., as well as lace curtains, dyed and cleaned. The reputation of this establishment is well founded, and Mr. Thomas has the up-town agency for the "Boston Kid Glove Dyeing Co.," and many orders for glove dyeing are taken from every quarter of the city and surrounding territory.

Prior to engaging in this business Mr. Thomas pursued the avocation of tailoring, and in this capacity is qualified to attend to all kinds of busheling and repairing with dispatch and in a workmanlike manner. Since establishing here he has won the confidence of the community, and the esteem of all who know him in the business and social worlds.

WM. LOGAN'S FANCY GROCERY ESTABLISHMENT, 1222
NORTH SECOND STREET.

In considering the relative value of various commercial enterprises, those which contribute most largely to the supply of the actual necessities of mankind should be entitled to a first consideration, and we know of none more important to the welfare of the community than the distribution of teas, coffees and groceries. Perhaps the oldest and best-known house devoting their energies to this line of trade in this vicinity is that of Mr. Wm. Logan, whose premises are located at 1222 North Second street. This gentleman first opened business here on the 16th of May, 1858, and has since then been one of the most active merchants in the vicinity. The premises are of fair size, being about 15x30 feet in dimensions. They are fur-

nished in a very attractive manner, and everything is arranged in the best fashion. The stock carried comprises a choice selection of all the finer grades of teas and coffees, spices, and fancy groceries. The business here is partially managed by Mrs. Logan, a very estimable lady. In addition to the above business, Mr. Logan is also engaged in the wholesale tea and coffee trade, his office being located at 111 South Front street. From the fact that he is a large purchaser it may be readily seen that he can obtain the highest grade of goods for the least money, and is thus enabled to furnish his patrons at the lowest possible figures.

Mr. Logan, like many of our most successful business men, was born in Ireland. He has been in this country for many years, and is universally respected as an active and energetic business man.

DAVID PORTER, CIGARS AND TOBACCO, No. 2417 KENSINGTON AVENUE.

Perhaps no habit has a stronger hold on mankind than the use of tobacco. Nearly every one uses it in one form or another. In fact, we are all slaves to the use of this seductive weed. Among the dealers catering to the popular taste in this direction we may mention Mr. David Porter, of No. 2417 Kensington avenue. This gentleman located himself at the above address about five years ago, and from the inception he has been most successful. A large and carefully selected stock of imported and domestic cigars and tobacco is carried on hand, besides pipes, cigarettes and smokers' articles. In addition to the cigar business, Mr. Porter also has five teams, which he hires out for moving and hauling purposes. Goods being delivered to all parts of the city at the lowest rates.

Mr. Porter has been a life-long resident of Philadelphia, and is widely known and highly esteemed by all who have ever had any business or social relations with him.

H. GAUER, MANUFACTURER OF CONFECTIONERY, 601
EAST GIRARD AVENUE.

A careful review of the business interests of the district of Kensington discloses the fact that it contains a class of houses prepared to compete in every respect—in the several lines they represent—with the rival establishments of any other commercial centre in the country. Their complete stock, ample resources, and remarkable enterprise are matters of which the Quaker City has every reason to be proud. Among such, a prominent position must be accorded to Mr. H. Gauer, manufacturer of fine confectionery at 601 East Girard avenue. This extensive business was established in 1876 by the present proprietor, and has always been conducted at this place with constantly-growing success, and is to-day one of the leading houses in its line. Mr. Gauer brings great practical experience to bear on the enterprise, while his facilities are perfect, resources ample, and his connections all over the city of a most satisfactory character. The premises devoted to the business occupy the entire first floor of a large building 20x100 feet in area, and perfectly equipped with every utensil, device, and appliance of modern improvement necessary to the successful operation of the business. Here an immense stock of every description of fine confectionery, manufactured on the premises from the purest materials, is constantly carried, all orders being filled with promptness and satisfaction to all concerned. The characteristics which regulate the policy of this responsible firm are such as to entitle it to every consideration, while the extent of its business has made it the most prominent one in the district, and the inducements offered to customers cannot be duplicated elsewhere.

Mr. Gauer, who is a native of this city, maintains a record in the highest degree creditable to his integrity, and the establishment is a lasting monument to his enterprise and energy.

E. BECKER, AGENT, DEALER IN COAL, LEHIGH AND
KENSINGTON AVENUES.

The colliery interests of the United States are annually attaining increased importance, which renders them one of the most powerful factors of national prosperity, both from an industrial and financial point of view. In this connection we desire to make special reference to the business so successfully conducted by Mr. E. Becker, Agent, at the junction of Kensington and Lehigh avenues. This gentleman deals extensively, both wholesale and retail, in anthracite coal, and is one of the most experienced and best-known representatives of the trade in this section of the city. The business was founded in 1868, by Mr. E. Becker, Agent, who continued in active business until the time of his lamented decease in 1887, when Mrs. Becker and her son succeeded and continued without changing the firm name. During all the years from 1868, Mr. Becker, Jr., has been intimately associated with the business, and has, therefore, been closely identified with the growth and development of the coal interests of the city that has occurred in that time. His yard covers an area of 80x190 feet, and is connected with the railroads of the State by a siding from the Richmond Branch of the Philadelphia and Reading Railroad. Orders for Lehigh and other reliable qualities of anthracite coal are always promptly and carefully filled by the carload or ton, in quantities to suit the purchaser, while the prices quoted are always regulated by the market. A force of six to eight men and five (?) teams are required to deliver goods over the city, and the trade is brisk and lively at all times. All orders by mail receive prompt attention, and the best interests of patrons are carefully watched and intelligently promoted.

Mr. Becker, Jr., who now has the active management of the business, is a native of this city, and is deservedly respected for his ability, enterprise, and sterling personal worth.

J. J. SHERMER, WOOD CHAIR AND SETTEE MANUFACTURER, 1142 HANCOCK STREET.

A leading and representative exponent of the chair industry in Kensington is the house so successfully presided over by Mr. J. J. Shermer, whose spacious factory and warerooms are located at No. 1142 Hancock street. Mr. Shermer is an extensive manufacturer and wholesale dealer in wood seat chairs and settees. The business was originally founded in 1877 by Messrs. Shermer and Keary, and very successfully conducted by them until October, 1889, when the firm was dissolved, and Mr. Shermer assumed the sole control. The premises occupied for trade purposes comprise two floors, each 26x52 feet in dimensions, which are thoroughly equipped with the latest improved machinery, operated by steam, and furnish steady employment to a competent force of skilled hands. The proprietor knows exactly what the trade requires in all the different sections of the country, and, making quality his first consideration, is enabled to retain old customers while constantly making new ones. Mr. Shermer deserves high praise for his great enterprise in meeting a long-felt want by supplying the trade with a wood seat chair especially designed for out-door use, the unique feature being the seat, which is warranted to consist of one piece of wood only. He makes a specialty of this line of goods, and is entitled to all the credit of being the first and only house in the trade making this article. He has permanently maintained the lead as to prices and quality, and his connections include the leading retail furniture dealers of the entire United States. His ample resources, perfected facilities, and complete understanding of all the wants of the trade, place Mr. Shermer in a position to offer the most substantial inducements to buyers as regards both reliability of goods, promptness in filling orders of any magnitude, and liberality of terms and prices, so that business relations once entered into with this old ex-

tablished and reliable concern invariably prove both pleasant, profitable, and lasting.

Mr. Shermer is a native of this city; in the active prime of life; an authority in his trade, and a most valued factor in promoting the industrial and commercial prosperity of the important manufacturing district of Kensington. He is held in high esteem in business and social circles for his many sterling qualities, and is a prominent member of several fraternal orders, among which are the K. P., I. O. O. F., Red Men, K. of G. R., and Garfield Circle, in all of which he holds prominent positions.

HENRY FLURER, SINGING BIRDS, AND CIGARS, 1327
FRANKFORD AVENUE.

Ever since the time of the ancients the cultivation of pets has been in existence in all forms, birds, dogs, cats, etc. The business of breeding for sale has been carried on extensively in some sections of the world. Among the best known dealers in singing birds in this section may be mentioned Mr. Henry Flurer. This estimable gentleman originally opened business in this city about ten years ago. The premises occupied are of ample proportion. Here may be found all kinds of canaries, mocking birds, and all sorts of feathered pets. Great care is used in mating, so as to produce the best results. A full line of cigars, smoking and chewing tobaccos, and smokers' articles are also handled.

Mr. Flurer is a native of Germany, but came to this country when quite a boy. He is actively connected with the various fraternal societies in this city.

G. A. FRISHMUTH, INTERIOR DECORATOR AND UPHOLSTERER, 2120 FRANKFORD AVENUE.

The American people are certainly the most luxuriant livers on the earth. The poorest man's house in this country has infinitely more comforts than many of the richer families on the other side. This fact is due largely to the energies of such men as Mr. G. A. Frish-

muth, who, in connection with many others in the same line, have so greatly cheapened the price of all interior decorations that they come within the reach of all. This gentleman started business about twenty years



ago. At first the trade was comparatively small, but the gradual increase has been going on for some years, and it is very extensive in character at present, due to consistent business management and personal attention

to details. The store occupied is of ample proportions, and is fitted in the most admirable manner, all the newest and most approved appliances being in use to foster the business. Anything that comes under the head of interior decorating and upholstering is done. Carpets are sewed and laid, etc. Shades and awnings are made a specialty. The assistance of several capable men is necessary at seasons of the year.

Mr. Frishmuth has been a life long resident of Kensington, and is well known as an active and energetic business man. He is the agent for the Webb machine, for the purpose of adding columns of figures in addition from one to billions, a very curious little piece of mechanism that cannot fail to present its usefulness in the counting house to any one engaged in business. Since establishing here he has won the respect of a fine trade.

L. HEIDLER, JEWELER, 1414 FRANKFORD AVENUE.

Personal adornment has been the craze since the beginning of the world, and, year by year, greater perfection is reached and more taste displayed in the selection of jewelry. Among the best known in this vicinity is Mr. L. Heidler. This gentleman opened business here about six years ago, and has thus far been extremely successful, due to successful business management and a fine line of goods. A large and varied stock is carried, comprising the choicest selection of watches, clocks, rings, pins, and personal adornments generally. Particular attention is given to repairing in all its forms. Mr. Heidler, being a practical watchmaker and jeweler, is qualified to pursue this artistic avocation. The store occupied is of ample size, and is neatly fitted in the most commodious manner.

Mr. Heidler is a gentleman of good taste, which he uses to great advantage in the selection of his stock, which is always known as one of the best up town. Since establishing here he has won the esteem of a large circle of patrons.

A. ALEXANDER, LADIES' AND GENTS' FURNISHING
GOODS, 2418 KENSINGTON AVENUE.

Perhaps none of the many stores that have been recently opened in this section have been more successful than that of Mr. A. Alexander. This gentleman located himself at No. 2418 Kensington avenue about one and a half years ago, and thus far he has been most successful, and from the prospects the patronage will continue. The store is well located, and is of ample size, fitted in the neatest and most attractive manner. A very carefully selected stock of ladies' and men's furnishing goods is carried, comprising all kinds of neckwear, hosiery, underwear, notions, trimmings, and the many other things in this line.

Mr. Alexander has, through his long experience in this line, become familiar with all its many details. He has been a life-long resident of this city, and is widely known and universally respected by all who have ever had any business transactions with him. He is a prominent member of the Odd-Fellows and other organizations of a similar nature.

GEO. H. BICKLEY, COAL DEALER, LEHIGH AND
FRANKFORD AVENUES.

In considering the relative value of commercial pursuits, those which contribute most largely to the supply of the actual necessities of mankind are entitled to be regarded as the most important, and we know of no branch or department of greater value than that of the retail coal trade. An establishment which has been engaged in this line for upwards of twenty years, and which is the largest to be found on this busy thoroughfare is that of Mr. George H. Bickley. This business was founded by Mr. Bickley in 1870, at Second street and the Philadelphia and Reading Railroad, and was continuously carried on there until 1889, when he removed to the present location. This yard covers

about half an acre of ground, and has a capacity of about 10,000 tons. Mr. Bickley also owns and operates another coal yard at Olney, where he resides, and with this combination he is prepared to fill all orders promptly for any size or grade of coal from all the popular mines. By his industry and strict honesty in all transactions he has earned for himself a very high reputation, and the respect and esteem of a large and influential patronage.

Mr. Bickley is a native of Montgomery county, but was raised in Philadelphia. He is a prominent worker in the cause of temperance, having been Grand Worthy Patriarch of the Sons of Temperance. He has been a School Director in the Twenty-second Ward for the past fourteen years, and is President of the Olney Building Association, and of the Olney Land Association. In addition to these offices, Mr. Bickley has been Superintendent of the St. James Sunday-school at Olney for a continuous term of twenty-five years. He is well known to his fellow citizens as a hard-working, public-spirited man, and enjoys the respect and esteem of the entire community.

WM. HOLLMULLER, BUTCHER, 2552 EAST DAUPHIN STREET.

In the great regimen of food diets, the most important—far exceeding cereals and grains—is flesh. The meat of the ox has fed and fattened, preserved and sustained life for countless ages, and, as long as the human family exists, so long will meat be regarded as a standard article of food. Mr. Wm. Hollmuller founded his present business here three years ago, and has ever held the supremacy of his business. In a salesroom 20x20 feet in area a fine line of beef, veal, mutton, pork, and lamb is constantly kept. A large refrigerator, holding hundreds of pounds of ice, is used in the preservation of the stock. In the season lard, scrapple, pudding, and all kinds of sausages are manufactured. These goods are absolutely pure and fresh,

made daily. Customers receive prompt attention, full weight, and the finest and healthiest stock is killed in this market, as this is in every way a first-class house.

Born in Philadelphia, Mr. Hollmuller has spent a life's career in this useful avocation, and is held in the highest esteem by the trade and all who know him. Several competent assistants are employed, and a team utilized to deliver free all orders purchased.

F. M. ALTHOUSE, DRY GOODS AND TRIMMINGS, 2559
EAST DAUPHIN STREET.

Among the well-known establishments in this section is Mr. F. M. Althouse, who, though recently founded here in November, 1889, has secured a desirable patronage, due to consistent business management, integrity, and a better class of goods sold at a price within honest living. In a salesroom neatly arranged is carried a stock of dry goods, muslins, chevots, canton-flannels, calicoes, etc., as well as dress fabrics, plain and colored, in stripes and figures. A comprehensive stock of notions and trimmings, hosiery, underwear, and everything properly pertaining to this class of goods. Ample assistance is had, and patrons receive prompt and courteous treatment.

A native of Philadelphia, this gentlemen has won the respect and esteem of all with whom he holds business or social relations.

MRS. M. J. RICHARDS, STAPLE GROCERIES, PROVISIONS, STATIONERY, AND CIGARS, 2649 EAST DAUPHIN STREET.

Dating its establishment back seventeen years, the house of Mrs. M. J. Richards has ever been known as conducted on the principles of liberality, and carrying a finer line of goods she has succeeded in gaining the good-will of a select patronage. In a salesroom fitted up with all the modern paraphernalia is carried a gen-

eral line of groceries, cigars, teas, coffees, spices—these goods are absolutely pure—as well as canned and bottled goods, table delicacies, fine family flour, butter, cheese, eggs, cured and smoked meats, sausages, etc. Stationery of all kinds, such as writing fluids, pens, inks, paper, mucilage, etc., and a fine and medium grade of cigars.

Born in Philadelphia, this lady, prior to engaging in this mercantile pursuit, was engaged in the capacity of a market woman at Frankford and Girard avenues, and since establishing here has proven herself a reliable dealer, well meriting the success which attends her efforts.

T. SCHUMM, FANCY GOODS AND NOTIONS, AGENT FOR
STATEN ISLAND DYEING CO., 2308 FRANKFORD
AVENUE.

Perhaps there is not an establishment in this section that is better or more favorably known than that of Mrs. T. Schumm. This business was originally started nearly a score of years ago by Mr. A. Schumm, upon whose demise, sixteen years ago, the business reverted to his wife, who has successfully managed it since upon the principles of equity and prudence. The store is of ample size, and is fitted in the neatest and most commodious manner. A large stock is carried, comprising fancy goods, notions, hosiery, and trimmings of all sorts, at prices consistent with the lowest. This house is the agent in Kensington for the Staten Island Dyeing and Scouring Establishment, which is one of the best-known companies of its character in existence. The lady has every facility for all kinds of plain sewing, and every attention is bestowed upon the welfare of the patrons.

The measure of success that has met the endeavors of the proprietress is due to ability and energy, coupled with an affable demeanor that makes this lady one with whom it is both a pleasure and a profit to deal.

JAMES GORMLY, STAPLE AND FANCY GROCERIES AND
PROVISIONS, 2601 EAST DAUPHIN STREET.

Dating its inception back twenty years ago, this establishment owes its origin to the energies of the gentleman whose name heads this article. In a sales-room of ample size is carried a line of fine groceries and provisions, teas, coffees and spices of absolute purity, a line of canned fruits and vegetables, bottled goods, table delicacies, preserves, cereals, dried fruits, and a line of fresh country produce, such as butter, eggs, cheese, etc. During their proper seasons, green truck, fruits and vegetables, as well as poultry, is carried. Every facility is at hand for the prompt and efficient service to patrons. Mr. Gormly, since establishing here, has won the good-will of a select patronage, and spares no effort to cater to its convenience.

Born in Ireland, this gentleman came to this country thirty-seven years ago. He is recognized in the commercial world as a reliable dealer, and commands the confidence of all who know him.

TERRY & EDWARDS, DEALERS IN FEED, GRAIN,
HAY, AND STRAW, AND SALT, NO. 917 FRANKFORD
AVENUE.

The horse is, without doubt, the most useful of our draught animals, and in order that he may be kept in good health, it is desirable that nothing but the best food be given him. Particular care should be taken of all his food and bedding, or else his owner will lose much of his service. Among the best-known dealers in this line we mention Messrs. Terry and Edwards. This firm had its inception in July, 1890, and from the first have built up a reputation second to none. The premises are located at No. 917 Frankford road. They are of ample size and are fitted in the most commodious manner. The stock carried is very heavy, and comprises a full selection of all the best grades of feed,

corn, oats, grain, baled hay and straw; rock salt for manufacturing purposes is also kept. The trade is both wholesale and retail, extending all over this section of the city, and is increasing in bulk from year to year. The management of affairs is devolved upon the following gentlemen: Messrs. Wm. Terry and Isaac Edwards.

They are both known as active and energetic business men, and universally esteemed by all who have ever had any transactions with them.

WM. B. HOUGHTON, PLUMBER, 2153 EAST YORK
STREET.

In the recent excavations that have been made in the ancient cities, it has been particularly noticed that the ancients must have given much attention to the careful drainage of their dwellings. Indeed, in order to preserve good health it is necessary. Nobody but a thoroughly experienced man should be allowed to do this work. We would recommend to our readers Mr. Wm. B. Houghton, of No. 2153 East York, as a thoroughly reliable and capable man. This gentleman started business here in May of Centennial year. Since then he has been one of the most active promoters of this line in this vicinity. The shop is of fair size, being about 15x25 feet in dimensions, it is well fitted, all the newest and best appliances being brought to bear upon the work. All kinds of plumbing, steam and gas fitting are done, particular attention being paid to house plumbing and sanitary work. Nothing but the most skilled workmen are employed, Mr. Houghton superintending all large operations.

Mr. Houghton has been a life-long resident of Philadelphia, and is known throughout Kensington as an active, energetic, and straightforward business man.

MAX M. BETZ, CARRIAGE AND WAGON BUILDER, 1011
AND 1013 FRANKFORD AVENUE.

No branch of industry in this large city is of more importance to the commercial interests centered here than that of the carriage and wagon builder, and in this connection we take pleasure in drawing the attention of our readers to the enterprise so successfully conducted for the past twenty-three years by Mr. Max M. Betz, who inaugurated the business in 1867 at his present address, and has since then built up a large first-class business by his industry and perseverance. The location of the works at Nos. 1011 and 1013 Frankford avenue is very central and convenient, and the equipment of the establishment in mechanical appliances, and every requisite for the perfection of the work is first-class in every respect. A force of from twelve to fifteen practical workmen are employed in the several departments, and the work of manufacturing light buggies and business wagons of all kinds is carried on, while special attention is given to the construction of heavy wagons, drays, trucks, etc. An expert in his business, Mr. Betz employs only the very best obtainable materials, and allows nothing to leave his premises that cannot be honestly regarded as perfect. In the line of repairing and blacksmithing a large business is done, and all work is warranted and guaranteed as represented. The premises utilized for the purposes of the business consist of a building 40x60 feet in dimensions, and having four stories front and three in the rear; the upper floors being utilized for storage purposes, while the first floor is devoted to the various shops. His facilities and resources are such that orders of any size can be filled on very short notice.

A native of Germany, Mr. Betz, who is an energetic man, still in the prime of life, came to Philadelphia about thirty-five years ago, and for twenty three years has been a practical man in his trade. For the benefit of our readers we may say that any business intrusted

to him in the way of building carriages or wagons or making repairs, will receive such prompt attention as the most exacting can demand. He is doing a large, substantial business, in the management of which he is most ably assisted by his son, a young man of shrewd practical methods, and who, together with his esteemed father, is worthy of the highest confidence and consideration. Mr. Betz is well and favorably known both in trade and social circles, and is a prominent member of the Masonic fraternity and several other kindred organizations.

**J. BICKEL, SHIRT MANUFACTURER AND FURNISHINGS,
1735 GERMANTOWN AVENUE.**

Among the many already established in a business of a very gratifying character, the concern of J. Bickel, gents' furnishings, 1735 Germantown avenue, has met with great success. The secret of his prosperity is not far to seek, however, handling and making a very superior class of goods, thoroughly reliable in his deal-



ings, and being withal courteous and attentive to customers, it is only in the nature of things that Mr. Bickel should have attained the success that has attended his well-directed efforts. This store is compact, ample and neatly appointed. The proprietor makes a specialty of fine custom shirts, his specialty being Bickel's Standard Dress Shirt, for \$1.00. A large and first-class assortment is always carried in stock, embracing fine dress shirts, fancy colored shirts, under-

clothing in great variety, novelties in neckwear, collars and cuffs, all styles of hosiery, gloves, suspenders, umbrellas, handkerchiefs, both silk and linen, etc., while shirts are made to order, likewise in a prompt and excellent manner at very moderate rates, and satisfaction guaranteed as to fit, finish and fabric.

Mr. Bickel is a native of Montgomery county, having been in the butter, egg and produce business until recently.

H. KIEFER, GROCER, NO. 1325 FRANKFORD AVENUE.

Among the best and most favorably known establishments of this character in this vicinity may be mentioned that of Mr. A. Keifer. This business had its original opening about two years ago, and from the start it has given every evidence of success. The premises occupied are about 18x25 feet in dimensions, and arranged in the best manner. A very complete stock is carried, comprising staple and fancy groceries, fruits, produce, etc. A specialty is made of fine cheese and imported sausages.

The business is under the active management of Mrs. Kiefer, as the proprietor has a position with a cloth furnishing house that occupies a large portion of his time.

NATIONAL LAUNDRY, JACOB BENTZ, PROPRIETOR,
1407 FRANKFORD AVENUE.

Nothing adds so much to the appearance of a man as much as the immaculate whiteness of his linen. Great care should be taken in the process of laundering not to destroy the shirts, as is the case in many establishments. The National Laundry is one of the best-known in this section, due to consistent business management and a fine quality of work. This business was originally started about six years ago, and has, by its good methods of doing business and first-class work, built

up a trade second to none. The premises occupied are about 25x60 feet in dimensions, and three stories in height. Every convenience is brought to bear upon the work, and no lack of attention bestowed upon the demands of the trade. The specialty of the house is shirts, collars, and cuffs. Constant employment is given to about fifteen capable washers and ironers.

The management is devolved upon Mr. Bentz, a capable young man of experience in this line, and who, by persistent effort, has won a desirable share of public patronage and the esteem of all who come in business relations with him.

THOS. McVEY, WHOLESALE AND RETAIL, CIGARS,
1403 FRANKFORD AVENUE.

The distribution of manufactured product has of late years devolved upon the jobbers. This is particularly so in the case of tobacco. The manufacturers depend almost entirely upon the wholesalers to sell their goods. Among the best known dealers in this section is Mr. Thos. McVey, a gentleman of experience in this line. This business was originally established about fifteen years ago, and Mr. McVey came to the sole proprietorship some three years ago. His policy is based upon the principles of prudence and equity, and every attention bestowed on a select trade. The premises occupied are of ample size, being about 20x20 feet in dimensions. They are well filled with a large and complete stock, comprising medium and fine grade cigars, smoking and chewing tobacco, pipes, and smokers' articles of every description. The trade is wholesale and retail, extending all over the city, and portions of New Jersey, Delaware, and Pennsylvania. Some idea of the amount of business done may be gathered from the fact that about 35,000 cigars are sold monthly.

The subject of this review is well and favorably known in business circles.

W. H. STANLEY, FURNITURE MANUFACTURER,
FRANKFORD AND GIRARD AVENUES.

The industries of this section of the city are more extensive than many of the Southern States. The furniture trade has a strong exponent in the house of Mr. W. H. Stanley. This business was originally opened by Mr. W. T. Richardson, about seven years ago. He managed it successfully for about five years, when he sold out to the present proprietor. The plant of the house covers an area of about 100x70 feet in dimensions, the building being in the shape of a hollow square. The first floor is used as the machine-room and for the storage of lumber. The second floor is used as a machine-room and a show-room. The third contains the cabinet shop, and the fourth is the finishing-shop and warerooms. Throughout the entire establishment the work has been systematized, and the greatest degree of perfection is reached in each department. Steam-power is used throughout the building. The greatest precaution is used to prevent fire. When running normally, employment is given to about sixty skilful men, and no lack of attention is bestowed on a large trade. Chamber furniture of all kinds is turned out, besides all kinds and styles of sideboards, chéffinères, and everything in this line of manufactures. The trade of the house is entirely wholesale, extending all over the city and State.

Mr. Chas. Blume is connected with the firm in the capacity of General Manager ; and by persistent efforts these gentlemen have sustained an enviable reputation in manufacturing circles.

JOHN STRAIN, COAL DEALER, 1063-65-67 GERMAN-
TOWN AVENUE.

In order to keep the wheels of progress rolling in a city of such magnitude as Philadelphia, filled as it is with colossal industries and an immense population, it requires the consumption of a large amount of fuel,

which is constantly increasing each year. The use of coal has naturally assumed proportions which eclipse that of any other material, and, as a result, many large coal yards have sprung into existence to supply the ever-increasing demand. Not only is the best quality of coal in demand for use by manufacturers, but also in private dwellings, public institutions, and all industrial enterprises. An important factor in supplying this district with both hard and soft coal is Mr. John Strain, whose office and yard are located at No. 1065 Germantown avenue. The business so successfully conducted by him was originally started in 1886 by himself. His yard is very commodious, being 54x100 feet in dimensions, and having a capacity of 400 tons. A full stock is always carried, and he is prepared at all times to fill orders for hard or soft coal in any of the best known brands, at lowest figures and with promptness. His facilities enable him to offer terms difficult to surpass, while the quality supplied leaves nothing to be desired, all coal handled by him being kept under cover.

Mr. Strain, who is a native of this city, is doing a gradually-growing business, and his operations in the past have been commendable in every respect, and have given sufficient evidence of a strong adherence to business principles of that character which constitute the foundation of a career eminently successful and prosperous.

GEO. H. DAVIS, APOTHECARY, 1050 GERMANTOWN
AVENUE.

The house presided over so long and so ably by Mr. Geo. H. Davis, Ph.G., is a notable establishment in every way. It has been a drug store ever since 1847, when it was opened by Mr. Weckerley, who conducted it with conspicuous success until 1863, when the present proprietor bought Mr. Weckerley's interest. It was here that Mr. Davis served his time, and took

his degree from the Philadelphia College of Pharmacy. His store is the leader in its line, and the best patronized of any in this section of the city. The premises occupied are of ample dimensions, and very neatly fitted up. The stock carried embraces a full line of fresh and pure drugs and chemicals and pharmaceutical preparations, all of which are up to the highest standard demanded by the United States Pharmacopœia ; also, a selection of proprietary remedies, of well known merit and reputation ; toilet and fancy articles, perfumery, physicians' and surgeons' requisites and druggists' sundries ; in fact, everything usually found in a first class drug store. Mr. Davis is fully alive to the care and responsibility resting upon the skill, experience, and reliable character of the druggist, in filling the prescription of the physician and the family recipes for our physical ailments, and, having a large trade of this description, ample provision is made for this important feature of the business, which is conducted under his immediate supervision, all recipes or prescriptions being prepared promptly and from the purest and freshest of drugs. Mr. Davis is also the proprietor and manufacturer of Weckerley's Cholera Mixture, Myers' Cough Mixture, and a St. Vitus' Dance Specific, in all three of which a large local trade is done. In addition to this, he manufactures all his own tinctures, fluid extracts, etc.

Mr. Davis is a native of Kensington, having been born opposite to what is now Cramps' Shipyard, but which at that time was a saw-mill. He is a prominent and public-spirited citizen, taking an active interest in local and social affairs. He is a distinguished member of St. Paul's Lodge, No. 481, F. & A. M. ; Treasurer of the Sixteenth Ward Garfield Club, a politico-social organization, and an active member of the Northern Soup Society. He is still in the prime of life, is a very affable and courteous gentleman, who gives his entire attention to his business, and enjoys the highest respect of all with whom he comes in contact.

PETER SENINGEN, MANUFACTURER AND DEALER IN
CIGARS, TOBACCO, ETC., MEMPHIS AND MONT-
GOMERY AVENUE.

Perhaps no habit has as strong a hold on mankind as the use of tobacco. Nearly all men are slaves with golden fetters to it. It may be injurious, but certainly nothing is more pleasant than the fumes of a good cigar. Among the prominent dealers in this section we call our readers' attention to the establishment of Mr. Seningen. This gentleman opened business in this section on July 5th, but has already secured a fair amount of patronage. In the absence of Mr. Seningen his son, William, has the business. The store is of ample size, being about 20x20 feet in dimensions. It is furnished throughout in the neatest and most appropriate manner. Manufacturing is carried on in the rear. A very heavy stock is carried, comprising all the most popular brands of domestic cigars, besides all varieties of smoking and chewing tobaccos, pipes, cigar-ettes, and smokers' articles generally. Some of the most popular brands in this section are made by this house, among which are "Three Favorites," "Maid of Havanna," "Little Dandies," and "Peachy," all hand-made goods. A specialty is made of box trade.

Mr. Seningen is a practical cigar maker, having been in the employ of Mr. Jno. Reibel for many years. He is a native of Germany, like many of our most successful merchants, but came to this country some time ago, and is now a loyal American citizen.

OTTO KRAMER & SON, DYERS, 2717, 2721 AND 2723
GERMANTOWN AVENUE.

Great advancement has been made in the mechanical arts during the past few years, and notably so in the important branch of dyeing, of which the establishment under review is a leading representative. Established originally in 1883, by the gentleman whose name



OTTO KRAMER & SON, DYERS, 2717, 2721 AND 2723 GERMANTOWN AVENUE.

heads this article, he, in 1886, took in his son and changed the title of the firm to Otto Kramer & Son. In 1888 the son passed to a higher life, and the business is still conducted under the present name. The size of the place is 60 x 228, several stories in height, fully supplied with all the latest improved apparatus, boilers, tanks and general machinery required by the trade. In the successful conduct of the business from twenty-five to fifty skilled hands are employed in dyeing cotton, woolen and silk goods, though chiefly fine yarns as well as piece goods, plushes, etc., and the work accomplished here is fully equal to, and supersedes some of the American and European houses. The facilities of the establishment have expanded since its first inception, and the trade has gradually increased, due to general insight of the intricacies of the establishment and consecutive business management. This house is in a position to guarantee the prompt and perfect fulfillment of orders and to offer inducements as regards reliability of work and economy of prices.

A native of Germany, Mr. Kramer has been a resident of this country nineteen years. He is prominently connected with many lodges and societies. An independent in politics, he is recognized as a practical, accomplished and successful exponent of his trade, and is respected by all classes of the community.

THOMAS HAIG, NORTHERN LIBERTIES POTTERY,
971-3-5 NORTH SECOND STREET.

In reviewing the numerous enterprises that have made the Quaker City one of the chief industrial centers of the United States, it is comparatively easy to see that the manufacture of all kinds of pottery has exercised a great influence on the prosperity and trade of the city. As a trade center, this city has no superior on the continent, and this creditable condition of things is due mainly to the enterprise, energy, and intelligence of her leading merchants and manufacturers.

An illustration in point is afforded by the old established and renowned pottery of Mr. Thomas Haig, situated at Nos. 971-3-5 North Second street, and is the largest of the kind in the district of Kensington. This house enjoys a reputation—national in extent—as manufacturers of every description of earthenware, pottery, tiles, fire-brick, etc. The business was originally established in 1812 by Mr. Thomas Haig, Sr., and was located at that time at Front and Laurel streets, whence it was removed to 930-32 North Fourth street. In 1833 Mr. Haig's sons, James and Thomas, Jr., succeeded to the business, which in 1838 was removed to its present location, where a large and lucrative business has been built up. In 1878 Mr. James Haig died, after a long, useful, and honorable career, and Mr. Thomas Haig, the present proprietor, who is now eighty years of age, succeeded to the sole control of the concern. He is very ably assisted in its management by his son, Mr. George W. Haig, a young man of sterling business qualities, in the full prime of life. The premises occupied are very extensive, and cover an area of 80x225 feet, containing several large buildings, among which are the pottery, four stories high and 62x35 feet in dimensions, and a warehouse of three stories, 40x40 feet in size. The equipment of the factory is perfect, and comprises every kind of tools, appliances, and utensils necessary to the rapid and perfect production of its products, and giving employment to a force of thirty-five skilled artizans. Mr. Haig manufactures every description of pottery, including earthenware, yellow-ware, queens-ware, etc., of the finest quality ; as, also, ornamental vases, statues, and other like goods, while a specialty is made of tiles and fire-brick for furnaces, etc., than which there are no finer produced in the world. Mr. Haig's productions are recognized by the trade everywhere as specimens of the best art and mechanical skill of the highest order of perfection, and wherever introduced they practically supplant all similar productions, owing to their

thorough reliability, practical utility, and artistic workmanship, while the prices quoted are such as materially add to the popularity of the house, whose trade extends to all parts of the United States.

Mr. Haig is a native of this city, honored and esteemed in commercial and trade circles as a reliable and an accomplished leader in his line of enterprise.

CALLAHAN & FEASTER, WAGON BUILDERS, 1018-20
GERMANTOWN AVENUE.

There are so many important items to receive attention in the construction of a first-class vehicle, that many years' experience and application are essential to the production of satisfactory results. Since the advent of modern machinery, the merits of a truly well-built vehicle are brought out even more strongly by the contrast than ever before. There are still many in this city who believe in the old plan of putting only the best materials and handwork into the goods they turn out. Among these in this district will be found Messrs. Callahan & Feaster, whose works are located at 1018-20 Germantown avenue. This business was originally founded in 1845 by Messrs. Shaw & Bro., who were succeeded, in 1855, by Mr. Callahan; the present firm coming into existence, in 1870, by the admission of Mr. Feaster to partnership. Both gentlemen are thoroughly expert blacksmiths and wheelwrights of many years' experience, and all work done here is executed under their own personal supervision. The premises occupied are very commodious and well-arranged, comprising a wheelwright shop, paint and blacksmith shop, together with a very large yard, and equipped with every appliance for the rapid and successful execution of all work entrusted to them, employment being furnished to a force of ten to twelve expert hands. The class of vehicles here made comprises trucks, wagons, drays and barrows of every kind, which are built of the very best seasoned woods and other material, while

special attention is given to all descriptions of repairing in this line.

Mr. Callahan is a native of Delaware county, and has resided here since 1850; while Mr. Feaster was born in Bucks county, and has been here thirty years. The firm is highly regarded in trade circles for their strict integrity and able business management.

LOUIS C. SCHUSSLER, GROCERIES, MEATS, AND PROVISIONS, 1071 GERMANTOWN AVENUE.

Probably no branch of commerce has had a more healthful and rapid growth during the past decade than the grocery trade, and this growth is to be largely ascribed to the enterprise and efforts of Philadelphia merchants. It is a recognized fact that the public health of all large cities, and, in fact, of the entire country, depends largely upon the purity of the food supply, and in these days of progress where housekeepers draw largely upon the grocers and provision dealers for nearly all the necessities of life, it at once becomes apparent that this trade is certainly, in these respects, the most important of all enterprises. Nor does a more reliable class of men than those actively engaged in supplying the wants of the public in staple food products exist in this city than those engaged in the grocery trade, and among them we find Mr. Louis Schussler, whose place is located at 1071 Germantown avenue. This gentleman, having a wide range of experience in his line, started business on his own account in 1885, at his present address, and by his constant care for the welfare and wants of customers, coupled with uniform geniality and square dealing in all his transactions, has succeeded in securing a large and permanent patronage, which is constantly growing. His store is of ample size, compactly arranged and neatly fitted up, while the stock carried embraces a full line of fine and staple groceries, teas, coffees, sugars, canned goods, and grocers' sundries, as also a choice assortment of fresh meats

of finest quality, smoked meats of all kinds, butter, eggs, and choice vegetables in season, while the prices charged are the lowest possible in all cases, quality considered.

Mr. Schussler is a native of this city, well and favorably known in both business and social circles, and has proved himself a man of very able business management.

WM. H. TYSON, STATIONERY AND FANCY GOODS,
1142 NORTH SECOND STREET.

With the increase of population, refinement, and wealth in the principal centres of the United States has arisen a growing demand for the blending of the artistic and beautiful with the utilitarian in modern stationery and kindred goods. The result has been extremely gratifying to the advocates of progress in this very important branch of commerce, and has led to the introduction, during the past quarter of a century, of many novelties and innovations which would never have been dreamt of by our forefathers. Among the enterprising concerns in Kensington which have of late years come prominently before the public, is that conducted by Mr. W. H. Tyson at No. 1142 North Second street. This energetic gentleman, having gained a thorough knowledge of the business during the many years he has been connected with the trade, and desiring to enter into business on his own account, established himself in a small way about ten years ago, and, by dint of constantly watching his opportunities, has succeeded in building up and securing a large and permanent patronage. He has been located at his present address for the past three and a half years, and occupies here a spacious and commodious store 18x40 feet in dimensions, very conveniently arranged for the most effective display, inspection, and sale of his goods. The store is neatly fitted up, and supplied with every facility for the prosecution of the business in the most systematic manner. A large and carefully selected

stock is at all times to be found here, and includes a full line of fine and medium stationery of every description, blank books, etc., all the latest novelties and conceits being shown as soon as they appear in the market. He also carries a large assortment of fancy goods, including a superior line of fishing tackle, baseballs and bats, etc., together with a carefully-assorted selection of the better class of mechanical toys, and other novelties.

Mr. Tyson displays a vast amount of shrewd judgment in the able management of his business, and has gained a high reputation for strict, fair dealing in all his transactions. He is a native of this city, and a prominent member of several fraternal orders.

W. E. COOPER, DEALER IN BARRELS, 1048 GERMANTOWN AVENUE.

The modern practice of packing every possible description of merchandise in barrels has naturally given rise to an enormous demand among shippers for this commodity, and it at once becomes apparent that there is a large market all over the country for goods of this kind. Few people, however, outside of those actively engaged in the business, have any idea of the vast amount of money invested in this line of trade. Amongst those engaged in it in Kensington, and one of the most extensive dealers, is Mr. W. E. Cooper, a young man of push, energy and brains, whose place is located at 1048 Germantown avenue. This gentleman originally started in business on his own account in 1885, and from the inception has done a large and gradually-increasing trade, which now extends not only all over this city, but throughout this State and parts of New Jersey. His business premises are very large and commodious, having an area of 60x295 feet, and are completely stocked at all times with a fine selection of excellent goods. Mr. Cooper deals exclusively in second-hand barrels, for every purpose, and quotes prices

which defy competition, and this is a very important point, which merchants who require his class of goods are not slow to see. The extensive business now done by him, in consequence, requires the assistance of nine competent men.

Mr. Cooper is a native of this city, and is an honorable, progressive business man, universally popular and respected, and a worthy representative of this great staple industry. He is a prominent member of the K. G. E. and I. O. R. M.

MRS. H. H. RODGERS, ENGINEERS AND MILL SUPPLIES, 1912 NORTH FRONT STREET.

Few, if any ladies can be found in this large and enterprising city in this particular line of trade, but owing to the death of her husband this lady has proven herself a thorough and successful business woman by successfully carrying on this enterprise, and judging by the large and lucrative trade still dealing here it is safe to predict that the residents consider that they can do as well here as anywhere else, even in larger stores, in the city. She has been in business for almost four years, and by tact, progressiveness, and a general endeavor to please is doing a profitable business. The dimensions of her store are 18x18 feet, and a large, choice and varied assortment of goods is constantly to be found here.

Large mills do not hesitate for a moment to place orders in this lady's hand, feeling well assured they will be squarely dealt with and get what goods they may order at the very lowest possible prices. It is needless to go into a detailed account of the many useful articles in this establishment, as only those thoroughly versed in this line of business could comprehend it, but we feel that no better can be found anywhere, and, in fact, in few as good.

ORIENTAL MANUFACTURING CO., GROCERS' AND DRUGGISTS' SUNDRIES, FACTORY 38 EAST CANAL STREET; OFFICE AND SALESROOM, 9 STRAWBERRY STREET.

Few people who look at second best shoes, which are made to appear new by means of shoe polish or dressing, stop to think what an important thing this dressing is or what an immense business is transacted in the article. There are many kinds of dressing, and some persons seem to think that almost any kind of black stuff will answer the purpose. Some of these black mixtures, however, are very bad for the leather while some are positively injurious. The one compound, however, which the public have, after years of trial, accepted as their favorite is the shoe blacking made by the Oriental Manufacturing Company, at No. 38 East Canal street, in this city. This blacking imparts a beautiful gloss to the leather without the least injury to the fabrics. Indeed, so far from injuring, it leaves the fabrics soft and pliable, with entire freedom from cracking. The business so successfully conducted by this firm was originally established in 1875 by W. P. Boyer, on Palmer and Girard avenue. After undergoing some changes the firm, in 1878, eventually became Fried & Co., and was located at 122 Vine street, where a thriving business was conducted until 1884, at which time the name was again altered to Boyer, Fried & Co., who moved to the site of the present factory, where the business has since been carried on. In 1886 this partnership was dissolved, and a new one formed between Messrs. W. H. Stirling, J. L. Stewart, and F. P. Fried (who has been connected with the concern since its inception), under the present style of the "Oriental Manufacturing Co.," the factory being continued at No. 38 East Canal street, in connection with the office and salesroom at No. 9 Strawberry street, city. The factory premises are very commodious, and occupy three stories 40x75 feet in dimensions, thoroughly equipped for facilitating rapid and perfect pro-

duction, and giving employment to a competent force of skilled workmen. The house has become widely known and highly esteemed as a prominent manufacturer of shoe blacking, shoe dressing, bluing, inks, mucilage, stove polish, soaps, etc., and from the start the business has been managed carefully, scientifically, and with consummate judgment, which disdains the use of inferior materials, or offering of anything short of excellence in manufactured articles. The favorite products of this enterprising house are sent not only to all parts of the United States, but are also exported to Canada and South America, and altogether an immense business is transacted. Orders of whatever magnitude are filled promptly, and terms and prices are invariably such as to be satisfactory to the trade.

All three members of the firm are native Philadelphians, Mr. Stirling having charge of the financial end, and Mr. Stewart managing the sales department with the assistance of three traveling salesmen, while Mr. Fried has the superintendence of the factory where all the various products were made from his formulas and recipes. All three gentlemen are prominent members of the Masonic fraternity, and possessing a superior knowledge of everything pertaining to their trade, they are distinguished as reliable and accomplished leaders in their important industry in this country.

WM. J. BISHOP, MACHINIST AND ELECTRO PLATER,
EDWARD AND HANCOCK STREETS.

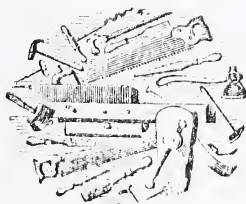
The enviable reputation and influential connections developed by the well-known The Universal Machine Works of Mr. W. J. Bishop, has been due to his marked skill and ability as a master mechanic and his unrivaled facilities, having one of the best-equipped machine shops in the district of Kensington. This business was originally established in 1860 by Mr. Robert Bishop, who from the start became noted for the excellence of

his work, developing a rapidly growing trade until his lamented decease in 1888, when he was succeeded by his son, the present proprietor, who had been in business as a nickel plater and manufacturer of folding music stands since 1880, and which he then incorporated with that of his father, and has since continued to enjoy uninterrupted success in both branches. The premises occupied comprise two spacious floors, 40x66 feet in dimensions, most perfectly equipped with modern machinery and appliances, an average force of from thirty to forty hands being constantly employed in the various departments. Mr. Bishop makes a specialty of hosiery machinery, for which he is famous throughout the country. He also manufactures patent lock band balmoral jacks, and every description of machinists' tools, and general machinery, together with repairs of all kinds; every order receiving his prompt, personal attention. In the plating department, which occupies a space of 20x60 feet, and is fully provided with all necessary appliances, every description of electro and nickel plating, japanning, grinding and polishing is done for the trade in the best possible manner, while the rates charged for any work done at this establishment are such as to ensure the permanence of patronage once secured, and the superiority here exhibited has secured influential connections extending all over the United States and Canada.

Mr. Bishop is a native of this city, and has had vast experience in every detail of his business, building some of the finest machinery in the market, and giving intelligent supervision to all jobs that insure thorough satisfaction. The establishment is a model of its kind, and one of the best conducted in the city, while Mr. Bishop is an able business man who has ever retained the confidence of leading commercial circles, and can be fully relied upon to carry through any undertaking in which he may engage. He is a prominent member of the F. and A. M., as also of several other kindred organizations.

JOHN ORR, GENERAL HARDWARE, 2033 GERMANTOWN
AVENUE.

As one of the original centres of the United States for the trade in all kinds of hardware and house-furnishing goods, Philadelphia has attained great prominence, and is becoming more than ever a favorite purchasing point. Prominent among the old established and representative houses extensively engaged in this important business is that of Mr. John Orr, whose store is located at 2033 Germantown avenue. This business was established in 1871 by the present energetic propri-



etor, who is a shrewd business man, fully conversant with every detail and feature of this steadily-growing industry and the requirements of his patrons. He occupies a spacious three-story building, 16x108 feet in dimensions, with basement, which is fully supplied with every appliance and convenience for the systematic conduct of his extensive trade. The elegant stock, which has been carefully and judiciously selected, is a large and miscellaneous one, embracing, briefly, everything from a "needle to an anchor," so rich is it in variety.

Mr. Orr handles only the best and most desirable goods, and offers advantages in prices difficult to find elsewhere. Mr. Orr is an honorable dealer, liberal in all transactions, and well merits the substantial success he is achieving in this useful industry.

WM. H. GREEN, DEALER IN CIGARS AND TOBACCO,
1608 NORTH FRONT STREET.

Perhaps no habit has a stronger hold on mankind than the use of tobacco; nearly every one uses it in one form or another. In fact, we are all slaves to the use of this seductive weed. Much capital is invested in the growth, manufacture and sale of the commodity. Prominent in the latter class we find Mr. W. H. Green. This gentleman started business at No. 1608 North Front street eleven years ago, and has since then been one of the most active dealers in this section of Kensington. The store is of ample size, being about 18x25 feet in dimensions. It is neatly fitted in the most attractive manner. A very carefully-selected stock of imported Key West and domestic cigars is carried, besides all kinds of smoking and chewing tobaccos, pipes, cigarettes, and smokers' articles generally. Soft drinks of all kinds are also kept on hand. They are served in the best manner.

Mr. Green is a native of Philadelphia, and has for many years been a prominent resident of Kensington.

D. MORRIS & SON, WHOLESALE GROCERS, 925 NORTH
SECOND STREET.

In these modern days almost every conceivable article of food is sold by the grocer, and it can be seen that upon the character of our grocery houses depend, to a great extent, the value and purity of the food supply of the whole country. It is accordingly a pleasure to notice grocery establishments of such high character and repute as that of Messrs. D. Morris & Son, the well-known wholesale grocers at No. 925 North Second street. This location has been prominent in this trade for the past century, having been in the hands of various firms until, in 1865, Messrs. Thompson & Morris assumed the control, and have pursued a straightforward and successful business career ever since. On

January 1st, 1889, this partnership was dissolved, Mr. Thompson retiring, and being replaced by Mr. Wm. E. Morris, the style of the firm being altered to its present form. The premises occupied for business purposes comprise a three-story and basement building, 25x60 feet in dimensions, in which the fittings and general arrangements are admirable. The system and regularity of everything within the store; the large amount of business transacted; the careful attention shown, and the low prices impress the dealer who calls there with a feeling of confidence and satisfaction. The stock carried embraces a very full line of carefully selected, fine, fancy, and staple groceries of all kinds, especially suited to the needs of their trade, which extends throughout the city and vicinity.

Both Mr. Morris and his son are natives of this city. They are experienced, enterprising merchants, ably seconded by capable assistants, who by energy and devotion to business have largely contributed to the general prosperity. They are reliable, responsible and successful people, whose business methods stand high with the community, and with whom it is always pleasant and profitable to deal. Mr. Morris, Sr., is a member of the Independent Order of Odd Fellows and the Encampment, while his son belongs to the Independent Order of Odd Fellows and Order of Sparta.

EAST GIRARD AVENUE OYSTER HOUSE, TUTTLE &
MCGAHEY, PROPRIETORS, 314 EAST GIRARD AVENUE.

Of the many and various branches of trade devoted solely to the supply of the creature comforts of mankind in a large city like Philadelphia, there is probably none which has developed to such large proportions as that of the caterer. Among the younger houses confining their operations to the preparation and serving of oysters, clams, etc., is that of Messrs. Tuttle & McGahey, proprietors of the East Girard Avenue Oyster

House, at 314 East Girard avenue. These two enterprising gentlemen commenced business under the above title on October 5, 1889, and have succeeded in establishing a permanent and lucrative patronage for the toothsome delicacies prepared by them. The store occupied is of ample dimensions, conveniently arranged and appetizingly clean, and is of itself one of the highest recommendations they can have. They carry a good stock of oysters, clams, crabs, terrapin, snapper, etc., in their respective seasons, and are prepared to serve the same dressed in any desired style. This branch of the business is under the immediate charge of Mr. Tuttle, who has had a large experience in that way, and is an expert cook in his particular line. A specialty is made of oysters, prepared in any style for family use, as also for picnics and supper parties, orders being filled in the most expeditious manner on the shortest notice, while the prices prevailing are in all cases extremely moderate, quality considered.

Both copartners are natives of this city, and have, by their strict attention to business and uniformly genial manners, secured a permanent hold on the regard of the entire community.

BULL'S HEAD HOTEL, I. M. HAGER, PROPRIETOR,
929 NORTH SECOND STREET.

A time-honored and well-known Kensington hostelry is the popular and excellent Bull's Head Hotel located at No. 929 North Second street, which is one of the oldest and best kept hotels in this section of the city, and receives a very substantial patronage—both transient and permanent. The "Bull's Head" was originally opened to the public about one hundred and six years ago, and, after several changes, came into the control of Jesse Craven, and by that gentleman up to 1883, when it passed into the hands of Seneca Fell, and in December of 1890 the present proprietor, Mr. I.

M. Hager. Under his efficient management the business has been continued with uninterrupted success. The hotel, which is favorably situated, is a three-story building, of large dimensions, and contains fifty-two beds, all the rooms being neatly furnished throughout. The building is well lighted, thoroughly ventilated, and excellently heated, while a first-class livery stable and barn are maintained in connection also, the house being a noted resort of call for the farmers, who have used it ever since it was first opened. The office and dining-room are conveniently located on the first floor, and accommodations are provided at extremely reasonable rates.

The proprietor, Mr. Hager, is a typical Boniface, being a man of courteous manners and untiring energy, as well as thorough experience in hotel keeping, and is, in short, well equipped to successfully conduct an establishment of this character, as the gratifying prosperity the house enjoys under his management amply attests.

JOS. GORDON, CUSTOM BOOT AND SHOE MAKER, 1902
NORTH FRONT STREET.

The many advantages of buying custom-made shoes can be readily seen by all who will think for an instant. We get better stock, better style, and better fit, and pay a little more for it, but in the end it will be found cheaper, as they will considerably out-wear the ready-made articles. Among the prominent shoe makers in this vicinity we find Mr. Jos. Gordon. This gentleman is located at No. 1902 North Front street, and conducts here one of the best places of the kind in this section. He started here about two years ago, and has already built up a large trade. The store is of ample size, being about 20x30 feet in dimensions, and is in every way very neatly and attractively furnished. All kinds of shoes are made for men's, ladies', misses', and children's wear. Nothing but the best materials are

used, which, in conjunction with the high-class workmanship, unite in producing a shoe that will give satisfaction. Repairing is executed in the best manner and at the shortest notice.

Mr. Gordon is a thoroughly practical man, and is in every way familiar with the duties of this business. He, like many of our most successful merchants, is a native of Ireland, but has become thoroughly Americanized through his long residence here.

FRED. OELSCHLAGER, MANUFACTURER OF FINE
HAND-MADE CIGARS, 1854 NORTH FRONT STREET.

Perhaps no habit has a stronger hold on humanity, in general, than the use of tobacco; nearly every one uses it in some shape or another. In fact, all mankind are slaves to the use of this seductive weed. Much capital is invested in the growth, manufacture, and sale of this commodity. Prominent among the middle class in this section, we find the establishment of Mr. Fred. Oelschlager; this gentleman occupies the premises located at No. 1854 North Front street. They are of ample size, being about 20x30 feet in dimensions. The front portion is used as a salesroom, while in the rear the manufacturing is carried on. He has been here for the past seventeen years, and is widely known in this section. Here may be found a very choice selection of hand-made cigars, the majority of which are made by Mr. Oelschlager himself. He is a thoroughly practical man, and fully familiar with all the many details of the business. A full line of all kinds of smoking and chewing tobaccos, pipes, etc., is also carried.

Mr. Oelschlager, like nearly all of our most prominent cigar manufacturers, is a German, but has been in Kensington for many years. He is widely known and enjoys an excellent reputation.

FRANK MERZ, BAKERY, 2006 NORTH FRONT STREET.

Bread has been called the staff of life, and indeed it is, for where is the family who do not consume large quantities of this commodity? And it is desirable that nothing but the best quality be eaten; in order to produce this nothing but first-class materials must be used, which, in connection with the highly-skilled workmanship of some bakers, makes the product of the highest order. Among the most careful in this section may be mentioned Mr. Frank Merz. This gentleman located himself at 2006 North Front street, in February, 1889. The premises are of ample size, and in every way fitted in the neatest and most commodious manner. Bread, pies, biscuits, plain and fancy cakes of all descriptions are made fresh every day.

Mr. Merz, like many of our most successful bakers, is a German, but has been here many years, and is widely known. He is also an active member of the Bakers' Association.

DAVID J. WEIDNER, RETAIL DRUGGIST, GERMANTOWN AVENUE AND JEFFERSON STREET.

An old landmark of high repute is the pharmacy now under the management of Mr. D. J. Weidner, at Jefferson street and Germantown avenue. This business was originally established, twenty-three years ago, by Dr. John Oddy, who conducted it successfully for a period of twenty years, when the present proprietor acquired the management, which he has continued to exercise in a most satisfactory manner. The store is commodious and well-arranged, and a full line of the best and purest drugs, medicines, toilet and fancy articles, is always on hand.

In addition to the usual line of goods handled by druggists, Mr. Weidner is an extensive manufacturer of proprietary medicines from his own private formulas, which have attained a high reputation for effectiveness in their several special uses. Physicians' prescriptions

are also compounded with the utmost care and the purest drugs obtainable, and great credit is due the



enterprising proprietor for the scrupulous attention paid to this highly important department of his responsible business.



HARRY SCHWIN'S BREAD AND CAKE BAKERY, 1858
NORTH FRONT STREET.

Bread has been entitled the staff of life, and it certainly is, for where is the family who do not consume large quantities of it? and it is desirable that the best quality be obtained. Among the best known and most favorably spoken of bakers in this vicinity we mention Mr. Harry Schwin. This gentleman located himself at No. 1858 N. Front street, nearly two years ago, and has built up quite an extensive patronage already. The premises are of ample size, consisting of a store about 18x20 feet in dimensions, and a large bake-house in the basement. Everything is fitted in the best manner. Nothing but the best class of materials are used in the production, which, together with the skill of Mr. Schwin and his assistants, unite in making a first-class product. Bread, cakes, pies, biscuits, and in fact everything in this line is made. A wagon is used to deliver to customers throughout this section.

Mr. Schwin, like nearly all successful bakers, is a native of Germany; he has been here some years, however, and has become thoroughly American in his ideas.

THEO. VOLLMER, MANUFACTURER OF SUGAR TOYS
AND EASTER EGGS, AND DEALER IN CONFECTION-
ERY, 1343 NORTH FRONT STREET.

There are but few lines of business in which adulteration has not been carried to great extremes, perhaps worse in the manufacture of candies than in any other line, and it is most desirable, when we are purchasing candies, to buy of some one whom we are sure is above such methods to make an extra profit. Among the houses having a first class reputation with the trade we mention that of Mr. Theo. Vollmer. This gentleman started business in this city in 1864, and has since that time been one of the most active representatives of the confectionery trade. The present location was taken

in 1876. The premises are advantageously located at No. 1343 North Front street. They are of ample size, including a salesroom, about 20x20 feet in dimensions, and the manufacturing rooms in the rear. All kinds of fancy sugar goods, Easter eggs, and confectionery in general are made. The trade is both wholesale and retail, and is increasing from time to time.

Mr. Vollmer is thoroughly familiar with all the many details of the business, and is in every way a practical and skilled workman. He is a native of Germany, but has been in this country a number of years, and has become thoroughly Americanized.

A. RONEY'S CIGAR EMPORIUM, 1351 NORTH FRONT STREET.

Perhaps no habit has as strong a hold on mankind as the use of tobacco; nearly every one uses it in one form or another. In fact, we are all slaves to the use of this seductive weed. Much capital is invested in the growth, manufacture, and sale of this commodity. Prominent among the latter class, we find the establishment of Mrs. A. Roney. This lady started business about twelve years ago, and from the inception she has met with popular favor, and achieved success. The premises are located at No. 1351 North Front street. They are of ample size, being about 18x25 feet in dimensions, and are fitted in the neatest and most attractive manner. Here may be found at all times a very carefully selected stock of imported and domestic cigars, besides all kinds of smoking and chewing tobaccos; smokers' articles, pipes, cigarettes, snuff, etc., are also kept on hand constantly. Stationery, periodicals, and the Sunday and weekly papers are also sold.

Mrs. Roney is very well-known in this vicinity as an active and energetic business woman. Her husband is one of our honorable Magistrates in the Manayunk District.

LOUIS N. GREENIG, PHOTOGRAPHER, 1800-2 NORTH
FRONT STREET.

A *perfect* likeness is what some people consider almost an impossibility; but if some of these skeptics were to have the pleasure of examining the beautiful cabinet, panel, and crayon pictures that Mr. Greenig reproduces, it is more than probable they would change their ideas on this subject. We do not desire to use any fulsome flattery in thus describing the work of this one particular establishment, but feel it justly due Mr. Greenig. The photographic parlor is about 30x30 feet, and is tastefully fitted up with choice portraits, as described above.

Mr. Greenig is a native of Philadelphia, and heartily endorses any movement that is calculated to enhance the prosperity of his city, and particularly that of Kensington. Being established for six years in this particular line of business, it is needless to add that his customers believe as we do—that good, conscientious work is always attainable at this establishment. We almost forgot to mention that Mr. Greenig was formerly with the late Broadbent & Phillips.

NATHAN LYON, BEDDING, ETC., 2073 NORTH FRONT
STREET.

If the famous Don Quixote had never done or said anything else, his name should have come down to posterity for the one sentence, "Blest be the man who first invented sleep!" When one reflects that in health, nearly one-third of one's lifetime is spent in bed, and in sickness even more than that, the importance of comfort and healthful bedding cannot be overestimated. And it seems the constant study of inventors to make sleep more easily obtainable and more enjoyable. Mr. Nathan Lyon, in his large storeroom (20x50) at 2073 North Front street, has every variety of mattresses, bedding, pillows, bed-springs—in short, every appliance

to assist mortals to woo the Goddess of sleep. He has occupied his present quarters less than two years, but was located at No. 2067 on the same street for a number of years prior to his removal, so that every one in the neighborhood knows his establishment and his upright methods of dealing.

Mr. Lyon has a manufactory in the rear of his sales-room, where everything in his line not in stock can be made to order at short notice. He does not confine himself to retailing, but also conducts business on a wholesale basis. It would be difficult to find a more complete establishment of the kind within the limits of Kensington.

W. K. NEELY, GROCER, 2002 NORTH FRONT STREET.

The fancy grocery trade in this vicinity has a strong exponent in the person of Mr. W. K. Neely. This gentleman located himself at No. 2002 North Front street about two years ago, and from the inception he has met with the utmost success. The premises occupied are of fair size, and are in every way fitted in the neatest and most commodious manner. The stock carried is very large, comprising a carefully selected line of all kinds of fancy and staple groceries; canned goods; nuts, etc. Particular attention is paid to the sale of foreign and domestic fruit, a fresh stock being carried at all times. Butter, eggs, poultry, and farm produce of all descriptions are received fresh daily. Mr. Neely has been in this business some time, and is thoroughly familiar with all its details. A large measure of his success may be attributed to the aid given him by his estimable wife, in the prosecution of their joint enterprise.

He has been a life long resident of Kensington, and is widely known and is highly respected by all who have had any business or social relations with him.

W. L. BRINTON, JR., LEATHER SHOE FINDINGS
AND UPPER MANUFACTURER, 2067 NORTH FRONT
STREET.

Considering the large number of custom shoemakers in this vicinity, it is not surprising that such an establishment as that of Mr. W. L. Brinton, Jr., should locate here. This gentleman opened a branch store here about three years ago, and has thus far proved such a success that it is now occupied as the main store. It is eligibly located at No. 2067 North Front street, and is neatly fitted in the most commodious manner. A large stock is carried here, comprising leather, morocco, buttons, threads, shoe findings, and tools of all kinds. Uppers are made to order in the best manner.

The business is under the direct charge and management of Mr. Brinton, a very capable and energetic gentleman, whose pushing qualities and fair dealing will soon bring him into the first rank of our merchants in his line.

HENRY A. SCOTT, BOOTS AND SHOES, No. 2079 NORTH
FRONT STREET.

One of the oldest and most favorably known names in the boot and shoe line is that of the gentleman whose name we give above. Established for many years, he has by his energy and tact won the esteem and regard of the entire community surrounding him, and his many customers never hesitate in recommending to others the reliability of his stock. The dimensions of his store-room is 25x40 feet, the front part of which is devoted to a complete and handsome assortment of all grades of boots and shoes, while the upper floors are used as a custom department, where those wishing their shoes made to order never fail in procuring what they want, both in style as well as price. *Misfit* is a word almost

unknown here, as such care is taken when the order is given that renders it almost impossible. Should, however, such a state of affairs at any time exist, Mr. Scott never fails to rectify matters to the complete satisfaction of the customer, and has shown such a general desire to please that his business has grown to large proportions, and it is only a question of but a short time when the gentleman will be obliged to increase his store to one of larger dimensions.

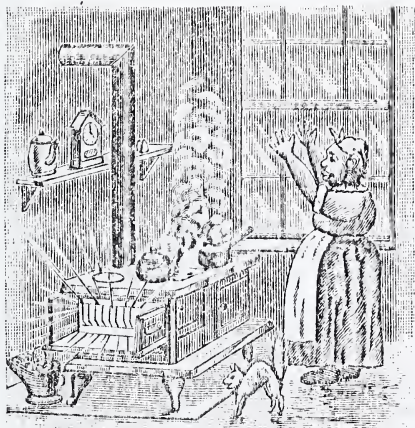
Mr. Scott has been established for the past twelve years, and has the confidence of all who know him. His show windows are always neat and attractive, and have been the cause of many a one who stopped but to look, and after an examination of the goods go inside and make a purchase.

ALFRED E. CONN, SUCCESSOR TO MEYERS & CO.,
KENSINGTON BOOK STORE, 2019-51 NORTH FRONT
STREET.

Perhaps in no line of business have greater reductions in price taken place in the last ten years than in this one. There are many books sold at such a low figure that it would seem almost impossible to print them for that price. Among the firms making a specialty of this line we may mention Alfred E. Conn. The store is located at No. 2019-51 North Front street. It is of large size, and in every way fitted in the neatest and most commodious manner. A very heavy stock is carried, comprising a fine selection of all kinds of novels, history, biographies, school books, and, in fact, almost everything in the book line. Both new and second-hand goods are kept, the latter being sold at extremely low figures. The highest price will be paid for old books of all descriptions.

EDWARD KESSLER, COAL DEALER, 2203-05 AMERICAN STREET.

This business was established in 1886, by House-keeper & Co., who have but recently been succeeded by Mr. Kessler. That he will make a success of it is a foregone conclusion, as he is a young man of great



"GOLLY DAT "KESSLER'S STAR BROOK COAL"
DO MAKE IT HOT FOR DIS CHILE."

energy and undeniable business ability. He occupies premises covering an area of 50x120 feet, and carries an extensive stock of all the best known brands of coal in all sizes, and has ample facilities for the prompt delivery of the largest orders. In addition to his coal business, Mr. Kessler has furniture cars and pic-nic wagons for hire, the whole trade giving constant employment to nine men and six teams.

He is well and favorably known for his great business ability and square-dealing, and is a prominent member of several fraternal orders, amongst which may be named the I. O. R. M., I. O. O. F., Commandery Sons of America, and Philadelphia Commandery K. G. E.

H. KUEHN, DRY GOODS, 'TRIMMINGS, LADIES' AND GENTS' FURNISHING GOODS, ETC., 503 SUSQUEHANNA AVENUE.

In a historical reflex of this character there is scarcely a line of business of greater importance than the dry goods trade, and in this section of Kensington the house of Mr. H. Kuehn claims attention. Founded originally seventeen years ago in this place, this gentleman, by close application to business details, a fine line of goods, combined with executive ability, based upon the principles of "prudence, equity, and integrity," has secured an enviable reputation in commercial channels as a reliable dealer, and a consequent healthy patronage. The salesroom is 20x40 feet in dimensions, fully equipped with all the fixtures requisite for the pursuance of this line of trade. An extensive and varied stock of dry goods, including dress fabrics, in cotton and woolen goods; plain, figured, and stripes; white and colored shades and designs; trimmings, and a line of notions too comprehensive to enumerate in detail; ladies' and gents' furnishing goods, underwear, hosiery, collars, cuffs, neckwear, jewelry, and everything carried only by a first-class house. Neatly arranged, this is one of the finest stores of its kind in this section, due to a constant and conscientious effort to supply the demands of the trade. Several competent assistants are employed to further the interests of the trade, and every attention paid to their welfare.

Mr. Kuehn has been for many years a resident of Philadelphia, and is well and favorably known in trade circles. During the Rebellion he enlisted in the ranks of the Union army, and won distinction in his martial career, serving in Company G, Seventy-second Regiment, Pennsylvania Volunteers, for three years, and is now a member of Post 63, G. A. R. He fought some twenty-nine battles, among them Gettysburg, Antietam, South Mountain, and all those of the Army of the Potomac—having a checkered career, receiving three wounds in as many battles, and was captured at Manassas; subsequently released, and has since been actively engaged in mercantile pursuits.

MRS. M. ELWELL, CRAYON ARTIST, 202 RICHMOND STREET.

Philadelphia has long been noted for its high artistic talent, and for its encouragement of the higher education of women in every branch of science and commerce. No city on the continent has so many fine institutions of learning and education as has Philadelphia, from which some of the most celebrated scientists, professors, artists, etc., have graduated with high honors. Among the latter will be found Mrs. M. Elwell, of 202 Richmond street, Kensington, who has given much study to her chosen profession of crayon artist, and is an honored graduate of the Spring Garden Institute. This talented lady, possessing her diploma and desiring to embark in business on her own account, naturally decided to turn her artistic abilities to account, and inaugurated her enterprise in 1889, and from the start has met with the most hearty public support. Her studio, which is a model of neatness, is very commodious and tastefully arranged. The particular line of work undertaken by this lady is the enlargement of cabinet photographs in crayons, and, judging from the specimens of her art which are exhibited in the reception-room, the large patronage already secured is decidedly well de-

served. Mrs. Elwell shows marvelous skill in the execution of her portraits, which are strikingly true to the originals, and display a marked power in the delineation of character seldom seen in this class of work. A large and profitable business has already been secured throughout this city and vicinity, and is rapidly extending, necessitating the assistance of four skilful portrait painters and artists of high merit.

Mrs. Elwell is an English lady, and has resided in this city for the past thirteen years. She is a young lady of very pleasant manners, courteous to every one who calls upon her, and strictly upright in all transactions, and has earned the highest esteem of patrons and the community alike by her many sterling qualities.

DAVID DICKERSON, PAPER-HANGER, 339 RICHMOND STREET.

In this age of the increase of material wealth and the advancement in refined and cultured tastes, the demands of all classes are more exacting than ever before. This fact is self evident in every branch of trade, but in none so much as in those devoted to the adornment and decoration of our homes. And these remarks are particularly true of Philadelphia and its vicinity, whose citizens have long been known for their appreciation of those branches of trade that tend to elevate and promote the tastes of our people. A house devoted to this line of business in Kensington, which has maintained a high reputation for over forty years, is that of Mr. David Dickerson, dealer in wall-paper, interior decorations, etc., at No. 339 Richmond street. Mr. Dickerson, who is a native of this city, established himself in 1849, and has been located in this block ever since, occupying his present quarters for the past twelve years, and being the oldest house of its kind in Kensington. His store is of ample dimensions, compactly arranged, and admirably fitted up with every convenience for the advantageous display of a large and

valuable assortment of goods, and the comfort of patrons. His many years' experience have made him an expert in the selection of goods, and being quick to perceive the drift as to styles and designs, we find that his stock, as a result, embraces gold and highly colored parlor and drawing room papers, with beautiful dados, friezes, borders, center-pieces, etc., to match; also, rich library papering in chaste colors and materials, and other superior paperings in great variety and profusion, while extremely rich and pleasing effects are to be obtained in comparatively inexpensive goods. Mr. Dickerson is prepared to execute all orders for paper-hanging at the shortest notice in the highest style of workmanship. His facilities are unsurpassed, while his prices are very reasonable, when the high character of his work is taken into consideration.

Mr. Dickerson is in every way a representative man in his business, and of the highest standing in the community.

ROBERT LEUSCH, DEALER IN WATCHES, CLOCKS, AND JEWELRY, 2059 NORTH FRONT STREET.

With the increase in wealth of a community comes an increased demand for all articles of personal adornment. Among the dealers catering to the popular demand in this direction may be mentioned Mr. Robert Leusch. This gentleman opened business here in June, 1890, and has thus far been most successful. The store is located at 2059 North Front street; it is of ample size, and is very neatly and attractively arranged. A large stock of watches, clocks, jewelry, and, in fact, everything in this line is carried. Special attention is given to repairing watches, clocks, and music boxes; spectacles are repaired while the customer waits.

Mr. Leusch is a thoroughly practical jeweler, having been awarded a silver medal in London in 1884. He is, like many of our most skilful workmen, a German, but has been here for some time past, and is highly respected in all societies in which he moves.



J. HOLLOWELL'S SONS, WAGON BUILDERS, FRANKFORD ROAD AND RICHMOND STREET.

Since the advent of the modern factory-made wagons and trucks, the merits of a truly well-built vehicle are brought out even more strongly by the contrast than ever before. There are so many important items to receive attention in the construction of a first-class vehicle that many years' experience and application are essential to the production of satisfactory results. There are in Kensington many who believe in the old plan of putting only first class materials and the best hand-work into the goods they turn out. Among these in this important industry, and enjoying a wide reputation for doing such work and adhering to upright business methods is the firm of J. Hollowell's Sons, wagon and truck builders, whose establishment is very eligibly located at the northwest corner of Frankford road and Richmond street. This business was originally inaugurated about 1846 by Mr. J. Hollowell on Laurel street, where he conducted a steadily-growing and lucrative business until 1873, when he removed to the present address and admitted his two sons to partnership, the style of the firm being altered to J. Hollowell & Sons. Here the same appreciation of the excellent work done by this house was shown by the increased patronage accorded them. On the 17th of November, 1889, Mr. Hollowell's lamented decease took place after a long and useful career, and the business came under the control of his two sons, who have since continued the business under the above title. The premises occupied are very commodious, and comprise a three story brick-building, 52x100 feet in dimensions, with a large yard attached, 45x45 feet in size. The entire premises being fully equipped with all the necessary appliances and tools required in turning out first-class work. Employment being furnished to about twelve skilled hands. Messrs. J. Hollowell's Sons carry a heavy stock of all requisite materials, and build wagons,

trucks, drays, etc., chiefly to order, all of which are made of the very soundest and best seasoned woods and other materials, are light running, durable, and convenient for city or road purposes; while every care is given to all kinds of repairing in this line.

The individual members of this popular old house are Messrs. James T. and William H. Hollowell, who give their personal attention to the entire business. They are thoroughly reliable young men, of correct business methods, and fully competent for the successful accomplishment of anything demanded in their line of business.

C. D. SEDDINGER, LOCKSMITH AND BELL-HANGER, 337
RICHMOND STREET.

Among the many and various branches of mercantile activity that contribute to the general aggregate of commerce in the great city of Philadelphia, none is of greater importance than the locksmithing and bell-hanging trade, and not in many has there been such marked improvement during late years. An old established house actively engaged in this useful industry is that so ably conducted by Mr. C. D. Seddinger, of 337 Richmond street. This gentleman established himself in business in 1854, on Frankford avenue below Girard avenue, whence he removed to Germantown avenue and Thompson street, making a stay there of fifteen years. He has been located in various other places, and finally settled down at his present address in 1885. Here he has a very eligible location, and his many years' experience, combined with his great skill, and uniform, upright methods have secured for him a large and permanent patronage of a very influential character. His shop is of ample size, compactly and conveniently arranged, and equipped with every necessary appliance for the prompt execution of all orders. He carries no stock; all his trade being custom work to order. He gives his personal attention to all work

which embraces general locksmithing, bell-hanging and repairs, fitting keys, etc., etc. He has a large trade among the river steamboats hanging bells, putting up speaking-tubes, and kindred work, all of which is done in the most satisfactory manner, and at the lowest rate consistent with prudence.

Mr. Seddinger is a native of Kensington, a man of agreeable manners and superior business abilities, and fully merits the ample measure of prosperity he enjoys. He is an earnest worker in the cause of temperance, and joined the Order of the Sons of Temperance in 1848, and has faithfully lived up to the spirit and the letter of his obligation.

BOUGHER & BISHOP, GROCERS AND SHIP CHANDLERS, RICHMOND AND HANOVER STREETS.

In these modern days, almost every conceivable article of food is sold by the grocer, and it can be seen that upon the character of our grocery houses depends, to a great extent, the value and purity of the food supply of the whole country. It is, accordingly, a pleasure to notice grocery establishments of such high character and repute as that of Messrs. Bougher and Bishop, the well-known grocers and ship chandlers of Kensington, located at No. 401 Richmond street. Although this house is comparatively new—having only been founded on July 1st, 1887—it has had a remarkable growth, and has jumped from small beginnings to one of great prominence in this district. The premises occupied for trade purposes are spacious in size, and the fittings and general arrangements are admirable. The system and regularity of everything within the store ; the large amount of business accomplished ; the careful attention shown, and the low prices, impress the customer who calls here with a feeling of confidence and satisfaction. The aim of the firm has always been to advance the interests of its patrons, and to supply every demand of a first-class trade in

staple and fancy groceries, general food products, and ship's supplies. The stock carried is at all times large and carefully selected, and the facilities they possess enable them to promptly fill any order with promptness and dispatch. A special feature is made of the ship chandlerly department, in which the finest trade in this district has been secured, including the tow-boats of Messrs. Shanbel & Co., Paxon & Co., and many others, while a large patronage has also sprung up in this line to outside ports of the near-by sea-board. Their stock of ship's supplies includes everything "from a needle to an anchor," and is the very best and freshest quality obtainable.

Both gentlemen are natives of this city, in the prime of life, active, energetic, and strictly upright in all their dealings.

MOYER & LESHER, STEAM-POWER PRINTERS, 242
RICHMOND STREET.

One of the deservedly-successful houses engaged in this business is that which is conducted by Messrs. Moyer & Leshner, steam-power printers and blank-book makers. Both members of the firm are young men, and natives of this city, and are thoroughly practical printers and experts in all the various branches of the art. They formed their copartnership and inaugurated this enterprise in 1878, at No. 159 in the same street, and in 1880 removed to their present quarters. The premises used for business purposes are very commodious, and consist of two floors, each 18x40 feet in dimensions, and are equipped in the most complete style with all mechanical appliances necessary. Three fine modern printing-presses, type of every description, including the latest ornamental styles, etc., and employment is furnished a force of skilled and experienced printers. The presses are operated by steam-power, while the range of work includes printing of all kinds, books, pamphlets, catalogues, visiting and business cards,

letter, note and bill-heads, envelope and postal-card work, dodgers, legal blanks, invitations for balls, parties, admission tickets, society and political work, labels, paper bags, wrapping-paper, price-lists, and general commercial work of every variety, including mechanical and ship-building specifications and catalogues. Estimates are freely furnished, and contracts are executed promptly and satisfactorily at the lowest prices consistent with first-class work. Messrs. Moyer & Leshner also carry a select stock of stationery, blank-books, etc., and are prepared to execute any sized order for these goods on the shortest notice and in the best manner, at prices which cannot fail to attract the attention of close and careful buyers.

Both gentlemen are members of several fraternal orders, are very popular both in social and trade circles, and justly entitled to the success they have achieved by their ability, perseverance and strict integrity—a specialty.

CLINE & CO., STOVES, HEATERS, AND RANGES, 2024
FRANKFORD AVENUE.

There are but very few lines of trade in which more improvements have been made in the last ten years than this one; almost every day there is some new and improved invention put on the market, and it takes a live man to keep pace with all the improvements. Among the best-known in this section may be noted Messrs. Cline & Co. This business was originally established by Mr. Stephen Bentley, who, after managing for some years, sold out to the present proprietors about three years ago. Since they have taken the business it has been increased greatly through their untiring energy and industry. The premises occupied are of ample size, and are fitted in the best manner. A full stock is carried, comprising all kinds of stoves, heaters, and ranges; besides refrigerators, oil and gas-stoves, and general house furnishing goods. A specialty is

made of repairing and making all kinds of tinware to order. They are agents for the "Quick-Heat" gasoline stove, which for durability, safety, and beauty cannot be surpassed. Much of the work done in the schools of this district has been done by this firm.



The members of the firm are Messrs. Thos. and Richard Cline, both young and active business men, commanding the respect and confidence of a fine trade.

MARTIN WELSH, PLUMBER, 2604 YORK STREET.

The proper drainage and sanitary work in our houses should be a question of the first importance to all those who desire to have a healthy family. Nothing is more injurious than the inhaling of sewer gas,

and other deleterious gases. Particular attention should be given this subject; only the most experienced and best plumbers should be employed. Perhaps the best known in this district is Mr. Martin Welsh. This gentleman started business here more than a score of years ago; since then he has been actively engaged in this line. Through his long experience he is thoroughly familiar with all the details of the business. His office is about 12x15 feet in dimensions, and is fitted in the most complete manner. All kinds of plumbing work is done; gas and steam fitting is also attended to in the shortest time. Particular attention is paid to ship plumbing, and sanitary work of all kinds.

Mr. Welsh has been a life-long resident of Philadelphia, and is very extensively known in Kensington—both socially and commercially.

FREDERICK EISELE, BAKERY, 635 RICHMOND STREET.

No business interest is of so much importance to the public in general as that which appertains to any branch of the food supply of a large city like Philadelphia, and the excellent condition of the public health in this city is a high tribute to the purity of the goods supplied to it by the various enterprising dealers in these staple commodities. In this connection, we take pleasure in referring our readers to the reliable bakery so ably conducted by Mr. Fred. Eisele, at 635 Richmond street. This young man possesses a most thorough knowledge of the business, and, desiring to engage in it on his own account, inaugurated this enterprise, in 1866, at Front and Callowhill streets, and, after several progressive moves, finally settled at the above address in 1885. From the inception, he has done a large and constantly-growing trade, which is as gratifying as it is well merited by the reliable quality of the goods manufactured by him. The premises occupied for business purposes are of ample dimensions,

very cleanly and neatly arranged, and well fitted up. Mr. Hisele uses only the very best flour and other ingredients in the bread, cakes, pies, etc., baked by him, and bears a high reputation for the purity and general excellence of his products.

He is a native of Germany, and has resided in this country many years, and, by his skill and industry, is rapidly making headway on the road to independence.

JOHN WILSON, REAL ESTATE AND INSURANCE, 2728
KENSINGTON AVENUE.

The city of Philadelphia is one of the principal centers in the United States for fire insurance. This, all agree, can only be secured through the medium of well-regulated, honestly-conducted and sound fire insurance companies, those that not only issue policies, but promptly adjust and pay losses as soon as they are stated and clearly shown. At the present day, many leading insurance corporations place their interests in the hands of gentlemen who have secured honorable reputations in this important branch of business. Such a house is that conducted by Mr. John Wilson, who has his office at 2728 Kensington avenue. This gentleman has a vast amount of experience in his line, having been for ten years surveyor to the Queen Insurance Company, which he was compelled to relinquish, in 1887, on account of failing health. Since November, 1890, Mr. Wilson has acted as agent and broker in Kensington, and represents a special agency for the Imperial Insurance Company, of London, combining with same the buying, selling and renting of houses, stores and lots, collecting rents and settling estates.

He is a native of Montgomery county, and came to this city in 1855, since which time he has been actively identified with its commerce, and enjoys the high esteem of a large circle of friends and business men.

G. JANISCH, CUSTOM BOOT AND SHOE MAKER, 2446
EAST YORK STREET.

• The large manufacturers in the East have created such a competition between ready-made and custom shoes, that in many cases the former are better ; but there are some shoemakers in this section who, by reason of their skill, are still able to compete with the large manufacturers ; among whom may be mentioned Mr. G. Janisch. This gentleman opened business here about ten years ago, and has since then been one of the best-known shoemakers in this section. The store is of ample size, being about 15x15 feet in dimensions ; it is fitted in the neatest and best manner. Throughout the entire establishment that air of cleanliness so seldom seen pervades. All kinds of custom work are done. Particular attention is paid to repairing ; it is done in the neatest manner, and at the shortest notice.

Mr. Janisch, like many of our most successful merchants of this class, is a native of Germany. He has been in this country many years, and is a citizen.

F. BEIDELMAN, MERCHANT TAILOR, 246 RICHMOND
STREET.

"Americans are the best dressers in the world," says a famous modern traveler ; and he might have added that American tailors lead all others in new designs, good fits, and thoroughly well-made stylish clothing. One of the oldest establishments in Kensington devoted to this art is that of Mr. F. Beidelman, who inaugurated this enterprise in 1860, and has always conducted it at this address, with unvarying success. Mr. Beidelman is an expert judge of both material and workmanship, and will have nothing but the best, as anything else would not suit his trade, which comprises many of the best-dressed men in this section of the city. The premises occupied are commodious, neat, and well-arranged.

A peculiar feature of this house is that no stock is carried—all garments being ordered by sample; his reputation being such that his patrons trust to his unequaled judgment and recommendation, as he is known to turn out the most stylish and best-fitting garments in the city. He is always the first to bring out new designs, both in shade and cut as well as style. He has a wonderful capacity for business, and has energetically pushed his trade from the start, never swerving from the principles of honesty and fair-dealing laid down for his guidance at the commencement of his career, and his host of friends and patrons unite in congratulating him upon his well-merited popularity.

Mr. Beidelman is a native of this State, resident in Philadelphia for the past forty years, an accomplished tailor, and a popular citizen. He is also a member of the Masonic Fraternity and the I. O. O. F.

WILLIAM FATZINGER, MANUFACTURER OF INFANTS'
SHOES, MARLBOROUGH AND RICHMOND STREETS.

It is an indisputable fact that no city in the country has better facilities for the production of fine staple goods of every description than has the Quaker City, and in no branch of industry is this assertion more forcibly illustrated than in the manufacture of fine shoes of every description; and among the many engaged in this particular line in Kensington there are none who can show more progress than the enterprising house of Mr. Wm. Fatzinger, who devotes his great skill to the manufacture of infants' wear exclusively. Mr. Fatzinger established himself at his present address in 1882, and brings to bear upon his enterprise a vast amount of practical experience, gained during the many years he has been connected with the trade. The factory is commodious, and well arranged and equipped with all the necessary appliances and considerable machinery, and has introduced into it all the features of the finest custom work

with results of the most gratifying character. The business is strictly wholesale, and now extends throughout the city and vicinity, and is slowly but gradually increasing, both in value and volume, and under his able management the business bids fair to grow to large and influential proportions. He is an expert judge of leather and findings, and the result is that his products are the highest embodiment of honest workmanship, practical skill, and reliable materials. The demand for them comes from the best shoe jobbers and dealers, who cater only to a fine, first-class trade.

Mr. Fatzinger, who is a young man in the prime of life, is a native of this city, and a prominent member of several fraternal orders.

GEO. PAYNE, TONSORIAL ARTIST, 2869 KENSINGTON AVENUE.

In a review of the industrial establishments of Kensington, there is probably no craft known to the history of man that dates its inception so far back in time as the avocation of the barber. In early Scriptural times, we note the custom of shaving hair from the face; most every race on the face of the globe, at some time or another, resorted to shaving. The semi-barbarian Mongolian even resorts to shaving the head, excepting one spot left to grow, and, in our time and country, has attributed to it the vulgar appellation of "the pig-tail." In noting the several larger barbers in the district of Kensington, attention is directed to the establishment of Geo. Payne. After an experience of journey-work in various States in this country, he established his present place of business two years ago, and has succeeded in surrounding himself with a fine patronage. The shop is a model of cleanliness and order, 16x25 feet in size; four chairs are employed, and three competent assistants foster the interests of the patrons. A large line of cups is carried, and especial attention paid

to giving a clean, easy shave, as well as to fashionable hair-cutting. Ladies' and children's hair and bangs cut in the latest style, as well as shampooing, etc. A fine trade is enjoyed, and none but the most skilful work executed.

A native of England, Mr. Payne has been in this country fifteen years. Early apprenticing himself to this artistic avocation, he well merits the success attending his efforts.

HENRY GEBERD, BARBER, 2803 KENSINGTON
AVENUE.

The American nation is proverbially addicted to a fondness for a shaven face, that custom of the original settlers having taken a firm root in the land and descended to the present generation in all its strength. Philadelphia has long been distinguished for its many high-class barbering establishments, which have been the means of exalting the operation of shaving to a science, and from which many of the most skilful barbers in the country have graduated. Amongst those whose close study of the art has been the means of solid worldly advancement in this city will be found Mr. H. Geberd, whose establishment is located at 2803 Kensington avenue. This gentleman, after serving his apprenticeship and subsequently working as a journeyman until thoroughly proficient in his art, established himself, in 1877, on Sepviva street, in a modest way, and, by his skill and industry, rapidly secured a lucrative patronage. In the course of six years his business developed to such large proportions that he was compelled to seek more commodious quarters at 2802 Kensington avenue, where he remained a further period of six years, finally moving across the street to his present location about one year ago. Here he has an elegantly-appointed shaving parlor, 17x25 feet in dimensions, which is at all times a model of neatness and cleanliness. A wide-spread and constantly grow-

ing patronage is accorded to Mr. Geberd, chiefly on account of his expert skill in the use of the razor. It requires the constant employment of three practical barbers to handle the trade of the establishment, where only the best journeymen are employed. Mr. Geberd and his polite assistants are equally expert with the scissors as with the razor, and his success has been won solely by merit.

Mr. Geberd is a native Philadelphian, and a prominent member of the K. G. E., I. O. R. M., and Shield of Honor, enjoying the respect and esteem of the entire community for his many admirable qualities.

WM. MASON, MEAT MARKET, 2873. KENSINGTON AVENUE.

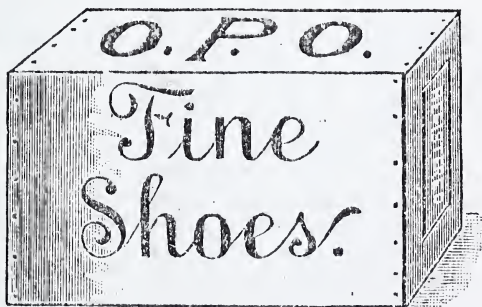
Few, if any, of the dealers in meat in this district are better-known or enjoy a higher reputation for fine goods and square dealing than Wm. Mason, who is located at 2873 Kensington avenue. He deals in all kinds of fresh and smoked meats, handling only prime stock, and does a large trade. This business was originally established twenty-four years ago in Bainbridge street market, and, after making several progressive moves, Mr. Mason came up town, settling first, in 1884, at Hart lane and Kensington avenue. His stay here only lasted about one year, his business having outgrown his facilities, and on November 5, 1885, he took possession of his present quarters, where he has since continued to do a lucrative business. The store is commodious, cleanly, and well appointed, while a first-class stock of fresh and salt beef, mutton, lamb, veal, pork, lard, and smoked meats and sausages of all kinds is constantly kept on hand, all orders receiving immediate attention. The very lowest prices, consistent with choice goods and honorable methods, at all times prevail here; quality and quantity being assured in every instance, and customers can rely upon prompt

service, as well as an excellent article and honest weight, at this old-established stand.

Mr. Mason is a gentleman in the prime of life, and a native of this city; is a man of energy and thorough experience. He served with distinction, doing general service, for five years in the United States cavalry, and is at present a prominent and respected member of the A. O. K. M. C.

EDGAR & CO., BOOTS AND SHOES, 2553-55 FRANK-
FORD AVENUE.

Competition has entered so strongly into all branches of trade that at present the only way to make a success of business is to handle a large quantity of goods at a very small profit; in fact, it is almost impossible to make a big profit on anything at present. The shoe



trade has been for some time very much cut up. There are some dealers that are doing a good trade. Among them in this section may be mentioned Messrs. Edgar & Co. This business was originally opened nearly twenty-three years ago by Messrs. Hawkins & Kearns, who managed it until three and a half years ago, when they sold their interest to the present firm. The store is a double one, and is of ample size; it is admirably

fitted in the best manner. The stock is neatly arranged, and comprises a full line of men's, ladies', misses', and children's boots, shoes, slippers, and rubbers; also, trunks, club and traveling bags, etc. Particular attention is paid to custom work and repairing. They are both attended to in the most prompt manner.

Mr. H. M. Edgar, the head of the firm, is a native of Frankford, Pa. He came here some time ago, however. He is an active and energetic young business man, enjoying the closest relations with the manufacturers, both here and in the East. He was one of the organizers of the Merchants' Electric Light Co.; he is also the originator of a local news called "Frankford Avenue News," with a circulation of 1,000 semi-monthly.

SAMUEL FLACK, PRACTICAL SHOEMAKER, 2871 KENSINGTON AVENUE.

The boot and shoe trade, especially during recent years, has been so revolutionized by the introduction of new and improved machinery, that it is difficult nowadays to find an old-fashioned manufacturer in any of the larger cities of the country. While the new method of manufacturing by machinery is by all odds far cheaper and expeditious than the old, yet for actual intrinsic value—provided always the best materials be used—there is nothing in the line of footgear to equal a pair of shoes or boots manufactured by hand in the old manner. In this connection, we make reference to the custom shoe store conducted by Mr. Samuel Flack, at 2871 Kensington avenue. This gentleman, while admitting that machinery has practically ousted hand-made goods, still "sticks to his last," and with success. He originally established himself in business about twenty-five years ago, at Second and Oxford streets, where he remained only a short time, and, after one or two progressive moves, located at Cedar and Huntingdon streets, in 1869, where he staid for a period

of sixteen consecutive years, finally removing to his present address in 1885. Here he has a commodious store, 16x25 feet in dimensions, which is used solely for the purposes of manufacturing custom work and repairs. Mr. Flack is an expert craftsman in his line, and, by his skill and superior work and material, has secured a lucrative patronage. He does all his own work, thus being enabled to guarantee a perfect fit, ease, comfort, style and material, while the prices charged are in all cases extremely moderate for the superior goods furnished.

He is a native of Ireland, has resided here for forty-one years, and is a highly respected citizen, and prominent member of several fraternal orders.

ERNST WOERNER, DEALER IN PORK, BEEF, MUTTON,
VEAL, HAM, FLITCH, TONGUES, LARD, ETC., 2198
EAST HUNTINGDON STREET, CORNER SEPVIVA.

In reviewing over the larger and most representative houses in Kensington we come to that of Mr. Ernst Woerner, who for eighteen years has sustained an unmarred reputation for reliable goods and the soundest methods of business, based upon the principles of integrity and honor. The salesroom is 15x15 feet in area, attractively arranged, with the most perfect order and neatness prevailing. All kinds of fresh meats, such as pork, beef, mutton, and veal, as well as smoked and boiled ham, tongue, flitch, purely-rendered lard, shoulders, etc., etc. Doing their own killing, they are in every way prepared to vouch for the health and freshness of the stock, and during the season an immense amount of scrapple, lard, puddings, sausages, etc., are made and sold, wholesale and retail, to the finer class of patrons. The premises are fitted out with all the conveniences and appliances known to the trade. Ample assistance is employed, and no pains spared that may in any way further the interests of the customer.

Born in Germany, Mr. Woerner has been in this country for twenty-four years, and spent a valuable life in this department of industry. Since settling here he commands the respect of the trade, and is esteemed by all who know him.

W. W. ALTEMUS & SON, KEYSTONE MACHINE
WORKS, 2816-18-20-22 NORTH FOURTH STREET.

It is an undisputed fact that in no country in the world has textile machinery in its every department been brought to such a state of perfection as in the United States, and in this connection special reference is made in this industrial review of Kensington to the old-established and representative concern whose caption heads this notice. This business was established in 1865 by Mr. W. W. Altemus, at Hancock and Edward streets, and from the commencement has received the liberal support of an appreciative trade. On January 1, 1883, Mr. Altemus admitted his son, Mr. Jacob K. Altemus, to partnership, and, the business having outgrown the quarters then occupied, a move was made to the present location, where a continuance of the same liberal patronage has been maintained and greatly augmented. The premises here occupied comprise a large three-story building, 72x92 feet in area, and are fully equipped with the latest improved tools and machinery, and appliances. Both gentlemen are able mechanics, and have gained considerable notoriety for their improved and patented machinery, the trade in which extends to all parts of the United States. The particular line of machinery manufactured by this energetic and progressive house comprises their patent twist-winding machines for bobbin and cap winding, patented November 22, 1887; spooling, beaming, warp-splitting, and carpet-rolling machines; iron warp mills, reets, chenille-cutting machinery, etc.; all of which are constructed with unusual care and accuracy, and of the most durable materials, while the prices quoted in all

cases are extremely moderate. A competent force of twenty-eight skilled hands is constantly employed, and all work is under the direct supervision of the firm. They are prepared to fill any sized order, whether by mail or telegraph, with the utmost dispatch, their ample facilities enabling them to guarantee satisfaction in every case.

Both gentlemen are natives of Philadelphia, and conduct their business on strictly fair-dealing principles, while its executive management is characterized by sagacity and reliability. It is a house with whom to open business relations will result both pleasantly and profitably to all concerned.

NIXON & LOEB, FURNITURE, BEDDING, ETC., 977-979
NORTH SECOND STREET.

It is said, and with every regard for truth, that few things have taken such deep root in our modern business life as the instalment system of buying goods. It is applied now extensively to all kinds and description of goods—very largely to household goods, the latter being the department that affects most directly the people. Its usefulness has never been questioned, though its abuse at the hands of unscrupulous dealers has, at times, called forth unfavorable comment. In this connection, it is with pleasure that we refer our readers to the well-known and honorable house of Messrs. Nixon & Loeb, extensive dealers in furniture, bedding, carpets, etc., whose warehouse is located at 977-979 North Second street. This representative concern was originally established in 1882, and in 1887 the firm was changed to its present style, who, by their energy, perseverance and uniform reliability, have increased and extended the business of the concern to large and lucrative proportions. The premises occupied for business purposes are very large and commodious, comprising a double building of three stories and basement, 25x100 feet in dimensions, and very conveniently

arranged for the display, inspection and sale of their superior goods, which are procured from the best known and most reliable sources in this city and elsewhere. The stock carried is at all times full and complete, and embraces an excellent grade of parlor, dining-room, bedroom and kitchen suites, bedding of every kind, a fine assortment of carpets, in tapestry, body Brussels, ingrain, Venetian and rag, together with every description of floor and table oilcloths, dry goods, and, in fact, everything in house furnishing goods, clothing, etc., usually kept by a first-class house of this kind, while the prices prevailing, whether for cash or on their convenient terms of credit, are such as must command the attention of careful and thrifty purchasers. The quality of the goods handled by this house has ever been the first consideration with them, every article sold being the best in its grade and guaranteed exactly as represented.

The individual members of this firm are Messrs. Chas. W. Nixon and Jos. W. Loeb, who were raised in this city. These gentlemen are both men of large practical experience, gained during the many years they have been connected with the trade, who, by close application to their business, united with excellent management and the liberality and courtesy uniformly shown to a constantly-growing circle of customers, have built up a permanent trade, of which they are justly entitled to feel proud.

JOSEPH MELSHIEMER, MANUFACTURER OF SADDLES,
HARNESS, COLLARS, AND WHIPS, 446 WEST DAUPHIN STREET.

Without some means with which to utilize the power of the horse, this noble animal would be of little service to mankind; but through the mechanical ingenuity of man, who has invented harness, this difficulty has been overcome. Mr. Joseph Melshiemer established this business in this city twenty-five years ago, occupying his present place eighteen years,

during which time he has won distinction as a reliable dealer and manufacturer in this useful commodity. In a salesroom 20x20 feet in area he carries a full line of single and double harness, light and heavy, both mounted and plain for all purposes, and special harness and sets are made to order as well as anything in this line. A special feature being done in all kinds of repair-work; this department is under the personal supervision of the proprietor himself, and everything coming from the establishment is guaranteed first-class workmanship. Two skilled workmen are employed to further the interests of the business. Collars, whips, saddles, fly-nets, robes, blankets, and horse clothing generally as well as grease, soap, and all the articles pertaining to a first-class stock of goods are here kept.

For many years here Mr. Melsheimer was well and favorably-known in business and trade circles, and as well liked by those who know him for his personal worth.

J. KELLER, LADIES' AND MEN'S FURNISHING GOODS,
2319 FRANKFORD AVENUE.

Where can the person be found who does not in every case dress as well as he or she can afford? They are not to be found, or else such establishments as that of Mr. J. Keller would not be in existence. This business was originally started about nineteen years ago, in a very small way, but gradually the trade increased until at present it is one of the best of this character in this vicinity. The store is of ample size, being about 20x30 feet in dimensions; it is nicely fitted in the neatest and most commodious manner. A very heavy stock is carried, comprising a full line of ladies' and gentlemen's furnishing goods, such as hosiery, underwear, fancy goods, etc., etc. Buttons and trimmings of all sorts are also kept.

The business is under the active management of Mrs. Keller, wife of the proprietor, as he is engaged as a china salesman by Messrs. Young & Co., of this city, and is highly respected in all commercial and social circles.

A. C. C. REINHARDT, MACHINIST AND TINWARE SPECIALTIES, 1540 EAST SUSQUEHANNA AVENUE.

Among the useful industries in Kensington none claim higher repute than that of tinware and machine work. This business was founded by Mr. Reinhardt fifteen years ago, and during this time has won the reputation of an expert craftsman in his line, in consequence of the skill in execution of any new job work he undertakes. The premises are of ample size in area, and a general line of tinware specialties are made, as well as lamps, etc. This business is in charge of Mrs. Annie Reinhardt during the absence of Mr. Reinhardt himself. A machinist of experience, this gentleman is now at Cramp's ship yard, where he has been actively engaged for some years in filling a responsible position.

A. C. C. Reinhardt is a native of Germany, but has been a resident of this country since childhood. He is well and favorably known for his ingenuity, enterprise and industry, winning the esteem of all who know him.

FRED. MARQUART, TONSORIAL ARTIST, ARAMINGO AND TULIP STREETS.

As cleanliness is next to godliness, the occupation of a barber becomes one of the most useful to mankind. Among the best and most favorably known in this vicinity, we take pleasure in bringing to our readers' notice Mr. Fred. Marquart. This estimable gentleman opened business here about two years ago. From the first he has met with popular success, and he deserves it in every way, as he is a most skilful barber and conducts his shop well. It is about 15x20 feet in dimensions,

and is fitted in the neatest and most attractive manner. Shaving is attended to in cases of sickness or death in the most prompt manner. Particular attention is given to cutting ladies' and children's hair. A choice line of imported and domestic cigars is also carried.

Mr. Marquart has been a life-long resident of Philadelphia, and is known throughout Kensington as an active and energetic business man.

WM. SCHWEITZER, FINE GROCERIES AND PROVISIONS,
MEMPHIS AND ARAMINGO STREETS.

Although recently established, this has proven a convenience to the community, and, by an untiring application to business details, is meeting with approbation. In the salesroom, which is 15x15 feet in area, is carried a fine line of groceries and provisions, teas, coffees, and spices, free from dust or deleterious substances, canned and bottled goods, preserves, table delicacies, choice country produce, butter, eggs, cheese, etc.; green truck and vegetables in season, as well as all kinds of salt and smoked meats, hams, shoulders, lard, etc. Popular prices prevail; polite and courteous treatment, together with a fine line of goods, places this establishment in the front rank of reliable houses.

Born in Philadelphia, Mr. Schweitzer, since establishing here, is meeting with prosperity, and well merits the good-will of the community and esteem of all with whom he forms business relations.

CHAS. SCHMITT, FURNITURE AND BEDDING, 2220
FRANKFORD AVENUE.

The interior decoration of our houses has always been one of the first considerations—how to make our dwellings as pretty as possible for the least cost. There are many dealers in this line in this section; the oldest and best known, however, is Mr. Chas. Schmitt. This gentleman came here in 1870 and opened business

in a very small way. Year by year the trade has been increasing, until now it is one of the largest in Kensington. The store is about 20x60 feet in dimensions, with several rooms in the rear, lately built, used for manufacturing purposes. A steam renovator, of new design, is in use for the renovation of feathers, making them odorless. Mr. Schmitt is an authority on feathers and



bedding, having spent upwards of forty-five years in this branch of trade. The salesroom is fitted in the most admirable manner, and everything is arranged most tastily. A very heavy stock is carried, comprising all the newest and most attractive designs in parlor, bedroom, and dining-room suites, besides all kinds of odd tables and chairs. Upholstery work of all kinds is done. Bedding, mattresses, etc., are also sold, these being manufactured here. Mr. Schmitt has associated with him in business his two sons. A team is kept to deliver furniture, which is done free of charge to the purchaser.

Mr. Schmitt, like many of our most successful merchants, is of German birth; but he has been in this country since he was quite a young man, and now does a thriving business.

CHAS. N. WECKERLY, FRESH MEATS AND PROVISIONS,
FOURTH AND DAUPHIN STREETS.

This business was established here in May, 1890, and although of recent inception has ingratiated itself into the good-will of the community. Owing its origin to the energies of Mr. Weckerly, this gentleman has won a desirable show of public patronage due to consistent business methods and a fine line of goods. The sales-room is 20x30 feet in area, fully equipped with all the facilities, among which is a large refrigerator of new design, capable of holding seven hundred and fifty pounds of ice for the preservation of meats. All kinds of fresh beef, veal, mutton, pork and lamb, as well as sausage, dried meat, bologna, hams, lard, etc., are kept, and a fine line of provisions; during the season, green truck, vegetables, fruit, berries and poultry. No means are left undone that will in any way cater to the interests of the patrons.

Born in Philadelphia, Mr. Weckerly is a member of various societies, and is respected in social as well as trade circles for his industry and personal worth.

ALBERT LEGG, FRESH MEATS AND PROVISIONS, 426
WEST DAUPHIN STREET.

Formerly established at No. 2412 Germantown avenue, this business owes its origin to Mr. Albert Legg, who removed to his present location in April, 1888, and now occupies a well-equipped establishment, the size of the store being 20x20 feet. Among the conveniences is a fine, large refrigerator, of new design, capable of holding twelve hundred pounds of ice, for the preservation of meats. All kinds of fresh beef, veal,

mutton, lamb, and pork is constantly kept for the trade, as well as hams, sausage, bologna, scrapple, pudding, and lard; smoked and cured meats. Nothing but the finest stock is allowed on the premises; hence, universal satisfaction is assured. To successfully conduct this business several competent assistants are employed, and no lack of attention is shown the patrons of the house, who fully appreciate the efforts of the proprietor to supply the best goods the market affords.

Mr. Albert Legg is a native of Philadelphia, and a gentleman well versed in this branch of trade, commanding the confidence of the business world as a reliable dealer. A member of various beneficial societies, among them the K. of P., of which he is a trustee, and the I. O. O. F., as well as building and loan associations, he stands well in social as well as trade circles, and is esteemed by all who know him for his personal worth.

HENRY STOCK, MANUFACTURER OF FINE CIGARS
AND DEALER IN TOBACCO, SOUTHEAST CORNER
LAWRENCE AND DAUPHIN STREETS.

In reviewing the more representative houses in this section, we come to that of Mr. Henry Stock, who was formally connected with the firm of Stock & Shilling, and since June, 1890, became sole proprietor, removing to his present quarters. The salesroom is 20x20 feet in area, perfectly equipped, and carrying a stock of fine cigars, the quality, flavor and general excellence of which is not excelled anywhere. Doing his own manufacturing, he is prepared to place on the market a fine line of goods that can be guaranteed at a price equally low, and those in quest of meritorious goods will do well to correspond with this house. The factory is in the rear, a competent assistant is employed, and the capacity of the factory at present is 10,000 cigars monthly, sold all

over the city and surrounding territory. The stock embraces also all kinds of smoking and chewing tobaccos, cigarettes, pipes, snuff and smokers' articles, and no means are left undone to further the interests of the patrons.

Born in Philadelphia, Mr. Stock has long been identified with this business, and commands the attention of the trade and the esteem of all with whom he is acquainted in social circles, being a member of the K. G. E., as well as in the business world.

REUBEN H. FEGELEY, MEAT AND PROVISION MARKET,
186 WEST DAUPHIN STREET.

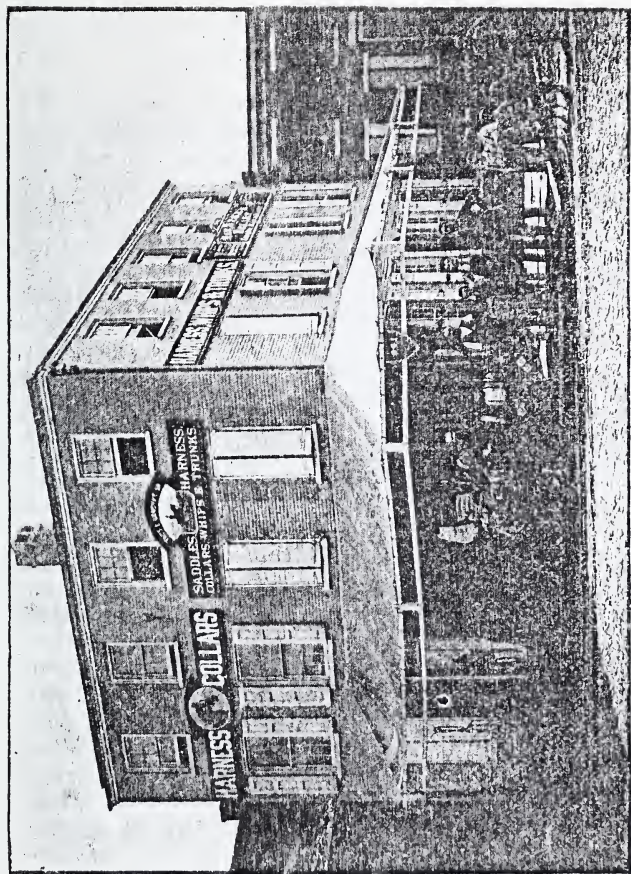
Of the various business enterprises in this line in this section of Kensington, we name that of Mr. Reuben H. Fegeley as worthy of notice in this review. Established here January, 1881, Mr. Fegeley has won a select patronage due to consistent business methods, and a conscientious desire to fulfill the demands of the trade. None but the most healthy and fresh stock is allowed on the premises; hence, universal satisfaction is assured each patron, however, fastidious. The sales-room is 15x18 feet in area, and equipped with all the fixtures and appliances required to pursue this business. Fresh beef, veal, mutton, lamb, and pork, is constantly kept on hand as well as cured, smoked, dried, and salt meats; hams, lard, fitch, sausage, scrapple, bologna, etc. All kinds of provisions are also kept, and during the season green truck, vegetables, berries, fruit, and poultry. No pains being spared to cater to the comfort and interest of the patron.

Mr. Fegeley is a native of Philadelphia, and is well and favorably known in trade circles as a responsible dealer, well meriting the measures of success that attends his efforts.

J. F. LAMBLE, DEALER IN CIGARS, TOBACCO, AND
STATIONERY, 2766 KENSINGTON AVENUE.

Among the various commercial enterprises that rank high in the material resources of Philadelphia, the trade in manufactured tobacco in every form may be rightly classed as one of the first. Among the many enterprising establishments actively engaged in handling this line of goods we find that of Mr. J. F. Lamble, at 2766 Kensington avenue. The business controlled by him was originally established by Mr. J. Zepp, about three years ago, and has been under the present management for the past two years. The premises devoted to the business are ample in dimensions, and nicely fitted up. The stock carried comprises a full line of the choicest cigars in all the popular brands, together with a fine assortment of chewing and smoking tobaccos from the best-known manufacturers; cigarettes and smokers' articles; while a good display of stationery is also made. A noticeable feature in this well-managed store is the cleanliness and neat arrangement of the stock, which is due to the fact that Mrs. Lamble, a lady of excellent business habits, has the active control of the same, her husband being engaged during the day at his trade—that of watchman in one of the many large mills which abound in the neighborhood. Mrs. Lamble is gifted with a large share of executive ability, and it is chiefly owing to her clever tact and uniform pleasant manners that the venture has proved a success. She fully recognizes that the American public is very critical as to the character of the "weed" it smokes, and accordingly handles only such goods as emanate from reliable factories, the result being a permanent patronage, which is constantly growing.

Mr. Lamble is a native of England, and has been in this country for the past ten years. He is a good citizen, and, together with his estimable wife, enjoys the respect of the entire community.



THOMAS F. VAN DYKE, 941 FRANKFORD AVENUE.

THOMAS E. VAN DYKE, SADDLERY AND HARNESS,
941 FRANKFORD AVENUE.

In no branch of manufactures is it more important to have the best quality of materials and thoroughly first-class workmanship, than in the harness and saddlery trade. As in everything else the best is the cheapest, and loss, damage, and possibly fatal results are certain to follow the use of the much-praised cheap harness so pretentiously displayed to the public. A popular and deservedly prosperous house engaged in this line of industry in Kensington, which has achieved an A No. 1 reputation for first-class products and reliable business methods is that of Mr. Thomas E. Van Dyke, manufacturer of and dealer in fine harness, etc., whose well-ordered establishment is centrally located at No. 941 Frankford avenue, and well worthy of special mention in these pages. Having a practical knowledge of this trade in all its various branches, he inaugurated this establishment on his own account in 1870, on the opposite side of the street, where in consequence of the superiority of his productions, close attention to the wants of his customers and firm adherence to sound business principles, he soon built up a large and permanent patronage which is constantly increasing in volume, necessitating his removal about one year ago to the present more commodious store, which is of ample dimensions and suitably arranged for the purposes of his business; his workshop being fully stocked with the best quality of leather, trimmings, etc., and fully equipped with all the necessary tools,

Mr. Van Dyke makes a liniment called "Van Dyke's Relief" for rheumatism, neuralgia and all pains for man and beast. The virtue of this article is too well known to require elucidation from the pen of the author. Sold by all druggists and dealers generally. Those in quest of "Van Dyke's Relief" can readily

be supplied. Mr. Van Dyke is also an inventor of considerable repute and is now pushing a chemical battery for light and power purposes. This battery is made on the premises and a requisite force of skilled mechanics are employed. In his store will be found a well-assorted stock of harness (for use in case of emergency, his chief trade being custom work) as also a full line of whips, saddles, halters, flynets, blankets, robes, combs, brushes, etc., in fact everything in the horse furnishing goods line. His specialty is the manufacture of harness to order, making every description of single and double harness from the heaviest cart-work down to the finest racing harness, which he makes by hand only in his own superior manner and unsurpassed in quality of material and fine conscientious workmanship. Mr. Van Dyke is a native of this city, and during the late war was for three months in the 51st Pennsylvania Volunteers, engaged in performing patrol duty. He is a member of Anna M. Ross Post, No. 94, G. A. R.

JOHN W. SILVIS, MARBLE AND BROWNSTONE
WORKS, 2549-51-53 GERMANTOWN AVENUE.

The city of Philadelphia, and especially the up-town districts, have had erected within the last few years many thousands of elegant private residences and public buildings, and is rapidly distancing any other city in the United States. Not the least factor in winning this distinction, is the handsome execution and judicious placing of the marble and brown stone trimmings used in their ornamentation.

In this line of business, Mr. John W. Silvis, of 2549-51-53 Germantown Avenue is certainly entitled to rank amongst the very first of the representative houses. Starting in a small way on Fifth street above Cumberland street, in 1883, Mr. Silvis devoted his entire

attention to the production of strictly first-class work of the highest order, and at once made a name for himself. So well was his work received, that in the very next year, 1884, the exigencies of his business compelled him to seek more commodious quarters, and resulted in his removal to the present location, which covers an area of about 52x76 feet. His rare genius in his chosen trade, coupled with increasing energy and strict attention to business ensured him the continuance of the confidence already reposed in him and the result is that to-day Mr. Silvis' enterprise is the means of employing an average of fifty hands on the ornamental and brownstone trimmings for houses in the course of erection, which branch Mr. Silvis has recently made his specialty. Mr. Silvis is a deservedly popular favorite among the community, and is also a prominent member of several fraternal orders, amongst which are the Knights of Pythias, Red Men, United Workmen, etc.

AUGUST RUPP, GENERAL MILL WORK, 2527-37
BODINE STREET.

The importance of the mill work industry is difficult to over-estimate in a city like Philadelphia. One of the representative concerns in this line uptown is that of Mr. August Rupp, 2527-37 Bodine street. This business was established in December 1889, and has already grown to very extensive proportions. The premises occupied are very commodious, covering an area of 100x112 feet and are equipped with the best and latest improved machinery and appliances necessary to the work, which furnishes employment for twenty-two skilled artisans.

Mr. Rupp is a practical man of great experience, gained during the many years he has been engaged in the trade, and some of the most artistic and beautifully

finished woodwork in the city has been turned out by him. The sound judgment and strict business integrity has secured a large and lucrative patronage, which is constantly growing and has secured for him the high regard of the trade and community in general.

ALEXANDER ADAIRE, LUMBER, HANCOCK AND
BERKS STREETS.

The lumber interests of Philadelphia and its environs, constitute as it need scarcely be stated, a department of industrial and commercial activity of surpassing importance. The vast amount of capital invested, the extent of its proportions and the numbers to whom the trade affords employment in all its branches, place it at once among the chief industries of the city to-day. The business in builders' lumber forms one of its most important and valuable departments, and a leading representative dealer engaged in this branch is Mr. Alexander Adaire, of Hancock and Berks streets. Mr. Adaire has been established for the past twenty years, the original firm being Adaire & Mullica, which was dissolved fourteen years ago, Mr. Adaire retaining the business under his sole control since that time. He is recognized as a practical authority on all questions connected with the lumber trade, and none in the district sustain a higher reputation for liberal and honorable dealing.

He carries on general operations as a dealer in builders' lumber and mill work, his stock of which is large and excellently selected; does also a large jobbing trade and always keeps a large supply of jobbing lumber on hand of all descriptions, all orders being filled on the most satisfactory terms. Mr. Adaire is known in business circles as a man of marked ability and worth, and he enjoys a deservedly high standing in the commercial world.

NAHEN BROS., SHOE MANUFACTURERS, 185-87 BERKS
STREET.

Few, if any department of industrial activity, have attained greater perfection in this city, than that of the manufacture of fine boots and shoes. The competition has been great, but those engaged in the industry have been equal to all emergencies, and the result is that a class of goods is produced not excelled by any others in the country. Among those prominently engaged in this special line of manufacture we find the firm of Charles and Adam Nahen, who are both practical men of experience.

This firm has been established since 1878, and in the interval have secured a good substantial trade in this city and through the States of Pennsylvania, New Jersey and Delaware, by being fair and liberal in their dealings, and supplying a line of goods which for superiority of material and high standard character of workmanship, are not surpassed. Their method of doing business at once brought the firm into prominence, and as a consequence, the goods produced are always in demand among the best class of dealers. The premises occupied by the firm consist of an extensive four-story building 40x80 feet in dimensions. The equipment is of the very best character, steam being the motive power, and a force of fifty skilled workmen is kept constantly engaged. The firm manufacture a general line of fine and medium grade boots, shoes and gaiters for men, youths and boys, ladies, misses and children, in all the new and popular prevailing styles, and can quote prices that cannot be otherwise than satisfactory. The co-partners are Mr. Adam Nahen and his brother Mr. Charles Nahen, who are both natives of Germany, but have resided in this country many years, and as successful manufacturers their standing is of the very best.

GEORGE SCHWINN, FINE SHOES, S. E. COR. SIXTH
STREET AND SUSQUEHANNA AVENUE.

This is one of the leading business houses of the Fairhill district of Philadelphia, and has been made so solely by the efforts of the genial proprietor.

Mr. Schwinn, who is a native of Germany, thoroughly learned the shoemaker's trade there, and emigrated to this country in 1868, worked at his trade until 1874. He then took advantage of an opportunity to buy out the business of Mr. J. Moll, at No. 2153 North Sixth street. This he accomplished on the 17th of December 1874, the store being quite a small affair. However, Mr. Schwinn's courteous manner coupled with great executive ability and honest dealing soon found himself compelled to find a more commodious store and shortly afterwards moved to his present location. He has continued his former good policy and has increased his business so that it now requires five assistants to handle the trade, and under his able management will no doubt soon grow to mammoth proportions.

T. H. EATON, PIANOS, ORGANS AND MUSIC, 2320
NORTH FRONT STREET.

Mr. T. H. Eaton has established, during the five years that he has occupied his present site, at 2320 North Front street, a lucrative business, which is steadily increasing with each year. He deals extensively in Pianos and organs, of which he has a very large stock, consisting of all the leading makes, and of the various grades on the market. He also carries in stock the accessories of this business, and in addition has a very large trade in sheet music and music books of which latter he handles all of the latest.

Mr. Eaton is a self-made man and it is entirely due to his own unaided efforts and business ability, that he has met with his present success.

PETER BAMBERGER, FINE SHOES, 2145 NORTH
SIXTH STREET.

Mr. Bamberger is one of those quietly energetic men who always has a courteous greeting for all who enter his store, and which will invariably draw custom wherever practiced. Mr. Bamberger being a practical shoemaker, naturally established himself in that line, beginning some twelve years ago, and by dint of exercising his genial and courteous manners has built up a business, both in custom work and ready-made shoes, of which he is justly proud.

Mr. Bamberger is a prominent man in fraternal orders, being secretary of "General Hancock Lodge, No. 24, Sons of Progress," and also a well-known member of the "Odd Fellows" and "Knights of Malta."

S. WOOD & WARD, COTTON AND WOOLEN MANU-
FACTURERS, HOWARD STREET AND LEHIGH AVE.

One of the leading industries that have helped to place Philadelphia at the head of manufacturing centres is certainly the cotton and woolen trade, the enterprise of which can be estimated from the fact of the millions of dollars invested in it. One of the most prominent and go-ahead houses in this line is that of Messrs. S. Wood & Ward, whose mill is located at the corner of Howard street and Lehigh avenue. The business was originally founded by Mr. S. Wood in 1872, and from its inception has done a large and constantly increasing business. Mr. Ward joined the firm in 1886, and with the combined efforts of the two partners the trade has grown to enormous proportions. The firm occupies a spacious mill of four floors and basement, the first two of which are 50 feet in depth and the third floor 156 feet, while the fourth, with the wing attached, covers 110 feet. The mill is fully

equipped with 100 power-loom and the other necessary machinery and appliances for the rapid and successful pursuit of the work, giving constant employment to an army of 115 skilled mechanics.

Besides a general line of cotton and woollen goods this firm makes a specialty of the manufacture of Turkish towels and Turkish novelties, their reputation for which is unequalled by any other manufacturer. They are highly esteemed by the trade for their uniform, honest dealing and standard quality of products, and can always be relied upon to fill all orders or commissions with promptness and satisfaction to all concerned. Mr. Wood was an officer in the 13th Penna. Cavalry during the late war, and took part in every important engagement under the late General Sheridan, being wounded twice while in the service.

DANIEL, GRAFLEY, FLOUR, FEED AND SEEDS, 2441
GERMANTOWN AVENUE.

Mr. Daniel Grafley is a perfect type of the old time merchant. At once courteous and shrewd he has for years held the affections of the community. A native of Montgomery county, Penna., he came to Philadelphia in 1840 and using the agricultural knowledge he possessed at once started business as a dealer in flour, feed and seeds.

His natural shrewdness together with his known courtesy and upright dealings soon won for him the success he was striving for, and which he continued to receive to such an extent that he soon became an owner of real estate and is to-day one of the largest owners in the community. The old store in which Mr. Grafley still conducts his business, rather from force of habit than anything else, is one of the landmarks of the neighborhood and a well preserved memento of its early settlement.

M. J. BETZ, MUSICAL INSTRUMENTS, 2009 NORTH
FRONT STREET.

To those who understand music and are conversant with the intricate workmanship of many of the instruments which produce such beautiful and harmonious sounds at the will of the skillful performer, it is a well known fact that it requires the most deft of workmen to repair these delicate bits of mechanism. Yet, notwithstanding all this, there are but few who are the equal of Mr. Betz in this peculiar line of work, and as a result he conducts a large and flourishing business at his store on North Front street. He began business in 1887 at 1003 Ridge avenue, but finding his quarters cramped and the place inadequate to accommodate his growing business he removed to his present address at 2009 North Front street in 1888, where almost immediately he began a flourishing trade, which is steadily increasing.

He handles all kinds of musical instruments, does a large line of repairing and manufactures himself many of the smaller instruments. He makes a specialty, however, of his stock of pianos and organs, of which he handles a great number.

AUGUST G. FROMUTH, DESIGNER AND CARD
STAMPER, COR. YORK AND MASCHER STREETS.

The immense growth of the carpet weaving industry in Philadelphia of late years has naturally caused a corresponding growth in the trade of those clever men, the designers and card stampers. Amongst those who have recently come to the front in this line is Mr. August G. Fromuth, whose location is at York and Mascher streets. Mr. Fromuth, who is a native of Philadelphia, was formerly employed by Messrs. Stinson Bros. & Co. for four years, and later on by Messrs. J. & J. Dobson for a period of two and a half years before

establishing himself in business. It will be seen that he brings extensive experience, gained in the best school, to bear on his enterprise, which, although only started two years ago, now affords constant employment for twelve skilled hands.

His premises are commodious, occupying three floors of the building, and are equipped in a very complete manner with all the best appliances for the rapid and perfect execution of his orders. Mr. Fromuth makes a specialty of ingrain designs, which for neatness of pattern and harmonious blending of colors are unsurpassed. Mr. Fromuth is a wide-awake business man, and with his liberal and square dealing principles will no doubt soon be at the head of his trade. Mr. Fromuth also, prior to starting in business, studied for four years at the Art Industrial School, and they feel quite proud of the success which he has made.

KELLY & ARMSTRONG, PLUMBERS, GAS AND STEAM-FITTERS, 2600 NORTH SIXTH STREET.

An up-town house which has established a most enviable reputation for the superior character of its work as plumbers, gas and steam-fitters is that of Messrs. Kelly & Armstrong, of 2600 North Sixth street. They unite every possible qualification, including vast practical experience, perfected abilities and a thorough knowledge of the advanced requirements of the business. Both partners are practical sanitary engineers and master plumbers who know what good, reliable work is, and insist on the best material and skilled journeywork. The business was established by them in March, 1886, and their practical knowledge, together with their upright dealings, soon placed them in a place which they have deservedly held since. They do a large business both in contract and jobbing work which gives steady employment to twelve hands.

DALBY & FULMER, GENERAL HOUSEFURNISHING AND
DRY GOODS, 2141-2143 NORTH SIXTH STREET.

This popular and representative up-town house has good reason to be proud of its record and is a good illustration of the old proverb that "Large oaks from little acorns grow." The house was started some twenty years ago in a very modest way by buying out the store of Sanderlin Bros., which they conducted in a small room. However, by exercising great skill and economy in the management of their business, coupled with strict honesty in dealing with their patrons, they quickly began to reap the fruits of their labors by a gratifying increase of business. The policy inaugurated at the start has been strictly adhered to and is the keynote of their success. The increasing trade soon compelled them to enlarge the store and to-day they carry one of the most extensive stocks, in their line, of any house in the city. Their uniform courteous treatment of their customers has won for them a envious reputation, and the demands of their ever increasing business has led them to their being compelled to again enlarge their premises, and they are now rebuilding their large, double store on a very extensive scale and when completed will be one of the largest places of its kind in Kensington. Their present business requires the assistance of eight clerks and there is no doubt that in the near future the number will have to be increased.

GEO. W. FRETZ, LADIES' AND GENT'S FURNISHING
GOODS, 2147-2149 NORTH SIXTH STREET.

The name of Mr. Fretz has been prominently identified for some years in the up-town Ladies' and Gents' Furnishing Goods business. Mr. Fretz originally started in business with his brother at 2402 Frankford avenue and finally buying out his brother's interest

there in 1885. In the year 1889, prompted by the exigencies of his rapidly increasing business, Mr. Fretz removed from his original location to the more commodious and well arranged store which he now occupies, and which in every feature is adapted for the strictly first-class trade for which Mr. Fretz has gained such a distinguished reputation. Prominent specialties of his are shirts and umbrellas. These goods, owing to the practical knowledge and unlimited enterprise of Mr. Fretz, both in regard to fabric, cut, fit and finish, are unsurpassed in this city. The same supremacy is maintained by Mr. Fretz in the line of gloves, hosiery, neckwear, underwear and other articles that are generally kept in a first-class store of this description. Popular prices prevail and the goods dealt in at all times represent the very latest styles in the most fashionable shades and fabrics.

CHAS. P. MEHNERT, MERCHANT TAYLOR, 2305
NORTH SIXTH STREET.

The business of Mr. Mehnert is one of the oldest of up-town houses, having been founded by Mr. Mehnert's father in 1870. At that time it was carried on in the private residence, No. 615 Dauphin street, where Mr. Mehnert became apprenticed to his father and thoroughly learned his trade. Mr. Mehnert succeeded his father in 1880, but so well known had the house become that he still continued to carry on the business at 615 Dauphin street. Recently, however, owing to Mr. Mehnert's uniform geniality with his patrons combined with his vast experience and excellent quality of goods and fit, he has so increased his work that he has been compelled to remove to the more commodious quarters he now occupies, where at all times a complete line of the latest and most fashionable goods in any desired shade or quality can always be found.

JOHN NEW, VINEGAR MANUFACTURER, 2521 NORTH SECOND STREET.

A representative up-town house is that of Mr. John New, manufacturer of vinegar, who is located at 2521 North Second street. The business was established in 1867, in a small way, and by careful attention to details and liberal treatment of his patrons, Mr. New has established a name now known all over the United States.

The premises, which are very commodious, extending from Second street back to Hancock street, are conveniently arranged and equipped with the latest and most approved appliances for the manufacture of the best vinegar. Mr. New is an enterprising man, who by his indomitable energy has done much to increase Philadelphia's importance as a manufacturing centre, and is a highly honored citizen. He is a prominent member of the Masonic fraternity as also of the K. of P., I. O. O. F., I. O. R. M., and several other orders.

G. A. HECKLEY & BRO., HARDWARE AND HOUSE-FURNISHING, 2123 NORTH FRONT STREET.

This house which is now known under the firm name of G. A. Heckley & Bro. is one of the old established firms of Kensington and was opened by A. Heckley in 1873. Mr. Heckley carried on the business until in 1884 when the present incumbents, the sons of the originator of the business took charge and have since been conducting the affairs of the establishment.

They carry a good stock of hardware and housefurnishing goods in addition to which they also manufacture cornices for roofing, and much work of a similar character in copper. The latter, in which they have an extensive trade, is an item of considerable account in their business. The Messrs. Heckley are Philadelphians in the full meaning of the word, having been born and raised within the city limits.

PHILADELPHIA DROP FORGE CO., S. E. COR. AMERICAN AND YORK STREETS, WM. BUGBEE, PRESIDENT, L. W. JONES, MANAGER.

Of the many and various industries in this city which have made large strides in advancement of late years none have improved so rapidly as that of drop forging. The foremost house in this line uptown is certainly the Philadelphia Drop Forge Co., at the S. E. corner of American and York streets, of which Mr. Wm. Bugbee is president. This house was originally established in 1885 by Messrs. Barnes & Jefferies, at 1219 Callowhill street, and was succeeded in 1889 by the present company, who removed to their present and more commodious quarters, which have a frontage of 50 feet on American street and extend back along York to Philip street. The premises are equipped with a fine lot of new and improved machinery, giving employment to a force of fourteen skilled hands.

The business is under the skillfull management of Mr. L. W. Jones, a man of wide experience and high integrity, who by his able methods has secured a large and constantly growing trade. The company is prepared to execute orders for drop forging of every description, machine blacksmithing and die sinking, and their facilities for handling anything in their line, together with the superiority of their work, are guarantees of satisfaction to any one entrusting them with orders or commissions.

HERBERT FLEMING, DESIGNER AND CARD STAMPER,
2638 LAWRENCE STREET.

It is safe to say that the success of the carpet manufacturer depends in no small degree upon the designs he uses and the cards by means of which those designs

are woven. In this connection the designers and card stampers' trade become of initiatory importance to the carpet manufacturer who consequently deals with only the most reliable of these artisans. One of the best known of the designers and card stampers is Mr. Herbert Fleming, whose works are at 2638 Lawrence street.

Mr. Fleming, who is a native of England, established himself in January 1887, and brings to bear on his business a vast amount of practical experience. His well known care in the preparation of designs and his great skill in stamping the cards have earned him a widespread reputation for excellence and his close attention to the wants of his customers, has placed him in the lead in his particular line. In order to keep pace with the commissions entrusted to his care Mr. Fleming has four stamping machines and one card cutter constantly at work, necessitating the employment of eight hands who are under his direct supervision. He has gained great reputation in stamping Brussell cards by plate machine, of which he makes a specialty.

PENN MANUFACTURING CO., WM. B. CORNOG, PROPRIETOR, WOOD-WORK AND PATENT HARDWARE, 214-216 WEST DAUPHIN STREET.

A well-known house uptown engaged in the manufacture of builders' and cabinet makers' fancy wood-work and hardware specialties is that of the Penn Manufacturing Co., of which Mr. Wm. B. Cornog is the proprietor, located at 214-216 West Dauphin street. Mr. Cornog established himself in this line in 1879, and rapidly developed a large demand for his services on account of the superiority of style and finish with which his work is turned out. The premises occupied consist of a neat, well-lighted, commodious three story building admirably adopted for the

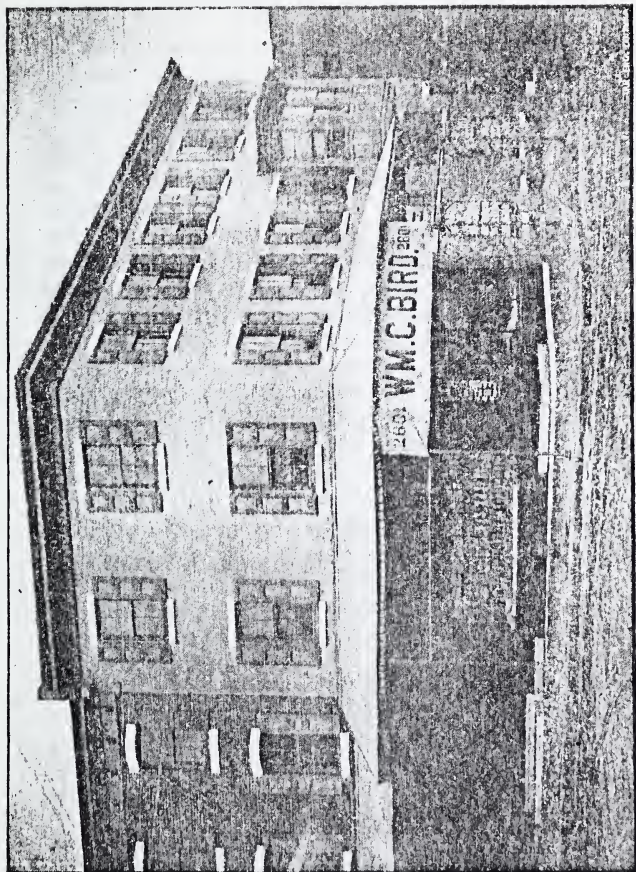
purpose, being fitted up with every appliance and facility for the prosecution of the business. Orders and commissions are promptly executed and the prices charged are low as the lowest.

Mr. Cornog is highly esteemed for his liberality and reliability which is a sufficient assurance that any business transacted with him will result with satisfaction to all concerned.

C. & F. BOULTER, HOSIERY MANUFACTURERS,
LEHIGH AVENUE AND MASCHER ST.

Amongst those who have attained distinction, as well as merited recognition, in their line, can be named Messrs. C. & F. Boulter, the well-known and popular hosiery manufacturers. This business was founded in 1870 by Mr. Joseph Boulter, who was succeeded by the present firm in 1883, and from the inception, has been marked by a steady and continuous growth, until the house now ranks among the foremost in its line in this city. The premises occupied for manufacturing purposes comprise the second floor of a large building 40x200 feet in dimensions and are equipped in the most perfect manner with every machine and appliance necessary to the prompt and systematic handling of their large trade, which now extends to all parts of the United States and Canada; employment being furnished to one hundred and fifty skilled operatives.

Both members of the firm are young men of practical experience in the business, who possess a sound knowledge of its every detail. The goods are made in a vast variety of styles, and are unsurpassed for excellence of quality and finish. The Messrs. Boulter, who also have an office at No. 3 Bank street, are natives of this city, are popularly known and recognized as representative business men of ability and progressive methods, and their enterprise has effected much towards developing the material resources of their birthplace.



WILLIAM C. BIRD, 2601 FRANKFORD AVENUE.

WM. C. BIRD, FRANKFORD ROAD AND HUNTINGTON ST., LADIES' AND GENTS' FURNISHING STORE.

There can be no more desirably or necessary establishment in a large and populous part of Kensington composed of all classes of people and from all sections of the city than a ladies' or gentlemen's first class furnishing house, such as has been founded by Mr. Wm. C. Bird, a native of Philadelphia, who originally started this business at Nos. 926 and 928 North Second street twenty-five years ago. Having sold out here he re-established himself in 1886 at the Flat Iron Building, which is now occupied by the Washington O. P. Clothing Company, remaining here about five years, and has been at Frankford Road and Huntington streets, his present store, for the past six years, which he has fitted up and stocked with a great variety of first-class goods, the store occupied is one of the best located for the trade, being most central and of ample size, about 20x60 feet in dimensions. The stock carried is a full and complete one and comprises a superior class of ladies' and gentlemen's furnishing goods, such as shirts of the finest make and finish, also undershirts for all seasons, cuffs, collars and neck wear for gents, of which he makes a specialty, in all of which a great variety will be found equal to the best and at lowest prices.

Mr. Bird is also vice-president of the Frankford Avenue Merchants Electric Light Company, and deserves the title of a stirring business man, winning the esteem of all with whom he forms social and commercial relations.

BERNHARD BISCHOFF, MARBLE AND GRANITE WORKS, 2513-15 NORTH SECOND STREET.

The rapid strides that Philadelphia has taken during the last decade or two in covering its vacant places with houses, as well as the large increase in popu-

lation, has developed the marble and granite working industry to an enormous extent, and one of the best known houses in this line of business uptown is that of Mr. Bernhard Bischoff, whose works are at 2513-15 North Second street. This house was originally established by Mr. Shields in 1880 and quickly found favor with the public. Mr. Bischoff, who is a native of Germany, succeeded Mr. Shields in 1885, and by his skill and attention to the wants of customers has not only maintained the reputation but has improved and extended the business in a very creditable manner. Mr. Bischoff designs and executes all his work, which includes monuments, tombstones, and general house trimmings, with consummate skill and elegance and can always be relied upon for promptness in execution and liberality in terms.

JOS. A. WILT, CONTRACTOR FOR HEATERS, RANGES,
TIN ROOFING, S. W. COR. YORK AND TULIP STS.

In these days when the price of fuel is high the question of economically heating our houses should be a question of the first importance. There are many ways to settle it, perhaps one of the easiest is to visit the establishment of Mr. Jos. A. Wilt. This gentleman is an expert on the subject and can fully explain how to get the greatest amount of heat from the least amount of coal.

He started in this business about nineteen years ago and has since then placed many heaters in various buildings in this section. His office is located at 2224 East York street. Contracts are taken for all kinds of heaters and ranges, a specialty being made of tin roofing. In this latter branch of the business he has become particularly skillful. Estimates are cheerfully given on all kinds of work in this line. Mr. Wilt is a native of Philadelphia and has been a resident of Kensington for many years. He is very widely known as an energetic and prosperous business man.

JOHN BROMLEY & SONS, MANUFACTURER OF SMYRNA
RUGS, CURTAINS AND UPHOLSTERY GOODS AND
LACES, LEHIGH AVENUE AND PHILLIMORE STS.

The name of Bromley has been for so long intimately and prominently associated with this branch of trade that it has for some years become a household word, synonymous with all that is excellent in carpets, rugs, etc. This house has a national reputation, honestly earned and maintained during the forty-five years it has been engaged in business. The original founder of the house was Mr. John Bromley, who started in 1845. Under his judicious and able management the business at once assumed large and rapidly increasing proportions. His sons, Messrs. John H. Bromley, Joseph H. Bromley and Edward Bromley, were successively admitted to partnership as they became of age, and having each been employed in their father's mill, may be said to have grown up in the business. The firm thus constituted continued the judicious policy inaugurated at the commencement, the business being conducted in the most able and methodical manner, the result being an output that satisfies the demands of the best class of trade throughout the country and an expansion of the plant and equipment to the finest in the world in regard to completeness and perfection. The firm now operates five large mills, giving employment to twenty-five hundred expert hands. The main mill is located at Lehigh avenue and Phillimore street and consists of four stories and basement, covering an area of 65x501 feet, equipped with every modern appliance known to the trade for rapid and perfect production. The entire building is heated by steam and fitted with electric lights throughout, power being supplied for all purposes from six steam engines, whose combined capacity aggregates 3015 horse power with fourteen hundred horse power boilers. Four other mills are located at Front and Jasper streets, the largest of which

is a five-story and basement building with an equipment as perfect as in the main mill. The appearance presented by this fine combination of buildings is very imposing, and represents every convenience for the successful operation of so large a concern, including perfectly equipped dye houses, picker houses, boiler and engine houses, store houses, etc. The equipment includes a full complement of self-acting mules, spindles, power looms, hand looms, wrap-mills, sets of cards, pickers, twist-ers, beamers, wind-ows, etc., the goods manufactured at these five mills consisting of the finest grades of Smyrna rugs. In addition to these mills the firm has lately erected at Lehigh avenue and Leamy streets another fine building of four stories and basement, covering an area of 63x301 feet, which is operated by the Bromley Manufacturing Company, organized June 1st, 1889, the members of which are the same as compose the firm of John Bromley & Sons, with the addition of Mr. Wm. H. Bromley, son of Mr. John H. Bromley. This branch of the business is under the management of Mr. W. H. Bromley, and the manufactures consist of curtains and upholstery goods. Here the same perfect completeness so characteristic of the house prevails in every detail, the vast proportions of the concern showing the wonderful executive ability possessed by this world-famed house.

Quality has ever been the first consideration and the firm has secured the recognition of the finest class of trade in every section. The yarns are selected with the utmost care, while the patterns are most original and artistic, designed by the best talent. The shades and colors are harmonious, tasty and brilliant, while all dyes are fast. The processes of manufacture are perfect in every respect, while the goods are offered at the lowest prices, quality considered. All three gentlemen are natives of Philadelphia, respected and popular members of the Carpet Manufacturers' Association and

Manufacturers' Club and are recognized as representative business men of great ability and most progressive methods, whose enterprise has effected very much towards developing the material resources of their birth place. They have also just completed a two-story building 42x61 feet, which will be devoted to the manufacture of laces, and in front, offices and departments for designing. Also a building 83x45 feet and six stories high. They formerly manufactured all kinds of carpets, but in the spring of this year the machinery was removed to Mount Holy, N. J., and the entire plant devoted to the manufacture of articles as above mentioned, constituting one of the most extensive manufacturing industries in Philadelphia.

C. ULMER, MEAT MARKET, 2106 EAST DAUPHIN STREET.

In considering the relative value of various commercial enterprises those which constitute most largely to the supply of the actual necessity of mankind, should be entitled to a first consideration and we know of none more important than the retail distribution of meats. Among the prominent dealers devoting their attention to this line we may mention Mr. C. Ulmer. This gentleman located himself at No. 2106 East Dauphin street about the 15th of September, and has already built up quite a large trade. The store is of ample size and is in every way fitted in the neatest and most complete manner. A large refrigerator is used for storage purposes. Here may be found at all times a very choice collection of all the best cuts of beef, mutton, veal and lamb. All kinds of salt meats are also kept.

A specialty is made of sausages of all kinds. Mr. Ulmer has been a life-long resident of Philadelphia and is widely known and universally respected by all who have ever had any transactions with him.

HENRY KUGEL, BAKERY, NO. 2032 EAST DAUPHIN
STREET.

Bread has been styled the staff of life and indeed it is, for where are the people who exist without it or a very close substitute. In order that the best quality should be obtained nothing but the best quality of flour should be used, which, united with the skilled labor, produces the finest bread. Among the best known concerns in this section devoting their energies to this line we would mention that of Mr. Henry Kugel. This business was originally established by the father of the present proprietor nearly thirty-seven years ago. He conducted it until February of the current year, when he passed to a higher life, leaving the entire management upon his son, the present proprietor. The premises are located at No. 2032 East Dauphin street. They are of ample size and are in every way fitted in the most complete manner, the bakery being located in the rear.

Bread, pies, biscuits, cakes, etc., of all kinds are made. Mr. Kugel has been a life-long resident of Philadelphia, and is in every way familiar with the business and is thoroughly capable of turning out the best for the least possible price.

MOORE & BRO., PHOENIX CARPET MILL, N. E.
COR. YORK AND SEPVIVA STREETS.

Among the ingrain carpet manufacturers maybe noted Messrs. Moore & Bro. For a period of twenty-six years this firm has been one of the active exponents of the carpet trade in Kensington. The premises occupied consist of a two-story brick building, about 54x125 feet in dimensions. Throughout the entire plant the newest and best machinery is in use, the latest designs in looms being used. The firm has in their employ expert designers, who devote their en-

tire attention to the getting up of new patterns, some of which are of most beautiful design. The highest skilled labor is employed and given constant work. The entire production of the house consists of fine grades of ingrain carpets. The trade is entirely wholesale, extending nearly all over the country. The firm has in every way lived up to the name that they have chosen, being constant in everything. Both members of the firm are active and energetic business men.

They have been for many years highly respected in this district. Mr. George Moore was chosen councilman from the Thirty-first ward by his admiring fellow-citizens in 1876.

FAIRHILL ROLLING MILL, N. W. COR. AMERICAN
AND YORK STREETS, GAULBERT, MCFADDEN &
CASKEY, PROPRIETORS

One of the largest and best known houses of Philadelphia, and the largest of its kind in Kensington, is that of Messrs. Gaulbert, McFadden & Caskey, proprietors of the Fairhill Rolling Mill, situated at American and York streets. The premises cover a wide area extending from American street along York to Bodine and along American almost to Cumberland street, thus taking in nearly an entire block. They are very conveniently arranged and equipped with a full line of all the necessary machinery and appliances of the latest improved patterns. They manufacture all grades of bar iron in all sizes, including squares, rounds, half-rounds, ovals, half-ovals and scrolls, and they make a specialty of horse shoe iron, in which they do an enormous trade.

The works afford constant employment to one hundred skilled hands. All three partners are well known to the trade and their careful management of the business, coupled with their high integrity, has secured them

a large and lucrative patronage, which is constantly increasing. Their trade is carried on with all the principle business centres of the country and their product is universally accepted as a standard of what such goods should be.

HENRY W. MILLER, JR., MANUFACTURER OF ASBESTOS,
HANCOCK AND HUNTINGTON STREETS.

The discovery of asbestos and the manifold uses to which it can be put, together with the methods of preparing it, is undoubtedly one of the most important events of the century. One of the most successful and representative houses in Philadelphia handling this valuable article is that of Mr. Henry W. Miller, Jr., located at Hancock and Huntington streets. The business was originally started in 1881 at 533 Montgomery avenue, where Mr. Miller speedily won a prominent place in the business world by the excellence of his manufactures, and by untiring energy has developed so large a patronage that he was compelled to seek more commodious premises and removed to his present location on December 1, 1889. Here everything is arranged in the most perfect manner for handling and further developing the large trade he is doing. Mr. Miller manufactures every description of asbestos goods, prominent among which are his coverings for steampipes, employment being given to twenty thoroughly practical hands.

Mr. Miller's sound business qualities and high standard of integrity, together with his liberal and just methods of dealing, have rendered him extremely popular, and have commended him to the trade and public as one in every way worthy of confidence, and business relations entered into with him are certain to prove as pleasant as they must be advantageous, lasting and profitable to all parties concerned.

WM. B. KEEFER, OXFORD CARPET MILLS, SEVENTH
AND HUNTINGTON STREETS.

This is one of the representative carpet mills of Philadelphia and reflects great credit upon the genial owner. Mr. W. B. Keefer is a thoroughly practical man, of wide experience in his line, having, by close study while with Mr. Henderson, at Second and Oxford streets, completely mastered the details of carpet weaving. Mr. Keefer then bought out the interest of Mr. W. J. Hogg, and after due consideration built himself in 1887 the mill he now occupies, which is one of the most complete in every detail to be found in the city.

The mill covers an area of 250x100 feet, two stories and basement, and keeps 150 hands fully employed in looking after the sixty-power and twenty hand-loom which he runs. Mr. Keefer makes a specialty of ingrain carpets, and will shortly place upon the market a patent article of his own invention, which is a special weave of ingrain carpet named the "Angora," and which, from its elegance and superiority, is bound to make a grand record for the clever patentee.

PATRICK CAMPBELL, SEWING MACHINES, 2418
NORTH SECOND STREET.

A highly important branch of Philadelphia's industries is the trade in sewing machines, and one of the best known dealers up-town is Mr. Patrick Campbell, of 2418 North Second street. A thoroughly practical man, understanding all the details of the business, Mr. Campbell, with his genial manner, could not fail to make a success, and that he has done so is evidenced by the large business he has created.

Mr. Campbell always has for sale a well selected assortment of the best machines, and as all his transactions are based on a spirit of fair dealing, coupled

with great liberality in terms and prices, he has built up a large and lucrative trade. Mr. Campbell, who is a native of Ireland, is greatly respected for his business ability and upright methods. Mr. Campbell served his adopted country by volunteering in the U. S. Navy; and took part in the naval engagements at New Orleans, serving on board the flag ship Hartford and the steamer Fort Jackson at the storming of Fort Fisher, N. C. He served a period of four years, from October 1861, to October 1865, and is a member of Birney Post, No. 63, and the Veteran Union Legion, No. 20.

HENRY JACKEL, PLUMBER, STEAM AND GAS FITTER,
2200 EAST YORK STREET.

The proper drainage and ventilation of our dwellings is a question that cannot be too deeply considered. In order to insure perfect health, this matter should be properly attended to. No one but a man of long experience should be allowed to do the work. Among the many devoting their industries to this line we may favorably mention Mr. Henry Jackel. This gentleman started business about fifteen years ago at No. 577 East York street. After remaining there some time he took the present quarters about seven years back.

The shop occupied is of fair size, being about 20x20 feet in dimensions. It is fitted with every tool and appliance that is necessary in this line. All kinds of plumbing is done, particular attention being given to sanitary work. Gas and steam fitting are also done in the best manner. Special attention is given to repairing and jobbing in all branches of the trade. Nothing but the most skilled workmen are employed, all work being done under the direct supervision of Mr. Jackel. He is a native of Philadelphia and has long been a well known resident of Kensington.

C. W. SHULL, PHARMACIST, 326 EAST GIRARD AVE.

Among the many pharmacists who have made a success of their profession is C. W. Shull, No. 326 East Girard avenue. The premises have been utilized as a pharmacy for many years. Mr. Shull's immediate predecessor, Frederick I. Booth, succeeding Dr. Levy, Mr. Shull assuming proprietorship on the 22nd of February 1891. He is a regular graduate from the Philadelphia College of Pharmacy, of the class of '91, and for the past eight years has been engaged in the drug business, obtaining a thoroughly practical and intimate knowledge of drugs and their properties, with the result that he is now most eminently qualified to fill the important position he now occupies. His fine establishment is completely stocked with a full assortment of fresh and pure drugs, chemicals and pharmaceutical preparations, all of which are up to the highest standard demanded by the U. S. Pharmacopoeia; also all proprietary remedies of established merit and reputation, toilet and fancy articles, perfumery, physicians' and surgeons' requisites, druggists' sundries, etc. He also manufactures several choice proprietary articles from private recipes, which are rapidly meeting with public approval.

Aware of the great responsibility attending the compounding of physicians' prescription and family recipes, this department is supplied with all the latest improved appliances to secure accuracy in their dispensation, which is done at all hours of the day under his own immediate supervision. Personally he is respected and he conducts his establishment upon the sound principles of integrity and the highest standard of professional ability. Mr. Shull is a young, live, progressive man of business and was born at Bridgeton, N. J., coming to this city, where he has been two years. He is enjoying a large and ever increasing patronage, which is as gratifying as it is well merited.

ROBERT WERNER, BREAD AND CAKE BAKERY, 247
EAST GIRARD AVENUE.

It is a well known fact that the public health of the city of Philadelphia is the best of any city in the Union, and this gratifying state of affairs is largely due to the high standard of excellence maintained by the dealers in every department of the trade in food products, the quality of which is unexcelled by none. One of the most important branches of the trade is that devoted to the baking of bread and kindred articles, and in this connection we desire to draw attention to the enterprise conducted by Mr. Robert Werner at 247 East Girard avenue. This gentleman is a past master in his trade, a most thoroughly practical man, who brings a vast amount of experience to bear on his business, gained during the many years he has been connected with the trade. His original start in business on his own account was made in 1884 at 601 East Thompson street, where he soon developed a large trade.

After making several progressive moves in the vicinity in order to accommodate the rapid expansion of the business, he finally took possession of his present quarters in the early part of this year and has every reason to feel proud of the success he has achieved, as besides retaining many of his old customers he has secured many new ones, the number of which is constantly growing. The premises occupied consist of the basement and first floor, at the above address, 15x18 feet in dimensions, neatly fitted up and conveniently arranged for the prosecution of the business, while the scrupulously clean appearance presented speaks volumes for the manner in which every detail is considered. Mr. Werner bakes daily an enormous quantity of both wheat and rye bread, fresh pies and cakes of every description, using nothing but the best flour and absolutely pure subsidiary ingredients pro-

cured from the best known dealers. A specialty is made of baking pies and cakes to order for picnics and other social gatherings, in which a lucrative patronage has been secured. Mr. Werner was born in Germany and has resided here for the past twenty-four years. He is a good citizen of republican tendencies, and highly esteemed in trade and social circles.

**JAMES PETERS, HARDWARE, HOUSEFURNISHING
GOODS AND BUILDING MATERIALS, 1934 NORTH
FRONT STREET.**

During a period of twenty two years Mr. James Peters has successfully conducted a flourishing business at 1934 North Front street, dealing in hardware, building materials and housefurnishing goods of every description, and in all that time there has never been so much as a whisper reflecting on his integrity or business ability.

For five years previous to the above time, beginning in 1863, he was in the same line in connection with a Mr. Kolp, the firm being conducted under the name of Peters & Kolp. He has a thorough and practical knowledge of every detail of the business, acquired in part by an apprenticeship with a large iron works, known as the Peoples Iron Workers, and is possessed of those sterling qualities of enterprise and push which go to make up the successful business man. He has a good sized establishment on North Front street, employing eight hands and one team, and he handles all kinds of hardware, building materials and wrought ironware of every description used in the erection of large buildings and necessary in conducting a large manufacturing concern. Mr. Peters is a native of Ireland and came to this country when but two years of age. The business is now in a flourishing condition and he has every prospect of a long and prosperous career in his chosen path.

AMOS H. HALL, CEDAR TANK AND VAT FACTORY,
SECOND STREET, ABOVE CAMBRIA STREET.

The civilizing forces in the world's advancement has imposed on us the necessity of creating new industries. In reflecting over the infinite number of enterprises that require in their fulfillment all sorts of wooden tanks, vats, troughs, mash tubs, etc., places the industry of tank making among the foremost crafts in the nineteenth century. A representative and most extensive house of this character in Philadelphia, is that of Amos H. Hall, located on Second street above Cambria street. This business was originally established by Fisher & Hall, on March 28th, 1868, then located at White Hall above Thirteenth street. On September 1st, 1868, the need of a larger quarter necessitated the removal to 1143-45-47 North Front street, and later on, October 13th, 1884, the present site was completed and in operation. In May 1872, Mr. H. W. Fisher gave way to Chas. F. Fisher. This firm continued until December 31st, 1876, when Mr. Hall became sole proprietor. The plant occupies a plot 150x109 feet in area. The main building is 60x109 feet in dimensions, the remaining portion is devoted to stables, boiler house, lumber sheds and accessory buildings, there being carried constantly in stock 150,000 feet of seasoned cedar wood, as well as other material utilized in the business. A thoroughly practical and able manufacturer, Mr. Hall is fully conversant with every detail of this useful industry and the requirements of all classes of patrons. The various departments are fully equipped with the latest improved machinery and appliances driven by a steam engine of thirty-five horse power.

In the successful conduct of this business from thirty-two to forty skilled hands are employed and the products pertain to every variety of cedar tanks, mash tubs, vats, troughs, etc., for brewers, tanners, cur-

riers, dyers, in fact any branch of trade requiring this class of goods. Special attention being paid to every order, being nearly all contract work. The products of this industry are unrivalled for quality, strength and durability, and the trade lies all over the United States, Canada, Mexico and South America. Entire satisfaction is guaranteed regarding workmanship and prices, and every advantage is at hand that may in any way cater to the interest of the patron. A native of Connecticut, Mr. Hall has been in Philadelphia since 1865; is a member of the Manufacturers' Club, an honorable and progressive business man, and a worthy representative of this great staple industry. He is also prominently identified with the I. O. O. F. and the Masonic fraternity.

SAMUEL HUSTED, KENSINGTON SALE AND EXCHANGE
STABLE, 1349 EAST MONTGOMERY AVENUE.

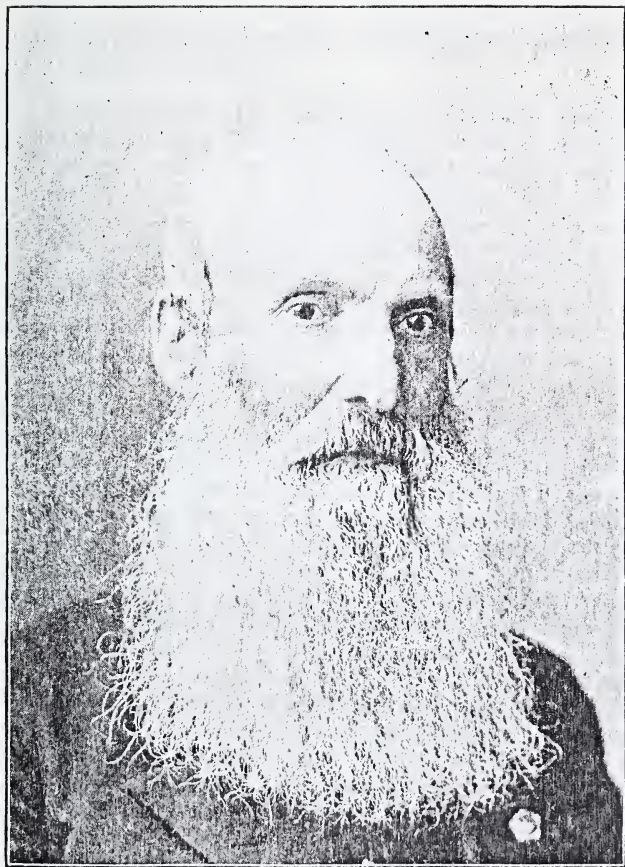
Great changes have been enacted in the course of the last half century in various businesses, notably so in the hiring of horses, for the various purposes for which they are used. Prominent among the factors in this direction is Mr. Samuel Husted, who for seventeen years has been here. His stables are 80x169 feet in area, two-story in height, the upper floors being used for the storage of feed, hay and vehicles, the ground floor for horses. The most perfect system and arrangements are here enjoyed. The stalls are comfortably kept and well supplied with food, and the stable, capable of holding forty-five head of horses, is well ventilated, lighted and perfectly drained. As to sanitary conditions, the health and comfort of the horses is well cared for. Horses taken until sold at moderate rates, and under the perfect care of several competent stablemen the utmost attention is assured.

During sale days, Mr. Husted under no pretence allows the slightest misrepresentation to effect a sale, and horses are sold strictly on their merits with a full guarantee as represented. A native of Philadelphia, this gentleman is identified with the American Mechanics; is treasurer of the Safe Deposit Building and Loan Association, and a member of William C. Hamilton Lodge, No. 500, F. & A. M. Mr. Husted is a life-long resident of this section, having lived here for forty-six consecutive years, and having by his sagacity built up the largest establishment of its kind in Kensington, commanding the esteem and confidence of all who know him for his enterprise and personal worth.

I. GLUECK, PRACTICAL OPTICIAN, 1612 GERMANTOWN AVENUE.

It seems as if every year more and more young people require the assistance of glasses. It may be that oculists have arrived at a degree of perfection that they can improve any one's eyes with their lenses. Perhaps the best known optician in this section of the city is I. Glueck.

This gentleman opened business here about two years ago and through his ability and energy he has built up a very extensive patronage. The premises are located at 1612 Germantown avenue and are in every particular neatly arranged. A large stock is carried, comprising all kinds of lenses, frames, etc. Particular attention is paid to filling oculist's prescriptions correctly. Solid Gold spectacles at \$2.50 is one of the many specialties. Mr. Glueck guarantees first-class workmanship at the most moderate prices. He is a German, but has been here since 1853 and is a member of the Mason, the Odd Fellows and several German organizations.



WM HARGREAVES, M. D.

WM. HARGREAVES, M. D., PHARMACIST, 2725 NORTH FRONT STREET, WITH A BRANCH AT FRONT AND CAMBRIA STREETS.

The responsibility and care resting upon the skill, experience and reliable character of the druggist in filling prescriptions for our physical ailments, are such that we are led to be more exacting as to his qualifications. In this connection the writer of this article directs especial attention to one of the most prominent and influential physicians and pharamacists in Kensington, Dr. Wm. Hargreaves, a gentleman who has been a close student to the sciences of medicine and chemistry. Originally founded thirteen years ago at No. 2725 North Front street, Dr. Hargreaves with his son, Dr. T. W., (now at Twenty-second and Montgomery avenue), successfully conducted this business, in connection with a large practice, when in July 1st, 1890, he opened a branch store at Front and Cambria streets. At these places may be seen at all times a comprehensive stock of pure drugs and chemicals, physicians' and surgeons' appliances, toilet articles, patent and proprietary remedies of known merit, among the latter being "Hargreave's Rheumatic Specific," a medicine whose virtues cannot be too highly extolled, the distinction of which has created universal demand. Various other remedies are made in the laboratory, this department being under the personal supervision of the doctor himself, an analytical and synthetical chemist of experience, and thus qualified to conduct an establishment of this character. Several competent assistants are employed, and all registered pharmacists.

A native of England, Wm. Hargreaves has been a resident of this country about forty-eight years, and has had a varied experience as school teacher, physician and surgeon, spending two years in the capacity of hospital surgeon, after which he became connected

with the 42nd Reg. Militia Pa., and later with the 186th Ohio Vol. Infantry as surgeon, also surgeon of a prominent Post in 1863, at Reading, Pa. Dr. Hargreaves is a graduate of the Philadelphia University, class of 1863, and was seven years teacher in his Alma Mater, holding the professors' chairs of physiology, surgery and practice of medicine; and after an extensive practice of over twenty-seven years in this country is now actively engaged in this humane profession, enjoying the confidence and esteem of all with whom his professional, commercial and social channels relate him with.

As a temperance advocate, he has won for himself national and international fame by his writings on the temperance question. He began to study the effects of alcoholic liquors when a boy in England, and since the close of the war has employed his spare moments and midnight hours in writing books, tracts, essays, etc., on the temperance question. The following of his principal works are published by the National Temperance Society and Publication House, New York, viz: "Our Wasted Resources," the \$500 prize essay; "Alcohol and Science," "Alcohol and Man," "Malt Liquors—their Nature and Effects," "Worse Than Wasted—Supplement to Our Wasted Resources," etc. His latest work accepted by the publication committee of the Temperance Publication House is a story illustrating the temperance and labor questions, entitled "The Rector of Bridgeton, and the Strike at Cedarville Factory," which will shortly be published. Besides these he has written many newspaper articles on education, science, politics and questions of the day.

CHAS. SCHAEFER, TONSORIAL ARTIST, 144 MASTER STREET.

As cleanliness is next to Godliness, it is necessary for the average man to visit an establishment of this

kind very frequently and the services of the best are desirable. We take pleasure in mentioning to our readers Mr. Chas. Schaefer as a thoroughly practical and competent barber. This gentleman started business in Kensington about eight years ago. He took the present parlors. They are located at 144 Master street. They are of ample size and are in every particular neatly and attractively arranged, three chairs being in use. To be shaved, shampooed, or have your hair cut in this establishment is a pleasure in place of a duty, as is generally the case.

Mr. Schaefer, is like many of our most successful barbers, a German, but has been in this city for many years and is thoroughly familiar with every detail of the business.

DAVID H. STROUD, CURTAINS AND TURCOMAN DRAPERIES, 2815-17-19 AMERICAN STREET.

A prominent house extensively engaged in the manufacture of curtains and Turcoman draperies in this section, is that of Mr. David H. Stroud, whose mill is located on American street above Somerset. This house was originally established in 1880 by Messrs. Ferguson & Stroud, but in 1881 Mr. Ferguson retired and Mr. Stroud has since conducted the business in his own name. He has become a recognized authority upon all matters pertaining to his particular branch of trade, bringing to bear a wide range of practical experience and a degree of skill, taste and sound judgment that has given his product a wide celebrity. His manufactory is spacious in area, provided with thirty-eight power looms and all the latest improved appliances. Mr. Stroud is a noted expert in designing and manufacturing exclusive novelties that in pattern, shades and ornamental effects, are seldom surpassed, while he gives employment to a corps of fifty-three skill assistants. The output is one of great variety

and value, embracing the most desirable styles of these goods and which are in constant demand with dealers wherever once introduced.

The perfect facilities of the proprietor enables him to supply the trade to the extent of its wants at short notice, and to offer inducements both as to price and quality, that are not to be met with elsewhere. Mr. Stroud is a native of Philadelphia, a man of great natural talents, who is richly deserving of his large measure of success.

WM. H. BARNHILL, DEALER IN FLOUR, GRAIN,
BALED HAY, FEED, STRAW, SALT, ETC., 331 AND
333 E. GIRARD AVENUE.

The commercial enterprise of flour and feed ranks high in the industrial resources of Philadelphia, and the trade in flour may rightly be classed as one of the first. In the district of Kensington several representative dealers are noted in the pages of this review and among the first is the establishment of Mr. Wm. H. Barnhill, who succeeded J. S. Carty in March, 1891. The size of the premises are 30x45 feet; a double store two stories in height. On the first floor is situated the office, storage capacity for baled goods, scales and all the accessories of the business. The second floor is utilized for the storage of loose and bundled hay and straw.

Every convenience is here enjoyed in the successful conduct of an extensive trade. Bins, chutes, etc., are properly adjusted and the stock carried embraces a general line of family flour, sold by the barrel, hundred-weight or bag. The latter is put up expressly for a fine family trade. All kinds of mill feed, corn, oats, middlings, bran, meal, cut-hay, wheel grease, rock salt, etc. In the prosecution of the business every means is at hand for the prompt fulfillment of orders of any magnitude. Prior to establishing here Mr.

Barnhill removed from 432 East Girard avenue, where he conducted the same business, having spent in all some five years in it and has mastered its every detail. Born in Bucks county, Pa. He has been a resident of this city for eleven years. Is a member of the Methodist Episcopal church and respected for his executive skill, ability, and upright business methods.

EDWARD C. BLACK, TIN AND SHEET IRON WORKER,
424 BELGRADE STREET AND 821 RICHMOND ST.

The importance of this industry need not be extolled in the pages of this work, as tin and sheet-iron enter into almost every phase of building and living purposes. Mr. Edward C. Black, who established here three years ago, is a leading exponent of this business and as such, claims attention in the historical reflex of Kensington. In a salesroom 15x20 feet in area, a line of tin and sheet iron ware are sold, but the leading feature of the business is in filling contracts for roofing, spouting, guttering, cornicing and working tin and iron generally.

An immense amount of new and repair work is annually executed, requiring sometimes seven men in its prosecution. Since establishing here Mr. Black has won distinction as a reliable mechanic, and all work receives his personal supervision, thus assuring perfect satisfaction as regards workmanship. Prices are consistent with honest work, and the consequence is a steady and healthy increase in the business, necessitating the recent addition of another establishment at No. 424 Belgrade street, at which Mr. Black keeps on hand at all times a full supply of all kinds of tin and iron ware for housekeepers and business purposes. A native of Philadelphia, Mr. Black has spent a life-experience in this useful avocation, and as a business man commands the respect and confidence of all with whom he forms business relations.

INSINGER & COMPANY, MACHINISTS, 20-30 EAST
CANAL STREET.

By the side of old business houses new enterprises are constantly springing up, and by the energy displayed in their management, are rapidly assuming a forefront position in the commercial world. This is as it should be, and gives evidence of the increasing wealth and industry of this vast metropolis. Among the latest ventures coming under this heading, is that of Messrs. Insinger & Co., machinists, etc., whose shop is located at Nos. 20-30 East Canal street. Mr. Insinger is a practical and ingenious machinist and engineer, whose experience covers a period of years, having formerly been manager for Uhlinger & Co. Their enterprise was inaugurated on April 1st, 1890, and has already given sufficient evidence that the business is of the enduring kind.

The premises occupied comprises the spacious second floor of the building 50x120 feet in dimensions, and are fully equipped with steam power and all necessary machines and tools for the economical and satisfactory carrying on of their enterprise. A force of from fifteen to forty skilled and experienced workmen are employed, and the firm attend to the construction and repairing of all kinds of machinery, such as hydro extractors, silk ribbon suspenders and tape looms, and Jacquard machines, small steam engines, etc., while they are also manufacturers of novel dish-washing machines, which have been pronounced by the trade as the best, most complete and cheapest machine in the market, and is in use in several of the leading hotels in the country. The firm keeps on hand a good supply of products in their line, but manufacture chiefly to order. A brisk trade is already being done, and the business bids fair to increase annually both in volume and dimensions. Mr. Insinger is a native of this city, and having purchased his partner's, Mr.

Butler's, interest since February of this year, is now sole owner, and does business under the title of Insinger & Co., the Co. being nominal.

C. MILLER, WOOD TURNER, 1007 GERMANTOWN
AVENUE.

By the side of old business houses new enterprises are continually arising and quickly gaining by the energy put into their management, a foremost position in their particular lines of trade. This is precisely what should be, since it marks a progress and an advancement in the welfare of the community where such houses are located. Among Kensington's new business establishments that have been sufficiently long founded to give evidence of being placed on a firm basis and of meeting with popular approval and support we find that of Mr. C. Miller, at No. 1007 Germantown avenue. Mr. Miller is a turner of wood for the trade and has been identified with the business for many years and is thoroughly acquainted with its every detail. He was born in Germany and came to this country in June 1846, and located in New York state, where he was in business for twenty-four years. In 1876 he started business at Second street and Columbia avenue, where he at once met with the most practical encouragement and support, necessitating his removal to various places until he took his present more commodious quarters, where he has been located since October 1889, and has continued to increase the number of his patrons until he now has quite an extensive trade throughout the district.

His business premises comprise a two-story brick building 20x60 feet in dimensions and fully equipped with all the necessary machinery and appliances for the rapid and perfect execution of his work, giving employment to from three to six expert hands, according to the state of business. His work is always

promptly done in the best possible style and at prices which compare favorably with those of any other house in the same line of business. During the Mexican war in 1846 Mr. Miller enlisted at Troy, N. Y., at Water Fleet Arsenal, actively engaged in the wood-working there.

R. McLAUGHLIN, DEALER IN HAY, STRAW, CORN,
OATS AND MILL FEED, 2734 EAST HUNTINGDON
STREET.

Among the various commercial industries of this section, none rank higher than that of flour and feed, staple articles of consumption. In connection with this subject, attention is directed to the establishment of Mr. R. McLaughlin, who founded this business eighteen years ago, and has during this long career been recognized among the substantial and reliable dealers. The salesroom is 15x15 feet in dimensions, attractively arranged and fitted out with all the bins, chutes and paraphernalia requisite for the prosecution of such a business. In stock is carried none but the better class of grains and mill feed, as well as fine and medium goods of bakers, family and pastry flours, sold by barrel, cwt. or bag, the latter put up expressly for fine family use.

Corn, whole or chopped, oats, middlings, bran, cut hay and all kinds of feed, as well as baled and bundled hay and straw, rock-salt, axle-grease, and a line of goods pertaining to this business. To further the interests of the business ample assistance is employed and a team utilized for delivery and hauling purposes. A native of Philadelphia, Mr. McLaughlin has spent nearly a life career in this business, and thus qualified to pursue it. Known as a responsible dealer, he commands the respect of all with whom he forms business or social relations.

P. G. A. WEBER, DRUGGIST, S. W. COR. FOURTH
AND SUSQUEHANNA AVENUE.

There is nothing in which more skilled labor is required than that of a druggist. Mr. Weber has been in this line for upwards of twenty years and has made pharmacy his special study. The business has increased to a large extent since he has established himself there. He carries in stock a full line of all the freshest drugs, perfumeries, soaps and fancy articles of all descriptions. Mr. Weber is a graduate of the Philadelphia College of Pharmacy. The dimensions of his handsomely decorated store are 20x20 feet and is well fitted. A soda water fountain adorns one of the marble counters, and during the warm days of summer many persons quench their thirst by a cool and refreshing drink from this fountain.

Mr. Weber was born in Northampton county, but has made this place his home. He is well-known in public affairs, having been school director for upwards of twelve years, taking great interests in the manner in which our public schools are conducted. He is also a member and director of the German Lehigh Building Association and the American Enterprise Building Association. He is well liked by all who know him, and is held in the highest esteem by his fellow citizens and the persons who deal with him.

SPAETH, KRAEUTTER & HESS, "ANCHOR" BREW-
ERY, GERMANTOWN AND LEHIGH AVENUES.

In spite of the declaration of a high authority of this city, that beer and music won't mix, Philadelphia is undoubtedly the leading city of the East in the matter of beer breweries. Foremost amongst these is the "Anchor" brewery of Messrs. Spaeth, Kraeutter & Hess, at Germantown and Lehigh avenues. This brewery is one of the largest and most complete in the

upper portion of the town and is a credit to the enterprising owners who built it in 1885. It is erected of brick with stone facings, and covers an area of 150x220 feet. It is most conveniently arranged for its purpose, and is fitted with all the latest improvements for yielding from 50,000 to 60,000 barrels a year.

The water used in the brewery is the purest in Philadelphia, being obtained from an artesian well two hundred and fifty feet deep and yielding one hundred gallons of water per minute. The arrangements for the production of cold air and ice are perfect in every respect, a very fine specimen of the Consolidated Ice Machine Company's beautiful engine being the source whence their supply of this indispensable article is obtained. The brewery is in constant operation and keeps some twenty-five assistants and ten teams fully employed in transacting the business which is under the direct supervision of the firm. Messrs. Spaeth and Kraentter are natives of Germany who settled in this country about twenty years ago, while Mr. Hess is an American and was for seven years with the well-known brewery of Messrs. Betz & Sons before entering into this partnership.

JAS. J. GRAY, SEGAR AND NEWS EXPOSITORY, N. E.
COR. E. SUSQUEHANNA AVENUE AND TULIP ST.

Perhaps in nothing is the average man more particular than in the choice of his segars, they must just suit his taste or else he does not want them, and when once pleased with a brand the chances are in favor of his using them continually. In connection with this introduction we refer to the segar trade in this vicinity. Among the dealers in this section we take pleasure in drawing our readers' attention to the establishment of Mr. Jas. J. Gray. This gentleman started business in the neighborhood about nine years ago, coming to his present quarters about three years since, and has thus far

been very successful, due to a fine line of goods and personal attention to the details of this business.

The store is located at No. 2201 Tulip street, on the corner of E. Susquehanna avenue. It is of ample size and is neatly fitted in the most attractive manner. Here may be found a very carefully selected stock of segars, tobacco and smokers' articles of domestic and foreign manufacture. A full line of confectionery is also carried, as well as periodicals, magazines and all the daily and weekly papers. Mr. Gray takes orders for these and delivers regularly to customers along his route. He was formerly proprietor of the Kensington Theatre book and news' stand, and now devotes all his energies to his present place of business. The subject of this article has been a resident of Philadelphia for some years, and is very well-known throughout Kensington for his enterprise and personal worth.

J. A. EWALD, PHOTOGRAPHER, 1916 N. FRONT STREET.

For some reason, not yet explained, people will stand for half an hour at a time looking at the frames of photographs and even tin-types displayed by the enterprising photographer, when the subjects are entire strangers to them and possibly possessed of but little facial beauty, and in many a modest home, the first step taken to entertain a visitor, after an interchange of views about the weather, will be to show him the family photograph album containing the counterfeit presentments of relatives and friends living and dead. The knowledge of such a fondness and demand for "likenessess," as they are often denominated, led Mr. Ewald to establish his gallery at 1916 N. Front street, to accommodate the residents of that part of Kensington with artistic photographs of every description, from the unassuming tin-type to the life-size crayon. Of course the "cabinet" and "imperial"

styles are always in demand for permanent preservation, but Mr. Ewald devotes as much artistic care to the preparation of tin-types as to more pretentious varieties of photographs, being of the opinion that a satisfied customer is an excellent advertisement.

Since establishing here Mr. Ewald has won the respect of all with whom he forms business relations.

LAWLER & BROS., HATTERS AND GENT'S FURNISHERS, STORES, 1821 RIDGE AVENUE AND 2462 FRANKFORD AVENUE.

Without a doubt of the various business enterprises, that of the hatter and gent's furnisher is one of the most important, and the dignity of this pursuit is ably sustained by the firm whose name heads this article. Founded originally on Richmond street about five years ago by Lawler Bros., here, however, did not keep pace with their ambitions, when in April 1890, the brothers opened their present commodious quarters under the style and title of Lawler & Bros., having sold out their Richmond street store, and in June of the same year they added the Ridge avenue branch. The salesroom is 20x40 feet in area, splendidly equipped and attractive in appearance. The stock carried is heavy and varied. All kinds of cloth, felt and straw goods, from the most substantial every day hat to the finest silk material. Correct styles and a better class of goods are the features for which this house is noted. Men's furnishing goods, underwear, hosiery, collars, cuffs, jewelry, umbrellas, etc., etc. A fine display of neckwear, and in the shirt department goods are made to order and perfect fit ensured the most fastidious patron.

That men of experience, the Lawler Brothers have proven themselves thoroughly active and enterprising business men, having always enjoyed well merited success as their ably conducted establishments fully

verifies. The individual members of the firm are Thomas, John and William Lawler, natives of Philadelphia, and business men regarded in commercial circles as reliable dealers.

HENRY SEIPP, WHOLESALE AND RETAIL, CANDY AND ICE CREAM MANUFACTURER, S. E. COR. FOURTH STREET AND SUSQUEHANNA AVENUE.

This is one of the most inviting places of its kind in this section of the city, being characterized by an air of cleanliness and neatness that is very attractive. Mr. Seipp has been in this business for upwards of twenty-three years, and has been located at the present site for twenty years. The dimensions of the place are 20x50 feet. The parlors are on the first floor and are neatly fitted and handsomely decorated, making a very fine appearance. The manufacturing department is in the basement, where ice cream and candy of the very finest kind are manufactured. Balls, evening parties and pic-nics served with the best ice cream and confections at very low rates.

Mr. Seipp is a member of many German organizations, and his voice is heard with much respect among his fellow members. He is also president of the German Sunday-school, president of the German Lehigh Avenue Building Association, also treasurer of the Sunday Beneficial Society, secretary of the order of Hosemen. He is a practical business man and is liked by all who know him. He has many friends who regard him as one of the most trustworthy of men, and confer honor after honor upon him in their societies. He is held in the highest esteem and regard by the immediate community, and is identified by the business men in his line all over the city. His business is wholesale and retail, and very few houses of this kind in this city enjoy a better and larger trade than does Mr. Seipp.

CHAS. W. KIEFER, CONFECTIONERY, 444 DIAMOND STREET.

One of the neatest and most attractive confectionery stores in this section is that kept by Chas. W. Kiefer, at 444 Diamond street. Mr. Kiefer has been in the place since April 1890, and seems to have filled an opening for an energetic person in his line of pursuit. It is evident that he is going to make a perfect success of his venture in that neighborhood. Already he does a thriving business, and the chances are that his opportunities in that respect will be on a steady increase. This is as it should be, as Mr. Kiefer thoroughly understands the manufacture of all kinds of confectionery and uses nothing but the best and purest material in the make of confections. Moreover, his customers can feel perfectly safe in dealing with him, as he makes all his wares himself and can vouch for the purity of everything leaving his store. He keeps on hand at all times a most attractive stock of all kinds of candy, such as caramels, fine chocolates, marshmallow, deliciously flavored mint, lemon, teaberry, hoarhound, and other pleasing extracts, while his mixtures are unexcelled. In addition to the fine quality of his candy, the style in which he puts it up is worthy of encouragement. His boxes are a pretty "souvenir," even when they are emptied of their sweet contents. Very often we see confections done up as well and looking very tempting, but there is need to be careful in the purchase of candy, as indeed, in almost everything we eat. Very often we read of persons, generally children, being poisoned by eating candy. Now, although too much sugar is not recommended as an article of food, yet pure sugar will never poison any one. This shows that other and more dangerous substances are sometimes used in the manufacture of candy.

In view of this fact, it is well to know that the con-

fectioner is a man of conscience. We feel that it is only just to Mr. Kiefer to class him as such. Mr. Kiefer is a German by birth, and a very pleasant person to meet with ; he has many friends in business and social life, and is a favorite among them.

G. CHANDLER RICE & CO., PAINT MANUFACTURERS,
2434 KENSINGTON AVENUE.

The district of Kensington as a manufacturing centre is so widely known that but little can be said. Manufacturers of all kinds are located within its limits. The paint trade has a strong exponent in the personage of Messrs. G. Chandler Rice & Co. This business was originally established about thirty years ago by Mr. J. A. Griffiths, who was succeeded by Messrs. Watson and Hallghey, who in turn sold out to the present organization about four years ago. The premises occupied are of ample proportions, having a frontage on Kensington avenue of 30 feet and a depth of about 70 feet. All the newest and most improved appliances are in operation, steam power being used. The office is located at 2434 Kensington avenue, and the stable and warehouse at the corner of Caldwell and Cumberland streets.

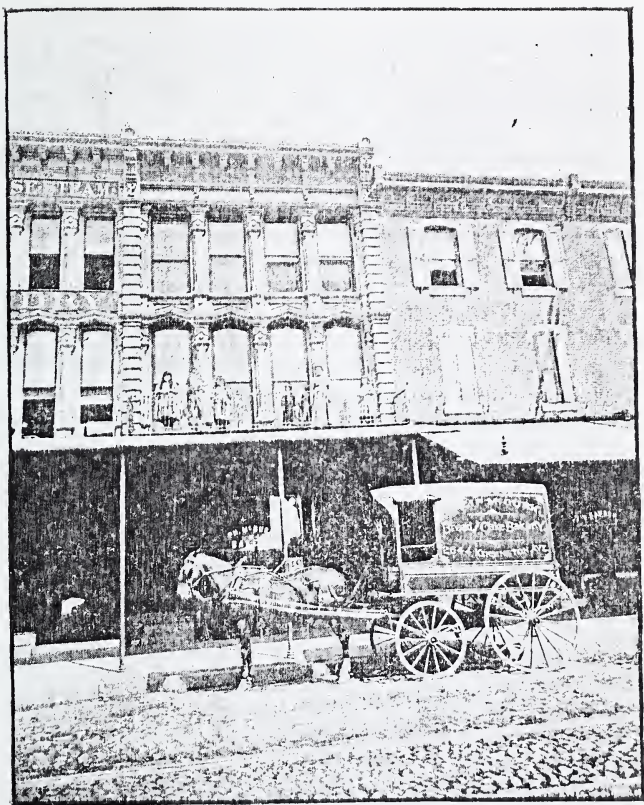
The firm are manufacturers and dealers in white leads, tinted leads, zines, painters' colors, liquid colors, car and bridge paints, coach colors, and colors in oil and Japan, fillers for wood and iron, putty, varnishes, window glass, brushes, artists' materials, and in fact everything in that line. Roofing materials are also handled extensively. The trade is wholesale as well as retail, extending all over the city and the surrounding country, and is steadily increasing. The members of the firm are Messrs. G. Chandler Rice, Jr., and Conrad F. Rice. These gentlemen are both fully familiar with this line, and are capable of fully supply-



ing all demands that may be made upon them. Mr. C. F. Rice is a member of the Grand Lodge of Odd Fellows.

B. H. CRAMP & CO., BRASS FOUNDERS, MANUFACTURERS OF AMERICAN MANGANESE BRONZE AND CRAMP'S SILVER ALLOY, YORK AND THOMPSON STREETS.

This firm does a general brass foundry business, making a specialty of large and heavy castings. They also manufacture American Manganese Bronze, having first introduced this valuable alloy into use in America. Their silver alloy is used in manufacturing table ware, etc., and is the best metal for this purpose except silver. The brass foundry is 137x87 feet, and with their other buildings, occupies a lot 166x155 feet. The Messrs. Cramp contemplate making further improvements, and for this purpose they have a lot immediately back of them of about the same dimensions as that already occupied by their present plant. The foundry is supplied with one fifteen-ton jib crane, one ten-ton jib crane, two 1½ ton jib cranes, one 1½ ton traveling crane, and one three-ton traveling crane. It is also supplied with all other appliances requisite for carrying on a first-class brass foundry business. The foundry is also supplied with fifty-two crucible furnaces, capable of melting 25,000 pounds of brass in about two and a half hours. This could be repeated if necessary at least three times a day, so that the daily capacity of the Messrs. Cramp is 75,000 pounds. The Messrs. Cramp have the largest brass foundry in America, and can make larger casting and more of them, than any competitor. The members of the firm are Benj. H. and Courtland D. Cramp, both of them sons of Chas. H. Cramp, President of the well-known Ship-Building Company.



P. MCGURK, 2644 KENSINGTON AVENUE.

P. MCGURK, BAKERY, 2644 KENSINGTON
AVENUE.

Bread has been styled the staff of life, and indeed it is, for where is the family who live without consuming large quantities of this commodity. It is always desirable to obtain the best quality, and that nothing but the best materials be used in its manufacture. Among the well-known bakers in this district we may mention Mr. McGurk. This gentleman opened business here about eight years ago, and has, through his activity and energy, built up an extensive trade in this section.

The premises are located at No. 2644 Kensington avenue. They are of ample size, and in every way fitted with the newest and best appliances for improving the product. The bake house is located in the basement. All kinds of bread, pies, biscuits, plain and fancy cakes are made. Nothing but the most skilled labor is employed, which, together with the high class materials used, make a product that is second to none. Mr. McGurk is a practical man, well up in his business, and does a large trade.

H. P. YOUNG, CONFECTIONERY AND ICE CREAM, 254
EAST GIRARD AVENUE.

There is probably no nation in the world which consumes such an enormous quantity of pies, cakes, confectionery and ice cream as does the American, and while this habit is said to be very injurious to health, the fact remains that there is likewise no healthier nation than ours. It is obvious, therefore, that the habit existing, there should be many enterprising dealers actively engaged in catering to it, and among those in Kensington none bears a higher reputation for first-class goods than does Mr. H. P. Young, whose elegantly appointed ice cream parlors are located at 254 East Girard avenue. This gentleman, although only established on his own account a little over two

years, is already very popular and enjoying a large and lucrative patronage, which is constantly growing. The premises occupied are spacious, conveniently arranged and elegantly fitted up, and present at all times a most invitingly clean and cool appearance. A superior stock of well selected confectionery is carried in addition to a fine assortment of home-made bread, pies, cakes and ice cream, the latter being manufactured on the premises, in all flavors. Mr. Young, who is a young man in the prime of life, is a native of Philadelphia, and has by indomitable industry, excellence of goods and unswerving honesty in all his transactions, secured a very enviable position in the community, and his success is as gratifying as it is well merited.

L. KREBS, DEALER IN CHOICE MEATS, 2401 EAST CUMBERLAND STREET.

The founding of this business owes its origin to Chas. Blockmeyer, and the present proprietor succeeded to the control in 1889, adding a new impetus to the trade centered here, and winning the confidence and good will of a larger portion of the community. In a selesroom 15x25 feet in area, fully equipped with all the facilities and appliances required by the trade, we mention two large ice-boxes of improved pattern for the preservation of meats. The stock embraces all kinds of fresh and smoked meats, beef, veal, mutton, pork and lamb. Doing their own slaughtering they are prepared to guarantee the quality, healthfully and freshness of the stock, and during the season the hogs are killed just as needed. An immense trade being transacted in hams, lard, shoulder, bacon, etc.

Mrs. L. Krebs is a native of Philadelphia, and in mercantile circles she is regarded as a responsible dealer who commands the respect of all with whom she holds business relations.

J. W. & C. D. BARRETT, PAPERHANGERS, 256
EAST GIRARD AVENUE.

This is indeed an age of progress, and with the advanced and more refined tastes of the people has come a demand for new styles and more artistic productions in all departments of commerce. For obvious reasons, one of the first branches of trade to feel this demand is that which supplies the medium for home decorations, as it is the laudable object of all people of culture to keep pace with the universal progress in this respect. Among those actively engaged in this line in Kensington we find the house of Messrs. J. W. & C. D. Barrett, which has been in existence for the past twenty-eight years, having been established in 1862 by Mr. J. W. Barrett at 1219 Marlborough street, and subsequently removed to the present address in 1878, Mr. C. D. Barrett, his son, being admitted to the firm in the spring of this year. The store occupied is commodious and conveniently arranged for the purposes of the business, while the stock carried embraces a full line of medium papers as well as those of lower grades, together with an assortment of centres, borders, dados, etc., to match. All work executed by Messrs. Barrett is done in the most masterly manner, both gentlemen being practical men of wide experience. All orders are given prompt attention and at prices which are in every case based upon moderation, the result being that a large and lucrative trade has been secured from amongst the most desirable class of patrons. Both father and son are natives of this city and are widely known throughout the district, enjoying the confidence and esteem of both trade and social circles. Mr. J. W. Barrett was a soldier in the Union Army during the late war, serving with distinction. In 1861 he joined the 20th Pennsylvania Volunteers as a three months' man, subsequently enlisting in the 119th Pennsylvania V. Infantry. While serving in this regiment he was severely wounded at the battle of

Antietam, and carries the ball in his limb to this day. He also contracted several diseases from exhaustion and exposure, being finally discharged from the hospital in the early part of 1863, suffering from heart disease, dropsy and kidney disease. He attributes his recovery from the two latter complaints to the exercise obtained from following his business.

M. SCHENER'S CASH AND CREDIT HOUSE, 1235
NORTH SECOND STREET.

The manifold advantages of a credit system to poor persons can readily be seen by all thinking persons. Take as an instance the establishment of Mr. M. Schener. To this gentleman, any reliable housekeeper or person can come and purchase anything that they may desire and pay for it in small weekly or monthly installments, whereas if he was compelled to pay cash for the article he could not obtain it. All goods are sold at the closest market prices. This establishment was started in 1866, some twenty-five years ago, in a comparatively small way. The trade has been steadily increasing until it has reached quite large proportions. The premises are of ample size, being about 20x35 feet in dimensions; a very heavy stock is carried, comprising all kinds of dry goods, carpets, furniture, wringers, clocks, parasols, and in fact almost anything that could be desired. The best terms are made, whether it is a cash or credit transaction. Mr. Schener, with the assistance of his son Daniel, who attends to all outside matters and collections, has been in this line some ten years, and is thoroughly familiar with all the many details of the business. A native of Germany, Mr. Schener has spent the best part of his life here. His wife is also associated with him in business and gives courteous attention to their many patrons at their store. She is a very active, polite and energetic business woman.

JOHN BLOOD & CO., KNITTING MILLS, N. W. COR.
SEVENTH AND SOMERSET STREETS.

In no branch of industry have more rapid strides been made than in the manufacture of knit goods and hosiery. Through the enterprise, skill and resource of the American manufacturer all kinds of knit goods are produced in the United States on a pace, and in some instances, superior to the foreign makers. The extensive mills of John Blood & Co. are a most valuable factor in promoting the supremacy of Philadelphia as a great textile centre. The business was originally established by Messrs. Blood & Diggle at Third and Master streets, in a comparatively small way. By dint of enterprise, coupled with a high standard of merit to all their productions, they were soon compelled to seek more commodious quarters. And from time to time the business grew with such rapidity that in September 1886, the present commodiously equipped mills were resorted to, and an extensive business prosecuted, reaching out all over this country. The mill is a four story brick structure of ample dimensions. On the first floor are situated offices, sample rooms, etc., on the upper floors the machinery is stationed, and the finest medium and ordinary grades of hosiery in cotton and merino for men's, women's and children's wear are made. There are upwards of 500 knitting machines, 35 looping machines, 40 sewing machines, as well as other appliances for the successful conduct of a large establishment of this character. The annual output reaching into 350,000 dozens of hosiery annually and requiring the employment of from 400 to 500 skilled hands. Every means is at hand for catering to the demands of a select and extensive trade. The production of these mills are not exceeded by any other in superior quality and general excellence of finish.

It may be well to add that perhaps much of the success this firm has met with is due to the fact that

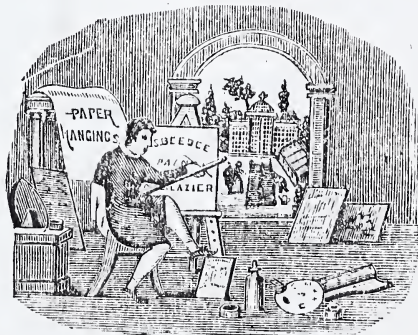
both members are practical men, born and raised in the business and through whose energy, industry and push and sagacious executive abilities as business men has placed them in a leading position among the responsible manufacturers of this country. Mr. John Blood is a native of England, a long resident of this country, and thoroughly identified with its institutions and welfare. Mr. John Diggle is a native of Philadelphia, whose commercial and industrial resources are promoted by his zeal and discrimination.

GEISSLER BROTHERS, WHOLESALE AND RETAIL TOBACCONISTS, N. W. COR. FRONT AND THOMPSON STREETS.

There are but few habits that have as strong a hold on humanity as the use of tobacco. There is a large amount of capital invested in the growth, manufacture and sale of this commodity. Among the prominent representatives of the latter class we would mention Messrs. Geissler Bros. This business was originally established in 1855, and from the first it has steadily increased in size. About four years ago the present building was taken at the N. W. corner of Front and Thompson streets, and in January, 1890, Mr. C. J. Geissler was admitted to the firm. The stock carried is very large, comprising a large assortment of all kinds of tobacco, cigars and smokers articles. The trade is wholesale and retail, storekeepers being supplied at the lowest rates. The firm also operates a branch store at No. 8 South Delaware avenue. The management of affairs is devolved upon Messrs Geo. and C. J. Geissler; both gentlemen are fully familiar with the details of the business and cater to the demand of the trade. Among the best known brands of cigars turned out by this firm is the "Geisslers' Secrets," which is a five-cent straight and the "Amende," which retails at three cents.

SAMUEL BEEBEE, INTERIOR DECORATIONS, 2602
FRANKFORD AVENUE.

The interior decoration of our dwellings has always been a question of great importance; how to do it in the most beautiful manner for the least amount of cost, etc. There have been great improvements made in this line in the past ten years. Among the best known, alert and enterprising decorators in this section may be mentioned Mr. Samuel Beebee. This estimable gentleman originally established business in 1874, in a very small way, gradually the trade increased until about ten years ago the present quarters were obtained.



They are of ample proportions and are well appointed and give evidence of the skill of the proprietor. All kinds of plain and decorative painting is done. Paper hangings, wall and ceiling decorations are also carried in stock. Specialties are made of sign painting and frescoeing.

Mr. Beebee, through his long experience in this line, is fully familiar with all its many details and is able to please the most fastidious. He is a native of England, coming to this country many years ago. He has always been prominently identified in works of

philanthropy in this section and is a local preacher in the Methodist Church. This gentleman is recognized as one of our leading Christian citizens, whose example may well be followed with merit and esteem.

CONRAD PFAFF, MANUFACTURER OF CONFECTIONERY,
ETC., 249 EAST GIRARD AVENUE.

With the introduction of new and improved machinery and a rapidly growing population, every description of commercial and industrial enterprises has taken rapid strides forward all over the country, Philadelphia nobly maintaining her prominent position in the lead. Amongst the many individuals who have contributed to this gratifying advance, none deserve greater credit than Mr. Conrad Pfaff, manufacturer of confectionery, at 249 East Girard avenue. This gentleman inaugurated his enterprise thirty-five years ago on the same street, and has been in his present location for the past twenty-two years. He occupies commodious quarters, comprising the first floor and basement of his building, 20x32 feet in dimensions, the store being handsomely fitted up and very conveniently arranged. The stock carried is very large and consists of a fine and full assortment of every description of confectionery, and in their season, Easter and Christmas goods in large variety. Nothing but the purest materials are allowed to enter into the composition of Mr. Pfaff's products, while all utensils and appliances exhibit the highest degree of cleanliness, the result being a widespread reputation for very superior goods, which are sold at prices which defy competition. The trade, which extends throughout the city and vicinity, is secured from the most reliable class of customers and is both of a wholesale and retail nature. Mr. Pfaff is a native of this city and a prominent member of several fraternal orders.

JAMES BARKER, MANUFACTURER OF COTTON AND WOOLEN MACHINERY AND FINE GRAY IRON CASTINGS, SECOND AND SOMERSET STREETS.

The prosperous house of Mr. James Barker, manufacturer of cotton and woollen machinery and fine gray iron castings of every description, is widely recognized as an important and desirable source of supply for manufacturers and machinists in many different branches of trade. This business was inaugurated in 1879 under the style of Holt & Barker, who were located on Library street, in the rear of Goldsmith's Hall. In 1882 this partnership was dissolved, the business passing into the hands of Messrs. Barker & Beeston, the new firm removing to more commodious quarters on Knorr street. This house continued in active and prosperous business until 1886, when the partnership was dissolved, Mr. Beeston retiring. Mr. Barker then removed to his present location and continued the business in his own name, conducting the same on the old lines of promptitude, superior workmanship, liberal and straightforward commercial principles. The premises occupied are very spacious and commodious, covering a lot 111x210 feet in dimensions and comprising machine shop, foundry, stables and five dwellings for employees.

The various buildings are fully supplied with ample and complete facilities for executing all orders, both large and small, in the most expeditious and superior manner, including full steam power and the latest improved machinery and appliances known to the trade. From seventy-five to ninety skilled hands are employed in the various branches of the business, which consists of the manufacture of all kinds of cotton and woollen machinery and small and medium fine gray iron castings, both from stock patterns or from private designs. No house in this line is better prepared to minister to the wants of manufacturers and mill owners, and a large

and lucrative trade has been built up throughout the United States (with the assistance of three traveling salesmen), as patrons placing their orders with this establishment are attracted by the honorable methods in force, the superior inducements offered in goods and prices, and the eminently satisfactory manner in which their orders are fulfilled. Mr. Barker is a gentleman of ripe experience as an engineer, machinist and iron founder, thoroughly conversant with every detail and requirement of the trade. He is a native of England and has resided in this city for the past seventeen years, and by his genial manners and executive ability has won for himself a foremost place in the manufacturing world, his success being as well merited as it has been honestly won.

T. B. STOOP, VETERINARY HORSE SHOEER, 1764
NORTH FRONT STREET.

The value of a horse as a beast of burden is so important that it requires no comment here, but we do say that in order to obtain good results particular attention must be given to the care of the feet. None but a thoroughly experienced man should be allowed to touch his feet, as a horse once ill shod will often require months to cure his feet. As among the most skillful devoting their energies to this line, we take pleasure in bringing before our readers the establishment of T. B. Stoop, successor to T. F. Hammond. This gentleman became owner of this business about nine months ago, and has already proved the undertaking to be a success. The premises are located at No. 1764 North Front street. They are ample size, being about 20x40 feet in dimensions, all the newest improvements in machinery and tools are brought into use. All kinds of light and heavy shoeing is done,

particular attention being given to lame horses and horses with diseased feet of any character. Thus far his ability and skill in the care of horses is so well-merited that his trade begins to extend all over the city. Mr. Stoop is a thoroughly practical man and fully familiar with all the many details of this business. Mr. Stoop also carries on a livery stable at 1532 and 1534 Frankford avenue, at which any kind of teams may be hired at all hours at reasonable rates. Special attention is given to boarding horses by the week or month. He is a native of Philadelphia, and is widely known and highly respected in both commercial and social circles.

**FREDERICK WAHL, BREAD, PLAIN AND FANCY CAKE
AND PIE BAKER, SEPVIVA AND HUNTINGDON
STREETS.**

For seven years the gentleman whose name heads this article has been located here and during that time has increased his business in wider proportions, due to consistent business management and a fine line of goods. In a salesroom 15x15 feet in dimensions, very neat and clean in appearance, and fitted out with all the fixtures of the business. The bakery is in the basement, with all the appliances known to the trade. A competent journeyman is employed and upwards of four barrels of flour are worked off weekly into rye and wheat bread, plain and fancy cakes and pies of all kinds. The quality and flavor of these goods are not surpassed by any other house of its kind in the city and a flourishing trade done in the vicinity and the outlying districts, customers at a distance being served regularly every day with fresh goods.

Born in Germany, Mr. Wahl has spent many years in this useful business, and as a business man is respected by all who know him for his thrift and energy

JOSEPH A. BEGGS, MANUFACTURER OF CURTAINS
AND DRAPERIES, FOURTH AND SOMERSET STREETS.

The production of articles pertaining to drapery has in the past few years assumed greater proportions, and the intricacies pertaining to the trade are steadily bearing a greater test of perfection. In this connection we direct attention to this industry and note one of its representatives. Formerly a member of the firm of Blair & Beggs, they located in 1884 on Fourth street above Somerset. Three years later the firm removed to their present quarters, and on January 1st, of the current year, Mr. Joseph A. Beggs assumed entire control. The entire second floor of a large mill is used for manufacturing purposes, and here the most artistic work is executed in the manufacturing of every description of curtains, drapery, fringes, etc. Fully equipped with all the latest designs in machinery required by the trade, thirty power, as well as ten hand looms, and all the necessary appurtenances of such an establishment is utilized in its productions. The ingenious machines are especially constructed for the manufacture of the finer grades of goods pertaining to this line and the trade mark and label of the house are now recognized by the trade as guarantees of reliability. The goods manufactured are made to order only and find a ready sale all over the United States. Upwards of seventy-five skilled hands are employed and an immense amount of work turned out annually. The productions of this mill are recognized as standard goods and are unexcelled in quality, finish and uniform excellence.

A native of Philadelphia, the subject of this review has spent a life's experience in the mechanical aspect of this industry and under his wise guidance and judicious management the products of his manufactory are appreciated by the trade and a critical public generally. In business and manufacturing circles Mr.

Beggs holds the esteem and confidence of all with whom he forms commercial relations and reviews with credit the success of an honorable career.

THOMAS R. ELKINS, GENTLEMEN'S HATS OF EVERY
DESCRIPTION, 2565 AMBER STREET.

From the rich and Turbined Turk, down to the Sombrero covered Mexican the world over, the custom of wearing hats is modified only by style and shape, due to the country, climate and the mode of life among its people. The wearing of hats and the method of covering the head is as old as civilization itself. In connection with this subject, attention is directed to the hat emporium of Mr. Thos. R. Elkins, who established here about two years ago, having been on the opposite side of the street for ten years, and has since ingratiated himself into the confidence of the community, by selling a fine quality of goods at the ordinary prices. The salesroom is 15x15 feet in area, attractively arranged and containing a full stock of hats and caps, for men's, boys' and children's wear. All kinds of felt, soft and stiff hats, cloth, silk and straw goods.

All the most fashionable metropolitan styles and shapes extant are exhibited, and a stock of goods carried that only a first-class house can handle. Courteous and affable in demeanor, Mr. Elkin is respected by all who know him and leaves no means undone that will in any way foster the interest of a select trade. Born in Philadelphia, this gentleman was early apprenticed to the hatters' craft. Being a practical hatter by trade, he is in every way qualified to pursue this mercantile line and preside over the destinies of such an establishment, giving his patrons the benefit of his knowledge and skill.

WM. H. KRIPS, AWNING MANUFACTURER, 303
DIAMOND STREET.

In passing along many of our streets, particularly those lately built up, where outside shutters are dispensed with, what a cosy and home-like appearance a pretty set of awnings gives a dwelling. It not only imparts a look of thrift to the exterior, but it adds greatly to the comfort within, by excluding the (sometimes) unwelcome rays of a too warm or brilliant sun. Prudent housekeepers do not like a continual sunlight on their carpets, as it is certain destruction to many of the colors used in the dyeing of those necessary adjuncts to neat furnishing. To all such we wish to point out the wisdom of consulting Mr. Wm. H. Krips when thinking of purchasing anything in that line. His place of business is 303 Diamond street, where he has been doing very satisfactory work for fifteen years. His store is 20x20 feet, and fitted with every convenience for his work. His great specialty is window awnings; in these he cannot be excelled either in reasonable charges or good workmanship. Mr. Krips is a native of Philadelphia, and has been engaged in this business over forty-seven years. His efforts in this line of business meets with very cordial support, as his friends know he always handles a first-class article, and they can rely on his honesty in all his dealings.

A man who studies the comfort of his friends as Mr. Krips does, and who gives the most good for the least possible cost, is deserving of a liberal patronage, and all who bestow it will have every reason to congratulate themselves. When in his neighborhood, drop in and see him, you will find him both intelligent and sociable. He is highly respected among his many social and business friends. Mr. Krips, during the time the heavy clouds hung over this country, enlisted in the ranks defending the flag of the Union in 1863, in Company C, 112th Regiment Pennsylvania Volun-

teers, and fought in some thirty battles, having a checkered career in being engaged in all the battles of the Potomac. He was in Gen. Auger's department for sixteen months in the capacity of a detective. He is now a member of Gen. D. B. Birney Post, No. 63, G. A. R., and is well-known in martial and social circles. It may be well to mention the fact that the entire family of Mr. Krips are soldiers, and due notice should be given to his wife, Susanna Krips, who in 1863, left Philadelphia for the battle-field of revolution. She became a volunteer nurse in Slough Barricks Hospital at Alexandria, Va., then later matron at this place, doing whatever service she could at the hospital and at the regiment. This lady spent about three years in this capacity, administering to the welfare and comfort of the "Boys in Blue," and she certainly deserves all the eulogium that may be attributed to her honorable career.

JOSEPH LEUTE, JR., HOUSEFURNISHING GOODS, CHINA
AND GLASSWARE, 1942 NORTH FRONT STREET.

In but few lines of business does it require more tact and artistic ability to select a choice and complete line of goods than in stocking a store with housefurnishing goods, china and glassware, and the various articles of bric-a-brac, so necessary and useful in embellishing the homes of our people.

In this, Mr. Leute is an adept, and his large establishment at 1942 North Front street, presents a really beautiful sight, with its long and varied assortment of china and glassware, which under the rays of the electric and gaslight, scintillate and sparkle with all the prismatic colors of the rainbow. A specialty is made of all kinds baby coaches, wire screens, library and table lamps and all kinds of toys in season and holidays. Mr. Leute, Jr., was born and raised in this city, the cradle of American Independence, and is also a

prominent member of the I. O. O. F., and enjoys the esteem of all with whom he forms social as well as business relations.

BENJAMIN RECKENDORFER, MANUFACTURER OF PICTURE FRAMES AND DEALER IN FANCY GOODS, 2129 NORTH FRONT STREET, AND 321 EAST GIRARD AVENUE.

This is one of the largest and oldest establishments of the kind in this district. The industry dates its inception back to 1880, when it was founded by the present proprietor, at 2129 North Front street, and under his skillful management has been directed with steadily increasing success from the outset. A large and influential trade has been developed throughout the city, and the house bears a first-class reputation for the superiority of its output and the honorable methods governing its management.

The premises utilized for the purposes of the business are spacious and commodious, and picture frames are manufactured in immense quantities in a vast variety of styles and designs from the plainest to the most ornate and artistic. The salesroom is replete with a heavy stock of these superior frames, together with a fine display of pictures, chromos, trunks, travelling bags, stationery figures, fancy and fine art goods. The business has increased of late to such proportions that Mr. Reckendorfer has within a few months opened a branch store at 321 East Girard avenue, where the same excellent management prevails, and will undoubtedly bring its reward in the near future. Mr. Reckendorfer is a native of this city, who has risen to his present high position entirely through his own industry and perseverance, and is well and popularly known and esteemed by the entire community. He is a prominent member of the K. P.



R. J. SCHOENER.

R. J. SCHOENER, PLANTATION CIGAR AND TOBACCO
STORE, 2333 FRANKFORD AVENUE.

Adulteration is carried to great excesses in almost every line of business, perhaps in no line is this more fully exemplified than in the tobacco business. The greatest care must be exercised in the purchase of stock, as many of the largest manufacturers' goods are fixed unbeknownce to them. There is not a place in this section that sell better stock for the money than Mr. R. J. Schoener. This gentleman started business here about eight years ago, and later a store was opened at Marlborough street and Girard avenue. They are both of ample proportions for the business transacted.

A heavy stock is carried in both establishments, comprising a choice selection of domestic cigars made with the best imported Havana and Sumatra wrappers. All kinds of smoking and chewing tobacco, pipes, cigarettes and smokers' articles are also handled. All the Sunday, weekly and daily papers are also kept. Mr. R. J. Schoener has been a resident of Kensington for many years, and is one of the best known cigar dealers in this section. He is a worthy Past Master of the Shield of Honor and a prominent member of the Red Cross and Odd Fellows, holding the position of trustee and acting treasurer in the Standard Lodge, No. 396, I. O. O. F.

F. W. STOCKBERGER, GROCERIES AND PROVISIONS,
14 WEST THOMPSON STREET.

In considering the relative values of various commercial enterprises, those which supply the largest number of the necessities of mankind should come first, and we know of none more important than the retail trade in groceries and provisions. As a prominent representative of this vicinity, we may mention Mr.

F. W. Stockberger. This gentleman started business here about two years ago, and has already built up quite a large trade.

The premises are located at 14 West Thompson street. They are of ample size and are very neatly arranged. A large stock is carried, comprising a choice selection of fancy and staple groceries, provisions, and in fact everything in this line. Purchases are delivered to all patrons of the city free of charge. Mr. Stockberger has been a life-long resident of the city and is recognized as an enterprising merchant.

CHARLES R. SHARER, PAPER HANGER, 228 RICHMOND STREET.

This is an age of decoration and within a comparatively few years it has been the subject of many and great improvements that have rendered the use of artistic embellishments in our homes much more general than was formerly possible. No branch of industry has contributed more to this desirable end than that of the paper hanger, and among those engaged in this line in Kensington will be found Mr. Charles R. Sharer, whose office and store are located at No. 228 Richmond street. The business of this honorable house was founded about forty-two years ago by the father of the present proprietor and was very successfully conducted by him up to the time of his lamented death in 1882, when his son succeeded to the sole control, and in the meantime has not only retained the old patrons of the house but has succeeded in gaining many new customers. He is a native of Philadelphia, and a practical and skillful artisan in his line and he conducts his business upon a policy of reasonable prices, combined with honorable dealings, and all customers can rely upon prompt and efficient service. The premises occupied are very commodious and conveniently arranged for the display and sale of his goods.

Here may be seen a choice selection of the latest novelties in all kinds of wall paper from the cheapest prints to the most elaborate and magnificent grades and qualities.

Mr. Sharer is an original and tasteful designer and an excellent judge of shades and effects and of the patterns that will best serve the purposes of harmonious blendings in household decorations.

WASHINGTON H. WOOLLEY, GENERAL HOSIERY
AND NOTION DEALER, 2839 KENSINGTON AVE.

In an industrial reflex of the dry goods and notion trade in this section attention is directed to the establishment under review. Originally established in 1885, then at Ruth and Cambria streets, the present location has been resorted to three years ago and the salesroom occupied for business purposes is 25x20 feet in dimensions, amply stocked with a general line of dry goods of every description, regular and half hose from the finest to the most plain in quality, texture and fabric, linens, calicoes, muslins, flannels and dress goods of the newest design in striped, plain and figured patterns, ladies' and gent's underwear, collars, cuffs, scarfs and a general line of neckwear. In the successful prosecution of the trade centered here several assistants are employed, under the direction of Mrs. Woolley, a lady of refinement, skill and executive management, Mr. Woolley, during the day, being engaged in the superintendence of a large mill in this district.

A master mechanic of standing, his entire energies are spent in the direction of the woolen and cotton industry over which he presides. A native of England, he came to this country seventeen years ago and has proven himself a commercial representative of no mean ability, winning the esteem of all with whom he holds business relations.

THOMAS DOWDALL, TRUCK AND WAGON BUILDER,
1040 GERMANTOWN AVENUE.

Since the advent of the modern factory-made truck and wagon, the merits of a truly well built vehicle are brought out even more strongly by the contrast than ever before. There are so many important items to receive attention in the construction of a first-class vehicle that many years experience and application are essential to the production of satisfactory results. There are in Kensington many who believe in the old plan of putting only first-class materials and the best hand-work into the wood they turn out. Among those in this important industry and enjoying a wide reputation for doing such work and adhering to straightforward business methods, is Mr. Thomas Dowdall, truck, wagon and dray builder, whose establishment is very eligibly located at No. 1040 Germantown avenue. These premises have been utilized for this line of business for the past sixty-five years, and are amongst the oldest works of the kind in this district. His immediate predecessors were Messrs. Fultz & Fox, who occupied the works for a period of about ten years, Mr. Dowdall succeeding them in 1884. He has had many years experience in this line of trade and from his start has met with the most flattering success, and in consequence of the superior work he has produced his business has increased to quite formidable proportions, and his services are in constant demand. He occupies very commodious premises, embracing a two-story brick building having an area of 300x150x280 feet in triangular form, suitably divided into wheelright's shop, paint shop and blacksmith's shop, which are fully equipped with all the tools and appliances required in turning out first-class work, and employing a number of skilled and experienced workmen sufficient to meet the demands of the trade. The products of his factory embrace light and heavy wagons of all kinds.

carts, drays and wheelbarrows for every purpose. These are all made of the very soundest and best seasoned woods, steel, iron and other materials, and are light-running, durable and convenient for city or road purposes, while every care is given to all kinds of repairs in this line.

Mr. Dowdall gives his personal attention to his entire business and his prices are very reasonable. He is a native of Ireland, but was raised in this city. He is a thoroughly reliable man of correct business methods and fully competent for the successful accomplishment of anything demanded in his line of business.

S. REINHEIMER, PAPER HANGER, 1013 NORTH
SECOND STREET.

By the side of old enterprises new business houses are constantly arising and quickly gaining, by the energy brought into their management, a prominent position in their particular lines of trade. This is precisely what should be, since it marks a progress and advancement in the welfare of the community where such houses are located.

Among Kensington's business houses, which are comparatively new and already quite popular, will be found that of Mr. S. Reinheimer, who is a practical paper hanger, and located at No. 1013 North Second street. This gentleman, who has had a wide range of practical experience during the many years he has been connected with the trade, established himself at his present address in 1889, and by his industry, superior work and close study of the wants of customers, has succeeded in securing a good and permanent patronage from the best classes in the district. The store occupied is very commodious, 20x30 feet in dimensions, neatly fitted up and conveniently arranged for the display, inspection and sale of his goods. The stock

carried embraces a full line of medium wall papers in chaste designs and beautiful colors, as well as those of a cheaper kind, together with an assortment of borders, dados, centre pieces, etc., to match. All orders receive his prompt attention and are executed in the best possible manner, while the prices charged are extremely reasonable in every case. Mr. Reinheimer is a native of Philadelphia, and by his uniform, upright methods, has entered upon a career of success which promises to be of the enduring kind.

WM. ZEPP, UPHOLSTERY AND CHAIR WAREHOUSE,
1317 FRANKFORD AVENUE.

For many years, reaching upwards of forty, Mr. Wm. Zepp has been actively engaged in this business, and by energy has won distinction as a reliable workman, paying close personal attention to the details of all orders. As tufted furniture and fancy chairs spring into style again, the trade has been active and no lack of attention is bestowed upon the demands of the patron.

Mr. Zepp is a gentleman who has had a life experience in this line. Opened business in various parts of this section of the city, and came to his present location about ten years ago. As an upholsterer, he is particularly skillful, all the finest kinds of repair work being executed. The assistance of from four to six hands being employed in and out of the building. For years the largest part of the trade was manufacturing blinds, and considerable attention is still bestowed on this branch of the trade. A new feature being added to the business, is a full stock of china, crockery and glassware, as well as looking glasses, mirrors, etc. Mr. Zepp has been a life-long resident of the State. He is very well known in this section of the city, and commands the good-will of a large circle of patronage for miles around.

ANDREW MCKAY, PRACTICAL SADDLE AND HARNESS
MAKER, 1524 GERMANTOWN AVENUE.

When, in compiling a review of this character, we notice that a firm has been in active existence a long time, we feel no hesitancy in recommending our readers to deal with such an establishment.

Among the old established houses in this section we may mention Mr. Andrew McKay. This gentleman started business here about thirteen years ago, and has built up an enormous trade. The store is located at No. 1524 Germantown avenue, the corner of Fourth street. It is of ample size and is in every way fitted in a first-class manner. The services of two capable workmen are constantly required. Here may be found a large assortment of harness, saddlery and horse furnishings generally. Particular attention is paid to special orders. Mr. McKay has been in this line five years and is fully familiar with all the many details of the work. He is also a member of the I. O. O. F. and Masonic lodges.

WILLIAM RHODES, SHAWL MANUFACTURER, SOM-
ERSET AND HANCOCK STREETS.

That Philadelphia occupies one of the foremost places in the United States in the textile industries, and has some of the largest concerns in the world engaged in that branch within her limits, is a fact which is beyond dispute. Amongst the progressive establishments so engaged we find that of Mr. Wm. Rhodes, of Somerset and Hancock streets, who is an extensive manufacturer of shawls. He inaugurated this business on his own account in 1885, having previously been engaged for fifteen years with the well-known house of Jos. D. McKee. Mr. Rhodes utilizes for manufacturing purposes a space of 42x75 feet on the third floor of the building, where he has fifteen

Crompton looms with fifteen Jacquard machines attached, besides the other needful appliances for prompt and perfect production, and employs twenty-two expert operators.

He manufactures to order all descriptions of shawls and makes a specialty of figured beavers. The trade of the house already extends all over the United States and is gradually increasing in value and volume, its reputation for superiority and general excellence of material and finish being second to none in the business. The success of Mr. Rhodes has been earned by his constant and careful attention to the wants of customers, together with his genial manners and strict, fair dealing in all transactions. He is a native of England and has resided in this country for twenty-four years, commanding the esteem of all with whom he forms business relations.

CHARLES DIEHL'S CIGAR EMPORIUM AND SOFT DRINK
ESTABLISHMENT, 1221 N. SECOND STREET.

Perhaps there is not a better or more favorably known place in this section of the city than that of Mr. Chas. Diehl. This gentleman originally started business here about seventeen years ago as a beer saloon, and continued as such until three years ago, when, through that infamous license court he was robbed of his rights. About that time he merged his establishment into a cigar store, and he has built up a very large trade in that line. The premises are located at No. 1221 N. Second street, and comprise one of the neatest and most attractively fitted places in that section, the store being about 20x30 feet in dimensions. It is finished throughout in hard wood, and is most complete throughout. Here may be found at all times one of the most carefully selected stocks of imported and domestic cigars, besides all kinds of smoking and chewing

tobacco, pipes, cigarettes and smokers' articles generally. A large and handsome soda water fountain is used, from which all kinds of soft drinks are dispensed.

Mr. Diehl, like many of our most prosperous merchants, is a native of Philadelphia, and is universally respected by all who have ever had any transactions with him of a business nature.

G. H. HILDRETH, GENERAL UPHOLSTERING AND REPAIRING, TULIP AND ARAMINGO STREETS.

There are but few persons who cannot see the usefulness of such an establishment as that of Mr. G. H. Hildreth. This estimable gentleman originally established business three years ago, on Cumberland street, which at present is occupied as his residence. About two years ago the present quarters were vacant, and as they were more desirable they were occupied. They are of ample size, being about 20x30 feet in dimensions. They are fitted in the best and most commodious manner, every convenience being used. From the inception Mr. Hildreth has been most successful. All kinds of upholstering and repairing is done; in this branch of the business Mr. Hildreth is particularly skillful, having been in the line for many years and is thoroughly familiar with all its details. Old furniture is taken in exchange for work done, and bought for cash, the highest price being paid. A large stock of new and second-hand furniture is carried, comprising everything imaginable coming under that head.

Mr. Hildreth has become known throughout Kensington as an honest and upright merchant. He is in every way worthy of the patronage that has been bestowed upon him. He is a native of New York state, coming here some time ago, and is highly respected by all who know him,

T. MORAN, GROCERIES AND PROVISIONS, 1413 GERMANTOWN AVENUE.

This house, established fifteen years ago, is doing an extensive business, and there are very few business men who possess a finer location or better facilities for supplying the citizens with groceries than Mr. Moran. The dimensions of his premises are 20x20 feet, and complete in its appointments and provided with every facility for business purposes. He is a live, wide-awake business man, and is ever on the alert to meet the wants of his steadily increasing trade. He carries in stock a valuable assortment of goods, embracing teas, coffees, spices, fruits, vegetables, condiments and table delicacies, sauces, preserves, and everything that is likely to be required in his line.

In addition to this, Mr. Moran is in the coal business and receives orders for the best Lehigh and Schuylkill coal, which are executed promptly. His customers find it a great convenience to leave their coal orders at his store, for they are not only saved the annoyance and trouble of attending to the matter in person elsewhere, but are assured of prompt attention, moderate prices and good hard coal. Mr. Moran is of Irish descent, thoroughgoing, active and enterprising, and commands the respect of the entire community.

C. R. BONG, WHOLESALE TOBACCONIST AND JOBBER
IN FINE CIGARS, 1547 GERMANTOWN AVENUE.

Mr. Bong, who is a native of Germany, has been engaged in the tobacco business for about twelve years. He started in a very small way at first, but being bright, active and diligent, he has built up a large and prosperous business, both wholesale and retail, and his trade extends not only through this city, but to the surrounding towns. He opened the store at 1547 Germantown avenue about two years ago. He has a

place about 18x45 feet, which is very neat and attractive. He carries a full and complete stock of the finest and choicest brands of imported and domestic cigars, as well as a number of medium grades, which are pronounced by the most capable judges to be the finest and best for the price to be found anywhere. Only the best quality, well selected Havana tobacco is used. His assortment of smokers' articles is large and complete, and comprises all grades of Meerschaum goods, pipes, cigar holders, etc., while his stock of smoking and chewing tobaccos, snuff, etc., includes nearly every brand in the market.

Mr. Bong is a man in the prime of life, in full possession of his pristine powers, energetic and a thorough business man, and is respected by all with whom he is brought in contact. He is a member of the Prudential League.

PETER DEVLIN, FINE CIGAR MANUFACTURER AND
DEALER IN TOBACCO AND STATIONERY, 528 W.
LEHIGH AVENUE.

The innocent indulgence of a smoke by Sir Walter Raleigh, in the early part of the sixteenth century, gave to this country one of her greatest industries, that of manufacturing cigars and tobacco. One of the factors in this direction is Mr. Peter Devlin, who occupies a salesroom of ample proportions, attractively arranged and carrying a stock of hand-made cigars of his own manufacture. These goods are unrivaled for full weight, quality, flavor and general excellence. A fine line of manufactured smoking and chewing tobaccos is also kept on hand. The factory is in the rear of the store and two skilled operators are employed, the capacity being 8000 cigars monthly. The special brands manufactured are "Devlin's Best" 5c., and "Amorita," the merits of these cigars being universal.

A native of Ireland and a resident of this country ten years, Mr. Devlin is well-known in trade circles as a reliable dealer, commanding respect and confidence. He is also a representative of the Metropolitan Life Insurance Company and is prepared to write up policies in the company. Besides cigars he carries a fine line of school and house stationery, fancy goods, toys and periodicals, as well as all the leading daily, weekly and Sunday papers.

F. X. BRENNER, MANUFACTURER OF BUILDERS'
HARDWARE, 1621 GERMANTOWN AVENUE.

One of the distinctive industries of every great commercial and manufacturing center, and which contributes not a little to its material prosperity, is the hardware trade, the vast variety of implements, utensils and materials incidental to this line of trade, are indispensable and almost illimitable. Among the houses engaged in this industry in Kensington, which have gained a wide reputation for excellent goods and honorable dealings and worthy of mention in these pages, is that of Mr. F. X. Brenner, dealer in hardware, tools, cutlery and housefurnishing goods, whose well ordered establishment is located at No. 1621 Germantown avenue.

Mr. Brenner was born in Germany and has a thorough knowledge of this business, by years of experience. He inaugurated this enterprise about ten years ago. His premises are spacious and comprise a store about 20x60 feet in dimensions, first floor and basement each having a frontage of twenty feet with a depth of sixty feet, with a full stock of builders' hardware, stoves, heaters, ranges, tin roofing, etc. Jobbing promptly attended to. Mr. Brenner also manufactures an improved poker which is a specialty. He is the inventor and manufacturer of the "Patent Handy Ice Tongs," which have gained a wide reputation.

WM. S. COLBERT, IMPORTER AND JOBBER OF TEAS,
2851 KENSINGTON AVENUE.

There is no article of staple consumption in which greater adulteration is practiced than in tea. The reliable old house of Wm. S. Colbert, at No. 2851 Kensington avenue, dates its establishment back twenty years, then located at No. 2779 Kensington avenue. After a long and successful run of years at this place Mr. Colbert established for some time in Canada, leaving a tottering gap here to be filled until his return on April 3rd, 1883, when the tea trade in this section seemed to be rejuvenated with new life. His present location comprises a salesroom whose dimensions is 17x30 feet, and stocked with a heavy line of pure teas, coffees, sugars and spices. The success with which Mr. Colbert has met with in this trade is due to the fact of having studied the requirements of the trade. Having many years cultivated the taste and mastered the art, he is justly recognized as a tea expert and in selecting this article each invoice is drawn and inspected with the most scrupulous care before purchasing.

All tea leaves of a kind have much the same appearance and only practice and knowledge can discriminate between value and merit, particular attention being paid to have the goods free from dust and any deleterious substances. The connections with this house enables them to procure the finest crop of Foochow, Formosa, and Amoy, Oolong, Green, Japan, Assam and English Breakfast teas with a guarantee for quality and price. This advantage applies also to coffees and spices and all sorts of grocers' sundries in their respective lines. None but absolutely pure goods are allowed on the premises. An extensive trade being transacted all over the city and vicinity. Mr. Colbert making a special feature of importing wholesale, direct from the leading tea marts of the world. This busi-

ness is growing constantly in proportions and well merits the success achieved. A native of Ireland. Wm. S. Colbert has been a resident of this country since 1866 and holds a prominent position among the reliable dealers of Kensington.

PATRICK KEALEY, HARNESS AND COLLAR MAKER,
1029 FRANKFORD AVENUE.

In no branch of mechanical industry is it more important to have good workmanship and practical experienced supervision, than in the saddlery and harness trade. The pretentiously praised cheap harness is dear at any price, and is certain to entail loss, damage or probably fatal results sooner or later. As in everything else so in the harness business, "the best is the cheapest." Among the old established and reliable manufacturers and dealers in harness, etc., located in Kensington, none has secured a stronger hold on the public than has Mr. Patrick Kealey, who holds a deservedly high position in the trade, both on account of his skill and neat and handsome productions. Mr. Kealey having gained a thorough knowledge of his trade during the several years he has been connected with it, and desiring to enter into business on his own account, succeeded Patrick Butler, on April 14, 1891. He has here a store and workshop of ample dimensions, neatly arranged and fully equipped with all the necessary tools and appliances for the production of strictly first-class work. Among which a specialty is made of Irish collars, which are made by hand. Three journeymen of the highest skill being constantly employed.

Mr. Kealey has facilities for making every description of harness, but makes a specialty of heavy road goods, for which he has obtained a standard reputation for excellence and durability. He carries only a

small stock for emergencies, his trade consisting chiefly of custom-made goods, and his strict attention to the wants of customers, coupled with his high sense of fair-dealing in all his transactions, have secured him a steady and permanent patronage. Mr. Kealey is a native of Ireland, and has resided in this city for the past ten years, and was foreman of Mr. Butler's establishment prior to taking control. He is an enterprising business man, who can be safely relied upon to satisfactorily execute all work entrusted to him.

JOHN A. WILLS, MANUFACTURER OF LEATHER TUFTS
FOR MATTRESS MAKERS, 2431 NORTH SIXTH
STREET.

Founded originally three and a half years ago here, this gentleman has by energy and executive ability commanded a reputation in this line of goods, and now supplies the trade all over the city with tufts in the manufacture of mattress. The premises occupied are equipped with all the requisite appliances and tools for the conduct of the business, and the capacity of the factory now reaches a very large output of tufts weekly. These goods are supplied at special rates, and the trade, in quest of inducements, will do well to communicate with this house. In connection with this business, Mr. Wills also prosecutes the shoe business, and is prepared to execute anything in this line, paying special attention to the repairing department. He employs three competent assistants here, and transacts an extensive trade, doing nothing but the best work; his services in this direction claim much attention. In a store adjoining is carried a fine line of plain and fancy confections; this business is also under his supervision. The stock here embraces stick candies,

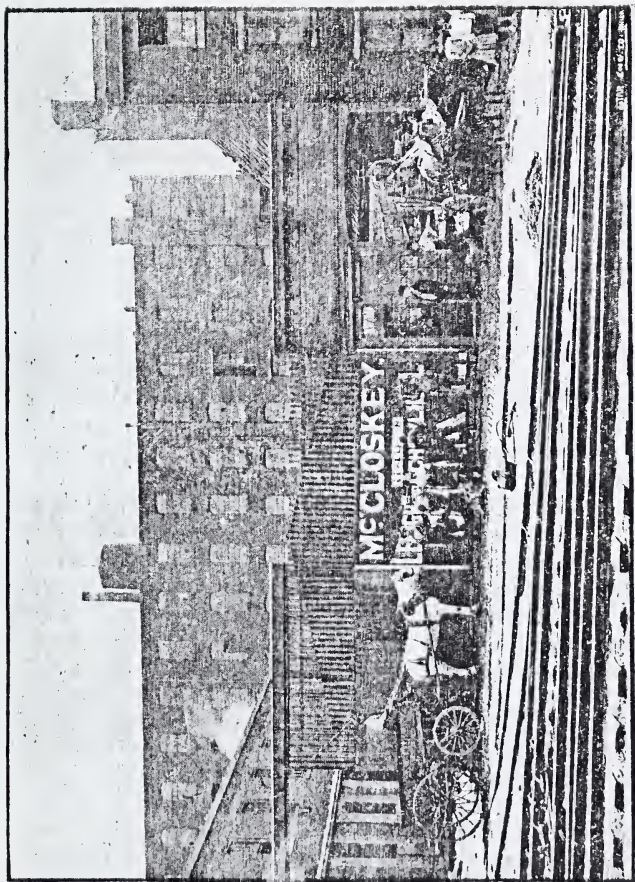
as well as the finer grades of bon-bons, chocolates, creams, etc., and a flourishing trade enjoyed.

A native of Montgomery county, Mr. Wills, when the black cloud of the rebellion hung over this country, enlisted as 2nd sergeant 4th Penn. Vol., and later in the 138th Pa. "Co. C." as 2nd lieutenant. A member of Post 312, G. A. R., he is senior vice commander, and is respected by all who know him in business, as well as martial circles.

JOHN HARTMAN, SECOND-HAND DEALER, 312 W.
SUSQUEHANNA AVENUE.

The above named gentleman has been in this business and at his present stand for upwards of fourteen years. His place of business is handsomely fitted up, and the various articles that are for sale are decoratively arranged throughout the whole store, whose dimensions are 20x30 feet. New and second-hand furniture is his speciality. He also buys and sells all household goods, etc. Mr. Hartman was formerly established on Second street and has long been identified as one of the best second-hand dealers in this locality.

His stables, situated in the rear of the store, are 20x28 feet in dimensions. Several men are constantly employed to attend to the demands of his large trade. Mr. Hartman enjoys a large trade, buying and selling, also taking old material in exchange for new. He is a good business man and is held in high esteem by all the residents in this community, and also many who come a distance to deal with him find him a very agreeable, genial and pleasing person, and are satisfied that he is the right man in the right place.



H. J. McCloskey, 1719 American Street.

HENRY J. McCLOSKEY, STEAM CARPET CLEANING WORKS, RANDOLPH AND JEFFERSON STREETS, AND DEALER IN COAL, 1719-21-23 AMERICAN STREET.

The question of properly heating our houses most economically is a problem frequently discussed ; much depends upon the quality of the coal. One ton of well sorted hard coal will often produce more heat than two badly screened. One of the best and most favorably known yards in this section is that of Mr. H. J. McCloskey. This gentleman started in the coal business here about two years ago, and through his energy and ability has built up a large trade. The yards are well located at No. 1719-21-23 American street. They are of ample size, and a siding brings the coal direct into the yard, thus saving double handling. The finest grades of carefully picked Lehigh and Schuylkill coal are sold, a speciality being made of family trade ; nothing but chute carts are used. In connection with this business he also conducts one of the largest and best equipped carpet cleaning establishments in the city, located at Randolph and Jefferson streets.

In 1874 Mr. Henry J. McCloskey originally established his steam carpet cleaning and renovating works at No. 928 North Third street, and there continued their operation for the succeeding thirteen years, when, the exigencies of a rapidly increasing trade suggesting removal to more spacious quarters, the present eligible site at Randolph and Jefferson streets was secured in November, 1887. This is one of the most popular and ably conducted establishments of its kind in this section of Philadelphia, and since the very inception of the enterprise an influential trade has been developed throughout the city and vicinity, and all orders by mail or in person receive prompt attention. The present works are large and fully supplied with all facilities and conveniences needed in carrying on the business of cleaning, airing, scouring, and disinfecting

carpets of all kinds by the latest and best patent process, improved machinery and many skillful hands being employed for the purpose. Carpets are taken up and re-laid by experienced workmen, and are also packed with a preparation which effectually preserves them from moths, and are stored at reasonable rates. Mr. McCloskey gives his personal supervision to the work of his employees, and permits none but the most satisfactory work to leave his establishment. He is thoroughly versed in every detail of the business, and has built up his permanent and extended trade through his own indefatigable efforts to give entire satisfaction to his patrons. Mr. McCloskey is of Irish nationality and came to this country in 1869, taking up his residence in Philadelphia in 1874, where he is prominently identified with her leading and representative business men. He is secretary of the G. W. Hyde, No. 3, and the Sheridan Building and Loan Association, and is connected with various other fraternal and social organizations.

BERNARD KURTZ, MANUFACTURER AND DEALER IN
CONFECTIONERY, N. E. COR. GERMANTOWN AND
COLUMBIA AVENUES.

One of the best known and deservedly prosperous houses engaged in this business in this part of Philadelphia, which has for twenty years enjoyed the enviable reputation for the superiority of its productions and first-class business management, is that of Bernard Kurtz, whose establishment is located at the N. E. cor. of Germantown and Columbia avenues. This enterprise was inaugurated originally by Mr. Kurtz, who conducted it with great success and continually increasing patronage derived from among the many dealers in this part of the city.

Mr. Kurtz is a native of Germany and has been a highly respected resident here for many years. He manufactures nearly everything in the line of confectionery, ice cream, etc. The store is about 20x30 feet in dimensions, and the manufactory in the basement. His trade is wholesale and retail, and is prepared to offer to his patrons every novelty known to his business.

JOHN W. DONNELLY, WHOLESALE LIQUOR AND CIGARS, S. E. COR. DIAMOND STREET AND GERMANTOWN AVENUE.

It is a pleasure to direct attention in this review of Kensington's principal business establishments, to the popular and responsible house of Mr. John W. Donnelly, importer and wholesale dealer in fine wines, liquors and cigars. He handles nothing but A No. 1 stock, making a specialty of family trade, and customers can rely upon finding a strictly first-class article in every instance here, quality and quantity being guaranteed as represented. This well and favorably-known firm was established in 1882, in the retail trade, continuing in this until 1888, when he relinquished his license and embarked largely in the cigar jobbing trade. In 1889, Mr. Donnelly added the wholesale liquor business to his already large cigar jobbing trade and is enjoying a large, active and lucrative patronage, which is as gratifying as it is well merited.

He occupies for business purposes the basement and first floor of the building, covering an area of 22x45 feet, well ordered in every respect, while an efficient number of clerks are employed. A heavy and very superior stock is constantly carried, including both foreign and domestic brandies, gins, whiskies, rums, biters, cordials, case goods and pure liquors of every description, and all orders receive immediate attention in this admirably conducted establishment.

ALOYSIUS EHRHORN, MANUFACTURER AND DEALER
IN CIGARS AND TOBACCO, 1703 GERMANTOWN
AVENUE.

Mr. Ehrhorn, who has been engaged in the business of cigar making for the past five years, has met with a degree of success fully in accordance with his merits. His store and manufactory are located at 1703 Germantown avenue. Mr. Ehrhorn is a practical cigar maker and uses only the higher grades of leaf, imported direct from the most celebrated plantations of Cuba, and all of the cigars here manufactured are free from any artificial flavor. Mr. Ehrhorn manufactures the well-known brands of "Excelsior" cigar, which is very popular and acknowledged by every one who has smoked this brand to be unsurpassed. The filler of these cigars are composed exclusively of Havana tobacco. Mr. Ehrhorn does a large wholesale and retail business, and is the best of its kind in this section of the city.

He was formerly of Newark, N. J.; German descent by birth, and his very neat store is about 20x30 feet in dimensions

PHILLIP MALLOY, WHOLESALE LIQUORS, 110 SUS-
QUEHANNA AVENUE.

The consumption of liquors in the United States is so vast that the trade necessarily involves considerations of the greatest importance. Among the reliable and influential liquor dealers in this section, the gentleman whose name heads this article claims attention to these columns. The salesroom occupied for the purpose of business, is completely stocked with a fine line of Rye and Bourbon whiskies, French brandies, Holland gins, rich, old and mellow wines of home and foreign manufacture, and everything appertaining to a first-class stock of these goods. Beer and ale are sold

by the quart, and it is also bottled for the trade, if desired.

Mr. Malloy opened his present place of business on June 1st, of the present year, and has done an immense business since that time. He is well informed in his line of business, and all those who deal with him, agree that he fully understands the vocation he has chosen. He is an honored and respected citizen, and is prominently identified by all the business men and residents of his immediate neighborhood.

LEWIS HAYS, OYSTER HOUSE AND RESTAURANT, 520
SUSQUEHANNA AVENUE.

In reviewing the better class of purveyors in this section of Kensington our attention is directed to the establishment of Mr. Lewis Hays, who for ten years has pursued this branch of business. On entering the place the visitor is impressed with an idea of attractiveness and cleanliness. The first floor is 20x30 feet in dimensions. The ladies' saloon is upstairs and the seating capacity of all is fifty persons. The influence this house has upon the community enables the proprietor to keep open all the year for the supplying of oysters, etc. The kitchen is under the direction of a competent chief and oysters are prepared in any style, roasted, boiled, stewed, panned, baked, fried, fricasseed, etc., and are supplied at any hour of the day. A special feature being made in fine family trade as well as catering to balls, parties, receptions, and public and private gatherings.

For quality, flavor and general excellence of preparation this house is unexcelled and a desirable patronage is the result. Mr. Hays has been in this city for many years and as a business man commands a position among the reliable dealers in his line, respected by all with whom he comes in social contact.

JOS. G. ANTILL, M. D., PH. G., PHARMACIST AND
DRUGGIST, N. W. COR. FIFTH AND DAUPHIN STS.

For completeness of appointment, tasteful display of wares and careful attention to the wants of patrons it would be difficult to find the superior, perhaps the equal, of the Pharmacy at the northwest corner of Fifth and Dauphin streets, of which Dr. Jos. A. Antill is the proprietor. A graduate of the Jefferson College of Medicine and the Philadelphia College of Pharmacy, institutions of which the city is deservedly proud, and with eleven years experience in the practice, compounding and dispensing of medicine, it is no small wonder that Dr. Antill long ago won the confidence and esteem of the entire neighborhood. The profession of the physician and pharmacist requires absolute confidence on the part of the patron in the man who often holds his life and health in his hands. The thriving trade enjoyed by the establishment named above indicates the methods by which it has been conducted.

The stock of drugs and medicines is remarkably complete and every new remedy receiving the sanction of physicians and the public, speedily finds its way to its shelves. In addition fancy toilet articles, soaps, brushes, sponges, combs, perfumery and stationery in great variety are temptingly displayed. One important feature of every well regulated pharmacy receives most careful attention—the compounding of physicians' perscriptions. In this department skill and experience are absolutely essential and Dr. Antill never allows an ordered perscription to go out of his store until satisfied that the materials and proportions are in accordance with the directions of the perscribing physician. A soda fountain occupies one counter of the salesroom for the delectation of thirsty customers and in this only pure fruit juices are used, drawn from porcelain lined reservoirs, with the best and purest carbonated water obtainable.

MRS. A. E. ARNOLD, MANUFACTURER OF FINE
CIGARS, 310 DIAMOND STREET.

Perhaps no habit has a stronger hold on mankind than the use of tobacco. Nearly every one uses it in one form or another, in fact, we are all slaves to the use of this seductive weed. Among the dealers whose energies are devoted to this line we may mention Mrs. A. E. Arnold. This lady started business here about two years ago, having been in business for ten years on Second street, and has thus far been most successful. The store is situated at 310 Diamond street. It is ample size, with the workrooms in the rear. A large and complete assortment of fine cigars, smoking and chewing tobaccos, cigarettes and smokers' articles are carried. Many of the most popular brands are the product of this factory. The trade is wholesale as well as retail and extends over a large section of the city.

Mrs. Arnold is a thoroughly capable and enterprising business woman and she is rapidly pushing her business forward.

WM. AUWAERTER, WHOLESALE AND RETAIL MEAT
DEALER, No. 1410 GERMANTOWN AVE.

For the preservation of health the consumption of a certain quantity of meat is necessary and it is desirable that the best quality be obtained. Among the dealers who keep the best on hand may be mentioned Mr. William Auwaerter. This gentleman has been located at 1410 Germantown avenue for more than a score of years and has become very well known in this vicinity.

The store is of ample size and is fitted in the most commodious manner, a large refrigerator being used for storage purposes. Here may be found at all times a

large collection of the choicest cuts of beef, pork, mutton, lamb, veal, hams, dried beef and sausages, besides all kinds of sausages and pork product. The trade is wholesale as well as retail, extending all over this vicinity. Mr. Auwaerter is like nearly all of our successful butchers, a German, but has been in this country for many years past.

WM. H. SUTTON, PHARMACIST, N. E. COR. FIFTH STREET AND SUSQUEHANNA AVENUE.

There is no line of business that requires a man's attention more than this. He is liable to be called up at all hours during the day and night. He has no time that can rightly be called his own. In this connection we refer to the gentleman whose name heads this article. Mr. Sutton is a graduate of the Philadelphia College of Pharmacy, and is thus qualified to pursue this critical profession. He merged into the business at Fifth street and Susquehanna avenue, and ever since it has been one of the principal establishments of this character in this section of the city.

The dimensions of the store are 20x20 feet and is handsomely arranged. A fine, large soda water fountain of new design embellishes the entrance of the store. The stock consists of a full line of all the freshest drugs, perfumery, soap, fancy toilet articles, and patent medicines of known merit. A specialty is made of carefully compounding physicians' prescriptions. The laboratory is in the rear, under the personal supervision of the proprietor himself, and every care and attention is bestowed on the demands of the trade. Mr. Sutton is a Philadelphian by birth, and has always made this city his home, and consequently he has a large circle of friends and acquaintances who regard him with the highest esteem for his personal worth.

LOMPE'S GREAT IMPERIAL TEA STORE, 504 SUSQUEHANNA AVENUE.

"The cup that cheers, but does not inebriate." Poets have sung its praises, and many noted medical experts declare a good cup of tea is very often beneficial to us, and never really injurious. Of course a great deal depends on the quality of the article as well as the flavor; and consumers would do well to patronize none but intelligent and reliable dealers, who are well posted in everything relating to the goods they handle. Such a one is Adolph Lompe, whose place of business is 504 Susquehanna avenue, where he has lived for the last eight years, and established himself on a first-class footing. Mr. Lompe always carries a full assortment of the very finest teas, in black, imperial and Japan brands, which he sells for the lowest possible prices. His store is 20x20 feet, and a model of neatness. He also handles a full line of coffees and spices, which will compare favorably with any such goods in Kensington. Any one who has ever drank a cup of his delicious Mocha, or his Aromatic Java, will gladly go for more. When he secures a customer, the quality of his goods is sure to hold out inducements which are not to be overcome, therefore his trade is constantly on the increase. He spares no effort to please his many patrons, and is evidently very successful in that direction.

The estimation in which he is held in his neighborhood, is demonstrated by the fact of his success. A director of the "Phoenix Building Association," a very successful organization. A member of Philip R. Schuyler Post, No. 51. Mr. Lompe fought in some nineteen battles, enlisting in Co. E, 5th Pa. Cavalry, and has experienced a checkered martial career. He is also a member of the Allemania Singing-Verein, Union Veteran Legion, etc., commanding the esteem of all who know him.

MRS. B. FELDER, CIGARS AND TOBACCO, 400 DIAMOND STREET.

The use of tobacco has a stronger hold on mankind than any other habit. Nearly every one uses it in some form, in fact we are all slaves to this seductive weed. Among the dealers whose energies are devoted to supplying this demand we may mention Mrs. B. Felder.

This business was started about thirteen years ago and from the first it has been quite a success. The store is situated at 400 Diamond street. It is of ample size and is in every particular neatly and nicely arranged. A large stock is carried, comprising all kinds of cigars, smoking and chewing tobacco, pipes, snuff, etc. All the weekly and Sunday papers are also sold. Mrs. Felder is a widow, her husband having been dead for some time past. She is fully familiar with this business having been engaged in it for thirty-five years past, and is capable of supplying all demands that may be made upon her.

JOSEPH MAST, DEALER IN BEEF, VEAL, ETC., 312 WEST YORK STREET.

During the past three years Mr. Joseph Mast has been favorably known as one of the most popular dealers in this section of the town and is doing a flourishing, prosperous business, supplying a wide-spread demand and desirably maintains a high reputation for choice, nutritious, wholesome roasts, ribs, steaks, etc., of a quality, which may be safely denominated superior. He has had considerable experience and caters to the best class of custom and is indefatigable in his endeavors to please all dealing with him. Mr. Mast's facilities for obtaining the best are all that could be desired

and he never fails to give satisfaction both as to quality and price. The store, which is neat and attractive, contains a large ice box and a stock of fresh, wholesome meats of all kinds, beef, veal, mutton, lamb, pork, hams, lard, bacon, sausage, bologna, provisions, etc. He is a native of Philadelphia and has ability and energy.

GEO. W. H. BOSLER, MEAT MARKET, PROVISIONS
AND COUNTRY PRODUCE, 2324 EAST DAUPHIN
STREET.

The utility of reliable sources of food supply need scarcely be extolled in the pages of this work. The district of Kensington is well supplied, and among the houses of reputation for reliable goods, and business methods based upon the principles of "equity, prudence and integrity," we mention that of Mr. Geo. W. H. Bosler, who for twelve years has held the confidence of the community as an upright and consistent business man.

In a salesroom 15x15 feet in area, attractively arranged and supplied with every facility for the successful conduct of the business, among which is a refrigerator capable of holding five hundred pounds of ice, for the preservation of meats and perishable articles of food. The stock embraces all kinds of beef, veal, mutton, pork, lamb, shoulder, hams, bacon, lard, flitch, sausages and everything in this line, as well as green truck and provisions in season. Especially choice country produce, fresh butter, cheese, eggs, etc. Mr. Bosler is a man of experience in this line of trade, and thus able to cater to the demands of the community. A native of Philadelphia, he is respected by all who know him, and worthy the success attending his efforts,

HENRY SCHNEIDER, UNDERTAKER AND EMBALMER,
1739 GERMANTOWN AVENUE.

No review of the representative features of Kensington would be complete without suitable reference being made to the undertaking establishment of Mr. Henry Schneider, 1739 Germantown avenue; he has been in business here since 1870. He is a large furnishing undertaker; his neat and attractive office is about 20x40 feet in dimensions, containing a display of several caskets of his manufacture. Mr. Schneider manufactures everything, caskets, linings, etc.; his shop is in the rear of the house.

Mr. Schneider has perfect arrangements for preserving and embalming. He is a native of Philadelphia, and a member of a building and loan association, formerly common councilman and school director. He is a member of the Young Manna-chor, and deserves the large measure of success attained by his ability and energy.

ISAAC LOCKHART, INGRAIN CARPETS, SOMERSET AND
AMERICAN STREETS.

There is no better way in which the advantages of a city can be better portrayed than by a brief review of the extent and character of those establishments already located within its limits and in successful operation, and though their success is to a great extent the result of the individual ability of those who are managing them, it is also proof that the advantages of location, shipping facilities, etc. must have contributed in some degree to their continued prosperity. In connection with these remarks, it may be observed that this city has shown a wonderful advance during the last decade or two in the manufacture of carpets of every description. Engaged in this branch of industry we find the enterprising house of Isaac Lockhart, who

established himself permanently in this branch of trade, and in the interval has built up a remunerative business extending to all parts of the United States.

This gentleman is a practical workman, and previous to the location of the present enterprise had been in partnership with his brother, Mr. William Lockhart, who has lately withdrawn from the firm. Mr. Isaac Lockhart has been established in business on his own account a number of years. He now occupies a commodious floor, 42x75 feet in dimensions, fully equipped with sixteen power looms and the auxiliary appliances, and gives employment to twenty-eight skilled hands. This industry makes a specialty of ingrain carpets, and their product is unexcelled for high and uniform quality. The subject of this article is well and favorably known in manufacturing circles.

F. F. HIMMELWRIGHT, DRUGGIST, 313 DIAMOND STREET.

There are but few establishments in this district that bear a better reputation than that of Mr. F. F. Himmelwright. This gentleman started in business in this vicinity about nineteen years ago, and through his energy, ability and enterprise, he has built up a very large patronage.

The store is situated at 313 Diamond street. It is of ample proportion, and is beautifully fitted. The stock carried is quite large, comprising a choice assortment of all kinds of drugs, chemicals, patent medicines, fancy toilet articles, and everything in this line. A specialty is made of carefully compounding physicians' prescriptions. Dr. Himmelwright was graduated from the Jefferson College and Philadelphia College of Pharmacy, and in addition to his store, he also enjoys a lucrative practice, his office being situated at 2002 North Eighth street.

U. A. HOEGGER, ARTIST, 1723 GERMANTOWN AVENUE.

About the most noteworthy among Kensington's leading establishments devoted to the production and sale of the arts, is the spacious and attractive establishment of W. A. Hoegger, 1723 Germantown avenue. This is a large place, and has an exceedingly large patronage; an extensive and splendid assortment is always displayed, and every article sold is warranted as represented, purchasers being assured of honorable dealings and prompt and polite attention in every instance here. This business was established over eight years ago.

The establishment occupied being about 20x20 feet in dimensions, the studio being in the rear, where all kinds of crayon work is done, crayons and pastels being a specialty, while picture-frames are made to order, likewise in the highest style of the art and old frames regilded equal to new, and satisfaction guaranteed in every instance. Mr. Hoegger is a native of Switzerland, a man of energy and enterprise, thoroughly reliable in his dealings, and in short well endowed with the qualities that bespeak success in business life.

WM. E. GOFF, GROCER AND SHIP CHANDLER, RICHMOND AND PALMER STREETS.

One of the most prominent and deservedly successful representative grocery houses in Kensington is that owned and operated by Mr. Wm. E. Goff, on the N. E. corner of Richmond and Palmer streets, which was originally established by Wm. Cramp, the illustrious shipbuilder, about forty years ago, and Mr. Goff has been the owner since 1878, and has conducted same with conspicuous success. The premises occupied comprise a spacious and commodious store, 18x30 feet

indimensions, admirably fitted up with a view to the satisfactory prosecution of the business in hand. Here at all times will be found an excellent stock of staple and fancy groceries, teas, coffees, spices, canned goods, soups, jellies, pickles, sauces, laundry supplies, etc., of the very best qualities known to the trade. In addition to his regular grocery trade, which has assumed large proportions under his able and energetic management, Mr. Goff is also extensively engaged in the ship chandlery business, in which line he has attained equal success.

He furnishes all kinds of supplies for tow-boats, and is prepared to execute orders of any magnitude in this department of his business with the utmost despatch, and at terms and prices which must ensure attention from careful purchasers. He is a native of New Jersey, and has resided here for the past twelve years, and is a prominent member of the Masonic fraternity and of the Royal Arcanum.

MRS. MARY YOUNG, MANUFACTURER OF BEDDING
AND DEALER IN LIVE GEESE FEATHERS, 1604
AND 1606 GERMANTOWN AVENUE.

In order to preserve health the value of having good and clean bedding can readily be appreciated. Among the dealers whose special energies are devoted to this line we may mention Mrs. Mary Young. This lady established business about fifteen years ago, and has, through her ability and energy built up a large trade. The premises are located at Nos. 1604 and 1606 Germantown avenue.

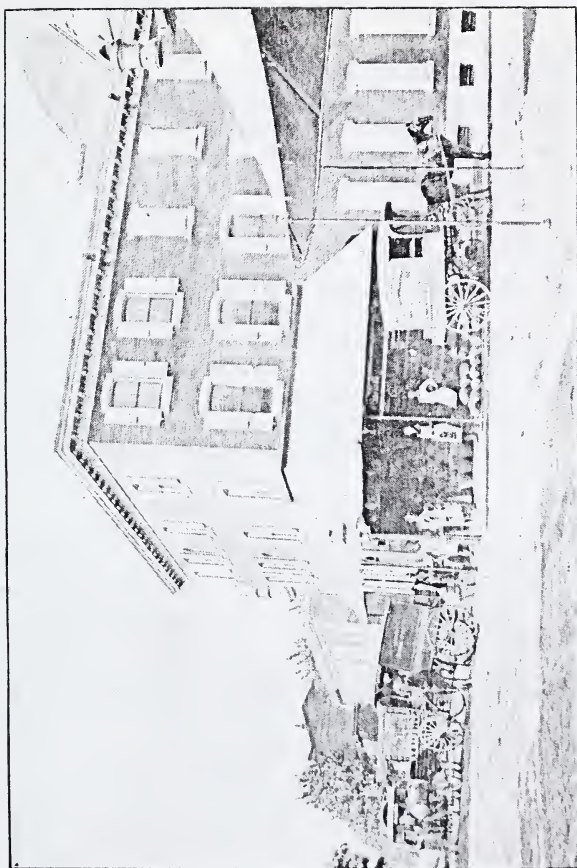
They are of ample size, and are in every respect fitted in a first-class manner. Here may be found a full assortment of all kinds of bedding, mattresses, pillows, feathers, quilts, etc. Particular attention is given to repairing, all work being executed neatly and promptly. All kinds of mattresses and pillows are

made to order. Feathers are steamed to order as well. Mrs. Young has been in this house some time and is fully familiar with all the details of the business.

E. WALTON, HARDWARE, 1132 N. SECOND STREET.

Every branch of trade and commerce in this great city has made rapid strides forward during the last decade or two, and among those trades which show the greatest advance none occupies a more important position in every great city than does the hardware. Actively engaged in this line in Kensington we find many enterprising firms, prominent among whom is Mr. E. Walton, whose handsome store is located at No. 1132 N. Second street, and occupies a leading position. The premises occupied consist of a fine building three stories high, with a frontage of 16 feet and a depth of 75 feet, and this is admirably fitted up and provided with all the conveniences and appliances for facilitating the transaction of business. The stock has been fully and judiciously selected and is a large and miscellaneous one, and embraces a full and complete assortment of everything in the general hardware line, as pocket and table cutlery, builders' hardware, tractors' and mill supplies, mechanics' and agricultural tools of every description, and a complete general line of house-furnishing goods, such as laundry supplies, wooden ware, tin, brass, copper, zinc and sheet iron ware, etc.

The prices ruling here are based strictly on moderation and are such as to secure quick sales for goods. Mr. Walton is a native of this city, thoroughly conversant with every detail of the trade. He made his original start about eighteen years ago, and has always been in the same square, occupying his present quarters for the past seven years. By his honorable methods he has won substantial success and is very popular in the community.



S. BAXINDINE, FINE STAPLE AND FANCY GROCERIES
AND PROVISIONS, COR. CUMBERLAND AND CEDAR
STREETS.

Among the larger and more representative houses in this line of pursuit in this section of Kensington, is that under review. Founded here originally some sixteen years ago by M. & J. Hume, they were succeeded by Mr. Rosenberger, the present proprietor taking possession over ten years ago. Mr. Baxindine has succeeded in gaining a reputable position in the business world as a responsible dealer. By close application to details, a consecutive business method, based upon the principles of "prudence, equity and integrity," combined with a fine line of goods, has won for himself a steady and healthy patronage. So much confidence is placed in this house that patrons invariably send their children to purchase goods, resting assured that every effort is made to fulfill the wants of customers. A special feature is made of trading with ships along the port. A large trade is done with the barges, steam colliers and other vessels, in furnishing provisions, meats, and all kinds of supplies. In a salesroom, the dimensions of which are 20x45 feet, equipped with all the requisite facilities, is carried an extensive and varied stock of fine family flour, canned and bottled goods, dried fruits, syrup, teas, coffees and spices, free from dust or deleterious substances; table and kitchen requisites. A choice line of country produce, fresh butter—this article can always be relied on as absolutely pure—eggs, and cheese. All kinds of green truck, vegetables, fruits, berries and poultry in season, in fact a line of goods only carried by a first-class house. To successfully conduct the trade centred here three efficient and courteous assistants are employed and two teams utilized in the free delivery of orders. Three upper rooms, as well as the basement, is utilized for the storage of superfluous stock. The trade extends

over a considerable portion of the Kensington and Richmond districts of this great city.

A native of Philadelphia, Mr. S. Baxindine has long been identified with the grocery interests of this city, and as a merchant, commands a high position among the liberal and reliable dealers, and the esteem of all with whom he holds business relations.

THOMAS P. THOMAS, BLACKSMITH AND HORSE-SHOERING, 2216 EAST DAUPHIN ST.

To be a successful horseshoer means to be more than an ordinary mechanic, for no where tape line or rule can be used, but while the iron is shining, glaring hot, with the agility, and yet strength of a Hercules and a quick perception and measuring of the eye given only by experience, the shoe is hammered into its exact shape, nor is this all—the shoer of the present nineteenth century requires to know something of the anatomy of the hoof, to prevent interfering and other defects of the horse.

A gentleman who seems to have these qualifications is Mr. Thomas P. Thomas, who for twelve years has held the leading supremacy of the leading horseshoer in this section. The size of his shop is 20x46 feet in area and capable of holding a dozen horses at one time. Two fires are constantly in operation and the reputation of the house is substantial in every respect, many of the leading horsemen and owners of valuable stock in this district have their shoeing done here. Three competent men are employed and all work is under the personal supervision of the proprietor himself, a gentleman of a life's experience in this useful avocation. Born in Philadelphia, Mr. Thomas has won the respect and confidence of all with whom he holds business relations and is esteemed generally for his personal worth.

P. M. WALTON, MILLWRIGHT AND MACHINIST, 1023
GERMANTOWN AVENUE.

This house has been in successful operation since 1871, when the firm was Blake & Walton, who dissolved partnership in 1887, Mr. Walton continuing the business on his own account, and is now prepared with better facilities than ever before to execute every description of machinery work and to contract for the building of special machinery of every kind, being recently obliged to increase the already extensive establishment by adding sixteen feet front for office, storage, stabling and pattern rooms. Particular attention is given to the fitting out of paint, sugar and stone mills and general millwright work, while a specialty is made of every description of jobbing and repairs. Estimates are furnished promptly on application or by mail, and those interested should not fail to ascertain the figures of the firm before contracting elsewhere. The business premises consist of a four story and basement building, 28x110 feet in dimensions, thoroughly equipped with new and improved machinery, operated by steam power, and every modern facility is at hand for guaranteeing the prompt and perfect filling of all orders and commissions. Superiority is the invariable character of the products of this house, and with a prestige and career extending over a period of nineteen years, it may reasonably be inferred that the esteem in which it is held is the natural outgrowth of its usefulness and the reputable business methods upon which it was founded and has ever been conducted. The trade of the house now extends to all parts of the United States, and gives constant work to some forty skilled hands.

Mr. Walton is a native of this State, and has been in Philadelphia since 1871. He is a man of genial manners and still in the prime of life; he is highly esteemed in both social and business circles for his many sterling qualities.

LEWIS H. SLIMM'S RESTAURANT, THIRD AND DAUPHIN STREETS.

There are but few places in this section that have achieved so favorable a reputation in so short a time as the subject of this sketch. This gentleman opened business here about a year ago in a comparatively small way and he has, by his ability and enterprise, built up a very large trade here. The restaurant is located in a very favorable portion of this city, being on the the southeast corner of Third and Dauphin streets.

It is fitted throughout in the neatest and most attractive manner. Table furniture is the best and the linens the finest. Here may be found a very choice meal, comprising all the delicacies of the season. A special table de hote dinner is served from eleven until three o'clock daily, that has become justly popular in this section. A large number of the workman in this section are regular patrons of this establishment. Mr. Slimm is a native of Philadelphia and has become very well known in Kensington. He is an active and energetic young business man, and is thoroughly familiar with the many details of this business.

FRANK MOLTER, TONSORIAL ARTIST, N. E. COR. DAUPHIN AND GAUL STREETS.

The dignity of the oldest instituted custom in the world, that of shaving the face and cutting the hair, is well sustained by Kensington. Among the several barbers in this section Mr. Molter deserves recognition in the pages of this review, for he has been in business in Kensington nearly twenty-five years. Established here thirteen years ago, he has from his first inception met with approval, due to a courteous manner and a thorough knowledge of his profession. His shop is attractive in appearance, is fitted out with two finely upholstered chairs, a large lot of cups, indica-

tive of the good will he commands. In the prosecution of the business a competent assistant is employed and no disagreeable long waits are experienced. In connection with this a line of fine grades of cigars and tobaccos are kept for the accommodation of his patrons and every attention is bestowed to the convenience of the trade. Born in Philadelphia. This gentleman is held in respect and the estimation of all who know him for his conscientious efforts to please and his own personal worth.

CHARLES H. REHFUSS. LEATHER AND SHOE FINDINGS, 1217 N. SECOND STREET.

In reviewing the various commercial enterprises, those which contribute most largely to the active necessities of mankind should be entitled to a first consideration, and we know of none more important than the supply of shoe findings. Among the representative houses devoting their energies to this line we find among the most prominent in this vicinity Mr. Charles H. Rehfuß.

This estimable gentleman started business here in 1880. Since then the trade has been steadily increasing, until it is now quite large. The store is located most conveniently at No. 1217 N. Second street. It is of ample proportions, being 20x35 feet in dimensions, and fitted in the most appropriate manner. A full stock of all kinds of oak leather, morocco, calf and glazed kid, besides all kinds of lasts, shapes, tools, silk and shoe trimmings. Specialties are made of Eclipse and I. X. L. leather cement. All kinds of uppers are made to order. The trade is wholesale and retail, extending all over the city and surrounding counties. Mr. Rehfuß has been in this line some years, and is thoroughly familiar with all the many details of the business. He is a native of New York state, but has become very well-known throughout this section.

T. J. MEDARA, DRUGGIST, CREASE AND RICHMOND
STREETS.

An occupation of the utmost importance to every community, and requiring not only trained skill, but long experience, is that of the pharmacist. It is one which is among the first called upon to alleviate the ills and ailments of the human system, and is the principal ally of the physician in restoring the sick to former health. Among the many who are engaged in this industry in the district of Kensington, who are worthy of more than passing notice in these pages, and enjoying a wide reputation for superior goods and reliable business management, is the house of Mr. T. J. Medara, pharmacist, whose well ordered establishment is located on the corner of Crease and Richmond streets. Mr. Medara was born in this city, and is a fully licensed druggist. Desirous of engaging in business on his own account, he inaugurated this enterprise in 1888, and since that date has built up a large and lucrative patronage, such as is not often accorded to much older houses in the same line of trade.

His store is spacious and commodious, handsomely furnished and equipped in the latest modern styles, special provision being made for the compounding of physicians' prescriptions and family recipes, which are filled at all hours of the day or night promptly and accurately. He keeps constantly on hand a full and complete assortment of fresh and pure drugs ; also all proprietary remedies of established reputation, besides a full line of pharmaceutical compounds, tinctures, extracts, etc., of his own superior manufacture ; also toilet and fancy articles, perfumery, druggists' sundries and everything usually kept in a well-regulated pharmacy. A specialty is made of Vaughn's Remedies, which Mr. Medara manufactures on the premises. Vaughn's Remedies are too well known to require elucidation here ; suffice it to say, that Dr. Vaughn's

was one of the oldest establishments of its kind in Kensington, then located at Shackamaxon and Richmond streets. Mr. Medara purchased the doctor's interest and continues making his specialties. Polite attention is given the wants of customers, and prices are always just and reasonable, Mr. Medara is a young man, affable and pleasant in his manners, accurate and exact in his profession, and very popular in social circles.

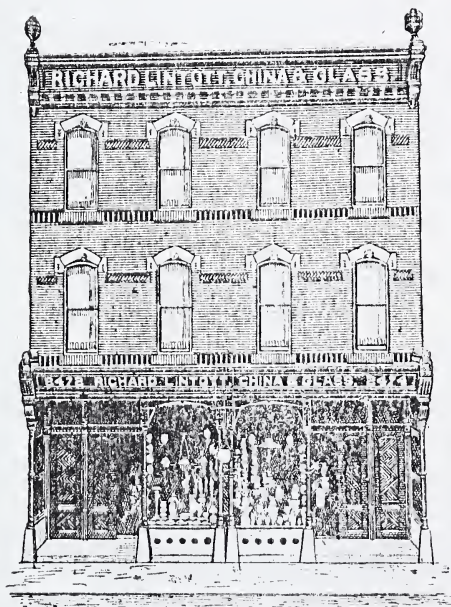
HENRY NUSSLY, MEAT MARKET, 812 SOMERSET STREET.

The value of beef has long been recognized as an article of diet, and flesh food enters largely into the role of a life sustaining power. Among the successful butchers in this section, we note with pleasure the house of Henry Nussly, who established himself here on the 29th of November, 1887.

In a salesroom 25x18 feet in area he carries a fine supply of fresh beef, veal, pork, mutton, lamb, etc. Everything is attractively arranged and most thorough order and cleanliness prevail. Truck and provisions are also handled in the proper season, and in winter a special feature is made in sausages, scrapple, lard, etc. An immense amount of sausage, pure and fresh, is made daily and supplied to families and the trade generally. A competent assistant is regularly employed, and nothing but the most sound and healthy stock is killed. Slaughtering their own cattle, they thus know the value of the stock, and can guarantee it absolutely fresh and clean. Born in Switzerland, Mr. Nussly has been in this country fifteen years, and is regarded as a reliable and conscientious trader, holding a prominent position in the Saint Gothard Society, the Winkelried Society, Germania Maener Unterstitz-uns Verein, the West Philadelphia Maener Verein and a host of others.

RICHARD LINTOTT, CHINA AND GLASSWARE, 2472-
74 FRANKFORD AVENUE.

An old established and representative concern in Kensington engaged in the retailing of china, crockery and glassware is that of Richard Lintott, of Nos. 2472-74 Frankford avenue. This is, in fact, one of the oldest, as well as one of the largest houses devoted to this



branch of merchantile activity in the city and fully sustains its well deserved reputation for fine goods and honorable dealing. The firm is an extensive dealer in china, glassware, queensware, lamps, etc., and shows at all times an exceedingly fine assortment, every department being replete with the latest novelties, while

the trade, which is very large, grows apace with years. This widely known and popular house was founded in 1866 by the present proprietor, who rebuilt the entire place in 1877 and has conducted it from its inception with uninterrupted prosperity. The emporium occupies the double building 40x40 feet in dimensions and is tastefully appointed and excellently arranged throughout, a splendid display being made, while a competent staff of clerks is employed. A vast and varied stock is constantly carried, comprising beautiful tea and chamber sets, exquisite vases, decorated ware, cut and blown glass, handsome lamps, shades, globes, etc., and everything in the line of crockery and queensware for household use, everything being of the finest quality.

Mr. Lintott is a gentleman well and favorably known in mercantile circles.

MRS. M. L. WORRELL'S, STAMPING EMPORIUM, 2119
NORTH FRONT STREET.

To the ladies of this vicinity there is not a better or more favorably known establishment than that of Mrs. M. L. Worrell. This lady started business here about seven years ago and through her uniting energy and ability she has succeeded in establishing quite a large patronage. The store is of ample size and is neatly fitted and attractively arranged, it being located at 2019 North Front street. A very large and complete stock is carried, comprising all kinds of silks, cheviots, worsted yarns and embroidery materials of every description.

Stamping is done in the best manner and special designs being made to order. Art needle work is also taught. A special is made of having all novelties. All kinds of embroidery work is done to order. Mrs. Worrell is very skillful with her needle and her work has been very highly complimented.

W. NIEMANN, FLORIST AND GROWER OF PLANTS,
SIXTH AND SOMERSET STREETS.

One of the most successful among the popular old established florists in this section is Mr. W. Niemann. He has had a practical and valuable experience extending over a number of years as a florist and gardener in Germany, his native country, and in this city where he has been established since 1877. The location occupied is a very desirable one, situated at the N. E. cor. of Sixth and Somerset streets, and covering an area of 64x138 feet, nearly the whole of which is covered with glass houses most perfectly arranged, and equipped with the best modern appliances for the satisfactory conduct of the business. In addition to these premises, Mr. Neimann also has four large lots in the rear and a farm a short distance out, all of which are devoted to the business.

He has constantly on hand large quantities of the choicest fresh cut flowers, and makes a specialty of furnishing bouquets and centre pieces for table decorations and for parties and weddings, in handsome designs and also ornamental baskets and flowering plants in pots, and flowers generally for all purposes. He makes up to order handsome and appropriate designs and emblems for funerals, and can fill orders at the shortest notice, at very reasonable prices. He has lived in Philadelphia since 1873, is a very popular citizen, and a prominent member of several fraternal orders, as well as a member of the School Board in the Thirty-third Ward. This gentleman was instrumental through his sagacity in ventilating the depredations and frauds in the Fairhill and Bondinot schools last fall, and credit is due him for the shrewd diplomacy he displayed in seeking redress to the tax-payers and citizens of this community.

GREENHALGH & WADSWORTH, PLUSH MANUFACTURERS, SOMERSET AND HANCOCK STREETS.

In the manufacture of upholstery goods in this section, Philadelphia undoubtedly leads the market, and can point with pride to the many large and enterprising houses located within its limits extensively engaged in that branch of industry. A prominent and progressive establishment identified with this special branch of trade is that of Messrs. Greenhalgh & Wadsworth, of Somerset and Hancock streets. The premises occupied consist of the third floor of the building, 45x145 feet in dimensions, and are most perfectly equipped with machinery and appliances of the latest modern improvement, the motive power being steam. The firm makes a specialty of upholsterers' plush, and manufactures this article in every variety of shade and color, the quality of which is uniformly recognized and appreciated by the large patronage the house enjoys, their trade extending throughout the United States, a large force of skilled operators being constantly employed in filling the numerous orders.

Messrs. Greenhalgh & Wadsworth inaugurated their enterprise in 1879 at Front and Columbia avenue, whence they moved to York and Mascher streets, where they remained for five years, removing to their present quarters in 1887. Their success is attributable to skill, devoted attention to the wants of patrons and uniform square dealing, and is as gratifying as it is well deserved.

J. WEIL, DEALER IN FURNITURE AND CARPETS, 1003 NORTH SECOND STREET.

The house of J. Weil, was established in 1878, on Fourth street, and in 1880 was removed to its present address. It quickly took a foremost position in its time by reason of the superiority of its stock, and the

enterprise and reliability of its business management. The premises occupied comprise the basement, first and second floors of the building 20x45 feet in dimensions, and the assortment of goods which crowds every available inch of this spacious and attractive establishment, embraces furniture of every description for the parlor, chamber, dining-room, hall, office and kitchen, bedding of every kind, blankets, quilts, etc., carpets of all kinds, floor and table oilcloths, and general household articles both for use and ornamentation. It is the aim of the proprietor to handle a class of goods which shall rank superior in the trade, not only in quality of material, but in the equally important matters of beauty of design and fine effects and the inducements offered as regards both quality of goods and liberality of prices, whether for cash or on convenient terms of credit, have served to make the house a strong favorite with a large and lucrative patronage extending throughout the city and vicinity, and constantly growing.

Mr. Weil was born in Germany and has resided in this country for the past nineteen years. He is in the active prime of life, a gentleman of genial manners, and as regards both business integrity and sterling enterprise, he justly merits the prominence and popularity he has attained.

J. V. HEIDRICH, CASH GROCER, LAWRENCE AND
CAMBRIA STREETS.

The enterprise displayed by the grocers of Philadelphia has long been a source of credit to the city, and done much to advance the mercantile interests of the community. One of the younger houses engaged in this line which has secured a large and lucrative patronage is the establishment so ably conducted by Mr. J. V. Heidrich, at the N. W. corner of Lawrence and Cambria streets. This venture was started here five

years ago by the enterprising proprietor, and from its inception has attracted a constantly growing support from the best class of desirable customers. The store occupied is $18\frac{1}{2} \times 30$ feet in dimensions, and very conveniently arranged, besides being equipped with every appliance for the satisfactory prosecution of the business. The stock here displayed is large and very carefully selected, and comprising general and staple groceries, teas, coffees, canned goods, laundry supplies and general fancy goods usually handled by this trade, as also flour and butter, of which articles Mr. Heidrich makes a specialty.

He is unremitting in his efforts to please customers, while the prices ruling, which are based strictly on the cash principle, are as low as is compatible with the fine quality of goods handled. Mr. Heidrich brings a vast amount of practical experience to bear on his trade, having so to speak grown up in it, as he was employed in his father's store from boyhood until his establishment at this address. He is a native of Kensington, full of push and energy, and his excellent management, coupled with his genial manners and unswerving integrity, point to a rapid increase in his trade in the near future.

PH. WM. ANDRESSOHN, HARDWARE, CUTLERY, ETC.,
LOCKSMITH AND BELL HANGER, 169 POPLAR ST.

In these degenerate days when it is necessary to adopt bolts, locks and other appliances to protect property, and when all that skill and ingenuity can devise on the part of burglars and thieves is brought to overcome such precautions, it is a matter of public concern to promote industries engaged in giving proper protection to property. A well-known and deservedly popular house in this line of trade and similar industries in Kensington, enjoying a well earned reputation for first-class work and reliable business methods, is that of

Mr. P. Wm. Andressohn, locksmith, bell hanger and machine blacksmith, whose establishment is located at 169 Poplar street.

This business was originally founded some seventy-seven years ago, and has always been devoted to this line of business. Mr. Andressohn's immediate predecessor was Mr. Chris. Reith, who was here twenty-two years, and after a prosperous career sold out to the present proprietor in 1885, who is a native of Germany and has been in this country some ten years; is a thoroughly experienced and practical man in all the various branches of his trade. The premises occupied are of ample dimensions, suitably arranged for store and shop purposes. This latter is fully equipped with necessary appliances. The range of work embraces locksmithing, bell hanging and machine blacksmithing. Intricate locks out of order and requiring repairs are made good as new, keys are made and fitted, electric and other bells are put up properly in buildings of all kinds; also awning frames are put up, and every description of jobbing in his line is promptly attended to in the most satisfactory manner. In the store will be found a full and complete line of hardware, gongs, bells, cutlery, etc., while his prices are very liberal. All work is guaranteed to give satisfaction, while his trade extends throughout this entire vicinity. He is highly regarded in social circles for his many good qualities, and is a prominent member of the I. O. O. F., K. of H., and "Gute Bruder."

JAMES MANDER, BOOTS AND SHOES, 1144 N. SECOND STREET.

There is no country in the world that surpasses the United States in the manufacture of fine boots and shoes, and this gratifying prominence has been achieved by the constant improvement made in the invention of labor saving machinery whereby the best

features of hand-made goods are introduced into machine work, without any of the defects however slight, and the prices reduced to a figure that would have surprised the people of two generations ago. This city has always been one of the foremost in the country as a trade centre in this line of commerce, and numbers some of the most noted manufacturers and dealers in the business among her prominent citizens. One of the latter is Mr. James Mander, who is a native of England, and has resided in Philadelphia since boyhood; having in fact been raised here. He laid the foundation of his present lucrative business twenty-three years ago, at his present address, and by the exercise of his thorough experience, strict attention to the wants of customers, and high standard of honesty in all his dealings, coupled with uniform genialty of manners, has gradually built up and secured a permanent patronage of large and glowing proportions, which is a high tribute to his able business management. The premises occupied consist of a fine store, 18x40 feet in dimensions, handsomely furnished and supplied with every convenience for the comfort of patrons and the display of his elegant assortment of goods. The stock carried embraces fine and medium grades of boots, shoes, gaiters and slippers for men youths and boys, and for ladies misses and children everything that is new, fashionable and stylish, from the heavy walking boot to the finest of slippers.

These goods have been carefully selected to meet the requirements of a critical class of trade and are offered at the lowest prices, while the range of sizes is such that an easy and stylish fit is readily obtained. Mr. Mander is an earnest worker in the cause of temperance, is a prominent member of the order of Progressive Sons of Temperance, as well as the Society of the Sons of St. George, and by his many sterling qualities has justly earned the high regard of the community and trade in general.

J. WYLIE MACALLISTER, GROCERY AND PROVISION DEALER, N. E. COR. FIFTH AND SOMERSET STREETS AND FIFTH STREET AND GLENWOOD AVENUE.

One of the best stocked establishments in this section of Philadelphia, is that of Mr. J. Wylie Macallister, who has been in this business for the past ten years. The present store; at Fifth and Somerset streets having been occupied by him since January, 1889, and has always sustained the highest of reputations as a purchasing centre for strictly first-class goods.

The premises occupied comprise a spacious and commodious store 20x40 feet in dimensions, and completely equipped with all the accessories essential to the satisfactory conduct of the business. The stock carried embraces every description of staple and fancy groceries, teas, coffees, sugars, spices, canned goods, family flours, laundry supplies, etc., as also fresh consignments daily of the choicest fruit and vegetables. Mr. Macallister makes a specialty of fine flour, butter and eggs, in which articles he has a large and permanent patronage, on account of his well-known reliability for supplying only the best and freshest the market affords. Popular prices prevail at this establishment. Polite and attentive clerks attend promptly to orders, and goods are delivered all over the city and vicinity. The Glenwood avenue store is under the supervision of Mr. Samuel Macallister, a cousin of the proprietor. Here the same liberal policy is in force. "Good goods for a low cash price." Upwards of six qualified assistants together with three teams are employed to further the interests of a select patronage at these establishments. Mr. Macallister is a native of Pennsylvania, and has resided in this city for many years. He is a young and energetic man, and is held in the highest esteem, both in the social and commercial world, for his unswerving honor and strict integrity.



W. HARRIS SELTZER.

W. H. SELTZER, PIANOS AND ORGANS, 1737 GERMAN-
TOWN AVENUE.

That Philadelphia musicians are critical experts who will have nothing but the best obtainable, whether it is a piano, organ, or any other musical instrument, is a well-known fact, and recognizing this demand in conjunction with his many shrewd business qualities and perfect musical education, Mr. W. Harris Seltzer has, by embarking in the business of piano salesman, ensured himself the success he so well deserves. His personal history is very interesting, and as told by himself is as follows: W. Harris Seltzer, the sole agent of the famous "Opera" piano, was born in the year 1857. Being musically inclined, he studied as a teacher of music, but being more ambitious than most of his colleagues, he also studied as a tuner and repairer of pianos and organs. In 1875 he worked on his first piano, and since then has had such a thorough and practical knowledge that he could make a selection of an instrument for any of his inexperienced customers, which hundreds can testify to. In June, 1886, he commenced selling pianos and organs in a small way at 2225 North Fourth street, and his business increased to such an extent that in less than a year he was compelled to look for a larger store, when he located at 1737 Germantown avenue, Philadelphia, and is now the proud possessor of being the sole agent of the famous "Opera" piano.

His first and only aim is to sell nothing in his line of business but first-class instruments, which has been the secret of his success.

GEO. MARGERUM, 'TIN AND SHEET IRON WORKER,
2745 KENSINGTON AVENUE.

The trade of sheet metal worker is a very important one, particularly that branch appertaining to tin roofing and the manufacture of heaters, in which many improve

ments have been made during the past ten years. Occupying a prominent position among those whose reputations are of the highest character as skilled and practical workmen, we find Mr. George Margerum, who is well-known in this district and throughout the city as a thorough, conscientious, honorable gentleman in whom the most implicit confidence may be placed. He established himself in business in 1883, in a little shanty only 8x12 feet in size, opposite to his present store, where he remained about one year, removing at that time to No. 2741 Kensington avenue, where his stay lasted three and one-half years, when he built the handsome premises which he has since occupied. Here he has a fine store, 18½x28 feet in size, with spacious work shop, and roofing shed, 18½x100 feet in dimensions in the rear. He has a full equipment of the latest improved mechanical appliances necessary to the systematic and perfect conduct of the business, and is prepared to do all work in the best and most satisfactory manner. In his store he carries a large and well-selected assortment of tin-ware, wooden-ware, hardware, lamps, screens, and general housefurnishing goods, the quality of which is always the best, while the prices ruling cannot but be satisfactory. The patronage is derived from the immediate vicinity and the suburbs, and a force of ten competent hands are kept constantly busy preparing and laying on tin roofing, building heaters, making repairs, and doing general jobbing, and all work he undertakes to do receives his personal supervision, and is characterized by promptness, efficiency and care, and is guaranteed in every respect.

He was born in Kensington, and is favorably known as an able exponent of the several branches of his business, and has established a substantial patronage and a high reputation for liberal, enterprising, progressive methods. He is a prominent member of the I. O. R. M., The Sons of America Commandery, and The St. John's Beneficial Association.

KAYSER & SON, STEAM-POWER PLAIN AND FANCY
JOB PRINTERS, 2738 KENSINGTON AVENUE.

Printing has been properly called "the art preservative of all arts." It hands down to us the gems of thought from the most remote ages, crystallizes and preserves forever the accumulated wisdom of centuries, and opens up all the avenues of knowledge and learning. Modern invention has contributed greatly to the improvement and development of printing, and at the present time its price has been so reduced by labor-saving machinery that books, pamphlets, cards, circulars, dodgers, bills, programmes, etc., are within the easy reach of all. One of the most complete and reliable printing establishments in Kensington is that known as Kayser & Son, founded originally by Chas. F. F. Kayser, now twenty years ago; then at 2814 Rosehill street. After several moves, the present location was resorted to in 1888. After the demise of the elder Kayser, in 1880, the son, Richard R., assumed entire control, and has steadily increased the already justly-gained reputation of the house. The place for the successful prosecution of the business is 18x30 feet in dimensions, fully equipped with all kinds of the latest improved printing machinery, cylinder and job presses, run by steam-power; cutters; plain, fancy, and ornamental type for every description of printing, from a visiting card to a book. All kinds of job printing executed with skill and dexterity—bill heads, circulars, programmes, cards, hangers, etc., in script as well as ordinary type; three skilled operatives being employed, executing original designs. To those in need of printing, we heartily recommend this house to their attention, as the facilities are adapted to execute in the finest manner every kind and quality of work.

A native of Philadelphia, Richard R. Kayser is a young man of executive business principles, a thorough master of the printer's craft, and in every way qualified to preside over the destinies of such an estab-

lishment. In business, as well as social circles, he has won the esteem of all with whom he deals, and is prominently identified with the Fraternal Alliance.

A. STEVENSON, MANUFACTURER OF CARPETS, AND
DEALER IN HOUSE FURNISHING GOODS, 2765 KEN-
SINGTON AVENUE.

One of the prominent and deservedly popular industrial establishments of Kensington, is that of Mr. A. Stevenson, manufacturer of ingrain carpets. It was established by the proprietor in 1873 on Otis street, whence it was removed to its present location ten years ago, and its record has been one of honorable and substantial progress and steady expansion of facilities, to meet the growing demands of the trade. The factory is large in proportions and finely fitted up. It is equipped with eighteen looms, and the latest improved auxiliary appliances, and has a capacity of about thirty rolls of carpeting per week. Employment is given to twenty-five skilled hands, and the efforts of the proprietor are ably directed to the perfection and economical manufacture of woolen ingrain carpets, which are now in heavy demand throughout the United States. Dealers everywhere find these the best and most saleable goods of their kind, while they are placed to the trade at terms and prices so fair and reasonable, as to leave a good margin of profit to the retailer. In 1889, Mr. Stevenson seeing an eligible opening in this district, altered the front of his premises into a fine store 18x36 feet in dimensions, where he is now handling at retail a full line of carpets of every description; oilcloths, mats, rugs, shades, matting, etc., which for quality leave nothing to be desired, while the prices compare very favorably with those of other dealers in the neighborhood. The same shrewd and careful management of this retail department is displayed as in the wholesale, and what was at first an experiment, has developed into a substantial and successful enterprise.

Mr. A. Stevenson is a native of Ireland, and has resided here for twenty-five years. He is a practical weaver, and is of excellent repute and standing in commercial and trade circles.

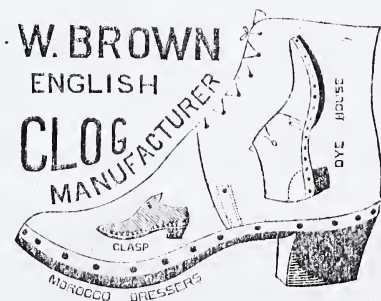
WILLIAM WALLACE, PAINTERS' SUPPLIES, 2773
KENSINGTON AVENUE.

The consumption of painters' supplies, artists' materials and kindred commodities is far greater than those outside of the business have any conception of, and among the many engaged in the manufacture and sale of these goods, none have a wider or more deserved reputation than Mr. William Wallace, of No. 2773 Kensington Avenue. The business was originally established by Messrs. Wallace and Rice, trading as Rice, Wallace & Co., in 1886, at No. 2432 Kensington Avenue. This partnership was dissolved in 1887, Mr. Wallace assuming the sole control and moving to his present address, since which period he has been recognized as ranking amongst the most prominent, painstaking and honorable dealers. The premises occupied are spacious and commodious, fully equipped with all the necessary conveniences for the satisfactory prosecution of the business, ample accommodation being afforded for the storage and display of the exceptionally fine stock carried. Here will be found all shades and tints of dry colors and colors in oil, white lead, brushes, varnishes, oils, window-glass, putty, turpentine and general painters', cabinet-makers' and artists' supplies. These goods may be depended upon as being in every respect reliable, and the large patronage that the house has secured is sufficient evidence of the popularity in which the firm is held, both by the public and the trade. The establishment, therefore, may be properly ranked among the very first, and the proprietor well deserves the patronage that his efforts have secured.

Mr. Wallace is a native of Scotland, and has been in this country since 1869. He is a citizen, highly honored and respected in business circles, and commands the esteem of the entire community.

WM. BROWN, ENGLISH CLOG MANUFACTURER, 2508 FRANKFORD AVENUE.

The industries of Kensington are extremely varied, some of the largest manufactories in the country being located within its limits. Among the many varied businesses carried on here exclusively may be noted the manufacture of clogs. This business in this city is exclusively centered in one house, and that the one now under consideration. This business was originally established in this city about ten years ago, Mr. Brown having learned the process of manufacture in England.



English clogs, used by dyers and tanners, are manufactured. These clogs possess many advantages over the ordinary shoe, being very easy and are entirely waterproof, and do not wear out as quickly, the soles being made of hard wood, bound with iron plates. The trade is almost entirely wholesale, extending all over the country.

Mr. Brown is a native of England. He has been in this country many years, and is a citizen. He is thoroughly familiar with this line of business, and the establishment is capable of supplying the wants of all houses in this country.

ROWLAND & SCHMIDT, MANUFACTURERS OF BODY BRUSSELS, WILTONS AND WORSTED YARNS, SOMERSET AND HANCOCK STREETS.

In no branch of textile industry is Philadelphia more celebrated than in the production of body brussels or worsted yarns, and of the representative and progressive members of this trade we note the firm of Rowland & Schmidt, at Somerset and Hancock streets. Originally established by this firm on the first of January 1884. The trade centred here has grown in proportions, the manufacturing department occupying a space 100x300 feet in area. Twenty-one steam power looms, two sets of spinning machinery and all the most approved machinery and appliances known to the trade are in use for the successful conduct of the business, worsted yarns and every variety of body brussels with the specialty of Wilton furniture coverings. The trade of the house extends over the greater part of the country. The selling agents of the firm are Messrs. Boyd, White & Co. With such connections as this they are enabled to fulfill the orders of the most critical buyer.

The annual capacity of the mill is large, necessitating the employment of one hundred skilled operators to meet the growing demand of these products recognized and appreciated by the trade for quality, finish, uniformity and general excellence, always finding a ready sale wherever introduced. Orders of any magnitude are promptly filled at the lowest possible prices and all goods emanating from the mills are fully warranted. The individual members comprising this concern are William O. Rowland and Albert E. Schmidt, the former a native of Philadelphia, a gentleman of sound judgment and executive ability. Mr. Schmidt is a native of Germany, and prior to establishing here was manager for the Crompton Looms works for eleven years, and later with Alex. Crows Sons, manager of

the brussels mill, and under his experienced skill and progressive guidance the present firm has made substantial progress. Both gentleman are able and representative business men, universally respected in the business channels of this important branch of industry.

MR. JOHN HARRER, BARBER, 1250 EAST SUSQUEHANNA AVENUE.

As cleanliness is next to Godliness to a man of clean habits there can be nothing so thoroughly appreciated as a first-class shave. This can be had at the shaving parlor of Mr. Harrer, which for a first-class place has few equals. In the neighborhood he has been established at No. 1250 East Susquehanna avenue but six months and has impressed upon the minds of his numerous patrons the fact of himself and help being skilled workmen in all branches of their trade. The shaving parlor contains three elegant and comfortable chairs of late design, combining elegance and comfort, also a very tasty display of clean toweling and rows of handsome cups of his many friends and patrons who have been assured of the truth of his motto that "You can get a good shave here."

There are few things that will change so completely a man's personal appearance and promote such a feeling of general satisfaction with himself as a shave, hair cut and shampoo, and to the working men of his neighborhood, Mr. Harrer must indeed be a boon, his place being about 15x20 and arranged with unusual good taste, making a very attractive and handsome establishment. Mr. H. also makes a special remedy for inflammatory rheumatism, with which he guarantees to cure the severest cases absolutely. Those afflicted would do well to call upon Mr. Harrer as this remedy has saved thousands the misery of this dread affliction.

WILLIAM T. LINDEMAN & CO., COLOR GRINDERS.
PAINT MANUFACTURERS AND WOOD FILLERS, 1400
AND 1402 FRANKFORD AVENUE.

The industries of Kensington are extremely varied, comprising manufacturies of all kinds of goods. This section abounds with factories of all descriptions. There is, however, but one concern devoting their energies to this line of trade and that is Messrs. Wm. T. Lindeman & Co. This business was originally established in 1875, under the title of Wm. T. Lindeman, in 1878 the company was added. The plant of the firm occupies an area of about 36x100 feet in dimensions. The building is three stories in height. The first floor is used as a salesroom and offices while the other portions are devoted to the manufacturing and shipping departments.

Throughout the entire establishment the newest and best machinery is used, steam being used as the motive power. The products consist of all kinds of paints, oils, varnishes, brushes, etc. A specialty is made of hard-wood fillers, liquid wood fillers, iron filler and steel colored paint. The firm are manufacturers' agents for several of the largest concerns in the country, including the Bigelow Varnish, made in Newark, N. J. The trade is very large and constantly increasing, the capacity having been nearly doubled last year. Everything sold, with the exception of varnish, is made by the house. Some idea of the bulk of business transacted may be gathered from the fact that over 1,000,000 pounds of paint was sold last year. The firm have agents in New York, Chicago, St. Louis, Kansas City, San Francisco, Salt Lake City, Birmingham, Alabama; Montgomery, Alabama; Baltimore, Cincinnati, and other principal points throughout the country. Besides these, three salesmen are kept on the road. The individual members of the firm are Mr. W. T. Lindeman and C. Frank Barrett, the manufacturing department

being under the management of the former gentleman, while the latter looks after the financial part. Mr. Barrett was formerly connected with the firm of Wm. Tilden. Throughout their entire business career the firm have been known as one of the fairest and best houses in their line.

WM. H. BASSLER, CHEESE, BUTTER, EGGS AND
POULTRY, 172 W. GIRARD AVENUE.

Among the largest and most responsible butter and egg dealers in this section of Kensington can be named Mr. William H. Bassler, who occupies a salesroom 18x40 feet in area, with the cellar for storage purposes, at No. 172 W. Girard avenue. Established originally twelve years ago, in stalls 27 and 29 in the memorial Girard avenue market. This gentleman, after the market was removed, resorted to his present location now three and a half years, and has not only continued with success, but increased his business to larger proportions, due to consecutive business management and a line of fresh and pure goods sold upon the principles of "equity, prudence and integrity." Every facility is at hand for the interest of the patron, among which is an ice box capable of holding 800 pounds of ice, for the preservation of this class of goods. During the season fresh killed and live poultry may be had and chickens and other poultry are killed to order. In the successful prosecution of the business from two to three competent assistants are employed and a team utilized for delivering.

Born in Philadelphia, William H. Bassler is a young man of executive business ability. A member of the Masonic fraternity, and several other societies, he holds the esteem of all who know him in both business and social relations.

JOHN J. RYAN, JOB PRINTING AND STATIONERY, 2208
N. SECOND STREET.

While reviewing the enterprises and interests of this section of Philadelphia, it is necessary to do justice to those establishments that have done so much by the aid of printing, etc., to benefit all classes. This business, which was established by Mr. Ryan thirteen years ago, has obtained a liberal patronage in this section in job printing of all descriptions and stationery. The store, which is of ample size, with the dimensions of 20x30 feet, the press-room, which contains two job presses, a quarter and eighth medium Gordon, is 20x20 feet in dimensions.

The store contains a nice stock of stationery, cigars and tobacco of choice brands from the leading manufacturers, and periodicals of all descriptions. Mr. Ryan is a native of Limerick, Ireland, and was raised in England, coming to this country in 1863, and served during the war in the 68th Penna. Volunteers.

A. GUEMPEL, BREAD, PIE AND CAKE BAKERY, MONTGOMERY AVENUE AND BELGRADE STREET.

That bread is the staff of life has proven itself a fact, for without cereals or farinacious food, man would become barbarous in his eating instincts. The bakery of Mr. A. Guempel has been established here two and a half years, and during that time has won distinction as a reliable house. The salesroom is neat and clean in appearance and the bakery in the basement has the capacity of seven barrels of flour every week, worked off into all kinds of rye and wheat bread, Deutsches Schwartz brod especially; plain and fancy cakes and pies, whose weight, flavor and quality are superb and give universal satisfaction wherever introduced. A competent assistant is employed to further the interests of the trade, and Mr. Guempel spares no trouble to

further the wants of the patron, and his products are served fresh, daily, all over this section, with a team.

A native of Germany, he has been here since 1873, and as a business man is well liked by all who know him for his thrift and honesty.

A. KOCH, LIVERY AND BOARDING STABLES, 965 AND
967 FRANKFORD AVENUE.

This popular and well-known stable was established about twenty-five years ago by Mr. M. Koch, who conducted it with uniform and substantial success until his lamented decease in 1870, since which time it has been continued by his widow, Mrs. A. Koch, who is relieved of the cares of business to a large extent by the able assistance rendered her by her two sons, both young men of shrewd judgment and great executive business ability. The stable building is an eligible one story structure, 50x100 feet in dimensions, somewhat irregular in shape, containing twenty stalls with spacious barns and sheds attached, and is cleanly, thoroughly ventilated, and completely equipped in every respect with all improvements and conveniences both for transient and permanent patrons, and an efficient staff of experienced drivers and grooms are kept in constant attendance. Horses are boarded by the day, week or month at reasonable rates, and a good assortment of working, driving or riding horses is always kept for hire, sale or exchange, together with a splendid line of carriages, buggies, &c.

Mrs. Koch is a native of Germany, while her sons were born here. They are thoroughly conversant with every feature of the livery business, and an accepted authority on all matters pertaining to the care and comfort of the horse. All orders are promptly filled and turnouts furnished at short notice for weddings, parties, funerals, etc., at reasonable charges.

CORNER & KEIGHLEY, WHOLESALE DEALERS IN
COTTON AND WOOLEN RAGS AND WASTE, CANVAS,
ROPE, METALS, ETC., NO. 1080 BEACH STREET.

The progress of science during the last half century is such that what was formerly so much refuse is now turned to valuable account by the aid of scientific treatment. This saving of waste material in not only made in a few special branches of business, but is applied to every manufacturing concern in the country. One of the most important industries of the world is that of paper making, but it was not until after the discovery of the process for converting waste rags and paper of every description to economical account that the business assumed the important prominence in which it stands to-day. The result of this discovery was naturally the establishment all over the country of a class of houses devoted to the collection of waste materials applicable to the manufacture of paper, and the result is seen in the numerous establishments of large proportions which may be found in every large city in the Union. Kensington is, as in everything else, in this section of the country, a leading centre in this vast industry, and among the many dealers supplying the trade with cotton and woollen rags, canvas, rope, gum shoes, metals, etc., none hold a more prominent position than does the house of Messrs. Corner & Keighley, of No. 1080 Beach street.

This enterprising firm has been established since 1874, occupying the present quarters since 1882; and has conducted its business in all its various branches with increasing success. The premises occupied are very large and commodious, comprising a four-story building 60x100 feet, having unsurpassed facilities for transacting business under the most favorable conditions. The stock carried is very large and the trade extends throughout all the New England and Middle states, while the inducements offered are such as to

command the attention of close and careful buyers. Mr. Corner is a native of England, and has been in this country since 1859, while Mr. Keighley was born here. They are gentlemen in the prime of life, enjoying widespread and influential facilities and connections for the collection of supplies. Both partners are prominent members of the Masonic Fraternity, I. O. O. F. and several other kindred organizations. Mr. Keighley enlisted in 1863, in the 186th Pennsylvania Volunteers and served until the end of the war, being detailed on the most irksome service in the army, that of doing convey duty to deserters, &c. He is a member of Walter S. Newhall Post, No. 7, G. A. R.

JOHN VERDIER, FINE CIGARS, CONFECTIONERY, STATIONERY AND NOTIONS, N. E. COR. MONTGOMERY AVENUE AND BELGRADE STREET.

Founding this business three years ago, the gentleman whose name heads this article, by dint of enterprise, executive ability combined with a fine line of goods, has sustained a well deserved reputation and is recognized in commercial channels as a responsible dealer. For the conduct of the business a salesroom 15x15 feet in dimensions is attractively arranged. The stock embraces a better class of cigars and manufactured smoking and chewing tobacco, snuff, pipes, cigarettes, etc., as well as school, home and office stationery, writing fluids, inks, pens, indelible, and lead pencils, papers, mucilage, etc., a line of medium and the fine goods of confections, bon-bons, chocolates, caramels, creams, etc., as well as a general line of notions too numerous to mention in detail.

Born in Philadelphia, Mr. Verdier is prominently connected with the "I. O. O. F.," "Purity Circle" and the "Brotherhood of Union," commanding the confidence and respect of trade as well as social circles.

JOHN H. BISHOP, PROPRIETOR UNIVERSAL HOSIERY
MILLS, EDWARD AND HANCOCK STREETS.

A careful examination of the commercial and industrial development of Kensington reveals the fact that many enterprises are carried on which demand special mention in an historical review of this permanent character, and will arouse the interest of our readers by the prominence they have achieved. A representative house coming into this category is that so ably conducted by Mr. John H. Bishop, proprietor of the popular "Universal Hosiery Mills," located at Edward and Hancock streets. This is one of the leading concerns of the kind in Kensington. The enterprise was inaugurated thirteen years ago by the present proprietor at Germantown avenue and Master street, being removed to the present location in 1880, and in the interim it has achieved a success of the most prominent and substantial order. The factory is comprised in two spacious floors, each 40x90 feet in area, and it is equipped with a full complement of the latest machinery and appliances, including 200 heads, operated by steam-power, and having a capacity of 6,000 dozen of hosiery per week. In addition to this, Mr. Bishop has attached to the mill a complete and perfect dye-house of L shape which is 16x40 and 20x20 feet in dimensions, the full extent of the business demanding the employment of from 150 to 175 expert hands. The goods are made in a vast variety of styles, and unsurpassed for superior excellency of quality and finish, while the resources and ample facilities possessed by Mr. Bishop are such that he is enabled to offer inducements to the trade both in prices and terms, which would be very difficult to obtain elsewhere. A fine business has been built up extending throughout the United States, and by his liberality and uniform integrity, Mr. Bishop is steadily extending his patronage both in value and volume. He is a native of this city;

is popularly known and recognized as a representative business man of ability and progressive methods, and his enterprise has effected much toward developing the material resources of his birth-place. He is a prominent member of the T. and A. M., as also of several kindred organizations.

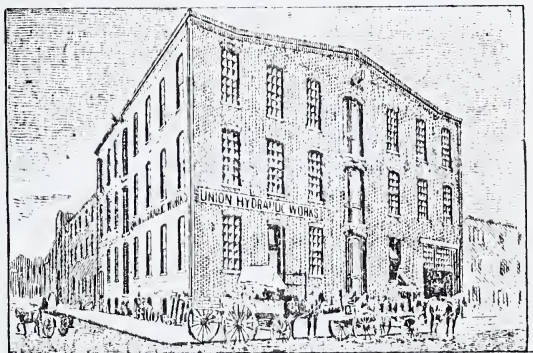
JAS. CRAIG, GENERAL HOUSEFURNISHING GOODS,
2638 KENSINGTON AVENUE.

This enterprise was started in 1879 by the present proprietor, and since its inception has enjoyed a liberal patronage. The premises devoted to the business consist of a neat store of ample dimensions, nicely fitted up and conveniently arranged for the satisfactory display of the large variety of goods handled. The stock which is at all times of a very complete character, includes crockery, glassware, lamps in great variety, globes, chimneys, laundry utensils, woodenware, tinware, hardware, oilcloths, carpets, mats, rugs, screens, cutlery and general novelties of all kinds, while the prices prevailing are extremely low considering the excellent quality of the goods.

Mr. Craig is a man of large business experience, and puts forth all his energies to accommodate his patrons. He is genial in manners, upright in his dealings, and ever on the alert for useful and pleasing novelties. His strict attention to business coupled with the above good qualities has had the effect of securing for him a large and permanent patronage, which is gradually extending and increasing his trade, both in value and volume. Mr. Craig is a native of Scotland, and has resided in this vicinity many years, where by his industry and strict probity, he has gained the highest regard and esteem of a large social circle. He is a gentleman of sterling qualities and a citizen of influence within this section.

**I. S. CASSIN & CO., UNION HYDRAULIC WORKS
AND FOUNDERS AND MACHINISTS, VAN HORN
AND SOPHIA STREETS.**

This firm is among the most experienced and successful machinists and founders in this section of the country, and are especially prominent as builders of water works machinery and supplies. The business was originally founded in 1837 by Mr. Richard Stileman and after several changes in ownership finally came under the control of the present enterprising firm in 1876. The business premises cover an area of 160x



180 feet and comprise foundry, pattern and machine shops, the former 80x120 feet, and the latter, just rebuilt and enlarged, 80x60 feet in dimensions and three stories high, the whole being perfect in mechanical equipment and forming a very important factor in the industrial activity of this section of the city. Here is conducted a general machinist business, a speciality being made however of water works machinery and supplies, the extent and importance of which is illustrated somewhat by the fact that from seventy to eighty skilled hands are constantly employed. The special

machinery built by this house has a wide sale, and among the important contracts executed by them may be mentioned the fitting out of the water works plants in Pennsylvania at Phoenixville, Conshohocken, Allentown, Norristown, Easton, Bethlehem, Lehighton, Pittston, Scranton, Ashland, Reading, Pottstown, Royersford ; in New Jersey at Salem, Bridgeton, Woodbury, Asbury Park, Freehold, Dover, Merchantville, and at Kent, Ohio, and Newark, Delaware, and Radford and Roanoke, Virginia, and for workmanship, material and economy of operation they have proved themselves beyond a doubt to be equalled by few and excelled by none in the market. This house possesses the facilities for building special machinery in their line of every description, as well as for general foundry work and for doing a general jobbing business in a prompt and eminently successful manner. They send their products all over the United States, and owing to the universal satisfaction given by them their trade is rapidly approaching the foremost place in their line in this country.

In its business policy the house has an enviable reputation for reliability, liberality and enterprise, and its works serve as its best recommendation to public favor and the confidence of the trade. The individual members of the firm are Messrs. Isaac S. Cassin and Josiah Thompson. Both gentlemen are natives of this city and identified to a marked degree with the growth and material prosperity of the district of Kensington, which they have greatly advanced by the establishment and maintenance of so useful an industry.

J. L. RIGHTLEY SAIL MAKER, 1104 BEACH STREET.

As a source of supplies for every kind of manufactured goods, the city of Philadelphia possesses advantages and facilities to meet the wants of dealers and consumers equal, if not superior, to any other city

in the Union. Numerous and varied as are the industries here represented, they are ever multiplying happily, as the city expands itself and the population increases. One of the enterprises which has gained a permanent establishment in our midst and assumed the leading position in its line, is that conducted by Mr. J. L. Rightley, sail and awning maker, at No. 1104 Beach street. This business was established by Mr. Rightley in 1879, at the corner of Beach and Hanover streets, where from the start he conducted a prosperous business until 1890, when on January 1st, he removed to his present more commodious quarters. He occupies here two floors 45x17 feet in dimensions, and fully equipped with all the necessary appliances for the successful prosecution of his business. He is a very practical man of many years experience and thoroughly acquainted with every detail of the business and the wants of patrons.

He makes a specialty of sail-making, in which branch of business he is remarkably proficient, and has secured a large, permanent and lucrative patronage, doing nearly the entire work for all the yachts on the Delaware river. He also manufactures awnings, wagon covers, sun blinds, and in fact everything in the canvas line. None but the best materials are employed and for fineness of finish and general excellence of work and durability, his products are difficult to surpass, while the prices ruling must command the attention of the most careful buyer. He also does repairing of all kinds in his line in the most satisfactory manner, all orders receiving his prompt personal attention. Mr. Rightley is a native of Philadelphia, and by his integrity and perseverance, coupled with uniformly pleasant and courteous manner, has earned the highest esteem both of his patrons and the public in general. He is a member of the I. O. O. F., and served three months as an emergency man, during the war, with the 39th Penna. Vols.

W. L. CLIFFE, PHARMACIST, KENSINGTON AVENUE
AND SOMERSET STREETS.

The importance which is attached to the business of the pharmacist or druggist is of such a character that it cannot be overestimated, and too much care cannot be exercised by the public in selecting a thoroughly reliable house from which to procure such supplies. Philadelphia for years has been designated as the home of pharmacy, and is justly entitled to the title. A well-known and deservedly prosperous house engaged in this branch of mercantile life, enjoying a well-merited reputation for superior goods and reliable management, is that of Mr. W. L. Cliffe, whose finely appointed store is located on the corner of Kensington avenue and Somerset street. Mr. Cliffe is a young man, a native of Philadelphia, and thoroughly familiar with every department of his business, having acquired it by years of close application, supplemented by a full course of study and lectures at the Philadelphia College of Pharmacy, of which he is a graduate, also a member of its Alumni Association, besides being a member of the Pennsylvania Pharmaceutical Society and of the Retail Druggists' Association. This house was founded originally by Dr. Frank at this address in 1882, and conducted by him until 1884, when Mr. Cliffe became its proprietor; and under his skillful and enterprising management a very large and flourishing trade has been developed.

The store is of ample dimensions, compactly arranged and supplied with every convenience, while special arrangements have been provided for the compounding of physicians' prescriptions and family recipes, which are filled promptly at all hours of the day or night, and none but the most competent assistants are employed. The stock is full and complete and embraces fresh and pure drugs, chemicals and pharmaceutical compounds, many of the latter of

his own superior preparations; also all proprietary remedies of well-known efficiency and reputation, toilet and fancy articles, perfumery, druggists' sundries and everything pertaining to a well regulated establishment of this kind. Patrons receive prompt, intelligent and courteous service and prices are at all times reasonable and just. Mr. Cliffe is an affable, refined gentleman, energetic, thorough and reliable in business affairs, and justly merits the full measure of success he has attained by his ability, integrity and perseverance.

AMOS MYERS, GROCERIES, ETC., 810 WEST SOMERSET STREET.

An energetic establishment actively engaged in the grocery business, is that of Mr. Amos Myers, at 810 West Somerset street. This gentleman is a man of wide experience in his line, gained during the many years he has been connected with the trade. His original start on his own account was made in 1885, at Eighteenth and Lombard streets, where he did a good business from the start, removing to his present more commodious quarters in 1888. The store here occupied is spacious, having an area of 18x25 feet, and is neat, clean and well arranged. A fair stock of general groceries, teas, coffees, canned goods, pickles, etc., is constantly kept on hand, as also a full supply of flour, butter, lard, eggs, cheese, etc., of which articles Mr. Myers makes a specialty. He also carries a good supply of vegetables in season.

Mr. Myers has secured a good permanent patronage by his uniform square-dealing principles, and is well and favorably known both in trade and social circles. He is a native of Bucks county, has resided in Philadelphia for the past fifteen years, and is a prominent member of several fraternal orders.

BUCHER & BRO., DRY GOODS AND NOTIONS, 939-41
NORTH SECOND STREET.

In considering the relative value of commercial interests, those which contribute most largely to the supply of the actual necessities of mankind are entitled to be regarded as the most important, and we know of no branch or department of greater value than that of the retail trade in dry goods and notions. An establishment which has been engaged in this this line for the past twenty-three years, is that of Messrs. Bucher Bros., located at Nos. 939 and 941 North Second street. This splendid house was originally founded in 1867, by Messrs. A. M. & H. C. Bucher, who carried on the enterprise with unabated success, until 1886, when Mr. A. M. Bucher retired, and Mr. H. C. Bucher assumed the sole control of the concern without alteration in the firm name. The store is one of the finest and most spacious to be found in this district, occupying as it does two floors, each 36x50 feet in dimensions. The place is appointed in the most attractive style while every convenience has been provided for the display of goods and the accommodation of customers.

The immense stock carried embraces a comprehensive assortment of fine and medium, foreign and domestic dress goods in all the latest styles, shades and patterns, hosiery, underwear, gents' furnishing goods, notions, etc., the qualities of which always ensure to purchasers full value for the money expended as popular prices prevail. A staff of courteous and experienced assistants give prompt service to patrons; and once business relations are open with this honorable house, they generally prove to be of an enduring nature. Mr. Bucher is a native of this State, and has resided in this city very many years. He is well known to his fellow citizens for his enterprise, sterling integrity and honorable methods, and he enjoys the respect and esteem of the entire community. During the late war

besides contributing of his material wealth to the cause of the Union, he also enlisted in 1862 as an emergency man, in the 26th Penna. Vols. He is now a member of General Meade Post, No. 1, G. A. R., as also of the I. O. U. W.

P. B. MYERS, WHOLESALE AND RETAIL DEALER IN
FLOUR, GRAIN, HAY AND FEED, 1644 AMERICAN
STREET.

In considering the relative value of various commercial enterprises, those that tend toward supplying the actual necessities of mankind should be entitled to the highest consideration, and we know of none of more importance to the welfare of humanity than the supply of flour, etc. Among the best and most prominent houses in this section devoting their energies to this line we take pleasure in mentioning Mr. P. B. Myers. This business was started here about 35 years ago by E. V. Appel, and after managing it for some time, it came under the control of Mr. Myers twenty-three years ago, who has since that time successfully managed the plant. The premises are located at No. 1644 American street. They are of ample size, being about 22x72 feet in dimensions; they are fitted throughout with the newest and best appliances for lessening labor and enhancing the value of product. The services of several capable men and a double team are constantly required in the prosecution of business. Flour, grain, hay, mill-feed and the many other various products in this line are dealt in. The trade is both wholesale and retail, and extends all over this section of Philadelphia and the surrounding territory. Mr. Myers through his long experience in this line has become thoroughly familiar with all its details, and is thoroughly capable of supplying the demands of the trade. He has been a life-long resident of Philadelphia, and is widely known as an enterprising merchant.

THIRTY-THIRD WARD OYSTER AND CHOP HOUSE,
JAS. REIGENS, PROP., FIFTH AND SOMERSET STS.

A branch of business in which thorough experience, skill, judgment and reliability are essential qualifications to success, is that followed by the caterer and eating house proprietor. A gentleman who possesses these necessary qualifications in a marked degree, is Mr. Jas. Reigens, of this city, whose well-known establishment is located at the S. E. corner of Fifth and Somerset streets. A native of this city, Mr. Reigens, after many years experience, established himself originally in 1887, on Passyunk avenue. His success here was such that in six months he was compelled to seek other quarters, and moved to Broad and Locust street, where again his business in a short time outgrew his facilities, and he in 1888 finally removed to his present location. Here he occupies spacious premises 20x100 feet in dimensions, the store being neatly fitted up and conveniently arranged, and having clean and commodious dining rooms in the rear.

Mr. Reigens has always a full stock of the choicest oysters, clams, terrapin, snapper, etc., in season, together with a full supply of the finest fresh chops and steaks, and furnishes substantial breakfasts, dinners and suppers at the usual hours and at popular prices, while he is also prepared to furnish meals to order at any time. A pleasing feature connected with this establishment, is the scrupulous cleanliness everywhere observable. Mr. Reigens makes a specialty of catering to a select family trade as also for pic-nic parties, etc., and his success in this department has been extremely gratifying. He has earned a reputation for reliability in every respect, of which he may be justly proud. Mr. Reigens was in the services of the U. S. Navy during the year 1864, on board the gun-boat "Yantic," and is now a member of the W. B. Hatch Post, No. 37, G. A. R., Camden,

MRS. L. MAURER, FINE LADIES' AND MISSES' SHOES,
308 EAST GIRARD AVENUE.

It would be difficult to name a branch of business in which the march of progress has effected such a complete revolution in this country during the last quarter of a century as that devoted to the trade in ladies' and misses' fine shoes. The recent improvements in machinery have enabled manufacturers to introduce all the features of the finest custom work into machine made goods with results of the most gratifying character to themselves, the dealers and the public alike. Among the latest aspirants for public patronage, dealing in this superior class of goods we find Mrs. L. Maurer, whose elegantly appointed store is located at 308 East Girard avenue, and was opened for business on May 3rd, 1890, and at once received practical demonstration of the public approval in the shape of a brisk patronage which is constantly growing. It should be stated that Mrs. Maurer is possessed of a peculiar advantage in the purchase of stock, which is selected for her by Mr. Maurer who is a practical man in this line, being the active manager and pattern designer for a large shoe manufacturing company, thus enabling him to procure only such goods as are of the highest embodiment of honest workmanship, practical skill and reliable material; a specialty being made of custom work. Mrs. Maurer carries a very superior stock of all sizes of ladies', misses' and children's shoes, and at prices which defy competition, quality considered. The public once testing the merits of these goods, so durable, elegant and easy on the feet, demand them again and the lady has therefore before her a trade of constantly growing magnitude. Mrs. Maurer is a native of Philadelphia, and has already shown superior ability as a manager which, with the excellent goods handled, is destined to expand the business to mammoth proportions.

**BIENTZLE BROS., MEAT MARKET, N. W. CORNER
REESE AND SOMERSET STREETS.**

The supplying of a great city like Philadelphia with the various essentials of life calls into requisition a vast amount of capital and furnishes employment to an army of people. The consumption of meat alone is an item of no small import and the supply is kept up to the highest standard of excellence. Those actively engaged in supplying choice, fresh meats to the inhabitants of this section is the firm of Bientzle Bros, who established originally at the southeast corner of Reese and Somerset streets in 1883, three years later removing to the northwest corner, where more room and convenience is enjoyed. The place is 17x70 feet in area and the salesroom is perfectly stocked with only goods of their own slaughtering. They are thus prepared to guarantee their own stock pure, fresh and from healthy cattle.

An immense ice box is used to keep the goods fresh and clean. A choice line of beef, veal, pork, mutton, lamb, etc., may at all times be had. In the winter season a specialty is made in choice sausage, scrapple, lard, etc., fresh every day. Three competent assistants are employed to prosecute the business and a fine trade enjoyed. Natives of Germany, they have been here thirteen years. Are members of the order of "Hermans Sons" and are regarded reliable butchers and business men.

**ALBERT STARCK, M. D., PH. G., FINE DRUGS, 160
W. GIRARD AVENUE.**

The utmost importance of a first-class pharmacy in every civilized community need scarcely be extolled in the pages of this work. Doctor Starck originally established here in 1879, and the drug department has been of inestimable value to the community. The salesroom occupied for business purposes is 18x40 feet in dimensions, attractively arranged and containing a

line of pure and fresh drugs and chemicals, herbs, roots and barks, toilet articles, physicians' and surgeons' appliances, perfumery, soap, sponges, chamois, proprietary and patent medicines of known merit, and everything usually found in a first-class stock of drugs. Various specialties are manufactured, among them "Mark's" cough balsam, a remedy too well known to require elucidation for the pen of the author. The laboratory is in the rear under the personal supervision of Mr. John K. Wittel, a graduate in pharmacy class of '91 and an analytical and synthetical chemist of experience. Two qualified assistants are employed, and every means is at hand to foster the interests of the patron.

A native of Germany and a resident of Philadelphia since 1877, Dr. Albert Starck, after receiving an academic education, entered the Jefferson Medical College and graduated from that institution in 1883, also from the College of Pharmacy of P. C. P. in 1879, and is now a member of the Alumni Association of Jefferson Medical College and the College of Pharmacy. As a physician, Dr. Albert Starck enjoys an extensive practice and has won the confidence of all classes alike, holding a prominent position in commercial as well as professional and social circles.

E. H. FISH, MILK DAIRY, 901 WEST SOMERSET STREET.

The production and supply of the various essentials of life calls into requisition an immense amount of capital and necessitates the efforts of brain and brawn of fully eight-tenths of the population. The providing of the products of the dairy alone is an item of no small magnitude. In this connection we direct special mention to the establishment of Mr. E. H. Fish, who for nearly a quarter of a century has supplied the residents of Kensington and Cohocksink with milk and

dairy produce. Establishing in this business in Shoemakertown, Montgomery county, twenty-seven years ago, this gentleman came to Philadelphia, locating at No. 2325 North Sixth street for many years, thence to Ninth and Cambria, until three years ago, when the Fairhill farm was sold, he purchased this property and located here.

The size of the place is 15x30 feet in area, and a large stock of pure milk, cream, butter, cheese, eggs, as well as flour, salt, and canned goods are carried. An attractive feature of the establishment is the neatness, order and cleanliness that prevails on every hand. Their own dairy products, butter, cheese, etc., is made on the premises and absolute purity is thus guaranteed. In the successful prosecution of this business several competent assistants are employed and a team for the delivery of goods. Every means is at hand to cater to the interest of the patron and a select patronage is the consequence. Born in New Jersey, Mr. Fish has been in Pennsylvania thirty-one years. Is held in the highest esteem among all classes and thoroughly enjoys the reputation of an honorable business career. A member of the I. O. R. M., I. O. O. F., the K. of P. He is respected in social as well as trade circles.

C. AUER, GENT'S FURNISHING GOODS, 1803 GERMANTOWN AVENUE.

For a business house in existence but a little over three years, C. Auer, the gent's furnisher, 1803 Germantown avenue, has already established a business of a very gratifying character. The secret of his prosperity is not far to seek, however, the handling of a very superior class of goods, thoroughly reliable in his dealings, and being courteous and attentive to customers it is only in the nature of things that Mr. Auer should have attained the success that has attended his well directed efforts.

This store is compact, ample and neatly appointed; a large and first-class assortment of fine shirts is always carried in stock, embracing fine dress shirts, fancy colored shirts, under clothing in great variety, novelties in neckwear, collars and cuffs, all styles hosiery, gloves, suspenders, handkerchiefs, both silk and linen, everything, including a small line of dry goods. Mr. Auer has been at his present location, which is about 20x38 feet in dimensions, since March 1888; he is a native of Philadelphia, and has always been in this section of Philadelphia. He is a member of the Legion of Honor, Anti-Cobden and Cramp Clubs. In the window of his store, which is a patent moveable window that turns out into the store, is Edison electric lights, which make quite an attractive showing.

JAMES FRY, MERCHANT TAILOR, 2602 N. FRONT STREET.

The great number of ready-made clothiers in this city has made large inroads upon the number of merchant tailors, only the most stable houses are able to withstand the encroaching arms of the larger establishments. Among the best known merchant tailors in this section may be mentioned Mr. James Fry. This gentleman originally started business about three years ago in the premises now occupied. They are of ample size, being about 20x25 feet in dimensions. The fittings are admirable and a handsome display is made. The stock carried is very large comprising all kinds of imported and domestic suitings. Mr. Fry is a practical man and does all his own cutting, none but the most skilled workpeople are employed, and the productions of the house are fully equal to any of the larger and more expensive establishments.

Mr. Fry is well-known in this section and is highly respected as an energetic and active business man worthy of the esteem in which he is held.

JOS. P. MILLIKEN, DRY GOODS, TRIMMINGS, ETC.,
2446 KENSINGTON AVENUE.

Perhaps the oldest and best known concern devoting its energies to this line in this section is that of Mr. Jas. P. Milliken. This gentleman started business here some twenty years ago in a comparatively small way, and by dint of perseverance and energy has built up a very extensive trade. The store is located at No. 2446 Kensington avenue, and is of ample proportions, being about 20x50 feet in dimensions. It is fitted in the neatest and most attractive manner. The stock carried is very large, comprising a carefully selected stock of all kinds of imported and domestic dry goods, notions, table linens, Turkey red damask, ladies' and gent's furnishing goods of all kinds are also kept in stock.

The trade is wholesale as well as retail, extending all over this section of the city. Mr. Milliken has through his long experience in this line become conversant with all the many details of the business. He is widely known and universally respected by all who have ever had any business transactions with him.

FRANCIS MERKEL, SADDLE AND HARNESS MAKER,
2448 KENSINGTON AVENUE.

When in compiling a review of this character we notice that a firm has been in active operations for a long period, we feel sure that we cannot go astray in recommending our readers to deal with such a house, because if the business had not been conducted in an honest and straightforward manner, it never would have been able to last such a long time. Among the oldest houses in this section may be mentioned that of Mr. Francis Merkel. This gentleman has been located in this district for the past twenty years, his present address being No. 2448 Kensington avenue. The

premises are of ample size and are in every way fitted in the neatest and most complete manner, the manufacturing being carried on in the rear portion of the store. Here may be found a full stock of all kinds of saddles, heavy and light harness, blankets, bits and horse furnishings generally. Repairing is neatly executed at the shortest notice.

Mr. Merkel has, through his long experience in this line, become thoroughly familiar with all its many details. He is, like many of our most successful merchants, a German, but has been here for the past forty-six years.

S. BUCKLEY, DRY GOODS AND NOTIONS, 2628 KENSINGTON AVENUE.

Many are the dry goods stores in this section, but few, indeed, claim representative attention, and still fewer are fostered by merchants of enterprise. The store of Mr. S. Buckley is peculiarly distinct in this department of commerce, inasmuch as the basic form upon which business is transacted is novel, the chief features being in quick sales and small profits, combined with fair and equitable treatment and a fine line of goods, makes this place popularly known as "The cheap dry goods and trimmings store," it commands the attention of the passers-by by a general exhibit of dry goods.

The salesroom is 20x30 feet in size, and therein is exhibited a fine line of everything in dress fabrics, making a specialty in making up goods, notions and trimmings of every description, underwear, hosiery, and furnishing goods for men's, women's and children's wear. The reputation of this house is unexcelled for reliability, and the most fastidious may here be suited in both price and quality of goods. One of the largest stores in this section, Mr. Buckley has sustained a popular reputation for six years and is a thoroughly

experienced exponent of this trade, and thus in every way qualified to meet the demands of a critical public. Since establishing here this gentleman has won the confidence of the community, and holds a high position in commercial circles as a responsible dealer.

A. AMBLER & CO., DEALERS IN GROCERIES, MEAT AND PROVISIONS, 2507 NORTH FRONT STREET.

Founding this establishment now over four years ago, this firm has assumed a dignified position in this line of trade, and placed in the market only a finer line of goods. This in connection with consecutive business methods based upon the principles of "prudence, equity and fidelity," has won for them a select patronage. In a neatly arranged salesroom, the dimensions of which are of ample size, is carried a line of fine family and pastry flours, sold by the barrel, cwt., or bag, put up expressly for family use. This is the only store in which the "Royal Hungarian" flour can be bought. This is Ambler's special brand of roller flour, and too well known to housekeepers to require comment here. Fine teas, coffees and spices of absolute purity, table and kitchen requisites, canned and bottled goods, groceries, fine country produce, butter, eggs and cheese, cereals and a line of fresh, cured and smoked meats, hams, bacon, lard, shoulders, sausage, etc., in fact, everything belonging to a first-class stock of groceries and provisions. A special feature is made in only fine teas of every variety.

In the successful conduct of the business, ample assistance is employed. A double team is utilized to deliver orders, and every other enterprising method of fostering the interests of the patron. A native of Philadelphia, A. Ambler has spent a number of years in this pursuit, and thus qualified to supply the demands of the community with the choicest goods at lowest market prices. Since establishing here, he has won the confidence and good will of the community, and holds a firm position in the business world as a reliable dealer.

A. G. LAUGGINGER, PLAIN AND FANCY CONFECTIONERY,
ICE CREAM, AND WATER ICES, 2146 NORTH FRONT
STREET.

The largest and best known house in this section whose energies are devoted to this line is that of Mr. A. G. Laugginger. This gentleman originally established business at No. 2229 North Front street, but about three years ago he removed to the present quarters at No. 2146 North Front street. They are beautifully furnished and the work-rooms are fitted with every convenience. Plain and fancy confectionery of all kinds is made. Ice cream and water ices are also made. Particular attention is paid to serving parties and weddings. A large ice cream saloon being located on the second floor. Nothing but the best materials are used and great care is exercised to see that no deleterious substances enter the composition.

Mr. Laugginger is a native of New Jersey but has been in Philadelphia for many years. He is an active member of the Confectioners' Society and the order of Pente. He is also connected with the Consolidated Ice Company. Also a stockholder in the Merchants' Electric Light Company.

MRS. M. HILL, 2413 KENSINGTON AVENUE.

Among the largest and most favorably known establishments in this vicinity we take pleasure in mentioning that of Mrs. Mary Hill. This business had its inception about eleven years ago in the shoe department and the clothing was added later. From the first the trade has been good and is constantly growing in bulk. The premises consist of two stores. No. 2413 is used as the store house. It is of ample size and is well fitted, while the clothing store is located at No. 2441, the same street. It is about 20x60 feet in dimensions and is in every respect a model establishment.

In both places a very heavy stock is carried. A full and carefully selected stock of men's, ladies', misses' and children's boots, shoes, rubbers, slippers, etc., being constantly kept on hand, while in the upper store all the newest and most attractive garments for men's wear are carried. A special feature of this business is the merchant tailoring department which is gaining rapidly and may finally supplant the ready-made department entirely. Mrs. Hill has her husband associated with her in business. He has entire charge of the clothing department, while she looks after the interests of the shoe house. They have both had years of experience in their respective lines and are fully capable of supplying the demands of the most fastidious. Mrs. Hill enjoys the closest relations with the manufacturers and jobbers and is thus enabled to furnish her patrons with the best at the lowest cost.

WM. E. GLOSSOP, TIN AND SHEET IRON WORKER, 2859
KENSINGTON AVENUE.

The industry of tin and sheet iron work has for the past few years assumed enormous proportions and is regarded in the mechanical world as an indispensable adjunct to the welfare of civilization. Among the several establishments of this character in the district of Kensington mention is directed to the house of Wm. E. Glossop, who fifteen years ago established himself at No. 2315 Frankford avenue. Removing to his present quarters in 1887. The size of the place is 16x24 feet in area, the first floor and basement being utilized for business purposes. The stock carried embraces tin and sheet iron ware of every description, heaters, stoves, ranges, household and kitchen utensils, etc. Most of the tin goods sold are manufactured on the premises, the shop being fitted out with all the newest designs in machinery and appurtenances required by the trade. In the manufacturing department from one to three expert mechanics are employed, and all kinds of tin and iron work

is executed. A special feature being made in roofing, guttering, spouting and repairing generally, as well as setting in heaters and ranges, gas ovens, bath boilers, registers, ventilators, hot-air furnaces, cornices, etc., satisfaction being guaranteed in every instance as regards workmanship and prices, all work being under the personal superintendency of the proprietor himself, thus assuring perfect accuracy.

A native of Philadelphia, Mr. Glossop had early apprenticed himself to this useful avocation, and after spending some years at journey work, he became thoroughly familiar with the practical aspects of the craft and opened up business on his own account. By consecutive business management he has secured a permanent position in the commercial world as a reliable dealer and tradesman, and well merits the success attending his efforts.

WEYMAN BROS., PAPER HANGERS AND DECORATORS, 453 E.
GIRARD AVENUE.

During the past few years great strides have been taken in the art of decorating our dwellings. In every case the decorations now used are very much prettier than those in use a quarter of a century ago, and then the prices have been lowered to such an extent that even the smallest houses can be furnished beautifully. The best known decorators in this section are Messrs. Weyman Bros. This business had its original establishment under the management of Mr. Charles T. Weyman in 1876. He had entire charge of it until 1888 when he sold out to the present firm.

From the inception the business has been most successful, owing in a great measure to the energy, push and ability displayed by the proprietors. The premises were small at first, but from time to time have been increased. They are now adding a new back building for the storage of du-

plicate stock. Everything in the shape of interior decorations is attended to, a full line of all kinds of wall papers and Lincrusta Walton being constantly carried. The business is both wholesale and retail, that is, the firm supply many of the smaller dealers with paper. Large contracts are also taken. The business gives constant employment to about eight capable men, and all the most approved facilities are at hand for the successful conduct of the business. The members of the firm are Mr. D. Weyman and Mr. W. B. Weyman. They have both been life-long residents of the city, and are very well-known in trade circles. They are both members of the Union Council Junior Order American Mechanics, and command the respect and esteem of a select patronage.

ADOLPH STOECKLE, FURNITURE WAREROOMS, 2427 KENSINGTON AVENUE.

In but few lines of business have as many strides towards perfection been made as in the furniture trade. Among the most prominent dealers in this section devoting his energies and ability to this line may be mentioned Mr. Adolph Stoeckle. This gentleman started in business here in March 1890 and thus far he has been most successful and everything points to future prosperity. The warerooms are located at No. 2427 Kensington avenue. They are of ample size, being 16x55 feet in dimensions and two floors are in use.

In addition to them there is a large store house also in use. Throughout the entire premises the most taste has been displayed in showing the store to advantage. A very large selection of parlor, bedroom and dining room suits are carried, besides all kinds of tables, chairs, sofas, lounges, bedding mattresses, springs and in fact everything in the furniture line. For upwards of twenty-three years this gentleman has been in the practical department of the upholstering business and is thoroughly equipped to pursue

this branch of the trade, including feather renovating and carpet sewing and laying, repairing and everything in this line. Upwards of six assistants and a team are employed to further the interests of the trade. Mr. Stoeckle has made his motto "Good goods for lowest prices," and he carries it out to the letter. He is fully familiar with all the many details of this business, having formerly been connected with Mr. F. Wehrle, in the capacity of manager. Mr. Stoeckle, like many of our most successful merchants, is a German by birth, but has been in this country for a number of years and is widely known in this line of business.

CARROLL'S CHEAP SHOE STORE, 2447 KENSINGTON
AVENUE.

In no line of trade have more improvements been made than in the shoe business. Formerly it was almost impossible to obtain a good shoe ready-made but through the energies of some large dealers, the first quality of goods are made up for ready-made sale. Among the most prominent representatives of this line of trade in this vicinity we may mention Miss A. Carroll. This lady opened business here in February 1890 and thus far she has been the recipient of popular patronage, due to a fine line of goods and fair treatment.

The store is located at No. 2447 Kensington avenue. It is of ample size and is in every way fitted in the neatest and most attractive manner. The stock carried is very large comprising a carefully selected stock of all kinds of men's, ladies' misses' and children's boots and shoes, slippers, rubbers, etc. From the cheaper to the finest qualities of stock are sold. The trade done has been quite large and is steadily increasing. Every facility is at hand for the prompt service of all patrons. Miss A. Carroll has been a resident of this city and is widely known and respected by all who have ever had any social or commercial relations with her.

DANIEL LOGUE, DEALER IN TEAS AND COFFEES, 1610
GERMANTOWN AVENUE.

To all persons who are particular in the choice of their teas and coffees we would recommend a visit to the establishment of Mr. Daniel Logue. This gentleman started business here about forty-five years ago and through his ability and energy has built up a large trade.

The premises are of ample size and are fitted in the neatest and best manner. They are located at 1610 Germantown avenue. Here may be found a large stock of the choicest varieties of teas and coffees. Coffees are roasted fresh every day on the premises. Mr. Logue is like many of our most successful business men, a native of Ireland, but has been here many years.



CHURCHES AND RELIGIOUS SERVICES IN KENSINGTON.

The location and time of service of the various churches in Kensington, with the names and residences of the pastors in charge. Corrected to December 1, 1890.

When not otherwise stated, the hours of service are—10½ morning and 7½ evening.

BAPTIST.

The Frankford Avenue Baptist Church, located at the corner of Frankford avenue and Aramingo street, is a very potent and important factor in the community. Their Christian zeal and financial enterprise is worthy of mention among the pages of this historical work.

Like most all other churches or enterprises its beginning was but a germ. In June 1857, a Mr. Tolan, under the appointment of the American Baptist Sunday-school Union, with I. M. Corson, organized a Sunday-school on Frankford road, about a half mile above the present location. The efforts of these men were still furthered by the active co-operation of Joseph W. Bucknell, and also by the assistance of the Tenth Baptist Church, under which the school subsequently became a mission.

For necessary accommodations this school was removed to Coral street, thence to Cumberland street above Coral. Almost within a year this little band of workers began to build a chapel 28x50 on Cumberland street west of Amber. December 26, 1858, this chapel was opened for public worship and preaching was then established, and at a counsel of Baptist churches held April 26, 1859, the Cumberland Street Baptist Church was called into existence. Two months later Rev. Rob't F. Young was called to the pastorate. The church continued to prosper and soon found that they needed a larger building.

In January 1862, Rev. Rob't F. Young resigned and Rev. Cailhopper was chosen their pastor, who continued

until August 1864, during which time plans were laid for the purchase of lots and erection of a building on Frankford avenue, where the present church is now located.



FRANKFORD AVENUE BAPTIST CHURCH.

During the erection of this building the church passed resolutions of Loyalty and Fealty to the union, and nearly all of its male members were out in the service

Rev. F. T. Cailhopper resigned, and January 1st, 1865, Rev. S. H. Mede was called and continued until May 16,

1866, when Rev. Geo. L. C. Hanna, was elected pastor, January, 1868. The new building was completed at a cost of \$15,700 and dedicated.

In April, 1869, the corporate name of the church was changed to Mount Zion Baptist Church. In November 1872, Rev. Geo. L. C. Hanna resigned, and the Rev. Joseph L. James supplied the church for six months. Early in 1873 a number of members drew their letters and formed the Emanuel Church, now known as the Messiah Baptist Church. During the same year \$3,500 was expended in furnishing the church.

In January, 1874, the Hebron Church united with the Mount Zion Church, and the name was again changed to that of Frankford Avenue Baptist Church, with the Rev. C. Wilson Smith as pastor, who served the church for little more than a year. The church was without a pastor for a few months, and then called Rev. J. Alpha Mullen, who continued until May, 1879, when his connections with the church was severed.

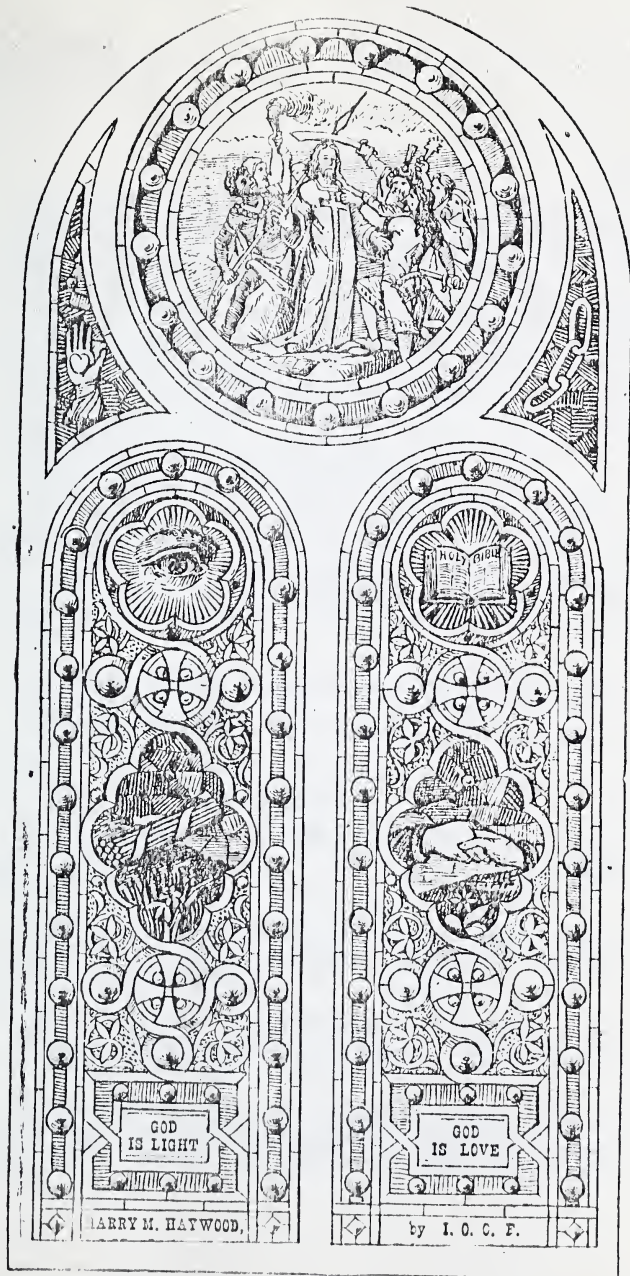
During these periods the church passed much spiritual trial and financial difficulty. It was without a pastor until December, 1879, when Rev. C. H. Thomas was called. He labored earnestly for more than three years, and as a result of his efforts many were added to the church, a debt paid off and its financial condition improved.

Rev. Chas. T. Morgan, who succeeded Rev. C. H. Thomas, entered upon his work with this church in September, 1883, and for the past eight years he has labored with untiring zeal.

In the process of time it became evident that something was needed to be done to the church building in the way of repairs and enlargement, so with Christian zeal and enterprise they concluded to rebuild.

The new building designed by Mr. Isaac Pursell, and erected by Messrs. Luekings & Rhoads, is built of Avondale stone with Indiana limestone trimmings, the cost of which, including a large pipe organ, is over \$30,000.

The main audience room is comfortably furnished with semi-circular pews, with a seating capacity for eight hundred people.



IN MEMORY OF BROTHER HARRY M. HAYWOOD

The light is filtered through beautifully stained glass windows all of which were donated memorials. The two large windows are worthy of special mention, one in memory of Rev. Q. H. Kennard, D. D., representing the sower and reaper. The other one, of which the accompanying picture is a copy, was dedicated to the memory of Brother Harry M. Haywood, by the Independent Order of Odd Fellows, of Philadelphia; this window is, indeed, the only one of its kind in this city, if not in any other city or country of the world. The Sunday-school room, with its various class rooms, has a capacity for 800 people.

There are four other rooms for various other purposes.

The building was dedicated October 26, 1890. The present membership is over 500, with a Sunday-school of 600. The church is in a prosperous condition. The pastor is much beloved by the church and congregation, and is held in very high esteem throughout this city and elsewhere.

Allegheny Avenue, Frankford and Allegheny avenues.

Alpha Mission, Kensington avenue and Adams street.

East, Hanover street and Girard avenue; Rev. C. H. Woolston, 427 Richmond street.

Fairhill, Lehigh avenue below Sixth street; Rev. D. H. Hall, 816 Somerset street. 10½ A. M., 7¼ P. M.; Tuesday and Friday, 8 P. M.

Fiftieth, Seventh and Susquehanna avenue; Rev. Charles H. Thomas, 2121 N. Seventh street. 10½ A. M., 7½ P. M.; Tuesday and Friday, 8 P. M.

Frankford, corner Paul and Unity streets; Rev. Frank S. Dobbins, 4653 Penn street, Frankford. 10½ A. M. 7½ P. M.; Friday, 7¾ P. M.

Frankford Avenue, corner Frankford avenue and Aramingo street; Rev. Charles T. Morgan, 2359 E. Cumberland street. 10½ A. M., 7½ P. M.; April to October, 8 P. M.

Holmesburg, Holmesburg, Rev. J. Blanchard Hutchinson, Holme avenue, Holmesburg.

Messiah, Dauphin street W. of Amber street; Rev. Thomas Neal, Jr., 1916 E. Cumberland street.

Mission of the Fiftleth, 1646 N. Seventh street. 10½ A. M., 4 P. M.

Mission of the First German, corner Sixth and Venango streets. 3, 7½ P. M.

Second German, Hancock above Dauphin street; Rev. John T. Linker, 2233 Hancock street.

CHRISTIAN.

First, Marlborough nr. Belgrade street; Rev. E. D. Hammond, 1818 Frankford avenue.

CHRISTIAN (UNITED).

Fifth (Disciples), Otis street E. of Frankford avenue, Rev. Charles H. Bond, 1827 Park avenue. 10½ A. M., 7¾ P. M.; Wednesday, 8. P. M.

EVANGELICAL ASSOCIATION.

Rev. C. S. Hamon, Presiding Elder of Philadelphia District, East Pennsylvania Conference. Residence, Reading, Pa.

Sixth, Fifth and Indiana avenue; Rev. Joseph Stellzer, 2640 N. Eighth street.

St. John, corner Sixth and Duaphin streets; Rev. A. S. Steltz, 574 W. Dauphin street. 10½ A. M., 8 P. M.

JEWISH.

B'nai Israel, Wayne and Tulip streets, Port Richmond; Rev. Benjamin Bloch, 2225 Wayne street. Saturdays

Jewish Hospital Synagogue, Olney road near York pike; Rev. L. Saenger, residence in building. Saturdays and holy days. 9 to 11 A. M., 4 to 4½ P. M.

LATTER DAY SAINTS.

(MORMON, ANTI-POLYGAMOUS.)

Reorganized Church of Jesus Christ, 2054 E. Cumberland street; Hosea H. Bacon, 850 N. Tenth street. 10½ A. M.

LUTHERAN.

ENGLISH (GENERAL COUNCIL.)

Advent, Fifth street above Cumberland; Rev. J. F. C. Fluck, 2435 N. Seventh street.

Transfiguration Mission, Hall, Lehigh and Germantown avenues.

GERMAN (GENERAL COUNCIL.)

Mission, corner Marshall and Venango streets; Rev. N. O. Silvins, 620 Venango street. 11 A. M., 7½ P. M.

St. James, corner Third and Columbia avenue; Rev. F. W. Weiskotten, 2126 Hancock Street. 10¼ A. M., and from October to June, 7½ P. M.; Sunday school, 2 P. M.

St. Michael, Cumberland and Trenton avenue; Rev. F. P. Bender, 2304 E. York street. 10¼ A. M., 7½ P. M.

MENNONITE.

First, Diamond near Fifth street; Rev. N. B. Grubb, 2136 Franklin street German, morning; English, evening.

METHODIST EPISCOPAL.

BISHOP.

Cyrus D. Foss, D. D., L. L. D., 2045 Arch street.

PRESIDING ELDERS.

North Philadelphia District—Rev. S. W. Thomas, D. D., 1513 Centennial avenue.

Cumberland Street, corner E. Cumberland and Coral streets; Rev. J. J. Timanus, 2020 E. York street. 10½ A. M., 7½ P. M., summer, 8 P. M.

East Allegheny Avenue, Allegheny near Frankford Road.; Rev. George M. Brodhead, 2028 Madison avenue.

East Montgomery Avenue, corner Frankford and Montgomery avenues; Rev. Howard T. Quigg, 1813 Frankford avenue.

Eden, Lehigh avenue and Lawrence street; Rev. N. D. McComas, 2637 N. Fifth street. 10½ A. M., 7¾ P. M.

Erie, Fifth and Erie avenue; Rev. I. M. Gable, Ph. B., 506 Erie avenue. 10½ A. M., 7½ P. M.; Wednesday, 8 P. M.

Front Street, Front near Girard avenue; Rev. G. L. Schaffer, 1013 N. Front street.

Hancock Street, 1217 Hancock, Rev. John W. Sayers, 1212 Hancock, 10½ A. M., 7½ P. M.; Wednesday, 8 P. M.

Kensington, Marlborough and Richmond streets; Rev. William Swindells, 417 Shackamaxon street. 10½ A. M., 7½ P. M.; Friday, 8 P. M.

Norris Square, Mascher street above Susquehanna avenue; Rev. Richard Turner, 2039 E. York street.

Port Richmond, Richmond street above Ann; Rev. Robert Whinna, 2726 Ann street,

Siloam, E. Susquehanna avenue above Thompson street; Rev. F. B. Lynch, 1333 E. Susquehanna avenue.

Simpson Memorial, Kensington avenue above Cambria street; Rev. W. A. Ferguson, 2060 Hull street. 10½ A. M., 2, 7½ P. M.; Friday, 8 P. M.

Summerfield, Dauphin street E. of Frankford avenue; Rev. S. H. C. Smith, 2223 E. Dauphin street.

Wesley, Sepviva street above Huntingdon; Rev. Frank E. Graeff, 2430 Frankford avenue. 10½ A. M., 7½ P. M.; Friday, 7½ P. M.

York Street (German), E. York street near Amber; Rev. James Suter, 2042 Taylor street.

ASSOCIATION OF CONGREGATIONAL METHODISTS.

Lehigh Avenue, Lehigh avenue and Howard street; Rev. J. Maris Taylor, 2193 E. Huntingdon street.

MORAVIAN CHURCH.

Third, Kensington avenue below Venango; Rev. C. C. Lanius, 4729 Leiper street.

Fifth, Germantown avenue above Dauphin street; Rev. Samuel J. Blum, 629 Diamond street.

PRESBYTERIAN.

Beacon, Cumberland and Cedar streets; Rev. Francis L. Robbins, D. D., 1124 Girard avenue; Rev. James H. Marr, assistant, 2144 E. Cumberland street. 10½ A. M., 2, 7½ P. M.

Bethesda, corner Frankford avenue and Vienna street; Rev. Matthew Newkird, D. D., 1715 N. Broad street. 10½ A. M., 7½ P. M.

First Kensington, Girard avenue above Hanover street; Rev. J. Hervey Beale, 1003 N. Fifth street.

Kensington, Frankford avenue above Girard; Rev. Robert Huntre, D. D., 1760 Frankford avenue. 10 A. M., 4 P. M.; first Sunday in month, 8 P. M.

Second Street Mission, 1723 N. Second street, George H. Harvey, sup't., Emelen, Germantown. 2½, 8 P. M.; Thursday, 7¾ P. M.

Trinity, Frankford avenue and Cambria street; Rev. James D. Shanks, 2014 Stella avenue. 10½ A. M., 7¾ P. M.; Wednesday, 7¾ P. M.

PROTESTANT EPISCOPAL.

CONVOCATIONS.

North-east Philadelphia—Rev. S. D. McConnell, D. D., Dean; Rev. R. Bowden Shepherd, Secretary, 517 York avenue.

Emmanuel, Marlborough street above E. Girard avenue; Rev. Dudley D. Smith, 1847 Frankford avenue. 10½ A. M., 7¾ P. M.

Good Shepherd, Cumberland street E. of Frankford avenue; Rev. J. A. Goodfellow, 1919 E. Cumberland street. 8, 10½ A. M., 7½ P. M.; Summer, 8 P. M.; Wednesday, 8 P. M., October to May; holidays, 4½ P. M.

Messiah, Thompson and E. Huntingdon streets.

St. Barnabas, Third and Dauphin streets; Rev. Charles E. Betticher, 542 W. Lehigh avenue. 10½ A. M., 7½ P. M.; Wednesdays, 8 P. M.

St. George's Chapel, corner Venango and Edgmont streets.

St. John's Free Church, Cemetery avenue and Emerald street; Rev. William M. Harrison, 2006 Stella avenue. 10½ A. M., 7½ P. M.; Wednesdays, 8 P. M.

St. Paul, Kensington avenue near Bockious (Aramingo) street.

REFORMED CHURCH IN AMERICA.

(DUTCH REFORMED.)

Fifth, E. Susquehanna avenue near Cedar street; Rev. C. F. C. Suckow, 2223 E. Susquehanna avenue. 10½ A. M., 7½ P. M.; Wednesday, 8 P. M.

REFORMED CHURCH OF THE UNITED STATES.

(GERMAN REFORMED.)

GERMAN.

Bethlehem, Norris and Blair streets; Rev. J. G. Neuber,
1532 E. Montgomery avenue. 10 $\frac{1}{4}$ A. M., 7 $\frac{1}{2}$ P. M.

St. John, Frankford avenue and Ontario street; Rev.
John Voegelin, 3391 Frankford avenue.

REFORMED EPISCOPAL.

Emmanuel, E. York and Sepviva streets; Rev. Forrest E.
Dager, 1730 N. Thirteenth street. 10 $\frac{1}{2}$ A. M., 7 $\frac{3}{4}$ P. M.; 8
P. M., summer.

St. John, Front street below Norris.

REFORMED PRESBYTERIAN.

(GENERAL SYNOD).

Third, Oxford and Hancock streets, Rev. Matthew Gailey,
1513 Franklin street. 10 $\frac{1}{2}$ A. M., 3 $\frac{1}{2}$ P. M.

Fifth, Front street above York; Rev. W. H. Gailey, 2420
N. Sixth street. 10 $\frac{1}{2}$ A. M., 3 $\frac{1}{2}$ P. M.; First Sunday in
month, 7 $\frac{3}{4}$ P. M.

Sixth, Front street above Somerset; Rev. J. H. Leiper,
2849 N. Sixth street. 10 $\frac{1}{2}$ A. M., 2 $\frac{1}{2}$, 3 $\frac{1}{2}$ P. M.; 7 $\frac{1}{2}$ P. M.
third Sunday.

REFORMED PRESBYTERIAN (SYNOD).

Third, Deal street E. of Frankford avenue; Rev. R. C.
Montgomery, 129 W. Susquehanna avenue. 10 $\frac{1}{2}$ A. M.,
3 $\frac{1}{2}$ P. M.

ROMAN CATHOLIC.

Immaculate Conception, Front and Canal streets; Rev. J. F. Maginn, rector; Rev. P. F. McNulty, Rev. John Toomey, assistants, 1020 N. Front street. 6, 7½, 9 and 10½ A. M.; vespers, 7½ P. M.

Nativity of the B. V. M., Allegheny avenue and Belgrade street, Port Richmond; Rev. Francis J. Quinn, rector, Rev. Philip R. McDevitt, Rev. Bernard J. McGuinness, assistants, Allegheny avenue and Belgrade street. 6, 7½, 9, 10½ A. M.; 7½ P. M.

Our Lady Help of Christians, Allegheny avenue and Gaul street; Rev. George J. Wolf, rector, near church. 8, 10½ A. M.; vespers, 3 P. M.

Our Lady of the Visitation of the B. V. M., Lehigh avenue and Leamy street; Rev. Thomas Barry, rector; Rev. H. McPhilomy, Rev. J. J. Ferry, assistants, Lehigh avenue and Leamy street. 6½, 8, 9, 10½ A. M.; vespers, 3½ P. M.

St. Anne, Lehigh avenue and Memphis street; Rev. Thomas F. Mullen, rector; Rev. James F. Shields, Rev. Owen P. McManus, Rev. David P. Eagan, assistants, 2328 E. Lehigh avenue. 5½, 6½, 8, 9 and 10½ A. M.; vespers, 3½ P. M.

St. Bonifacius, Diamond street and Norris Square; Rev. Joseph A. Kautz, C.S.S.R., rector; Rev. John B. Blanche, C.S.S.R., Rev. Henry Dressmann, C.S.S.R., Rev. John Friederich, C.S.S.R., Rev. Adalbert Frank, C.S.S.R. In charge of the Redemptorist Fathers, 144 Diamond street. 5½, 7½, 9 and 10 A. M.; 3 and 7 P. M.

St. Laurentius (Polish), Memphis and Vienna streets; Rev. Adelbert Malusecki, rector, 1608 Vienna street. 8, 10½ A. M., 5 P. M.; mass week days, 7½ A. M.

St Michael, Second and Jefferson streets; Rev. James J. Fitzmaurice, rector; Rev. Francis P. Dougherty, Rev. P. J. Tierney, Rev. P. J. Harkins, assistants, 1425 N. Second street. 6, 7, 8, 9 and 10½ A. M., 7½ P. M.

St. Veronica, Second and Butler streets; Rev. John J. Donnelly, rector, Rev. Thomas Larkin, assistant, Second and Butler. 7, 9, 10½ A. M., 2, 3½, 4 P. M.

SPIRITUAL ASSOCIATIONS.

Second Spiritualists Church, Thompson street below Front; Theophilus J. Ambrosia, President, cor. Eighteenth and Ingersoll streets. 3, 7½ P. M.

UNDENOMINATIONAL MISSIONS.

Christian Workers, Janney street below Clearfield; Rev. J. MacKinney, 3130 Salmon street. 10½ A. M., 8 P. M.; Thursday, 8 P. M.

Union Mission, Fourth and Columbia avenue. Every evening and 2½ P. M., Sunday.

UNITED BRETHREN IN CHRIST.

St. Paul's, Edgemont and Westmoreland streets; Rev. J. F. Mower, 2710 Neff street.

UNITED PRESBYTERIAN.

Third, Front street above Jefferson; Rev. S. G. Fitzgerald, 1865 Frankford avenue. 10½ A. M., 7¼ P. M.

Twelfth, S. E. cor. Somerset and Garnet streets; Rev. James Price, 2837 Frankford avenue. 10½ A. M., 3½ P. M.

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